

21 October 2021

Quarterly activity report (for the period of 1 July 2021 to 30 September 2021)

N1 Holdings Limited (ASX: **N1H** or the “**Company**”) is pleased to announce the September 2021 quarter cashflow which records continued growth in various business segments including Small and Medium Enterprises (SME) lending, mortgage management (consisting of self-branded commercial and residential loans by N1 Plus) and mortgage brokerage, throughout the first quarter of FY2022 (1 July 2021 to 30 September 2021). The reported quarter marks the highest turnover that the Company has achieved to date, with both cash receipts and revenue about doubling that of the same period last year.

Highlights of the first quarter’s cash flow and financial performance:

- The Company’s net profit during Q1 FY2022 is approximately \$217,000 (unaudited), with EBITDA of approximately \$442,000 (unaudited) and approximately \$2.29m (unaudited) of revenue.
- Cash receipts from customers were \$2.874m for the quarter, which is twice the amount of \$1.436m received during the same period last year.
- Positive net cash from operating activities was \$5.673m for the quarter, in contrast to the \$97,000 net cash during the same period last year.
- The Company’s SME lending business (including management fees derived from the One Lending Fund through N1 Asset Management) continued to be the major revenue generator of the company, accounting for 81% of the total cash receipts from customers in the quarter. Total cash receipts from customers via the SME Lending business was \$2,321,413 for the quarter.
- Operating Expense (OPEX) was \$1.54m for this quarter.
- Cash balance as at 30 September 2021 is \$8,201,000.
- The Company has put in place over \$83m of loans during the quarter with strong settlements in the pipeline. The majority of the loans are concentrated in the business segments of SME lending, mortgage management and residential mortgage broking.

Company business activities

The Company recorded a revenue of \$2.29m (unaudited) for the quarter, an improvement of over 68% from the revenue of the same period during the previous financial year. The Company’s SME lending business contributed \$1.82m of revenue in the quarter and counted for 79% of the Company’s total revenue in the quarter. The balance of other revenue was composed of mortgage broking, mortgage management, funds management, and others.

The revenue of the One Lending Fund was \$0.74m (unaudited) for the quarter, which is not to be consolidated into the Company balance sheet (as this is a separate SME lending fund managed by N1 Asset Management, a 100% owned subsidiary of N1H).

The Company currently has committed SME lending capital of over \$70m, comprised of \$25m of capital committed to the One Lending Fund, \$10m of capital from the Company’s balance sheet and \$35m committed capital under a debt facility.

The Company continues to raise funds for SME lending purposes, including for the One Lending Fund. There are no other substantive business activities during the quarter other than as previously announced. Management is expecting significant revenue uplift in coming months due to the increase in lending capital.

Payments to related parties of the entity and their associates

- Salary and super to executive directors of \$155,346; and
- Services provided by director related entities of \$24,035. Costs are determined on an arm's length basis.

Authorised for release by the Chairman.

For more information, please contact:

Ren Hor Wong

Chairman & Chief Executive Officer
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About N1 Holdings Limited (ASX: N1H)

N1 Holdings provides strategic advice to businesses, project developers and property investors seeking new capital/debt or refinancing existing debt. We assist borrowers through the complex application processes of Australian major banks, private funds, and offshore debt capital providers. With the growth in lending from non-traditional sources, such as alternative banks and non-bank funders and lenders, N1H's domestic and foreign strategic relationships perfectly places it to advise its clients through this changing lending environment and debt market. N1H's core services include business lending, cross-border corporate financing, project funding, fund trustee services and vendor finance solutions.

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Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

N1 Holdings Limited

ABN

44 609 268 279

Quarter ended ("current quarter")

30 September 2021

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	2,874	2,874
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(638)	(638)
(c) advertising and marketing	(14)	(14)
(d) leased assets	(7)	(7)
(e) staff costs	(523)	(523)
(f) administration and corporate costs	(358)	(358)
1.3 Dividends received (see note 3)		
1.4 Interest received	-	-
1.5 Interest and other costs of finance paid	(625)	(625)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	162	162
1.8 Net cash from commercial lending	4,860	4,860
1.9 Proceeds from sale of trailbook	-	-
1.10 Other (provide details if material)	(58)	(58)
1.11 Net cash from / (used in) operating activities	5,673	5,673
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	(10)	(10)

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
(d) investments	59	59
(e) intellectual property	-	-
(f) other non-current assets	(507)	(507)
2.2 Proceeds from disposal of:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	-
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
2.6 Net cash from / (used in) investing activities	(458)	(458)

3. Cash flows from financing activities		
3.1 Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2 Proceeds from issue of convertible debt securities	-	-
3.3 Proceeds from exercise of options	-	-
3.4 Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	(226)	(226)
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material)	-	-
3.10 Net cash from / (used in) financing activities	(226)	(226)

4. Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of period	3,212	3,212
4.2 Net cash from / (used in) operating activities (item 1.11 above)	5,673	5,673

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(458)	(458)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(226)	(226)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	8,201	8,201

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	8,201	3,212
5.2	Call deposits		
5.3	Bank overdrafts	-	-
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	8,201	3,212

6. Payments to related parties of the entity and their associates

- | | | Current quarter
\$A'000 |
|-----|---|------------------------------------|
| 6.1 | Aggregate amount of payments to related parties and their associates included in item 1 | 179 |
| 6.2 | Aggregate amount of payments to related parties and their associates included in item 2 | |

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

Quarterly cash flow report for entities subject to Listing Rule 4.7B

7. Financing facilities

Note: the term "facility" includes all forms of financing arrangements available to the entity.

Add notes as necessary for an understanding of the sources of finance available to the entity.

- 7.1 Loan facilities
- 7.2 Credit standby arrangements
- 7.3 Other (please specify)
- 7.4 **Total financing facilities**

	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
	3,210	3,210
	3,210	3,210

7.5 **Unused financing facilities available at quarter end**

- 7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

Facility 1 Limit: \$759,657.70 (Secured)
 Lender: National Australia Bank
 Interest rate: 3.855% pa
 Facility 2 Limit: \$380,000 (Unsecured)
 Lender: Tin Family Super Fund
 Interest rate: 8% pa
 Facility 3 Limit: \$200,000 (Unsecured)
 Lender: Li Meng
 Interest rate: 10% pa
 Facility 4: Convertible Notes of \$200,000 with face value of \$0.20 per Convertible Note
 Lender: Yoke Meng Chan
 Interest rate: 8% pa
 Facility 5: Convertible Notes of \$100,000 with face value of \$0.20 per Convertible Note
 Lender: Ven Tan Pty Ltd Superannuation Fund
 Interest rate: 8% pa
 Facility 6: Convertible Notes of \$70,000 with face value of \$0.20 per Convertible Note
 Lender: Peng Yeow Yong and Teng Heong Gan
 Interest rate: 8% pa
 Facility 7: Convertible Notes of \$1,000,000 with face value of \$0.20 per Convertible Note
 Lender: Siew Bee Tong
 Interest rate: 6% pa
 Facility 8 Limit: \$300,000 (Unsecured)
 Lender: Rong Chen
 Interest rate: 6% pa
 Facility 9 Limit: \$100,000 (Unsecured)
 Lender: Zhigang Chang
 Interest rate: 7% pa
 Facility 10 Limit: \$100,000 (Unsecured)
 Lender: Zhigang Chang
 Interest rate: 7% pa

No additional facility after quarter end.

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.11)	5,673
8.2	Cash and cash equivalents at quarter end (item 4.6)	8,201
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	8,201
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	N/A
<p><i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i></p>		

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer:

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer:

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

21/10/2021

Date:



Authorised by:

Ren Hor Wong (CEO)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.