

DECMIL GROUP LIMITED

HALF YEAR RESULTS

31 December 2021

Together, we're the difference.

Corporate Snapshot

Capital structure		
Shares ¹	М	155
Performance rights, options and warrants ^{1,2}	Μ	50.2
Share price ¹	A\$	0.295
Market capitalisation ¹	A\$M	45.8
Cash ³	A\$M	12.9
Debt ³	A\$M	22.7



Board & Management Chairman (July 2020) Andrew Barclay Dickie Dique Managing Director & CEO (May 2020) Peter Thomas Non-Executive Director (July 2020) Vin Vassallo Non-Executive Director (June 2021) David Steele Non-Executive Director (June 2021) Chief Financial Officer Alan Ings Damian Kelliher Chief Commercial Officer Lance van Drunick General Manager **Company Secretary** Ian Hobson

Historical Share Price



¹ As at 23 February 2022 ² Warrants shown as converted amount ³ As at 31 December 2021 DECMIL

Board of Directors





Andrew Barclay – Chairman

Andrew was appointed as Chairman of Decmil in July 2020. Andrew is a former partner of the Perth office of Mallesons Stephen Jacques (now King and Wood Mallesons) with over 30 years experience in major projects, mining, banking and finance and insolvency matters. In private practice Andrew was involved in significant Western Australian infrastructure and mining projects, and major Western Australian corporate insolvencies. More recently Andrew has acted as in-house counsel of Fortescue Metals Group Ltd and Roy Hill Holdings Ltd.



Dickie Dique – MD and CEO

Dickie was appointed as Managing Director and Chief Executive Officer in May 2020. Prior to this, Dickie held the position of Executive General Manager, overseeing our Western and Northern Regions. Dickie has 25 years' experience in senior executive and management roles in construction businesses and is a respected leader in the Western Australian construction industry. A registered builder in a number of states in Australia, Dickie's experience covers the commercial, civil, residential, mining and modular sectors.



Peter Thomas – NED

Peter was appointed as a Director in July 2020. and previously held the position of Chief Financial Officer between February 2020 and April 2021. He is an experienced executive in the construction and resources industry with a proven track record in delivering large construction projects, and leading commercial, financial and corporate affairs. Peter's experience in the last decade includes CFO, CEO and Project Director roles with Fortescue Metals Group, Adani and Balla Balla Infrastructure (part of the New Zealand Todd Group).



Vin Vassallo – NED

Vin was appointed as a Non-Executive Director in June 2021. Vin has over 25 years of experience in the Australian infrastructure sector, including 14 years at Transurban. Vin has previously been Executive Regional Manager for Abigroup Contractors, an Australian infrastructure contractor. Most recently, Vin had the role of Group Executive of Development at Transurban. Vin is also an Executive Director at Olla Advisory and holds a Bachelor of Engineering, specialising in civil engineering.



David Steele – NED

David was appointed as a Non-Executive Director in June 2021. David has over 35 years experience in the resources, energy and infrastructure sectors globally, having been with Worley for 17 years. David has worked in Queensland, WA and overseas. He has served as the Regional Managing Director of Asia and the Middle East, and then as Group Managing Director based in Houston, USA. He holds a Bachelor of Engineering, specialising in electrical engineering.

DECMIL Summary of Results and Outlook



Financial	 Revenue of \$226.5 million EBITDA of \$1.5 million Margins impacted by several factors related to COVID-19 restrictions and the decision to incur a provision of \$3.4 million with respect to a legal contractual dispute Cash on hand of \$12.9 million Net cash outflow from operations \$6.1 million, including \$3.1 million payment to surety bond providers \$20 million subordinated debt financing + \$10 million equity raise in July/Aug 2021 bolstered balance sheet
	Strong safety performance with one lost time injury for the period resulting in a lost time injury
Operations	 Strong safety performance with one lost time injury for the period resulting in a lost time injury frequency rate of 0.8 and a total recordable injury frequency rate of 3.3 Awarded \$215 million of new contracts during the half year increasing our order book to ~\$520 million¹, extending into FY24
Outlook	 Focus on core business, project delivery and maintaining strong client relationships COVID-related logistics impacts to largely ameliorate in 2H FY22 Secured work for FY22 of ~\$460 million¹, with a FY forecast revenue of ~\$470 million Continued significant public sector infrastructure spend by State and Federal Government Buoyant commodity prices creating opportunity within the resources sector Strong pipeline of project opportunities in core competency areas

1. As at 31 December 2021, contracted and preferred

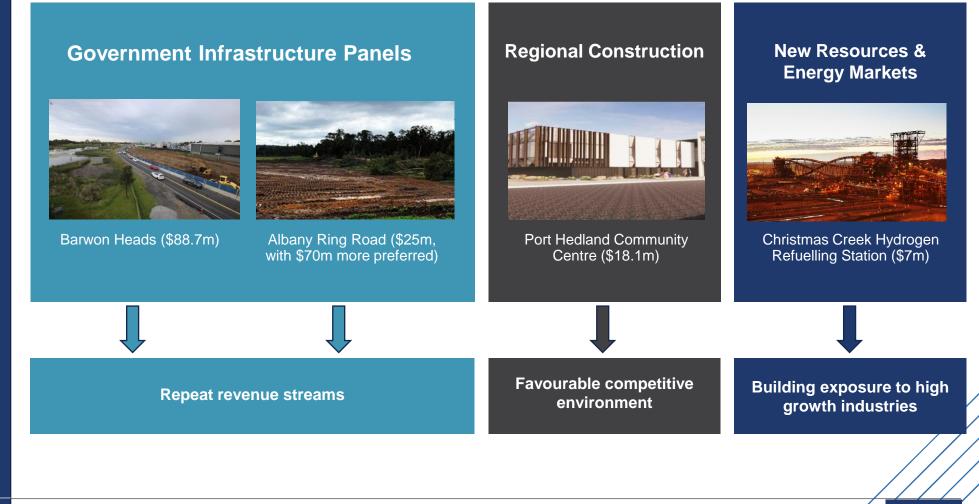
DECMIL Operational Overview

We continue to focus on expanding our business within the four core market sectors that we operate in.



DECMIL New Project Awards To Underpin Growth

Decmil is increasingly focused on winning work across its core expertise areas which provide a clear pathway to deliver a robust revenue base, strong margins and long-term growth for the Company.



DECMIL

Project Completions



Sunraysia Solar Farm

Client: Maoneng Location: NSW Value: \$277 million



Mordialloc Freeway Upgrade Joint Venture

Client: Major Road Projects Victoria Location: VIC Value: \$400 million (Decmil share \$160 million)



Plenty Road Upgrade Stage 2

Client: Major Road Projects Victoria Location: VIC Value: \$110 million



Surface Water Management Cloud Break

Client: FMG Location: WA Value: \$4 million



24 February 2022

DECMIL Financial Overview

Building Australia's future, together.





\$ in millions	1H FY22	1H FY21
Revenue	226.5	165.1
Gross profit	14.5	18.9
Overheads	(13.0)	(13.4)
EBITDA	1.5	5.6
Depreciation	(2.8)	(2.5)
EBIT	(1.3)	3.1
Interest	(2.7)	(2.5)
Profit/(loss) before tax	(4.0)	0.6
Net profit/(loss) after tax	(4.0)	0.6

- Revenue up \$61 million or 37% compared to pcp due to increased order book at the commencement of the reporting period
- Positive EBITDA generation of \$1.5m
- Margins affected by COVID, including induced restrictions on key personnel movements and supply chains
- Result impacted by \$3.4 million provision on legal contractual dispute
- Consequently anticipate improvement in margins during 2H FY22
- Overheads of \$13.0 million reduced from \$13.4 million in the prior year due to ongoing savings

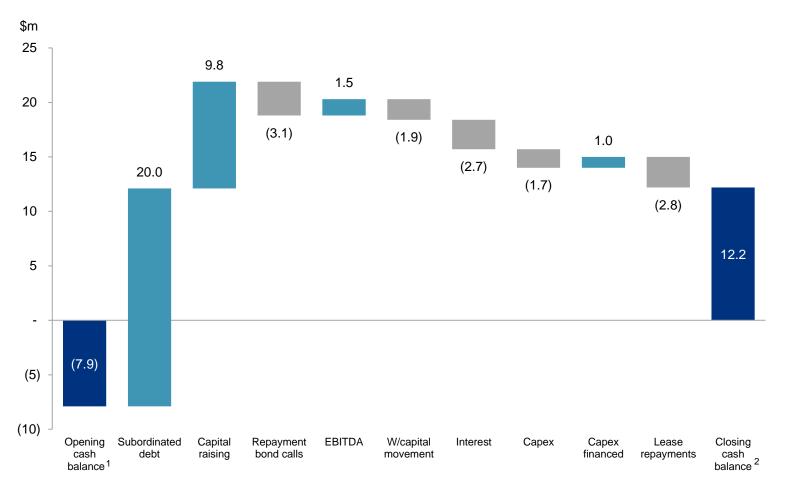
Balance Sheet

\$ in millions	Dec'21	Jun'21
Cash	12.9	9.7
Receivables	37.2	24.9
Contract assets	40.4	27.4
Asset held for sale	56.8	56.7
Other	6.0	3.3
Current Assets	153.3	122.0
PPE	8.7	8.6
Right-of-use assets	12.3	13.7
Deferred tax assets	22.5	22.2
Goodwill	75.5	75.5
Non-Current Assets	119.0	120.0
Total Assets	272.3	242.0
Payables	58.4	50.5
Contract liabilities	28.5	14.8
Borrowings	2.1	0.2
Lease liabilities	4.3	4.4
Provisions	5.6	4.8
Current Liabilities	98.9	74.7
Non-current payables	3.2	4.7
Borrowings	20.7	17.6
Lease liabilities	14.0	15.7
Provisions	0.3	0.2
Non-Current Liabilities	38.2	38.2
Total Liabilities	137.1	112.9
Net Assets	135.2	129.1



- Cash at bank of \$12.9 million with \$0.7 million in overdraft with NAB
- NAB \$40 million multi-option facility with a review date of 31 July 2023
- \$20 million subordinated debt facility repayable by January 2025
- Decmil received \$6.1 million final milestone payment from Sunraysia in February 2022 following substantial completion attained on 31 January 2022
- Homeground remains available for sale
 - After a prolonged period of subdued activity at Homeground, occupancy has been steadily rising
 - The operation is expected to return to profitability during FY22 with a strong long-term outlook

Cash Flows



DECMIL

- \$20 million subordinated debt drawn in the period and \$9.8 million capital raising (net of costs) in July/August 2021
- \$3.1 million of called surety bond repayments for the Sunraysia and RDP projects, now fully repaid
- Working capital movement relates to unwinding of advanced contract payments received for projects in FY21 and investment in growth working capital
- Interest costs paid for use of subordinated debt, NAB overdraft and leases

Net of bank overdraft of \$17.6 million
 Net of bank overdraft of \$0.7 million

DECMIL Outlook

We seek and value strategic alliances, both internally and externally.

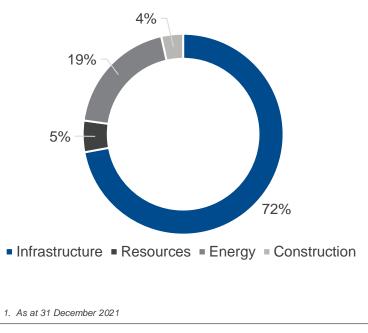


DECMIL Work In Hand & Pipeline

Work In Hand by Sector

- ~\$520¹ million work in hand contracted and preferred to FY24
- ~\$460¹ million contracted and preferred for FY22
- 76% of work in hand with Governments

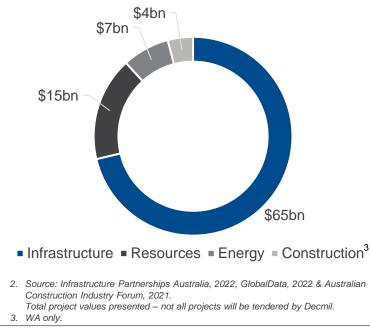
Activity mix by Decmil target sectors FY22:



Pipeline by Sector

- Infrastructure spend underpinned by government stimulus for the post-COVID recovery
- Significant energy projects announced as the country moves towards a decarbonised economy
- Resources opex and capex supported by high commodity prices

Announced project pipeline in WA, QLD & VIC by sector²:



Decmil Group Ltd | Half Year Results 2022

Revenue driven

by government

spend, a strong mining cycle and

structural growth.

infrastructure

DECMIL	Business Strategy	
Our vision is to be the market leader in project delivery, achieving sustainable growth through the quality of our people and the strength of our relationships.	Last calendar year's strategic focus	 Increasing revenue growth within the business Repay legacy bank and surety debts Increasing repeat work with our existing clients – including Panel Contracts with MRWA and MRPV
	Current calendar year's strategic focus	 Improving project gross margins Ensuring corporate overheads remain close to current levels Sale of the Homeground asset Increase exposure to emerging hydrogen and lithium sectors
	Focus on core business and successful entry into construction market	 Continue to focus on our core business sector strengths: Infrastructure, Energy, Resources, Construction Focus on the regional construction market in WA with reputable clients Re-enter recurring revenue forms of contract
	Focus on People	 Retention, recruitment and development strategy – high quality people Increased number of apprentices / trainees within the business Ensure we achieve our RAP outcomes with an emphasis on Aboriginal participation

Decmil has isolated and quantified problem contracts – these are now within formal processes.	Sunraysia Solar Farm – Head Contract	 Substantial Completion achieved 31 January 2022, with the Operation and Maintenance phase of the project commencing Dispute concerning claims for extensions of time, variations, payment of liquidated damages, return and reinstatement of security and claims concerning alleged defects; Decmil claims the deduction of liquidated damages, recourse to security and set-off is wrongful Arbitration commenced although currently "on-hold" with commercial discussions ongoing
	Sunraysia Solar Farm – Supply Contract	 Decmil appointed Schneider under a Supply Contract to supply invertors necessary for the performance of the works under the Head Contract Insofar it is determined that the invertors supplied are defective (and therefore a concurrent delay) then Decmil will claim the loss suffered, as a result of loss attributable to Schneider, under the Supply Contract Arbitration commenced and underway, with concurrent commercial discussions ongoing

DECMIL Diversity



Diversity & Inclusion

- We remain focused on attracting, developing and retaining the right people in the business by driving an inclusive and diverse employment profile.
- A commitment to these initiatives is the right thing to do. It also enhances our community engagement and social license to operate, enabling Decmil to progress its strategic initiatives, such as regional construction work.



45% of our Graduates and Trainees identify as Aboriginal and/or Torres Strait Islander



29% of our graduates and trainees are female, a significant increase from FY21 **14%** of the managers in the business are female, a significant increase from FY21

DECMIL

Accreditations and Strategic Partnerships

R5 / B4 / F150+ accreditation maintained which allows Decmil to bid on all significant Australian Government road and bridge contracts

Approved by Major Road Projects Victoria as P3 Panelist (\$25 to \$150 million projects) under the new Program Delivery Approach model recognising Decmil's capability, capacity, past performance and ability to deliver value-for-money solutions

Maximising opportunities to secure future works.

> Approved by Main Roads Western Australia (MRWA) to be a member of the State-Wide Construction Road Panel allowing Decmil to participate into MRWA's ongoing maintenance and upgrade programs

Prequalification received under the Western Australian Department of Finance's Prequalification Scheme for Level 5 complex structures up to \$50 million



Disclaimer



This presentation contains a summary of information of Decmil Group Limited and is dated February 2022. The information in this presentation does not purport to be complete or comprehensive and does not purport to summarise all information that an investor should consider when making an investment decision. It should be read in conjunction with Decmil's other periodic and continuous disclosure announcements and you should conduct your own analysis in order to satisfy yourself as to the accuracy and completeness of the information, statements and opinions contained in this presentation before making any investment decision.

This presentation is not a disclosure document and should not be considered as an offer or invitation to subscribe for, or purchase any securities in Decmil or as an inducement to make an offer or invitation with respect to those securities. The information contained in this presentation is not intended to be relied upon as advice to investors or potential investors and has been prepared without taking into account the recipient's investment objectives, financial circumstances or particular needs. Those individual objectives, circumstances and needs should be considered, with professional advice, when deciding whether an investment is appropriate.

This presentation contains forward looking statements. Such forward looking statements are not guarantees of future performance and are subject to known and unknown risk factors associated with the Company and its operations. While the Company considers the assumptions on which these statements are based to be reasonable, whether circumstances actually occur in accordance with these statements may be affected by a variety of factors. These include, but are not limited to, levels of actual demand, currency fluctuations, loss of market, industry competition, environmental risks, physical risks, legislative, fiscal and regulatory developments, economic and financial market conditions in various countries and regions, political risks, project delay or advancement, approvals and cost estimates. These could cause actual trends or results to differ from the forward looking statements in this presentation. There can be no assurance that actual outcomes will not differ materially from these statements. You should not place undue reliance on forward looking statements or any continuing obligation under applicable law, the Company disclaims any obligation or undertaking to disseminate any updates or revisions to any forward looking statements in this presentation to reflect any change in expectations in relation to any forward looking statements or any change in events, conditions or circumstances on which any statement is based. Nothing in these materials shall under any circumstances create an implication that there has been no change in the affairs of the Company since the date of this presentation. To the maximum extent permitted by applicable laws, the Company makes no representation and can give no assurance, guarantee or warranty, express or implied, as to, and takes no responsibility and assumes no liability for, the accuracy, suitability or completeness of or any errors in or omission, from any information, statement or opinion contained in this presentation.

All references to dollars, cents or \$ in this presentation are to Australian currency, unless otherwise stated. References to "Decmil", "the Company", "the Group" or "the Decmil Group" may be references to Decmil Group Limited or its subsidiaries.