

1H FY2022 Results Metarock Group Limited (ACN 142 490 579)

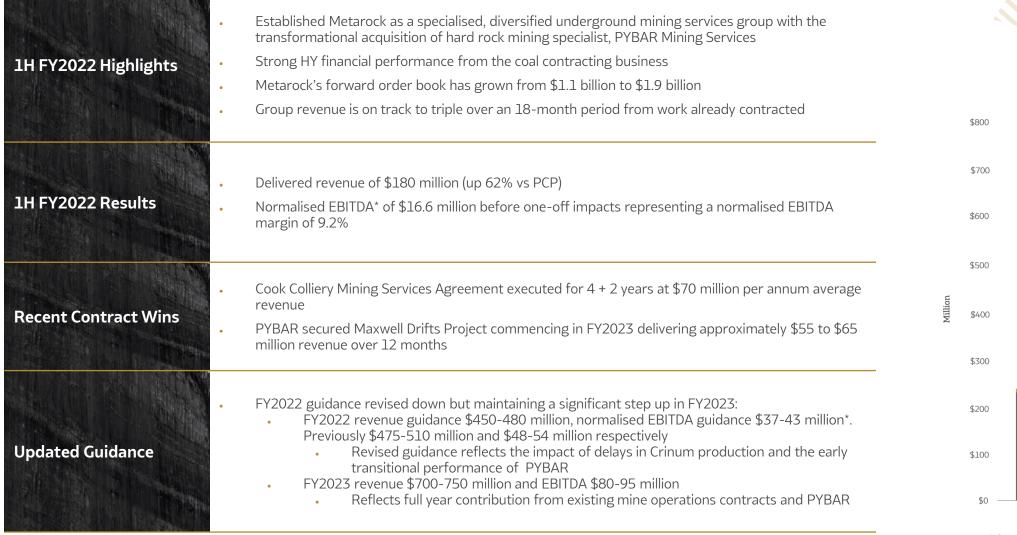
Tony Caruso, Managing Director Brett Maff, Chief Financial Officer

28 February 2022



Metarock Executive Summary





400 300 200 100 50 FY21 FY22 FY23 • Pybar • MM Contracting • Mine Operations

3x revenue increase

Outlook - Metarock Strategy in Action



Mine operations and the diversification into hard rock mining delivers strong growth and a higher margin business

	Mine Operations	Coal Contracting	Hard Rock Contracting	
Revenue Split Guidance (\$m)	45 FY22 FY23	240 260	260 290 FY22 FY23	
Employee Numbers (From – To)	130 → 378	950 → 1150	1100 → 1220	
Description	 Mine Operations strategy allows us to operate mines in our own right Underpinned by Crinum Mine and Cook Colliery Mine operations contracts Long term, repeatable revenue with increased margins 	 Operating for 25 years, with long standing tier one clients with average relationships lasting 10+ years Contracts tied to production activities Leading share of underground coal contracting market 	 Operating for 28 years, with long standing tier one clients with average relationships lasting 7+ years Contracts tied to production and development activities Diversified commodity exposures across copper, lead, zinc and gold 	
Brands	mastermyne stronger values. greater results.	mastermyne stronger values. greater results.	PYBAR MINING SERVICES	
Focus	 Coal assets will continue to change hands with many new owners needing to outsource underground operating capability 	 Contractors play a strategic role in owners assets supporting production, providing cost flexibility and lowering operating costs 	 Contractors play a strategic role in new development and production, providing cost flexibility and lowering operating costs 	
People	Dave Sykes · Joined Mastermyne in April 2012, appointed CEO of Mine Operations in November 2021 David began his career in the UK performing various operational and statutory roles. He has worked in senior management positions across a number of underground coal operations including Moranbah North, Dartbrook and Central Colliery in roles including Mine Manager and SSE/General Manager	 Paul Green Joined Mastermyne in March 2020, appointed CEO of Coal Contracting in November 2021 Paul was well known to the Mastermyne business through a close association over many years. Paul has over 25 years' experience in operational management in roles at Gordonstone Coal, Illawarra Coal and Ensham Coal. He has also worked in strategic development and organisational change roles across the Australian coal mining industry 	 Nick Woolrych Joined PYBAR in August 2014, appointed CEO in March 2021 Nick is a mining engineer with over 20 years' experience in the mining industry in operational, project development, commercial and investment roles across a range of commodities and geographies 	

Crinum Mine Update

The accident has had a profound impact on our business and our people

- Underground accident occurred on 14 September 2021 fatally injuring our colleague Graham Dawson
- We have remained in close contact with Graham's family and continue to support our people and the families affected by the accident
- The staged restart process has focused on ensuring we are assessing the risks so that the project is recommencing safely and efficiently
- All work is being carried out with the approval of the resources regulator
- Sojitz Blue (mine owner) remains supportive and continues to work closely with the company
- We are making decisions that will accelerate our production along with investing in additional equipment to recover our schedule
- Schedule now has first coal being delivered in the 4th quarter of FY2022 and progressively ramping up to full operations (three panels) by the 1st quarter of FY2023
- The fall of ground occurred in the underground access tunnels, impacting a small localised area, which is distinctly different from the underground mining area
- The accident has delayed first coal by approximately 20 weeks with an impact of ~\$7 million
- The ~\$7m is made up of direct costs incurred in H1. The remaining H2 costs have been reflected in revised guidance numbers for FY2022
- We are looking forward to a bright future on this project, with a material contribution to earnings



Transformational acquisition - PYBAR

Increasing confidence in PYBAR's business and culture and its alignment with our broader values and direction

Strategic Rationale Confirmed

- Highly complementary with MYE's core business of underground mining and expedites our diversification strategy
- Exposure to a broad suite of commodities with immediate scale and a national footprint
- 1,100+ highly skilled hard-rock employees with a strong position in the east coast market and long term relationships with Tier 1 clients such as Glencore (Mt Isa) and Newcrest (Cadia).
- Fully exploiting growth potential through accessing the resources of a public company
 - Historically been a capital constrained private company
 - Clients overcoming hesitation in dealing with a private company enabling access to larger, longer term contracts with Tier 1 clients.
 - Malabar contract win is a major vote of confidence from our customers in the new larger business
- Purchase price \$47 million equity and deferred cash consideration
 - \$23.5m equity on completion
 - Remaining \$23.5 paid over two cash payments (first \$11.75m paid on completion)
 - \$5 million of the remaining deferred cash consideration to be converted to equity with balance paid in November 2022
- \$50 million of assumed equipment finance
 - Provides us with a suite of specialised hard-rock equipment
 - OEM backed equipment finance for a fleet that is hired to the client
 - Post acquisition equipment valuation has seen a \$13 million balance sheet uplift from \$56 million to 69 million
- Fits well with MYE's track record of acquiring and reinvigorating private businesses
- Increasing confidence in PYBAR's business and culture and its alignment with our broader values and direction
- Strong pipeline underpinned by unprecedented strength in the underlying global fundamentals of hard rock minerals
- H1 results reflect the normal ups and downs of a mining contracting business

FY2021

FY2022

	Previous Metarock Acquisition Wilson Mining -
35	Revenue Growth \$M
30	
25	
20	
15	
10	
5	
0	

FY2020

	PYBAR Guidance FY2023	PYBAR Target Metrics FY2024
Revenue	\$280m – \$300m	\$330m – \$350m
EBITDA	\$31m – \$34m	\$38m – \$40m
EBITA*	\$3m – \$6m	\$11m – \$13m
Remaining Equipment Finance Position after Debt Servicing and utilising Free Cash	~\$33m (34% reduction of debt)	~\$16m (68% reduction of debt)

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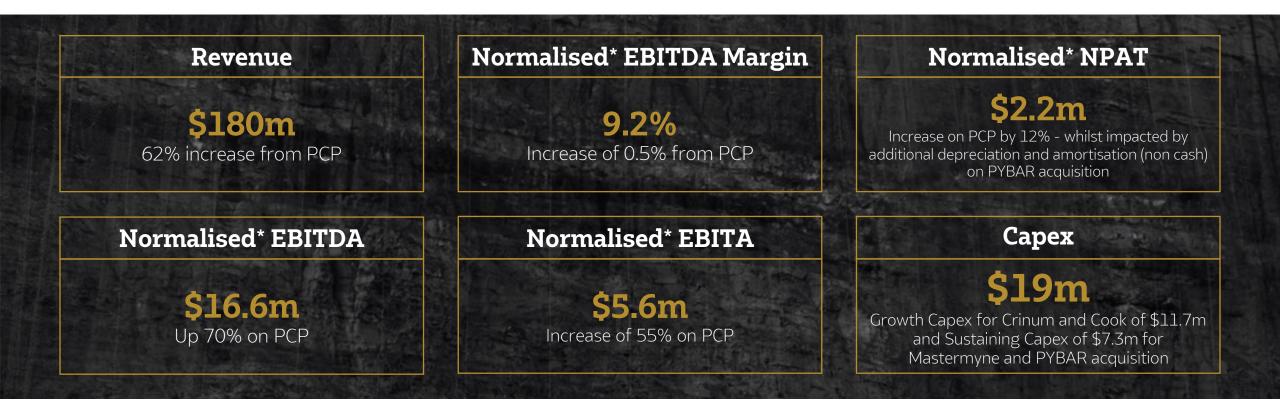
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Financial Performance

Normalised 1H results benefited from the strong HY financial performance from the coal contracting business

- Strong H1 FY2022 consolidated result impacted by:
 - Remedial and delay costs directly resulting from the Crinum accident (included as a \$6.8m normalisation adjustment);
 - 20 week production impact at Crinum, resulting in delayed revenue of an estimated \$10.0m (not adjusted in normalised numbers); and
 - Isolated contract performance issues with PYBAR since acquisition (not adjusted in normalised numbers, refer page 21 for further details)

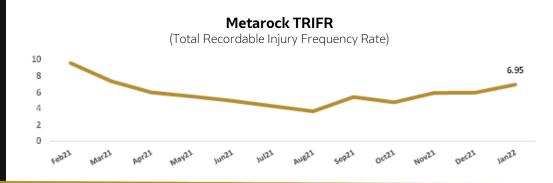


METAROCK

Safety and Sustainability

The recent serious event has sharpened our focus and approach

- Crinum accident reinforces our commitment to health and safety and our focus on key features of a recognisable high reliability organisation (HRO)
- We continue to test and review the systems that underpin our health and safety approach to ensure the integrity and compliance needed to keep our people safe
- Good progress made in reviewing and understanding PYBAR
 safety management systems and approach
- Strong synergies and learnings in health and safety approaches across the coal and hard rock sectors
- Progressing our sustainability road map as the organisation grows to have a larger footprint and increasing influence in the areas we operate







People



Having the best people ensures we can deliver growth with minimal risk

- Significant effort channelled into growing the skills of our people in preparation for growth
- Our approach is becoming a point of difference for clients and employees
- The PYBAR acquisition strengthens our leadership team at a time when we are experiencing significant growth
- We are seeing the benefits from the investment in learning and development systems embedded in our business
- Investment in growing and developing our people will continue to support a larger and more complex order book
- We have excellent in-house recruitment and on-boarding teams that have experience and a track record in delivering the right people as we grow
- Underground simulators and training centres are delivering a pipeline of culturally aligned employees safely and efficiently across our coal and hard rock operations





HY 2022 Financial Performance

- H1 revenue at \$180m (up 62% on PCP)
 - \$43m PYBAR revenue contribution from November 2021
 - Mastermyne Revenue at \$137m, up 23% from PCP (\$112m)
 - Performance impacted by initial integration issues with PYBAR (see page21 for further details)
- Normalised EBITDA up 70% on PCP
 - Normalised for once-off Crinum accident impacts and PYBAR
 acquisition costs
 - PYBAR contribution from November 2021 of \$3.5m
 - Mastermyne normalised EBITDA up 34% on PCP
- EBITDA margin increase to 9.2% from PCP of 8.7%
- Additional PYBAR depreciation (including equipment valuation uplift on acquisition) and amortisation of identified intangibles for H1

			\$000		
Period ended 31 December 2021	Νοι	rmalised Results H	IY22	PCP HY21	Change
	Mastermyne	PYBAR	Total		
Revenue (& other income)	\$136,948	\$43,432	\$180,380	\$111,536	61%
EBITDA	\$13,108	\$3,505	\$16,613	\$9,752	70%
EBITDA Margin	9.6%	8.1%	9.2%	8.7%	0.5%
Depreciation and Amortisation	(\$6,228)	(\$5,926)	(\$12,154)	(\$6,321)	(92%)
EBITA	\$7,091	(\$1,485)	\$5,606	\$3,616	55%
Net Finance Expenses	(\$617)	(\$536)	(\$1,153)	(\$516)	(123%)
Profit Before Income Tax	\$6,263	(\$2,957)	\$3,306	\$2,915	13%
Income Tax	(\$1,123)	\$0	(\$1,123)	(\$962)	(17%)
Net Profit After Tax	\$5,140	(\$2,956)	\$2,183	\$1,953	12%

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Statutory Versus Normalised Results

Half year result is impacted by one-off costs

- One-off direct costs related to the Crinum accident \$6.8 million
- PYBAR one-off acquisition costs \$1.1 million



Statutory to normalised results reconciliation	\$000					
H1 FY2022	Statutory Results	Crinum Impact	PYBAR Acquisition	Normalised Results	H1 FY2021 (PCP)	Change
Revenue (& other income)	\$180,380	H. S. Oland	The second second	\$180,380	\$111,536	62%
EBITDA	\$8,684	\$6,796	\$1,133	\$16,613	\$9,752	70%
EBITDA Margin	4.8%		I Manager and A	9.2%	8.7%	0.5%
Depreciation and Amortisation	(\$12,154)			(\$12,154)	(\$6,321)	(92%)
EBITA	(\$2,323)	\$6,796	\$1,133	\$5,606	\$3,616	55%
Net Finance Expenses	(\$1,153)			(\$1,153)	(\$516)	(123%)
Profit Before Income Tax	(\$4,623)	\$6,796	\$1,133	\$3,306	\$2,915	13%
Income Tax	\$961	(\$2,039)		(\$1,123)	(\$962)	(17%)
Net Profit After Tax	(\$3,707)	\$4,757	\$1,133	\$2,183	\$1,953	12%

H1 FY2022 Cash Flow

Strong cash generation from operations is supporting the investment in growth

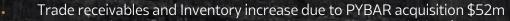
\$AUD (000's)	H1 FY22	H1 FY21
EBITDA (Statutory)	8,684	9,752
Movements in Working Capital	15,068	(6,443)
Non Cash Items	(654)	214
Interest Costs	(1,095)	(515)
Income Tax Receipts / (Payments)	(2,471)	(2,411)
Net Operating Cash Flow	19,532	597
Net Capex (Includes Intangibles)	(19,089)	(1,704)
Net Borrowings / (Repayments)	4,329	(2,933)
Free Cash Flow	4,773	(4,040)
Distribution to Minority Ownership	-	(130)
WM Earn Out Payment	(2,029)	-
PYBAR Acquisition	(11,732)	-
Dividends to Owners	(2,246)	(3,753)
Net Increase / (Decrease) in Cash and Cash Equivalents	(11,235)	(7,923)
Cash and Cash Equivalents at Beginning of Period	24,389	25,359
Cash and Cash Equivalents at End of Period	13,154	17,436

- Strong working capital management, cash reserves, and cash conversion have assisted the group to support the following activities during H1:
 - PYBAR acquisition payment of \$11.7m
 - Wilson Mining Services acquisition earn out payment made during H1 of \$2.0m
 - FY21 dividend payment of \$2.2m
 - Significant capital expenditure in H1 to support the transition to Mine Operations projects (\$11.5m Crinum) and sustaining capital spend of \$7.3m
- Maintaining very strong financial discipline with receivables

METAROCK

31 December 2021 Balance Sheet

Undrawn facilities of \$117 million across equipment leasing and working capital facilities



- Property, Plant & Equipment increase due to PYBAR acquisition \$69m
- Average age of fleet 3-4 years
- Offset by increase in borrowings
- Intangibles asset increase due to PYBAR acquisition \$30m

Net debt of \$70.2m at 31 December 2021

- Equipment debt 100% backed by equipment
- Gearing ratio at 1.5x H1 FY2022 (normalised EBITDA), targeting reduction to <1.0x by end of FY23
- Other Liabilities include the PYBAR acquisition deferred consideration \$10m

Undrawn facilities of \$117m comprising \$65m equipment leasing and \$52m working capital and cash reserves.

\$AUD (000's)	HY22	FY21
Assets		
Cash and Cash Equivalents	13,154	24,389
Trade and Other Receivables	71,790	41,641
Inventories and other assets	22,463	6,415
Total Current Assets	107,407	72,445
Deferred Tax Asset	0	7,526
Property, Plant and Equipment	103,496	22,949
Right-of-use Assets	21,174	14,043
Intangible Assets	42,535	12,267
Total Non-Current Assets	167,205	56,785
Total Assets	274,612	129,230
Liabilities		
Trade and Other Payables	56,538	24,405
Loans and Borrowings	38,587	-
Lease Liabilities	6,885	4,681
Employee Benefits	24,529	11,882
Current Tax Liability	-	1,039
Other Liabilities	12,208	2,156
Total Current Liabilities	138,747	44,163
Borrowings	28,753	-
Lease Liabilities	12,542	7,876
Deferred Tax Liabilities	1,828	-
Employee Benefits & other liabilities	1,016	2,009
Total Non-Current Liabilities	44,139	9,885
Total Liabilities	182,886	54,048
Net Assets	91,726	75,182

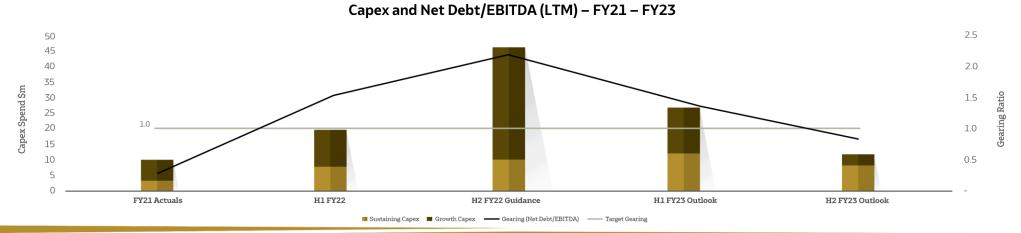


Capital Management

FY2022 is the year of investment that transforms the long term financial outlook for the Company

- Capital expenditure increases, particularly in H2 FY22, primarily Crinum and Cook projects
- Gearing ratio peaks in June 2022 at 2x (normalised LTM EBITDA)
- Gearing ratio reduces significantly by FY23 as Crinum and Cook projects commence full production
- Current banking facilities sufficient to fully fund capital expenditure requirements
- Developing 'capital light' strategies for future growth projects

	H1 FY22	H2 FY22	FY23
Crinum			
Growth	\$11.5m	\$28.9m	\$14.4m
Cook			
Growth	\$0.2m	\$7.3m	\$4.0m
PYBAR & Mastermyne Contracting (Sustaining)	\$7.3m	~\$8-10m	~\$15-\$20m
Total	\$19.0m	~\$44-46m	~\$33-38m



Financial Discipline

Our diversified business model and financial management approach will be core to ensuring balance sheet strength throughout resource price cycles

Efficiency		Value Creation			Capital Management		
Cost Control	Working Capital Focus	Contract Flexibility	Capital Investment	M&A	Low Debt Tolerance	Dividends	Excess Capital
 Each contract delivering its target margin or better Overheads between 6% and 7% of revenue 	 Work in progress (WIP) minimisation Favourable payment terms and debtors focus 	 Agnostic to contract structure Design contracts around client needs and appropriate risk sharing Risk balanced order book 	 Buy equipment that provides competitive advantage to secure contracts Purchase and maintain counter- cyclically 	 Target complementary services Build geographic footprint in existing services 	 Clear pathway to achieve target debt ceiling of 1.0x EBITDA Return to a Net Cash position 	 Payout ratio of 40 60% of NPAT (after achieving gearing ratio) Dividends weighted towards the second half 	 Maximum net cash position of \$20m Share buybacks or special dividends to return excess cash





Mastermyne half year financial performance (Contracting & Mine Operations consolidated)

- Strong financial contribution from the Mastermyne Coal contracting division
- Contracting division continues to deliver strong results with revenue and labour numbers stable through H1 and no change expected in H2
- Coal operations maintain a leading market share with no material change to the competitor landscape
- Underground construction work completed at Anglo Americans' Aquila Mine with roadway development and outbye contracts transitioning across to operations now that the mine has moved into production
- NSW operations forecast strong growth in H2 through new contract wins, which are well progressed
- Wilson Mining delivered consecutive half year growth and continues to build market share in coal alongside growth in the adjacent underground hard rock sector
- MyneSight RTO* continues to deliver the people pipeline and differentiates us from our competition

Revenue

\$137m 23% increase on PCP of \$112m

Normalised EBITDA

\$13.1m 34% increase on PCP of \$9.8m

Normalised* EBITDA Margin

9.6% 0.9% increase on PCP of 8.7%

Normalised* EBITA

\$7.1m

96% increase on PCP of \$3.6m

Normalised* NPAT

\$5.1m 163% increase on PCP of \$2.0m

Mining Operations Overview





Crinum

- Significant progress made installing key surface infrastructure and remediation of drifts which includes re-supporting affected areas
- First production coal scheduled in Q4 FY2022 ramping up progressively to three production units by end of Q1 FY2023
- Procurement and overhauls of key mining equipment is on time to meet the schedule
- Contract duration remains at 6 years with no change to the mining schedule or revenue (~\$95 million per annum from FY2023)
- Decisions made to increase production tons earlier brings forward FY2024 Capex (\$11m) by 12 months
- Current workforce of 71 will progressively ramp up over the next 6 months to a total of 180 people, including management roles

Cook

- Mining Contract announced based on 4 +2 year term under a direct cost contract model
- Revenue ramps up in H2 to full average run rate of ~\$70 million per annum
- All existing infrastructure has been recommissioned and is ready for production to commence
- Underground mining has commenced to form up production panels
- First production coal scheduled in Q3 FY2022 ramping up to three mining units in Q1 FY2023
- Production machines are purpose built bord & pillar miners with specifications designed around the Cook seam and methodology
- Current workforce of 60 will progressively ramp up over the next 6 months to a total of 198 people, including management roles

PYBAR Half Year Financial Performance

- Metarock took full economic control of PYBAR from November 2021
- Early in the integration process with significant value opportunities ahead
- Awarded Maxwell drift construction alliance contract with revenue range of \$55 to \$65 million
- Secured extension on Gwalia contract in Western Australia for a further 12 months
- Softer November and December results impacted by:
 - Ground support issues on Thalanga project impacting production performance. Remedial ground support now mostly installed
 - Unsuccessful roll over of the Hera contract resulting in reduced revenue and demobilisation costs in December
- Underperforming contract (known at the time of the acquisition) contributed increased financial impact in November and December. Discussion with client well progressed and working towards a resolution in H2
- 8 of 10 major projects performing very well with scopes expanding across a number of these projects
- Hard Rock training simulator well progressed and scheduled to deliver first trainees in April 2022
- Tendering pipeline supported by strong base metal prices with tender opportunities currently being worked on across multiple states

Revenue

\$43m

2 months to 31 December 2021 Proforma H1 FY2022 \$133m

EBITDA

\$3.5m

2 months to 31 December 2021 Proforma H1 FY2022 \$9.1m

EBITDA Margin

8% Proforma H1 FY2022 7%

EBITA

(\$1.5m)

Impacted by operational issues and depreciation uplift on equipment valuations on acquisition



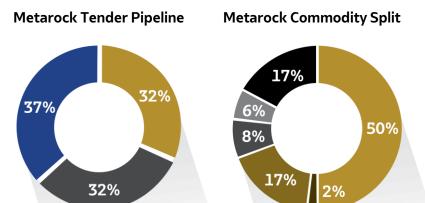
ELINE AND OUTLOOK

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Combined Order Book & Tendering Pipeline

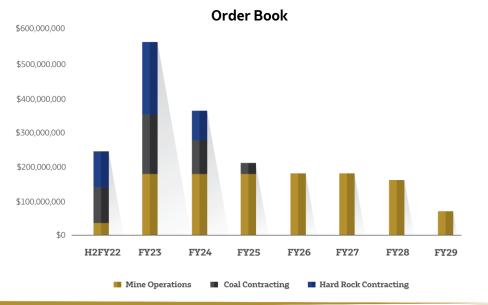
- We are delivering on our strategy of becoming a fully diversified underground mining services company
- Total order book stands at \$1.9 billion
 - \$245 million will be delivered in H2 FY2022
 - H2 order book excludes recurring and purchase order works of ~\$20 million (~\$40-50 million per annum)
- 83% of FY2023 revenue is under contract
- \$1.1 billion of order book revenue remains post FY2023 .
- Our tendering pipeline currently stands at over \$2.0 billion:
 - \$0.6 billion in Coal Contracting .
 - \$1.0 billion in Mine Operations •
 - \$0.4 billion in Hard Rock Contracting .



Coal Contracting

Mine Operations





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Mastermyne Order Book and Pipeline **Booked Revenue Tenure Financial Years** 2014 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2013 2015 2016 Sojitz Crinum Mining Services **QCoal Cook Mining Services** (Contract being finalised) **BMA Broadmeadow Conveyors** BHP Training Services (MyneSight) Anglo American Moranbah Region Umbrella Contract mastermyne Anglo American Aquila Equipment Hire Anglo American Aquila Development Anglo American Grosvenor Umbrella Anglo American Strata Consolidation (Wilson) Peabody Wambo Ventilation **Glencore Integra Ventilation** Glencore Training Services (MyneSight) SIMEC Tahmoor Umbrella Contract Aurelia Peak **Aeris Tritton Aurelia Dargues** FMR Eloise Glencore MICO **Glencore Black Rock** Glencore GFM St Barbara Gwalia Newcrest Cadia Valley Newcrest Cadia Valley Perilya Broken Hill Malabar Maxwell **Red River Far West** Mine Operations Current Contract Coal Contracting Options Hard Rock Contracting Current Contract Coal Contracting Past Contract **Coal Contracting Current Contract**

FY2022 HALF YEAR HIGHLIGHTS | METAROCK 22

Outlook

There is clear line of sight to the revenue and profit uplift coming through in FY2023

Mastermyne Contracting

- Mastermyne contracting is travelling extremely well and has a strong track record of year on year delivery
- New contracts in New South Wales bring additional revenue growth, providing upside to FY2023
- Wilson Mining continues to increase market share and deliver strong margins
- Mynesight continues to support the pipeline of people needed to resource the growth

Mastermyne Mine Operations

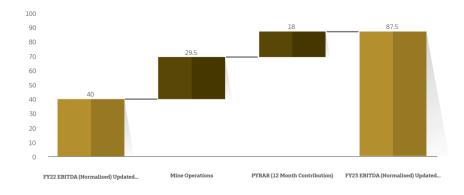
- Cook Colliery Mining Services Agreement commences immediately, ramping up to full run rate in early FY2023
- Crinum mine restart is now well progressed and ramps up in to full production from early FY2023
- Our mine operations contracts underpin a material step up in margins
- Our capital intensity falls away in FY2023 after ramping up Crinum and Cook

PYBAR Contracting

- PYBAR has a strong earnings and profit track record and the plan to recover underperforming contracts is well progressed
- Malabar contract win delivers strong revenue growth for PYBAR in FY2023
- The synergies between Mastermyne and PYBAR are now better understood and present significant value opportunities ahead
- We have a very experienced and capable management team that has been further enhanced through the PYBAR acquisition

\$m	Metarock guidance FY2022	Metarock guidance FY2023
Revenue	\$450.0 - 480.0	\$700.0 – 750.0
EBITDA	\$37.0 – 43.0*	\$80.0 – 95.0
EBITA	\$4.0 - 10.0*	\$24.0 – 39.0
ROCE	5%	>16%
Capital Expenditure	\$60.0 - 65.0	\$35.0 - 40.0

FY2023 EBITDA Outlook Bridge



Long Term Outlook

We are in the early stages of a broad mining cycle

- Commodity prices remain at attractive levels and mining services contractors will continue to benefit from these strong resource sector tailwinds
- Pre production exposed mining services (Drilling, Engineering, Construction) are currently experiencing strong results
- Production exposed businesses like the Metarock Group will benefit from current development activity
- We are early in the commodity cycle, particularly regarding "New Energy" materials
- The total number of committed projects has grown sharply in recent years, and more of them are related to gold, base, and other commodities
- Exploration activity is a strong leading indicator of project development. Exploration expenditure and metres drilled have recently climbed to decade highs



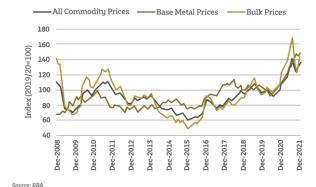
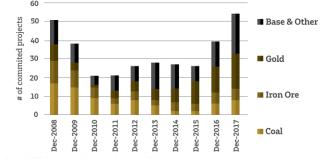


Figure 5. Number of Committed Mining Projects by Selected Commodity, Australia



Source: DISER, Resources and Energy Major Projects 2021

Figure 7. Selected Mining Services Average Growth in FY21

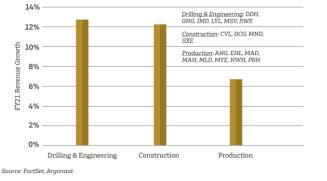
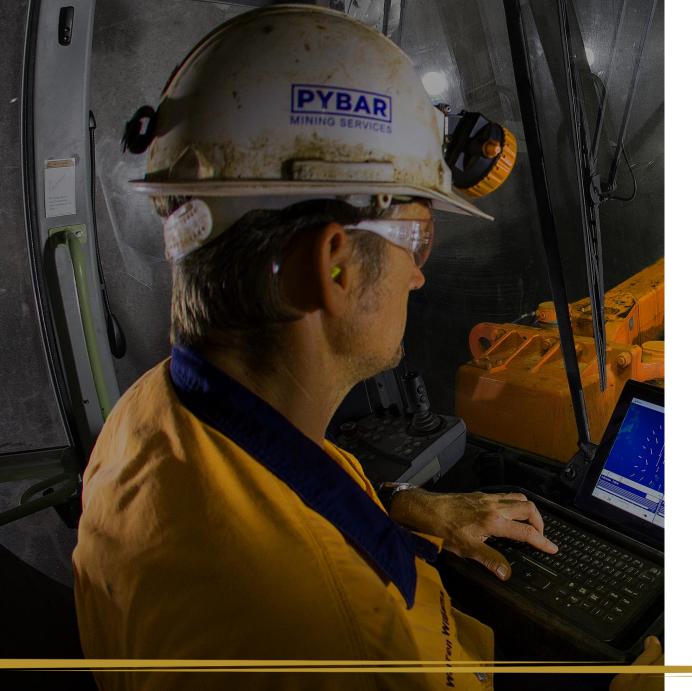


Figure 3. Exploration Metres Drilled and Expenditure, Australia







Summary



- We are in the early stages of a broad mining cycle
- The Growth in Operating Mines and Hard Rock Mining has transformed our business
- FY2022 is a year of investment that underpins a significant long term step up in revenue and margins
- New projects coming on line in H2 will see a material step up in operating cash flows
- We are well capitalised with undrawn facilities of \$117 million across equipment leasing and working capital facilities
- Our clear capital management plan underpins our targeted gearing ratio
- FY2023 revenue \$700-750 million and EBITDA \$80-95 million

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