

**Form 604**  
**Corporations Act 2001**  
**Section 671B**

**Notice of change of interests of substantial holder**

To Company Name/Scheme      PeopleIN Ltd  
ACN/ARSN:                      39 615 173 076                      Source:                      Australian Securities & Investments Commission

**1. Details of substantial holder (1)**

Name:                      Perennial Value Management Limited (PVM)  
ACN/ARSN (if applicable)      22 090 879 904

There was a change in the interest of the substantial holder on                      16 March 2022  
The previous notice was given to the company on                      19 October 2021  
The previous notice was dated                      18 October 2021

**2. Previous and present voting power**

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required to give a substantial holding notice to the company or scheme, are as follows:

Class of securities (4)	Previous notice		Present notice	
	Person's votes	Voting Power (%) (5)	Person's votes	Voting Power (%) (5)
Ordinary	5,667,935	5.98	6,684,205	7.00

**3. Changes in relevant interests**

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

Date of change	Person whose relevant interest changed	Nature of change (6)	Consideration given in relation to change (7)	Class & number of securities affected	Person's votes affected
21/10/2021	Citicorp Nominees Pty Limited	Sell On the Market	\$ 2,230,073.87	513,791	513,791
22/11/2021	BNP Paribas Securities Services	Sell On the Market	\$ 323,186.19	74,374	74,374
22/11/2021	BNP Paribas Securities Services	Sell On the Market	\$ 6,039.14	1,385	1,385
22/11/2021	BNP Paribas Securities Services	Sell On the Market	\$ 58,254.68	13,406	13,406
22/11/2021	BNP Paribas Securities Services	Sell On the Market	\$ 1,090.09	250	250
3/12/2021	National Asset Servicing	Buy On the Market	\$ 9,976.62	2,480	2,480
3/12/2021	National Asset Servicing	Buy On the Market	\$ 2,144.15	536	536
7/12/2021	BNP Paribas Securities Services	Sell On the Market	\$ 24,216.29	6,040	6,040
8/12/2021	BNP Paribas Securities Services	Sell On the Market	\$ 13,341.06	3,336	3,336
15/12/2021	Northern Trust	Sell On the Market	\$ 171,019.33	41,804	41,804
22/12/2021	National Asset Servicing	Buy On the Market	\$ 21,424.01	5,044	5,044
8/02/2022	Citicorp Nominees Pty Limited	Buy On the Market	\$ 825,480.89	209,053	209,053
9/02/2022	Citicorp Nominees Pty Limited	Buy On the Market	\$ 405,891.00	100,000	100,000
14/02/2022	BNP Paribas Securities Services	Sell On the Market	\$ 923.54	222	222
15/02/2022	BNP Paribas Securities Services	Sell On the Market	\$ 1,964.65	472	472
18/02/2022	BNP Paribas Securities Services	Sell On the Market	\$ 378,419.85	94,146	94,146
18/02/2022	National Asset Servicing	Buy On the Market	\$ 378,419.85	94,146	94,146
21/02/2022	Northern Trust	Buy On the Market	\$ 26,667.90	6,656	6,656
22/02/2022	Northern Trust	Buy On the Market	\$ 15,041.20	3,759	3,759
3/03/2022	National Asset Servicing	Sell On the Market	\$ 61,520.06	15,221	15,221
3/03/2022	National Asset Servicing	Sell On the Market	\$ 319,730.54	78,925	78,925
10/03/2022	Citicorp Nominees Pty Limited	Buy On the Market	\$ 1,474,486.25	397,635	397,635
10/03/2022	National Asset Servicing	Buy On the Market	\$ 3,335,790.83	899,586	899,586
10/03/2022	National Asset Servicing	Buy On the Market	\$ 100,149.45	27,008	27,008
10/03/2022	Northern Trust	Buy On the Market	\$ 29,546.46	7,968	7,968
11/03/2022	Citicorp Nominees Pty Limited	Buy On the Market	\$ 127,487.16	32,665	32,665
14/03/2022	Citicorp Nominees Pty Limited	Buy On the Market	\$ 112,707.04	28,858	28,858
15/03/2022	Citicorp Nominees Pty Limited	Buy On the Market	\$ 55,256.09	14,156	14,156
16/03/2022	Citicorp Nominees Pty Limited	Buy On the Market	\$ 119,622.51	30,092	30,092

**4. Present Relevant Interests**

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Nature of relevant interest (6)	Class & number of securities (Ord)	Person's votes
Perennial Value Management Limited	National Asset Servicing	National Asset Servicing	2,556,300	2,556,300	2,556,300
Perennial Value Management Limited	Northern Trust	Northern Trust	736,827	736,827	736,827
Perennial Value Management Limited	BNP Paribas Securities Services	BNP Paribas Securities Services	799,382	799,382	799,382
Perennial Value Management Limited	Citicorp Nominees Pty Limited	Citicorp Nominees Pty Limited	2,591,696	2,591,696	2,591,696

#### 5. Changes in association

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

Name & ACN	Nature of association
Not applicable	

#### 6. Addresses

The addresses of persons named in this form are as follows:

Name	Address
Perennial Value Management Ltd	Level 27, 88 Phillip St Sydney NSW 2000
PeopleIN Ltd	People Infrastructure Ltd 69-75 Sandgate Road, Albion, Qld 4010

#### Signature

Print Name **Bill Anastasopoulos** Capacity **Company Secretary**

Sign Here



17/03/2022

#### DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (6) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.
- (7) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.