

31 March 2022

2022 Climate Change Report Investor Briefing presentation

Attached is a presentation on Santos' 2022 Climate Change Report which will be used at an investor briefing today commencing at 10:00am AEDT.

The presentation should be read in conjunction with Santos' 2022 Climate Change Report released to the ASX on 30 March 2022.

Today's briefing will be webcast live on Santos' website at www.santos.com

Ends.

This ASX announcement was approved and authorised for release by Kevin Gallagher, Managing Director and Chief Executive Officer.

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2022 Climate Change Report

Supplying critical fuels more sustainably



Disclaimer and forward-looking statements

This report contains forward-looking statements that are subject to risk factors associated with the oil and gas industry. It is believed that the expectations reflected in these statements are reasonable, but they may be affected by a range of variables which could cause actual results or trends to differ materially, including but not limited to: price fluctuations, actual demand, currency fluctuations, geotechnical factors, drilling and production results, gas commercialisation, development progress, operating results, engineering estimates, reserves estimates, loss of market, industry competition, environmental risks, carbon emissions reduction and associated technology risks, physical risks, legislative, fiscal and regulatory developments, economic and financial market conditions in various countries, approvals, conduct of joint venture participants and contractual counterparties and cost estimates. The forward-looking information in this report is based on management's current expectations and reflects judgements, assumptions, estimates and other information available as at the date of this document and/or the date of Santos' planning processes. There are inherent limitations with scenario analysis. Scenarios do not constitute definitive outcomes. Assumptions may or may not be, or prove to be, correct and may or may not eventuate, and scenarios may be impacted by factors other than assumptions made. Except as required by applicable regulations or by law, Santos does not undertake any obligation to publicly update or review any forward-looking statements, whether as a result of new information or future events. Forward-looking statements speak only as of the date of this report or the date planning process assumptions were adopted, as relevant. Our strategies and targets will adapt given the dynamic conditions in which we operate; it should not be assumed that any particular strategies, targets or implementation measures are inflexible or frozen in time. No representation or warranty, express or implied, is given as to the accuracy, completeness or correctness, likelihood of achievement or reasonableness of any forward-looking information contained in this report. Forward-looking statements do not represent guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond Santos' control, and which may cause actual results to differ materially from those expressed in the statements contained in this report.

The Climate Transition Action Plan includes forecasts that are necessarily based on assumptions, contingencies and commercial judgement. The estimates included do not take into account customer demand or any future sell-downs, partnering arrangements or infrastructure funding. The Climate Transition Action Plan is over a forward-looking period of approximately 20 years. It is important to recognise that carbon and clean fuels markets are dynamic and still evolving, with high levels of uncertainty, including customer demand.

We will continue to adapt the Climate Transition Action Plan to take account of the evolving transition environment between now and 2040 and apply our disciplined economic and commercial criteria to inform investment decisions which create value for shareholders as we embark upon our decarbonisation and clean fuels journey.

All material investment decisions, including those within the Climate Transition Action Plan, are required to meet a stringent set of investment hurdles, including economic and commercial criteria commensurate with sector benchmarking, to ensure that the company's capital allocation provides a return on investment in line with the company's low-cost, disciplined operating model and our corporate strategy. Carbon market, public policy and regulatory trends inform the company's carbon and clean fuels pricing assumptions and assumptions relating to generation, procurement and trading of carbon credit units. In addition, investments will be demand and customer driven, with offtake or other commercial marketing arrangements a key factor in investment screening.

Free cash flow (operating cash flows, less investing cash flows net of acquisitions and disposals and major growth capex, less lease liability payments) is a non-IFRS measure that is presented to provide an understanding of the performance of Santos' operations.

Agenda



Kevin Gallagher
Managing Director
and Chief Executive Officer

10:05am

Strategy



Jane Norman
Vice President Strategy

10:25am

**Markets and
resilience**



Brett Darley
President Upstream
Oil and Gas

10:45am

Upstream



Brett Woods
President Midstream
and Clean Fuels

11:00am

**Midstream
and clean fuels**



Kevin Gallagher
Managing Director
and Chief Executive Officer

11:30am

**Question
and answer
session**

12:00pm

Close

Strategy

Kevin Gallagher

Managing Director and Chief Executive Officer



Overview

We aim to deliver superior shareholder returns whilst being a global leader in the transition providing cleaner energy and clean fuels that are affordable and sustainable

1

Santos has a robust climate transition strategy

2

Our climate transition action plan provides the roadmap for Santos to be net-zero by 2040

3

Our plan is to decarbonise our products and create new revenue streams from carbon offsets and clean fuels

4

We will do this with capital discipline and robust investment criteria

5

Transition to net-zero must ensure continued access to reliable and affordable energy supplies for consumers

Transform Build Grow strategy

Consistent and successful strategy supporting our Vision and Purpose



Grow

- ▶ Grow new revenue from carbon credits for new technologies (eg DAC, post combustion capture (PCC), CCS services) and nature based offset projects
- ▶ Develop clean fuels projects as customer demand evolves



Build

- ▶ Leverage off existing infrastructure to deliver low cost backfill upstream projects
- ▶ Develop CCS hubs which leverage existing assets and capabilities to create new sources of revenue from carbon credits and clean fuels



Transform

- ▶ Focus on core producing, long-life natural gas assets which deliver low cost production until 2040+
- ▶ Decarbonise our LNG, pipeline gas and liquids products through use of CCS, energy efficiency projects including integration of renewables and carbon offsets

Strong free cash flows from five core producing assets

Decarbonisation focus and market-led, profitable transition to a lower carbon future



Delivering on our commitments

Track record of doing what we say



Climate Transition
Action Plan and
capital allocation
aligned with
Paris Agreement



Accelerated delivery
of 2025 targets



Since 2017,
delivered annualised
savings of
~300 ktCO₂e pa
(gross) across
our operations



Moomba Phase 1
FID in November 2021
Bayu-Undan
CCS FEED-entry
in March 2022



100 million tonnes
of CO₂ storage
capacity booked
in the Cooper Basin
in 2021

Our goal is to achieve net-zero Scope 1 & 2 emissions by 2040

New 2030 Scope 1 and 2 absolute and emissions intensity reduction targets

2030

2040

Absolute Target

30% reduction in
Scope 1 and 2 absolute
emissions by 2030¹

Intensity Target

40% reduction in
Scope 1 and 2 emissions
intensity by 2030²

Absolute Target

Reduce Scope 3
(customer emissions) by
at least 1.5MtCO₂/yr by 2030
from the sale of clean fuels

Target

Net-zero
Scope 1 and 2
emissions

New Policy commitments

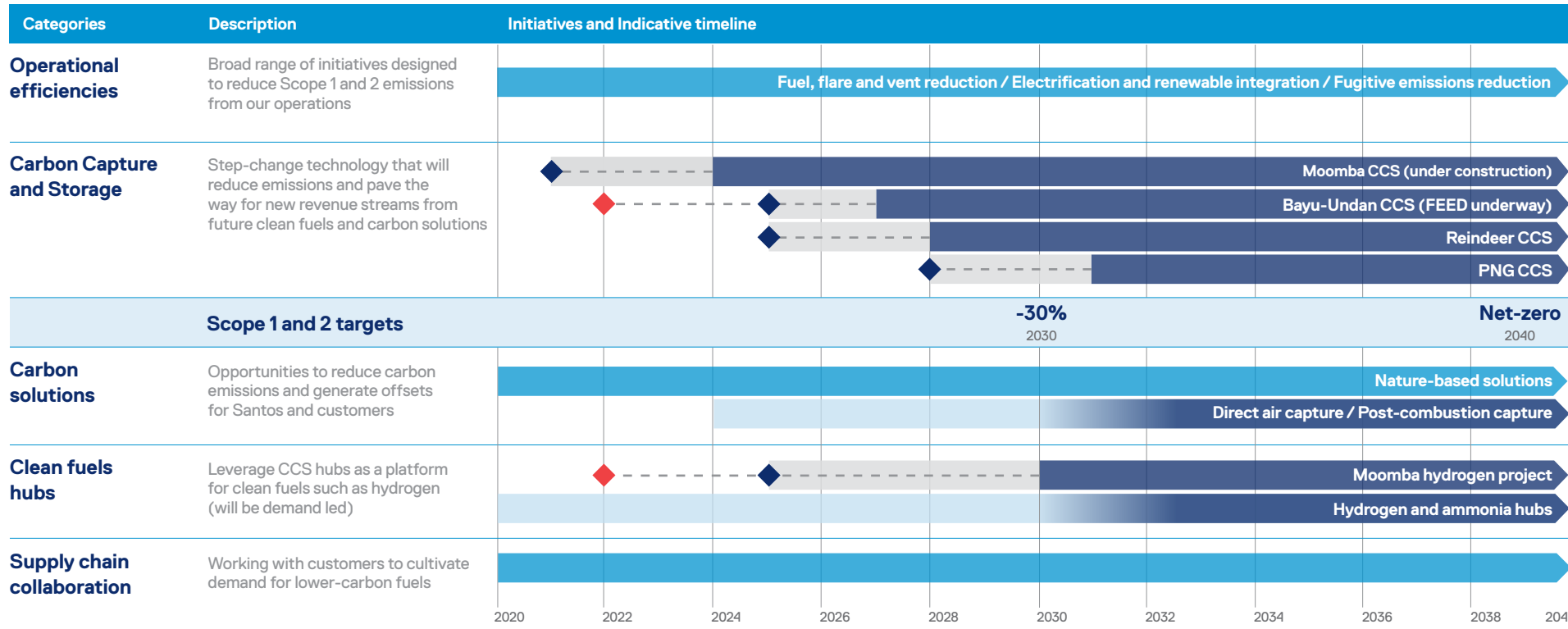
- ▶ A commitment to only selling our products to customers from countries that have a net-zero commitment or that are signatories to the Paris Agreement
- ▶ Final investment decisions on new offshore greenfield projects from 2025 will require abatement or offset of reservoir CO₂ emissions

1. Baseline: Santos and Oil Search combined 2019/20 of 5.9 MtCO₂.

2. Baseline: Santos 2019/20 baseline of 55ktCO₂e/mmbse.

Climate transition action plan

Our Climate Transition Action Plan provides a clear pathway to net-zero scope 1 and 2 emissions with medium and long term targets



We will report progress every year and every three years we will provide shareholders with a non-binding advisory vote

Efficient capital allocation aligned with climate transition initiatives
Supporting a sustainable and just transition to a low-carbon future

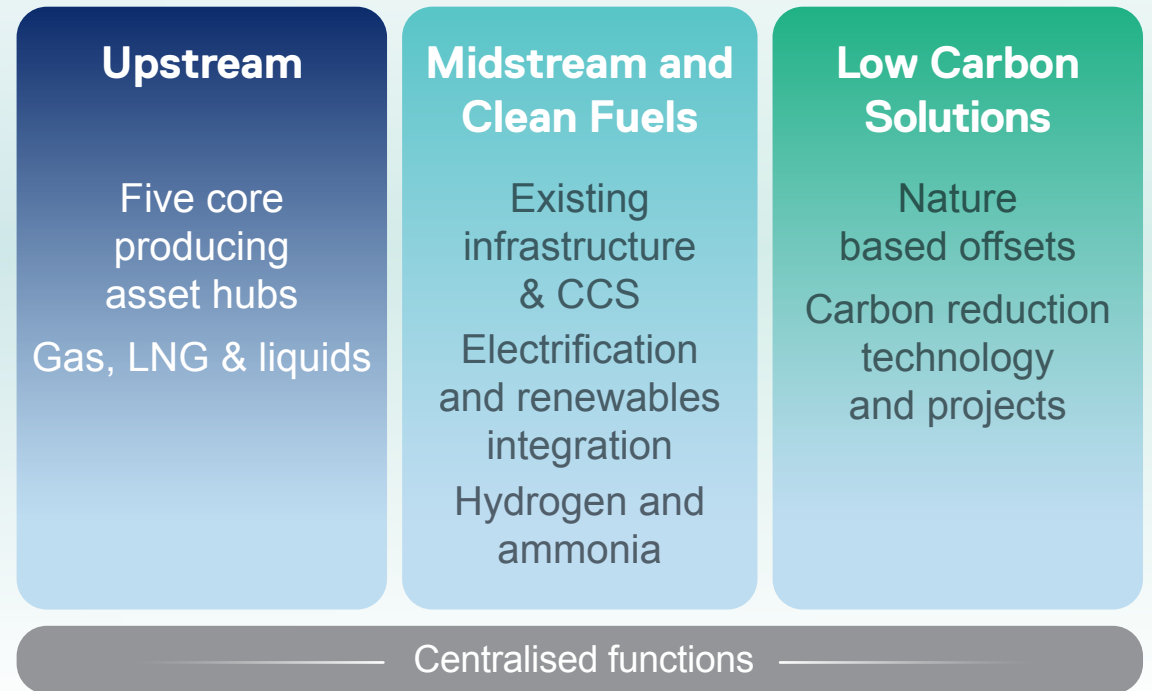
Evolving to support the transition to clean fuels

Positioned to decarbonise the base business and develop new revenue streams through clean fuels and carbon solutions

2016 Traditional E&P business



2022 Delivering CCS, clean fuels and low carbon solutions



Markets and resilience

Jane Norman
Vice President Strategy



Gas demand remains strong amid supply constraints

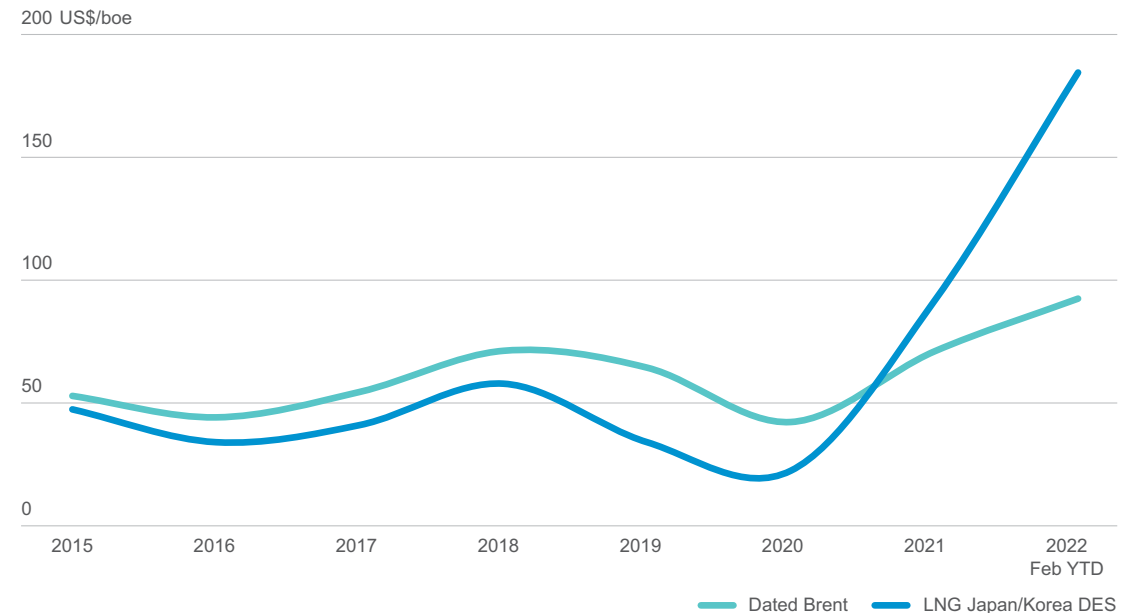
Continued investment required to ensure secure, reliable and affordable supply

- ▶ Geopolitical unrest, recovering economic activity and lower LNG availability due to underinvestment has placed global gas markets under pressure and sent market prices to new highs
- ▶ High natural gas prices have resulted in fuel substitution in electricity markets in favour of coal and oil leading to higher CO2 emissions and local pollution¹
- ▶ Emerging economies are experiencing power cuts, industrial demand destruction and potential food supply issues in the absence of affordable gas-based fertilisers¹

“It is not a binary choice. We must both increase reliable supply right now and accelerate our efforts for clean energy”

(US Energy Secretary Jennifer Granholm, 23 March 2022)

Average annual commodity prices²



1. IEA Gas Market Report Q4 2021.

2. IHSMarkit now part of S&P Global for Dated Brent and Woodmac for LNG Japan/Korea Delivered Ex-ship, estimated month of delivery, 1mmBtu=0.172boe.

Strong long-term demand for LNG

Historical underinvestment and project delays continue to limit near-term supply growth

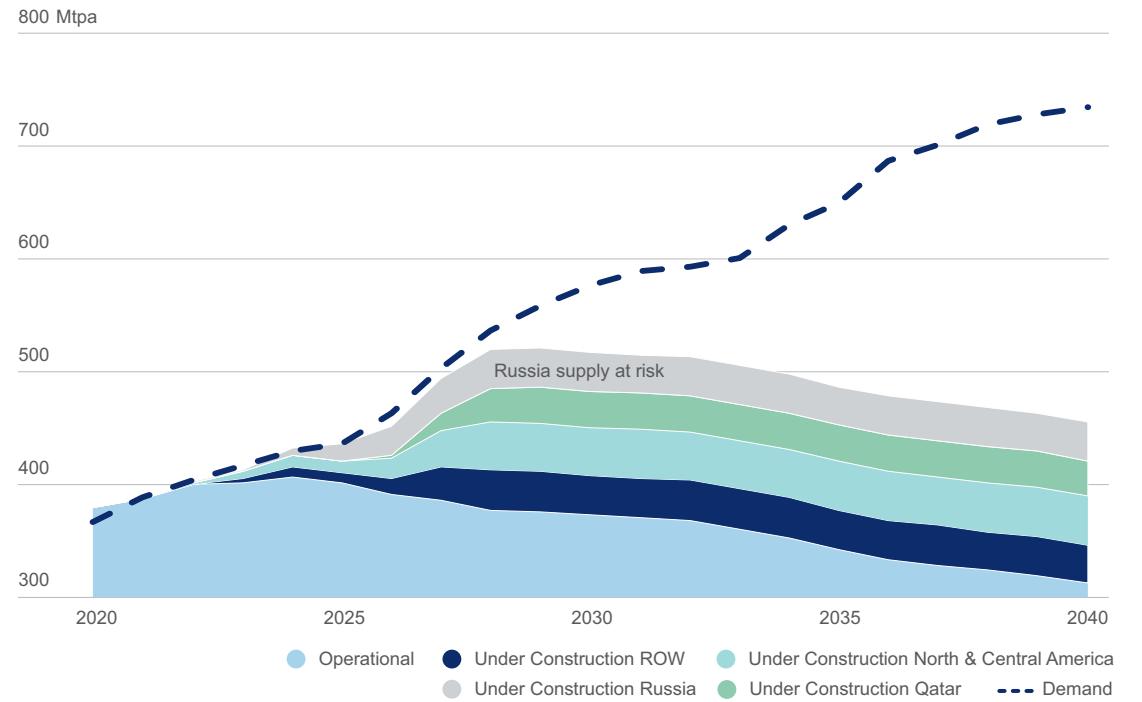
Historical underinvestment and project delays limit supply growth

- ▶ Lack of investment and COVID construction delays have led to slow supply growth, maintaining today's tight market
- ▶ Limited new supply is expected to reach the market until 2026

Energy security firmly in focus

- ▶ The EU has announced plans to cut Russian gas supply by two-thirds in 2022, achieving independence well before 2030
- ▶ Europe imported ~120mtpa LNG equivalent of Russian pipeline gas in 2021, overshadowing Europe's LNG demand of ~80mtpa
- ▶ Increased European LNG demand will pull supply from the US and the Middle East, further tightening APAC supplies

Global LNG supply and demand¹



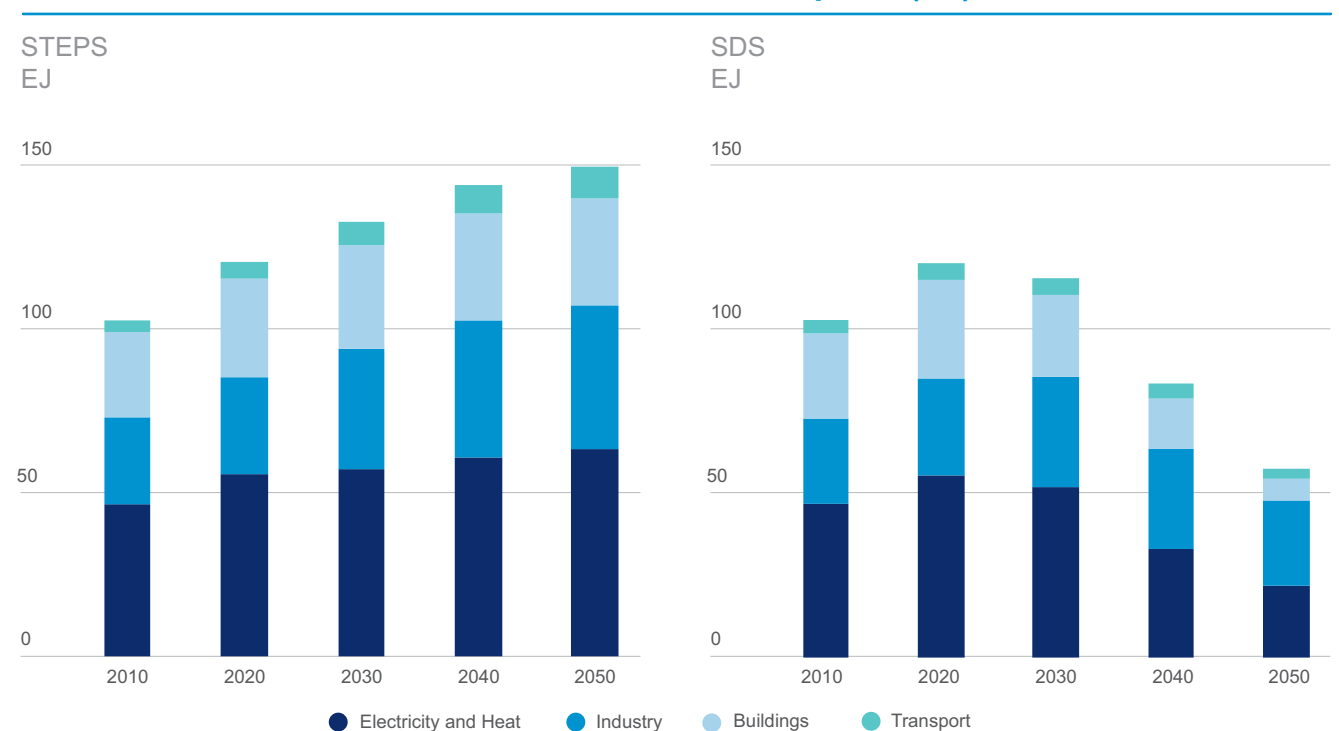
1. Wood Mackenzie LNG Data Tool Q4 2021.

Natural gas – a future fuel underpinning the energy transition

Natural gas is critical to ensuring energy remains reliable and affordable as economies decarbonise

- ▶ More than half the world's natural gas supply is used in sectors other than power generation
- ▶ Natural gas consumption is expected to increase by more than 20% to 2050 under the IEA's STEPS scenario
- ▶ Natural gas supports the integration of renewables providing grid stability and power reliability. Gas lowers emissions in hard-to-abate sectors including long-distance transport and heavy industry
- ▶ Where natural gas replaces higher emissions fuels, it improves air quality in major urban centres reducing pollution and emissions
- ▶ Santos is decarbonising its natural gas to support a just energy transition with energy security, reliability and affordability, as well as lower emissions

World Natural Gas Consumption (EJ)¹



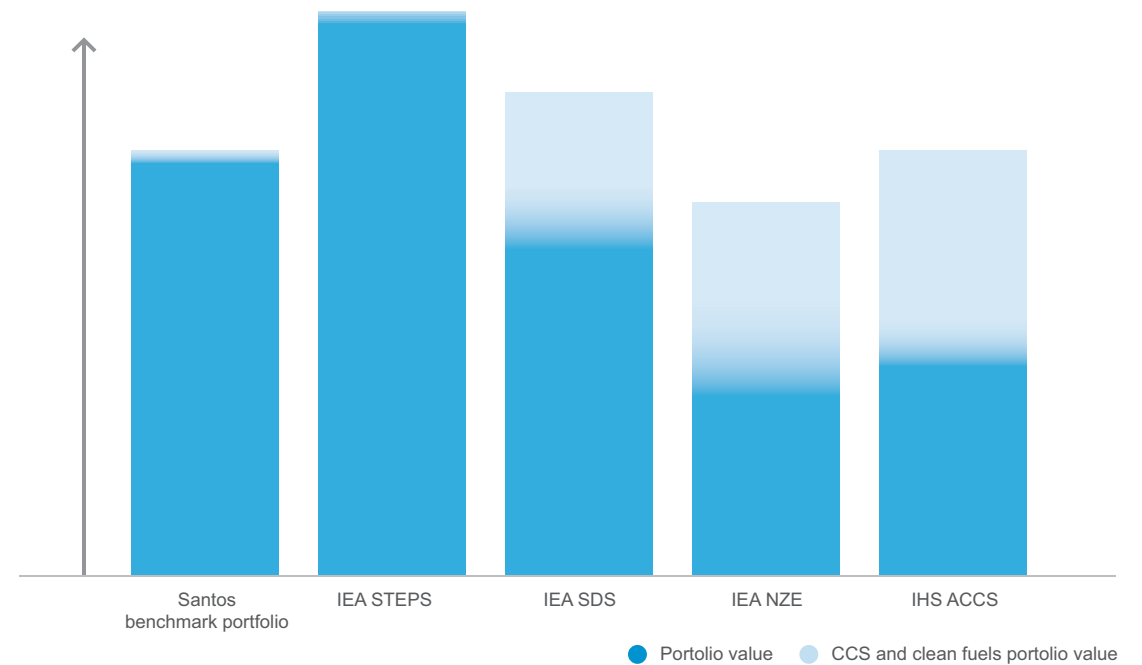
1. IEA World Energy Outlook 2021.

Santos is resilient and sustainable through the energy transition

Portfolio tested against a range of scenarios including two 1.5 degree scenarios

- ▶ The Stated Policies Scenario (STEPS) is >35% value accretive compared to the benchmark portfolio case
- ▶ In both 1.5 degree Celsius scenarios (NZE & ACCS) carbon is the commodity of focus
- ▶ Significant value created from CCS projects
 - ▶ CCS enables the production of low-carbon hydrogen from two new facilities adjacent to existing assets
- ▶ Companies that successfully navigate the transition have the potential to trade at higher share price multiples

Relative value of current portfolio and CCS and clean fuels opportunities under modelled scenarios ¹

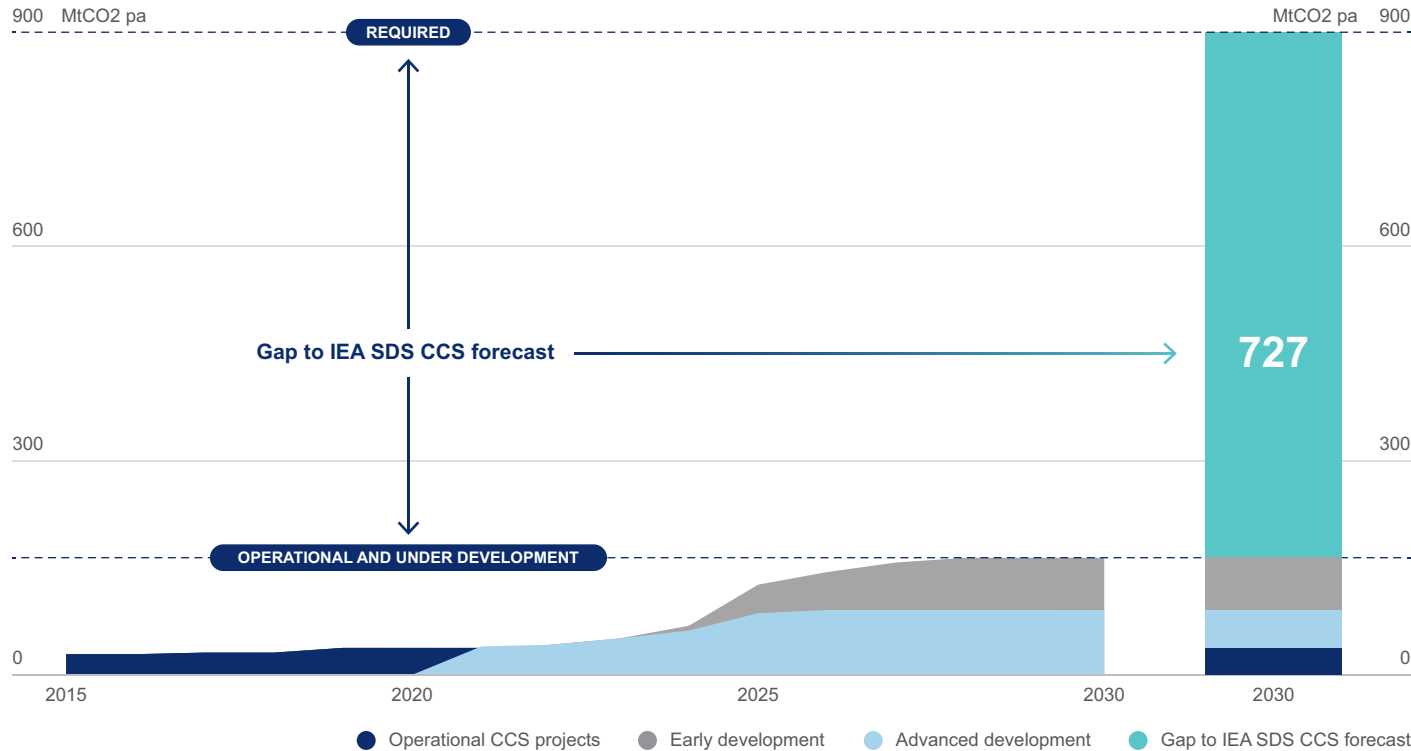


1. Limitations on analysis: Scenario analysis allows a company to understand how it might perform under a range of hypothetical situations. Scenarios are not probabilities but are useful to provide guide rails for investment planning and to test the sensitivity of investments to various assumptions. They are not suitable for use to make forecasts or predictions about the future outlook.

Large scale-up of CCS required to meet climate objectives

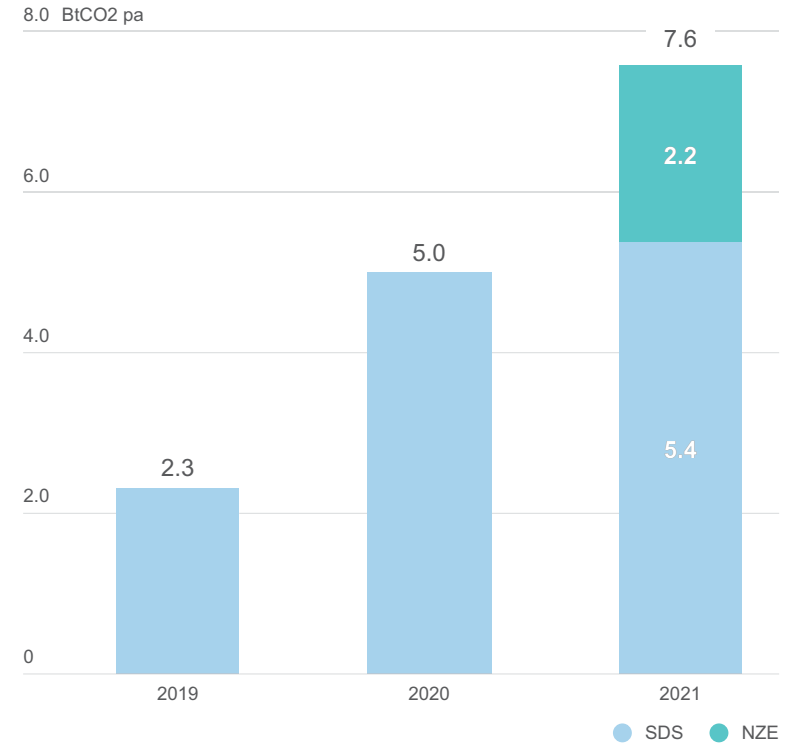
Oil and gas industry is best placed to deliver CCS leveraging existing capability

Global forecast CCS capacity¹



Global CCS forecast, IEA SDS²

Total CCS capacity required per annum by 2050³



1. Global CCS Institute, Global Status of CCS 2021. Estimates are based on maximum project capacity. Includes Santos analysis.
 2. International Energy Agency, World Energy Outlook 2021.
 3. IEA World Energy Outlooks 2019, 2020, 2021

CCS is a key enabler for Santos' energy transition strategy

Santos has a competitive advantage to deliver value through the transition with Moomba CCS project sanctioned, Bayu-Undan CCS in FEED and Offshore WA in concept stage

Electrification and integration of renewables

Carbon capture and storage projects

CCS hubs enable clean fuels including hydrogen and ammonia

Energy solutions capability (including CCS services to third parties)

Carbon solutions (including nature-based and emission removal technologies)

Mature

Investing across
a range of solutions

Upstream






Brett Darley

President Upstream Oil and Gas



Diversified portfolio with strong cashflows






Five core producing gas assets

| | Cooper Basin | Queensland and New South Wales | Western Australia | Northern Australia and Timor-Leste | Papua New Guinea |
|---------------------------------|---|--|---|---|---|
| |  |  |  |  |  |
| Asset type | ▶ Onshore fields to domestic & LNG facility | ▶ Onshore fields to domestic & LNG facility | ▶ Oil FPSOs and offshore gas fields to domestic gas | ▶ Offshore gas field to LNG facility | ▶ Onshore field to LNG facility and operated gas and liquids |
| Reservoir | ▶ Conventional | ▶ Unconventional | ▶ Shallow water, conventional | ▶ Shallow water, conventional | ▶ Conventional |
| Product market | ▶ Domestic gas, liquids | ▶ LNG, domestic gas | ▶ Oil & fixed-price domestic gas | ▶ LNG, liquids | ▶ LNG, liquids |
| 2021 EBITDAX¹ | US\$423m | US\$525m | US\$851m | US\$728m | US\$615m |

1. Includes Oil Search assets from 11 December 2021.

Maximise value of five core long-life producing assets

Disciplined and phased investment to backfill core producing gas assets beyond 2040

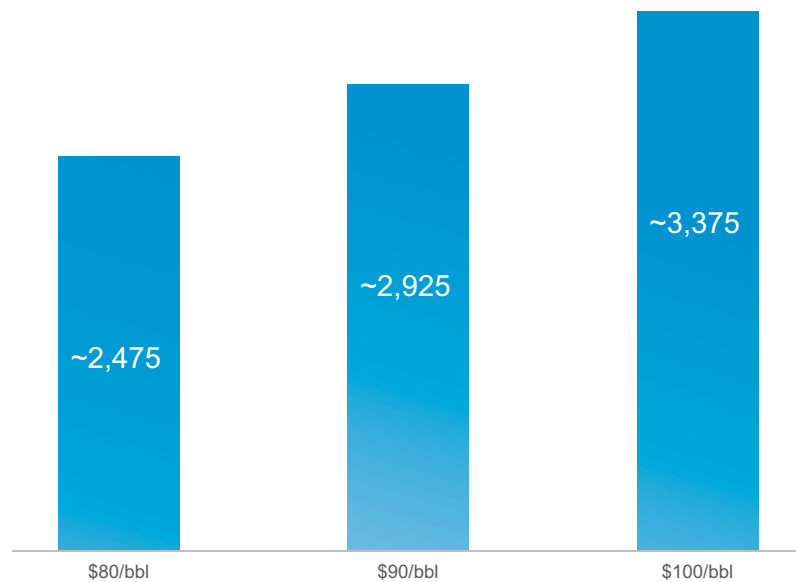
| | Cooper Basin | Queensland and New South Wales | Western Australia | Northern Australia and Timor-Leste | Papua New Guinea |
|------------------------|--|--|---|--|---|
| |  |  |  |  |  |
| Backfill | <ul style="list-style-type: none"> ▶ Low cost development plan to convert large resource base ▶ Emerging resource plays including Granite Wash & Deep Source opportunities | <ul style="list-style-type: none"> ▶ Low cost development plan for the GLNG acreage across Roma, Arcadia and Scotia | <ul style="list-style-type: none"> ▶ Bedout basin to provide long term gas backfill to Varanus Island | <ul style="list-style-type: none"> ▶ First gas from the Barossa project expected in 1H 2025 ▶ Barossa 30% complete | <ul style="list-style-type: none"> ▶ Strong development pipeline to backfill PNG LNG including Angore, associated gas project and P'nyang ▶ Transition of operated assets from oil to gas |
| Growth | <ul style="list-style-type: none"> ▶ Develop large gas resource plays | <ul style="list-style-type: none"> ▶ Narrabri | <ul style="list-style-type: none"> ▶ Dorado liquids ▶ Pavo discovery tieback to Dorado | <ul style="list-style-type: none"> ▶ Beetaloo ▶ Petrel | <ul style="list-style-type: none"> ▶ Papua LNG |
| Decarbonisation | <ul style="list-style-type: none"> ▶ Field compression electrification and rationalisation ▶ Moomba CCS will transform the emissions intensity of the asset | <ul style="list-style-type: none"> ▶ Low CO2 asset. Further emissions reduction Scope 1 via electrification Scope 2 via renewable integration | <ul style="list-style-type: none"> ▶ Low CO2 asset ▶ Energy efficiency projects ▶ Gas re-injection on liquids projects | <ul style="list-style-type: none"> ▶ Barossa project CO2 export ready ▶ CCS via Bayu-Undan / Petrel Sub-basin | <ul style="list-style-type: none"> ▶ Low CO2 asset ▶ Potential for CCS and nature-based opportunities |

Five core producing assets generating strong free cash flow

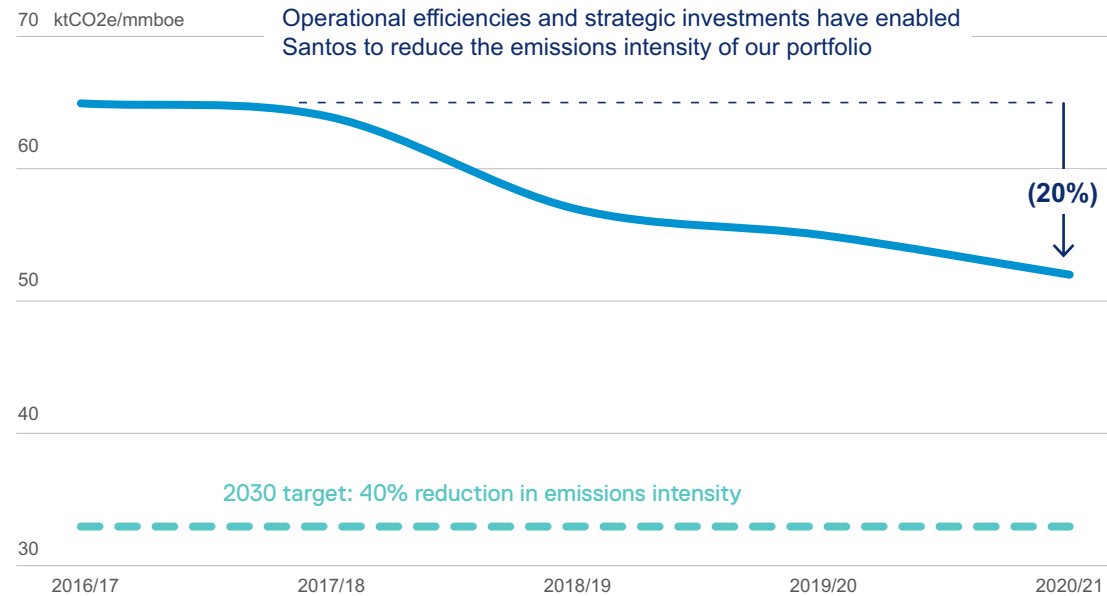
Core asset portfolio focused on generating strong free cash flow, maintaining production and reducing emissions intensity. Targeting 40% reduction in emissions intensity by 2030

Forecast 2022 free cash flow ¹

\$million



Scope 1 and 2 emissions intensity ²



1. Forecast free cash flow based on sensitivity of ~\$450 million for each \$10/bbl above forecast free cash flow breakeven of <\$25/bbl in 2022. Excludes hedging.

2. Equity share. Santos' 2019-20 emissions include post-ConocoPhillips ABU West asset acquisition equity of the Bayu-Undan asset for the full financial year.

An aerial photograph of an industrial facility, likely a refinery or processing plant, situated in a dry, arid landscape. The facility features several large, white, cylindrical storage tanks arranged in rows. A network of pipes and roads crisscrosses the site. In the foreground, a large rectangular area is covered with solar panels. In the background, a long pier extends into a body of water, and a large, shallow, light-colored basin is visible. The sky is clear and blue.

Midstream and clean fuels

Brett Woods

President Midstream and Clean Fuels

Midstream and clean fuels portfolio

Three hubs delivering safe, reliable, low-cost operations enabling clean fuels via CCS

Eastern Australia



- ▶ Moomba
- ▶ Port Bonython

Northern Australia and Timor-Leste



- ▶ Darwin LNG

Western Australia



- ▶ Varanus Island
- ▶ Devil Creek

Midstream infrastructure assets

Decarbonisation focus

- ▶ Moomba CCS
- ▶ Upstream electrification
- ▶ Renewable integration

- ▶ Bayu-Undan CCS
- ▶ Exploring opportunities for CCS in the Petrel Sub-basin

- ▶ WA CCS hub
- ▶ Power optimisation at Devil Creek

2021 EBITDA¹

▶ ~US\$370 million

1. This amount is already included in Santos financials as existing earnings and costs at asset level.

Midstream strategic priorities

Building a business with multiple revenue streams from Midstream Infrastructure, CCS and clean fuels

2019

2021-2025

2025+

Midstream Separation

- ▶ Separating Midstream from Upstream Joint Ventures
- ▶ Establish tolls and tariffs
- ▶ Centralised maintenance and engineering
- ▶ Established Energy Solutions

Establish three Midstream and Clean Fuels Hubs

- ▶ Apply cost reduction learnings across asset portfolio
- ▶ Achieve 2025 emission reduction targets
- ▶ Establish CCS projects within each hub
 - ▶ Moomba CCS
 - ▶ Bayu-Undan CCS
 - ▶ Reindeer CCS
- ▶ DAC and PCC technology competition using Moomba reservoirs
- ▶ Establish the foundations to support clean fuels in the future

Deliver new revenues from carbon credits and clean fuels

- ▶ Three CCS projects online or under construction
- ▶ Market-led clean fuels projects from gas or renewables entering FEED/FID
 - ▶ Hydrogen
 - ▶ Ammonia
- ▶ Deploying DAC and PCC at Moomba
- ▶ Utilise CCS capacity to maximise carbon credit generation

Operationalising the climate transition action plan

| Categories | Description | Progress |
|----------------------------|---|--|
| Operational efficiency | Broad range of initiatives designed to reduce Scope 1 and 2 emissions from our operations | <ul style="list-style-type: none"> ✓ Since 2017, delivered annualised savings of ~300 ktCO₂e pa (gross) across our operations ✓ Moomba CCS FID. Phase 1 of 1.7 MtCO₂e pa ✓ Bayu Undan CCS FEED entry ✓ Industry partnerships investigating new carbon reduction technologies |
| Carbon Capture and Storage | Step-change technology that will reduce emissions and pave the way for new revenue streams from carbon credits generated and future clean fuels and carbon services | |
| Carbon solutions | Opportunities to reduce carbon emissions and generate offsets for Santos and customers | |
| Clean fuels hubs | Leverage CCS hubs as platform for clean fuels such as hydrogen | |
| Supply chain collaboration | Working with customers to cultivate demand for lower-carbon fuels | |
| | | <ul style="list-style-type: none"> ✓ Progressing hydrogen studies across three operated hubs in line with achieving Australian Government target of \$2/kg of hydrogen |

Efficient capital allocation aligned with climate transition initiatives

Supporting a sustainable and just transition to a low-carbon future

Operational efficiency initiatives

Since 2017, energy solutions has delivered emission reduction of ~300 ktCO2e per annum

Cooper Basin Renewable Integration Projects



- ▶ Installation and integration of microgrids and solar oil beam pumps in the Cooper Basin

| | |
|--|--------------|
| Forecast emission reduction, ktCO2e pa | 13.4 |
| Gross capex, US\$ | \$25 million |
| Timing | Online |
| Credit compliant | ✓ |

Power Optimisation, Western Australia



- ▶ Replacement of alternators at the Devil Creek gas processing facility
- ▶ Project registered with the Emissions Reduction Fund

| | |
|--|-------------|
| Forecast emission reduction, ktCO2e pa | 14.5 |
| Gross capex, US\$ | \$2 million |
| Timing | Online |
| Credit compliant | ✓ |

Port Bonython Solar Farm



- ▶ Installation of a solar PV system to help power the Port Bonython plant

| | |
|--|-------------|
| Forecast emission reduction, ktCO2e pa | 1.4 |
| Gross capex, US\$ | \$3 million |
| Timing | Online |
| Credit compliant | ✓ |

Moomba Heat Recovery Steam Generator



- ▶ Installation of a heat recovery steam generator in Moomba Gas Plant
- ▶ Increases sales gas production by utilising waste heat to generate steam

| | |
|--|--------------|
| Forecast emission reduction, ktCO2e pa | 16.9 |
| Gross capex, US\$ | \$14 million |
| Timing | Online |
| Credit compliant | ✓ |

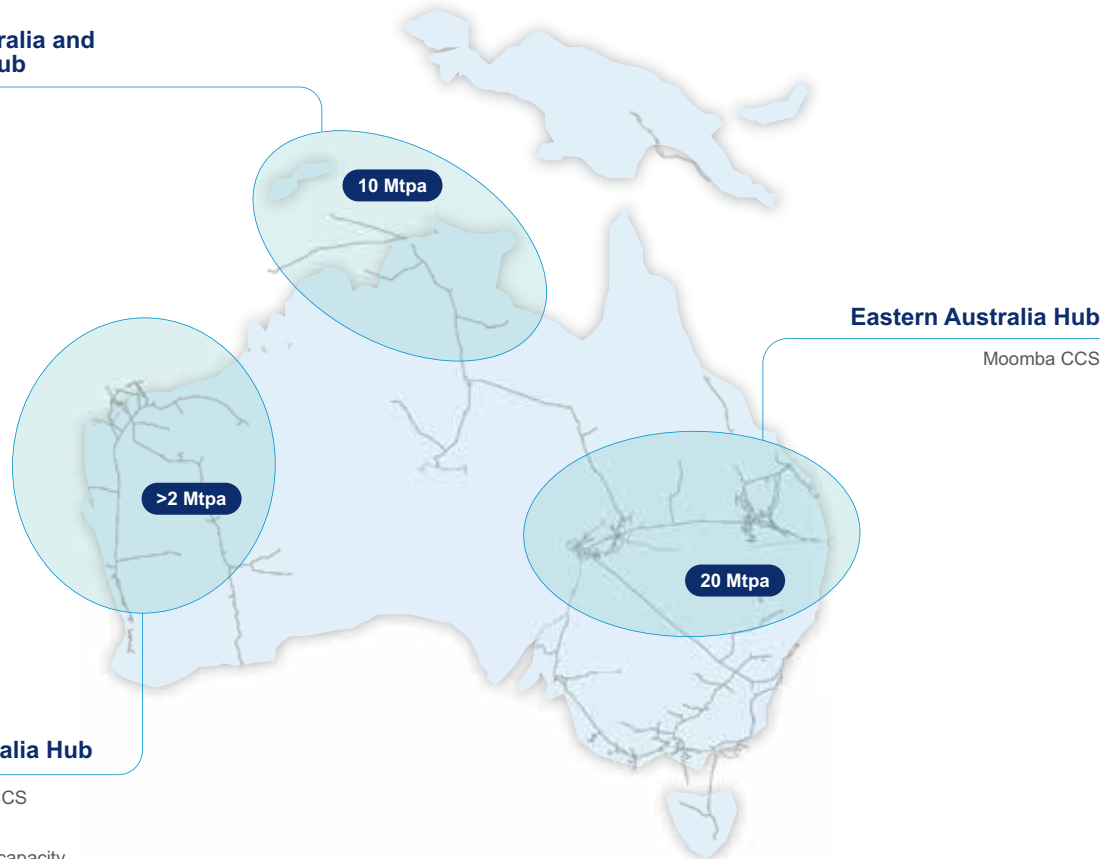
Projects delivered at >10% rate of return

Three Santos-operated CCS and clean fuels hubs

Three CCS hubs enable generation of carbon credits, provision of carbon services, clean fuel production and potential for direct air capture

Northern Australia and Timor-Leste Hub

Bayu-Undan CCS



Western Australia Hub

Western Australia CCS

○ Carbon storage capacity

| | Eastern Australia Hub | Northern Australia & Timor-Leste Hub | Western Australia Hub |
|--|-----------------------|--------------------------------------|-----------------------|
| Annual injection capacity, MtCO ₂ e | ~20 | ~10 | >2 |
| Reservoir type | Depleted gas | Depleted gas | Depleted gas |
| First injection timing estimate | 2024 | 2027 | 2028 |
| Net capex, US\$m | ~US\$110m | Subject to FEED | Subject to FEED |
| Santos CO ₂ storage | ✓ | ✓ | ✓ |
| Third party CO ₂ storage | ✓ | ✓ | ✓ |
| Repurpose existing infrastructure | ✓ | ✓ | ✓ |
| Enabling hydrogen and ammonia | ✓ | ✓ | ✓ |

Competitive advantage enables low-cost CCS hubs

Ability to leverage infrastructure and depleted reservoirs across our three operated CCS hubs

Proven capture technology



- ▶ Existing capture facilities used for decades
- ▶ New facilities are similar to those used for natural gas

Transported using pipelines



- ▶ Transportation of CO₂ is similar to moving natural gas
- ▶ Potential for CCS services to existing and new customers

Storage in depleted gas reservoirs



- ▶ Access to depleted gas reservoirs at scale
- ▶ Minimal surface footprint
- ▶ Regulated injection wells

CCS is proven technology

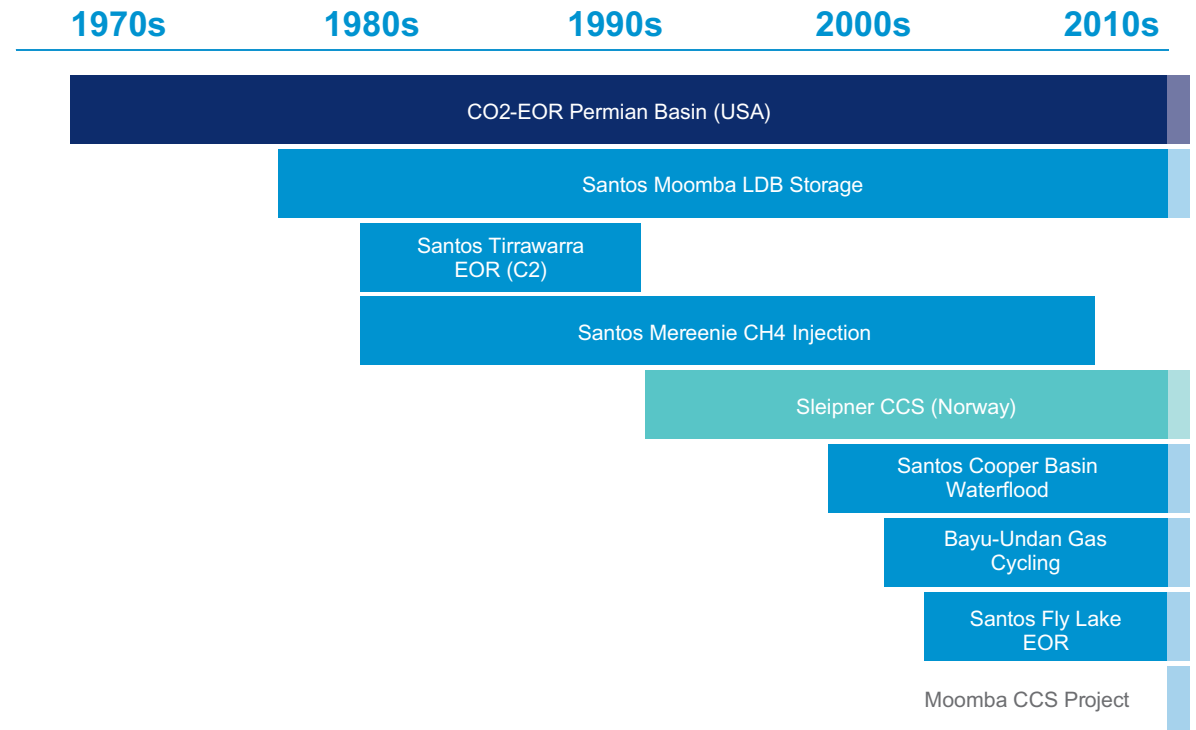
Decades of experience injecting gas into reservoirs at rates required to deliver Moomba CCS

Santos' extensive gas production and storage capability

- ▶ Santos has experience producing gas from the Cooper Basin for over 50 years
- ▶ Cooper Basin reservoirs have been used for gas storage since the 1980s
 - ▶ Gas injected into Lower Daralingie Beds storage and used to supply increased domestic gas volumes to meet winter demand since 1981

Gas has been safely injected globally for decades

- ▶ Early examples of injection in depleted reservoirs date to 1940s
- ▶ Hydrocarbons have been injected in the Permian Basin since the 1970s for commercial purposes



1. Start with Maximum daily injection volume profile.

Moomba CCS provides step change in emission reduction

FID taken in November on one of the largest and lowest-cost CCS projects, with first injection expected in 2024



US\$24/tonne CO₂ lifecycle breakeven cost

- ▶ Existing separation equipment delivering high purity CO₂
- ▶ Existing wells which can be repurposed
- ▶ Depleted reservoirs with proven seal and potential to scale-up to ~20 MtCO₂e¹

2021 milestones achieved

- ▶ ACCU registration obtained
- ▶ FID November 2021
- ▶ Equipment orders placed for compressor, facilities equipment and pipeline
- ▶ Booked 100 MtCO₂ storage resource

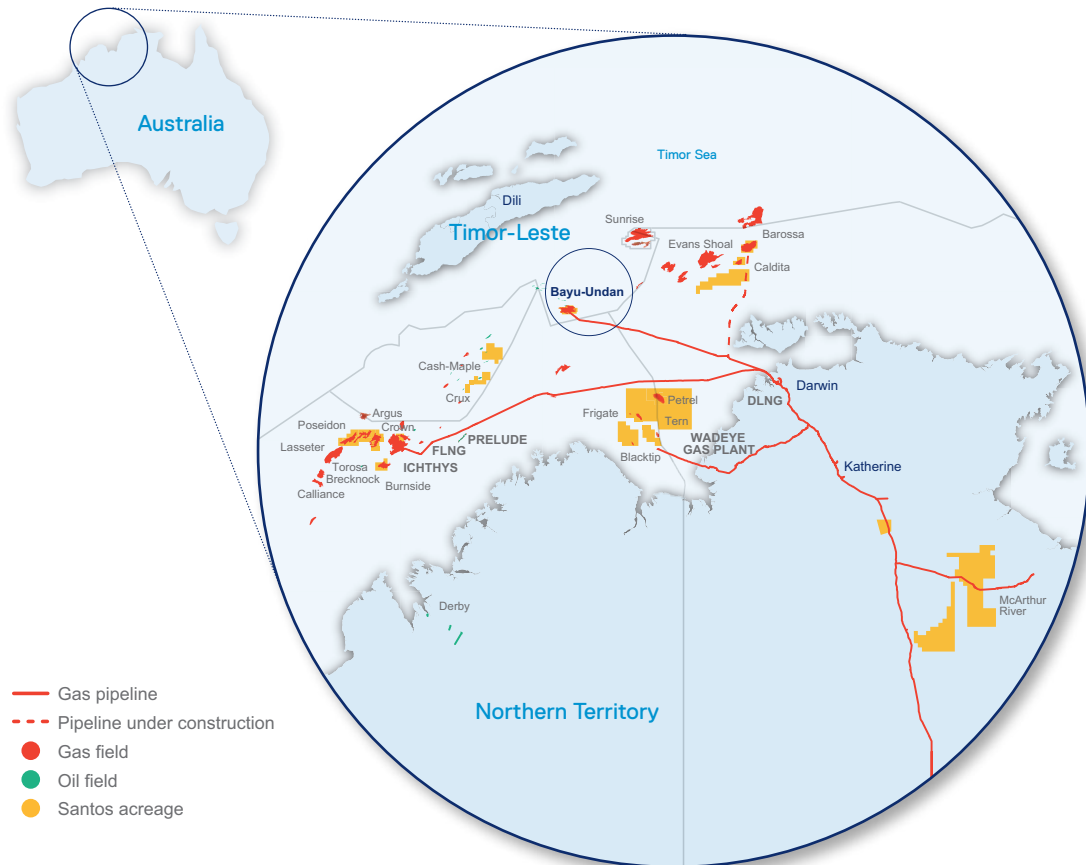
2022 key milestones

- ▶ Facilities construction starting in 3Q 2022
- ▶ Four injector wells expected to commence drilling in 4Q 2022
- ▶ Project progressing on time and to budget

1. Across the Cooper Basin.

Bayu-Undan CCS offers a regional carbon solution

Potential for up to 10 MtCO₂e per annum of Santos and third party carbon services



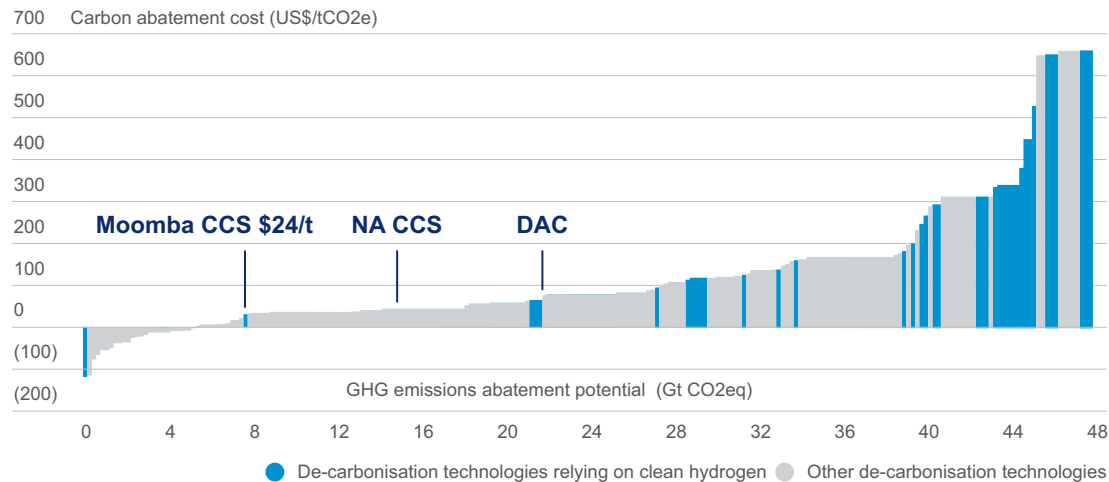
FEED commenced March 2022

- ▶ Facilities, pipeline, wells and reservoir injection history to capture all reservoir emissions from Barossa
- ▶ Potential to repurpose existing infrastructure
- ▶ Targeting FID in 2025
- ▶ Regional hub with potential for several feedstock sources
 - ▶ Enabler to unlock stranded offshore discovered resource
 - ▶ Significant interest in importing CO₂ import from Asia to the Bayu-Undan facility
- ▶ Working with Australian and Timor-Leste governments to establish regulatory framework and carbon credit methodology
- ▶ Exploring CCS opportunities in the Petrel Sub-basin

Santos' low cost CCS represents natural advantage

Low cost CCS value accretive through project lifecycle

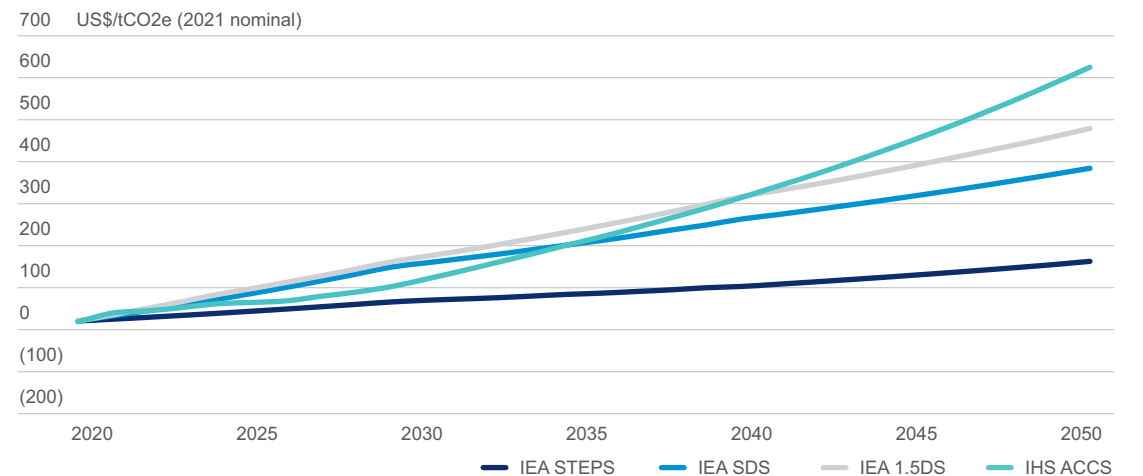
Carbon abatement cost curve ¹



Low cost CCS projects represent economically attractive emissions reduction

- ▶ Highly cost competitive – Moomba CCS at the low end of the cost curve
- ▶ Low cost CCS projects reach economic thresholds earlier than higher cost emissions reduction projects

Carbon price ²



Carbon credit generation through CCS creates value

- ▶ Global carbon credit price and demand forecast to grow under IEA modelled scenarios, creating opportunities to maximise margins
- ▶ Low cost CCS projects value accreting, enabling hydrogen projects

1. Goldman Sachs Research and Santos analysis.

2. STEPS and SDS scenarios from IEA, World Energy Outlook 2021. NZE scenario from IEA, Net Zero by 2050, A Roadmap for the Global Energy Sector. ACCS scenario from the IHS Markit 2021 Net Zero cases.

Phased investment in market-led transition to clean fuels

Significant clean fuels value generation potential based on low cost CCS

Domestic hydrogen demand forecast at 1-4 Mtpa by 2040

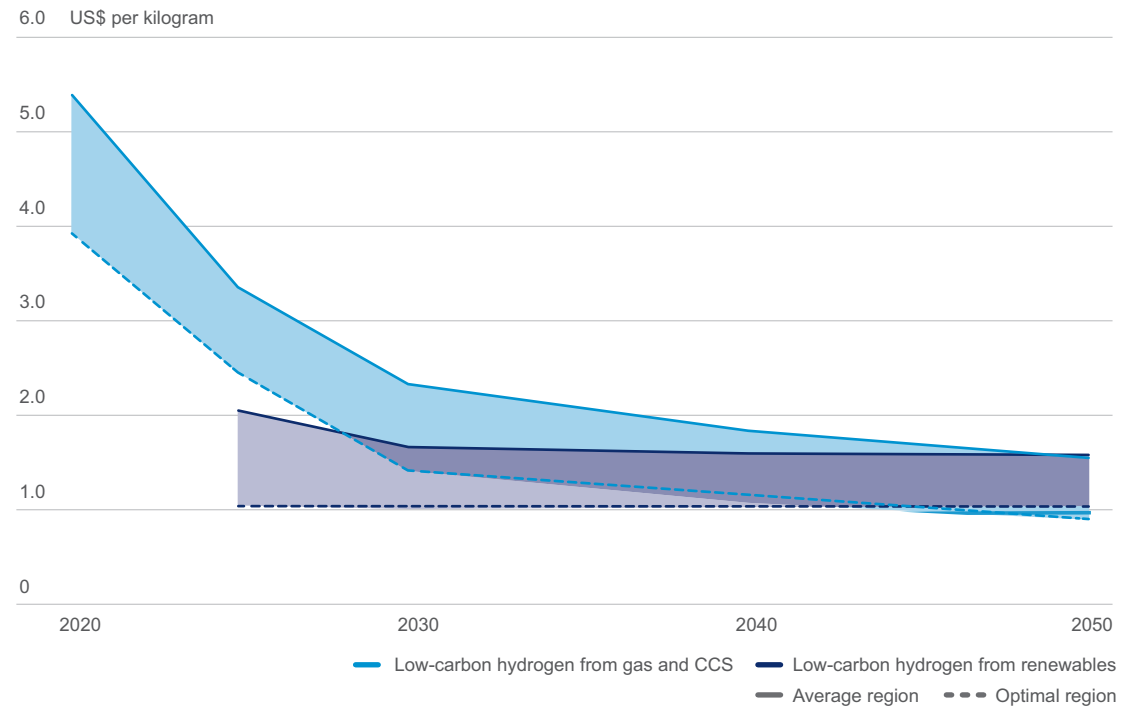
- ▶ Driven by conversion of hard to electrify sectors
- ▶ Largest growth potential in displacing diesel
- ▶ Santos has strong relationships with buyers and east coast gas market

Target hydrogen export markets

- ▶ Japan and South Korea targeting net-zero by 2050
- ▶ China targeting net-zero by 2060
- ▶ Regional gas importing countries have set ambitious targets for hydrogen

Santos aims to deliver lowest cost hydrogen to the market, agnostic of technology

Production cost of hydrogen ¹



1. Hydrogen Council, Hydrogen Insights, February 2021.

Carbon solutions

Generating new revenue streams from carbon credits

CCS expansion opportunities



- ▶ Third party CCS services
- ▶ Proximity to major resource and industrial centres across WA, NT and SA
- ▶ Emissions reduction option for hard to abate sectors

Direct air capture (DAC)



- ▶ Cooper Basin Direct Air Capture
- ▶ Trials underway with CSIRO to store carbon extracted from atmosphere, leveraging Moomba CCS infrastructure and storage reservoirs

Carbon offsets portfolio



- ▶ Use our land positions across Queensland, SA and NSW
- ▶ Investigating opportunities for soil carbon farming, regeneration and reforestation
- ▶ Feasibility study in PNG to define potential for afforestation, reforestation and biomass

New technology



- ▶ Santos undertaking R&D on a post-combustion capture trial in the Cooper Basin
- ▶ Industry partnerships to develop new technologies for carbon reduction

Summary

Kevin Gallagher

Managing Director and Chief Executive Officer



Overview

We aim to deliver superior shareholder returns whilst being a global leader in the transition providing cleaner energy and clean fuels that are affordable and sustainable

1

Santos has a robust climate transition strategy

2

Our climate transition action plan provides the roadmap for Santos to be net-zero by 2040

3

Our plan is to decarbonise our products and create new revenue streams from carbon offsets and clean fuels

4

We will do this with capital discipline and robust investment criteria

5

Transition to net-zero must ensure continued access to reliable and affordable energy supplies for consumers

Question and answer session

Kevin Gallagher

Managing Director and Chief Executive Officer



Definitions and abbreviations

| | |
|---|---|
| Absolute | When used in reference to emissions reduction targets means reduction against the total emissions at the relevant point in time, rather than a relative or fixed amount |
| ACCU | Australian Carbon Credit Unit |
| Carbon Capture and Storage (CCS) | Carbon Capture and Storage (CCS) is a process in which carbon dioxide (CO ₂) from industrial and energy-related sources is separated (captured), conditioned, compressed, transported and injected into a geological formation that provides safe and permanent storage deep underground |
| Clean fuels | Clean fuels refer to fuels which have the potential to materially reduce Scope 1, 2 and/or 3 greenhouse gas emissions. Hydrogen is an example of a clean fuel with no end-use combustion emissions and the potential for low Scope 1 and 2 emissions when produced from natural gas combined with CCS or when produced from renewable sources |
| Clean hydrogen | Hydrogen with low Scope 1 and 2 emissions when produced from natural gas combined with CCS or when produced from renewable sources |
| Cleaner energy | Cleaner energy refers to energy sources that are used for power generation, transport, industrial processes or heating which have lower emissions of greenhouse gases or air pollutants (NO _x , SO _x and particulates) than other fuel sources. Natural gas is an example of a cleaner energy source, as it has lower greenhouse gas emissions than coal when used in power generation. |
| CO₂ | Carbon dioxide |
| CO₂e | Carbon dioxide equivalent, being a measure of greenhouse gases (e.g carbon dioxide, methane, nitrous oxide) with the equivalent global warming potential as carbon dioxide when measured over a specific time |
| Critical fuels | Oil and natural gas, being hydrocarbon fuels that supply 80 per cent of the world's primary energy supply. Hydrocarbon fuels are critical to meet current and forecast energy demand and to the manufacturing of everyday product. |
| Decarbonise | To decarbonise is the process of avoiding, reducing or offsetting anthropogenic greenhouse gas emissions through operational activities or efficiencies, technology deployment and/or use of generated or acquired carbon credit units |
| Emissions | Greenhouse gas emissions, unless otherwise specified |
| FEED | Front-end engineering and design |
| FID | Final investment decision |
| Gas | Natural gas |
| IEA | International Energy Agency |
| IHS ACCS | The IHS Markit Accelerated Carbon Capture and Storage scenario |
| Liquid hydrocarbon (liquids) | A sales product in liquid form for example, condensate and LPG |
| LNG | Liquefied natural gas, being natural gas that has been liquified by refrigeration or pressure to store or transport it |
| mmboe | Million barrels of oil equivalent |
| MtCO₂e | Million tonnes of carbon dioxide equivalent |
| Mtpa | Million tonnes per annum |
| Net Zero | Also referred to as carbon neutral, is achieved when anthropogenic emissions of greenhouse gases are balanced by anthropogenic removal of greenhouse gases through means such as operational activities or efficiencies, technology (e.g, CCS) or offset through the use of carbon credit units |
| Net-zero emissions | Net Zero Scope 1 and Scope 2 greenhouse gas emissions; when referring to Santos, meaning net-zero equity share of these emissions |
| Net-zero Scope 1 and 2 emissions | Santos' equity share of net-zero Scope 1 and 2 greenhouse gas emissions |
| NZE | The IEA's Net Zero by 2050 scenario |
| Oil | A mixture of liquid hydrocarbons of different molecular weights |
| Residual emissions | Any greenhouse gas emissions which remain after an organisation has implemented all technically and economically feasible emission reduction opportunities |
| Sustainable / Sustainably | At Santos, sustainability is about ensuring safe operations, minimising environmental harm and creating long term value for our stakeholders including our customers, community, employees, partners and shareholders. Balancing the needs of today without undermining the ability to meet the demands of tomorrow |
| SDS | The Sustainable Development Scenario from the IEA's 2021 World Energy Outlook |
| STEPS | The Stated Policies Scenario from the IEA's 2021 World Energy Outlook |
| TCFD | Task Force on Climate-related Financial Disclosures |