



1 April 2022

StockCo Equity Disposal

Elders Limited (**Elders**) (**ASX: ELD**) has today entered an agreement to sell its 30% equity stake in StockCo Holdings 2 Pty Ltd (**StockCo Australia**) to Heartland Group Holdings Limited (**ASX: HGH**). Elders' sale is in conjunction with StockCo Australia's 70% shareholder divesting its equity to Heartland. The sale is expected to complete by the end of May 2022.

Elders will enter into a new exclusive distribution agreement with StockCo Australia, commencing on completion of the share sale, pursuant to which it will continue to distribute StockCo products to Elders' clients. That agreement has an initial term of 5 years with no change to key commercial terms.

Elders' \$15m shareholder advance to StockCo Australia will be repaid on completion.

Elders will book a non-underlying profit on sale of approximately \$15m to \$20m. The profit and loss implications to Elders of the sale on an on-going basis are immaterial.

Managing Director and CEO of Elders, Mark Allison, said, "This sale is of significant benefit to Elders. Under Heartland's ownership, StockCo Australia has the opportunity to further develop its business and its access to competitive funding as part of a dedicated financial services organisation. Importantly, Elders' clients should notice no difference from the change of ownership and will continue to access StockCo's excellent products through Elders under the terms of the distribution agreement with Elders. We are excited about the potential of these new arrangements for our livestock clients."

The transaction is subject to several conditions precedent including some that are not in Elders' control. The transaction contains customary warranty and restraint provisions.



Further Information:

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Authorised by:

The Board of Directors of Elders