



Pacific Smiles Group Limited (ASX: PSQ)
Level 1, 6 Molly Morgan Drive, Greenhills NSW 2323
PO Box 2246 Greenhills NSW 2323
P: 02 4930 2000 • F: 02 4930 2099
E: investor.relations@pacificsmiles.com.au
www.pacificsmilesgroup.com.au
ABN 42 103 087 449 / ACN 103 087 449

ASX ANNOUNCEMENT

Pacific Smiles Group Limited (ASX: PSQ)

13 April 2022

MARCH 2022 PATIENT FEE PERFORMANCE

As previously announced Pacific Smiles Group will, until further notice, disclose total patient fee and same centre patient fee growth figures every month to assist investors in understanding how our business has traded through the ongoing disruption caused by COVID-19.

Performance for the financial year to date, up to 31 March 2022, has been:

- Patient Fees YTD \$166.5m;
- Patient Fee decline YOY (8.0%); and
- Same centre patient fee decline YOY (12.2%).

Despite the impact of the flood events impacting our centres in southern Queensland and northern New South Wales, and the persistent COVID-19 infection numbers continuing to have an impact on patient attendance in our centres, the months of February and March have performed better than January. Total patient fees from 1 February to 31 March 2022 were flat compared to the same period in 2021 (decline of 5.0% for same centres), while from 1 January to 31 March 2022 patient fees were 3.7% lower (decline of 8.6% for same centres).

Our Lismore centre remains closed following the major flood events. PSG is focused on supporting our practitioners, employees and patients during this difficult time.

PSG remains on track to open between 15 and 20 new centres in FY2022. Craigieburn, in Victoria, opened on 15 March 2022, and our new Dapto centre opened on 11th April. This will take the number of centres in our network to 123 by the end of April.

Authorised for release by the Board of Directors.

For further information, please contact:

Investor Relations

Phil McKenzie

Managing Director and Chief Executive Officer

Email: investor.relations@pacificsmiles.com.au

Phone: 02 4930 2000