



Pacific Smiles Group Limited (ASX: PSQ)
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ASX ANNOUNCEMENT

Pacific Smiles Group Limited (ASX: PSQ)

12 May 2022

APRIL 2022 PATIENT FEE PERFORMANCE

As previously announced Pacific Smiles Group will, until further notice, disclose total patient fee and same centre patient fee growth figures every month to assist investors in understanding how our business has traded through the ongoing disruption caused by COVID-19.

Performance for the financial year to date, up to 30 April 2022, has been:

- Patient Fees YTD \$183.8m;
- Patient Fee decline YOY (8.2%); and
- Same centre patient fee decline YOY (12.4%).

Compared to April 2021, the month of April 2022 consisted of less weekday trading days, three consecutive short weeks and extended holidays associated with the placement of public holidays. COVID-19 infection rates remain a challenge for the business to manage due to the impact on patient attendance and practitioner availability. Despite these factors, the month of April performed comparatively better than January, extending on the improved performance experienced in February and March.

Total patient fees for February to April 2022 were down 3.1% compared to the same period in 2021, while from January to April 2022 patient fees were 5.1% lower.

Same Centre patient fees from February to April 2022 were down 7.8% compared to the same period in 2021, while from January to April 2022 patient fees were 9.8% lower.

PSG remains on track to open between 15 and 20 new centres in FY2022. In New South Wales, Dapto opened on 11 April 2022, and our new centres at Rockdale and Newcastle opened on the 2nd and 9th May respectively. PSG Richmond and HBFD Bull Creek are also scheduled to open in May. This will take the number of centres in our network to 125 by the end of May, and 6 centres in the HBFD network.

Authorised for release by the Board of Directors.

For further information, please contact:

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