

Australian Agricultural Company Limited ABN 15 010 892 270

ASX:AAC

FY22 Full Year Results

ASX Announcement 19 May 2022

Australian Agricultural Company Limited (ASX:AAC) has today released the Company's Financial Report for the financial year ended 31 March 2022.

The documents released for market announcement today are:

- > Appendix 4E
- AACo FY22 Financial Report
- AACo FY22 Media Release
- AACo FY22 Results Investor Presentation
- Appendix 4G
- Corporate Governance Statement

For the purposes of ASX Listing Rule 15.5, AACo confirms that these documents are authorised for release to the market by the Board.

The Appendix 4E should be read in conjunction with the Financial Report for the year ended 31 March 2022.

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Appendix 4E

Australian Agricultural Company Limited Results for announcement to the market 19 May 2022 For the twelve months ended 31 March 2022

FY22 IN REVIEW

A review of the operating and financial performance of the Company is included in the Directors' Report of Australian Agricultural Company Limited (AACo) for the year ended 31 March 2022.

| \$'M | FY22 | FY21 | Variance | Movement % |
|----------------------------------|--------|--------|----------|------------|
| Meat sales | 208.5 | 200.0 | 8.5 | 4% |
| Cattle sales | 67.5 | 65.5 | 2.0 | 3% |
| Operating Profit ⁽¹⁾ | 49.9 | 24.4 | 25.5 | 105% |
| Statutory EBITDA ⁽¹⁾ | 228.6 | 99.3 | 129.3 | 130% |
| Statutory EBIT ⁽¹⁾ | 208.8 | 80.3 | 128.5 | 160% |
| Net finance costs | (14.0) | (14.3) | 0.3 | (2%) |
| Income tax expenses | (57.8) | (20.6) | (37.2) | 181% |
| Net Profit after tax - Statutory | 136.9 | 45.5 | 91.4 | 201% |
| Net Operating Cash Inflow | 24.2 | 18.4 | 5.8 | 32% |

| | FY22 | FY21 | Variance | Movement % |
|-------------------------------|---------|---------|----------|------------|
| Total Assets - \$'M | 2,054.9 | 1,585.6 | 469.3 | 30% |
| Gearing (%) – post AASB 16 | 22.5% | 26.9% | (4.4ppt) | (16%) |
| Net tangible assets per share | \$2.27 | \$1.75 | \$0.52 | 30% |

Other Operating Metrics

| | FY22 | FY21 | Variance | Movement % |
|--|---------|---------|----------|------------|
| Wagyu beef revenue - \$'M | 203.8 | 196.9 | 6.9 | 4% |
| Wagyu beef kgs sold – mil kg CW ⁽²⁾ | 10.9 | 12.7 | (1.8) | (14%) |
| Wagyu beef sold - \$/kg CW | \$18.74 | \$15.50 | \$3.24 | 21% |
| Cattle revenue – \$'M | 67.5 | 65.5 | 2.0 | 3% |
| Cattle sales – mil kg $LW^{\scriptscriptstyle{(2)}}$ | 17.3 | 19.4 | (2.1) | (11%) |
| Kilograms produced – mil Kg LW | 53.3 | 41.6 | 11.7 | 28% |
| Cost of production – \$/kg LW | \$2.82 | \$2.99 | (\$0.17) | (6%) |

 $^{^1} Operating \ Profit, Statutory \ EBIT \ and \ Statutory \ EBITDA \ are \ unaudited, non-IFRS \ financial \ information.$

 $^{^2\,\}mathrm{LW}$ – Live animal weight, CW - Carton weight containing saleable boxed meat