

Announcement Summary

Entity name

XERO LIMITED

Announcement Type

New announcement

Date of this announcement

Tuesday May 31, 2022

The +securities to be quoted are:

𝔅 +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

Total number of +securities to be quoted

| ASX +security code | Security description | Number of +securities to be quoted | Issue date |
|-----------------------|----------------------|---------------------------------------|------------|
| XRO | ORDINARY FULLY PAID | 12,744 | 30/05/2022 |
| XRO | ORDINARY FULLY PAID | 5,000 | 27/05/2022 |
| XRO | ORDINARY FULLY PAID | 6,000 | 31/05/2022 |

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

1.2 Registered number type ARBN Registration number 160661183

1.3 ASX issuer code XRO

1.4 The announcement is

Solution New announcement

1.5 Date of this announcement

31/5/2022



Part 2 - Type of Issue

2.1 The +securities to be quoted are: ☑ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are: ☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an

Appendix 3B

| Existing +securities converting into a | additional +securities in an existing cl | ass |
|--|---|--|
| FROM (Existing Class) ASX +security code and description | | |
| XROAK : RESTRICTED STOCK UNIT | | |
| TO (Existing Class) ASX +security code and description | | |
| XRO : ORDINARY FULLY PAID | | |
| Please state the number of options that were exercised or other +convertible securities that were converted | The first date the options were exercised or other +convertible securities were converted | The last date the options were exercised or other +convertible securities were converted |
| 12,744 | 30/5/2022 | 30/5/2022 |
| | nvertible securities on issue of that ty rtible securities now been converted)? | pe (ie have all of those options now been |
| The right of the holder of the options satisfied by: ☑ An issue of new +securities | s or other +convertible securities to re | ceive the +underlying securities is being |
| The underlying securities being rece ☑ Intended to be, but are not yet, quote | | |

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

🕑 Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? . Yes

Provide details of the KMP or +associates who are exercising options or converting convertible securities

Name of KMP

Name of registered holder

Number of options being exercised or other +convertible securities being converted

| Steve Vamos | Steve Vamos | 2,740 |
|----------------------|----------------------|-------|
| Kirsty Godfrey-Billy | Kirsty Godfrey-Billy | 1,062 |



Issue date

30/5/2022

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

🕑 Yes



Issue details

Number of +securities to be quoted

5,748

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero¿s FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

91.900000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

1,608

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero¿s FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

91.940000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

5,388

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero¿s FY22 Annual Report accessible at Xero's website).



Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

92.020000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description **XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES**

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

| Please state the number of options that were exercised or other +convertible securities that were | The first date the options were exercised or other +convertible securities were converted | The last date the options were exercised or other +convertible securities were converted |
|---|---|--|
| converted | 27/5/2022 | 27/5/2022 |
| 5,000 | | |

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? 🕑 No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are: C Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme? C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

🕑 No

Issue date

27/5/2022

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued



Application for quotation of +securities

+securities in that class? C Yes

Issue details

| Number of +securities to be quoted | |
|--|--|
| 5,000 | |
| Are the +securities being issued for a cash consideration Yes | ? |
| In what currency is the cash consideration being paid? | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 44.59000000 |

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

| Please state the number of options that were exercised or other +convertible securities that were converted | The first date the options were exercised or other +convertible securities were converted | The last date the options were exercised or other +convertible securities were converted |
|--|---|--|
| converted | 31/5/2022 | 31/5/2022 |
| 6 000 | | |

6,000

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? 🕑 No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: S Intended to be, but are not yet, quoted by ASX



Issue date

31/5/2022



Issue details

| Number of +securities to be quoted 5,000 | |
|--|--|
| Are the +securities being issued for a cash consideration ⓒ Yes | ? |
| In what currency is the cash consideration being paid? | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 56.20000000 |
| Any other information the entity wishes to provide about | the +securities to be quoted |
| Number of +securities to be quoted 1,000 | |
| Are the +securities being issued for a cash consideration ⓒ Yes | ? |
| In what currency is the cash consideration being paid? | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 34.0000000 |
| Any other information the entity wishes to provide about | the +securities to be quoted |



Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will

comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

| ASX +security code and description | Total number of +securities on issue |
|------------------------------------|---|
| XRO : ORDINARY FULLY PAID | 149,571,047 |

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

| ASX +security code and description | Total number of +securities on issue |
|---|---|
| XROAK : RESTRICTED STOCK UNIT | 424,569 |
| XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES | 1,594,768 |