

# Form 603

Corporations Act 2001  
Section 671B

## Notice of initial substantial holder

To Company Name/Scheme Incitec Pivot

ACN/ARSN/ABN 004 080 264

### 1. Details of substantial holder (1)

Name Allan Gray Australia Pty Ltd (Allan Gray Australia) and its related bodies corporate as set out in Table 1 of Annexure A (together the Group), as investment manager for the funds or investment mandates listed at Table 2 of Annexure A

ACN/ARSN (if applicable) 112 316 168 (ACN of Allan Gray Australia)

The holder became a substantial holder on 15 June 2022

### 2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

| Class of securities (4) | Number of securities | Person's votes (5) | Voting power (6) |
|-------------------------|----------------------|--------------------|------------------|
| Ordinary shares         | 98,993,057           | 98,993,057         | 5.10%            |

### 3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

| Holder of relevant interest    | Nature of relevant interest (7) | Class and number of securities |
|--------------------------------|---------------------------------|--------------------------------|
| See Annexure A, Tables 2 and 3 |                                 |                                |

### 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

| Holder of relevant interest    | Registered holder of securities | Person entitled to be registered as holder (8) | Class and number of securities |
|--------------------------------|---------------------------------|--|--------------------------------|
| See Annexure A, Tables 2 and 3 |                                 |  |                                |

### 5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

| Holder of relevant interest | Date of acquisition | Consideration (9) |          | Class and number of securities |
|-----------------------------|---------------------|-------------------|----------|--------------------------------|
|                             |                     | Cash              | Non-Cash |                                |
| See Annexure A, Table 4     |                     |                   |          |                                |

## 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|-----------------------------------|-----------------------|
| See Annexure A, Tables 1 and 2    |                       |

## 7. Addresses

The addresses of persons named in this form are as follows:

| Name      | Address  |
|-----------|--|
| The Group | C/- Allan Gray Australia, Level 2 Challis House, 4 Martin Place Sydney, NSW 2000 |

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## Signature

Print name Elizabeth Lee

Capacity: Company Secretary

Sign here



Date: 17 June 2022


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## DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 7 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
- (6) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (7) Include details of:
  - (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.
- (8) If the substantial holder is unable to determine the identity of the person (eg if the relevant interest arises because of an option) write "unknown".
- (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.

**Incitec Pivot**

THIS IS ANNEXURE A OF 2 PAGES REFERRED TO IN THE ABOVE FORM 603

|            |   |                    |
|------------|---|--------------------|
| Print name | Elizabeth Lee   | Company Secretary  |
| Sign here  |  | Date: 17 June 2022 |

**Table 1 – Related bodies corporate**

The following entities are associates of Allan Gray Australia Pty Ltd (AGA) and each other by virtue of being related bodies corporate.

|   |   |
|---|---|
| Orbis Allan Gray Limited  | Orbis Mansfield Street Properties Ltd               |
| Orbis Holdings Limited  | Orbis Investment Management (BVI) Limited (OIMLBVI) |
| Orbis Investment Management Limited (OIML)                      | Orbis Investment Advisory Pty Limited               |
| Orbis Asset Management Limited (OAML)                           | Allan Gray (Holdings) Pty Ltd                       |
| Orbis Administration Limited                                    | Orbis Investment Management (Hong Kong) Limited     |
| Orbis Investment Research Limited                               | Orbis Client Services (Canada) Limited              |
| Orbis Investment Management (MIS) Limited                       | Orbis Holdings (UK) Limited                         |
| Triple Blue Holdings Limited                                    | Orbis Investment Management (Europe) LLP            |
| Pictet Overseas Trust Corporation and Pictet Trustee Company SA | Orbis Investment Management (Luxembourg) S.A        |
| Allan & Gill Gray Foundation (Guernsey)                         | EmCap Limited (Guernsey)                            |

**Table 2 - Funds**

An entity within the Group acts as investment manager for some or all of the assets in the following funds.

| No  | Fund name   | Registered holder / Persons entitled to be registered holder |
|-----|---|--|
| 1.  | Allan Gray Australia Equity Fund                          | Citibank N.A., Sydney Branch                                 |
| 2.  | Allan Gray Australia Balanced Fund                        | Citibank N.A., Sydney Branch                                 |
| 3.  | Allan Gray Australia Stable Fund                          | Citibank N.A., Sydney Branch                                 |
| 4.  | AMP Capital Specialist Australian Share Fund              | BNP Paribas Fund Services Australasia Pty Ltd                |
| 5.  | Morningstar Australian Shares High Alpha Fund             | JP Morgan Chase Bank   |
| 6.  | Construction and Building Unions Superannuation Fund      | JP Morgan Chase Bank   |
| 7.  | HESTA Superannuation Fund                                 | JP Morgan Chase Bank   |
| 8.  | Hostplus Pooled Superannuation Trust                      | Citibank N.A., Sydney Branch                                 |
| 9.  | Russell Investments Australian Opportunities Fund         | State Street Australia Ltd                                   |
| 10. | MyLifeMyMoney Superannuation Fund                         | National Custodian Services                                  |
| 11. | Non-Government Schools Superannuation Fund                | State Street Australia Ltd                                   |
| 12. | REST Superannuation Fund                                  | State Street Australia Ltd                                   |
| 13. | Government Employees Superannuation Board                 | Northern Trust Corporation                                   |
| 14. | Orbis Global Equity Fund (Australia Registered)           | Citibank N.A., Sydney Branch                                 |
| 15. | Orbis Emerging Markets Equity Fund (Australia Registered) | Citibank N.A., Sydney Branch                                 |
| 16. | Orbis Global Equity LE Fund (Australia Registered)        | Citibank N.A., Sydney Branch                                 |
| 17. | Orbis Global Balanced Fund (Australia Registered)         | Citibank N.A., Sydney Branch                                 |
| 18. | Orbis Global Equity Fund Limited                          | Citibank N.A., Sydney Branch                                 |
| 19. | Orbis Optimal SA Fund Limited                             | Citibank N.A., Sydney Branch                                 |
| 20. | Institutional Global Equity Fund                          | Citibank N.A., Sydney Branch                                 |
| 21. | Orbis Optimal LP  | Citibank N.A., Sydney Branch                                 |
| 22. | Orbis International Equity LP                             | Citibank N.A., Sydney Branch                                 |
| 23. | Orbis Institutional Global Equity LP                      | Citibank N.A., Sydney Branch                                 |
| 24. | Orbis Institutional International Equity LP               | Citibank N.A., Sydney Branch                                 |
| 25. | Orbis Institutional U.S. Equity LP                        | Citibank N.A., Sydney Branch                                 |
| 26. | Orbis Institutional Emerging Markets Equity LP            | Citibank N.A., Sydney Branch                                 |
| 27. | Orbis SICAV – Global Equity Fund                          | Citibank N.A., Sydney Branch                                 |
| 28. | Orbis SICAV – Emerging Markets Fund                       | Citibank N.A., Sydney Branch                                 |
| 29. | Orbis SICAV – Global Balanced Fund                        | Citibank N.A., Sydney Branch                                 |
| 30. | Orbis SICAV – International Equity                        | Citibank N.A., Sydney Branch                                 |
| 31. | Orbis OEIC Global Equity Fund                             | Citibank N.A., Sydney Branch                                 |
| 32. | Orbis Institutional Global Equity (OFO)                   | Citibank N.A., Sydney Branch                                 |
| 33. | OEIC Global Balanced Fund                                 | Citibank N.A., Sydney Branch                                 |
| 34. | OEIC Global Cautious Fund                                 | Citibank N.A., Sydney Branch                                 |
| 35. | Orbis SICAV Global Cautious Fund                          | Citibank N.A., Sydney Branch                                 |

**Table 3 – Present relevant interest**

Ordinary shares

| Holder of relevant interest              | Registered holder of securities / Person entitled to be registered as holder | Number of securities held |
|--|--|---------------------------|
| AGA and its associates listed in Table 1 | BNP Paribas Fund Services Australasia Pty Ltd                                | 2,200,966                 |
| AGA and its associates listed in Table 1 | Citibank N.A., Sydney Branch   | 45,439,834                |
| AGA and its associates listed in Table 1 | JP Morgan Chase Bank   | 18,776,484                |
| AGA and its associates listed in Table 1 | National Custodian Services  | 9,992,118                 |
| AGA and its associates listed in Table 1 | Northern Trust Corporation   | 5,556,207                 |
| AGA and its associates listed in Table 1 | State Street Australia Ltd   | 17,027,448                |
| <b>Total</b>                             |  | <b>98,993,057</b>         |

An entity within the Group acts as investment manager for the funds set out in Table 2 and the above registered holders hold all or some of the assets within those funds.

**Table 4 – Purchases over the last four months**

Ordinary shares

| Date of change             | Person whose relevant interest changed   | Nature of change | Number of securities | Consideration | Currency |
|----------------------------|--|------------------|----------------------|---------------|----------|
| 15 Feb 2022 to 15 Jun 2022 | AGA and its associates listed in Table 1 | Buys             | 6,861,610            | 22,481,063    | AUD      |
| 15 Feb 2022 to 15 Jun 2022 | AGA and its associates listed in Table 1 | Sells            | 31,956,881           | 115,265,751   | AUD      |

All trades occur on market, via in-specie under a dividend reinvestment plan, or pursuant to a capital raising (as applicable).