

Announcement Summary

Entity name

XERO LIMITED

Announcement Type

New announcement

Date of this announcement

Tuesday July 12, 2022

The +securities to be quoted are:

★Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

Total number of +securities to be quoted

ASX +security code	Security description	Number of +securities to be quoted	Issue date
XRO	ORDINARY FULLY PAID	95,651	07/07/2022
XRO	ORDINARY FULLY PAID	15,000	08/07/2022
XRO	ORDINARY FULLY PAID	10,000	11/07/2022

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

1.2 Registered number type

Registration number

ARBN

160661183

1.3 ASX issuer code

XRO

1.4 The announcement is

☑ New announcement

1.5 Date of this announcement

12/7/2022



Part 2 - Type of Issue

2.1 The +securities to be quoted are:

✓ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are:

☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an Appendix 3B

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAK: RESTRICTED STOCK UNIT

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted 7/7/2022

securities were converted 7/7/2022

The last date the options were

exercised or other +convertible

371

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

☑ No

Issue date

7/7/2022

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

✓ Yes



Issue details

Number of +securities to be quoted	Number	of 4	⊦securi	ties to	o be	quoted
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198

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero¿s FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

85.550000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

173

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero¿s FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

85.600000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES



TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

securities were converted 7/7/2022

The last date the options were exercised or other +convertible securities were converted

7/7/2022

95,280

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The first date the options were

exercised or other +convertible

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

✓ Yes

Provide details of the KMP or +associates who are exercising options or converting convertible securities

Name of KMP	Name of registered holder	Number of options being exercised or other +convertible securities being converted
Steve Vamos	Steve Vamos	25,000

Issue date

7/7/2022

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

✓ Yes



Issue details

Number of +securities to be quoted 30,000	
Are the +securities being issued for a cash consideration ⊗ Yes	n?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 34.00000000
Any other information the entity wishes to provide about	the +securities to be quoted
Number of +securities to be quoted 3,612	
Are the +securities being issued for a cash consideration ⊗ Yes	1?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 37.67000000
Any other information the entity wishes to provide about	the +securities to be quoted
Number of +securities to be quoted 13,334	
Are the +securities being issued for a cash consideration	n?
€ Yes	
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 42.40000000
Any other information the entity wishes to provide about	the +securities to be quoted

)	Application for quotation of +securities
	Number of +securities to be quoted
	13,334
	Are the +securities being issued for a cash consideration?
	In what currency is the cash consideration being paid?
	AUD - Australian Dollar
	Any other information the entity wishes to provide about the
	Number of +securities to be quoted
	12,500
	Are the +securities being issued for a cash consideration?
	€ Yes

AUD 48.33000000 de about the +securities to be quoted ideration? In what currency is the cash consideration being paid? What is the issue price per +security? AUD - Australian Dollar AUD 53.79000000 Any other information the entity wishes to provide about the +securities to be quoted Number of +securities to be quoted 15,000 Are the +securities being issued for a cash consideration? In what currency is the cash consideration being paid? What is the issue price per +security? AUD - Australian Dollar AUD 62.86000000 Any other information the entity wishes to provide about the +securities to be quoted

What is the issue price per +security?

Number of +securities to be quoted

7,500

Are the +securities being issued for a cash consideration?



Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar

AUD 74.62000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

8/7/2022

The last date the options were exercised or other +convertible securities were converted

8/7/2022

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

15,000

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

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Provide details of the KMP or +associates who are exercising options or converting convertible securities

Name of KMP	Name of registered holder	Number of options being exercised or other +convertible securities being converted
Steve Vamos	Steve Vamos	15,000



Issue date

8/7/2022

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes

Issue details

Number of +securities to be quoted

15,000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar AUD 34.00000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

11/7/2022

The last date the options were exercised or other +convertible securities were converted

11/7/2022

10,000

The first date the options were

exercised or other +convertible

securities were converted



Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

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The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Provide details of the KMP or +associates who are exercising options or converting convertible securities

Name of KMP	Name of registered holder	Number of options being exercised or other +convertible securities being converted
Steve Vamos	Steve Vamos	10,000

Issue date

11/7/2022

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes



Number of +securities to be quoted

10,000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar AUD 34.00000000

Any other information the entity wishes to provide about the +securities to be quoted



Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

ASX +security code and description

Total number of +securities on issue

XRO : ORDINARY FULLY PAID 149,704,618

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

ASX +security code and description

Total number of +securities on issue

XROAK : RESTRICTED STOCK UNIT 562,160

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES 1,626,429