

## **APPENDIX 4E**

PRELIMINARY FINAL REPORT Under ASX Listing Rule 4.3A

## Acrow Formwork and Construction Services Limited

ABN 36 124 893 465

**Details of Reporting Period** 

Reporting Period 12 months ended 30 June 2022 12 months ended 30 June 2021

Previous Reporting Period

## **Acrow Formwork and Constructions Services Limited** ABN 36 124 893 465

Registered office

Level 5, 126 Phillip Street, SYDNEY, NSW, AUSTRALIA, 2000

p +61 2 8072 1400 +61 2 8072 1440 e info@acrow.com.au w www.acrow.com.au

## Results for announcement to the market

	2022	2021	% change
	dollars	dollars	
Revenue from ordinary activities <sup>1</sup>	148,345,521	105,743,623	Up 40%
Net profit after tax from ordinary activities attributable to members	15,694,168	3,962,998	Up 296%
Share based payments and significant costs	2,118,744	4,749,831	Down 55%
Net profit after tax from ordinary activities excluding significant costs	17,812,912	8,712,829	Up 104%
	Cents	Cents	_
Basic earnings per share (cents)	6.32	1.82	Up 247%
Diluted earnings per share (cents)	6.06	1.77	Up 242%
Basic earnings per share (cents) excluding significant costs	7.17	4.00	Up 79%
Diluted earnings per share (cents) excluding significant costs	6.88	3.88	Up 77%
Net tangible asset per share (cents)	32.77	27.65	Up 19%

	Amount per security (Cents)
Dividend distributions	
Interim dividend per share 20% franked (cents)	1.20
Final dividend per share 60% franked (cents)	1.50
Record date for determining entitlements to the dividend	Friday, 28 October, 2022
Dividend payment date	Wednesday, 30 November, 2022
Dividend Reinvestment Plan ("DRP") is in place, last date for election to participate	Monday, 7 November 2022
The Company paid fully franked dividends for the year ended 30 June 2021	1.90

The above information is based on the Preliminary financial report which has been reviewed by Grant Thornton. Additional disclosure requirements to Appendix 4E can also be found in the report.

<sup>&</sup>lt;sup>1</sup> Revenue from ordinary activities includes revenue from continuing operations of \$140.8m (2021: \$94.6m) and proceeds from the disposal of property, plant and equipment of \$7.5m (2021: \$11.1m)

#### Dividend

On the 23 August 2022, the Company has declared a 60% franked dividend of 1.5 cents per share for the period ending 30 June 2022. The Dividend will be paid on 30 November 2022 to holders on the Company's fully paid ordinary share register on 28 October 2022 (Record Date).

#### **Dividend Reinvestment Plan**

The Company has a Dividend Reinvestment Plan (DRP) that will be available to holders of fully paid ordinary shares (shares). The DRP allows shareholders to reinvest part or all of their dividends into new Acrow Formwork and Construction Services Limited shares. The issue price of the shares will be at a 5% discount to the Market Value which is calculated as the arithmetic average of the daily volume weighted average sale price for a Share (rounded to four decimal places) sold through a Normal Trade on ASX on the ten trading days commencing on the second trading day following the Record Date. The last date for receipt of an election notice for participation in the DRP is 7 November 2022.

## Control gained over entities

Nil

#### Commentary

The Acrow group performance exceeded in all metrics during the 12 months to 30 June 2022 achieving the level of scale that previous strategic acquisitions and capital expenditure had allowed.

The business is now fully embedded in the value added, highly engineered civil formwork solutions and Industrial Services markets. In the year the group significantly expanded its equipment sales in particular timber and labour hire within its Industrial Services division.

On an underlying basis, the key highlights for the year included:

- Group revenue up 40% on the prior comparable period "pcp" to \$148.3m, attributable to a very strong trading performance from the Industrial Services business, a significant uplift from the Formwork division across the east coast markets and the strategic focus on expanding product sales;
- Sales contribution of \$81.4m, was up 32% on pcp;
- Underlying EBITDA of \$36.3m, up 49% on pcp, and EBITDA margin of 24.5%, up 1.5% pcp;
- Underlying Net Profit After Tax up 104% to \$17.8m;
- Share based payments of \$1.2m and significant costs of \$0.9m relating to acquisitions, redundancy and restructuring costs sum to \$2.1m;
- Net gearing (net debt /(net debt + equity)) of 28.3%, up 1.6% from 30 June 2021;
- A final dividend of 1.5cps (60% franked) was declared;
- Underlying Earnings per Share 7.17 cents up 79% on 4.00 cents per share in 2021.

## **Segmental Underlying EBITDA**

			\$	% chg
Year end 30 June (\$000)	FY 22	FY 21	Mvt	PCP
Formwork	78,766	60,463	18,302	30%
Industrial Services	45,636	21,719	23,916	110%
Commercial Scaffold	23,944	23,561	383	2%
Total Revenue	148,346	105,744	42,602	40%
Formwork	55,914	41,192	14,722	36%
Industrial Services	15,515	10,112	5,403	53%
Commercial Scaffold	9,934	10,120	-187	-2%
Total Contribution	81,363	61,424	19,938	32%
Contribution Margin*	54.8%	58.1%		3%
		0		
Yard Related Expenses	14,390	11,629	2,762	24%
Labour	25,143	20,977	4,167	20%
Other	5,517	4,470	1,047	23%
Total Overheads	45,050	37,075	7,975	22%
Underlying EBITDA	36,312	24,349	11,963	49%
EBITDA Margin <sup>*</sup>	24.5%	23.0%		1%

			\$	% chg
Year end 30 June (\$000)	FY22	FY21	Mvt	PCP
Sales	148,346	105,744	42,602	40%
Total Contribution	81,362	61,424	19,938	32%
Contribution Margin*	54.8%	58.1%		-3%
EBITDA	36,312	24,349	11,963	49%
EBITDA Margin*	24.5%	23.0%		1%
Depreciation	-13,070	-11,179	-1,891	17%
ЕВІТ	23,242	13,170	10,072	76%
Net Interest	-3,467	-2,948	-519	18%
Pre-tax Profit	19,775	10,222	9,553	93%
Tax Expense	-1,962	-1,509	-453	30%
NPAT (underlying)	17,813	8,713	9,100	104%
Significant items	-954	-2,504	1,550	-62%
Share-based payments	-1,165	-2,246	1,081	-48%
NPAT (reported)	15,694	3,963	11,731	296%
EPS (underlying)(¢ps)	7.17	4.00	3.17	79%
DPS (¢ps)	2.70	1.90	0.80	42%

## FY22 Reconciliation of Reported Net Profit after Tax to Underlying EBITDA

		Significant	
	Underlying	items adj.	Reported
EBITDA	36,312	(954)	35,358
Depreciation	(13,070)		(13,070)
Net interest	(3,467)		(3,467)
Pre-tax profit	19,775	(954)	18,821
Share based payments		(1,165)	(1,165)
Tax expense	(1,962)		(1,962)
Net Profit after tax	17,813	(2,119)	15,694

## **Audit**

This Appendix 4E and Preliminary Financial Report is based on financial statements which are in the process of being audited by Grant Thornton.

# **Acrow Formwork and Construction Services Limited ACN 124 893 465**

Preliminary Financial Report 30 June 2022

## Statement of Profit or Loss and Other Comprehensive Income For the year ended 30 June 2022

In dollars	Note	2022	2021
Continuing operations			
Revenue	3	140,826,918	94,608,887
Other income	4	4,955,787	6,552,430
Personnel expenses		(51,875,934)	(36,585,402)
Sub-contract labour costs		(18,039,520)	(16,646,962)
Inventory purchased, net of changes in finished goods		(31,642,371)	(18,276,344)
Depreciation		(13,070,352)	(11,563,598)
IT and telecommunication expenses		(1,641,245)	(1,542,961)
Freight costs		(1,975,256)	(1,664,296)
Insurance expenses		(1,090,449)	(813,199)
Gain on fair value of derivatives		-	350,000
Contingent consideration related to Uni-span acquisition		-	(148,264)
Other expenses	5	(5,278,112)	(4,822,433)
Profit before net finance costs and income tax		21,169,466	9,447,858
Finance costs		(3,513,116)	(3,305,705)
Profit before income tax		17,656,350	6,142,153
Income tax expense	6	(1,962,182)	(2,179,155)
Profit from continuing operations	<del>-</del>	15,694,168	3,962,998
Other comprehensive income Items that may be reclassified to profit / (loss)			
Foreign operations - foreign currency translation differences		1,431	(1,407)
Total comprehensive income for the year	<del>-</del>	15,695,599	3,961,591
Earnings per share from continuing operations			
Basic EPS (cents per share)	21	6.32	1.82
Diluted EPS (cents per share)	21	6.06	1.77
Diluted Li O (Gento per Share)	۷ ا	0.00	1.77

The above statement should be read in conjunction with the accompanying notes.

## Statement of Financial Position As at 30 June 2022

In dollars	Note	2022	2021
Current assets Cash and cash equivalents		3,010,433	1,754,622
Trade and other receivables	7	34,362,867	24,611,736
Inventories	8	14,872,186	8,958,554
Contract assets	9	111,927	775,168
Prepayments and other assets	9	5,075,832	3,618,377
Assets held for sale	10	72,579	66,507
Total current assets		57,505,824	39,784,964
Non-current assets	-		
Property, plant and equipment	11	95,490,436	83,008,854
Right-of-use lease assets	12	24,478,720	28,808,936
Goodwill and intangible assets	13	7,428,704	7,428,704
Total non-current assets	- -	127,397,860	119,246,494
Total assets	· <del>-</del>	194 002 694	150 024 459
Total assets	-	184,903,684	159,031,458
Current liabilities			
Bank overdraft		3,001,005	1,865,938
Trade payables and accrued expenses	14	21,484,027	25,122,155
Other payables		-	3,486,289
Employee benefits	15	6,159,454	4,639,524
Lease liabilities	12	4,964,215	4,645,552
Loans and borrowings	16	17,001,678	7,898,384
Current tax liabilities		1,869,031	310,331
Liabilities associated with assets held for sale	10	67,063	61,453
Total current liabilities	<del>-</del>	54,546,473	48,029,626
Non-current liabilities			
Employee benefits	15	444,988	611,541
Lease liabilities	12	23,285,254	27,396,387
Loans and borrowings	16	15,848,299	14,440,464
Provisions	17	469,274	469,274
Deferred income tax liability	18	6,990,415	6,596,723
Total non-current liabilities	<del>-</del>	47,038,230	49,514,389
	-		
Total liabilities	· <del>-</del>	101,584,703	97,544,015
Net assets	- -	83,318,981	61,487,443
Equity			
Issued capital		58,310,046	46,703,384
Reserves		3,059,423	3,026,437
Retained earnings		21,949,512	11,757,622
Total equity	- -	83,318,981	61,487,443

The above statement should be read in conjunction with the accompanying notes

## Statement of Changes in Equity For the year ended 30 June 2022

,	Share capital	Share based option payments reserve	Foreign currency translation reserve	Retained earnings	Total equity
In dollars					
Balance at 30 June 2020	45,674,176	858,546	55,718	11,706,794	58,295,234
Total comprehensive income for the period					
Profit for the year	-	-	-	3,962,998	3,962,998
Other comprehensive income	-	-	(1,407)	-	(1,407)
Total comprehensive income	-	-	(1,407)	3,962,998	3,961,591
Transactions with owners of the company					
Dividends paid to shareholders	-	-	-	(3,912,170)	(3,912,170)
Shares issued under dividend reinvestment plan (DRP)	766,913	-	-	-	766,913
Equity settled share base payments	-	2,245,520	-	-	2,245,520
Options exercised	262,295	(131,940)	-	-	130,355
Total transactions with owners of the company	1,029,208	2,113,580	-	(3,912,170)	(769,382)
Balance at 30 June 2021	46,703,384	2,972,126	54,311	11,757,622	61,487,443
Total comprehensive income for the					
period Profit for the year				15 604 169	15,694,168
Other comprehensive income	-	-	- 1,431	15,694,168	1,431
Total comprehensive income			1,431	15,694,168	15,695,599
Total comprehensive meeting			1,401	10,004,100	10,000,000
Transactions with owners of the company					
Shares issued net of transaction costs	9,897,173	-	-	-	9,897,173
Options & Performance Rights forfeited, written back to P&L	-	(409,120)	-	-	(409,120)
Options & Performance Rights failed to meet market condition	-	(398,910)	-	398,910	-
Dividends paid to shareholders	-	-	-	(5,901,188)	(5,901,188)
Shares issued under dividend reinvestment plan (DRP)	958,761	-	-	-	958,761
Equity settled share base payments		1,573,788	-	-	1,573,788
Transfer of option reserves to share capital	734,203	(734,203)	-	-	-
Proceeds from exercise of options, net of costs	16,525	-	-	-	16,525
Total transactions with owners of the	11,606,662	31,555	-	(5,502,278)	6,135,939
company Balance at 30 June 2022	58,310,046	3,003,681	55,742	21,949,512	83,318,981
Daianoc at 00 vano £V££	30,310,040	3,003,001	33,142	21,343,312	00,010,901

The above statement should be read in conjunction with the accompanying notes.

## Statement of Cash Flows For the year ended 30 June 2022

In dollars	Note	2022	2021
Cash flows from operating activities			
Receipts from customers		88,716,570	46,116,027
Receipts on lease revenue		54,374,672	46,429,610
Payments to suppliers and employees		(131,718,641)	(79,665,777)
Cash generated from operations		11,372,601	12,879,860
Income tax paid		(9,790)	(556,302)
Net cash inflow from operating activities		11,362,811	12,323,558
Cash flows from investing activities			
Proceeds from disposal of property, plant and equipment	4	7,518,603	11,134,735
Purchase of property, plant and equipment		(22,378,490)	(17,409,883)
Deferred payment on acquisitions	14	(3,582,656)	(3,567,944)
Net cash outflow from investing activities		(18,442,543)	(9,843,092)
On the file was fine and fine and the file of			
Cash flows from finance activities		40 500 000	
Proceeds from issue of shares		10,500,000	-
Capital raising costs		(602,826)	-
Proceeds from exercise of options, net of costs		16,525	130,355
Proceeds from borrowings		28,528,971	6,793,284
Repayment of borrowings		(18,017,843)	(6,272,932)
Repayment of lease liabilities	12	(5,145,257)	(4,198,952)
Dividends paid net of DRP		(4,942,427)	(3,145,257)
Finance costs paid		(3,136,668)	(3,136,790)
Net cash inflow/(outflow) from financing activities		7,200,475	(9,830,292)
Net increase/(decrease) in cash and cash equivalents		120,743	(7,349,826)
Cash and cash equivalents as at 1 July 2021		(111,316)	7,238,511
Effect of exchange rate fluctuations on cash held		1	(1)
Cash and cash equivalents at the end of the year		9,428	(111,316)

The above statement should be read in conjunction with the accompanying notes.

#### **Notes to the Financial Statements**

## 1. Reporting entity

Acrow Formwork and Construction Services Limited (Acrow or the Group) is a limited company incorporated in Australia and whose shares are traded on the Australian Securities Exchange under the issuer code "ACF".

The preliminary consolidated financial statements of Acrow for the year ended 30 June 2022 comprise of the Company and its controlled entities (the Group).

The Group is a for-profit entity and is primarily involved in the hire and sale of falsework, formwork, scaffolding and screen equipment, and other construction services.

Acrow's Annual Reports for prior reporting periods are available upon request from the Group's registered office located at Level 5, 126 Phillip Street, Sydney NSW 2000, Australia or at <a href="https://www.acrow.com.au">www.acrow.com.au</a>.

## 2. Basis of preparation

## (a) Basis of accounting

The preliminary consolidated financial statements have been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001.

The preliminary consolidated financial statements comply with International Financial Reporting Standards (IFRS) adopted by the International Accounting Standards Board (IASB) and were authorised for issue by the Board of Directors on 23 August 2022.

#### (b) Basis of measurement

The preliminary consolidated financial statements have been prepared on accrual basis and are based on historical costs, modified where applicable by the measurement at fair value.

## (c) Functional and presentation currency

The preliminary consolidated financial statements are presented in Australian dollars, which is the Group's functional currency.

## (d) Use of estimates and judgements

The preparation of preliminary consolidated financial statements in conformity with AASBs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimations, uncertainties and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the preliminary consolidated financial statements include the following:

- (i) Valuation of goodwill, refer to note 13; and
- (ii) Determination of expected credit losses of receivables, see note 7; and
- (iii) Utilisation of tax losses, per note 18.

The accounting policies which below have been applied consistently to all periods presented in these preliminary consolidated financial statements and have been applied consistently by the Group.

#### (e) Rounding

Acrow is a company of the kind referred to in the Australian Securities and Investments Commission (ASIC) Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, dated 24 March 2016 and in accordance with that Legislative Instrument, amounts in these preliminary consolidated financial statements have been rounded off to the nearest dollar and are shown as such, unless stated otherwise.

## (f) Basis of consolidation

Others

The preliminary consolidated financial statements have been prepared by aggregating the financial statements of all the entities that comprise the Group, being Acrow Formwork and Construction Services Limited and its controlled entities.

All inter-entity balances and transactions are eliminated in these preliminary consolidated financial statements.

3. Revenue	2000	0004
In dollars	2022	2021
Revenue from contracts with customers		
Provision of labour services	34,449,251	21,881,696
Provision of cartage services	5,936,777	5,084,962
Other sales of goods	44,597,902	25,433,493
	84,983,930	52,400,151
Other revenue		· · · · · · · · · · · · · · · · · · ·
Hire of equipment	55,842,988	42,208,736
	140,826,918	94,608,887
4. Other income		
In dollars	2022	2021
Disposal of property, plant and equipment		
Proceeds	7,518,603	11,134,736
Written down value	(2,562,816)	(4,582,306)
Net gain on disposal of property, plant and equipment	4,955,787	6,552,430
F. Other expenses		
5. Other expenses In dollars	2022	2021
III dollars	2022	2021
Restructuring and due diligence expenses	(748,453)	(950,314)
Audit, tax and legal expenses	(837,125)	(730,548)
Doubtful debt expense	(650,000)	(150,466)
Motor vehicle expenses	(347,101)	(390,391)
Plant & equipment operating expenses	(402,058)	(340,170)
Repair & maintenance	(339,708)	(283,715)
Travelling expenses	(419,487)	(267,598)
Utilities	(779,347)	(651,873)
Property costs	(217,698)	(155,347)

(902,011)

(4,822,433)

(537, 135)

(5,278,112)

6. Income tax expense		
In dollars	2022	2021
Current income tax expense	(1,584,228)	625,040
Deferred income tax expense	(360,775)	(2,793,780)
Under provision for income tax in prior year	(17,179)	(10,415)
Income tax expense attributable to profit	(1,962,182)	(2,179,155)
7. Trade and other receivables		
In dollars	2022	2021
Trade receivables	35,821,805	25,789,926
Provision for doubtful debts	(1,458,938)	(1,178,190)
	34,362,867	24,611,736
Current	17,130,851	12,485,903
31 to 60	11,016,997	6,058,921
61 to 90	2,165,576	1,887,063
90+	5,508,382	5,358,039
Impaired	(1,458,939)	(1,178,190)
	34,362,867	24,611,736
8. Inventories		
In dollars	2022	2021
Finished goods	15,146,338	9,025,959
Provision for slow moving stock	(274,152)	(67,405)
	14,872,186	8,958,554
9. Prepayments and other assets		
In dollars	2022	2021
Current		
Contract assets	111,927	775,168
Other receivables	807,617	608,339
Prepayments	4,268,215	3,010,038
	5,187,759	4,393,545
10. Assets and liabilities held for sale		
In dollars	2022	2021
Assets classified as held for sale	72,579	66,507
Liabilities classified as held for sale	67,063	61,453

## 11. Property, plant and equipment

In dollars	Land and buildings	Plant and equipment	Hire equipment	Total
At 30 June 2021				
Cost	475,989	13,071,560	92,750,724	106,298,273
Accumulated depreciation	(373,764)	(10,976,005)	(11,939,650)	(23,289,419)
Net book value	102,225	2,095,555	80,811,074	83,008,854
At 30 June 2022				
Cost	475,989	14,049,536	111,157,906	125,683,431
Accumulated depreciation	(391,231)	(11,435,297)	(18,366,467)	(30,192,995)
Net book value	84,758	2,614,239	92,791,439	95,490,436

#### 12. Leases

The Acrow group leases various properties, forklifts, motor vehicles and printers. Property lease terms are up to 10 years and often include extension options, forklift lease terms are up to 7 years, motor vehicle lease terms are from 1 to 3 years, whilst all printers are for a 5-year lease term.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group.

Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the statement of financial performance over the lease period to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Payments on IT equipment including laptops and mobile devices have been treated as low-value assets, are recognised on a straight-line basis as an expense in the statement of financial performance.

#### Lease amounts recognised in the Consolidated Statement of Financial Position:

In dollars	2022	2021
Right-of-use assets		
Properties	22,218,881	26,165,469
Forklifts and office equipment	1,860,910	2,145,017
Motor vehicles	398,929	498,450
Total right-of-use assets	24,478,720	28,808,936
Lease liabilities		
Current	4,964,215	4,645,552
Non-current Non-current	23,285,254	27,396,387
Total lease liabilities	28,249,469	32,041,939

## Lease amounts recognised in the Consolidated Statement of Comprehensive Income:

In dollars	2022	2021
Depreciation charge for right-of-use assets:		
Properties	4,765,763	4,843,914
Forklifts and office equipment	646,144	555,296
Motor vehicles	271,098	276,066
Total depreciation charge for right-of-use assets	5,683,005	5,675,276
Lease amounts included in the Statement of cashflows:		
Lease payments	5,145,257	4,198,952
Interest expense (included in finance costs)	1,509,802	1,675,195
Total amount paid	6,655,059	5,874,147
Expenses relating to short term and low value asset leases	138,788	125,249

## 13. Intangibles

#### Goodwill

All business combinations are accounted for by applying the acquisition method. Goodwill represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired.

Goodwill is stated at costs less any accumulated impairment losses.

Acrow annually tests goodwill with indefinite useful lives for impairment. An asset that does not generate independent cash flows is tested for impairment as part of a cash generating unit (CGU).

Where there is an impairment loss, it is recognised in the statement of profit or loss when the carrying amount of an asset exceeds its recoverable amount. The asset's recoverable amount is estimated based on the higher of its value-in-use and fair value less costs to sell.

The recoverable amount of a CGU is determined based on a value-in-use calculation. The calculations use cash flow projections based on a one year budget that has been approved by the board of directors and then a four year forecast approved by the management. Cash flows beyond the five-year period\* are extrapolated using the cash flows for year 5 and the estimated long-term growth rates.

The discount rate used is the Group's weighted average cost of capital. The terminal growth rate reflects the management's outlook on growth. The discount rate used is the Group's weighted average cost of capital. The terminal growth rate reflects the management's outlook on growth.

	2022	2021
Average growth rate 1 - 5 years	57.5%	5%
Terminal growth rate	1%	1%
Post-tax discount rate	10.6%	10.7%
In dollars	2022	2021
Opening goodwill balance	7,428,704	7,428,704
Additions	-	-
Reductions	-	-
Closing balance	7,428,704	7,428,704

#### **Allocation to CGU Groups**

In dollars	2022	2021
Natform companies	7,301,902	7,301,902
Other	126,802	126,802
	7,428,704	7,428,704

<sup>\*</sup>Increase in EBIT from 2022 to 2023 is 251% and between 6.7% and 12.5% for the following 4 years. The large increase in the 2023 year is due to catchups on delays caused by COVID and wet weather conditions in the east coast in 2022. Many of these projects either commenced in late 2022 or commencing in early 2023, current pipelines prove to be strong and promising.

## Impairment testing on Natform companies

Goodwill of \$7,301,902 was recorded on 31 August 2018 with respect to the acquisition of Natform Pty Ltd and Natform (QLD) Pty Ltd. The recoverable amount of CGU was determined based on value-in-use calculations which require the use of assumptions. The calculations use cash flow projections based on a one year budget that has been approved by the board of directors and then a four year forecast approved by the management, covering a total five-year period.

## Sensitivity

Management has made judgements and estimates in respect of impairment testing of goodwill. Should these judgements and estimates not occur, the carrying value of goodwill may vary. Any reasonable change in the key assumptions on which the estimates and/or the discount rate are based would not cause the carrying amount of the CGU to exceed the recoverable amount.

### 14. Trade and other payables

In dollars	2022	2021
Current Trade payables		
Trade payables	12,344,200	19,562,215
Accrued expenses	9,139,827	5,559,940
	21,484,027	25,122,155
Other payables		
Uni-span deferred consideration	-	3,338,025
Uni-span contingent consideration	-	148,264
	-	3,486,289

Other payables represent the net of present values of deferred considerations relating to the acquisitions of the Unispan group of companies, completion adjustments and contingent considerations.

Deferred considerations are recognised at the present value of future expected cash outflows, based on Acrow's incremental borrowing rate.

A final deferred payment of \$3,374,370 (with present value of \$3,338,025 at June 2021) and a contingent consideration of \$148,264 were paid in September 2021 to the Uni-span vendors. Then a further adjustment payment of \$60,022 was made in December 2021 as contribution to a legal matter that Acrow has assumed responsibility since acquisition. Total considerations paid was \$3,582,656 for the year with nil balance remaining.

## 15. Employee benefits

In dollars	2022	2021
Current		
Annual leave	2,377,838	1,891,263
Long service leave	1,913,103	1,639,784
Other employee benefits	1,868,513	1,108,477
	6,159,454	4,639,524
Non-current		
Long service leave	444,988	611,541

All employees have defined contribution plans for superannuation and the expense recognised during the year was \$3,334,148 (2021: \$2,476,487).

## 16. Loans and Borrowings

In dollars Current Non-current	2022 17,001,678 15,848,299 32,849,977	<b>2021</b> 7,898,384 14,440,464 <b>22,338,848</b>
Borrowings are represented by the following finance facilities:		
Secured amortising business loan of \$18,168,000	11,483,000	14,423,000
Equipment finance facility, revolving 3-year limit of \$22.0m, temporarily reduced to \$20.0m (30 Jun 21: \$10.0m) with \$2.0m transferred to Trade finance facility for the period between June to September 22.	13,450,245	6,381,357
Headroom	6,549,755	3,618,643
Trade finance facility, revolving 180-day limit of \$6.0m temporarily increased to \$8.0m (30 Jun 21: \$3.0m) with \$2.0m transferred from Equipment finance facility for the period between June to September 22.	7,916,732	1,534,491
Headroom	83,268	1,465,509
Working capital facility, \$8.4m (30 Jun 21: \$5.0m) including \$1.4m bank guarantee (30 Jun 21: \$1.4m), \$6.6m bank overdraft (30 Jun 21: \$3.6m) and \$0.4m Import Letters Credit Facility (30 Jun 21: Nil) <i>Headroom</i>	4,336,853 3,663,147	1,305,928 3,694,072
Borrowings utilised Headroom Total borrowings	<b>37,186,830</b> <i>10,296,170</i> <b>47,483,000</b>	23,644,776 8,778,224 32,423,000
Borrowings utilised and committed  Less: Bank overdraft utilised excluded from loans and borrowings disclosed separately on the Statement of Financial Position  Less: Bank guarantee utilised not drawn	<b>37,186,830</b> (3,001,005) (1,335,848) <b>32,849,977</b>	23,644,776 - (1,305,928) 22,338,848
Total Loans and Borrowings	32,043,311	22,330,040

Equipment finance and Trade finance facility limits to revert on 30 September 2022 from \$20,000,000 to \$22,000,000 and from \$8,000,000 to \$6,000,000 respectively, per agreement made on 10 June 2022.

All borrowings are secured by interlocking guarantees where each company within the group jointly and severally guarantees the repayment of loans to the lending institution. All loans are secured over the assets and inventory of the Group.

Interest rates on secured amortised business loans are variable and dependent on prevailing market rates and bank margins.

All borrowing costs incurred in the year have been expensed.

#### 17. Provisions

In dollars	2022	2021
Make good	469,274	469,274
Balance at 30 June	469,274	469,274

A provision for make good is measured at the present value of the cost of restoring leased properties to their original condition, at the conclusion of the lease. No long term (greater than 12 months) new property lease had been entered into during the year that require further addition.

## 18. Deferred income tax and current income tax liabilities

In dollars	2022	2021
Deferred income tax liability movement during the year:		
Opening balance at 1 July	6,596,723	4,727,900
Changes to estimates from prior years	32,919	-
Provisions	(250,978)	(5,613,213)
Accruals	74,124	(139,788)
Property, plant and equipment	537,627	7,333,145
Revenue tax loss	-	288,679
Closing balance at 30 June	6,990,415	6,596,723
Unrecognised deferred tax assets		
Deferred tax assets not recognised for the following items:		
Revenue tax losses	11,200,229	15,475,859
Capital losses	202,441	202,441
Temporary differences	(5,921,940)	(6,061,604)
	5,480,730	9,616,696

While tax losses and temporary differences do not expire under current tax legislation, deferred tax assets have not been recognised in respect of these items as certain subsidiaries have experienced a number of years without taxable income and therefore recovery is not considered probable.

The potential benefit of the deferred tax asset in respect of tax losses carried forward will only be obtained if:

- (i) The subsidiaries continue to derive future assessable income of a nature and an amount sufficient to enable the benefit to be realised;
- (ii) The subsidiaries continue to comply with the conditions for deductibility imposed by the law;
- (iii) No changes in tax legislation adversely affect the subsidiaries in realising the asset and;
- (iv) The subsidiaries pass the continuity of ownership test, or the same business test as outlined by the Australian Taxation Office.

### 19. Issued capital

	2022	2021
Number of shares		
On issue of 1 July	219,377,208	216,039,534
Issue of DRP shares (i)	2,138,792	2,183,021
Issue of shares for cash (ii)	27,631,579	-
Shares issued through conversion of performance rights (iii)	3,165,120	-
Exercise of share options (iv)	280,500	1,154,653
Exercise of restricted rights (v)	359,000	-
	252,952,199	219,377,208

- (i) 1,432,611 units of ordinary shares were issued at \$0.4437 per share following the final dividend declaration on 25 November 2021 pursuant to the Dividend Reinvestment Plan (DRP); 706,181 units of ordinary shares were issued at \$0.4575 per share following the FY2022 interim dividend declaration on 27 May 2022 also pursuant to the DRP.
- (ii) 27,631,579 units of fully paid ordinary shares were issued at \$0.38 per share via capital raising.
- (iii) 3,165,120 units of ordinary shares were issued through conversion of performance rights granted under Long Term Variable Remuneration plan in July 2019.
- (iv) 280,500 units of Loan Funded Shares were exercised at \$0.20 per share with \$42,776 loan repaid immediately after applying accumulated dividend.
- (v) 359,000 units of Restricted Rights were granted to a number of selected employees in September 2021 which were exercised on 21 December 2021.

The holders of these shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at general meetings of the Group.

#### **Performance Rights**

As of 30 June 2021, there were a total of 15,946,950 Performance Rights (LTVR 1-4) outstanding which were granted based on Earning Per Share (EPS) and Total Shareholder Return (TSR) performance hurdles over FY2021 & FY2022. There are four tranches and their movements are summarized as follow:

Long term variable incentives	LTVR 1	LTVR 2	LTVR 3	LTVR 4
Measurement period	FY2022	FY2022	FY2021	FY2021
Hurdle	TSR	EPS	TSR	EPS
Vesting status at 30 June 2022	Unvested	Unvested	Lapsed	Vested
Outstanding as of 1 July	2,027,500	6,082,500	1,959,250	5,877,700
Grants / (cancellations) of issues	292,905	608,713	-	-
Unvested or forfeiture			(1,959,250)	(2,351,080)
Vested and exercised as ordinary shares			_	(3,165,120)
Balance outstanding 30 June 2022	2,320,405	6,691,213	-	361,500

With LTVR 1-2, a further 1,175,618 units have been granted to eligible employees in September 2021 and March 2022, and 364,000 units have been cancelled on terminated employees, resulting in 8,921,618 rights outstanding at end of June 2022.

With LTVR 3, the Group failed to meet TSR conditions resulting in cancellation of all 1,959,250 units issued.

With LTVR 4, the Group met the EPS performance conditions with 60% vesting rate resulting in 3,526,620 units vested and 2,351,080 units forfeited. 3,165,120 units that vested had been exercised and converted to ordinary shares, leaving a balance of 361,500 units unexercised at end of June 2022.

A short-term incentive issue of 359,000 rights were granted to eligible employees, vested and exercised as ordinary shares during the reporting period.

On 1 June 2022, 7,901,708 Performance Rights (LTVR 5-8) were issued over four tranches on FY2023 and FY2024 targets. Each year is consisted of two tranches, one on EPS and one on TSR performance vesting conditions. If the vesting conditions are met, each Performance Right can be exercised into one Fully Paid Ordinary Share at the holder's discretion until the expiry date of 30 June 2037. The Performance Rights were issued to employees of the Company under the Company's Rights Plan and form part of the Long-Term Variable Remuneration of the employees.

Total number of outstanding performance rights on 30 June 2022 were 17,184,826 units (30 June 2021: 15,946,950).

### Loan Funded Shares

In July 2021, 280,500 units of Loan Funded Options had been exercised at \$0.20 per share discounted by dividend accrued from \$56,100 to \$42,776. Loan was immediately settled in cash by the employee.

Total number of outstanding loan funded shares at 30 June 2022 were 2,194,500 units (30 June 2021: 2,475,000).

### **Options**

In November 2021, 50,000 units were cancelled due to failure to meet vesting conditions before expiry date.

No new options have been issued during the year.

Total number of outstanding options at 30 June 2022 were 6,860,000 units (30 June 2021: 6,910,000)

#### **Dividends**

Dividend distributions payable to equity shareholders are included in other liabilities when the dividends have been approved prior to the reporting date. The following dividends were declared and paid by the Group during the year:

In dollars	2022	2021
Dividends on ordinary shares declared and paid:		
Final dividend in respect of the previous reporting period: FY 21: 1.15 cent per share (FY20: 1.05 cent per share)		
- Paid in cash	2,239,483	1,875,228
- Paid via DRP	635,683	399,287
Interim dividend for the current reporting period:		
FY 22: 1.20 cent per share (FY21: 0.75)		
- Paid in cash	2,702,944	1,270,029
- Paid via DRP	323,078	367,626
	5,901,188	3,912,170

A fully franked dividend of \$2,875,166 for the year ended 30 June 2021 was paid on 25 November 2021 at 1.15 cents per share with 1,432,611 new shares issued as part of the DRP.

A 20% franked interim dividend of \$3,026,022 for FY 2021 was paid on 27 May 2022 at 1.20 cents per share with 706,181 new shares issued as part of the DRP.

Subsequent to balance date, the Directors declared a dividend of 1.5 cents per share, 60% franked on 23 August 2022.

Franking credit balance was \$2,393,015 at 30 June 2022 (2021: \$1,954,882).

### 20. Capital management

Management monitors the capital of the Group, in order to maintain a good debt to equity ratio, provide the shareholders with adequate returns and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital includes ordinary share capital and borrowings.

There are no externally imposed capital requirements.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

#### 21. Earnings per share

Basic EPS is calculated by dividing profit for the year attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares outstanding during the year.

Diluted EPS is calculated by dividing the net profit attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The following table reflects the income and share data used in the basic and diluted EPS computations:

In dollars Earnings reconciliation	2022	2021
Profit excluding significant items	17,812,912	8,712,829
Net share-based payments and significant items	(2,118,744)	(4,749,831)
Net profit after tax	15,694,168	3,962,998
Number of ordinary shares:	2022	2021
Weighted average number of ordinary shares used in the calculation of basic EPS	248,515,534	217,558,863
Weighted average number of ordinary shares used in the calculation of diluted EPS	258,794,953	224,511,742
Basic EPS excluding significant items (cents per share)	7.17	4.00
Diluted EPS excluding significant items (cents per share)	6.88	3.88
Basic EPS (cents per share)	6.32	1.82
Diluted EPS (cents per share)	6.06	1.77

## 22. Group entities

The preliminary consolidated financial statements include the financial statements of the following wholly owned subsidiaries:	Place of incorporation	% Equity interest
Acrow Holdings Pty Limited (a), (b)	NSW	100%
Acrow Formwork and Scaffolding Pty Ltd (a), (b)	NSW	100%
Natform Pty Ltd (a), (b)	NSW	100%
Natform (QLD) Pty Ltd (a), (b)	QLD	100%
Uni-span Group Pty Ltd (a), (b)	QLD	100%
Uni-span Height Safety Pty Ltd (a), (b)	QLD	100%
Unispan Australia Pty Ltd (a), (b)	QLD	100%
Uni-span Formwork Solutions Pty Ltd (a), (b)	QLD	100%
Acrow Group Investments Pty Ltd (a), (b)	NSW	100%
Noble Mineral Resources Ghana Limited	Ghana	100%

- (a) These subsidiaries have been granted relief from the necessity to prepare financial reports under the option available to the Group under ASIC Corporations (Wholly Owned Companies) Instrument 2016/785.
- (b) These subsidiaries, along with Acrow Formwork and Construction Services Limited (the parent entity of the Group), form the Deed of Cross Guarantee Group.

## 23. Operating segments

The Group's operating segment is based on the internal reports that are reviewed and used by the Board of Directors and the executive management team (being the Chief Operating Decision Makers ("CODM")) in assessing the financial performance and in determining the allocation of resources. The Group operates in the building construction market, providing falsework, formwork, scaffolding, screens and related material for hire and sales. There are no operating segments for which discrete financial information exists.

The information reported to the CODM, on at least monthly basis, is the consolidated results as shown in the statement of profit or loss and other comprehensive income and statement of financial position.

## 24. Subsequent Events

Changes on loan facilities either effected or agreed after balance date:

- A new loan agreement for capital purchases. The loan amount is \$4,125,000, matures in 3 years from commencement date and repayable in full by June 2025.
- Bank guarantee facility increase from \$1,400,000 to \$1,700,000 by reducing overdraft facility from \$6,600,000 to \$6,300,000.
- Further Equipment finance loans of \$3,063,668 were drawn, repayable in full at end of three years and Trade finance loans of \$1,007,713 were drawn in repayable in full within 180 days.
- An insurance premium finance loan of \$1,201,539.53 was drawn on 22 August 2022 repayable in full by 22 July 2023.

On 23 August 2022 the Directors declared a 60% franked dividend of 1.5 cents per share to be paid on 30 November 2022. Dividend Reinvestment Plan is available for election. The dividend has not been provided for in this financial report as it was not declared until after 30 June 2022.

Other than the above events, there has not otherwise arisen between 30 June 2022 and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Group, to affect significantly the operations of the Group, the results of those operations, or the state of the affairs of the Group in future financial years.