



23 September 2022

Appointment of New Non-executive Director & Sales Orders Update

We sincerely thank the service and efforts of Laurie Lefcourt who is retiring at the upcoming Annual General Meeting to take on more significant directorship roles. She will facilitate a smooth handover to our new Non-executive Director Linda Barr.

The Board announces that it has appointed Mrs Linda Barr as a new Non-executive Director effective 23 September 2022 and her appointment will include Chairing the Audit Committee upon the retirement of Laurie Lefcourt at the upcoming AGM later this year.

Linda brings to ANO an extensive knowledge in accounting systems and over 30 years in accounting and management roles. Growth and expansion focused director with executive experience in finance and ICT gained in Manufacturing, Engineering, Hospitality and Wholesale Distribution industries. Importantly, she has a wealth of experience in Pronto. She gained valuable skills in senior finance and executive roles reporting to an ASX 100 listed Company Board, where she focused on delivering strategic integration of acquisitions, identifying synergies, and creating value added services for Finance and ICT to support business operations.

An accomplished leader of cultural change, business innovation and transformation. Determined to seek and create business value by acquisition, digital transformation, operational excellence, and financial acumen.

Sales Orders Update

Today we have received at 8.30am, \$1.309 million in firm sales orders from our US distributor, Deveraux Specialities. At this stage our firm sales orders for delivery this half are up 57.4% over the prior corresponding period (pcp). Customers' timelines for delivery are back ended to Q2 FY23 for the majority of the sales resulting in deliveries to September 23 being down 45% compared to the same three months in FY22.



We thank all of our distributors for their current hard work with USA and European territories up over 50% in sales orders for the first half FY23 and we also thank our leading Australian sunscreen manufacturers for incorporating our product in some of their current ranges.

Authorised by:
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