

N1 HOLDINGS LIMITED

ACN 609 268 279

N1 Holdings

**FINANCIAL REPORT
FOR THE YEAR ENDED
30 JUNE 2022**



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|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Directors | Ren Hor Wong, Executive Chairman, CEO Jia Penny He, Executive Director, CFO Frank Ganis, Independent Non-Executive Director David Holmes, Independent Non-Executive Director |
| Company secretary | Anand Sundaraj |
| Registered office | Suite 502, 77 King Street Sydney NSW 2000 +61 2 9262 6262 |
| Share register | Link Market Services Limited Level 12, 680 George Street Sydney NSW 2000 +61 1300 554 474 |
| Auditor | Crowe Sydney Level 24, 1 O'Connell Street Sydney NSW 2000 |
| Solicitors | Sundaraj & Ker Level 31, 264 George Street Sydney NSW 2000 |
| Stock exchange listing | N1 Holdings Limited shares are listed on the Australian Securities Exchange (ASX code: N1H) |
| Corporate Governance Statement | N1 Holdings Limited and the board are committed to achieving and demonstrating the appropriate standards of corporate governance for an entity the size and stage of development of the company. N1 Holdings Limited has reviewed its corporate governance practices against the Corporate Governance Principles and Recommendations (4th edition) published by the ASX Corporate Governance Council. The 2022 corporate governance statement reflects the corporate governance practices in place during the financial year ended 30 June 2022. The 2022 corporate governance statement was approved by the board on 23 September 2022. A description of the Group's current corporate governance practices is set out in the Group's corporate governance statement which can be viewed at: http://www.n1holdings.com.au/ |



Chairman Letter

Dear fellow shareholders,

I am pleased to present you with the N1 Holdings Limited (**Company** or **N1**) annual report for the financial year ended 30 June 2022 (**FY22**). Overall, the Company concluded FY22 by achieving a set of exciting milestones that are a key indication of the Company's strong and improving performance, namely, the Company achieving record revenue, record EBITDA, record NPAT and record positive net operating cash flow for FY22.

The state of N1's business

N1's core business is property lending with a niche focus on SME owners or self-employed borrowers (**SME Lending**). This is then supplemented by the Company's expertise and operations in the activities of mortgage management and mortgage broking. In combination, these present a revenue model comprising three components: net interest margin and fees in SME Lending, upfront and trail commissions from mortgage management and mortgage broking activities.

During FY22, the Company strengthened its position in the market as a property-backed SME lender and mortgage fund investment manager.

This is in full alignment to the previous strategy adopted for the financial year ended 30 June 2021 (**FY21**). Furthermore, the Company has sought to maintain its competitive advantage in funding source resilience with this being a priority in the management of the business. During FY22, we attained a new funding size milestone of over \$101 million, being comprised of balance sheet funding, capital from open-end pooled SME mortgage funds issued and managed by N1 Venture Pty Ltd (trading as N1 Asset Management) and a debt facility.

The performance of N1's business

The Company concluded FY22 with a positive operating cashflow of \$11.85 million, record revenue of \$11.02 million, record EBITDA of \$1.84 million and profit of over \$1.1 million. Additionally, the revenue from funds under management in the One Lending Fund was \$3.13 million in FY22 compared to revenue of \$2.94 million from FY21. The revenue of the One Lending Fund is not consolidated into the Company's balance sheet as the One Lending Fund is a separate SME lending fund issued and managed by N1 Venture Pty Ltd (trading as N1 Asset Management), a wholly owned subsidiary of the Company.

Whilst not a common metric, management of the Company has sought to also monitor and report performance in terms of the Company's overall employee headcount (**Headcount**). In FY22, revenue per Headcount was \$580,000, NPAT per Headcount was \$58,000 and EBIDTA per Headcount was \$97,000. The Company considers the Headcount metric and these FY22 results to be indicators of the Company's historical lean-management practice. This practice has formed the foundation of the Company's core infrastructure of successfully managing and deploying capital for optimal risk-adjusted return (**Infrastructure**). More specifically, the Infrastructure is a set of systems along the value chain of capital raising, loans origination, risk management, distribution channels and post-deployment management. The Company considers that the Infrastructure is well positioned to strengthen over time due to the aforementioned management practices, well-documented internal policies and strong corporate governance. Separately, the prospect of further growth to the Infrastructure is supported by the Company's loan receivables pool parameters and mortgage trail-book.

The market of N1's business

The Company considers the Infrastructure to be an opportunity for investors to seek protection for their capital as well as a means to navigate the ever-changing lending landscape and evolving business operating environment. The Company is pleased to have emerged stronger out of the COVID-19 pandemic and now enters the post-pandemic economic environment well-equipped with its expertise and established Infrastructure. Notwithstanding, the Company is also aware that all businesses are being presented with challenges of spiralling inflation, a rising rates environment and disruptive economic factors amid full employment mode in Australia.

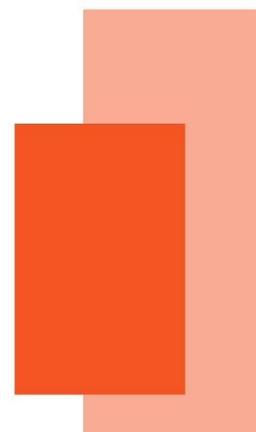
Whilst these market factors are a cause for concern for any business, the Company also considers that they may create opportunities for N1's business model. The management of N1 is therefore excited with the opportunity to be the leading alternative SME lender, mortgage fund investment manager and trusted advisor to SME owners. If the next financial year is managed correctly, which I have full confidence in the team of N1 and their track record, I hope to have the honour to present you with an even more exciting annual report for FY23.

Happy business 2k23!

Yours faithfully,



Ren Hor Wong
Executive Chairman and Chief Executive Officer
23 September 2022



OUR FY22 HIGHLIGHTS

REVENUE

N1H revenue model comprises below key components: net interest margin and fees in SME Lending, upfront and trail commissions from mortgage management and mortgage broking activities.

\$11 MILLION
104% GROWTH

\$1.1 MILLION
690% GROWTH

PROFIT

The company emerged stronger out of the COVID-19 pandemic and now enters the post-pandemic economic environment well-equipped with its expertise and established Infrastructure. Management has a strong track record to deliver an encouraging pace of growth.

EBITDA

Strong EBIDTA growth a testament to scalability of N1H business model, derived from well established infrastructure, a set of systems along the value chain of capital raising, loans origination, risk management, distribution channels and post-deployment management.

\$1.8 MILLION
71% GROWTH

\$101 MILLION

This amount comprises of \$22 mil committed balance sheet capital, \$55 mil from a warehouse facility and \$24mil from lending funds issued and managed by N1 Asset Management.

SME LENDING COMMITTED CAPITAL

The Company has sought to maintain its competitive advantage in funding source resilience with this being a priority in the management of the business.

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General information

The financial statements cover N1 Holdings Limited as a Group consisting of N1 Holdings Limited and the entities it controlled at the end of, or during, the year. The financial statements are presented in Australian dollars, which is N1 Holdings Limited's functional and presentation currency.

N1 Holdings Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Suite 502, 77 King Street
Sydney NSW 2000

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 23 September 2022. The directors have the power to amend and reissue the financial statements.

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'Group') consisting of N1 Holdings Limited (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the year ended 30 June 2022.

Dividends

The directors have determined that an unfranked franked dividend with total \$201,378 will be declared after 30 June 2022. Note there were no dividends paid, recommended or declared during the current or previous financial year.

Principal activities

During the financial year the principal continuing activities of the Group consisted of:

- commercial lending business;
- mortgage broking services;
- advisory, fund management and trustee services;
- migration services; and
- real estate property sale and management services.

Review of operations

The financial year has seen a significant growth in the Company's revenue, EBITDA and profitability. The Company generated revenue of \$11.02m (FY21: \$5.39m), which represents a growth of 104% to revenue in FY21 and delivered a net profit of \$1,102,369 (FY21: net profit of \$139,570). EBITDA has improved to \$1,836,700 (FY21: EBITDA \$1,075,313).

| | Consolidated | |
|------------------------------------|-------------------------|-------------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Profit/(loss) before income tax | 1,102,369 | 139,570 |
| Add: Depreciation and amortisation | 449,675 | 567,263 |
| Add: Interest expense – Corporate* | <u>284,656</u> | <u>368,480</u> |
| EBITDA | <u><u>1,836,700</u></u> | <u><u>1,075,313</u></u> |

*Interest expenses and interest income from commercial loan receivables are included in the EBITDA. The EBITDA only excludes the interest expenses relating to the corporate loans, bank loans for realty rent roll as well as interest expenses in relation to AASB 16 Leases.

Throughout the course of FY22, the Company has strengthened its position in the market as a property-backed SME lender and mortgage fund investment manager. This is in fully alignment to previous FY strategy. The management of the Company continues to step up its competitive advantage in funding source resilience, conduct direct lending operations with funding via a diversified set of sources including balance sheet, open-end pooled mortgage fund (operated through the Company's Asset Management arm, N1 Venture Pty Ltd, holds AFSL 477879) and debt facilities. N1 seeks to capitalise the opportunity presented by the evolving property lending landscape resulted from the rate raising environment, meanwhile long-term real estate demand is aligned to Australia's population growth.

The investment strategy of the Company is to focus on short term property lending portfolio, with resilient to pricing and property valuation reset with close alignment to market sentiment. Credit committee focus on the strength of property and borrower's financial position, with averse to construction loan and favouring residential and income-generating commercial property.

The external FUM revenue of One Lending Fund was \$3.13m (unaudited) for FY22 (FY21 \$2.94m), which is not consolidated into the Group's consolidated financial statements as the Fund is a separate SME lending fund managed by N1 Asset Management (N1 Venture Pty Ltd), a 100% owned subsidiary of N1H. Total funds under management as of 30 June 2022 is \$21.95m (\$23.48m as at 30 June 2021).

Notwithstanding the shift of the Company's core business into being a direct SME lender, the Company's mortgage broking and mortgage management business continues to thrive and has since reinitiated the accumulation of recurring trail income, attaining an asset value of \$958,079 as at 30 June 2022 (30 June 2021: \$576,346).

The COVID-19 pandemic has had a significant impact on global economies and Australia is no exception. This has unfortunately caused disruption to the workings of society and economy well into the reported financial year. The Company has implemented various measures to support the health and wellbeing of its staff as well as the viability of all business units. At the same time, the Company's robust risk management framework continues to mitigate the adverse impact of the health crisis.

Significant changes in the state of affairs

There were no significant changes in the state of affairs of the Group during the financial year.

Matters subsequent to the end of the financial year

As described in note 20, on 17 August 2022, 1 million convertible notes were converted to shares in the Company at a price of \$0.20 per share, increasing share capital by \$200,000.

On 5 September 2022, 500,000 convertible notes were converted to shares in the Company at a price of \$0.2 per share, increasing share capital by \$100,000.

On 23 September 2022, the company declared an unfranked dividend of \$201,378.

No other matters or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

Likely developments and expected results of operations

Information on likely developments in the operations of the Group and the expected results of operations have not been included in this report because the directors believe it would be likely to result in unreasonable prejudice to the Group.

Environmental regulation

The Group is not subject to any significant environmental regulation under Australian Commonwealth or State law.

Shares under option

There were no unissued ordinary shares of N1 Holdings Limited under option outstanding at the date of this report.

Shares issued on the exercise of options

There were no ordinary shares of N1 Holdings Limited issued on the exercise of options during the year ended 30 June 2022 and up to the date of this report.

Indemnity and insurance of officers

The Company has indemnified the directors and executives of the Company for costs incurred, in their capacity as a director or executive, for which they may be held personally liable, except where there is a lack of good faith.

During the financial year, the Company paid a premium in respect of a contract to insure the directors and executives of the Company against a liability to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

Indemnity and insurance of auditor

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

Proceedings on behalf of the Company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

Non-audit services

There were no non-audit services provided during the financial year by the auditor.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

Directors

The following persons were directors of N1 Holdings Limited during the whole of the financial year and up to the date of this report, unless otherwise stated:

Mr Ren Hor Wong (Executive Chairman, CEO, appointed 24 November 2015);
Ms Jia Penny He (Executive Director, CFO, appointed 24 November 2015);
Mr David Holmes (Independent Non-executive Director, appointed 15 January 2019); and
Mr Frank Ganis (Independent Non-executive Director, appointed 1 September 2020).

Company Secretary

Mr Anand Sundaraj (Company Secretary, appointed 24 November 2015)

Mr Ren Hor Wong (Executive Chairman, CEO)

Qualifications, experience and special responsibilities

Mr Wong is the founder, Executive Chairman and Chief Executive Officer of the Company. Mr Wong has been responsible for developing the Company's business strategy and expanding its business into Asia Pacific.

Prior to establishing the Company, Mr Wong had, over a span of 6 years, applied his entrepreneurial and management skills in industries ranging from courier services, printing services and real estate. He has previously founded and successfully exited various businesses including Copiko Printing, Sydneymove.com.au and Packers Unpackers.

Mr Wong is a licensed mortgage broker and fluent in both spoken and written Mandarin and Cantonese.

Mr Wong conducts regular seminars and provides topical discussions across Asia in relation to Australian property investments and financing. Mr Wong has also published multiple guides and learner books for release in China.

Mr Wong holds a Bachelor of Engineering with Honours from University of New South Wales.

Interest in shares and options in the Company (**Shares** and **Options**, respectively)

50,298,257 Shares

Directorships held in other listed entities during the three years prior to the current year

None

Ms Jia Penny He (Executive Director, CFO)

Qualifications, experience and special responsibilities

Ms He is a Certified Practising Accountant with over 15 years combined industry experience in accounting, financial planning and mortgage broking.

Ms He joined the Group in May 2014 as the Accounting and Tax Adviser and Principal Financial Planner. Ms He was subsequently appointed as the Company's Chief Financial Officer. Her current role within the Company includes all financial management, tax and reporting functions of the business.

Prior to joining the Company, Ms He served as an executive for Cabot Square Chartered Accountants from July 2006 to May 2014.

Ms He holds a Master of Accounting degree from Macquarie University and is also an ATO registered tax agent holding a Public Practice Certificate.

Interest in Shares and Options

709,468 Shares

Directorships held in other listed entities during the three years prior to the current year

None

Mr David Holmes (Independent Non-Executive Director)

| | |
|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Qualifications, experience and special responsibilities | <p>Mr Holmes has over 31 years' experience in the financial services industry having held senior roles in the UK and Australia. He was Head of Mortgage Credit for Citibank UK before becoming COO at Preferred Mortgages, one of the first non-conforming lenders in the UK. In August 2000 David moved to Australia and was one of the founding Executives at Pepper Money. While at Pepper Money he served as COO and Global Head of Credit with responsibility for the establishment and maintenance of credit policies throughout Australia, Ireland and South Korea. David was instrumental in Pepper Money gaining warehouse funding facilities from three of the major banks in Australia.</p> <p>Mr Holmes holds a Bachelor of Arts (with Honours) from University of Warwick.</p> |
| Interest in Shares and Options | Nil |
| Directorships held in other listed entities during the three years prior to the current year | None |

Mr Frank Ganis (Independent Non-Executive Director)

| | |
|----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Qualifications, experience and special responsibilities | <p>Mr Ganis has over 40 years' domestic and international experience in banking and finance with an extensive background and deep knowledge of financial services. He is recognised as a pioneer and influential industry leader in Australia.</p> <p>Prior to retirement from full time executive work in 2017, Mr Ganis spent 28 years at Macquarie Group including 17 years as an Executive Director. In addition to his executive responsibilities, Mr Ganis also fulfilled a broad range of board and chair roles for a number of Macquarie's domestic and international subsidiaries and was a member of various regulatory and credit committees.</p> <p>Frank currently services as a board member for several public and private companies and various industry advisory roles.</p> <p>Frank is a Fellow of the Australian Property Institute (FAPI) and a Graduate of the Australian Institute of Company Directors (GAICD).</p> |
| Interest in Shares and Options | 430,000 Shares |
| Directorships held in other listed entities during the three years prior to the current year | Former Non-Executive Director – Yellow Brick Road Holdings Limited (ASX: YBR) |

Mr Anand Sundaraj (Company Secretary)

| | |
|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Qualifications, experience and special responsibilities | <p>Anand Sundaraj is a corporate lawyer with over 20 years' experience. He is a principal of Sydney-based law firm, Sundaraj & Ker. Mr Sundaraj specialises in advising on mergers and acquisitions and capital raisings for both publicly listed and privately held entities. He also advises on funds management and general securities law matters including listing rule compliance and corporate governance. Mr Sundaraj has worked for a number of pre-eminent law firms including Herbert Smith Freehills, King & Wood Mallesons, and Allen & Overy, as well as global investment bank, Credit Suisse AG.</p> <p>Mr Sundaraj holds a Bachelor of Laws (with Honours) and a Bachelor of Science from Monash University and is admitted as a solicitor of the Supreme Courts of New South Wales and Victoria.</p> |
| Interest in Shares and Options | 10,000 Shares |
| Directorships held in other listed entities during the three years prior to the current year | None |

Meetings of directors

The number of meetings of the Company's Board of Directors ('the Board') held during the year ended 30 June 2022, and the number of meetings attended by each director were:

| | Number eligible to attend | Number attended |
|--------------|---------------------------|-----------------|
| Ren Hor Wong | 5 | 5 |
| Jia Penny He | 5 | 5 |
| David Holmes | 5 | 5 |
| Frank Ganis | 5 | 5 |

Remuneration report

Remuneration policy

The remuneration policy of the Company has been designed to align key management personnel (**KMP**) objectives with shareholder and business objectives by providing a fixed remuneration component and offering specific long-term incentives based on key performance in areas affecting the Group's financial results. The Board believes the remuneration policy to be appropriate and effective in its ability to attract and retain the high-quality KMP to run and manage the Group, as well as create goal congruence between Directors, executives and Shareholders.

The Board's policy for determining the nature and amount of remuneration for KMP of the Group is as follows:

- The remuneration policy is to be developed by the Board (having regard to the Company's earnings and the consequences of the Company's performance on shareholder wealth, in each case in the most recent financial year and previous 4 financial years) and the Board may seek advice on the policy from independent external consultants at its discretion.
- All KMP receive a base salary (which is based on factors such as length of service and experience), superannuation, fringe benefits options and performance incentives.
- Performance incentives are generally only paid once and conditional on key performance indicators (**KPIs**) having been met.
- Incentives paid in the form of options or rights are intended to align the interests of the Directors and the Company with those of the Shareholders. In this regard, KMP are prohibited from limiting the risk attached to those instruments by use of derivatives or other means.
- The Board reviews KMP packages annually by reference to the Group's performance, executive performance and comparable information from industry sectors.

The performance of KMP is measured against criteria agreed annually with each executive and is based predominantly on the forecast growth of the Group's profits and Shareholders' value. All bonuses and incentives must be linked to predetermined performance criteria. The Board may, however, exercise its discretion in relation to approving incentives, bonuses and options, and can recommend changes. Any change must be justified by reference to measurable performance criteria. The policy is designed to attract the highest calibre of executives and reward them for performance results leading to long-term growth in Shareholder wealth.

KMP receive, at a minimum, the superannuation guarantee contribution required by law, which is currently 10% of the individual's ordinary earnings. Some individuals, however, have chosen to sacrifice part of their salary to increase payments towards superannuation.

The Board's policy is to remunerate non-executive Directors at market rates for time, commitment and responsibilities. The Board determines payments to the non-executive Directors and reviews their remuneration annually, based on market practice, duties and accountability. Independent external advice is sought when required. Fees that can be paid to a non-executive Director is contained in that Directors' consultancy service agreement.

Remuneration structure

There have been no significant changes after the Company's listing on ASX. The table below summarises the remuneration components of KMP of the Group.

| Remuneration component | Reward Type | Purpose | Link to performance |
|-------------------------------|---------------------------------------------------|-----------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| Fixed remuneration | Salaries, superannuation and other fixed benefits | To provide competitive fixed remuneration set with reference to role, market and experience | Company and individual performance are considered during the annual review |
| Short-term incentive | Bonus paid in cash | Rewards executives for their contribution to achievement of Group outcome | Revenue of the Group |
| Long-term incentive | Share options | Rewards executives for their contribution to the creation of shareholder value over the longer term | Vesting of the awards is dependent on absolute total Shareholder return in addition to continuous service vesting conditions. |

Performance-based Remuneration

The KPIs are set annually, with a certain level of consultation with KMP. The measures are specifically tailored to the area each individual involved is in and has a level of control over. The KPIs target areas that the Board believes hold greater potential for Group expansion and profit covering financial and non-financial as well as short and long-term goals. The level set for each KPI is based on budgeted figures for the Group and respective industry standards.

Performance in relation to the KPIs is assessed annually, with bonuses being awarded depending on the number and deemed difficulty of the KPIs achieved. Following the assessment, the KPIs are reviewed by the remuneration committee in light of the desired and actual outcomes, and their efficiency is assessed in relation to achieving the Group's goals and shareholder value, before the KPIs are set for the following year.

In determining whether or not a KPI has been achieved, the Company bases the assessment on audited figures, however, where the KPI involves comparison of the Group or a division within the Group to the market, independent reports are obtained from other research organisations.

Relationship between remuneration policy and Company performance

The remuneration policy has been tailored to increase goal congruence between shareholders, directors and executives. Two methods have been applied to achieve this aim, the first being a performance-based bonus (i.e. based on KPI), and the second being the issue of options to the majority of Directors and executives to encourage the alignment of personal and shareholder interests. The Company believes this policy has been effective in increasing shareholder value over the past years.

Performance conditions linked to remuneration

The Group seeks to emphasise reward incentives for results and continued commitment to the Group through the provision of various cash bonus reward schemes, specifically the incorporation of incentive payments based on the achievement of revenue targets, return on equity ratios, and continued employment with the Group.

The performance-related proportions of remuneration (based on KPI targets) are included in the following table. The objective of the reward schemes is to both reinforce the short and long-term goals of the Group and provide a common interest between Management and Shareholders. There has been no alteration to the terms of the bonuses paid since the grant date.

The satisfaction of the performance conditions is based on a review of the audited financial statements of the Group and publicly available market indices and as such these figures reduce any risk of contention relating to payment eligibility. The Board does not believe that performance conditions should include a comparison with any other measures or factors external to the Group at this time.

The performance-based bonus schedule is detailed below, which has only available to executive Directors since 1 July 2016. \$15,000 were paid to executive Directors during FY2022, of which \$10,000 were paid to Ren Hor Wong and \$5,000 were paid to Jia Penny He.

| Minimum revenue achieved by the Company for a financial year | Bonus Ren Hor Wong | Bonus Jia Penny He |
|--------------------------------------------------------------|--------------------|--------------------|
| \$5 million | \$10,000 | \$5,000 |
| \$5.5 million | \$16,000 | \$8,000 |
| \$6 million + | \$20,000 | \$10,000 |

Maximum achievable bonus is used in below calculation.

| | Fixed remuneration | | Remuneration linked to performance | |
|----------------------------------|--------------------|--------|------------------------------------|-------|
| | 2022 | 2021 | 2022 | 2021 |
| Directors and secretaries | | | | |
| Ren Hor Wong | 95.15% | 94.74% | 4.85% | 5.26% |
| Jia Penny He | 95% | 94.74% | 5% | 5.26% |
| David Holmes | 100% | 100% | 0% | 0% |
| Paul Jensen | 100% | 100% | 0% | 0% |
| Frank Ganis | 100% | 100% | 0% | 0% |

The following tables provide employment details of persons who were, during FY2022, members of KMP of the Group. The table also illustrates the proportion of remuneration that was performance and non-performance based.

Positions of KMPs and their employment details

| | Position held | Contract duration | Employment type | Termination notice period |
|--------------|------------------------------------|----------------------|-----------------------|---------------------------|
| Ren Hor Wong | Chairman, CEO | 18/03/2016 - Ongoing | Permanent | 3 months |
| Jia Penny He | Executive Director, CFO | 18/03/2016 - Ongoing | Permanent | 3 months |
| David Holmes | Independent Non Executive Director | 15/01/2019 - Ongoing | Consultancy agreement | 10 business days |
| Frank Ganis | Independent Non Executive Director | 01/09/2020 - Ongoing | Consultancy agreement | 10 business days |

Key terms of KMP contract

Chief Executive Officer

- The CEO receives fixed remuneration of \$400,000 per annum plus superannuation contributions under the *Superannuation Guarantee (Administration) Act 1992 (Cth)* and the *Superannuation Guarantee Charge Act 1992 (Cth)*.
- In addition to the fixed remuneration, the CEO will be entitled to a bonus on the following terms:

| Minimum revenue achieved by the Company for a financial year | Bonus Ren Hor Wong |
|--------------------------------------------------------------|-----------------------|
| \$5 million | \$10,000 |
| \$5.5 million | \$16,000 |
| \$6 million + | \$20,000 |
- The Company provide a car benefit to the CEO and a car allowance of \$1,000 pm.
- Fixed and incentive remuneration is reviewed and determined annually.
- Termination notice period is 3 months or without notice in the event of breach of services agreement between Mr Wong and the Company or serious misconduct.
- Restraint period being up to 24 months.

Chief Financial Officer

- The CFO receives fixed remuneration of \$200,000 per annum plus superannuation contributions under the *Superannuation Guarantee (Administration) Act 1992 (Cth)* and the *Superannuation Guarantee Charge Act 1992 (Cth)*.
- In addition to the fixed remuneration, the CFO will be entitled to a bonus on the following terms:

| Minimum revenue achieved by the Company for a financial year | Bonus Jia Penny He |
|--------------------------------------------------------------|-----------------------|
| \$5 million | \$5,000 |
| \$5.5 million | \$8,000 |
| \$6 million + | \$10,000 |
- Fixed and incentive remuneration will be reviewed and determined annually.
- Termination notice period is 3 months or without notice in the event of breach of services agreement between Ms He and the Company or serious misconduct.
- Restraint period being up to 24 months.

Independent Non-Executive Director – David Holmes

- The remuneration (Service Fee) of the Non-Executive Director is \$66,000 per annum including Superannuation.
- The Service Fee will be reviewed and determined annually.
- Termination notice period is 10 business days or immediately in the event of breach of services agreement between the relevant Non-Executive Director and the Company or serious misconduct.

Independent Non-Executive Director – Frank Ganis

- The remuneration (Service Fee) of the Non-Executive Director is \$118,800 per annum including Superannuation.
- The Service Fee will be reviewed and determined annually.
- Termination notice period is 10 business days or immediately in the event of breach of services agreement between the relevant Non-Executive Director and the Company or serious misconduct.

Remuneration of KMP

| 2022 | Short term employee benefits | | | Post-employment benefits | Long term employee benefits | Share based payments | Total |
|----------------------------------|------------------------------|----------|----------------|--------------------------|-----------------------------|----------------------|-----------|
| | Salaries | Bonus | Other (note 1) | Superannuation | Long service leave | Options | |
| Directors and Secretaries | | | | | | | |
| Ren Hor Wong | \$395,285 | \$10,000 | \$2,550 | \$23,568 | \$15,115 | - | \$446,518 |
| Jia Penny He | \$188,942 | \$5,000 | - | \$19,527 | \$7,389 | - | \$220,858 |
| David Holmes | \$60,023 | - | - | \$5,977 | - | - | \$66,000 |
| Frank Ganis* | \$88,023 | - | - | \$8,777 | - | - | \$96,800 |

* Representing director remuneration and additional consulting fee for Frank Ganis.

| 2021 | Short term employee benefits | | | Post-employment benefits | Long term employee benefits | Share based payments | Total |
|----------------------------------|------------------------------|-------|----------------|--------------------------|-----------------------------|----------------------|-----------|
| | Salaries | Bonus | Other (note 1) | Superannuation | Long service leave | Options | |
| Directors and Secretaries | | | | | | | |
| Ren Hor Wong | \$374,762 | - | \$5,569 | \$21,003 | \$9,173 | - | \$410,506 |
| Jia Penny He | \$181,381 | - | - | \$17,100 | \$4,438 | - | \$202,919 |
| David Holmes | \$60,274 | - | - | \$5,726 | - | - | \$66,000 |
| Paul Jensen* | \$10,950 | - | - | - | - | - | \$10,950 |
| Frank Ganis* | \$45,205 | - | - | \$4,295 | - | - | \$49,500 |

* Representing remuneration from 1 July 2020 to 31 August 2020 for Paul Jensen and remuneration from 1 September 2020 to 30 June 2021 for Frank Ganis.

Note 1: The Company provides car benefits to the CEO.

Options and rights granted as remuneration

The terms and conditions relating to Options granted as remuneration during the year to KMP are as follows:

The options at the end of the current year are nil and lapsed during the year of 2021.

| 2021 | Number of options beginning of the year | Granted No. | Exercised during the year | Lapsed during the year | Number of options at the end of the year | Vested | Unvested |
|--------------|-----------------------------------------|-------------|---------------------------|------------------------|------------------------------------------|--------|----------|
| Jia Penny He | 750,000 | - | - | 750,000 | - | - | - |

Note: The option expiry date is 14 December 2020.

Description of Options/rights issued as remuneration

Details of the Options granted as remuneration to those KMP and executives listed in the previous table are as follows:

| | Tranche | Grant date | Number of options granted | Exercising value | Exercising price | Vesting date | Reason for grant |
|--------------|---------|------------|---------------------------|------------------|------------------|--------------|-----------------------|
| Jia Penny He | 1 | 14/12/2015 | 750,000 | \$150,000 | \$0.2 | 14/12/2018 | Employee share option |

| | Tranche | Fair value per option at granting date | Vesting conditions |
|--------------|---------|----------------------------------------|--------------------------------------------------------------------|
| Jia Penny He | 1 | \$0.0544 | Continuous employment with the Group from 14/12/2015 to 14/12/2018 |

Option values at grant date were determined by applying the Binomial Approximation valuation methodology.

KMP shareholdings

The number of ordinary shares in the Company held by each KMP of the Group during the financial year is as follows:

| 2022 | Number of Shares beginning of the year | Received as remuneration during year | Received on exercising Options | Shares purchased | Number of Shares at the end of the year |
|--------------|----------------------------------------|--------------------------------------|--------------------------------|------------------|-----------------------------------------|
| Ren Hor Wong | 50,268,945 | - | - | 29,412 | 50,298,357 |
| Jia Penny He | 308,168 | - | - | 401,300 | 709,468 |
| Frank Ganis | 117,500 | - | - | 312,500 | 430,000 |

| 2021 | Number of Shares beginning of the year | Received as remuneration during year | Received on exercising Options | Shares purchased | Number of Shares at the end of the year |
|--------------|----------------------------------------|--------------------------------------|--------------------------------|------------------|-----------------------------------------|
| Ren Hor Wong | 50,024,000 | - | - | 244,945 | 50,268,945 |
| Jia Penny He | 250,000 | - | - | 58,168 | 308,168 |
| Frank Ganis | - | - | - | 117,500 | 117,500 |

Other equity-related KMP transactions

There have been no other transactions involving equity instruments apart from those described in the tables above relating to Options, Rights and Shares.

Loans to KMP

There are no loans from the Company to KMP as at 30 June 2022.

Share-based compensation

Issue of shares

There were no shares issued to directors and other key management personnel as part of compensation during the year ended 30 June 2022.

Options

There were no options over ordinary shares issued and/or granted to directors and other key management personnel as part of compensation that were outstanding as at 30 June 2022.

This concludes the remuneration report, which has been audited.

Auditor

Crowe Sydney continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors



Ren Hor Wong
Executive Chairman and CEO
Date: 23 September 2022

23 September 2022

The Board of Directors
N1 Holdings Limited
Suite 502, 77 King Street
Sydney NSW 2000

Dear Board Members

N1 Holdings Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the Directors of N1 Holdings Limited.

As lead audit partner for the audit of the financial report of N1 Holdings Limited for the financial year ended 30 June 2022, I declare that to the best of my knowledge and belief, that there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely,



Crowe Sydney



Suwarti Asmono
Partner

Liability limited by a scheme approved under Professional Standards Legislation.

The title 'Partner' conveys that the person is a senior member within their respective division, and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is external audit, conducted via the Crowe Australasia external audit division and Unison SMSF Audit. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.

Findex (Aust) Pty Ltd, trading as Crowe Australasia is a member of Crowe Global, a Swiss verein. Each member firm of Crowe Global is a separate and independent legal entity. Findex (Aust) Pty Ltd and its affiliates are not responsible or liable for any acts or omissions of Crowe Global or any other member of Crowe Global. Crowe Global does not render any professional services and does not have an ownership or partnership interest in Findex (Aust) Pty Ltd. Services are provided by Crowe Sydney, an affiliate of Findex (Aust) Pty Ltd. Liability limited by a scheme approved under Professional Standards Legislation.

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N1 Holdings Limited
Consolidated statement of profit or loss and other comprehensive income
For the year ended 30 June 2022



| | Note | Consolidated 2022 \$ | 2021 \$ |
|-----------------------------------------------------|------|----------------------------|----------------|
| Revenue from continuing operation | 3 | 11,016,213 | 5,388,462 |
| Other income | 4 | 275,288 | 412,184 |
| Expenses | | | |
| Commercial lending interest expense | 5 | (4,600,824) | (771,582) |
| Consulting and referral fees | | (1,461,923) | (926,721) |
| Employee cost | | (2,484,094) | (2,319,574) |
| IT and technology | | (13,182) | (3,859) |
| Sales and marketing | | (184,416) | (56,993) |
| Rent and utilities | | (121,985) | (91,562) |
| Professional fee | | (313,560) | (330,517) |
| Office and administrative expense | | (185,375) | (186,507) |
| Finance cost | 6 | (323,943) | (383,049) |
| Travel cost | | (46,806) | (18,327) |
| Depreciation and amortisation | 6 | (449,675) | (567,263) |
| Other operation cost | | (4,297) | (3,701) |
| Loss from write-off of other financial assets | | 948 | (1,421) |
| Profit before income tax expense | | 1,102,369 | 139,570 |
| Income tax expense | 40 | - | - |
| Profit after income tax expense for the year | 26 | 1,102,369 | 139,570 |
| Other comprehensive income for the year, net of tax | | - | - |
| Total comprehensive income for the year | | <u>1,102,369</u> | <u>139,570</u> |
| | | Cents | Cents |
| Basic earnings per share | 1 | 1.3 | 0.2 |
| Diluted earnings per share | 1 | 1.3 | 0.2 |

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

| | Note | Consolidated 2022 \$ | 2021 \$ |
|--------------------------------------------|------|----------------------------|--------------------|
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 7 | 14,142,721 | 3,211,848 |
| Trade and other receivables | 8 | 1,619,105 | 1,321,889 |
| Contract assets | 9 | 259,428 | 235,139 |
| Commercial loan receivables | 10 | 59,994,313 | 6,600,583 |
| Other financial assets | 11 | 170,382 | 371,507 |
| Other current assets | 12 | 31,045 | 152,455 |
| Total current assets | | <u>76,216,994</u> | <u>11,893,421</u> |
| Non-current assets | | | |
| Contract assets | 9 | 698,651 | 341,207 |
| Investments in associate and joint venture | 13 | 1 | 51 |
| Other financial assets | 14 | 157,927 | 167,047 |
| Property, plant and equipment | 15 | 1,035,325 | 1,404,294 |
| Deferred tax assets | 41 | 334,609 | 213,225 |
| Intangible assets | 16 | 1,198,162 | 1,270,831 |
| Other non-current assets | 17 | 265,365 | 245,803 |
| Total non-current assets | | <u>3,690,040</u> | <u>3,642,458</u> |
| Total assets | | <u>79,907,034</u> | <u>15,535,879</u> |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 18 | 1,278,210 | 948,672 |
| Contract liabilities | 19 | 71,683 | 11,291 |
| Loan and borrowings | 20 | 23,261,073 | 5,704,780 |
| Lease liabilities | 21 | 331,833 | 326,117 |
| Deferred income | 22 | 1,685,369 | 121,786 |
| Provisions | 23 | 242,826 | 152,909 |
| Total current liabilities | | <u>26,870,994</u> | <u>7,265,555</u> |
| Non-current liabilities | | | |
| Contract liabilities | 19 | 193,044 | 16,383 |
| Loan and borrowings | 20 | 51,072,064 | 8,441,073 |
| Lease liabilities | 21 | 630,625 | 962,459 |
| Deferred tax liabilities | 41 | 334,609 | 213,225 |
| Provisions | 23 | 180,956 | 114,811 |
| Total non-current liabilities | | <u>52,411,298</u> | <u>9,747,951</u> |
| Total liabilities | | <u>79,282,292</u> | <u>17,013,506</u> |
| Net assets/(liabilities) | | <u>624,742</u> | <u>(1,477,627)</u> |
| Equity | | | |
| Issued capital | 24 | 6,654,061 | 5,654,061 |
| Reserves | 25 | 206,524 | 206,524 |
| Retained earnings | 26 | (6,235,843) | (7,338,212) |
| Total equity/(deficiency) | | <u>624,742</u> | <u>(1,477,627)</u> |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes

N1 Holdings Limited
Consolidated statement of changes in equity
For the year ended 30 June 2022



| Consolidated | Issued capital \$ | Reserves \$ | Retained profits \$ | Total deficiency in equity \$ |
|-----------------------------------------------------|-----------------------------|-----------------------|-------------------------------|-----------------------------------------|
| Balance at 1 July 2020 | 5,654,061 | 206,524 | (7,477,782) | (1,617,197) |
| Profit after income tax expense for the year | - | - | 139,570 | 139,570 |
| Other comprehensive income for the year, net of tax | - | - | - | - |
| Total comprehensive income for the year | - | - | 139,570 | 139,570 |
| Balance at 30 June 2021 | <u>5,654,061</u> | <u>206,524</u> | <u>(7,338,212)</u> | <u>(1,477,627)</u> |

| Consolidated | Issued capital \$ | Reserves \$ | Retained profits \$ | Total equity \$ |
|--------------------------------------------------------------|-----------------------------|-----------------------|-------------------------------|---------------------------|
| Balance at 1 July 2021 | 5,654,061 | 206,524 | (7,338,212) | (1,477,627) |
| Profit after income tax expense for the year | - | - | 1,102,369 | 1,102,369 |
| Other comprehensive income for the year, net of tax | - | - | - | - |
| Total comprehensive income for the year | - | - | 1,102,369 | 1,102,369 |
| <i>Transactions with owners in their capacity as owners:</i> | | | | |
| Conversion of convertible notes | <u>1,000,000</u> | <u>-</u> | <u>-</u> | <u>1,000,000</u> |
| Balance at 30 June 2022 | <u>6,654,061</u> | <u>206,524</u> | <u>(6,235,843)</u> | <u>624,742</u> |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

N1 Holdings Limited
Consolidated statement of cash flows
For the year ended 30 June 2022



| | Note | Consolidated | |
|------------------------------------------------------------------|------|--------------------------|-------------------------|
| | | 2022 \$ | 2021 \$ |
| Cash flows from operating activities | | | |
| Receipts from customers | | 12,779,180 | 4,744,627 |
| Receipt of government grants | | 258,166 | 380,885 |
| Interest received from bank deposit | | 2,540 | 3,406 |
| Payments to suppliers and employees | | (5,260,899) | (3,887,620) |
| Net increase in fund lent as commercial loans | | (53,393,729) | (1,122,583) |
| Net Increase in fund received for commercial loans | | 62,070,000 | 1,860,000 |
| Interest and other finance costs paid for commercial loans | | (4,600,824) | (779,364) |
| Net cash from operating activities | 42 | <u>11,854,434</u> | <u>1,199,351</u> |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment | 15 | (14,893) | (4,142) |
| Purchase of Intangible assets | 16 | (4,225) | (102,481) |
| Investment in other financial assets | | 19,311 | (9,120) |
| Investment in associates and joint ventures | | - | (1) |
| Loan to related party | | - | (517) |
| Loan to third parties | | 197,125 | 50,000 |
| Proceeds from disposal of plant and equipment | | 16,000 | - |
| Net cash from/(used in) investing activities | | <u>213,318</u> | <u>(66,261)</u> |
| Cash flows from financing activities | | | |
| Proceeds from borrowings and loans | | - | 100,000 |
| Repayment of borrowings and loans | | (504,780) | (182,390) |
| Payment of finance cost and interest | | (239,212) | (323,730) |
| Repayment of other financial liability | | (21,600) | (16,941) |
| Repayment of lease liabilities and interest expense | | (371,287) | (279,760) |
| Net cash used in financing activities | | <u>(1,136,879)</u> | <u>(702,821)</u> |
| Net increase in cash and cash equivalents | | 10,930,873 | 430,269 |
| Cash and cash equivalents at the beginning of the financial year | | <u>3,211,848</u> | <u>2,781,579</u> |
| Cash and cash equivalents at the end of the financial year | 7 | <u><u>14,142,721</u></u> | <u><u>3,211,848</u></u> |

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes

Note 1. Earnings per share

| | Consolidated | |
|-------------------------------------------------------------------------------------------|---------------------|-------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Profit after income tax | <u>1,102,369</u> | <u>139,570</u> |
| | Number | Number |
| Weighted average number of ordinary shares used in calculating basic earnings per share | <u>82,541,874</u> | <u>81,555,573</u> |
| Weighted average number of ordinary shares used in calculating diluted earnings per share | <u>82,541,874</u> | <u>81,555,573</u> |
| | Cents | Cents |
| Basic earnings per share | 1.3 | 0.2 |
| Diluted earnings per share | 1.3 | 0.2 |

Note 2. Operating segments

Identification of reportable operating segments

The Group is organised into four operating segments: financial services, real estate services, migration services and other. These operating segments are based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

Financial services

This segment refers to the operating activities in the area of financial service business mainly including:

- Mortgage broking
- Commercial loan lending
- Advisory service

The Group acts as a mortgage broker that provides its customers with advice and support and receives commission payments on loans originated through its network of customers.

The Group lends funds to commercial borrowers and earns loan facility set up related fees, interest income as well as management fees from mortgage funds issued and managed by N1 Venture Pty Ltd.

The Group provides financial advisory, trustee and fund management services to its customers and receives advisory service fees.

Real estate services

The Group conducts real estate services through N1 Realty Pty Ltd and Sydney Boutique Properties Pty Ltd. The services are currently focused on rental property management and property sales agent services.

Migration services

The Group provides migration services to its customers through N1 Migration Pty Ltd which holds a migration agent licence.

Other segments represent services provided by the Group other than the above three categories, including investment activities.

The CODM reviews EBITDA (earnings before interest, tax, depreciation and amortisation). The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the financial statements.

Note 2. Operating segments (continued)

Operating segment information

| | Financial services | Real estate services | Migration services | Other | Total |
|------------------------------------------------|--------------------|----------------------|--------------------|------------------|-------------------|
| Consolidated - 2022 | \$ | \$ | \$ | \$ | \$ |
| Revenue | | | | | |
| Revenue | 10,495,931 | 447,443 | 72,839 | - | 11,016,213 |
| Interest | 2,238 | - | 15 | 287 | 2,540 |
| Other income | 224,231 | 616 | 38,304 | 9,598 | 272,749 |
| Total revenue | <u>10,722,400</u> | <u>448,059</u> | <u>111,158</u> | <u>9,885</u> | <u>11,291,502</u> |
| Profit/(loss) before income tax expense | <u>1,996,505</u> | <u>99,969</u> | <u>(5,263)</u> | <u>(988,842)</u> | <u>1,102,369</u> |
| Income tax expense | | | | | - |
| Profit after income tax expense | | | | | <u>1,102,369</u> |
| <i>Material items include:</i> | | | | | |
| Depreciation and amortisation expense | 267,084 | 64,125 | - | 118,466 | 449,675 |
| Commercial loan interest | 4,600,824 | - | - | - | 4,600,824 |
| Finance costs | 36,932 | 30,652 | 3 | 256,356 | 323,943 |
| Assets | | | | | |
| Segment assets | 83,190,038 | 2,934,677 | 65,566 | 34,997,128 | 121,187,409 |
| Intersegment eliminations | | | | | (41,280,375) |
| Total assets | | | | | <u>79,907,034</u> |
| Liabilities | | | | | |
| Segment liabilities | 80,627,936 | 4,852,796 | 142,397 | 24,262,458 | 109,885,587 |
| Intersegment eliminations | | | | | (30,603,295) |
| Total liabilities | | | | | <u>79,282,292</u> |

Note 2. Operating segments (continued)

| | Financial services | Real estate services | Migration services | Other | Total |
|------------------------------------------------|--------------------|----------------------|--------------------|------------------|-------------------|
| Consolidated - 2021 | \$ | \$ | \$ | \$ | \$ |
| Revenue | | | | | |
| Revenue | 4,874,021 | 430,725 | 83,717 | - | 5,388,463 |
| Interest | 2,699 | - | 17 | 690 | 3,406 |
| Other income | 335,099 | 20,973 | 34,900 | 17,807 | 408,779 |
| Total revenue | <u>5,211,819</u> | <u>451,698</u> | <u>118,634</u> | <u>18,497</u> | <u>5,800,648</u> |
| Profit/(loss) before income tax expense | <u>899,411</u> | <u>11,135</u> | <u>(3,266)</u> | <u>(767,710)</u> | <u>139,570</u> |
| Income tax expense | | | | | - |
| Profit after income tax expense | | | | | <u>139,570</u> |
| <i>Material items include:</i> | | | | | |
| Depreciation and amortisation expense | 268,718 | 171,270 | - | 127,275 | 567,263 |
| Commercial loan Interest | 771,582 | - | - | - | 771,582 |
| Finance costs | 67,379 | 33,757 | 32 | 281,881 | 383,049 |
| Assets | | | | | |
| Segment assets | 12,311,530 | 2,614,947 | 66,948 | 26,773,889 | 41,767,314 |
| Intersegment eliminations | | | | | (26,231,435) |
| Total assets | | | | | <u>15,535,879</u> |
| Liabilities | | | | | |
| Segment liabilities | 12,974,346 | 4,633,035 | 138,516 | 14,821,964 | 32,567,861 |
| Intersegment eliminations | | | | | (15,554,355) |
| Total liabilities | | | | | <u>17,013,506</u> |

Note 3. Revenue from continuing operation

Disaggregation of revenue

The disaggregation of revenue from contracts with customers is as follows:

| | Consolidated | |
|------------------------------------------------------------------|-------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Mortgage brokering and commercial lending origination commission | 1,116,312 | 699,472 |
| Mortgage brokering trail commission | 252,003 | 210,460 |
| Net movement in trail commission asset valuation | 136,104 | 266,485 |
| Commercial lending fee and interest | 8,893,762 | 3,444,603 |
| Real estate service | 447,443 | 430,725 |
| Migration service | 72,839 | 83,717 |
| Advisory service | 97,750 | 253,000 |
| | <u>11,016,213</u> | <u>5,388,462</u> |
| <i>Geographical regions</i> | | |
| Australia | <u>11,016,213</u> | <u>5,388,462</u> |

Timing of revenue recognition

Revenue is recognised either at a point in time or over time, when (or as) the Group satisfies performance obligations by transferring the promised goods or services to its customers. The analysis of the revenue recognition point is as below:

Note 3. Revenue from continuing operation (continued)

| | 2022 | 2022 | 2021 | 2021 |
|------------------------------------------------------------------|---------------------------|------------------|---------------------------|------------------|
| | At point in time \$ | Over time \$ | At point in time \$ | Over time \$ |
| Mortgage brokering and commercial lending origination commission | 1,116,312 | - | 699,472 | - |
| Trail commission | 388,107 | - | 476,945 | - |
| Commercial lending fee and interest | 4,131,819 | 4,761,943 | 1,925,429 | 1,519,174 |
| Real Estate service | 218,362 | 229,081 | 116,430 | 314,295 |
| Migration service | 72,839 | - | 83,717 | - |
| Advisory service | 97,750 | - | 253,000 | - |
| | <u>6,025,189</u> | <u>4,991,024</u> | <u>3,554,993</u> | <u>1,833,469</u> |

Mortgage broking services

The Group provides a service of introducing applicants to lenders as part of the process to originate a loan and receive commissions for the service provided. The service activities that form part of this process are interrelated and interdependent of each other and form a single performance obligation. The Group recognises commission as revenue upon the settlement of loans, which is when the performance obligation is completed.

The deferral of a portion of the commission as trail commission is a mechanism by which lenders incentivise brokers to introduce quality applicants that will not refinance their loans and therefore maximise the life of the loan. This mechanism affects the transaction price, but it does not give rise to a separate performance obligation. As a result, trail commission is also recognised as revenue upon settlement of loans and at the same time, the right to trail commission is recognised as a contract asset on the statement of financial position. The contract asset will only become a financial asset (i.e. a receivable) when the right to the consideration is unconditional. This is expected to be as each month's entitlement to the trail commission is established, i.e. when an invoice is raised to the aggregator.

The Group recognises trailing commission as revenue only if it is highly probable that a change in the estimate of the variable consideration would not result in a significant reversal of the cumulative revenue already recognised.

The upfront origination commission is recognised at its transactions price and the trailing commission is recognised by using the expected value approach constrained by avoiding possible future downward revenue adjustments (i.e., revenue reversals).

The Group is a principal because it controls its service activities during the loan application process and is entitled to gross commissions from lenders/aggregators. As a result the revenue for commission earned is presented on a gross basis. The portion payable to commission-based brokers is recorded separately and recognised as trail commission liabilities at reporting date.

Commercial lending service

The Group enters into contracts to lend funds to commercial borrowers. Under these contracts, the Group provides loan services and earns commercial lending fees and interest income. Commercial lending fees are recognised as revenue when the loan facility is set up. Interest income generated from the commercial lending is recognised when it is earned over time.

Management fees received from funds under management are recognised when derived.

Real estate service

The Group enters into contracts with its customers to manage and/or sell properties on the customer's behalf. Under these contracts, the Group provides rental management and/or selling agent services.

As a result, the Group receives property management fees which are based on a percentage of rental collected on behalf of the landlords. Income is recognised in the period when the services are rendered. In terms of the real estate selling agent services, the Group receives commissions and fees derived from real estate sales. They are recognised at the time that unconditional exchange of contracts between vendors and purchasers take place.

Note 3. Revenue from continuing operation (continued)

Other services (including migration service)

Revenue is recognised in the accounting period in which the services are rendered. For fixed-price services, revenue is recognised based on the actual services provided till the end of the reporting period as a proportion of the total services to be provided.

Estimates of revenues, costs or extent of progress toward completion are revised if circumstances change. Any resulting increases or decreases in estimated revenues or costs are reflected in profit or loss in the period when the change in circumstances becomes known to management.

Interest

Interest revenue is recognised using the effective interest method. This is a method of calculating the amortised cost of financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

Note 4. Other income

| | Consolidated | |
|-----------------------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Gain/(loss) on revaluation of financial asset | - | (786) |
| Government grants | 258,165 | 380,885 |
| Interest income | 2,539 | 3,406 |
| Other income | 14,584 | 28,679 |
| | <u>275,288</u> | <u>412,184</u> |

Note 5. Commercial lending interest expense

| | Consolidated | |
|-------------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Commercial lending interest expense | <u>4,600,824</u> | <u>771,582</u> |

Note 6. Expense

| | Consolidated | |
|----------------------------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Finance cost | | |
| Interest expense in relation to leases | 45,444 | 46,503 |
| Interest expense in relation to corporate interest | 239,212 | 321,977 |
| Bank fees | 39,287 | 14,569 |
| | <u>323,943</u> | <u>383,049</u> |

Note 6. Expense (continued)

| | Consolidated 2022 | 2021 |
|---------------------------------------------|------------------------------|----------------|
| Depreciation and amortisation | | |
| Depreciation expense in relation to leases | 315,931 | 313,831 |
| Depreciation expense | 53,242 | 68,346 |
| Amortisation costs | <u>80,502</u> | <u>185,086</u> |
| | <u>449,675</u> | <u>567,263</u> |
| | Consolidated 2022 | 2021 |
| | \$ | \$ |
| Superannuation expense | | |
| Defined contribution superannuation expense | <u>196,124</u> | <u>176,773</u> |

Note 7. Cash and cash equivalents

| | Consolidated 2022 | 2021 |
|---------------------------|------------------------------|------------------|
| | \$ | \$ |
| Cash and cash equivalents | <u>14,142,721</u> | <u>3,211,848</u> |

Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Note 8. Trade and other receivables

| | Consolidated 2022 | 2021 |
|--------------------------------------|------------------------------|------------------|
| | \$ | \$ |
| Trade receivables | 1,321,525 | 635,341 |
| Interest receivable | 260,657 | 666,386 |
| Agent commission clawback receivable | <u>36,923</u> | <u>20,162</u> |
| | <u>1,619,105</u> | <u>1,321,889</u> |

Trade and other receivables are initially recognised at their transaction price (as defined in AASB 15) and subsequently measured at amortised cost (on the basis that the Group's business model is to hold and collect contractual cash flows which are solely for payments of trade and other receivables).

The impairment assessment required by AASB 9 for financial assets is based on the forward-looking expected credit loss ('ECL') model.

The simplified approach is adopted to assess the impairment of trade and other receivables. Under the simplified approach, life time expected credit losses are estimated based on historically incurred and forward expected credit losses, both of which are examined and assessed to determine the amount of impairment as at reporting date. Specifically, the Group will apply credit loss factors determined from estimation of customer default probability and loss percentage on current observable data which may include:

Note 8. Trade and other receivables (continued)

- forecasts of economic conditions such as unemployment, interest rates, gross domestic product and inflation;
- financial difficulties of a counterparty or probability that a counterparty will enter bankruptcy; and
- conditions specific to the asset to which the receivable relates.

Debts that are known to be uncollectable are written off when identified.

Credit risk

The Group has credit risk exposure in relation to commercial lending interest and fees receivable from multiple companies.

On a geographic basis, the Group has significant credit risk exposures in Australia only.

The Group has assessed that there are no trade and other receivables that are impaired at year end (30 June 2021: nil). As at 30 June 2022, the amount of all trade and other receivables past due is \$935,807 (2021: \$888,945).

Note 9. Contract assets

| | Consolidated | |
|-------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Contract assets - current | <u>259,428</u> | <u>235,139</u> |
| Contract assets - non-current | <u>698,651</u> | <u>341,207</u> |

The contract asset relates to future trail income. It is recognised and measured by using the expected cashflow approach. The contract asset will only become a financial asset (i.e. a receivable) when the right to the consideration is unconditional. This is at the point when monthly trail commission is invoiced to the aggregator.

| | 2022 | 2021 |
|------------------------------------------------------------------------------------------------------------------------|------------------|------------------|
| | \$ | \$ |
| Reconciliation of the contract assets at the beginning and end of the current financial year are set out below: | | |
| Opening balance | 576,346 | 298,089 |
| Expected trail commission from new loans and commission step up and effect of the change in the valuation model | 633,736 | 488,717 |
| Trail commission received | <u>(252,003)</u> | <u>(210,460)</u> |
| | <u>958,079</u> | <u>576,346</u> |

The Group receives trailing commissions from lenders on settled loans over the life of the loan based on the loanbook balance outstanding subject to the loan continuing to perform. The Group also makes trailing commission payments to brokers based on their individual loanbook balance outstanding.

The contract assets and the corresponding payable to brokers are determined by using the discounted cash flow valuation technique. The Group made the decision to change the trail commission valuation approach from the expected value approach to the expected cashflow approach at 30 June 2022.

The expected cashflow approach requires the use of key assumptions to determine the amortised cost at balance sheet date including the future run-off rate of the underlying loan portfolio, the discount rate and the percentage paid to individual brokers working under the Group's management. The future run-off rate used is actually a series of rates applied to the underlying loans based primarily on their age at the date of valuation. The weighted average life shown below is the result of the series of future run-off rates applied to the specific loan data at the balance sheet date.

Note 9. Contract assets (continued)

The determination of the assumptions to be used in the valuation is made by Management based primarily on a variety of contributing factors including: an annual assessment of the underlying loan portfolio, historical run-off rate analysis and consideration of current and future economic factors. These factors are complex and the determination of assumptions requires a high degree of judgement.

| | 2022 | 2021 |
|-----------------------------------|--------|--------|
| Weighted average loan life | 3.57 | 3.7 |
| | years | years |
| Discount rate | 8.87% | -% |
| Average percentage paid to broker | 72.37% | 96.67% |

Note 10. Commercial loan receivables

| | Consolidated | |
|-----------------------------|---------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Commercial loan receivables | <u>59,994,313</u> | <u>6,600,583</u> |

The Group raises funds to lend money to commercial entities on a short-term basis and earns interest income. The loans are secured with established real property or land in line with the Group's lending requirements.

Collaterals held by the entity are real estate properties located in Australia. These include residential properties, commercial properties and land. As at 30 June 2022, total value of the collaterals is \$167,297,400 of which \$95,480,250 is related to first ranked mortgages held by the Group with other lenders (with total value of such loans being \$48,502,017 held by the group and \$9,410,000 held by other lenders). \$71,817,150 of security held relates to second ranked mortgage held by the group with other lenders (with the total value of such loans being \$11,492,296 held by the Group and \$978,000 held by other lenders). The mortgage on collaterals will be discharged when the related loans are fully repaid.

The commercial loan balance represents the outstanding amounts owed.

Loan receivables are initially recognised at fair value adjusted for transaction costs that are directly attributable to the acquisition or issue of the loan (as defined in para 5.1.1 in AASB 9) and subsequently measured at amortised cost (on the basis that the Group's business model is to hold and collect contractual cash flows which are solely for payments of principal and interest on principal amounts outstanding (as defined in para 4.1.2 in AASB 9)).

The impairment assessment required by AASB 9 for financial assets is based on the forward-looking expected credit loss ('ECL') model.

The general approach is adopted to assess the impairment of loan receivables.

Under the general approach, 12 month's credit losses or life time credit losses are estimated based on whether the credit risk on that financial instrument (loan receivables) has increased significantly since initial recognition to determine the amount of impairment as at reporting date. Specifically, if the credit risk has not increased significantly since initial recognition, then a loss allowance equal to 12 month's credit losses is measured and recognised.

Otherwise life time expected credit losses are measured and recognised. The Group will apply credit loss factors determined from estimation of customer default probability and loss percentage.

At each reporting date, the Group assesses whether financial assets carried at amortised cost are 'credit-impaired'. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. The Group takes into consideration the collateral in making its credit risk assessment.

Note 10. Commercial loan receivables (continued)

The Group recognises loss allowances at an amount equal to lifetime (normally less than 12 months) ECL on loan receivables. Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of the loan receivable and are a probability-weighted estimate of credit losses. Credit losses are measured at the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive).

The Group analyses the age of outstanding receivable balances and applies historical default percentages adjusted for other current observable data as a means to estimate the ECL. Other current observable data may include:

- forecasts of economic conditions such as unemployment, interest rates, gross domestic product and inflation;
- financial difficulties of a counterparty or probability that a counterparty will enter bankruptcy; and
- conditions specific to the asset to which the receivable relates.

Debts that are known to be uncollectable are written off when identified.

Note 11. Other financial assets

| | Consolidated | |
|------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Other financial assets | <u>170,382</u> | <u>371,507</u> |

Other financial assets represent investment loans receivable that are initially recognised at fair value, adjusted for transaction costs that are directly attributable to the acquisition or issue of the loan (as defined in para 5.1.1 in AASB 9) and subsequently measured at amortised cost (on the basis that the Group's business model is to hold and collect contractual cash flows that are solely for payments of principal and interest on principal amounts outstanding (as defined in para 4.1.2 in AASB 9)).

Note 12. Other current assets

| | Consolidated | |
|-------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Prepayments | <u>31,045</u> | <u>152,455</u> |

Note 13. Investments in associate and joint venture

| | Consolidated | |
|---------------------------------------------|---------------------|-------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Investment in joint venture Loan 77 Pty Ltd | - | 50 |
| Investment in Aura N1 Lending Pty Ltd | <u>1</u> | <u>1</u> |
| | <u>1</u> | <u>51</u> |

Refer to note 34 for further information on interests in joint ventures.

Note 13. Investments in associate and joint venture (continued)

Investment in associates and joint ventures are accounted for using the equity method. Under the equity method, on initial recognition the investment in an associate or a joint venture is recognised at cost, and the carrying amount is increased or decreased to recognise the Group's share of the profit or loss of the investee after the date of acquisition. The Group's share of the investee's profit or loss is recognised in the Group's profit or loss. Distributions received from an investee reduce the carrying amount of the investment. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the investee arising from changes in the investee's other comprehensive income. Such changes include those arising from the revaluation of property, plant and equipment and from foreign exchange translation differences. The Group's share of those changes is recognised in other comprehensive income.

Note 14. Other financial assets

| | Consolidated | |
|--------------------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Investment in Stropro Technologies Pty Ltd | 157,927 | 157,927 |
| Investment in Bluebet Holdings Ltd | - | 9,120 |
| | <u>157,927</u> | <u>167,047</u> |

Refer to note 30 for further information on fair value measurement.

Other investments are financial assets at fair value through profit or loss which are equity interests owned by the Group. They are initially measured at fair value with subsequent changes in fair value recognised in profit or loss.

Note 15. Property, plant and equipment

| | Consolidated | |
|--------------------------------|---------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Office equipment | 113,914 | 99,021 |
| Less: Accumulated depreciation | (95,508) | (84,042) |
| | <u>18,406</u> | <u>14,979</u> |
| Motor vehicles | - | 74,329 |
| Less: Accumulated depreciation | - | (57,895) |
| | <u>-</u> | <u>16,434</u> |
| Furniture & fittings | 586,041 | 586,041 |
| Less: Accumulated depreciation | (426,108) | (386,077) |
| | <u>159,933</u> | <u>199,964</u> |
| Premises - right-of-use | 1,520,596 | 1,520,596 |
| Less: Accumulated depreciation | (663,610) | (347,679) |
| | <u>856,986</u> | <u>1,172,917</u> |
| | <u>1,035,325</u> | <u>1,404,294</u> |

Plant and equipment is measured at cost less accumulated depreciation and any accumulated impairment. In the event that the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount. Impairment losses are recognised in the profit or loss.

Note 15. Property, plant and equipment (continued)

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included elsewhere in an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Depreciation

The depreciable amount of all plant and equipment is depreciated on a diminishing basis over the asset's useful life commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements. Currently the depreciation rate is in the range of 10% to 50%.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the Group expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities. The range of lease terms for current leases are between 1 to 5 years.

Movements in carrying amounts

Movements in carrying amounts for each class of plant and equipment between the beginning and the end of the current financial year.

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Consolidated | Office Equipment \$ | Motor Vehicles \$ | Furniture & Fittings \$ | Office - right- of-use \$ | Total \$ |
|--------------------------------------------------------|---------------------------|-------------------------|-------------------------------|---------------------------------|-------------|
| Balance at 1 July 2020 | 23,448 | 21,912 | 250,221 | 1,728,673 | 2,024,254 |
| Additions | 4,142 | - | - | - | 4,142 |
| Write off of assets by lease expired | - | - | - | (273,683) | (273,683) |
| Write off of accumulated depreciation by lease expired | - | - | - | 273,683 | 273,683 |
| Lease adjustments | - | - | - | (241,925) | (241,925) |
| Depreciation expense | (12,611) | (5,478) | (50,257) | (313,831) | (382,177) |
| Balance at 30 June 2021 | 14,979 | 16,434 | 199,964 | 1,172,917 | 1,404,294 |
| Disposals | - | (14,689) | - | - | (14,689) |
| Additions | 14,893 | - | - | - | 14,893 |
| Depreciation expense | (11,466) | (1,745) | (40,031) | (315,931) | (369,173) |
| Balance at 30 June 2022 | 18,406 | - | 159,933 | 856,986 | 1,035,325 |

The motor vehicles were acquired via finance lease.

The Group entered into a new 5 year office lease with ARE Noble Pty Ltd starting from 15 September 2020. The rental premises is at 77 King Street, Sydney, 2000.

The weighted average lessee's incremental borrowing rate applied to lease liabilities recognised in the statement of financial position at the date of initial application is 4.765% and 3.937% respectively with the current two leases. The rate is determined by referring to the interest rate on the group's existing loans with similar terms. Lease terms are based on signed agreements.

Note 16. Intangible assets

| | Consolidated | Consolidated |
|--------------------------------|-------------------------|-------------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Goodwill | 536,216 | 536,216 |
| Finance licence | 99,988 | 99,988 |
| Rent roll | 2,217,048 | 2,217,048 |
| Less: Accumulated amortisation | (1,682,484) | (1,623,412) |
| | <u>534,564</u> | <u>593,636</u> |
| Website and IT system | 349,010 | 344,785 |
| Less: Accumulated amortisation | (321,616) | (303,794) |
| | <u>27,394</u> | <u>40,991</u> |
| | <u><u>1,198,162</u></u> | <u><u>1,270,831</u></u> |

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Consolidated | Goodwill (a) \$ | Finance licence \$ | Rent Roll (b) \$ | Website and IT system (c) \$ | Total \$ |
|---------------------------|--------------------|--------------------------|---------------------|------------------------------------|------------------|
| Balance at 1 July 2020 | 536,216 | - | 756,906 | 46,978 | 1,340,100 |
| Additions | - | 99,988 | - | 15,829 | 115,817 |
| Amortisation/written-down | - | - | (163,270) | (21,816) | (185,086) |
| | <u>536,216</u> | <u>99,988</u> | <u>593,636</u> | <u>40,991</u> | <u>1,270,831</u> |
| Balance at 30 June 2021 | 536,216 | 99,988 | 593,636 | 40,991 | 1,270,831 |
| Additions | - | - | - | 4,225 | 4,225 |
| Amortisation/written-down | - | - | (59,072) | (17,822) | (76,894) |
| | <u>536,216</u> | <u>99,988</u> | <u>534,564</u> | <u>27,394</u> | <u>1,198,162</u> |

a) Goodwill

Goodwill is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes, being the operating segments.

Critical accounting estimates and judgements – Key assumptions used for value-in-use calculations

The Group tests whether goodwill has suffered any impairment on an annual basis. The recoverable amount of a cash generating unit (“CGU”) is determined based on value-in-use calculations which require the use of assumptions. The calculations use cash flow projections based on financial budgets approved by management covering a three-year period and extrapolated to five years. The following table sets out the key assumptions for the impairment testing of the goodwill. The goodwill balance at the reporting date only relates the real estate services segment.

Note 16. Intangible assets (continued)

| | |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| Growth rate: 2% | Growth rate is based on management's estimated inflation rate. |
| Post-tax discount rate: 12% | Post-tax discount rate reflects the specific risks relating to the real estate agency industry in Australia. |
| Terminal value: | Terminal value is based on the third year budgeted net cash flow, the post-tax discount rate of 12% and the growth rate of 2%. |

b) Rent Roll Assets

| | Consolidated | |
|--------------------------|---------------------|--------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Rent Roll – Cost | 2,217,048 | 2,217,048 |
| Rent Roll – Written-down | <u>(1,682,484)</u> | <u>(1,623,412)</u> |
| Rent Roll – Net | <u>534,564</u> | <u>593,636</u> |

Rent rolls are accounted for as an intangible asset with a finite life in accordance with AASB 138 (Intangible Assets). They are initially recognised at cost and subsequently written down to their recoverable value at each reporting period, with reference to the reduction in rent under management times industry resale multiple being 2-5 times.

c) Website and IT System

| | Consolidated | |
|--------------------------------------------------|---------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Website and IT system – Cost | 349,010 | 344,785 |
| Website and IT system – Accumulated amortisation | <u>(321,616)</u> | <u>(303,794)</u> |
| Website and IT system – Net | <u>27,394</u> | <u>40,991</u> |

Acquired website and computer software licences are capitalised on the basis of costs incurred to acquire them.

These costs are amortised over their estimated useful lives. Costs associated with maintaining computer software programs are recognised as an expense as incurred.

Amortisation is recognised in the profit or loss statement on a diminishing basis over the estimated useful life of the intangible assets from the date that they are considered suitable for use. The estimated useful life of website and IT system is 5 years. The current amortisation charges for website and IT system are included under depreciation and amortisation expenses.

Note 17. Other non-current assets

| | Consolidated | |
|--------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Other non-current assets | <u>265,365</u> | <u>245,803</u> |

The other non-current assets are mainly bond deposits on rental premises paid by the Group.

Note 18. Trade and other payables

| | Consolidated | |
|---------------------------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Trade payables | 425,192 | 216,756 |
| Superannuation and salary withholding tax payable | 566,770 | 479,287 |
| Other creditors and accruals | 286,248 | 252,629 |
| | <u>1,278,210</u> | <u>948,672</u> |

Refer to note 29 for further information on specific financial risk exposures and management.

Trade and other payable are recognised at fair value initially and subsequently measured at amortised cost.

Note 19. Contract liabilities

| | Consolidated | |
|------------------------------------|---------------------|---------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Contract liabilities - current | <u>71,683</u> | <u>11,291</u> |
| | | |
| | Consolidated | |
| | 2022 | 2021 |
| | \$ | \$ |
| Contract liabilities - non-current | <u>193,044</u> | <u>16,383</u> |

Contract liabilities is related to contract assets and represents the Group's obligation to pay the commission based brokers under the Group's management a portion of the future trail commissions to be received by the Group from lenders.

Note 20. Loan and borrowings

| | Consolidated | |
|-------------------------------------------|---------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Current | | |
| Bank loan (i) | 681,073 | 104,780 |
| Loan received for commercial lending (ii) | 21,530,000 | 3,900,000 |
| Convertible debts (iii) | 370,000 | 1,000,000 |
| Loan from other lenders (iv) | 680,000 | 700,000 |
| | <u>23,261,073</u> | <u>5,704,780</u> |

Note 20. Loan and borrowings (continued)

| | Consolidated | |
|-------------------------------------------|---------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Non-current | | |
| Bank loan (i) | - | 681,073 |
| Loan received for commercial lending (ii) | 650,000 | 6,810,000 |
| Convertible debts (iii) | - | 370,000 |
| Loan from other lenders (iv) | 200,000 | 580,000 |
| Loans from financial institution (v) | 50,222,064 | - |
| | <u>51,072,064</u> | <u>8,441,073</u> |

i) The bank loan from National Australia Bank was renewed in May 2020. The repayment term of the loan is 3 years expiring 31 March 2023. The interest rate is 5.04% per annum with principal and interest repayments. The loan is secured by the Sydney Boutique Property's rent roll. The outstanding loan balance as at 30 June 2022 is \$681,073 (30 June 2021 is \$785,853).

ii) Loan received for commercial lending is the funds being raised for commercial loan lending to customers. They are unsecured. The loan terms of the loans are from 6 months to 2 years. Interest rates are from 5% to 9.95%. The outstanding loan balance as at 30 June 2022 is \$22,180,000 (30 June 2021 is \$10,710,000).

iii) Convertible debts

| | Consolidated | |
|-----------------------------------|---------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| As at the beginning of the period | 1,370,000 | 1,370,000 |
| Converted to ordinary shares | (1,000,000) | - |
| As at end of the period | <u>370,000</u> | <u>1,370,000</u> |

In FY17, the Company issued 1.85 million unlisted unsecured convertible notes in exchange for a cost fund of \$370,000. The holders of the convertible notes may choose to convert the notes to shares in the Company at \$0.20 per share at any time before the maturity date, which was extended to 11 May 2021, then further extended to 11 May 2023. On 17 August 2022, 1 million convertible notes were converted to shares in the Company at a price of \$0.20 per share, increasing share capital by \$200,000. On 5 September 2022, 500,000 convertible notes were converted to shares in the company at a price of \$0.20 per share, increasing share capital by \$100,000. The interest rate payable on outstanding convertible notes is 8%.

On 27 September 2017, the Company issued 5 million unlisted unsecured convertible notes with a total value of \$1,000,000. On 20 April 2022, these 5 million convertible notes were converted to shares in the Company at a price of \$0.20 per share, increasing share capital by \$1,000,000.

iv) Loan from other lenders

Loan from other lenders consists of five unsecured loans from non-related parties with principal amount from \$100,000 to \$380,000. Repayment terms are from six months to two years and interest rates vary from 5% to 8%. The outstanding loan balance as at 30 June 2022 is \$880,000 (30 June 2021 is \$1,280,000).

v) Loan from financial institution

On 1 July 2021, N1 Holdings Limited raised \$35 million in debt capital provided under a debt facility between the Company and GCI SME Mortgage Fund (Facility). On 2 November 2021, the facility limit was increased by a further \$20 million, bringing the total debt facility limit to \$55 million.

As of 30 June 2022, the Company has drawn down \$50.6 million of the \$55 million facility limit.

Note 20. Loan and borrowings (continued)

The Facility was initially recognised at the amounts received in cash from the lender, net of transaction costs. It has been subsequently measured at amortised costs using the effective interest method.

The Facility is interest only with a term of 24 months with an interest rate at 7.9% plus 30 days BBSW per annum. The Facility contains a number of undertakings and is secured by a general security deed over the Group's assets.

Note 21. Lease liabilities

| | Consolidated | |
|-------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Lease liability - current | <u>331,833</u> | <u>326,117</u> |
| Lease liability - non-current | <u>630,625</u> | <u>962,459</u> |

Lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

Note 22. Deferred income

| | Consolidated | |
|--------------------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Prepaid interest from commercial borrowers | <u>1,685,369</u> | <u>121,786</u> |

Note 23. Provisions

| | Consolidated | |
|------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Employee provision - current | 141,916 | 97,807 |
| Refund liabilities | <u>100,910</u> | <u>55,102</u> |
| | <u>242,826</u> | <u>152,909</u> |

| | Consolidated | |
|----------------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Employee provision - non-current | <u>180,956</u> | <u>114,811</u> |

Note 23. Provisions (continued)

| | 2022 \$ | 2021 \$ |
|----------------------------------------|-----------------------|----------------------|
| Movement of provision for refunds | | |
| Beginning of the year | 55,102 | 46,822 |
| Additions/(Reductions) during the year | <u>45,808</u> | <u>8,280</u> |
| Ending of the year | <u><u>100,910</u></u> | <u><u>55,102</u></u> |

Refund liabilities

Refund liabilities represent the estimated upfront commission to be clawed back by lenders if the mortgage loans are terminated before 24 months.

Critical accounting estimates and Judgements - Clawback Receivable and Provision

There is potential for origination commissions to be clawed back by lenders after loans have settled. In the event a lender claws back the commission, a corresponding clawback will be deducted from the authorised brokers contracted by the Group where the clawback relates to a broker derived borrower. As a result, the group assess the probability of the clawbacks and determines both provision for clawbacks and clawback receivable from agents at each reporting date. The provision is based on the historical record of actual clawback and recovery. The probability used in estimate of the clawbacks is 9.98% (FY21: 11.3%).

Provision for employee benefits

Provision for employee benefits represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the Group does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Group does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service. The probability of long service leave being taken is based on historical data.

Note 24. Issued capital

| | Consolidated | |
|----------------------------|------------------|------------------|
| | 2022 \$ | 2021 \$ |
| Fully paid ordinary shares | <u>6,654,061</u> | <u>5,654,061</u> |

| | 2022 Shares | 2021 Shares | Consolidated | |
|----------------|-------------------|-------------------|------------------|------------------|
| | | | 2022 \$ | 2021 \$ |
| Issued capital | <u>86,555,573</u> | <u>81,555,573</u> | <u>6,654,061</u> | <u>5,654,061</u> |

Note 24. Issued capital (continued)

Movements in ordinary share capital

| Details | Date | Shares | \$ per share | \$ |
|---------------------------------|---------------|--------------------------|---------------------|-------------------------|
| Balance | 1 July 2020 | <u>81,555,573</u> | | <u>5,654,061</u> |
| Balance | 30 June 2021 | 81,555,573 | | 5,654,061 |
| Conversion of convertible notes | 20 April 2022 | <u>5,000,000</u> | \$0.2 | <u>1,000,000</u> |
| Balance | 30 June 2022 | <u><u>86,555,573</u></u> | | <u><u>6,654,061</u></u> |

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the Company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Capital management

Management controls the capital of the group in order to maintain a sustainable debt to equity ratio, generate long-term shareholder value and ensure that the group can fund its operations and continue as a going concern.

The Group's debt and capital include ordinary share capital, convertible notes and other financial liabilities, supported by financial assets.

The consolidated entity is subject to certain financing arrangements covenants and meeting these is given priority in all capital risk management decisions. There have been no events of default on the financing arrangements during the financial year.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

There have been no changes in the strategy adopted by management to control the capital of the Group since the prior year. No debt has been retired during the current year.

Note 25. Reserves

| | Consolidated | |
|-----------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Options reserve | <u>206,524</u> | <u>206,524</u> |

The Group operated an Employee Option Plan during the period from 2017 to 2020. All options outstanding under the Employee Option Plan expired on 14 December 2020. No options were exercised.

Share-based payments to employees are remeasured at the fair value of the instruments issued and amortised over the vesting periods. Share-based payments to non-employees are remeasured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined that the fair value of the goods or services cannot be reliably measured, and are recorded at the date that the goods or services are received. The corresponding amount is recorded to the option reserve. The fair value of options is determined using the binomial approximation and Black Scholes valuation methodology. The number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognised for services received as consideration for the equity instruments granted is based on the number of equity instruments that eventually vest.

Note 26. Retained earnings

| | Consolidated | |
|-----------------------------------------------------------|---------------------------|---------------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Accumulated losses at the beginning of the financial year | (7,338,212) | (7,477,782) |
| Profit after income tax expense for the year | <u>1,102,369</u> | <u>139,570</u> |
| Accumulated losses at the end of the financial year | <u><u>(6,235,843)</u></u> | <u><u>(7,338,212)</u></u> |

Note 27. Dividends

There were no dividends paid, recommended or declared during the current or previous financial year. The franking credit balance of the Group as of 30 June 2022 is nil (FY2021: nil).

Note 28. Financial risk management

The Group's financial instruments consist mainly of deposits with banks, accounts receivable and payable, other payables and other financial liabilities.

Note 29. Specific financial risk exposures and management

Financial risk management objectives

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. Derivatives are exclusively used for hedging purposes, i.e. not as trading or other speculative instruments. The Group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks, ageing analysis for credit risk and beta analysis in respect of investment portfolios to determine market risk.

Risk management is carried out by senior finance executives ('Finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the Group and appropriate procedures, controls and risk limits. Finance identifies, evaluates and hedges financial risks within the Group's operating units. Finance reports to the Board on a monthly basis.

Market risk

Foreign currency risk

The Group is not exposed to any significant foreign currency risk.

Price risk

The Group is not exposed to any significant price risk.

Interest rate risk

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments. The financial instruments primarily exposed the Group to interest rate risk are disclosed as below:

As of 30 June 2022, the Company has drawn down \$50.6 million of the \$55 million facility limit from a financial institution. The Facility is interest only with a term of 24 months with an interest rate at 7.9% plus 30 days BBSW per annum. An increase/decrease in interest rates of 100 basis points would have an adverse/favourable effect on profit before tax of \$506,000 per annum.

The percentage change is based on the expected volatility of interest rates using market data and analysts' forecasts.

Note 29. Specific financial risk exposures and management (continued)

| | Consolidated | |
|-----------------------------|---------------------|----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Bank loans | 681,073 | 785,853 |
| Financial institution loans | 50,625,000 | - |
| | <u>51,306,073</u> | <u>785,853</u> |

The Group has bank loans outstanding totalling \$681,073 (2021: \$785,853), which are principal and interest payment loans. Monthly cash outlays of approximately \$2,860 (2021: \$2,598) per month are required to service the interest payments and monthly cash outlays of approximately \$8,372 (2021: \$8,732) per month are required to service the principal payments. An official increase/decrease in interest rates of 100 basis points would have an adverse/favourable effect on profit before tax of \$6,811 per annum.

As of 30 June 2022, the Company has drawn down \$50.6 million of the \$55 million facility limit. The Facility was initially recognised at the amounts received in cash from the lender, net of transaction costs. It has been subsequently measured at amortised costs using the effective interest method. The Facility is interest only with a term of 24 months with an interest rate at 7.9% plus 30 days BBSW per annum. The Facility contains a number of undertakings and is secured by a general security deed over the Company's assets.

Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has a strict code of credit, including obtaining agency credit information, confirming references and setting appropriate credit limits. The Group obtains guarantees where appropriate to mitigate credit risk. The maximum exposure to credit risk of the financial asset at the reporting date is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The Group does not hold any collateral for trade and other receivables, but it holds the Australian properties and other properties as collateral for commercial loan receivables. Collaterals held by the entity are real estate properties located in Australia. These include residential properties, commercial properties and lands. The total value as of 30 June 2022 is \$169,462,400.

The Group has adopted a lifetime expected loss allowance in estimating expected credit losses to trade receivables through the use of a provisions matrix using fixed rates of credit loss provisioning. These provisions are considered representative across all customers of the Group based on recent sales experience, historical collection rates and forward-looking information that is available.

Credit risk related to balances with banks and other financial institutions is managed by the Board. All the group's cash assets are deposited with Australian major banks.

The majority of outstanding receivables are commissions (including contract assets) owed from Aggregators Finsure Finance and Insurance Pty Ltd (ABN 72 068 153 926) (Finsure), Vow Financial Pty Ltd (ABN 66 138 789 161) (Vow), Specialist Finance Group (ABN 48 612 422 178) (SFG) and lenders who make commission payments directly to the Group. Finsure, Vow and SFG are aggregators of retailing loan brokers and act as intermediaries between the group and the lenders (financial institutions) to pass through the commission paid by those lenders to the Group.

The Group has credit risk associated with trade and other receivables (\$1,582,182 as at 30 June 2022 and \$1,301,728 as at 30 June 2021), commercial loan receivable (\$59,994,313 as at 30 June 2022 and \$6,600,583 as at 30 June 2021), and other investments (\$107,382 as at 30 June 2022 and \$371,507 as at 30 June 2021). These balances were within their terms of trade respectively except for the loans made to 3 Australian private companies of \$5,279,269 in principal and \$130,121 interest. A related entity of KMP has expressed intention to acquire one of the three loans. Total assignment amount is estimated outstanding principal of \$650,000. The proposed transaction is at arm's length and approved by the board of directors. The directors concluded that there is no expected credit losses provision required as at 30 June 2022.

There are generally no guarantees against trade and other receivables, except where the amounts relate to existing commercial loans. Collateral in the form of property is taken against commercial loans receivable to mitigate credit risk.

Note 29. Specific financial risk exposures and management (continued)

Generally, trade receivables are written off when there is no reasonable expectation of recovery. Indicators of this include the failure of a debtor to engage in a repayment plan, no active enforcement activity and a failure to make contractual payments for a period greater than 1 year.

Liquidity risk

Vigilant liquidity risk management requires the Group to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The Group manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

The table below reflects an undiscounted contractual maturity analysis for financial liabilities. Cash flows realised from financial assets reflect Management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed.

Financial liability maturity analysis

| | Total contractual cash flows \$ | No more than 1 year \$ | 1-2 years \$ | 2-5 years \$ | More than 5 years \$ |
|--------------------------------|------------------------------------|---------------------------|-------------------|-----------------|-------------------------|
| 2022 | | | | | |
| Trade and other payables | 1,278,210 | 1,278,210 | - | - | - |
| Convertible debts | 370,000 | 370,000 | - | - | - |
| Bank loan and other borrowings | 74,366,073 | 22,891,073 | 51,475,000 | - | - |
| Lease liabilities | 962,458 | 331,833 | 559,977 | 70,648 | - |
| | <u>76,976,741</u> | <u>24,871,116</u> | <u>52,034,977</u> | <u>70,648</u> | <u>-</u> |
| | Total contractual cash flows | No more than 1 year | 1-2 years | 2-5 years | More than 5 years |
| 2021 | | | | | |
| Trade and other payables | 948,672 | 948,672 | - | - | - |
| Convertible debts | 1,370,000 | 1,000,000 | 370,000 | - | - |
| Finance lease liabilities | 21,301 | 21,301 | - | - | - |
| Bank loan and other borrowings | 12,775,853 | 4,704,780 | 8,071,073 | - | - |
| Lease liabilities | 1,267,276 | 304,817 | 331,834 | 630,625 | - |
| | <u>16,383,102</u> | <u>6,979,570</u> | <u>8,772,907</u> | <u>630,625</u> | <u>-</u> |

Fair value of financial instruments

Unless otherwise stated, the carrying amounts of financial instruments reflect their fair value.

Note 30. Fair value measurement

AASB 13: fair value measurement requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input which is significant to the measurement can be categorised into as follows:

Note 30. Fair value measurement (continued)

| Level 1 | Level 2 | Level 3 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| Measurements based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date. | Measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. | Measurements based on unobservable inputs for the asset or liability. |

The fair value of liabilities and the entity's own equity instruments (excluding those related to share-based payment arrangements) maybe valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

The Group has equity interests in Stropro Technologies Pty Ltd which are recognised and subsequently measured at fair value Level 3 on a recurring basis. (Refer to Note 14 Other investments for details)

Note 31. Related party transactions

Parent entity

N1 Holdings Limited is the parent entity.

Subsidiaries

Interests in subsidiaries are set out in note 33.

Joint ventures

Interests in joint ventures are set out in note 34.

Key management personnel

Disclosures relating to key management personnel are set out in note 35 and the remuneration report included in the directors' report.

Other Related Parties

Other related parties include entities controlled by the ultimate parent entity and entities over which key management personnel have joint control.

Transactions with related parties

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated. The following transactions occurred with other related parties:

The following transactions occurred with related parties:

| | Consolidated | |
|-------------------------------------------------------------------|---------------------|-------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Sale of goods and services: | | |
| Management and processing fee from Funds Under Management | 1,209,182 | 1,118,101 |
| Rental property management income from a key management personnel | 1,389 | 1,823 |
| Payment for goods and services: | | |
| N1 Consultants Group Sdn Bhd - Malaysia | 102,990 | 107,347 |
| Other transactions: | | |
| Sale of 1573 Pty Ltd to a key management personnel | - | 10 |
| Sale of a motor vehicle to a key management personnel | 16,000 | - |

Note 31. Related party transactions (continued)

Receivable from and payable to related parties

The following balances are outstanding at the reporting date in relation to transactions with related parties:

| | Consolidated | |
|-----------------------------------------------|---------------------|-------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Current receivables: | | |
| Trade receivables from Funds Under Management | 969,975 | 9,775 |

Loans to/from related parties

There were 3 unsecured loans totalling \$950,000 from 3 related entities of key management personnel at the current reporting date.

There were no loans to related parties at the current reporting date.

There were no loans to or from related parties at the previous reporting date.

Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

Note 32. Parent entity information

Set out below is the supplementary information about the parent entity.

Statement of profit or loss and other comprehensive income

| | Parent | |
|----------------------------|--------------------|--------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Loss after income tax | <u>(2,208,701)</u> | <u>(1,591,066)</u> |
| Total comprehensive income | <u>(2,208,701)</u> | <u>(1,591,066)</u> |

Statement of financial position

| | Parent | |
|---------------------------|--------------------------|--------------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Total current assets | <u>42,277</u> | <u>494,624</u> |
| Total assets | <u>34,823,739</u> | <u>26,395,820</u> |
| Total current liabilities | <u>22,705,357</u> | <u>5,793,971</u> |
| Total liabilities | <u>24,168,329</u> | <u>14,531,708</u> |
| Equity | | |
| Issued capital | 16,824,119 | 15,824,119 |
| Options reserve | 206,524 | 206,524 |
| Accumulated losses | <u>(6,375,233)</u> | <u>(4,166,531)</u> |
| Total equity | <u><u>10,655,410</u></u> | <u><u>11,864,112</u></u> |

Note 32. Parent entity information (continued)

Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

The parent entity provided a guarantee in relation to the GCI facility as at 30 June 2022. The parent entity had no guarantees in relation to the debts of its subsidiaries as at 30 June 2021.

Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2022 and 30 June 2021.

Capital commitments - Property, plant and equipment

The parent entity had no capital commitments for property, plant and equipment as at 30 June 2022 and 30 June 2021.

Significant accounting policies

The accounting policies of the parent entity are consistent with those of the Group, as disclosed in note 36, except for the following:

- Investments in subsidiaries are accounted for at cost, less any impairment, in the parent entity.
- Investments in associates are accounted for at cost, less any impairment, in the parent entity.

Note 33. Interests in subsidiaries

The subsidiaries listed below have share capital consisting solely of ordinary shares or ordinary units which are held directly by the Group. The proportion of ownership interests held equals the voting rights held by Group. Each subsidiary's principal place of business is also its country of incorporation.

| Name of subsidiary | Principal place of business / Country of incorporation | Ownership interest | |
|-----------------------------------------------------|-----------------------------------------------------------|--------------------|-----------|
| | | 2022 % | 2021 % |
| N1 Loans Pty Ltd (i) | Australia | 100.00% | 100.00% |
| N1 Migration Pty Ltd (ii) | Australia | 100.00% | 100.00% |
| N1 Realty Pty Ltd (iii) | Australia | 100.00% | 100.00% |
| N1 Project Pty Ltd (iv) | Australia | 100.00% | 100.00% |
| N1 Venture Pty Ltd (v) | Australia | 100.00% | 100.00% |
| Sydney Boutique Property Pty Ltd (vi) | Australia | 100.00% | 100.00% |
| N1 Franchise Pty Ltd (vii) | Australia | 100.00% | 100.00% |
| N1 Capital Singapore Pte. Ltd (viii) | Singapore | 100.00% | 100.00% |
| Everone Consulting Pty Ltd (ix) | Australia | 100.00% | 100.00% |
| Yizhihao (Shanghai) Business Consulting Co. Ltd (x) | China | 100.00% | 100.00% |
| Zillion Finance Pty Ltd (xi) | Australia | 100.00% | 100.00% |
| N1 WH2 Pty Ltd (xii) | Australia | 100.00% | 100.00% |
| N1SY Pty Ltd (xiii) | Australia | 100.00% | - |

(i) N1 loans was incorporated on 25 February 2010 and was initially owned by Mr Ren Hor Wong. Upon the completion of the IPO on 18 March 2016, the company became fully owned by the Group.

(ii) N1 Migration Pty Ltd was incorporated on 14 September 2015 and has been fully owned by the Group since 11 April 2016.

(iii) N1 Realty was incorporated on 3 May 2016 and, since then, it has been fully owned by the Group.

(iv) N1 Project was incorporated on 12 December 2016 and, since then, it has been fully owned by the Group.

(v) N1 Venture was incorporated on 19 November 2014 and was acquired on 1 September 2016. Since then it has been fully owned by the Group.

(vi) Sydney Boutique Property Pty Ltd was acquired on 14 November 2016. It has been fully owned by the Group since acquisition.

(vii) TACQ International Pty Ltd was incorporated on 21 July 2017 and renamed to N1 Franchise Pty Ltd on 5 March 2018. It has been fully owned by the group since incorporation.

Note 33. Interests in subsidiaries (continued)

(viii) N1 Capital Singapore Pte. Ltd was incorporated on 1 February 2019 and it has been fully owned by the group since incorporation.

(ix) Everone Consulting Pty Ltd was incorporated on 14 May 2019 and it has been fully owned by the group since incorporation.

(x) Yizhihao (Shanghai) Business Consulting Co. Ltd was incorporated on 8 August 2019 and it has been fully owned by the group since incorporation.

(xi) Zillion Finance Pty Ltd was acquired on 30 July 2020. It has been fully owned by the Group since acquisition.

(xii) N1 WH2 Pty Ltd was incorporated on 6 June 2021, it has been fully owned by the Group since incorporation.

(xiii) N1SY Pty Ltd was incorporated on 8 December 2021, it has been fully owned by the Group since incorporation.

Note 34. Interests in joint ventures

Interests in joint ventures are accounted for using the equity method of accounting. Information relating to joint ventures that are material to the Group are set out below:

| Name | Principal place of business / Country of incorporation | Ownership interest | |
|-------------------------|-----------------------------------------------------------|--------------------|-----------|
| | | 2022 % | 2021 % |
| Loan 77 Pty Ltd | Australia | - | 50.00% |
| Aura N1 Lending Pty Ltd | Australia | 50.00% | 50.00% |

(i) Loan 77 Pty Ltd was incorporated on 12 July 2019, it had been a joint venture of the Group since its incorporation. Loan 77 Pty Ltd had no trading activity during the period. \$50 in share capital was invested in Loan 77 Pty Ltd by N1 Loans Pty Ltd. Loan 77 Pty Ltd is deregistered on 18 May 2022.

(iii) Aura N1 Lending Pty Ltd was incorporated on 23 July 2020, it has been a joint venture of the Group since its incorporation. Aura N1 Lending Pty Ltd had no trading activity during the period. \$1 in share capital was invested in Aura N1 Lending Pty Ltd by N1 Loans Pty Ltd.

Note 35. Key management personnel

Other key management personnel

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any Director (whether executive or otherwise) of that entity are considered KMP.

Compensation

Please refer to the Remuneration Report contained in the Directors' Report for details of the remuneration paid or payable to each member of the Group's KMP for the year ended 30 June 2022. The total of remuneration paid to or payable to KMP of the Group during the year was:

| | Consolidated | |
|------------------------------|----------------|----------------|
| | 2022 \$ | 2021 \$ |
| Short-term employee benefits | 749,823 | 678,141 |
| Post-employment benefits | 57,849 | 48,124 |
| Other long-term benefits | 22,504 | 13,611 |
| | <u>830,176</u> | <u>739,876</u> |

Note 35. Key management personnel (continued)

Short-term employee benefits

These amounts include fees and benefits paid to non-executive directors as well as all salary, paid leave benefits, fringe benefits and cash bonuses awarded to executive directors and other key management personnel.

Post-employment benefits

These amounts represent amounts paid under the defined superannuation contribution.

Other long-term benefits

These amounts represent long service leave benefits accruing during the year.

Note 36. Other principal accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

The Group has adopted all of the new and revised standards and interpretations, including amendments to the existing standards issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operation and effective for the current reporting period. The adoption of these amendments and new standards has not resulted in any significant changes to the group's accounting policies or any significant effect on the measurement or disclosure of the amounts reported for the current or prior reporting period.

The impact of other new accounting standards released but for application in future periods has been disclosed in the relevant section.

Going concern

The financial statements have been prepared on a going concern basis. The consolidated group earned a net profit after tax of \$1,102,369 for the year ended 30 June 2022 (30 June 2021: \$139,570). As at 30 June 2022, the consolidated group had a net asset position of \$624,742 (30 June 2021: Net liability \$1.48m). The Group has achieved a positive EBITDA of \$1.84m in FY2022 (FY21: \$1.08m). It is expected to continue this momentum in the future.

The consolidated group has prepared a cash flow forecast which indicates that the group will be able to settle its liabilities in the foreseeable future. The following strategy will be implemented, with the objective to continue the transitioning of the Group's core operations into a predominantly financial services business.

- The Group will continue to pursue the growth in its commercial lending business through balance sheet lending and fund management fees from One Lending Fund. The current GCI approved facility is \$55 million. Total commercial lending capital as at 30 June 2022 is \$101 million (30 June 2021: \$35 million). This amount comprises of \$22 million committed balance sheet capital, \$55 million from a warehouse facility and \$24 million from lending funds issued and managed by N1 Asset Management (N1 Venture Pty Ltd).
- The Group will actively pursue new private funding opportunities to fund its expanded commercial lending.
- The Group will contact all existing lenders to extend the private loans that are approaching their expiry date. Most existing loans have opted to renew or extend as per track record.
- The Group will actively pursue the pipeline of advisory fees and mandate fees for commercial property loans.
- The Group will proactively manage operational expenditures.
- Leverage the existing head office infrastructure. No additional operational costs are needed to achieve the forecast increased revenue in the next 12 months.

Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

Note 36. Other principal accounting policies (continued)

Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, investment properties, certain classes of property, plant and equipment and derivative financial instruments.

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 37.

Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the Group only. Supplementary information about the parent entity is disclosed in note 32.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of N1 Holdings Limited ('Company' or 'parent entity') as at 30 June 2022 and the results of all subsidiaries for the year then ended. N1 Holdings Limited and its subsidiaries together are referred to in these financial statements as the 'Group'.

Subsidiaries are all those entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the Group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the Group loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The Group recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in profit or loss, except where deferred in equity as a qualifying cash flow or net investment hedge.

Exchange differences arising on the translation of non-monetary items are recognised directly in other comprehensive income to the maximum extent that the underlying gain or loss can be recognised in other comprehensive income, otherwise the exchange difference is recognised in the profit or loss.

Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

Note 36. Other principal accounting policies (continued)

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the Group's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the Group's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The Group has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Joint ventures

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. Investments in joint ventures are accounted for using the equity method. Under the equity method, the share of the profits or losses of the joint venture is recognised in profit or loss and the share of the movements in equity is recognised in other comprehensive income. Investments in joint ventures are carried in the statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the joint venture. Goodwill relating to the joint venture is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. Income earned from joint venture entities reduce the carrying amount of the investment.

Impairment of assets

At the end of each reporting period, the Group assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs of disposal and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another standard (e.g. in accordance with the revaluation model in AASB 116: Property, Plant and Equipment). Any impairment loss of revalued asset is treated as a revaluation decrease in accordance with that other standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for intangible assets with indefinite lives and intangible assets not yet available for use.

Employee benefits

Retirement benefit obligations

All employees of the Group receive defined contribution superannuation entitlements, for which the Group pays the fixed superannuation guarantee contribution to the employee's superannuation fund of choice. All contributions in respect of employees' defined contribution entitlements are recognised as an expense when they become payable. The Group's obligation with respect to employees' defined contribution entitlements is limited to its obligations for any unpaid superannuation guarantee contributions at the end of the reporting period. All obligations for unpaid superannuation guarantee contributions are remeasured at the (undiscounted) amounts expected to be paid when the obligation is settled and are presented as current liabilities in the Group's statement of financial position.

Note 36. Other principal accounting policies (continued)

Comparative figures

When required by accounting standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Where the Group retrospectively applies an accounting policy, makes a retrospective restatement or reclassifies items in its financial statements, an additional (third) statement of financial position as at the beginning of the preceding period in addition to the minimum comparative financial statement is presented.

Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

New Accounting Standards and Interpretations not yet mandatory or early adopted

The impact of other new accounting standards released but for application in future periods has been disclosed in the relevant section.

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Group for the annual reporting period ended 30 June 2022. The Group's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the Group, are set out below.

The revised Conceptual Framework is applicable to annual reporting periods beginning on or after 1 January 2020 and early adoption is permitted. The Conceptual Framework contains new definition and recognition criteria as well as new guidance on measurement that affects several Accounting Standards. Where the Group has relied on the existing framework in determining its accounting policies for transactions, events or conditions that are not otherwise dealt with under the Australian Accounting Standards, the Group may need to review such policies under the revised framework. At this time, the application of the Conceptual Framework is not expected to have a material impact on the Group's financial statements.

Note 37. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed in the relevant notes and below.

Coronavirus (COVID-19) pandemic

Judgement has been exercised in considering the impacts that the Coronavirus (COVID-19) pandemic has had, or may have, on the Group based on known information. This consideration extends to the nature of the products and services offered, customers, supply chain, staffing and geographic regions in which the Group operates. Other than as addressed in specific notes, there does not currently appear to be either any significant impact upon the financial statements or any significant uncertainties with respect to events or conditions which may impact the Group unfavourably as at the reporting date or subsequently as a result of the Coronavirus (COVID-19) pandemic.

Note 37. Critical accounting judgements, estimates and assumptions (continued)

Lease term

The lease term is a significant component in the measurement of both the right-of-use asset and lease liability. Judgement is exercised in determining whether there is reasonable certainty that an option to extend the lease or purchase the underlying asset will be exercised, or an option to terminate the lease will not be exercised, when ascertaining the periods to be included in the lease term. In determining the lease term, all facts and circumstances that create an economical incentive to exercise an extension option, or not to exercise a termination option, are considered at the lease commencement date. Factors considered may include the importance of the asset to the Group's operations; comparison of terms and conditions to prevailing market rates; incurrence of significant penalties; existence of significant leasehold improvements; and the costs and disruption to replace the asset. The Group reassesses whether it is reasonably certain to exercise an extension option, or not exercise a termination option, if there is a significant event or significant change in circumstances.

Note 38. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by the auditor of the Company:

| | Consolidated | |
|------------------------------------------------------|---------------------|---------------|
| | 2022 | 2021 |
| | \$ | \$ |
| <i>Remuneration of the auditor Crowe Sydney for:</i> | | |
| Audit or review of the financial statements | <u>97,312</u> | <u>83,638</u> |

Note 39. Contingent liabilities and Contingent assets

There are no contingent liabilities or contingent assets as at 30 June 2022 (2021: nil).

Note 40. Income tax expense

(a) Income Tax

The income tax expense (benefit) for the year comprises current income tax expense (benefit) and deferred tax expense (benefit).

Current income tax expense (benefit) charged to profit or loss is the tax payable (recoverable) on taxable income (loss). Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense (benefit) reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (benefit) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which Management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Note 40. Income tax expense (continued)

| | Group | |
|-----------------------------------------------------------------------------------------------------------------------|------------------|-----------------|
| | 2022 | 2021 |
| | \$ | \$ |
| (i) The components of tax expense (benefit) comprise: | | |
| Current tax | 296,580 | 40,383 |
| Deferred tax | (19,078) | 21,777 |
| Deferred tax for tax losses under-recognised | <u>(277,502)</u> | <u>(62,160)</u> |
| | <u>-</u> | <u>-</u> |
| (ii) The prima facie tax on profit from ordinary activities before income tax is reconciled to income tax as follows: | | |
| Profit/(loss) before income tax | 1,102,369 | 139,570 |
| Tax rate at 25% (2021: 26%) | 275,592 | 36,288 |
| Tax effect of: | - | - |
| Permanent differences | 1,910 | (310) |
| Effect of change in income tax rate | - | 26,182 |
| Deferred tax for tax losses | <u>(277,502)</u> | <u>(62,160)</u> |
| Income tax (benefit)/expense | <u>-</u> | <u>-</u> |

As at 30 June 2022, the tax loss carried forward for the Group is \$4,720,364 (2021: \$5,893,188).

The Group has been tax consolidated since 11 March 2016.

(b) Tax position

The Group's current tax payable is \$nil (2021: \$nil)

Note 41. Deferred tax assets

Deferred tax liabilities

| | Opening balance \$ | Charge to income statement \$ | Charge to equity \$ | Closing balance \$ |
|--------------------------------------|--------------------------|----------------------------------------|---------------------------|--------------------------|
| 2022 | | | | |
| Trailing income | 69,723 | 169,795 | - | 239,518 |
| Intangible assets | 128,441 | (47,832) | - | 80,609 |
| Investment - unrealised capital gain | <u>15,061</u> | <u>(579)</u> | - | <u>14,482</u> |
| Balance at 30 June 2022 | <u>213,225</u> | <u>121,384</u> | <u>-</u> | <u>334,609</u> |

Note 41. Deferred tax assets (continued)

| | Opening balance \$ | Charge to income statement \$ | Charge to equity \$ | Closing balance \$ |
|--------------------------------------|--------------------------|----------------------------------------|---------------------------|--------------------------|
| 2021 | | | | |
| Trailing income | (2,775) | 72,498 | - | 69,723 |
| Intangible assets | 149,814 | (21,373) | - | 128,441 |
| Investment - unrealised capital gain | 16,146 | (1,085) | - | 15,061 |
| | | | | |
| Balance at 30 June 2021 | <u>163,185</u> | <u>50,040</u> | <u>-</u> | <u>213,225</u> |

Deferred tax assets

| | Opening balance \$ | Charge to income statement \$ | Charge to equity \$ | Closing balance \$ |
|-----------------------------|--------------------------|----------------------------------------|---------------------------|--------------------------|
| 2022 | | | | |
| Clawback and accrued | 9,085 | 6,912 | - | 15,997 |
| Tax Losses | 77,993 | 21,518 | - | 99,511 |
| Other temporary differences | 101,614 | 91,119 | - | 192,733 |
| Lease | 24,533 | 1,835 | - | 26,368 |
| | | | | |
| Balance at 30 June 2022 | <u>213,225</u> | <u>121,384</u> | <u>-</u> | <u>334,609</u> |

| | Opening balance \$ | Charge to income statement \$ | Charge to equity \$ | Closing balance \$ |
|-----------------------------|--------------------------|----------------------------------------|---------------------------|--------------------------|
| 2021 | | | | |
| Clawback and accrued | 7,104 | 1,981 | - | 9,085 |
| Tax Losses | 56,216 | 21,777 | - | 77,993 |
| Other temporary differences | 95,860 | 5,754 | - | 101,614 |
| Lease | 4,005 | 20,528 | - | 24,533 |
| | | | | |
| Balance at 30 June 2021 | <u>163,185</u> | <u>50,040</u> | <u>-</u> | <u>213,225</u> |

Critical accounting estimates and Judgements - Taxation

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Note 41. Deferred tax assets (continued)

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Note 42. Reconciliation of profit after income tax to net cash from operating activities

| | Consolidated | |
|-----------------------------------------------------------------|---------------------|------------------|
| | 2022 | 2021 |
| | \$ | \$ |
| Profit after income tax expense for the year | 1,102,369 | 139,570 |
| Adjustments for: | | |
| Depreciation and amortisation | 449,675 | 567,263 |
| Write off of investments | 50 | - |
| Net gain on disposal of investments | (10,192) | - |
| Net gain on disposal of property, plant and equipment | (1,311) | - |
| Net loss on derecognition of financial assets at amortised cost | - | 1,421 |
| Net fair value loss/ (gain) on financial assets | - | 786 |
| Interest expense for financing activities | 284,656 | 370,672 |
| Change in operating assets and liabilities: | | |
| Increase in trade and other receivables | (297,215) | (847,468) |
| Increase in contract assets | (381,733) | (278,257) |
| Increase in deferred tax assets | (121,384) | (50,039) |
| Decrease/(increase) in prepayments | 99,671 | (70,964) |
| Increase in short-term loan receivables | (53,393,729) | (1,122,583) |
| Increase in trade and other payables | 179,093 | 457,544 |
| Increase in deferred tax liabilities | 121,384 | 50,039 |
| Increase in employee benefits | 110,255 | 54,959 |
| Increase in other operating assets | 2,574 | 468 |
| Increase/(decrease) in contract liabilities | 237,053 | 11,772 |
| Increase in short-term loans | 62,070,000 | 1,860,000 |
| Increase in other operating liabilities | 1,403,218 | 54,168 |
| Net cash from operating activities | <u>11,854,434</u> | <u>1,199,351</u> |

Note 43. Changes in liabilities arising from financing activities

| Consolidated | Loans and borrowings \$ | Lease liability \$ | Total \$ |
|---------------------------------------|-------------------------------|-----------------------|------------------|
| Balance at 1 July 2020 | 3,518,243 | 1,780,778 | 5,299,021 |
| Net cash used in financing activities | (82,390) | (296,701) | (379,091) |
| Other changes | - | (195,501) | (195,501) |
| | <hr/> | <hr/> | <hr/> |
| Balance at 30 June 2021 | 3,435,853 | 1,288,576 | 4,724,429 |
| Net cash used in financing activities | (504,780) | (392,887) | (897,667) |
| Other changes | (1,000,000) | 66,769 | (933,231) |
| | <hr/> | <hr/> | <hr/> |
| Balance at 30 June 2022 | <u>1,931,073</u> | <u>962,458</u> | <u>2,893,531</u> |

Note 44. Events after the reporting period

As described in note 20, on 17 August 2022, 1 million convertible notes were converted to shares in the Company at a price of \$0.20 per share, increasing share capital by \$200,000.

On 5 September 2022, 500,000 convertible notes were converted to shares in the company at a price of \$0.20 per share, increasing share capital by \$100,000.

On 23 September 2022, the company declared an unfranked dividend of \$201,378.

No other matters or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 36 to the financial statements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 30 June 2022 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors



Ren Hor Wong
Executive Chairman and CEO

23 September 2022

Independent Auditor's Report to the Members of N1 Holdings Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of N1 Holdings Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2022, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of Group is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2022 and of its financial performance for the year then ended.
- (b) and complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Liability limited by a scheme approved under Professional Standards Legislation.

The title 'Partner' conveys that the person is a senior member within their respective division, and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is external audit, conducted via the Crowe Australasia external audit division and Unison SMSF Audit. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.

Findex (Aust) Pty Ltd, trading as Crowe Australasia is a member of Crowe Global, a Swiss verein. Each member firm of Crowe Global is a separate and independent legal entity. Findex (Aust) Pty Ltd and its affiliates are not responsible or liable for any acts or omissions of Crowe Global or any other member of Crowe Global. Crowe Global does not render any professional services and does not have an ownership or partnership interest in Findex (Aust) Pty Ltd. Services are provided by Crowe Sydney, an affiliate of Findex (Aust) Pty Ltd. Liability limited by a scheme approved under Professional Standards Legislation.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters

| Key Audit Matter | How we addressed the Key Audit Matter |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Recoverability of Commercial Loan Receivables – Note 10 | |
| <p>The Group had commercial loan receivables of \$59,994,313 as at 30 June 2022. This represents 75% of total assets.</p> <p>We focused on this area as a key audit matter due to high degree of estimation and judgement made by management in assessing expected credit losses.</p> | <p>Our procedures included:</p> <ul style="list-style-type: none"> • Checked to loan contracts to identify, among others, loan repayment date and collateral taken. • Checked subsequent receipts of loan repayments post balance date. • Held discussions with management regarding non-performing loans and/or loans with extended repayment dates. • Verified the directors' assessment on expected credit losses. For collaterals taken, we checked the estimated fair value to the management experts' valuation reports and/or publicly available information. |

Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's Annual Report for the year ended 30 June 2022, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the group financial report. The auditor is responsible for the direction, supervision and performance of the group audit. The auditor remains solely responsible for the audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during the audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in the auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter

should not be communicated in the auditor's report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the remuneration report included on pages 11 to 17 of the directors' report for the year ended 30 June 2022.

In our opinion, the remuneration report of N1 Holdings Limited, for the year ended 30 June 2022, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Crowe Sydney

Crowe Sydney



Suwari Asmono
Partner

23 September 2022
Sydney

Additional information required by the Australian Securities Exchange Ltd (ASX) and not disclosed elsewhere in this report is set out below. The information is current as at **12 September 2022**.

1. Shareholding

a. Distribution of Shareholders

| Category (size of holding) | Number of shares | % | Number of holders | % |
|----------------------------|-------------------|--------|-------------------|--------|
| 1 to 1,000 | 1,143 | 0.00% | 5 | 1.71% |
| 1,001 to 5,000 | 57,933 | 0.07% | 20 | 6.85% |
| 5,001 to 10,000 | 824,990 | 0.94% | 84 | 28.77% |
| 10,001 to 100,000 | 4,623,693 | 5.25% | 124 | 42.47% |
| 100,001 and Over | 82,547,814 | 93.75% | 59 | 20.21% |
| Total | 88,055,573 | | 292 | |

b. The number of shareholdings held in less than marketable parcels is 11,655.

c. The names of the substantial shareholders listed in the holding company's register are:

| Shareholder | Number of Ordinary Fully Paid Shares Held | % Held of Issued Ordinary Capital |
|--------------------|-------------------------------------------|-----------------------------------|
| REN H WONG PTY LTD | 50,000,000 | 56.78% |
| SIEW BEE TONG | 5,000,000 | 5.68% |
| Total | 55,000,000 | 62.46% |

d. 20 Largest Shareholders — Ordinary Shares

| Shareholder | Number of Ordinary Fully Paid Shares Held | % Held of Issued Ordinary Capital |
|----------------------------------------------|-------------------------------------------|-----------------------------------|
| 1. REN H WONG PTY LTD | 50,000,000 | 56.78% |
| 2. SIEW BEE TONG | 5,000,000 | 5.68% |
| 3. MR YOKE MENG CHAN | 4,313,500 | 4.90% |
| 4. TIN FAMILY SMSF PTY LTD | 2,614,940 | 2.97% |
| 5. BNP PARIBAS NOMS PTY LTD | 2,297,367 | 2.61% |
| 6. MS YUEXIAN ZHAO | 1,388,718 | 1.58% |
| 7. MR HO YAN MAK | 1,361,982 | 1.55% |
| 8. JIANRONG SUN | 1,357,500 | 1.54% |
| 9. SUPERHERO SECURITIES LIMITED | 997,704 | 1.13% |
| 10. MS MUN CHING WANG | 908,500 | 1.03% |
| 11. MR TONG CHAI TAN | 908,500 | 1.03% |
| 12. MISS HUEY WONG | 820,798 | 0.93% |
| 13. IPOH YAP SMSF CO PTY LTD | 800,000 | 0.91% |
| 14. MR ENG LEK LAU | 713,524 | 0.81% |
| 15. STAR PLUS SUPER PTY LTD | 709,468 | 0.81% |
| 16. MR ANDREW THOMAS BARRY KENNEDY | 535,706 | 0.61% |
| 17. TAN (NSW) PTY LTD | 500,000 | 0.57% |
| 18. LC FAMILY SUPER PTY LTD | 500,000 | 0.57% |
| 19. SILOTUS PTY LTD | 500,000 | 0.57% |
| 20. AUSTRALIA WIDE DEVELOPMENT GROUP PTY LTD | 500,000 | 0.57% |
| Total | 76,728,207 | 87.14% |

e. Escrowed Shares

No

f. Vested Options

No

g. Voting Rights

The voting rights attached to each class of equity security are as follows:

Ordinary shares

- Each ordinary share is entitled to one vote when a poll is called, otherwise each member present at a meeting or by proxy has one vote on a show of hands.

The Company has 350,000 unlisted unsecured convertible notes (convertible notes) on issue with a face value of \$70,000 as at 12 September 2022. The holder of the convertible notes may choose to convert the notes to shares in the Company at \$0.20 per share at any time before the maturity date, being 11 May 2023. The interest rate payable on the convertible notes is 8% pa.

There are no other classes of equity securities.

h. Current on-market buy-back

There is no current on-market buy-back in relation to the Company's ordinary shares.

N1 Holdings

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