



10 October 2022

Superloop and Uniti sign mutual preferred network partnership

Superloop Limited (Superloop) (ASX:SLC) announces that it has entered into a mutual, Preferred Network Partnership Agreement with **Uniti Group Limited** (Uniti).

The broad-reaching partnership covers various retail, wholesale and network elements with Uniti to be offered through Superloop's branded Consumer, Business and Wholesale segments.

In the 3 year, bi-lateral agreement, Superloop and Uniti have each agreed to terms whereby Superloop will preference Uniti for various Consumer services and Uniti will preference Superloop's Business and Wholesale offerings. Superloop will also acquire Layer 2 services on the Uniti network for the same period.

Superloop's Managing Director and CEO, Paul Tyler said, "We're excited by this ongoing, mutually beneficial transaction as it allows both parties to benefit from the scale economics of each other's infrastructure assets."

The agreement is expected to be immediately accretive to Superloop's EBITDA in FY23.

Mr. Tyler continued, "Our purpose remains to enable better internet through competition. The challenger segment in the telco industry continues to grow towards the 30% market share vision we outlined to investors in November 2021 and the Company continues to focus on profitable core markets of scale across the Consumer, Business and Wholesale segments."

ENDS

Authorised for release by the Superloop Board of Directors.



About Superloop

Founded in 2014, and listed on the ASX since 2015, Superloop's purpose is to enable better internet for Australian homes and businesses, by enabling challenger retail brands (including Superloop and Exetel brands) to take a larger share of the market, leveraging Superloop's Infrastructure-on-Demand platform. Superloop operates in three segments of the market: consumer connectivity, business connectivity and wholesale connectivity. All leverage Superloop's investments in physical infrastructure assets that include fibre, subsea cables and fixed wireless, as well as Superloop's software platforms. Hundreds of thousands of homes and businesses rely on Superloop and Exetel every day for their connectivity needs.

Visit www.superloop.com to learn more.

Contacts

Superloop is at:

Web: <https://www.superloop.com/>

Twitter: <https://twitter.com/superloopnet>

LinkedIn: <https://au.linkedin.com/company/superloop>

Facebook: <https://www.facebook.com/SuperloopHomeBroadband/>

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