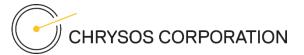


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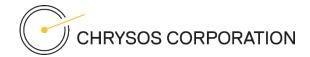
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## Chrysos – revolutionising the global mining industry



Chrysos is a global provider of novel assay services through its proprietary PhotonAssay<sup>TM</sup> technology



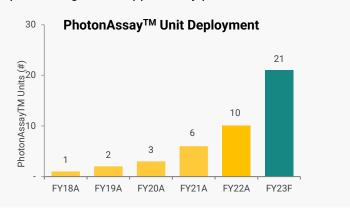
- Developed by CSIRO
- Faster process
- More accurate results
- Reduced sample preparation
- Automated operation
- Lower labour requirements
- Improved workplace OHS
- Better environmental outcomes
- Larger, more representative, sample size



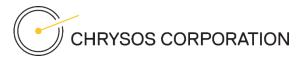
- Units operating commercially since 2018
- Deployed across 3 continents
- Over 4.5m commercial samples processed
- Secure Long-Term Revenue
- Unit deployments contracted out to 2025
- Over \$700m in Total Contract Value
- Excess revenue via increased unit utilisation
- Annual Return on Invested Capital 47% 82%
- Best in class gold analysis technology

## **Industry Accepted Technology Displacing Traditional Fire Assay**

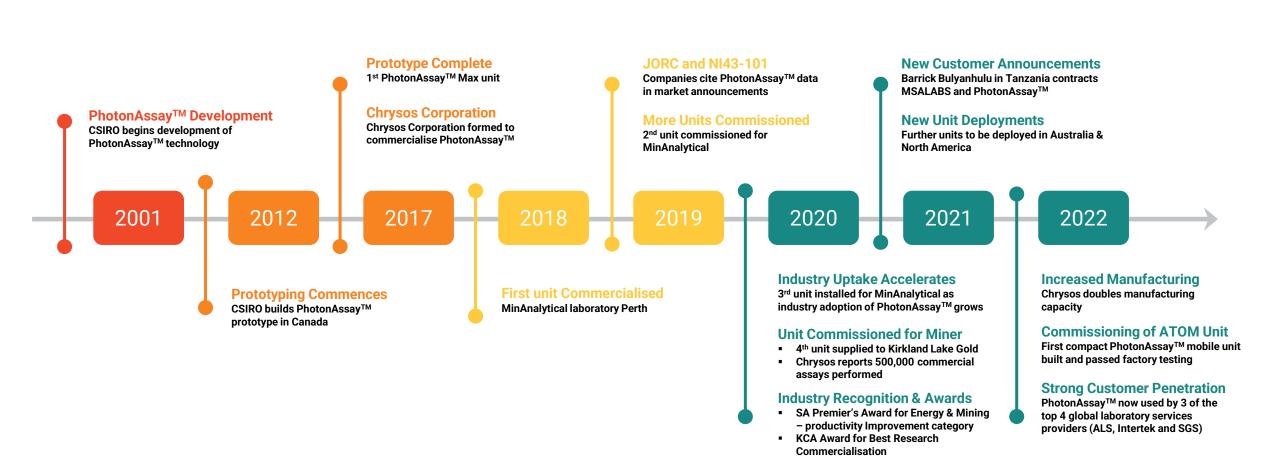
- Non-discretionary industry spend
- Total Addressable Market of 610 units globally
- Used in JORC and NI43-101, ISO17025
- Ability to analyse additional elements to gold
- Exponential growth supported by pre-contracted units



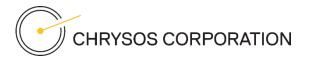
## Our commercialisation journey



The outcome of 20+ years of research and development



## **The Chrysos Vision**



To become the world's leading provider of innovative assay services and technologies



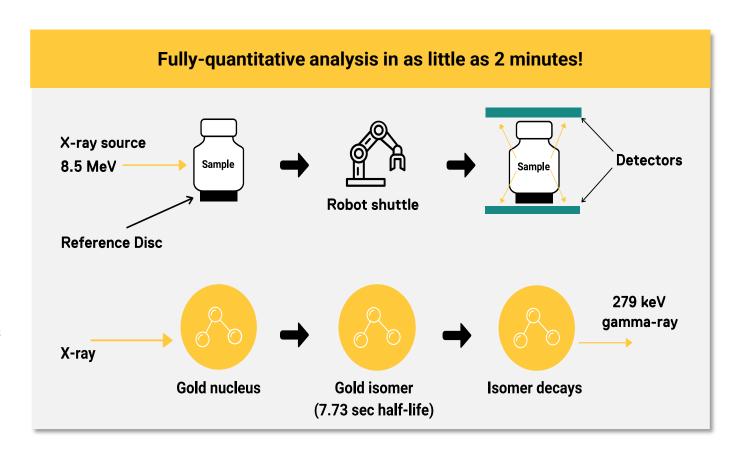
### **Market Challenge:**

Traditional assay techniques are slow, labour intensive, complex, destructive to the assay sample, and involve dangerously high temperatures and toxic chemicals that are hazardous to both operators and the environment.

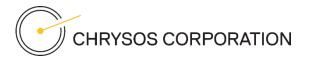


#### The Solution: Chrysos PhotonAssay™

- ✓ Provides faster and more accurate assaying
- ✓ Allows **real-time delivery** of information to support agile decision making
- Rapid decision making helps to improve operational efficiency, recovery and profitability
- Removes hazardous chemicals from the assay process protecting operators and reducing emissions
- Is non-destructive allowing for repeat testing and comparative analysis
- ✓ The process is largely automated, reducing labour requirements and the chance of human error



# An environmentally-friendly solution



Substantially better for the environment and significantly safer than fire assay

PhotonAssay<sup>TM</sup> has a substantial **positive environmental impact** that will continue to grow in tandem with the uptake of the technology

- PhotonAssay<sup>TM</sup> reduces CO<sub>2</sub> emissions and eliminates leadcontaminated waste
- **Quantifiable** benefit
  - 0.455kg of CO<sub>2</sub> reduced per sample (compared to fire assay)
  - 0.31kg of hazardous lead-contaminated waste reduced per sample (compared to fire assay)
- Improved OH&S through the elimination of hazardous chemicals, lead exposure, and ultra-high temperatures used in conventional fire assay
  - Fire assayers require routine blood tests to confirm acceptable levels of lead
  - Fire assayers are routinely rotated through other laboratory tasks to prevent a build-up of lead

## LIKE TO TREAD MORE LIGHTLY ON THE PLANET?

Every sample analysed with PhotonAssay means reduced CO2 emissions and less hazardous waste. To date, we have achieved:



2063.41 tonnes

Reduced CO2 emissions

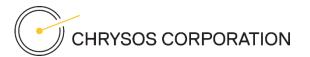


1390.56 tonnes

Hazardous waste reduction

As at 22 October 2022

## Q1 FY23: Financial and operating highlights



Q1 FY23 unaudited Total Revenue of \$5.1m, reflecting 9% growth on the previous Quarter

\$5.1m

#### **Total Unaudited Revenue**

- +9% growth on Q4 FY22 of \$4.7m
- +112% growth YoY
- MMAP/AAC Revenue of \$4.8m

740k

### Samples processed

- Increased +14% on O4 FY22 of 651k
- +49% growth YoY
- Reflects a deployed utilisation rate of 59%

\$703m

### **Total Contract Value (TCV)**

- Increase of 26% on Q4 FY22 of \$558.5m
- +477% growth YoY
- Long-term committed revenue

\$82m

### **Cash position**

- Operating cash-flow positive
- Continuing discussions with financiers for debt facility
- Well-funded to support PhotonAssay<sup>™</sup> unit growth

49

#### Contracted units<sup>1</sup>

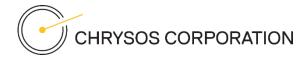
- 10 units signed in the Quarter, total of 48 contracts
- · Additional unit contracted to ALS in October
- Supports manufacturing expansion to 18 units/year

14

### Deployed units<sup>1</sup>

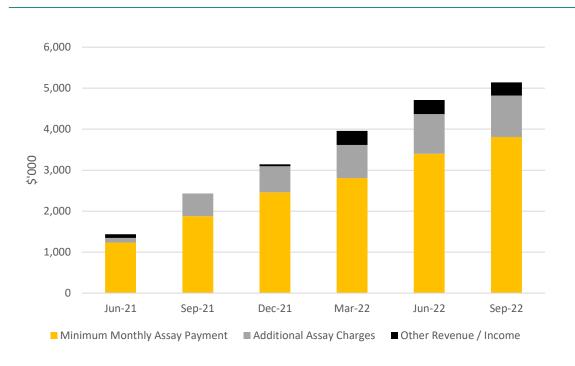
- · Two units deployed in the Quarter
- Two additional deployments post quarter, bringing units to 14
- Continued growth of deployed unit base

## Sustained revenue growth



### New unit deployments and continued strong utilisation are driving revenue growth

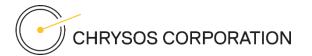
### **Unaudited MMAP, AAC & Other Income**



Minimum monthly assay payments provide sustainable forecastable revenue

- Minimum Monthly Assay Payments (MMAP) provide sustainable, forecastable minimum revenue
  - Q1 FY23 MMAP was \$3.8m, up 12% on Q4 FY22 (\$3.4m)
  - The 13 deployed units as at the Q1 FY23 update provide a baseline MMAP of \$1.6m per month, or \$19m per year
- Additional Assay Charges (AAC) are continuing to increase supported by high utilisation
  - Q1 FY23 AAC was \$1.0m, up 5% on Q4 FY22 (\$0.97m)
  - Q1 FY23 AAC accounted for 20% of Q1FY23 Total Revenue
- MMAP and AAC revenue continue to increase in line with Chrysos' growing deployed unit base
- Other income reflects the provision of sample jars and lids to customers

# **Large & unpenetrated TAM**

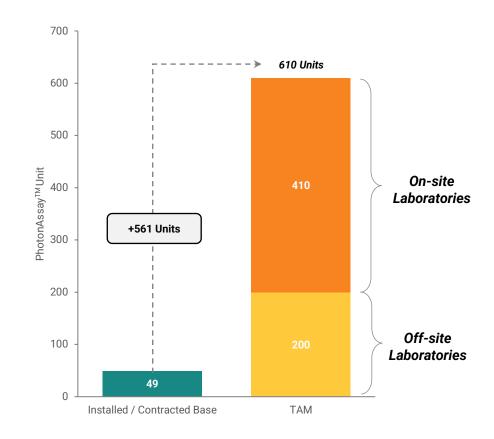


Chrysos has established a global structure to sustain rapid international growth

## Existing PhotonAssay<sup>TM</sup> Reach



## TAM for PhotonAssay<sup>™</sup> Units



## **Clear growth pathway**



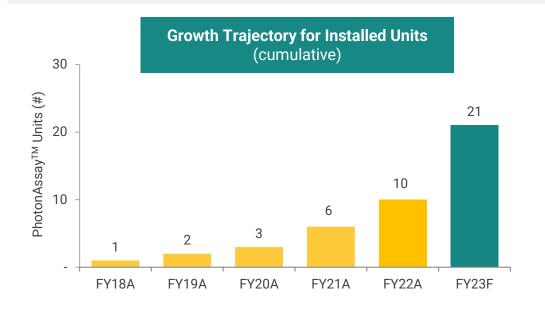
Clear organic growth plan with potential to expand TAM through additional commodities

### **Business Development Pipeline**

Global networks of laboratories

#### Intertek ALS SGS **MSALABS**

- PhotonAssay™ unit commitments extend out to 2025
- Existing customers offer additional deployment opportunities



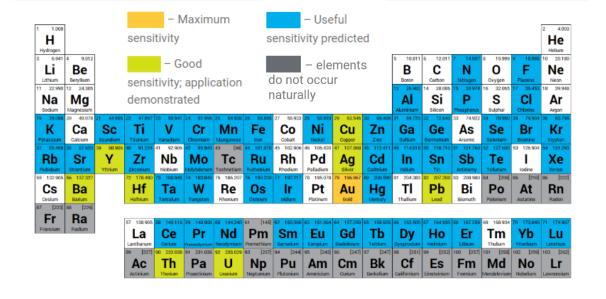
## **Multi-commodity Assaying**

#### Potential to expand TAM

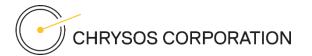
- Base metals
- **Energy metals**
- Electronics recycling

#### Potential to increase profitability

- Add-on analyses
- Concurrent moisture



# **Experienced leadership team**



### Supported by a well respected and tenured board

### **Senior leadership team**



#### **Dirk Treasure Founding CEO & Managing Director**

- Metallurgist with a background in both technical and commercial mining aspects spanning 15 years in the industry
- 7 years in novel metallurgical process development and commercialisation prior to becoming Chrysos' founding CEO

### **Board of Directors**



**Rob Adamson Founder & Chairman** 

- 20+ years' experience in mining and finance
- **Executive Chairman of RFC Ambrian**



#### **Kerry Gleeson Director**

- Experienced executive and non-executive Director in mining and associated industries
- Qualified Australian and English lawyer: M&A, debt & equity funding & commercialising technology



**Brett Coventry Chief Financial Officer** 

- Experienced in taking high growth technology start-ups from inception through to maturity
- 20 years in various roles encompassing international expansion, capital raising and listing through IPO



**Brett Boynton Founding Director** 

- Co-founder of AI data analytics business and founder of London listed gold exploration technology company
- 20+ years' investment banking experience in London, New York, Sydney



**Eric Ford** Director

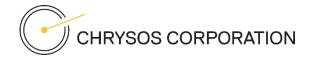
40 years of strategic management, commercial, operating and engineering experience in resources and energy



Ivan Mellado **Founding Director** 

- 20 years' experience in technology commercialisation and development ventures
- Business and Law qualifications; experienced executive and non-executive Director

# Looking ahead



### Chrysos is well positioned to continue accelerating its global growth

- Strong and sustainable growth expected in FY23
- On track to meet FY23 Prospectus Revenue target of \$26.6m, and EBITDA of \$3.2m
- 49 contracted units, with deployments extending into 2025
- 14 currently deployed and generating revenue
- On track to achieve 21 deployed units by the end of FY23
- Manufacturing expansion to 18 units/year in FY23
- Well-funded with \$82m¹ cash in bank to support PhotonAssay<sup>TM</sup> unit growth
- Ongoing discussions with financiers for debt facility for further growth



# Thank you

For more information, please visit **chrysoscorp.com** or contact us at **investors@chrysoscorp.com** 

