

30<sup>th</sup> November 2022

## Aspermont Results for year to September 2022

Aspermont (ASX:ASP, FRA:00W), the leading media services provider to the global resource industries, is pleased to announce financial results for FY22.

### Key Financial Highlights

- Total Revenue growth of 17% y-o-y, to \$18.7m
- Gross Profit growth of 15% y-o-y, to \$12m, with margins of 64%
- Reported EBITDA growth of 40% y-o-y, to \$2.3m; with margins of 12%
- Normalised EBITDA growth of 41% y-o-y, to \$2.8m; with margins of 15%
- Closing cash balance of \$6.6m; with no long-term debt
- Net Liquidity growth of 42% y-o-y, to \$4.7m

### Key Operational Highlights

- 10% growth in headcount with further workforce expansion underway in FY23
- Quarterly revenue has grown consistently over each of the last 25 quarters
- 75% of revenues are now recurring, up from 70% in FY21
- Live events business successfully relaunched in FY22 generating over \$2m in revenue

Aspermont MD, Alex Kent, said:

*“As per prior guidance, FY22 was an excellent year for Aspermont, at all levels. Given the challenging global conditions, our consistent growth confirms the resilience of our business models and key management to deliver progress regardless of overall financial conditions.*

*Aspermont has achieved growth in each of the last six years since the turnaround of the business in FY17. We are heading into our second financial year of inward investment, self-financed by our cashflow and cash reserves, as we prepare our organic growth models for a sustained and accelerated period of long-term growth.*

*Aspermont was founded in Australia, co-listed in Germany and is operationally run from London. Over the next few years our Corporate HQ may relocate to Singapore, and we will draw closer to North America. The next phase of Aspermont growth will likely be supported through a NASDAQ listing.”*

This announcement has been authorised by the Board of Directors.

For further information please contact:

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### **About Aspermont**

Aspermont is the leading media services provider to the global resource industries. Aspermont has built a commercial XaaS model for B2B media which distributes high value content to a growing global audience. This versatile model can be scaled to serve new business sectors in new countries and languages. Aspermont's increasing size of (paid) audiences has opened a data monetization opportunity that the company is now developing.

Aspermont is listed on the Australian Stock Exchange and quoted on the Frankfurt Stock Exchange. It is also quoted on Tradegate and other regional German exchanges. The company has offices in UK, Australia, Brazil, USA, Canada, Singapore and the Philippines.

For more information please see: [www.aspermont.com](http://www.aspermont.com)