



2 February 2023

1st Half FY23 Profit Before Tax up 64% Compared to 1st Half FY22 (Excluding One off Sale of IP)

The FY23 first half net profit before tax is \$1.835 million (1st half FY22: \$1.948 million). When you exclude the one-off sale of IP in FY22 of \$832,000, the net profit before tax is up 64% half on half. Sales revenue to 25 January 2023 is \$8.002 million, up 36% compared to January 2022. Confirmed sales orders to 25 January 2023 are up 76% compared to January 2022.

We have now formed a view that sales revenue will catch up to confirmed orders in this half. In addition, we anticipate that the increase in our container deliveries to USA and Netherlands will reduce average lead times for future sales orders to under 4 weeks.

In addition, the recent changes by the TGA to hold Australian manufacturers accountable for their zinc oxide importation where overseas factories are required to be audited to the same standard as ANO and the grade of zinc oxide meets the TGA requirements. This has had a positive effect on Australian sales, with orders up 6% and actual sales up 24% January 2023 compared to January 2022. We thank the TGA for levelling out the playing field.

Disclosures Regarding the Forward-Looking Statements

These forward-looking statements are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance and may involve known and unknown risks, uncertainties and other factors, many of which are outside the control of Advance ZincTek. Actual results, performance or achievements may vary materially from any forward-looking statements.

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We obviously can't predict the situation in Europe with the war, the issues between China and the USA and what impact global inflation and other economic pressures will have on our views.

Authorised by:

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