

16 February 2023

Market Announcements Office ASX Limited Exchange Centre 20 Bridge Street SYDNEY NSW 2000

Dear Sir

FY23 guidance upgrade

Please see attached.

All queries in relation to this announcement should be directed to Shalome Ruiter, Investor Relations Manager on 0404 811 847.

Yours faithfully

D Lewsey

Duncan Ramsay General Counsel



MARKET RELEASE

16 February 2023

FY23 guidance upgrade

Steadfast Group Limited (ASX:SDF) is pleased to announce upgraded FY23 guidance. Steadfast is upgrading its FY23 guidance range based on management's review of the preliminary results for the seven months to 31 January 2023.

	Previous FY23 Guidance Range	Upgraded FY23 Guidance Range
Underlying EBITA	\$400 million - \$420 million	\$420 million - \$430 million
Underlying NPAT	\$190 million - \$202 million	\$198 million - \$208 million
Underlying diluted EPS (NPAT) growth	5% - 11%	10% – 15%
Underlying NPATA	\$233 million - \$245 million	\$242 million - \$252 million

The upgraded FY23 guidance (at the mid-point) represents underlying EBITA growth of 24.9%, underlying NPAT growth of 20.1% and underlying NPATA growth of 20.3% against FY22 financial results.

This guidance is subject to:

- Our expectation of continued premium rate increases by insurers
- Completion of a further \$43m of Trapped Capital acquisitions in FY23
- No material economic impacts from current global uncertainties
- Key risks section of the 2022 Annual Report pages (48 49)

1H23 interim results conference call and webcast

Robert Kelly, Managing Director & CEO, and Stephen Humphrys, Chief Financial Officer, will host a conference call and webcast at 10:30am (AEDT) 22 February 2023 following the release of the half year results to 31 December 2022.

This announcement is authorised by the Steadfast Board of Directors.

For more information, please contact:

Shalome Ruiter Steadfast Group Limited Investor Relations Manager M: +61 404 811 847

E: shalomer@steadfast.com.au

Steadfast Group, established in 1996, is the largest general insurance broking network and the largest underwriting agency group in Australasia. The network provides services to broker businesses across Australia, New Zealand, Asia and London. As of June 2022, Steadfast Network brokers and underwriting agencies generated billings of more than \$13 billion. Steadfast also operates as a co-owner and consolidator through its equity interests in a number of broker businesses, underwriting agencies and other complementary businesses. Steadfast Group also has a majority equity stake in UnisonSteadfast, a global general insurance broker network with 243 brokers in 140 countries. For further information, please visit investor.steadfast.com.au