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ZELIRA'S UNIQUE RAPID COMMERCIALISATION STRATEGY – KEY TO SUCCESS



### Launch

Generate proprietary formulations
Launch products in global markets
Rapid path to revenues
Low Capex model



### Learn

Collect real-world patient data
Refine product to meet patient needs
Real-time response to market



### **Develop**

Patient data informs and de-risks design of clinical trial 43% costs reimbursable via Australian R&D rebate program Supports path to registration



## **Background on Autism Spectrum Disorder (ASD)**

### Prevalence

- About 1 in 44 children have been identified with autism spectrum disorder (ASD) according to estimates from CDC's Autism and Developmental Disabilities Monitoring (ADDM) Network
- The CDC estimates that 5,437,988 (2.21%) adults in the United States have ASD
- This prevalence estimate rose 57% (95% CI 27%–95%) from 2002 to 2006 the increment in ASD cases has arisen from increased awareness, education and environmental factors

### Total Addressable Market (TAM)

• The Autism Spectrum Disorders (ASD) Market Is Projected To Reach US \$4.53B By 2026 (PR Newswire, 2021)

### **Existing Therapies**

- Based on drug therapy, the global market is segmented into antipsychotic drugs, SSRIs/antidepressants, stimulants, sleep medications, and others
- Drugs such as Aripiprazole®, Risperidone®, and Melatonin® are FDA approved drugs that aid in the treatment of ASD. Bumetanide® and Balovaptan® are drugs that are under clinical trial and investigation to evaluate their safety and efficacy for the treatment of ASD. (Coherent Market Insights, 2021)

### **Opportunity**

• An increase in the prevalence of autism spectrum disorder (ASD) is positively impacting the growth of the market globally, which has led to increasing demand for clinical research for effective treatments



## **HOPE® - Real World Evidence**

 $\bullet$  $\bullet$ Autism patients report · HOPE® Grows For Autism improvement in symptoms video showing a before and quality of life with and after experience on Zelira Therapeutics' HOPE® cannabinoid medication Launch & Learn  $\bullet$  $\bullet$ ···· Autism Spectrum Disorder patients Video of Australian demonstrate improvements in patient and family taking HOPE® Clinical Global Impression (CGI) whilst on HOPE® · A natural history study of medical cannabis consumption in paediatric autism in the **United States** 



## Zelira sponsored – HOPE® 1 Longitudinal, Real-world Data Study

Clinical Global Impression (CGI) Global Improvement and Efficacy scores of Emerald HOPE® patients



OBJECTIVE: Investigate the effect of HOPE® 1 on behavioural symptoms in people with ASD, ENDPOINTS: Improvement in CGI scores (Clinician and Caregiver), PATIENTS: N = 45 PATIENT AGE: Mean age of patients was 14.1 years of age; the youngest patient was 5.1 years

DURATION: Mean time on treatment was 4.8 months: maximum treatment time to-date was 8.9 months



longer the patient was on treatment



## **HOPE® 1 For US FDA Clinical Trials**



HOPE® launched in Pennsylvania in 2020 and subsequently in Washington DC, Louisiana and Australia under the TGA Special Access Program



Over 9 Million doses of HOPE® dispensed in Pennsylvania over the past three (3) years without any negative safety signal



All sales in the US are out of pocket payments by parents that buy HOPE® to administer to their children with ASD, on a consistent, repeated, monthly basis



Proprietary HOPE® 1 product currently on the market as a tincture, reformulated into a free-flowing powder and pharmaceutical grade capsule using Zelira's proprietary, patent protected Zyraydi™ technology

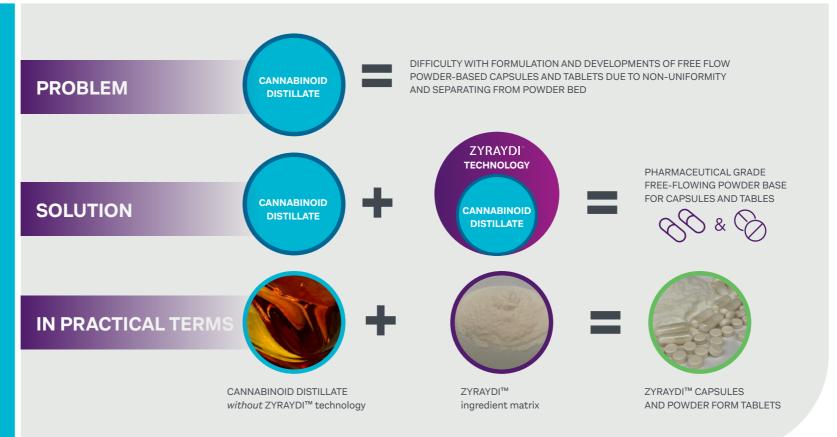


## **ZYRAYDI**<sup>™</sup>

## **Enhanced Distillate Capture and Dissolution Matrix (EDCDM)**

Distillate into capsules and tablets, made easy

We have solved two key issues holding back wider acceptance of cannabinoid medicinal products – the difficulty in formulating solid oral dosage drugs with distillate and the low rate of dissolution in the body from capsules and tablets.





## Pathway to US FDA NDA

1

TPP

Solidify Target Product Profile 2

Pre-IND & ODD

Application
Preparation and
submission of
Pre-IND & ODD
Application to FDA

3

**IND Opening** 

Successful opening of IND

4

Phase II POC

Proof-of-Concept Phase II Trial Commencement 5

Type C Meeting

FDA Type C Meeting post-Ph II POC

6

Phase I

Commencement of subsequent Phase I study

7

PK BA/BE

Demonstrating Bioavailability & Bioequivalence 8

Phase II Factorial & Dose Ranging 9

Phase III
Pivotal

10

Type C
Meeting
& eCTD
Submission

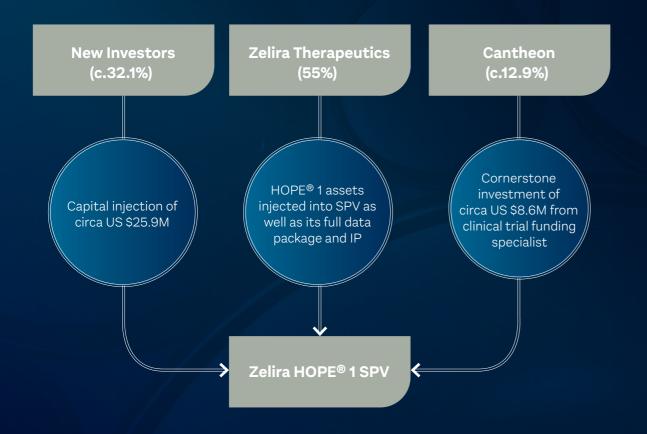


## **Summary of Strategy and Timeline**

		2023					2024								2025							2026														
			Q1		Q2		Q3		Q2	1	Q	1	(	Q2		Q3		Q4		(	Q1	C	Q2		Q3		Q4		(	21		Q2		Q3		Q4
	Duration	JAN	FEB	MAK APR	MAY	JUL J	AUG	SEPT	NOV	DEC	JAN	MAR	APR	MAY	JUL	AUG	SEPT	NOV	DEC	JAN	FEB	APR	MAY	JOL JOL	AUG	SEPT	NOV	DEC	NAN	FEB	APR	MAY	N =	AUG	SEPT	NOV DEC
ТРР	2 weeks																																			
PRE-IND	16 weeks / 4 Mos.																																			
IND	16 weeks / 4 Mos.																																			
PHASE 2 POC	6 months																																			
PK / Dose Ranging	4 months													L																						
PHASE 2 FACTORIAL	6 months																ı																			
Phase III Pivotal	(12-18 months)																																	b		
FDA, eCTD Submission & NDA	(12-18 months)																																			



## **SPV Structure**



- → Binding term sheet from Cantheon Capital LLC (Cantheon) to provide an initial US \$8.6M cornerstone funding for Zelira to conduct FDA Phase 2 and Phase 3 clinical trials for Zelira's proprietary and patented protected HOPE® 1 product (Term Sheet), via a special purpose vehicle (SPV).
- → Zelira will contribute to the SPV its HOPE® 1 product, IP and real-world data for 55% equity ownership of the SPV. Cash investors will contribute up to a total of circa US \$35M to fund the SVP and US FDA trials for HOPE® 1 in exchange for a maximum cumulative equity interest of 45% of the SVP.
- → Zelira will manage the SVP as part of its business platform.
- → Cantheon's Term Sheet represents approximately 25% of the total US \$35M US FDA trial cost to be raised for the SVP.
- ⇒ Cantheon's Term Sheet, representing US \$8,639,400, is structured as a convertible note that can be converted into a maximum of 12.93% of the SPV's common stock. Cantheon's investment values the HOPE® 1 SPV at US \$66.5M



## **INGENŪ**

Globally focused Contract Research Organization working exclusively in the cannabinoid and psychedelic space.

> Zelira HOPE® 1 SPV has appointed iNGENū CRO Pty Ltd (iNGENū) as its Contract Research Organisation (CRO) to lead the clinical validation and regulatory registration of the study product with the US FDA through the submission of an Investigative New Drug (IND) application.



In addition, iNGENū will partner with the SPV to drive the execution of required clinical trials and pivotal studies for approval and licenses required for commercialisation. CONFIDENTIAL UNDER TERMS OF NON-DISCLOSURE AGREEME

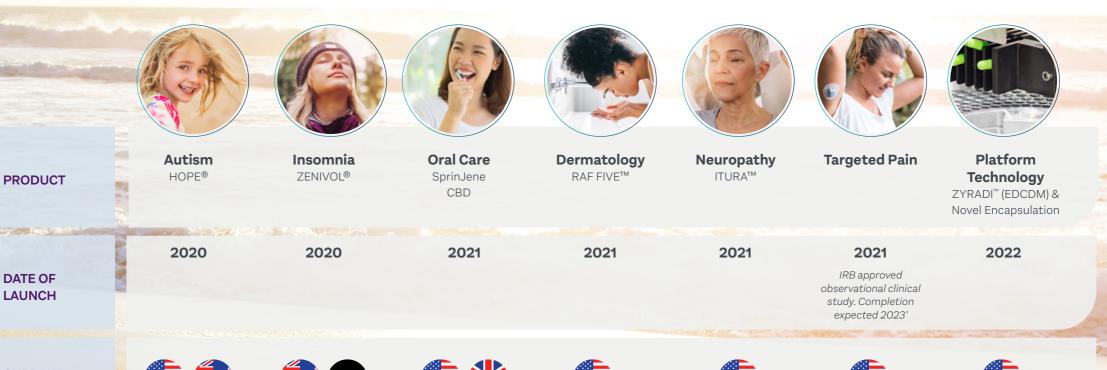
iNGENū and its US based affiliate, Benuvia, hold Schedule 1 licenses and the DEA and FDA licenses required to conduct the HOPE® 1 trials in Australia and the United States

> iNGENū and its US based affiliate, Benuvia, have a US based manufacturing facility that is fully licensed to provide both clinical trial material and commercial material for HOPE® 1





### ZELIRA'S PORTFOLIO OF CLINICALLY VALIDATED ASSETS



Via Business Development focused on licensing and distribution we are taking these assets to the world



**DATE OF** 

LAUNCH

**CURRENT MARKETS** 









## **Zelira Patent Portfolio**

A significant distinction of the Zelira strategy is our investment in patent protection

Therapeutic Area	Granted/Allowed	Under Prosecution/Examination							
Cancer compositions	8	13							
Skin compositions	4	8							
Sleep compositions	8	27							
Cancer prognosis	18	0							
Autism compositions	0	12							
Pain compositions	1	16							
PTSD/Anxiety composition	1	13							
Opioid sparing compositions	1	13							
Encapsulation	0	1							
Total	41	103							

patents granted 26 Countries Therapeutic

103
patents awaiting
approval

areas zelira therapeutics



# Thank You

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