

# **Carbon Revolution Limited**

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# Carbon Revolution (ASX code: CBR) 1H FY23 FINANCIAL RESULTS: HIGHER WHEEL PRICES DRIVE GROWTH IN REVENUE AND CONTRIBUTION MARGIN

**Geelong, Australia, 28 February 2023:** Geelong-based advanced manufacturer Carbon Revolution Limited (the "Company") (ASX:CBR), whose lightweight carbon fibre wheels are used on some of the world's best and most-sought after cars, today announces its first half results for financial year 2023 (1H FY23).

# 1H FY23 Highlights

- Half-year revenue of \$18.0m, 2.3% growth over PCP, reflecting a higher average wheel price
- Contribution margin increased 114% over PCP to \$1.5m
- Operating cash improved by \$33.3m over PCP to \$5.3m
- Commissioning of the first phase of the Mega-line is progressing well. Customer wheels have been in production on the Mega-line since January 2023
- Progressing the Company's merger and US listing a key focus for 2H FY23
- Proposed liquidity and funding initiatives anticipated to meet funding needs up to merger completion

Carbon Revolution CEO Jake Dingle said it was pleasing to see the award of the Company's first EV wheel program from a global OEM, and orders for existing programs recover following supply chain disruptions in 1H FY23.

"Following a temporary reduction in orders from General Motors for the Chevrolet Corvette Z06 and Z07 wheels in the first half, production has restarted for this program," Mr Dingle said.

"We are expecting a stronger second half for FY23 with a new program in production utilising Phase 1 of the Mega-line to further improve operational efficiency.

"We have a funding plan with both secured and proposed liquidity improvement initiatives and a proposed new debt facility which should enable the Company to complete the merger and US listing."

# Financial and operating performance

The half-year revenue \$18.0 million, represents growth of 2.3% over the prior corresponding period ("PCP") of last financial year (1H FY22: \$17.6 million). The growth reflected a higher average wheel price due to product mix, with total wheels sold of 6.181 being 5% below PCP.

There was growth in contribution margin which increased 114% to \$1.5 million. During the first half, plant facilities continued to run as planned, with the team focusing on quality, throughput and efficiency improvements.

"This improvement in contribution margin was due to favourable product mix. As production ramps we anticipate scale to drive further contribution margin improvement" Mr Dingle said.

The Company is gearing up production for the increases expected during 2023. Wheel production for the Corvette Z06 has resumed and the initial ramp-up of the new premium SUV wheel is underway. The launch of the 2024 Mustang Dark horse wheel program will follow shortly in mid 2023. Development and launch activities for development programs are progressing well.

Cash from operating activities increased by \$33.3million to \$5.3 million following higher customer receipts due to the sales ramp up for the Ferrari and Corvette programs in late FY22. Successful customer initiatives to improve liquidity led to lower receivables and improved working capital and higher operating grants including grant advances to assist short-term liquidity. The Company received \$9million for the MMI grant in December 2022.

The Company's EBITDA loss excluding capital raising costs improved 11.5% to \$18.5 million.

# Mega-line project update

Installation and commissioning of the Mega-line is progressing well. Several processes are already in production including the face lay-up, pre-heat, demould and tool management system. These systems are operating well, and the Company continues to systematically commission the overall line integration. On a cumulative basis \$14.8 million has been invested on the Mega-line project, of which \$3.2 million was incurred during this half. There are currently commitments for a further \$4.8 million for the Mega-line project.

# Bridge funding plan

The Company is pursuing funding initiatives to address its significant funding challenges and to enable it to complete the Transaction with Twin Ridge Capital Acquisition Corp., as announced on 30 November 2022. The Company has secured \$10.8 million of funding initiatives related to customer prepayments and supplier payment deferrals. The Company is also progressing further funding initiatives, including \$10.8 million of additional customer related prepayment initiatives, a proposed new \$2 million convertible debt and \$72 million of cash (net of upfront interest, costs and other fees) from a proposed new debt facility.

Further detail relating to these funding initiatives, including the risks associated with their realisation, are described in the ASX announcements released by the Company on 27 and 28 February 2023 respectively, titled "Funding and Liquidity Initiatives Update and Amended Financial Report for FY22' and 'Lodgement of US Registration Statement (F4) with the U.S. Securities and Exchange Commission'.

- ENDS -

Approved for release by the Board of Directors of Carbon Revolution Limited.

References to Dollars, dollars or \$ mean Australian Dollars unless otherwise stated.

#### INVESTOR CONTACT

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#### **INVESTOR BRIEFING**

The accompanying investor and analyst briefing will be at 9.30am (AEDT) on Tuesday 28 February 2023. To pre-register for this event please use the following link:

https://carbonrev.zoom.us/webinar/register/WN\_h4obIB-5T3SElfk9zm0Nrw

Registered participants will receive a calendar invite and meeting link (and dial in number if required) which is to be used when connecting. A recording of the briefing will be made available on the Carbon Revolution Investor Centre website:

https://www.carbonrev.com/annual-reports/results-presentations/

# ABOUT CARBON REVOLUTION

Carbon Revolution is an Australian technology company, which has successfully innovated, commercialised and industrialised the advanced manufacture of carbon fibre wheels for the global automotive industry. The Company has progressed from single prototypes to designing and manufacturing high-performing wheels for some of the fastest street cars and most prestigious brands in the world. Carbon Revolution is creating a significant and sustainable advanced technology business that supplies its lightweight wheel technology to automotive manufacturers around the world.

For more information, visit <u>carbonrev.com</u>

## Information about Proposed Business Combination

As previously announced, Carbon Revolution Limited ("CBR", "Carbon Revolution" or the "Company") (ASX: CBR) and Twin Ridge Capital Acquisition Corp. ("Twin Ridge" or "TRCA") (NYSE: TRCA) have entered into a definitive business combination agreement and accompanying scheme implementation deed ("SID") that is expected to result in Carbon Revolution becoming publicly listed in the U.S. via a series of transactions, including a scheme of arrangement. Upon closing of the transactions, the ordinary shares and warrants of the merged company, an Irish company also named Carbon Revolution Limited (formerly known as Poppetell Limited), that will become the parent company of the Company and Twin Ridge, are expected to trade on a national exchange in the United States, and Carbon Revolution's shares shall be delisted from the ASX.

#### Additional Information about the Proposed Business Combination and Where to Find It

This communication relates to the proposed business combination involving Carbon Revolution Limited, an Australian public company with Australian Company Number (ACN) 128 274 653 listed on the Australian Securities Exchange ("CBR"), Twin Ridge Capital Acquisition Corp., a Cayman Islands exempted company ("TRCA"), Carbon Revolution Limited (formerly known as Poppetell Limited), a private limited company incorporated in Ireland with registered number 607450 ("MergeCo"), and Poppettell Merger Sub, a Cayman Islands exempted company and wholly-owned subsidiary of MergeCo ("Merger Sub"). In connection with the proposed business combination, MergeCo intends to file with the U.S. Securities and Exchange Commission (the "SEC") a Registration Statement on Form F-4 (the "Registration Statement"), which will include a preliminary proxy statement of TRCA and a preliminary prospectus of MergeCo relating to the MergeCo Shares to be issued in connection with the proposed business combination. This communication is not a substitute for the Registration Statement, the definitive proxy statement/final prospectus or any other document that MergeCo or TRCA has filed or will file with the SEC or send to its shareholders in connection with the proposed business combination. This communication does not contain all the information that should be considered concerning the proposed business combination and other matters and is not intended to form the basis for any investment decision or any other decision in respect of such matters.

BEFORE MAKING ANY VOTING OR INVESTMENT DECISION, TRCA'S SHAREHOLDERS AND OTHER INTERESTED PARTIES ARE URGED TO READ THE PROXY STATEMENT/PROSPECTUS WHEN IT BECOMES AVAILABLE AND ANY AMENDMENTS THERETO AND ANY OTHER DOCUMENTS FILED BY TRCA OR MERGECO WITH THE SEC IN CONNECTION WITH THE PROPOSED BUSINESS COMBINATION OR INCORPORATED BY REFERENCE THEREIN IN THEIR ENTIRETY BEFORE MAKING ANY VOTING OR INVESTMENT DECISION WITH RESPECT TO THE PROPOSED BUSINESS COMBINATION BECAUSE THEY CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED BUSINESS COMBINATION AND THE PARTIES TO THE PROPOSED BUSINESS COMBINATION.

After the Registration Statement is declared effective, the definitive proxy statement will be mailed to shareholders of TRCA as of a record date to be established for voting on the proposed business combination. Additionally, TRCA and MergeCo will file other relevant materials with the SEC in connection with the proposed business combination. Copies of the Registration Statement, the definitive proxy statement/final prospectus and all other relevant materials for the proposed business combination filed or that will be filed with the SEC may be obtained, when available, free of charge at the SEC's website at www.sec.gov. In addition, the documents filed by TRCA or MergeCo may be obtained, when available, free of charge from TRCA at www.twinridgecapitalac.com. TRCA's shareholders may also obtain copies of the definitive proxy statement/prospectus, when available, without charge, by directing a request to Twin Ridge Capital Acquisition Corp., 999 Vanderbilt Beach Road, Suite 200, Naples, Florida 60654.

#### No Offer or Solicitation

This communication is for information purposes only and is not intended to and does not constitute, or form part of, an offer, invitation or the solicitation of an offer or invitation to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of any securities, or the solicitation of any vote or approval in any jurisdiction, pursuant to the proposed business combination or otherwise, nor shall there be any sale, issuance or transfer of securities in any jurisdiction in contravention of applicable law. The proposed business combination will be implemented solely pursuant to the Business Combination Agreement and Scheme Implementation Deed, in each case, filed as exhibits to the Current Report on Form 8-K filed by TRCA with the SEC on November 30, 2022, which contains the full terms and conditions of the proposed business combination. No offer of securities shall be made except by means of a prospectus meeting the requirements of the Securities Act.

# Participants in the Solicitation of Proxies

This communication may be deemed solicitation material in respect of the proposed business combination. TRCA, CBR, MergeCo, Merger Sub and their respective directors and executive officers, under SEC rules, may be deemed to be participants in the solicitation of proxies from TRCA's shareholders in connection with the proposed business combination. Investors and security holders may obtain more detailed information regarding the names and interests in the proposed business combination of TRCA's directors and officers in TRCA's filings with the SEC, including TRCA's initial public offering prospectus, which was filed with the SEC on March 5, 2021, TRCA's subsequent annual report on Form 10-K and quarterly reports on Form 10-Q. To the extent that holdings of TRCA's securities by insiders have changed from the amounts reported therein, any such changes have been or will be reflected on Statements of Change in Ownership on Form 4 filed with the SEC. Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies to TRCA's shareholders in connection with the business combination will be included in the definitive proxy statement/prospectus relating to the proposed business combination when it becomes available. You may obtain free copies of these documents, when available, as described in the preceding paragraphs.

# **Forward-Looking Statements**

All statements other than statements of historical facts contained in this communication are forward-looking statements. Forward-looking statements may generally be identified by the use of words such as "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "expect," "should," "would," "plan," "project," "forecast," "predict," "potential," "seem," "seek," "future," "outlook," "target" or other similar expressions (or the negative versions of such words or expressions) that predict or indicate future events or trends or that are not statements of historical matters. These forward-looking statements include, but are not limited to, statements regarding the financial position, business strategy and the plans and objectives of management for future operations including as they relate to the proposed business combination and related transactions, pricing and market opportunity, the satisfaction of closing conditions to the proposed business combination and related transactions, the level of redemptions by TRCA's public shareholders and the timing of the completion of the proposed business combination, including the anticipated closing date of the proposed business combination and the use of the cash proceeds therefrom. These statements are based on various assumptions, whether or not identified in this communication, and on the current expectations of CBR's and TRCA's management and are not predictions of actual performance. These forward-looking statements are provided for illustrative purposes only and are not intended to serve as, and must not be relied on by any investor as a guarantee, an assurance, a prediction or a definitive statement of fact or probability. Actual events and circumstances are difficult or impossible to predict and may differ from such assumptions, and such differences may be material. Many actual events and circumstances are beyond the control of CBR and TRCA.

These forward-looking statements are subject to a number of risks and uncertainties, including (i) changes in domestic and foreign business, market, financial, political and legal conditions; (ii) the inability of the parties to successfully or timely consummate the proposed business combination, including the risk that any required regulatory approvals are not obtained, are delayed or are subject to unanticipated conditions that could adversely affect the combined company or the expected benefits of the proposed business combination, or that the approval of the shareholders of TRCA or CBR is not obtained; (iii) the ability to maintain the listing of MergeCo's securities on the stock exchange; (iv) the inability to complete any private placement financing, the amount of any private placement financing or the completion of any private placement financing with terms unfavorable to you; (v) the risk that the proposed business combination disrupts current plans and operations CBR or TRCA as a result of the announcement and consummation of the proposed business combination and related transactions; (vi) the risk that

any of the conditions to closing of the business combination are not satisfied in the anticipated manner or on the anticipated timeline or are waived by any of the parties thereto; (vii) the failure to realize the anticipated benefits of the proposed business combination and related transactions; (viii) risks relating to the uncertainty of the costs related to the proposed business combination; (ix) risks related to the rollout of CBR's business strategy and the timing of expected business milestones; (x) the effects of competition on CBR's future business and the ability of the combined company to grow and manage growth, establish and maintain relationships with customers and healthcare professionals and retain its management and key employees; (xi) risks related to domestic and international political and macroeconomic uncertainty, including the Russia-Ukraine conflict; (xii) the outcome of any legal proceedings that may be instituted against TRCA, CBR or any of their respective directors or officers, following the announcement of the proposed business combination; (xiii) the amount of redemption requests made by TRCA's public shareholders; (xiv) the ability of TRCA to issue equity, if any, in connection with the proposed business combination or to otherwise obtain financing in the future; (xv) the impact of the global COVID-19 pandemic and governmental responses on any of the foregoing risks; (xvi) risks related to CBR's industry; (xvii) changes in laws and regulations; and (xviii) those factors discussed in TRCA's Annual Report on Form 10-K for the year ended December 31, 2021 and subsequent Quarterly Reports on Form 10-Q, in each case, under the heading "Risk Factors," and other documents of TRCA or MergeCo to be filed with the SEC, including the proxy statement / prospectus. If any of these risks materialize or TRCA's or CBR's assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. There may be additional risks that neither TRCA nor CBR presently know or that TRCA and CBR currently believe are immaterial that could also cause actual results to differ from those contained in the forward-looking statements. In addition, forward-looking statements reflect TRCA's and CBR's expectations, plans or forecasts of future events and views as of the date of this communication. TRCA and CBR anticipate that subsequent events and developments will cause TRCA's and CBR's assessments to change. However, while TRCA and CBR may elect to update these forward-looking statements at some point in the future, each of TRCA, CBR, MergeCo and Merger Sub specifically disclaim any obligation to do so, unless required by applicable law. These forward-looking statements should not be relied upon as representing TRCA's and CBR's assessments as of any date subsequent to the date of this communication. Accordingly, undue reliance should not be placed upon the forward-looking statements.