

# **Announcement Summary**

# **Entity name**

XERO LIMITED

### **Announcement Type**

New announcement

#### Date of this announcement

Tuesday April 11, 2023

#### The +securities to be quoted are:

★Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

# Total number of +securities to be quoted

ASX +security code	Security description	Number of +securities to be quoted	Issue date
XRO	ORDINARY FULLY PAID	25,231	16/03/2023
XRO	ORDINARY FULLY PAID	782,837	06/04/2023
XRO	ORDINARY FULLY PAID	6,000	17/03/2023
XRO	ORDINARY FULLY PAID	10,000	20/03/2023
XRO	ORDINARY FULLY PAID	600	21/03/2023
XRO	ORDINARY FULLY PAID	6,000	14/03/2023

Refer to next page for full details of the announcement



### Part 1 - Entity and announcement details

# 1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

# 1.2 Registered number type

Registration number

ARBN

160661183

1.3 ASX issuer code

XRO

1.4 The announcement is

☑ New announcement

1.5 Date of this announcement

11/4/2023



# Part 2 - Type of Issue

2.1 The +securities to be quoted are: 

✓ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are:

☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an Appendix 3B

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

**XROAK: RESTRICTED STOCK UNIT** 

TO (Existing Class)
ASX +security code and description

**XRO: ORDINARY FULLY PAID** 

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

16/3/2023

securities were converted 16/3/2023

The last date the options were

exercised or other +convertible

231

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? 

☑ No

#### Issue date

16/3/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

✓ Yes



Number	of +	securities	s to b	e q	uoted
--------	------	------------	--------	-----	-------

180

Are the +securities being issued for a cash consideration?

☑ No

#### Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

88.470000

Any other information the entity wishes to provide about the +securities to be quoted

#### Number of +securities to be quoted

51

Are the +securities being issued for a cash consideration?

✓ No

#### Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

87.890000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAK: RESTRICTED STOCK UNIT



TO (Existing Class)
ASX +security code and description

**XRO: ORDINARY FULLY PAID** 

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted 6/4/2023

The last date the options were exercised or other +convertible securities were converted

6/4/2023

782,837

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? 
⊗ No

Issue date

6/4/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes



٨	lumber	of +	securitie	s to be	e auoted

528,521

Are the +securities being issued for a cash consideration?

**☑** No

#### Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

89.010000

Any other information the entity wishes to provide about the +securities to be quoted

# Number of +securities to be quoted

166

Are the +securities being issued for a cash consideration?

☑ No

#### Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY22 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

89.450000

Any other information the entity wishes to provide about the +securities to be quoted

#### Number of +securities to be quoted

9,986

Are the +securities being issued for a cash consideration?

☑ No

### Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY22 Annual Report accessible at Xero's website).



Application for quotation of +securities	
Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the	
recurities to be quoted	
39.510000	
Any other information the entity wishes to provide about the +securities to be quoted	
Number of +securities to be quoted	
273	
Are the +securities being issued for a cash consideration? No	
5 140	
Please describe the consideration being provided for the +securities	
Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY22 Annual Report accessible at Xero's website).	е
Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the	
39.700000	
Any other information the entity wishes to provide about the +securities to be quoted	
Number of +securities to be quoted	
243,891	
- <del></del>	
Are the +securities being issued for a cash consideration?	
Are the +securities being issued for a cash consideration?	
Are the +securities being issued for a cash consideration? ☑ No	

+securities to be quoted

89.420000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class



# FROM (Existing Class) ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

**XRO: ORDINARY FULLY PAID** 

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

16/3/2023

The last date the options were exercised or other +convertible securities were converted

16/3/2023

25.000

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? 
☑ No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? 
⊗ No

Issue date

16/3/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes

M	ļ

Number of +securities to be quoted 10,000				
Are the +securities being issued for a cash consideration   ☑ Yes	?			
In what currency is the cash consideration being paid?	What is the issue price per +security?			
AUD - Australian Dollar	AUD 45.15000000			
Any other information the entity wishes to provide about	the +securities to be quoted			
Number of +securities to be quoted 12,500				
Are the +securities being issued for a cash consideration	?			
In what currency is the cash consideration being paid?	What is the issue price per +security?			
AUD - Australian Dollar	AUD 74.62000000			
Any other information the entity wishes to provide about	the +securities to be quoted			
Number of +securities to be quoted 2,500				
Are the +securities being issued for a cash consideration   ⊗ Yes	?			
In what currency is the cash consideration being paid?	What is the issue price per +security?			
AUD - Australian Dollar	AUD 48.33000000			
Any other information the entity wishes to provide about the +securities to be quoted				



#### Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

**XRO: ORDINARY FULLY PAID** 

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

17/3/2023

The last date the options were exercised or other +convertible securities were converted

17/3/2023

6,000

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

No

#### Issue date

17/3/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes



Number of +securities to be quoted

6.000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the i

What is the issue price per +security?

AUD - Australian Dollar

AUD 34.00000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

**XRO: ORDINARY FULLY PAID** 

Please state the number of options that were exercised or other +convertible securities that were converted

20/3/2023

The last date the options were exercised or other +convertible securities were converted

20/3/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The first date the options were

exercised or other +convertible

securities were converted

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

10,000

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

☑ No



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20/3/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes

Issue details

Number of +securities to be quoted

10,000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid?

What is the issue price per +security?

AUD - Australian Dollar

AUD 34.00000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

**XRO: ORDINARY FULLY PAID** 

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

21/3/2023

The last date the options were exercised or other +convertible securities were converted

21/3/2023

600



Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? 

⊗ No

#### Issue date

21/3/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes

Issue details

Number of +securities to be quoted

600

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar AUD 56.20000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

# FROM (Existing Class) ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

**XRO: ORDINARY FULLY PAID** 

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

The last date the options were exercised or other +convertible securities were converted

14/3/2023

14/3/2023

6,000

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? 

⊗ No

#### Issue date

14/3/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

✓ Yes

Number of +securities to be quoted

6,000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar AUD 34.00000000

Any other information the entity wishes to provide about the +securities to be quoted



### Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

ASX +security code and description

Total number of +securities on issue

XRO: ORDINARY FULLY PAID 151,065,416

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

ASX +security code and description

Total number of +securities on issue

XROAK: RESTRICTED STOCK UNIT 677,031

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES 1,445,934