



ABN: 32 115 131 667

ASX: CBO

ASX Announcement – 1st May 2023

Australian Crop and Trading Update

The Board of Cobram Estate Olives Limited (“CBO” or “the Company”) provides shareholders with the following update.

2023 Australian crop update

Harvest at all our Australian groves will be underway by the end of this week with our two mills operational as planned, including the newly expanded Boort mill.

As previously announced, cool and wet weather conditions in Spring 2022 meant the full bloom period in November 2022 took place ten days later than historical average leading to a delay in fruit development and the start of oil accumulation. Cooler than average temperatures during autumn, particularly late in March 2023 and early in April 2023, did not allow the oil accumulation to reach historical average levels despite the decision to start harvest a week later than normal.

Analysis of samples from different varieties and management areas currently indicates that the oil accumulation this season is likely to be approximately 15% lower than historical average. At this point there are no meaningful fruit volume indicators although FY2023 is still expected to deliver a significantly higher yielding olive crop compared with FY2022¹. Subject to weather conditions we expect to finish harvest by the end of June 2023.

Trading update

Nearing the end of the growing cycle of the Australian crop, the Company is pleased to report its grove input costs were around 10% lower than internal budgets. This is predominantly due to the combination of less water application (with the cooler and wetter than average season), and softening of costs, particularly in relation to water. The Company is expecting key grove input costs such as water, fertilizer, and electricity to remain soft into FY2024.

Pleasingly, sales for the March 2023 quarter have been strong. Packaged goods sales for the quarter were higher than each of the September and December 2022 quarters in both the Australian and the USA operations. The Company’s sales outlook remains positive for the last quarter of FY2023.

¹ Olive trees naturally bear fruit in two-year (biennial) cycles, with a lower yielding crop one year (e.g. FY2022) followed by a higher yielding crop the next (e.g. FY2023). This is a known and expected two-year cycle that is easily managed operationally and logistically by our business.

For further information regarding this announcement please contact us at investors@cobramestateolives.com.

Kind regards

Leandro Ravetti and Sam Beaton

Joint-CEOs and Executive Directors

On behalf of the Board of Cobram Estate Olives Limited

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About Cobram Estate Olives Limited

CBO is Australia's largest vertically integrated olive farmer and marketer of premium quality extra virgin olive oil. The company owns a portfolio of premium olive oil brands including Cobram Estate® and Red Island®. CBO's olive farming assets include over 2.586 million olive trees planted on 7,000 hectares of farmland in central and north-west Victoria and 207,500 trees planted on 358 hectares of long-term leased and freehold properties in California, USA. The company also owns Australia's largest olive tree nursery, three olive mills, two olive oil bottling and storage facilities, and the Modern Olives® laboratory. With operations in Australia and the USA, and export customers in 16 countries, CBO is firmly positioned as a leader in the Australian olive industry and a global leader in sustainable olive farming. For further information, please visit <https://cobramestateolives.com.au>.