

Announcement Summary

Entity name

XERO LIMITED

Announcement Type

New announcement

Date of this announcement

Tuesday June 13, 2023

The +securities to be quoted are:

₭ Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

Total number of +securities to be quoted

ASX +security code	Security description	Number of +securities to be quoted	Issue date
XRO	ORDINARY FULLY PAID	81,781	31/05/2023
XRO	ORDINARY FULLY PAID	1,352	01/06/2023
XRO	ORDINARY FULLY PAID	3,677	09/06/2023
XRO	ORDINARY FULLY PAID	2,000	02/06/2023
XRO	ORDINARY FULLY PAID	29,333	05/06/2023
XRO	ORDINARY FULLY PAID	3,055	07/06/2023
XRO	ORDINARY FULLY PAID	19,001	08/06/2023

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

1.2 Registered number type

Registration number

ARBN

160661183

1.3 ASX issuer code

XRO

1.4 The announcement is

☑ New announcement

1.5 Date of this announcement

13/6/2023



Part 2 - Type of Issue

2.1 The +securities to be quoted are:

✓ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are:

☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an Appendix 3B

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAK: RESTRICTED STOCK UNIT

TO (Existing Class) ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

exercised or other +convertible

securities were converted

The first date the options were

31/5/2023

The last date the options were exercised or other +convertible securities were converted

31/5/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? ☑ No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

81.781

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

✓ Yes

Provide details of the KMP or +associates who are exercising options or converting convertible securities

Number of options being exercised or other +convertible securities Name of KMP Name of registered holder being converted 3,770 Kirsty Godfrey-Billy Kirsty Godfrey-Billy



Issue date

31/5/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?



Number	of +se	curities	to	be	auot	ed
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31,719

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

109.950000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

24,585

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

110.840000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

25,477

Are the +securities being issued for a cash consideration?

ſ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).



Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

110.880000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAK: RESTRICTED STOCK UNIT

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted 1/6/2023

1/6/2023

The last date the options were

securities were converted

exercised or other +convertible

134

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

⊗ No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

✓ No

Issue date

1/6/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued



+securities in that class? ☑ Yes

Issue details

Number of +securities to be quoted

134

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

109.950000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAK: RESTRICTED STOCK UNIT

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

9/6/2023

The last date the options were exercised or other +convertible securities were converted

9/6/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

66



The underlying securities being received by the holder are:

☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?
⊗ No

Issue date

9/6/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?



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29

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

109.300000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

37

Are the +securities being issued for a cash consideration?

☑ No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

112.110000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)



ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

1/6/2023

The last date the options were exercised or other +convertible securities were converted

1/6/2023

1,218

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

The first date the options were

exercised or other +convertible

securities were converted

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

Issue date

1/6/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

✓ Yes



Number of +securities to be quoted

1.218

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid?

What is the issue price per +security?

AUD - Australian Dollar

AUD 88.88000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

2/6/2023

The last date the options were exercised or other +convertible securities were converted

2/6/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

2,000

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

☑ No



Issue	date
-------	------

2/6/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Yes

Issue details

Number of +securities to be quoted

2,000

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid?

What is the issue price per +security?

AUD - Australian Dollar

AUD 62.86000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

29,333

The first date the options were exercised or other +convertible securities were converted

5/6/2023

The last date the options were exercised or other +convertible securities were converted

5/6/2023



Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

© No

Issue date

5/6/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

M	ļ

Number of +securities to be quoted 4,333	
Are the +securities being issued for a cash consideration $\ensuremath{\mathfrak{C}}$ Yes	?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 34.00000000
Any other information the entity wishes to provide about	the +securities to be quoted
Number of +securities to be quoted 10,000	
Are the +securities being issued for a cash consideration ☑ Yes	?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 37.67000000
Any other information the entity wishes to provide about	the +securities to be quoted
Number of +securities to be quoted 15,000	
Are the +securities being issued for a cash consideration $\ensuremath{\mathfrak{C}}$ Yes	?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 62.86000000
Any other information the entity wishes to provide about	the +securities to be quoted



Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

7/6/2023

7/6/2023

The last date the options were

securities were converted

exercised or other +convertible

3,055

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

⊗ No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

No

Issue date

7/6/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?



Number of +securities to be quoted

3.055

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar AUD 37.67000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

8/6/2023

The last date the options were exercised or other +convertible securities were converted

8/6/2023

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

☑ An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

19,001

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

☑ No



Issue date	
8/6/2023	
Will the +securities to be quoted rank equally in all respersable +securities in that class? ☑ Yes	ects from their issue date with the existing issued
e details	
Number of +securities to be quoted	
3,500	
Are the +securities being issued for a cash consideration ⊗ Yes	n?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 79.50000000
Any other information the entity wishes to provide about	the +securities to be quoted
Number of +securities to be quoted 15,501	
Are the +securities being issued for a cash consideration ✓ Yes	n?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 88.88000000
Any other information the entity wishes to provide about	the +securities to be quoted



Existing +securities converting into additional +securities in an existing class

FROM (Existing Class)
ASX +security code and description

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)
ASX +security code and description

XRO: ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

9/6/2023

9/6/2023

The last date the options were

securities were converted

exercised or other +convertible

3,611

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

© No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are:

Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

© No

Issue date

9/6/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

Number of +securities to be quoted

3,611

Are the +securities being issued for a cash consideration?

Yes

In what currency is the cash consideration being paid? What is the issue price per +security?

AUD - Australian Dollar AUD 37.67000000

Any other information the entity wishes to provide about the +securities to be quoted



Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

ASX +security code and description

Total number of +securities on issue

XRO: ORDINARY FULLY PAID 151,320,066

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

ASX +security code and description

Total number of +securities on issue

XROAK : RESTRICTED STOCK UNIT 711,953

XROAI: OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES 1,279,826