

Quarterly activity report – for the quarter ended 30 June 2023

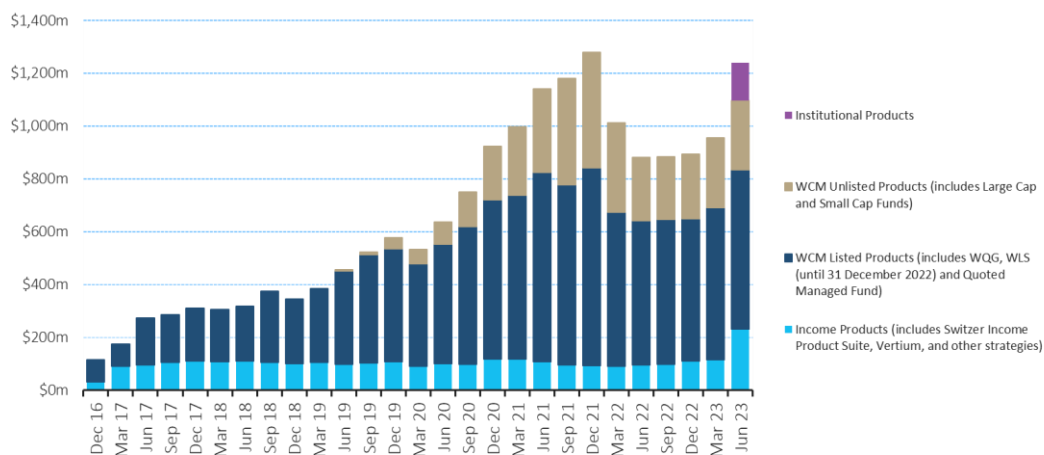
FUM Update

Associate Global Partners Limited (ASX:APL) (**AGP** or the **Company**) is pleased to announce that its total Funds Under Management (**FUM**) was \$1.239 billion as at 30 June 2023. As at 21 July 2023, total FUM was \$1.243 billion¹. The substantial increase in FUM from the 31 March 2023 balance of \$956 million reflects improved market conditions during the quarter, the completed acquisition of Brookvine Pty Limited and its related entities on 6 April 2023, and a new distribution agreement with Vertium Asset Management.

In the June 2023 quarter, global equity markets continued to rally, completing a strong first half rebound from the steep falls of 2022. Whilst economic growth has continued to slow, the global recession many had forecast has yet to materialise. Headline inflation, whilst showing signs of declining, remains much higher than the level targeted by central banks. Consequently, central banks have continued aggressively to manage inflation levels through continued tightening monetary policy. Whilst this has supported better-than-expected growth outcomes in equities, volatility remains with investors continuing to rotate out of growth into value investments.

Pleasingly, portfolio performance has remained strong in the first half of 2023, especially with the WCM Large and Small Cap strategies.

The chart below illustrates the quarterly movement in FUM since 31 December 2016:¹

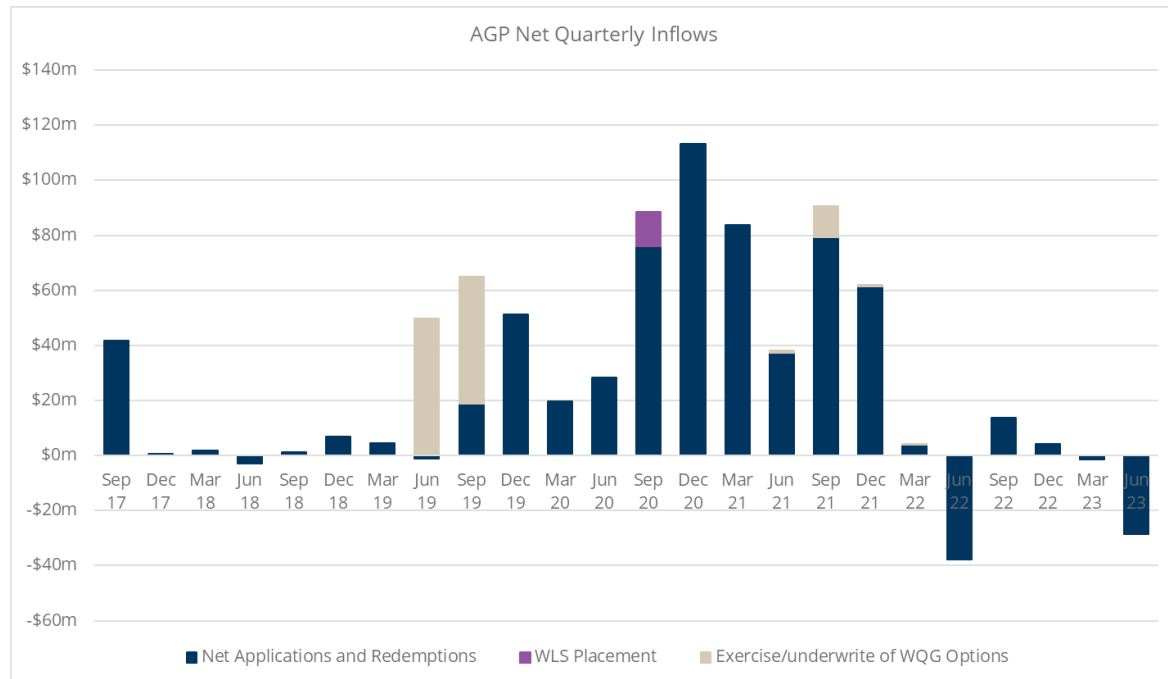


NB: Excludes Contango Microcap management rights reassigned in October 2017. Excludes FUM associated with the Vantage distribution initiative.

The June 2023 quarter experienced a total net outflow of \$28.5 million. This was largely attributable to the impact of the termination and closure of Switzer Higher Yield Fund on 8 June 2023, and outflows in WCM Large and Small Cap strategies. This was partially offset by continued strong flows into the Woodbridge Private Credit Fund for the quarter.

¹ All FUM and flow information is approximate, rounded, and has not been audited. FUM information is provided by AGP’s appointed custodian NAB Asset Servicing, Link Market Services and Vertium Asset Management. Brookvine and Vertium FUM valued as at 30 June 2023. Existing AGP FUM valued as at 21 July 2023.

The chart illustrates the quarterly net inflows and outflows since September 2017.



NB: Excludes WCM Global Long Short Limited selective buy-back in July 2021. Excludes payments and reinvestment of dividends and distributions. Source: Link Market Services.

WCM Strategies

WCM Investment Management (**WCM**) is a global and international equities specialist with total FUM of over A\$117 billion². AGP has an exclusive retail distribution arrangement to distribute WCM’s strategies in Australia.

For the June 2023 quarter, WCM’s Large Cap strategy, the WCM Quality Global Growth Equity Strategy Composite, delivered a return of 7.30%, relative to its benchmark which delivered 7.00%; and the WCM International Small Cap Growth Strategy Composite delivered a return of 4.47%, compared with its benchmark of 2.88%.

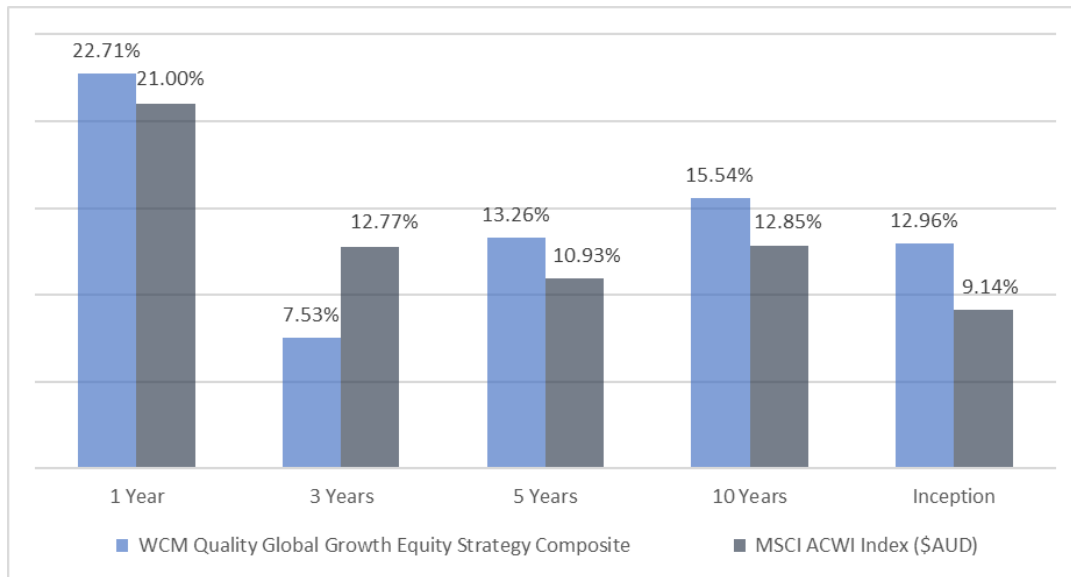
For the six months to 30 June 2023, the WCM Large Cap strategy has delivered 19.09% relative to its benchmark which delivered 16.41%. The WCM Small Cap strategy has also maintained its strong start to 2023, delivering 14.53% for the six months to 30 June 2023, relative to its benchmark which delivered 9.18%.

Whilst markets continue to be volatile in the short term, the improving performance of both strategies in the last six months has been pleasing, with both strategies remaining well above benchmarks for all periods of five years and more.

Large Cap Track Record

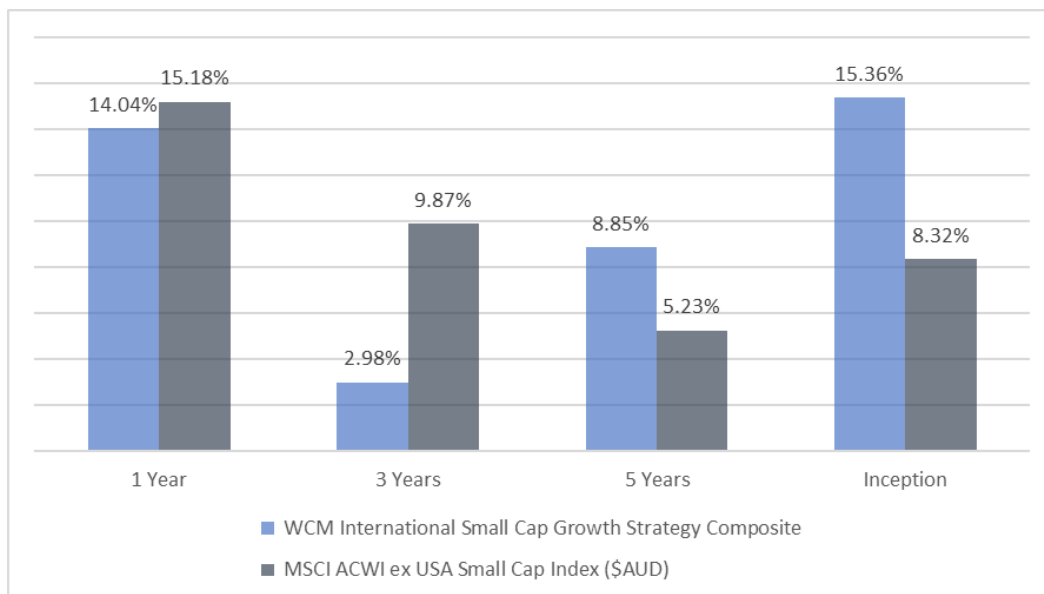
Returns of the WCM Quality Global Growth Equity Strategy Composite versus its benchmark are shown below. All figures below are returns on a per annum basis:⁴

² As at 30 June 2023 in AUD.



Small Cap Track Record

Returns of the WCM International Small Cap Growth Strategy Composite versus its benchmark are shown below. All figures below are returns on a per annum basis:³



³ Source: WCM. Data as at 30 June 2023 in AUD. Performance presented is net of fees and includes the reinvestment of all dividends and income. Returns for periods of more than one year are annualised. Past performance is not indicative of future results. Inception date of the WCM Quality Global Growth Equity Strategy Composite is 31 March 2008. WCM is the investment advisor for WCM Global Growth Limited (WQG) and the investment manager for WCM Quality Global Growth Fund (Quoted Managed Fund) (WCMQ) and WCM Quality Global Growth Fund (Managed Fund) (WCMF). WCM applies the same investment principles, philosophy, and execution approach of its WCM Quality Global Growth Equity Strategy (QGG), ex-Australia, to WQG, WCMQ and WCMF. Inception date of the WCM International Small Cap Growth Strategy Composite is 31 December 2014. The WCM International Small Cap Growth Strategy is accessible to Australian retail investors through the WCM International Small Cap Growth Fund (Managed Fund) which is an unlisted managed fund.

Integration of Brookvine

On 6 April 2023, the Company completed the acquisition of Brookvine Pty Limited and its related entities (**Brookvine**). Brookvine was founded in 2001 and operates a multi-boutique, third-party distribution and placement business which brings investment opportunities to institutional investors (www.brookvine.com.au). It has institutional-grade, global investment manager relationships and clients across Australia.

Since the announcement in April 2023, AGP has been integrating the business and financial operations of Brookvine into the Company, engaging with existing clients and planning a roadshow in Australia in Q1/Q2 of FY24 for US-based, THB Asset Management (**THB**), showcasing their investment strategies. THB is a US-based boutique investment adviser for whom Brookvine undertakes third-party distribution and marketing in Australia.

New distribution agreement with Vertium Asset Management

On 28 June 2023, AGP entered into a new distribution agreement with Vertium Asset Management (**VAM**). Under this new partnership, AGP will distribute VAM product to the private wealth market, continuing to build on the strong growth of the VAM strategy to date.

VAM, founded by Jason Teh, was established in 2017 to fill a void in the market for retirement portfolios; the Vertium Equity Income Fund (**VAM Fund**) delivers a strategy that can provide income (and capital growth potential) from investing in Australian shares, with a specific focus on capital preservation and lower sensitivity to volatile market movements.

The VAM Fund is a widely supported, award-winning product. It is currently available on leading wealth management platforms, including Netwealth, BT Panorama, MLC Wrap, Macquarie Wrap, and several others.

The VAM Fund was recently awarded the Financial Standard Investment Leadership Award in the Australian equities – Income Focused category.

Woodbridge Capital

The Woodbridge Private Credit Fund (**Woodbridge Fund**) has continued to attract interest from both financial advisers and direct investors, capitalising on the significant investor interest in private credit strategies emerging in the market. Since launch, the Woodbridge Fund has been a positive contributor to the total FUM of the Company. There is also a healthy pipeline for future growth.

In the June 2023 quarter, the Woodbridge Fund was added to the Praemium platform. It is also available via other wealth management platforms, including Netwealth, Mason Stevens, HUB24, Powerwrap, BT Panorama and Macquarie Wrap. SQM Research covers the Woodbridge Fund with a favourable rating.⁴

Since inception on 31 May 2022 to 30 June 2023, the Fund has delivered a return of 9.90%. The Fund has an objective of returning 6-8% above the RBA cash rate to investors over a 12-month period⁵.

⁴ The rating contained in this document is issued by SQM Research Pty Ltd ABN 93 122 592 036 AFSL 421913. SQM Research is an investment research firm that undertakes research on investment products exclusively for its wholesale clients, utilising a proprietary review and star rating system. The SQM Research star rating system is of a general nature and does not take into account the particular circumstances or needs of any specific person. The rating may be subject to change at any time. Only licensed financial advisers may use the SQM Research star rating system in determining whether an investment is appropriate to a person's particular circumstances or needs. You should read the product disclosure statement and consult a licensed financial adviser before making an investment decision in relation to this investment product. SQM Research receives a fee from the Fund Manager for the research and rating of the managed investment scheme.

⁵ Source: Woodbridge Capital as at 30 June 2023. Fund performance is in AUD and calculated based on net asset value per unit after management fees and expenses and assumes that all distributions are reinvested in the Fund. Inception date is 31 May 2022.

Switzer Product Suite

Switzer Dividend Growth Fund (Quoted Managed Fund) (ASX:SWTZ)

Since April 2021, SWTZ has been managed by Blackmore Capital Pty Limited and the fund has achieved a return of 5.58%, compared with the ASX 200 Accumulation Index benchmark return of 5.66%⁶.

Over the quarter to 30 June 2023, the fund delivered a return of 0.22%, compared with the benchmark return of 1.01%. Over the past 12 months, SWTZ has paid a distribution yield of 6.32% or 8.40% including franking credits. Distribution yield is calculated as the distributions received over the 12 months to 30 June 2023 relative to the SWTZ unit price at the beginning of the period.

Switzer Higher Yield Fund (Managed Fund) (CXA:SHYF)

As previously announced, on 8 June 2023, the Switzer Higher Yield Fund was terminated, and capital was returned to investors on 28 June 2023.

Financial Update

Total cash receipts from customers reported in the June 2023 quarter of \$2.060 million were higher than the March 2023 quarter of \$1.757 million, reflecting the continued improvement in portfolio performance in the 2023 calendar year, as well as an increase in receipts following the completed acquisition of Brookvine in April 2023.

Expense payments in the June 2023 quarter for operating costs, including product manufacturing, were higher compared with the March 2023 quarter due to several full year expenses and annual costs, including fund tax audit expenses and research and platform costs, and for administration and corporate costs due to the payment of a rental guarantee for the Company's new office premises. The Company's relocation to new premises is expected to result in rental savings in the future. The higher costs were partially offset by an increase in interest income from the Company's cash balances in the June 2023 quarter. Consequently, the net operating cash outflow for the quarter of \$0.120 million represents an improvement on the outflow of \$0.315 million reported in the March 2023 quarter.

Net cash outflow for investing activities for the quarter is reported at \$0.243 million in relation to the Brookvine acquisition. The amount relates to a completion payment and deferred consideration payments linked to revenues received during the current quarter, which is net of the cash acquired as part of the acquisition.

The Company's cash balances as at 30 June 2023 totalled \$4.053 million and debt was \$1.250 million. Payments were also made in the quarter to Related Parties of the Entity and their Associates – the Company made payments of \$198,893 for the remuneration of the Directors and the Managing Director in accordance with their respective services and employment contracts.

⁶ From the period 21 April 2021 to 30 June 2023.

The Company's key focus remains on investing in the distribution of the products of its key investment manager partners, in support of further growth in total FUM, while closely managing operational cash flows. AGP continued to invest in the establishment and support of its product suite during the quarter, while exploring other new product and distribution opportunities.

Yours faithfully,



Marty Switzer
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Associate Global Partners Limited
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Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Associate Global Partners Limited and Controlled Entities

ABN

Quarter ended ("current quarter")

56 080 277 998

30 June 2023

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	2,060	7,238
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(478)	(1,984)
(c) advertising and marketing	(17)	(36)
(d) leased assets	-	-
(e) staff costs	(796)	(3,312)
(f) administration and corporate costs	(985)	(3,874)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	96	149
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other – advances re new funds	-	(313)
Other – GST paid on NAOS receivable	-	(166)
1.9 Net cash from / (used in) operating activities	(120)	(2,298)

2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	(243)	(243)
(c) property, plant and equipment	-	-
(d) investments	-	-

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
(e) intellectual property	-	-
(f) other non-current assets	-	-
2.2 Proceeds from disposal of:		
(g) entities	-	-
(h) businesses	-	-
(i) property, plant and equipment	-	-
(j) investments	-	-
(k) intellectual property	-	-
(l) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other – GST on Item 2.2 (l) above	-	-
2.6 Net cash from / (used in) investing activities	(243)	(243)

3. Cash flows from financing activities		
3.1 Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2 Proceeds from issue of convertible debt securities	-	-
3.3 Proceeds from exercise of options	-	-
3.4 Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	-	-
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material)	-	-
3.10 Net cash from / (used in) financing activities	-	-

4. Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of period	4,416	6,594
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(120)	(2,298)

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(243)	(243)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	-
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	4,053	4,053

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,553	1,416
5.2	Call deposits	2,500	3,000
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	4,053	4,416

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1 - paid to Directors in accordance with remuneration arrangements	199
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

Quarterly cash flow report for entities subject to Listing Rule 4.7B

7.	Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	1,252	1,252
7.2	Credit standby arrangements	-	-
7.3	Other (please specify)	-	-
7.4	Total financing facilities	1,252	1,252
7.5	Unused financing facilities available at quarter end		-
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		
	The Company has an unsecured loan facility of \$750,000 with an unrelated private family trust. The loan carries an interest rate of 8% per annum and does not have loan covenant requirements. The Company has an additional unsecured loan facility of \$502,000 from that party. The loan is for 10 years expiring on 28 August 2028 with an interest rate of 8% per annum and does not have loan covenant requirements.		

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(120)
8.2	Cash and cash equivalents at quarter end (item 4.6)	4,053
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	4,053
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	33
	<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: N/A	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer: N/A	

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 24 July 2023



Authorised by:

Marty Switzer (CEO and Managing Director)