

# CATAPULT 2023 AGM PRESENTATION

**AUGUST 1, 2023**

Catapult Group International Limited (ASX:CAT, 'Catapult' or the 'Company') attaches a copy of the presentation to be delivered to shareholders at its Annual General Meeting commencing at 10:00am (Melbourne time) today.

*Authorized for release to ASX by the Catapult General Counsel and Company Secretary,  
Mr Jonathan Garland.*

*For investor enquiries, please contact:*

**ANDREW KEYS**

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# 2023 ANNUAL GENERAL MEETING

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AUGUST 1, 2023



## ANNUAL GENERAL MEETING

# IMPORTANT NOTICE

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This document may contain forward-looking statements including plans and objectives. Do not place undue reliance on them as actual results may differ, and may do so materially. They reflect Catapult's views as at the time made, are not guarantees of future performance and are subject to uncertainties and risks, such as those described in Catapult's most recent financial report. Subject to law, Catapult assumes no obligation to update, review or revise any information in this document.

While Catapult's results are reported under IFRS, this document may also include non-IFRS information such as the pro forma information, EBITDA, Contribution Margin, free cash flow, Annualized Contract Value (ACV), Lifetime Duration (LTD), and ACV Churn. These measures are provided to assist in understanding Catapult's financial performance. They have not been independently audited or reviewed, and should not be considered an indication of, or an alternative to, IFRS measures.

The information in this document is for general information purposes only, and does not purport to be complete. It should be read in conjunction with Catapult's other market announcements. Readers should make their own assessment and take professional independent advice prior to taking any action based on the information.

Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the presented figures.



ANNUAL GENERAL MEETING

# INTRODUCTION OF DIRECTORS AND EXECUTIVES

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**DR ADIR SHIFFMAN**  
Executive Chairman



**MR THOMAS BOGAN**  
Independent Non-Executive  
Director, Chair of Scaling  
Committee



**MS MICHELLE GUTHRIE**  
Independent Non-Executive  
Director, Chair of Nomination  
and Remuneration Committee



**MR SHAUN HOLTHOUSE**  
Co-founder and  
Non-Executive Director



**MR JAMES ORLANDO**  
Independent Non-Executive  
Director, Chair of Audit and  
Risk Committee



**MR IGOR VAN DE GRIENDT**  
Co-founder and  
Non-Executive Director



**MR WILL LOPES**  
Chief Executive Officer



**MR BOB CRUICKSHANK**  
Chief Financial Officer



**MR JONATHAN GARLAND**  
General Counsel and  
Company Secretary

ANNUAL GENERAL MEETING

# AGENDA

1. FORMAL BUSINESS
2. SHAREHOLDER QUESTIONS



ANNUAL GENERAL MEETING

# FORMAL BUSINESS



# **1. FINANCIAL STATEMENT AND REPORTS**

"To receive and consider the Financial Report for the year ended March 31, 2023, together with the Directors' Report and Auditor's Report as set out in the Annual Report."

## 2(A). RE-ELECTION OF MICHELLE GUTHRIE

"THAT Ms Michelle Guthrie, who retires by rotation in accordance with clause 23.10(b) of the Company's Constitution and, being eligible, offers herself for re-election, be re-elected as a Director of the Company."





## **2(B). RE-ELECTION OF SHAUN HOLTHOUSE**

"THAT Mr Shaun Holthouse, who retires by rotation in accordance with clause 23.10(b) of the Company's Constitution and, being eligible, offers himself for re-election, be re-elected as a Director of the Company."



### **3. REMUNERATION REPORT**

"THAT the Remuneration Report forming part of the Directors' Report for the year ended March 31, 2023, be adopted."

## **4. RATIFICATION OF ISSUE OF 1<sup>ST</sup> SUB-TRANCHE OF 1<sup>ST</sup> TRANCHE OF EARN OUT SHARES TO SBG VENDORS**

"THAT, for the purposes of ASX Listing Rule 7.4 and for all other purposes, Shareholders ratify the prior issue of the First Sub-Tranche of the First Tranche of the Earn Out Shares to each of the SBG Vendors (or their nominees) (being, in aggregate, 309,914 fully paid ordinary Shares) pursuant to the SBG Acquisition, and otherwise on the terms and conditions set out in the Explanatory Notes."

## **5. APPROVE ISSUE OF 2<sup>ND</sup> – 5<sup>TH</sup> SUB-TRANCHES OF 1<sup>ST</sup> TRANCHE OF EARN OUT SHARES TO SBG VENDORS**

"THAT, for the purposes of ASX Listing Rule 7.1 and for all other purposes, Shareholders approve the issue of the Second, Third, Fourth and Fifth Sub-Tranches of the First Tranche of the Earn Out Shares to each of the SBG Vendors (or their nominees) (being, in aggregate, 1,239,658 fully paid ordinary Shares) pursuant to the SBG Acquisition, and otherwise on the terms and conditions set out in the Explanatory Notes."

## **6. RATIFICATION OF PRIOR ISSUE OF SECURITIES UNDER CATAPULT'S ESP**

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"THAT, for the purposes of ASX Listing Rule 7.4 and for all other purposes, Shareholders ratify the prior issue of the Securities issued to participants of the Company's Employee Share Plan (being, in aggregate, 16,000,420 Securities), and the issue to the trustee of the Company's Employee Share Plan (on behalf of those participants) of ordinary shares to be provided to those participants on exercise or conversion of those Securities (including the issue to the trustee of 8,000,000 fully paid ordinary Shares on or about the date of this Notice), pursuant to the terms of that Employee Share Plan, and otherwise on the terms and conditions set out in the Explanatory Notes."

**ANNUAL GENERAL MEETING**

**PROXY VOTES**

Item	For		Against		Open		Abstain Votes
	Votes	%	Votes	%	Votes	%	
2(a) Re-election of Ms Michelle Guthrie as a Director	133,938,801	95.14%	6,731,887	4.78%	110,371	0.08%	2,008
2(b) Re-election of Mr Shaun Holthouse as a Director	140,484,610	99.79%	186,078	0.13%	110,371	0.08%	2,008
3 Adoption of the Remuneration Report	85,433,387	89.46%	9,963,898	10.43%	101,771	0.11%	32,426
4 Ratification of issue of 1 <sup>st</sup> Sub-Tranche of 1 <sup>st</sup> Tranche of the Earn Out Shares to SBG Vendors	138,151,446	99.82%	140,491	0.10%	105,771	0.08%	13,917
5 Approve issue of 2 <sup>nd</sup> – 5 <sup>th</sup> Sub-Tranches of 1 <sup>st</sup> Tranche of the Earn Out Shares to SBG Vendors	138,097,657	99.81%	163,491	0.12%	105,771	0.08%	44,706
6 Ratification of Prior Issue of Securities under Catapult's ESP	134,542,375	95.64%	6,032,086	4.29%	103,171	0.07%	57,080

ANNUAL GENERAL MEETING

# SHAREHOLDER QUESTIONS





CATAPULT

**UNLEASH POTENTIAL**

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