

Aspermont maintains Growth Momentum and expands Product Portfolio in Q3 2023

[Perth, 08/08/2023] - Aspermont (ASX:ASP, FRA:00W), the leading B2B service provider for the global resource sectors, delivers another impressive quarter of growth in subscription revenues, confirms progress with Content Works and introduces innovative products in Data and Live Events.

Q3 Highlights:

- Total Revenue of \$4.4 million, a 4% YoY increase.
- Subscriptions Revenue of \$2.3 million with strong 7% YoY growth.
- Content Works Revenue of \$0.2M saw 170% YoY growth.
- EBITDA of \$0.1 million with Normalised EBITDA of \$0.3 million for 75% YoY growth.

Key Q3 achievements include the successful launch of SCOUT, Aspermont's groundbreaking Content Data product for the global resource sector. [Future of Mining Perth](#), scheduled for 18-19th September, is set to become Aspermont's largest live event in terms of audience size and commercial return. [Mining News Select Perth](#), launching in parallel sold out 12 weeks ahead of the live event.

Alex Kent, Managing Director of Aspermont, commented on the company's performance:

"Aspermont has delivered another solid growth quarter, with subscription revenues increasing for the 28th consecutive quarter. Our Content Works and Live Events businesses are gaining traction and also contributed to our overall success."

Our legacy advertising business saw only single digit growth given challenging industry conditions, but Aspermont maintained resilience through operational strength, a solid financial base and our unchallenged global mediatech resource sector leadership which provide our platform for upscaled future growth. We have built a management team with the knowledge capital to deliver incremental growth especially through Project Skywave in FY24.

During Q3 Aspermont's management team engaged with potential corporate advisers in London to explore potential acquisition opportunities. Historically Aspermont has focussed on delivering organic growth, but our platforms can support inorganic growth strategies with other parties to accelerate market share and expansion prospects. As part of our exploratory due diligence process, we are now actively considering such opportunities."

The Board of Directors has authorized this announcement.

For further information, please contact:

Aspermont Limited

Alex Kent, Managing Director +44 207 216 6060
Tim Edwards, Company Secretary +61 8 6263 9100

About Aspermont

Your global print, online and conferencing solution

Print | comprehensive, up to date information, reviews & surveys
Online | essential news and information direct to your desktop
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Aspermont is the world's foremost media services provider for the global resource sectors, operating on a commercial XaaS (Everything-as-a-Service) model that delivers high-value content to a rapidly expanding global audience. This adaptable model allows Aspermont to extend its services to new business sectors in diverse countries and languages. As our paid global audiences continue to grow, we are capitalizing on new opportunities to monetize our vast database, which is continuously enriched through new hires that enhance our knowledge capital and capabilities.

Aspermont is publicly listed on the Australian Stock Exchange and quoted on the Frankfurt Stock Exchange, Tradegate, and other regional German exchanges. The company maintains a global presence, with offices in the UK, Australia, Brazil, USA, Canada, Singapore, and the Philippines.

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