

ASX Announcement 21 August 2023

1ST Group (ASX:1ST) Visionflex receives material purchase order from WA Primary Health Alliance to deliver virtual healthcare across Residential Aged Care Facilities in Western Australia.

KEY HIGHLIGHTS

- Visionflex has received an initial purchase order from WA Primary Health Alliance (WAPHA) for \$1.1M, for the imminent implementation of Visionflex's clinical telehealth technology across an initial 75 Commonwealth-funded Residential Aged Care Facilities (RACF) in Western Australia.
- The purchase consists of an initial 75 Clinical Telehealth Carts, leveraging Visionflex's ProEX Virtual Care Software, which will be used to connect various health professionals to RACF residents in Western Australia.
- The initial purchase represents \$1.1M in upfront revenue in H1FY24, of which \$660k has been received. The remaining \$440k will be received upon final installation of the Clinical Telehealth Carts in H1FY24. In addition to the upfront revenue, Visionflex will receive annual recurring revenue for support and software licencing.
- Subject to a successful roll out to the initial 75 Commonwealth-funded RACF's in coming months, additional orders from WAPHA, for other RACF's in Western Australia, are expected to materialise within FY24.

A SIGNIFICANT MILESTONE FOR VISIONFLEX

- In the last six months, a total of \$3.3M of initial orders have been received for Visionflex's ProEX Virtual Care Software from Australian Primary Healthcare Networks (PHNs), Residential Aged Care Facilities (RACFs) and Aboriginal Health Organisations (AHOs) across New South Wales, Victoria, Western Australia, Queensland, and Tasmania.

Joshua Munday, 1ST Group CEO, said "Our ongoing selection by large health providers right across Australia represents a significant milestone for the company. We continue to demonstrate our value as innovative and trusted partners in the transition to virtual and hybrid healthcare. Further opportunities in these key segments are progressing, which have the potential to broaden into more significant volumes over time. It's an exciting time for the industry and Visionflex is well placed to capture further market share in the fast growing, global market of hybrid health."

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This announcement was approved for release by the 1ST Group Board of Directors.