



# ANNUAL GENERAL MEETING 2023

21 NOVEMBER 2023

#### **ACKNOWLEDGEMENT OF COUNTRY**

#### MATT MACFARLANE - MONADELPHOUS LOCAL CONTENT COORDINATOR



The Bindjareb Middars, a traditional Aboriginal dance group, performing for NAIDOC Week 2023 at the Company's head office in Perth, Western Australia.



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**ENGINEERING** CONSTRUCTION



**MAINTENANCE** & INDUSTRIAL **SERVICES** 

### **OUR** INDUSTRIES





**ENERGY** 



(TOTAL WORKFORCE 5,674)

5,317 EMPLOYEES



IN 5 COUNTRIES

**26** LOCATIONS



#### ONLINE ATTENDEES - HOW TO ASK A QUESTION

- To ask a written question select the Q & A icon
- Type your question in the text box and press the send button
- To ask a verbal question follow the instructions below the broadcast window

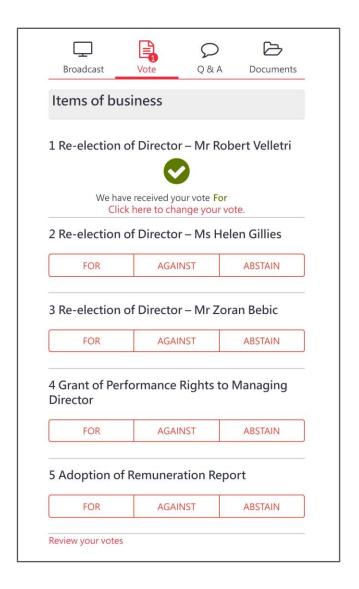
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Broadcast	Vote	Q & A	Documents
Your question(s)			
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You may enter a Select Topic ▼ Questions are limite			w.
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#### **ONLINE ATTENDEES - HOW TO VOTE**

- When the poll is open, select the vote icon at the top of the screen
- To vote, select either For, Against or Abstain
- You will see a vote confirmation
- To change or cancel your vote "Click here to change your vote" at any time until the poll is closed





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#### **BOARD OF DIRECTORS**



Rob Velletri Chair



Zoran Bebic Managing Director



Sue Murphy AO
Deputy Chair and
Lead Independent
Non-Executive Director



Helen Gillies Independent Non-Executive Director



Dietmar Voss Independent Non-Executive Director



Ric Buratto
Independent
Non-Executive Director

#### **AGENDA**

- 1. Chair's Address
- 2. Managing Director's Address
- 3. Items of Business
- 4. Other Business



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#### 1. CHAIR'S ADDRESS



**Rob Velletri** Chair

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IN MEMORY OF

# JOHN RUBINO

1945 - 2023



### CELEBRATING THE LIFE AND THE LEGEND

Calogero Giovanni (John) Battista Rubino was born in Delia, a small agricultural town in Sicily, Italy, on 26 June 1945.

An only son, with three younger sisters, John made the tough decision to leave his tight-knit family in Italy at the age of 21 in search of adventure, arriving in Australia on 6 September 1966.



From 1966 to 1970 John worked throughout the country, gaining experience in a range of roles across the structural and civil sectors, from rigging and surveying to project management, and eventually based himself in Western Australia (WA). In partnership with three great friends, John formed Rubino and Company, which later became the successful United Construction Group (today, United Group Limited). So reflective of the way John did business, the United partnership was built on a trusting handshake with no signed agreement between them. All four were equal partners from the outset and remained friends for life.

In 1987, John and his partners bought into Monadelphous, only to discover the Company was insolvent. He went on to describe this as the 'best mistake he ever made'. With an initial six-month commitment to stand in as Monadelphous' Chair and Managing Director, John ended up leading the Company for more than 30 years.



Under John's exceptional leadership, Monadelphous' fortunes turned around. The Company became a place where people were proud to come and work, that suppliers had confidence in, and that customers knew and respected. During John's time at the helm, Monadelphous was trusted with the construction and maintenance of some of the largest and most complex projects and facilities across Australia, as well as internationally. This included projects with BHP, Rio Tinto, Woodside, Chevron, Shell, Origin, INPEX, Newcrest and South32, amongst others. The Company John helped build has grown to employ up to 8,000 people at any one time across its global operations.

John's business acumen was breathtaking, and his ability to form long-term trusting and mutually rewarding relationships is the stuff of legend. With his thick Sicilian accent and his cracking sense of humour, John was a born leader, with enormous charisma, and an ability to inspire people like no other. A mentor to many, he was incredibly generous and a winner fair and square. He was the best kind of winner, because when John won, everyone around him won.



It goes without saying that John's proudest achievement of all is much closer to home, his family – his beloved wife, three daughters and eight grandchildren.

John's memory will always be present in our corridors at Monadelphous, and in the stories of our people.

We will continue to do you proud, John.

### STRATEGIC DEVELOPMENT END MARKETS

**Growth years Early years Now/Future** Lithium **Onshore Energy** Iron Ore Copper Iron Ore Offshore Energy Coal Ni Nickel **Onshore Energy** Rare **Earths Other Minerals** Rail Coal Water Other **Other Minerals** Renewable **Electrification Power** Hydrogen Iron Ore Minerals



### STRATEGIC DEVELOPMENT SERVICES & CAPABILITIES

Now Early years **Growth years Non Process Engineering & Procurement** Infrastructure Local & International Decomissioning **Fabrication Services Fabrication & Logistics** Civil & Concrete **Industrial Services** [ **\$**. ] Structural, Mechanical Structural, Mechanical Rope Access 00 & Piping & Piping Electrical & Electrical & **Dewatering** Instrumentation Instrumentation Structural, Mechanical Heavy Haul **Heavy Lift Fabric Maintenance** & Piping **Heavy Lift** Recurring Services Revenue 50% Recurring Services Revenue 30% Recurring Services Revenue 65% Projects Revenue 35% Projects Revenue 50% Projects Revenue 70% 13 26 Geographic Locations 14 **Geographic Locations Geographic Locations** 

#### **2023 IN REVIEW**

- Solid performance in 2023
- Buoyant conditions across resources and energy sectors
- Record Maintenance & Industrial Services revenue
- Engineering Construction activity impacted by major project award delays
- · Strong series of construction contract awards subsequent to year end
- Secured \$2.6 billion in new contracts and extensions since 1 July 2022
- Acquired BMC and Melchor Contracting
- Unrelenting focus on safety and wellbeing
- · Board changes in line with succession plan
- Strong pipeline of opportunities in core and developing market sectors



#### 2. MANAGING DIRECTOR'S ADDRESS



**Zoran Bebic**Managing Director

#### **2023 FINANCIAL SNAPSHOT**

\$1.83 °

.83 × 5.2%

EBITDA MARGIN

6.0

1 0.2pp

NET PROFIT AFTER TAX ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT

\$53.5

2.5%

**EARNINGS PER SHARE** 

55.8

1.7%

FULL YEAR DIVIDEND

49.0

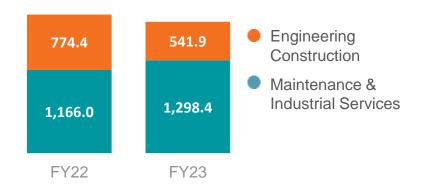
88% payout ratio

\$178.3 NOTE:

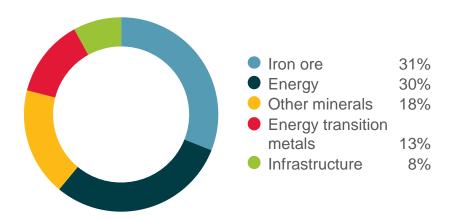
CONTRACTS SECURED 3

\$**2.6** 

#### **REVENUE BY DIVISION (\$M)**



#### **REVENUE BY END CUSTOMER**



<sup>&</sup>lt;sup>1</sup> Includes Monadelphous' share of joint venture revenue



<sup>&</sup>lt;sup>2</sup> At 30 June 2023

<sup>&</sup>lt;sup>3</sup> From 1 July 2022 to the date of this report, including approximately \$1.1 billion of new contracts and extensions subsequent to 30 June 2023.

#### **CONTRACTS SECURED**

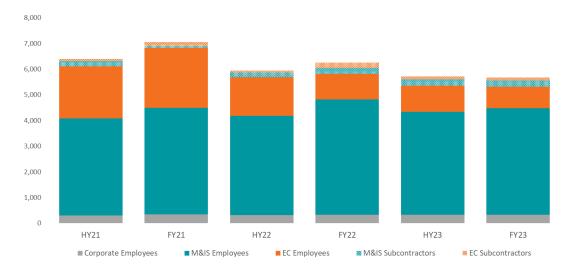








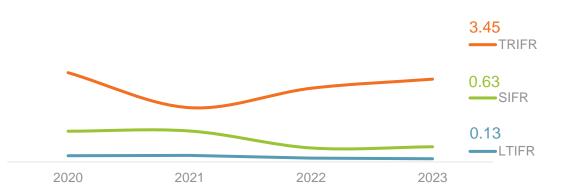
### SUSTAINABILITY PEOPLE



- People engagement survey undertaken to identify employee motivations
- Talent acquisition system leveraged to provide deeper recruitment insights
- Launched Respect@Monadelphous program
- Continued to foster culture of leadership and talent development
- Recognised as Australia's top Construction and Property Services Graduate Employer for 2023



### SUSTAINABILITY SAFETY & WELLBEING



- Unrelenting focus on fatal risks
- Serious incident frequency rate remained at historically low level
- Improved infield risk management tools
- Refreshed safety communication campaigns
- Innovative, technology-based safety improvement trials undertaken
- Mental health and wellbeing programs delivered
- Recognised by industry for safety innovation efforts



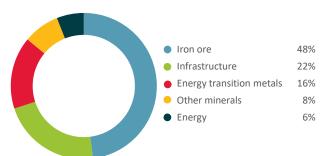
## SUSTAINABILITY DIVERSITY, COMMUNITY & ENVIRONMENT

- Launched second Stretch Reconciliation Action Plan
- Renewed long-term partnership with Polly Farmer Foundation
- Collaboration between Indigenous Pathways Program and Madalah
- Fostered partnership with National Association for Women in Operations
- Over 120 community initiatives across 20 locations
- Focused on transition to renewable power, 'greening' the fleet and optimising operational activities
- Comprehensive greenhouse gas data review

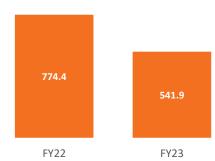


### DIVISIONAL HIGHLIGHTS ENGINEERING CONSTRUCTION

#### **REVENUE BY END CUSTOMER**



#### REVENUE (\$M)



- Revenue of \$541.9 million<sup>1</sup>
- Numerous early contract involvement assignments
- Completed packages at Fortescue's Iron Bridge Magnetite Project, Rio Tinto's Gudai-Darri iron ore project and Western Turner Syncline Phase 2 Project
- Reappointed to BHP's Western Australian Iron Ore Projects Framework Agreement
- Strategic review undertaken of China-based fabrication business
- Awarded contract for Oyu Tolgoi Underground Project in Mongolia
- Zenviron engaged on early works packages for a number of wind farm and battery storage projects

<sup>&</sup>lt;sup>1</sup> Includes Monadelphous' share of joint venture revenue

### INTRODUCTION TO EXECUTIVE GENERAL MANAGER, ENGINEERING CONSTRUCTION



Adam Cook
Executive General Manager,
Engineering Construction

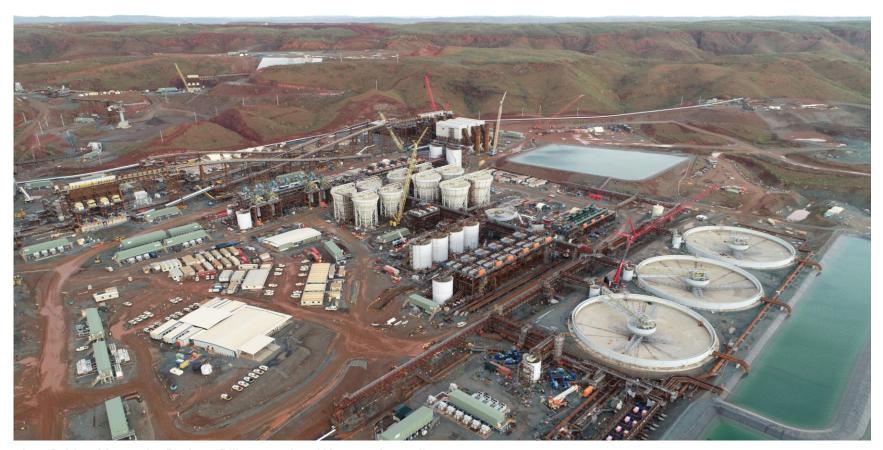
Appointed December 2022

Civil Engineer

Over 25 years' experience in the energy and mining sectors.



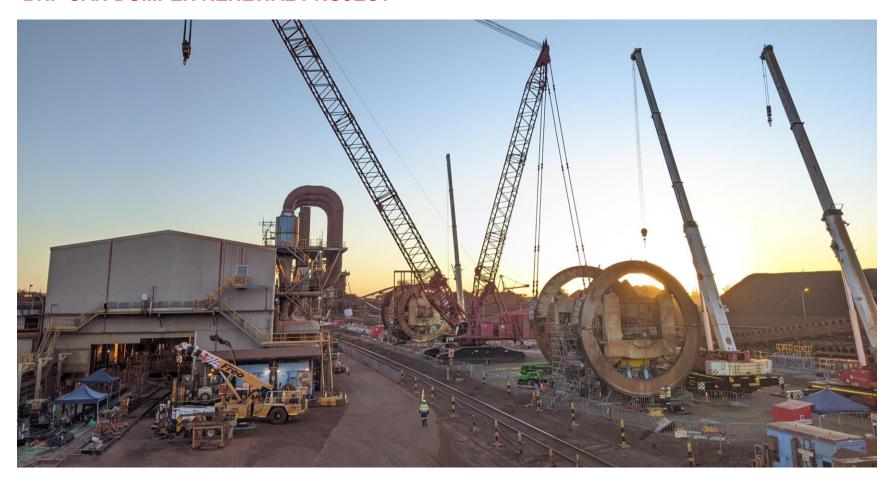
### ENGINEERING CONSTRUCTION IRON BRIDGE MAGNETITE PROJECT



Iron Bridge Magnetite Project, Pilbara region, Western Australia.



### ENGINEERING CONSTRUCTION BHP CAR DUMPER RENEWAL PROJECT



Car dumper refurbishment work undertaken by Monadelphous at BHP's Nelson Point, Point Hedland operations, Western Australia.



### ENGINEERING CONSTRUCTION RYE PARK WIND FARM



Rye Park Wind Farm, which will comprise 66 wind turbines, located north east of Yass, New South Wales.



### ENGINEERING CONSTRUCTION NEW CONSTRUCTION CONTRACTS



Albemarle Kemerton Lithium Hydroxide Plant, south west region, Western Australia.

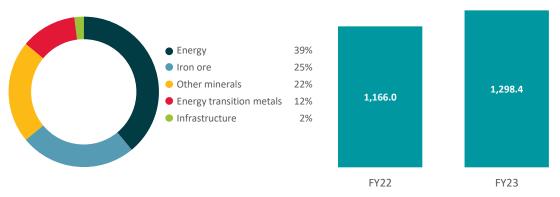




### DIVISIONAL HIGHLIGHTS MAINTENANCE & INDUSTRIAL SERVICES

#### **REVENUE BY END CUSTOMER**





- Record revenue of \$1.3 billion
- Significant volume of maintenance, shutdown and project work in energy and iron ore
- Reappointed to BHP's Western Australian Iron Ore Site Engineering Panel
- Awarded strategic long-term contracts with Fortescue and Albemarle
- First offshore decommissioning project commenced
- Extensions to existing contracts at Santos' PNG oil and gas facilities, South32's Worsley Alumina, Rio Tinto's Gove and BHP's Nickel West and Olympic Dam operations
- Extension to INPEX offshore maintenance services contract, with onshore maintenance services added subsequent to year end

### INTRODUCTION TO EXECUTIVE GENERAL MANAGER, MAINTENANCE & INDUSTRIAL SERVICES



Alastair Reid
Executive General Manager
Maintenance & Industrial Services

Appointed November 2022

Mechanical Engineer

Over 25 years' experience in the energy, resources and infrastructure sectors.



### MAINTENANCE & INDUSTRIAL SERVICES INPEX MAINTENANCE CONTRACT



INPEX's Ichthys Explorer central processing facility, located in the Browse Basin, approximately 450 kilometres from Broome, Western Australia.



### MAINTENANCE & INDUSTRIAL SERVICES FORTESCUE MAINTENANCE CONTRACT



Monadelphous undertaking maintenance services at Fortescue's Solomon mine, Pilbara region, Western Australia.



#### **MAINTENANCE & INDUSTRIAL SERVICES**

**BMC** 



Monadelphous' recently acquired specialist electrical and maintenance business, BMC, Morwell, Victoria.



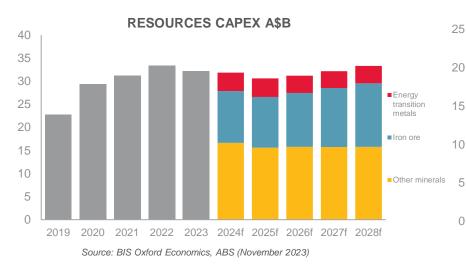
### MAINTENANCE & INDUSTRIAL SERVICES RIO TINTO BELT REPLACEMENT PROJECT

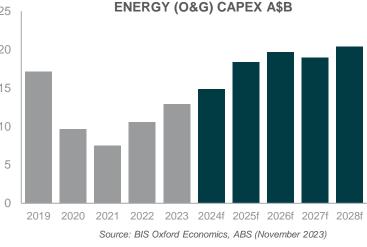


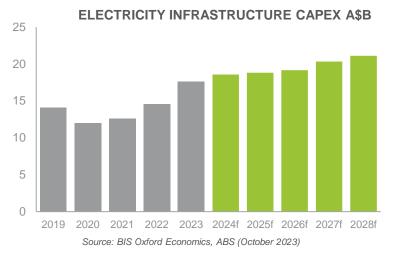
Rio Tinto's overland conveyor belt at the Western Turner Syncline mine, one of their longest conveyors in Western Australia's Pilbara region.

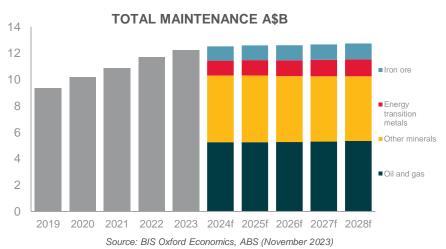


#### INDUSTRY OUTLOOK - AUSTRALIA













#### **OUTLOOK**

- Longer-term demand forecasts remain strong
- Significant pipeline of prospects in resources and energy
- Increasing expenditure related to decarbonisation
- High level of activity in energy transition metals and iron ore
- New gas construction projects in development pipeline
- Strong demand for maintenance services in resources and energy
- Expanding pipeline of renewable energy opportunities
- Skilled labour shortages continue to be a challenge
- Focus on employee retention, attraction, training and development
- Anticipate around 5 per cent increase in 1H24 Group revenue compared to pcp
- 2H24 Group revenue expected to be similar to 1H24
- Continue to assess potential acquisition opportunities, supported by strong balance sheet

#### 3. ITEMS OF BUSINESS



Rio Tinto's West Angelas mine, Pilbara region, Western Australia.

#### **ANNUAL REPORT**



To receive and consider the Financial Report, Directors' Report and Auditor's Report for the year ended 30 June 2023.

#### **RESOLUTION 1: RE-ELECTION OF DIRECTOR**



To re-elect a Director: Mr Rob Velletri who, being eligible, offers himself for re-election.

#### **RESOLUTION 1: RE-ELECTION OF DIRECTOR**

The total of valid proxies received for Resolution 1 is 61,027,113 being:

58,129,314	FOR the resolution
2,410,771	AGAINST the resolution
487,028	OPEN to proxy
83,125	ABSTAIN

#### **RESOLUTION 2: RE-ELECTION OF DIRECTOR**



To re-elect a Director: Ms Helen Gillies who, being eligible, offers herself for re-election.

### **RESOLUTION 2: RE-ELECTION OF DIRECTOR**

The total of valid proxies received for Resolution 2 is 61,021,427 being:

59,433,134	FOR the resolution
1,101,265	AGAINST the resolution
487,028	OPEN to proxy
88,811	ABSTAIN



#### **RESOLUTION 3: RE-ELECTION OF DIRECTOR**



To re-elect a Director: Mr Zoran Bebic who, being eligible, offers himself for re-election.

### **RESOLUTION 3: RE-ELECTION OF DIRECTOR**

The total of valid proxies received for Resolution 3 is 60,963,707 being:

59,554,001	FOR the resolution
873,481	AGAINST the resolution
536,225	OPEN to proxy
146,531	ABSTAIN



## RESOLUTION 4: GRANT OF PERFORMANCE RIGHTS TO MANAGING DIRECTOR

To grant 17,885 Performance Rights to the Company's Managing Director, Mr Zoran Bebic, or his nominee, under the Combined Reward Plan on the terms and conditions set out in the Explanatory Memorandum accompanying the Notice of Meeting.



# RESOLUTION 4: GRANT OF PERFORMANCE RIGHTS TO MANAGING DIRECTOR

The total of valid proxies received for Resolution 4 is 61,009,443 being:

58,262,396	FOR the resolution
2,266,852	AGAINST the resolution
480,195	OPEN to proxy
47,728	ABSTAIN



#### **RESOLUTION 5: ADOPTION OF REMUNERATION REPORT**



To consider and adopt the Remuneration Report for the year ended 30 June 2023.

#### **RESOLUTION 5: ADOPTION OF REMUNERATION REPORT**

The total of valid proxies received for Resolution 5 is 58,817,892 being:

55,053,442	FOR the resolution
3,143,274	AGAINST the resolution
621,176	OPEN to proxy
83,559	ABSTAIN

#### **SHAREHOLDER QUESTIONS**



A Monadelphous employee donating sporting equipment on behalf of Monadelphous to a local school in Lihir Island, Papua New Guinea.



### **POLL**



Monadelphous employees at the Woodside-operated Karratha Gas Plant, Karratha, Western Australia.



#### 4. OTHER BUSINESS



An overland conveyor at Oyu Tolgoi Underground Project, Mongolia.



#### FOR MORE INFORMATION:

**Investor Relations** 

Telephone: +61 8 9316 6386

Email: investor\_relations@monadel.com.au

www.monadelphous.com.au





#### **CONTRACTS SECURED - DETAIL**

ENG	SINEERING CONSTRUCTION	Market Sector	
1	*Albemarle – Front-end pyromet SMPE&I works associated with the Kemerton lithium hydroxide plant expansion		
2	Bechtel – Haulage and lifting services on Woodside's Pluto Train 2 project	Energy	
3	BHP – Early works and construction for Car Dumper 3 Renewal Project	Iron Ore	
4	*BHP – Electrical and instrumentation services at Car Dumper 3 Renewal Project	Iron Ore	
5	BHP – Multidisciplinary works across BHP's Pilbara iron ore operations	Iron Ore	
6	CPB Contractors and John Holland JV – Heavy lift services associated with movement of structural steel on West Gate Tunnel Project	Infrastructure	
7	Fabrication of structural steel for construction project in Ashburton	Iron Ore	
8	Fortescue – Construction services at Iron Bridge Magnetite Project	Iron Ore	
9	*Fortescue – Series of upgrades at Fortescue's Anderson Point iron ore stockyard	Iron Ore	
10	*Fortescue – Supply and construction of overland conveyor and transfer station at Christmas Creek mine	Iron Ore	
11	*Liontown Resources – Construction of the wet plant at Kathleen Valley Lithium Project	Lithium	
12	Liontown Resources – Supply and fabrication of structural steel for Kathleen Valley Lithium Project	Lithium	
13	*Lynas Rare Earths – Stage 1 of the Mt Weld Expansion Project	Other Minerals	
14	Oyu Tolgoi – Construction of surface infrastructure for Oyu Tolgoi Underground Project	Copper	
15	Talison Lithium – Construction of facilities at Greenbushes mine site	Lithium	
16	*Talison Lithium – Construction of the Chemical Grade Plant 3 at Greenbushes mine site	Lithium	
17	Oyu Tolgoi – Fabrication of mechanical platework and piping for Oyu Tolgoi Underground Project	Copper	
	HydrogenPro – Fabrication and assembly of hydrogen gas separator modules	Hydrogen	



<sup>\*</sup> Announced subsequent to 30 June 2023

#### **CONTRACTS SECURED - DETAIL**

MAI	NTENANCE AND INDUSTRIAL SERVICES	Market Sector	MA	NTENANCE AND INDUSTRIAL SERVICES	Market Sector
1	Albemarle – Maintenance services and sustaining capital projects	Lithium	17	Rio Tinto – Construction of new conveyor at Tom Price mine	Iron Ore
2	at Kemerton lithium operations  BHP – Bridge bearing replacements in the Port Hedland region	Iron Ore	18	Rio Tinto – Construction services across Queensland aluminium operations	Other Minerals
3	BHP – Construction services under Olympic Dam Construction Panel Framework Agreement	Copper	19	Rio Tinto – Marine infrastructure maintenance services and minor projects at Cape Lambert and Dampier ports	Iron Ore
4	*BHP – General maintenance services at Pilbara iron ore operations	Iron Ore	20	*Rio Tinto – Mechanical, electrical and access maintenance services for fixed plant shutdowns at Gove operations	Other Minerals
5	*BHP – Maintenance, shutdown and project services at nickel operations	Other Minerals	21	Rio Tinto – Replacement of overland conveyor belt at Western Turner Syncline mine	Iron Ore
6	*BHP – Maintenance services at Olympic Dam operations	Copper	22	Rio Tinto – Supply, installation and commissioning of potable	Iron Ore
7	BHP – Remediation of balance machines at Finucane Island and Nelson Point	Iron Ore	22	water distribution system at Hope Downs 1 mine	Iron Ore
8	BHP Mitsubishi Alliance – Shutdown and maintenance services and minor capital projects on draglines and coal preparation plant	Coal	23	*Rio Tinto – Sustaining capital works master services agreement for multidisciplinary project services across Pilbara iron ore operations	iion Ore
	operations		24	Rio Tinto – Upgrade to conveyor facilities at Marandoo mine site	Iron Ore
9	BHP – Multidisciplinary services under WAIO Site Engineering Panel at mine site and port operations	Iron Ore	25	Rio Tinto – Upgrade to conveyor gravity take up systems at Brockman 2 mine, Cape Lambert Port A and Tom Price mine	Iron Ore
10	Fortescue – Maintenance, repairs, shutdowns and minor projects	Iron Ore	26	Rio Tinto – Upgrade to wet plant dilution water system at	Iron Ore
11	Fortescue – Non-process infrastructure services panel across Pilbara operations	Iron Ore	27	Nammuldi mine  Roy Hill – Construction of pipeline, access road and transfer pond	Iron Ore
12	General, electrical and mechanical maintenance and shutdown	Other Minerals		infrastructure at Roy Hill mine site	
	support at Boddington and Tanami gold mines		28	*Santos – Sustaining capital projects and maintenance support at production and support facilities	Energy
13	INPEX – Operational, campaign and shutdown maintenance services and brownfields projects implementation associated with Ichthys Explorer CPF and Ichthys Venturer FPSO	Energy	29	South32 – Supply of major shutdown and mechanical services at Worsley Alumina operations	Other Minerals
14	*INPEX – Operational, campaign and shutdown maintenance services and brownfields projects implementation at Ichthys LNG	Energy	30	Water Corporation – Coating and concrete repairs at various sites and locations in WA	Infrastructure
	onshore processing facilities at Bladin Point	3° Energy	31	Yancoal – Major overhaul and heavy shutdown services at Mount Thorley Warkworth Mine	Coal
15	Petrofac – Operations, maintenance and industrial services to support decommissioning of Northern Endeavour FPSO				
16	Pipeline maintenance services in Queensland coal seam gas market	Energy			



#### **DISCLAIMER & IMPORTANT NOTICE**

Information, including forecast financial information, in this presentation, should not be considered as a recommendation in relation to holding, purchasing or selling shares, securities or other instruments in Monadelphous Group Limited or any other company. Due care and attention has been used in the preparation of forecast information, however, actual results may vary from forecast and any variation may be materially positive or negative.

Forecasts, by their very nature, are subject to uncertainty and contingencies may occur which are outside the control of Monadelphous Group Limited. Before making or varying any decision in relation to holding, purchasing or selling shares, securities or other instruments in Monadelphous Group Limited, investors should consider the appropriateness of that investment in light of their individual investment objectives and financial situation and should seek their own independent professional advice.

