# 2024 MACQUARIE GONFERENCE

KEVIN GALLAGHER, MANAGING DIRECTOR AND CHIEF EXECUTIVE OFFICER

SYDNEY



#### Santos

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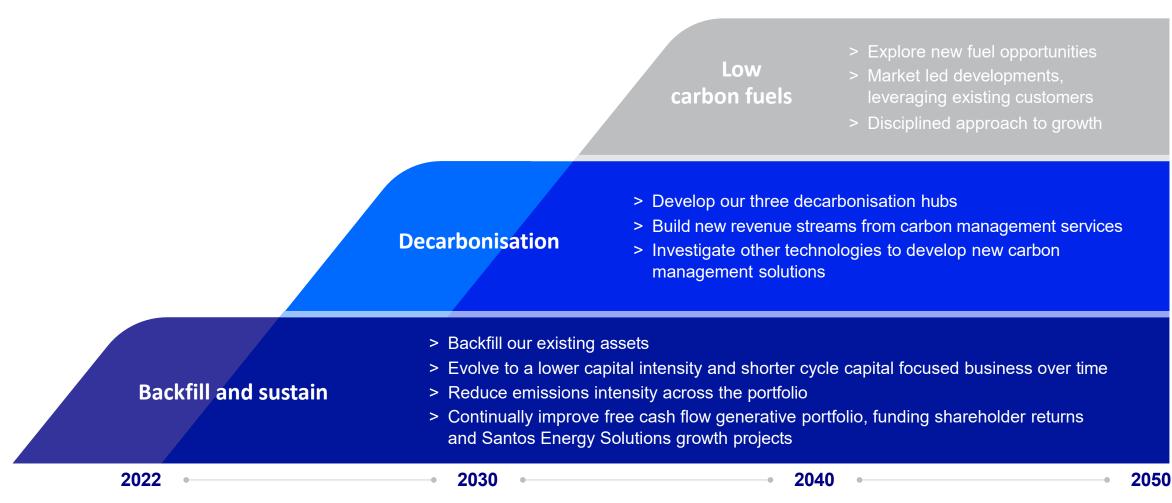
All references to dollars, cents or \$ in this document are to United States currency, unless otherwise stated.

Underlying profit, EBITDAX (earnings before interest, tax, depreciation, depletion, exploration and evaluation expensed, change in future restoration assumptions and impairment) and free cash flow from operations (operating cash flows less investing cash flows net of acquisitions and disposals and major project capex, less lease liability payments) are non-IFRS measures that are presented to provide an understanding of the performance of Santos' operations. The non-IFRS financial information is unaudited however the numbers have been extracted from the audited financial statements. Free cash flow breakeven is the average annual US\$ oil price at which cash flows from operating activities (before hedging) equals cash flows from investing activities. Excludes one-off restructuring and redundancy costs, costs associated with asset divestitures and acquisitions, and major project capex. Includes lease liability payments. Forecast methodology uses corporate assumptions.

The estimates of petroleum reserves and contingent resources contained in this presentation are as at 31 December 2023. Santos prepares its petroleum reserves and contingent resources estimates in accordance with the 2018 Petroleum Resources Management System (PRMS) sponsored by the Society of Petroleum Engineers (SPE). The reserves and resources information in this presentation is based on, and fairly represents, information and supporting documentation prepared by, or under the supervision of, Paul Lyford, who is a full-time employee of Santos and is a member of the SPE. Dr Lyford meets the requirements of a QPRRE and is qualified in accordance with ASX Listing Rule 5.41. Conversion factors: 1PJ of sales gas and ethane equals 171,937 boe; 1 tonne of LPG equals 8.458 boe; 1 barrel of condensate equals 0.935; 1 barrel of crude oil equals 1 boe.

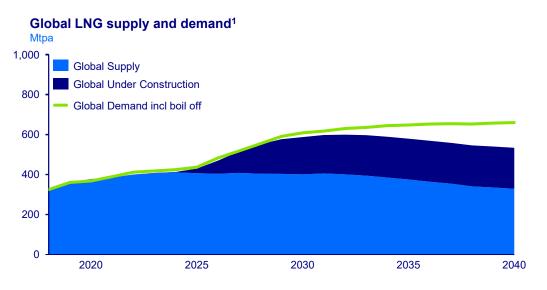
### **Santos' strategy**

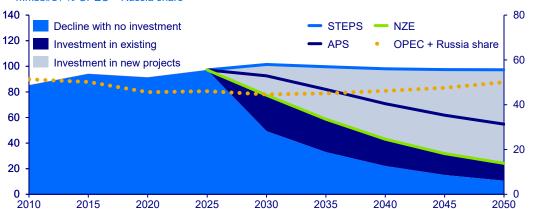
Our purpose is to provide reliable and affordable energy to help create a better world for everyone



### **Markets Update**

LNG demand is expected to shift from traditional buyers as developing economies look to transition to lower emissions fuel sources





Oil supply and IEA demand scenarios<sup>2</sup>

mmbbl/d / % OPEC + Russia share

- Asia-Pacific LNG demand to grow 69% by 2033.
- Longer term demand growth in Asia-Pacific is driven primarily by China this decade and SE Asia and South Asian nations next decade

- Oil demand is expected to grow this decade, underpinned by economic growth and increasing energy intensity of developing economies
- New discoveries and significant on-going investment in new projects required to meet demand with existing fields reaching end of life<sup>3</sup>
- The OPEC World Oil Outlook 2023 has upgraded 2045 oil demand by ~5%.

- 1. Wood Mackenzie LNG Tool Q1 2024. Wood Mackenzie Global gas industry in the 2050 net zero world, Dec-2023. Wood Mackenzie Global gas: Asia regional market report, Nov-2023.
- 2. IEA World Energy Outlook, Oct-2023, Figure 3.21. New oil projects are needed in the STEPS and APS but not the NZE Scenario.
- 3. Source: S&P Global Fundamentals Crude Oil Markets Prices Long-term Outlook First Quarter 2024

#### **Business overview**

Increasing exposure to LNG and liquids. Emerging carbon management and low carbon fuels services

| LNG                                | Oil and domestic g                     | gas San  | tos Energy Solutio   | ons                             |
|------------------------------------|--|--|----------------------|---------------------------------|
| Four world-class<br>LNG projects   | Lower carbon oil business <sup>3</sup> |  |                      | nd Timor-Leste                  |
| PNG LNG                            | Alaska                                 | Varanus Island &<br>Devil Creek  | DLNG &<br>Bayu-Undan | Moomba<br>Plant & Port Bonython |
| East coast LNG (GLNG) <sup>1</sup> | Domostic gas and                       |  |                      |                                 |
| Barossa / DLNG                     | Domestic gas and<br>liquids            | Midstream infrastructure processing services to Santos,<br>joint venture partners and third parties<br>Three CCS hubs to provide decarbonisation<br>and carbon management services |                      |                                 |
| Papua LNG <sup>2</sup>             | West coast                             |  |                      | rbonisation                     |
|                                    |  | Low carbon fuels   |                      |                                 |

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### **Santos' LNG portfolio**

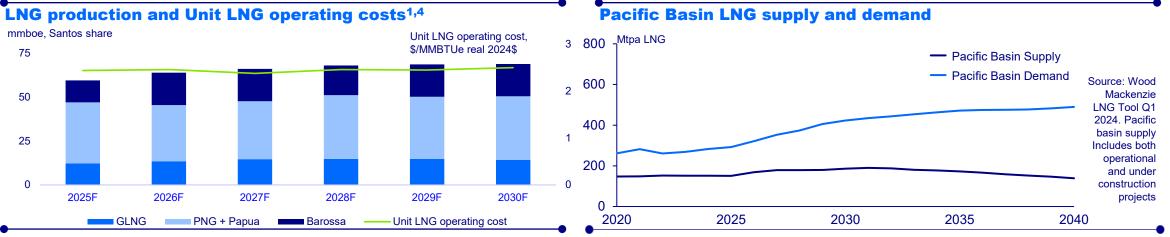
Quality LNG customer base, strong contracted pricing, volume weighted average slope >14 per cent<sup>3</sup>

#### High quality portfolio of assets to meet growing Asian demand

- Four world class LNG assets sustaining Santos capacity of ~7.7 Mtpa<sup>1</sup> and increasing production
- · Infrastructure footprint provides foundation for lower cost backfill opportunities
- Building a lower emissions intensity LNG Portfolio
- Bayu-Undan and Papua CCS projects provide potential to reduce Scope 1 emissions
- Barossa reservoir emissions offset until CCS project is approved and online
- Close proximity to Asian markets reduces scope 3 emissions from shipping, with US to Japan 2.5x greater than Australia to Japan<sup>2</sup>

#### **Proximal to Asian demand centres**

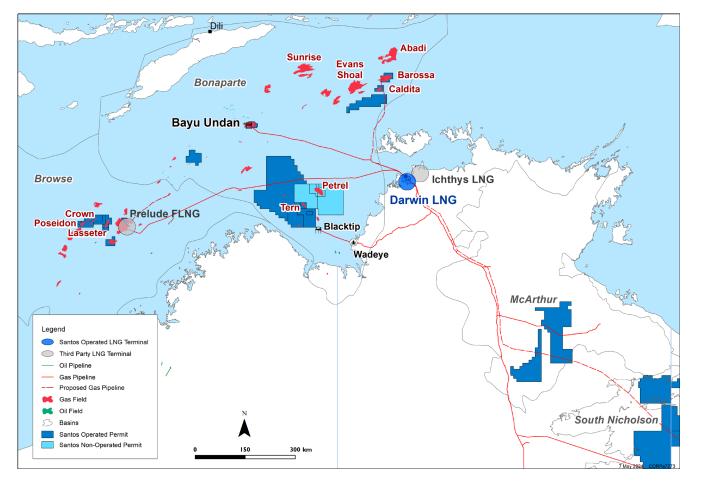




- 1. PNG LNG assumes 42.5%, until final completion of the sale to Kumul, Santos will retain control of the entity with the 2.6% working interest, of which 1.6% is partially complete. GLNG assumes 30% working interest. DLNG assumes 43.4% working interest. Papua LNG project assumes 17.7% working interest and is subject to a final investment decision.
- 2. Source: Thunder Said Energy, Emissions of Producing Natural Gas Calculator, CO2 intensity of natural gas value chains.
- 3. Slope to Japan Custom Crude (JCC) marker, excludes Barossa LNG contracts in place
- 4. Unit LNG operating costs includes upstream production costs, midstream opex pro-rata for Santos equity production, tolls to DLNG, PNG Oil opex and royalties. Excludes shipping costs

#### **Barossa / DLNG**

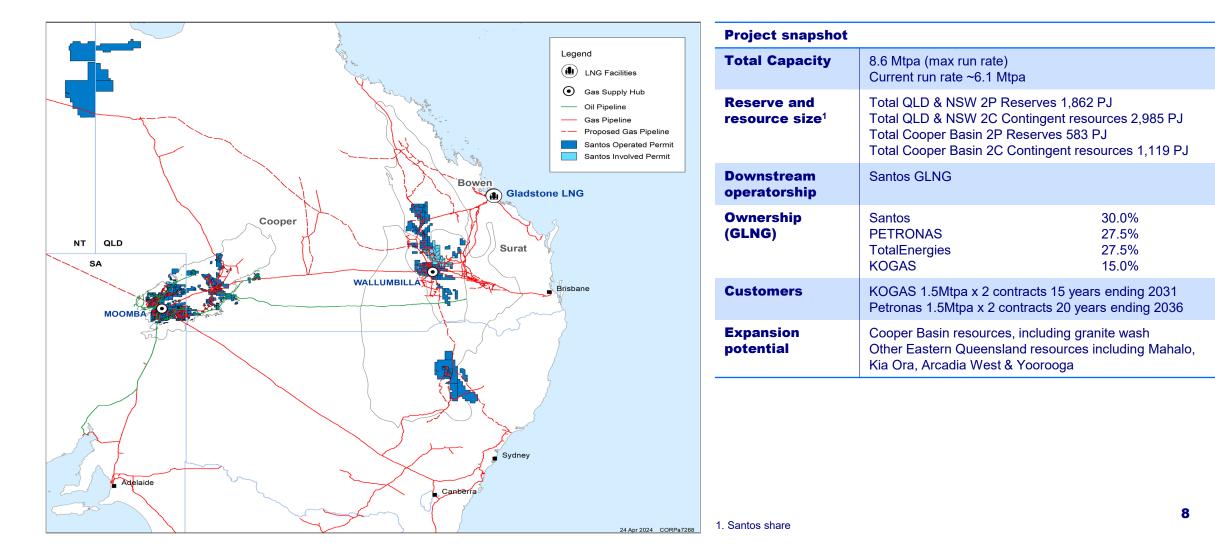
#### Opportunity to further develop resources to potentially support the expansion of DLNG facility



| Project snapshot                        | Project snapshot  |  |  |  |
|---|---|--|--|--|
| Total Capacity                          | 3.7 Mtpa  |  |  |  |
| Reserve &<br>resource size <sup>1</sup> | Total Northern Australia 2P Reserves 2,045 PJ<br>Total Northern Australia 2C contingent reserves 4,679 PJ |  |  |  |
| Operatorship                            | Santos  |  |  |  |
| Ownership<br>(Barossa)                  | Santos<br>SK E&S<br>JERA  | 50.0%<br>37.5%<br>12.5%                          |  |  |
| Ownership<br>(DLNG)                     | Santos<br>Inpex<br>ENI<br>JERA<br>Tokyo Gas<br>SK   | 43.4%<br>11.4%<br>11.0%<br>6.1%<br>3.1%<br>25.0% |  |  |
| Customers                               | Diamond Gas International <sup>2</sup> (Mitsubishi) - 1.5Mtpa, 10 years                                   |  |  |  |
| Expansion<br>potential                  | Petrel-Tern<br>Browse Basin (Crown, Lasseter, Poseidon)<br>Betaloo and McArthur Basins<br>Third party gas |  |  |  |

### **East Coast LNG (GLNG)**

The Cooper Basin has been producing for 50 years and provides supply for GLNG, paired with an attractive CCS option for abated gas production



### **PNG LNG**

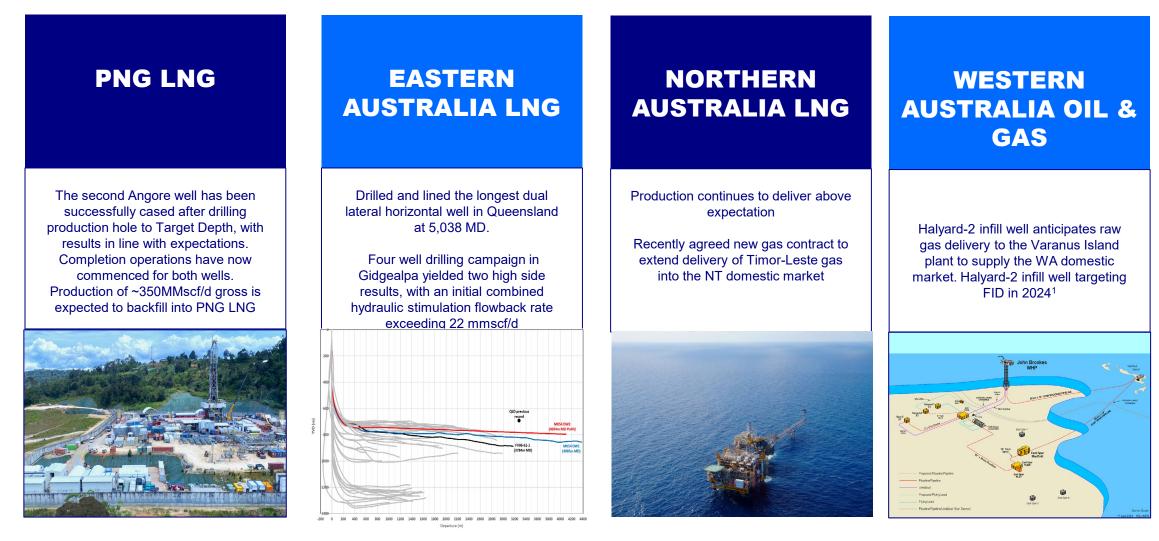
#### Low cost backfill for PNG LNG and expansion through Papua LNG integration

| P'nyang Hides GTE   | Project snapshot                                 | PNG LNG   | Papua LNG   |
|---|--|---|---|
| Muruk / Juha Hides / Angore<br>HGCP Agogo / Moran Papua New Liquids Terminal                            | Total Capacity                                   | 8.8 Mtpa until Papua LNG online<br>(max run rate)<br>~6.3 Mtpa with Papua LNG online  | Unsanctioned, currently in FEED<br>~5.6 Mtpa<br>(~2 Mtpa tolls through<br>PNGLNG) |
| APF Kutubu Complex<br>CPF S Hedinia<br>CPF Gobe<br>Gobe<br>Gobe<br>Gobe<br>Gas Pipeline<br>Gas Pipeline | <b>Reserve and</b><br>resource size <sup>1</sup> | Total PNG 2P Reserves 2,892 PJ<br>Total PNG 2C Contingent resources 4,580   | PJ  |
| GPF<br>Whitetail  | Operatorship                                     | ExxonMobil  | TotalEnergies (Upstream)<br>Exxon Mobil (Downstream)                              |
| Wildebeest<br>Whate<br>Finders O  | Ownership  | ExxonMobil         33.2%           Santos         42.5%²           Kumul         16.8%           JX Nippon         4.7%           MRDC         2.8%                           | TotalEnergies37.6%Santos22.8%ExxonMobil37.0%JX Nippon2.6%*Pre government back-in  |
| PNG LNG<br>Plant and Terminal   | Customers  | <ul> <li>JERA 1.8Mtpa 20 years to 2034</li> <li>Osaka Gas 1.5Mtpa 20 years to 2034</li> <li>CPC 1.2Mtpa 20 years to 2034</li> <li>Sinopec 2.0Mtpa 20 years to 2034</li> </ul> |   |
|   | Expansion/<br>backfill potential                 | Agogo / Moran<br>Juha field<br>P'nyang <sup>3</sup><br>Wildebeest   | Development of Elk-Antelope field   |

- 1. Santos share
- 2. PNG LNG assumes 42.5%, until final completion of the sale to Kumul, Santos will retain control of the entity with the 2.6% working interest, of which 1.6% is partially complete
- 3. P'nyang joint venture partners include: ExxonMobil 49%, JX Nippon 12.5% and Santos 38.5%

**Base business performing and delivering** 

Providing reliable production to underpin the portfolio



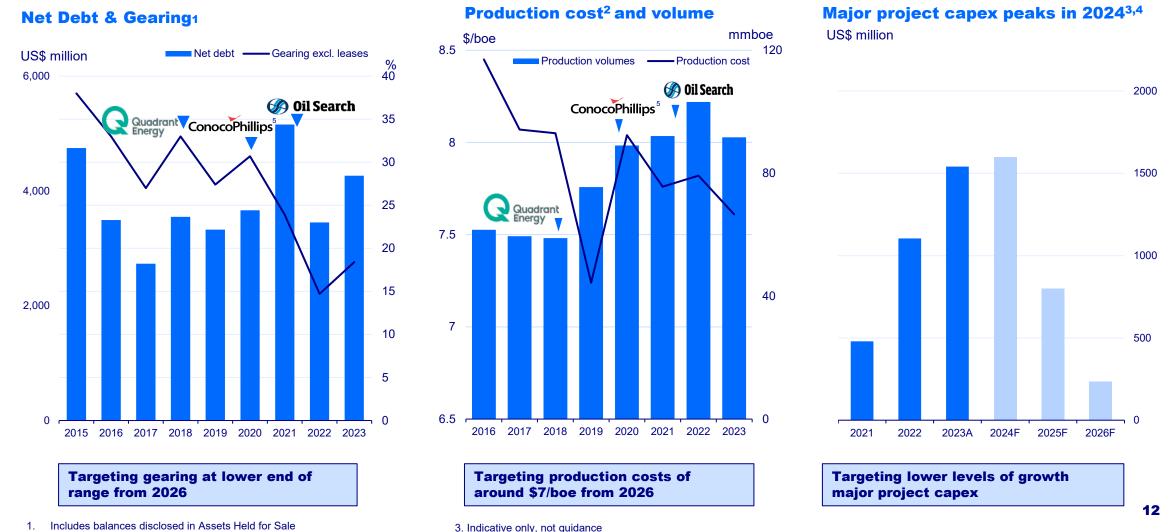
### **2024 Guidance and quarter one highlights**

Focus on operational excellence in the base business to generate strong free cash flow

| 2024 guidance item                                 | Guidance            | Quarter one 2024 highlights   |
|--|---------------------|---|
| Production   | 84-90 mmboe         | Strong free cash flow from operations of \$692 million  |
| Sales volumes                                      | 87-93 mmboe         | <ul> <li>Sales revenue of US \$1.4 billion</li> </ul>   |
|  |                     | High compression reliability from the operated assets in F  |
| Capital expenditure – sustaining                   | ~\$1.25 billion     | continues to support strong oil and gas production  |
| (incl. decommissioning)                            |                     | <ul> <li>Production of 21.8 mmboe despite severe weather events<br/>planned maintenance activities</li> </ul> |
| apital expenditure – major projects ~\$1.6 billion |                     | <ul> <li>Gearing of 19.7 per cent, excluding leases</li> </ul>  |
| (incl. Santos Energy Solutions)                    |                     | <ul> <li>PNG customer price review completed, maintaining weight</li> </ul>                                   |
| Unit production costs                              | \$7.45 – \$7.95 per | average LNG prices for oil index contracts >14 per cent   |
|  | boe                 | Completed Moomba CCS transition financing   |

### **Balance sheet positioned to deliver strategy**

#### Strong balance sheet and disciplined operating model support capital allocation priorities

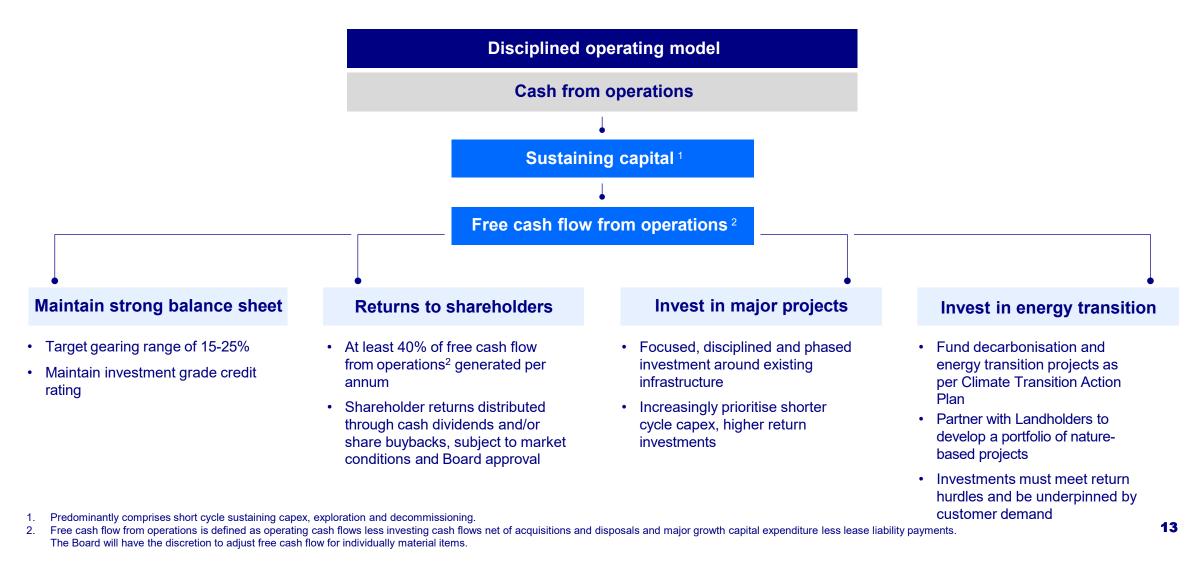


4. Excludes capitalised interest

#### 2. 2023 unit production costs including Bayu-Undan is \$8.53

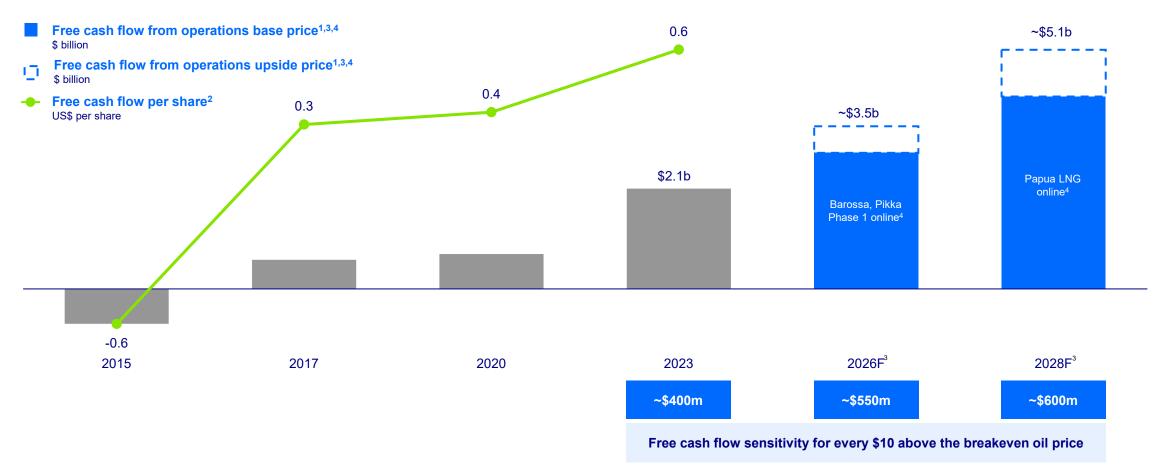
### **Capital management framework**

Disciplined operating model and capital management framework provide for the delivery of Santos' strategy



### **Strategic focus**

#### Barossa cash flows from third quarter 2025, Pikka on track for 1H2026



- 1. Free cash flow from operations is defined as operating cash flows less investing cash flows net of acquisitions and disposals and major growth capital expenditure less lease liability payments. The Board will have the discretion to adjust free cash flow for individually material items.
- 2. Assumes weighted average number of shares on issue each year.
- 3. 2026F and 2028F assumes a base assumption of Brent of \$75/bbl (2023 real) and JKM of \$12/mmBtu (2023 real) and upside assumption of Brent of \$90/bbl (2023 real) and JKM of \$14/mmBtu (2023 real).
- 4. Sanctioned projects include: Barossa, Pikka Phase 1 and Moomba CCS Phase 1, unsanctioned projects include: EQ Growth, Papua LNG, Narrabri, Bayu CCS, Reindeer CCS

#### **Barossa gas project update**

Fast-tracked work on Barossa gas project, now over 73% complete. Trajectory to deliver first gas in Q3 2025

| Drilling<br>continues   | GEP <sup>1</sup> Pipelay<br>complete   | SURF <sup>2</sup><br>program<br>progressing   | FPSO<br>on track   |
|---|--|---|--|
| One well drilled and completed<br>with the second of the six well<br>program in progress. Well flow<br>rates and CO2 composition as<br>expected<br>Plans for rig to be moved to<br>commence third well in May | Gas export pipeline pipelay<br>complete<br>Commencing construction of<br>the Darwin Pipeline Duplication<br>that will connect the Gas<br>Export Pipeline to DLNG | First campaign of the SURF<br>complete, including suction<br>anchors and mooring chains<br>FPSO buoy currently on<br>location and ready for Q2 2024<br>installation | FPSO is at the integration yard<br>in Singapore with 13 of 16<br>modules loaded onto the hull<br>The FPSO is now more than<br>80 per cent complete and on<br>track to sail away in Q1 2025 |
|   |  |   |  |

### Pikka phase 1 project update

Nearing 50% complete. The right project at the right time in the right location.

| Drilling<br>on schedule   | Pipelay<br>underway   | Construction<br>and installation<br>on track   | Net-zero<br>development <sup>3</sup>  |
|---|---|--|---|
| Rig operations now completed<br>on 7 wells<br>Four wells stimulated and three<br>flowed back<br>Flow back results compare<br>favorably with pre-drill<br>expectations | 4,825 vertical support<br>members and 40 miles of<br>pipeline installed to date <sup>1</sup> ,<br>meeting winter season<br>objectives | Seawater treatment plant 62<br>per cent complete<br>Fabrication and installation for<br>the oil processing, drill site, and<br>camp facilities are on track for<br>1H 2026 first oil | Executed agreement with<br>Alaska Native landowner to<br>deliver nature-based carbon<br>credits<br>Participating in DAC <sup>2</sup> CCS hub<br>concept, with initial application<br>selected for award of federal<br>funds |
| 1.As at 6 May 2024  | TTT   |  |   |

- 2. Direct Air Capture
- 3. Net zero scope 1 and 2 emissions equity share from first oil

### Moomba phase 1 project update

85 per cent complete, nine subsystems<sup>1</sup> commission-ready for first injection. Targeting first injection in mid-2024.

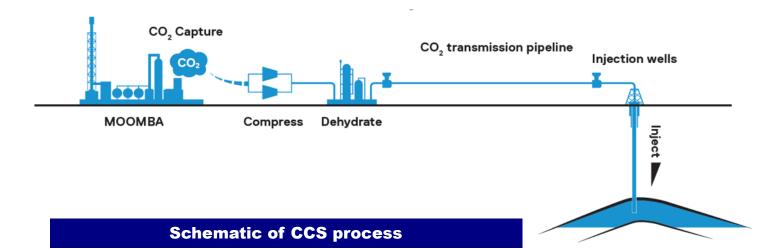
| Commissioning<br>progressing   | Injection wells<br>complete  | Operations<br>readiness   | ACCU generation                                       |
|--|--|---|---|
| Final CO2 train tie-in<br>completed ahead of schedule<br>Commissioning approvals for<br>electrical and instrument air<br>systems in place<br>CO2 First Fill Commissioning<br>skid design and fabrication | Flow testing on four injection<br>wells successfully completed<br>Final well tie ins in progress<br>Pre-execution planning for fifth<br>well to provide operational<br>flexibility | Safety case and critical<br>operating procedures<br>developed<br>Maintenance strategies<br>developed<br>Operations personnel now<br>embedded into handover team | On track for ACCU generation<br>in the next 12 months |
| underway   |  |   |   |
|  |  |   | 17  |

**Santos** 

#### Moomba phase 1 project update



Wet Weather at Moomba CCS phase 1 site in Q1 2024





#### **Compressor shelter and heat exchangers**



Primary stack positioned for fit up and weld out



#### **CCS Portfolio development**

Moomba CCS focused on commissioning activities, project now 85 per cent complete

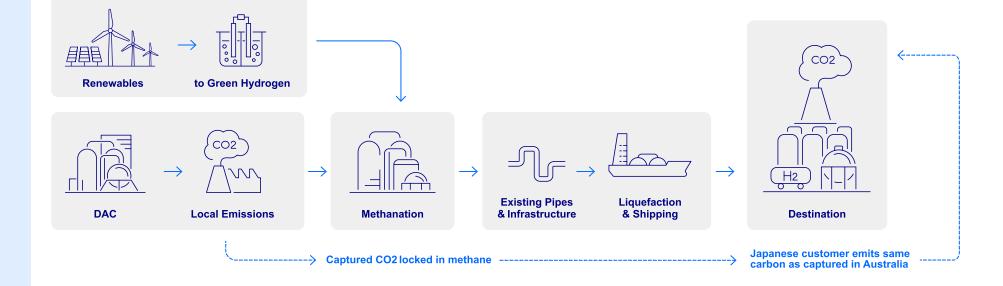
|                                       | Eastern Australia Hub   | Northern Hub                                  | Western Australian Hub  |
|---------------------------------------|---|---|---|
|                                       | Moomba  | Darwin and Bayu-Undan                         | Reindeer  |
| Status                                | Construction 85 per cent complete   | FEED nearing completion<br>Targeting FID 2025 | Entered FEED in early 2024<br>Targeting FID 2025  |
| Annual CO2 storage potential,<br>Mtpa | ~20 (up to 1.7 Mtpa Phase 1)  | ~10   | Up to 5   |
| First injection timing estimate       | Mid 2024  | 2028  | 2028  |
| Santos CO2 storage                    | v   | ×   | ×   |
| Third-party CO2 storage               | ✓   | ×   | ✓   |
| Status of third-party<br>discussions  | Phase 2 MOU's signed include Liberty Primary Metals<br>Australia, JX Nippon Oil & Gas Corporation, ENEOS<br>Corporation | Four MOU's signed                             | Four MOU's signed, including Yara Pilbara<br>Fertilisers Pty Ltd and CITIC Pacific Mining<br>Management Pty Ltd |
| Low carbon fuels opportunity          | ✓   | ✓   | ×   |
| Gas Storage Licenses                  | Multiple GSL Blocks   | G-11-AP                                       | G-9-AP 19   |

### **E-methane solutions from the Cooper Basin**

Demand for gas remains strong, existing and new customers want lower carbon solutions

Continue to progress following completion of initial study with Tokyo Gas, Osaka and Toho Gas to supply into Japanese market

Japan targeting 1% e-methane in gas supply to existing networks by 2030

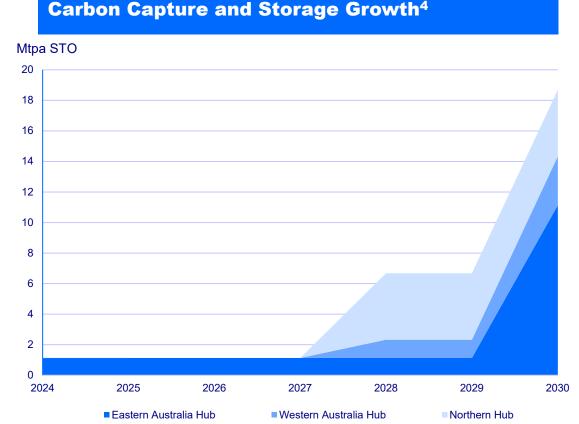


E-methane, Ammonia, Hydrogen, others over time

### **Santos' Energy Solutions carbon portfolio**

**Generating a high quality carbon portfolio, leveraging our 3000+ landholder agreements, targeting ~\$15 - \$25/tonne cost of supply for current projects**<sup>1</sup>

**Carbon Credit Generation Projects**<sup>2,3</sup> Mtpa STO 4 20 18 3.5 16 3 14 2.5 12 2 10 8 1.5 6 1 4 0.5 2 Ω 0 2024 2025 2026 2027 2028 2029 2030 Sanctioned CCS project Sanctioned PNG project Sanctioned Alaska projects Prospective nature-based projects



#### Diverse supply sources with significant potential and flexibility

#### Considerable opportunity in a developing market

1. Current projects include Moomba CCS Phase 1, PNG Markham Valley, Alaska Nature-based Project

2. Alaska includes credits from existing contracted projects, the options to purchase further credits from those projects and projects in which a letter of intent has been signed

3. Prospective projects are included separately due to the preliminary nature of these projects which are currently unsanctioned

4. Includes Moomba CCS Phase 1 which is sanctioned, all other projects are unsanctioned.

### **Santos' investment proposition**

A diversified and cash-generative portfolio driving shareholder returns and well-positioned for the energy transition

| A high-quality<br>portfolio of<br>diversified assets   | Strong cash<br>generation supports<br>higher returns  | Decarbonising<br>our business   | Developing new<br>earnings streams  |
|--|---|---|---|
| Geographic and product differentiated asset base   | Targeting total free cash flow of US\$14bn from 2024 to 2028 <sup>1</sup>   | Targeting net-zero scope 1 and scope 2 emissions by 2040  | Developing high quality nature-<br>based projects   |
| Project execution targeting<br>~6% production CAGR<br>from 2024 to 2028<br>Disciplined cost management | Strong balance sheet with<br>targeted gearing of 15-25%<br>Targeting shareholder returns<br>of a minimum of 40% of FCF <sup>2</sup> | Planning for a 30% reduction in<br>Scope 1 and 2 emissions by<br>2030 <sup>3</sup><br>Targeting 40% reduction in<br>Scope 1 and 2 emissions<br>intensity by 2030 <sup>4</sup> | <ul> <li>Third-party carbon management opportunities targeting ~30Mtpa CO2e of annual storage capacity</li> <li>Developing low carbon fuels for new and existing customers</li> </ul> |

Free cash flow from operations is defined as operating cash flows less investing cash flows net of acquisitions and disposals and major growth capital expenditure less lease liability payments. The Board will have the discretion to adjust free cash flow for individually material items. Assumes ~\$75/bbl Brent price (2023 real) and JKM of ~\$12/mmBtu (2023 real).

- 2. Target shareholder return is based on free cash flow from operations generated per annum.
- 3. 30 per cent absolute reduction is from the Santos and Oil Search combined 2019-20 equity Scope 1 and 2 emissions baseline of 5.9 MtCO2e, representing a reduction to 4.1 MtCO2e or lower by 2030.

4. 40 per cent intensity reduction is equity share of Santos Scope 1 and 2 emissions intensity from a 2019-20 baseline of 55 ktCO2e/mmboe, representing a reduction to 33 ktCO2e/mmboe or lower by 2030.



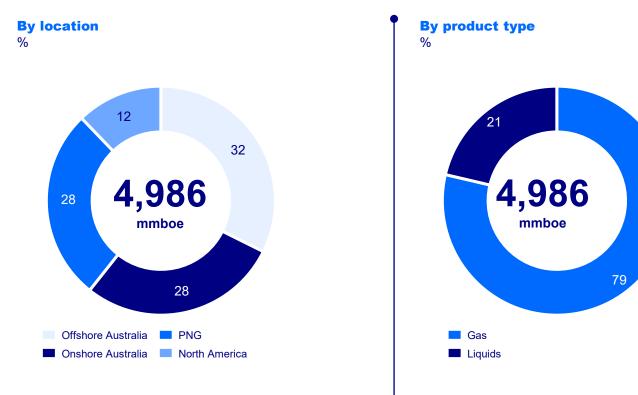
## **BACK UP SLIDES**



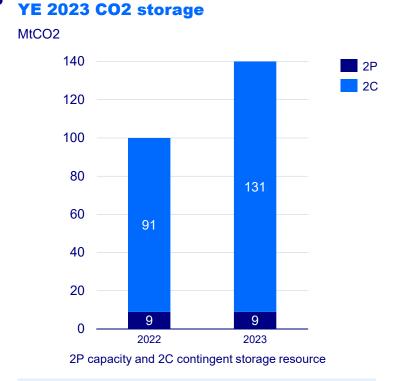
### **Reserves and resources to backfill production**

#### Material petroleum resource base with increasing CO2 storage capacity

#### YE 2023 2P reserves and 2C contingent resources<sup>2</sup>



- 2P reserves increased by 8 mmboe before production of 92 mmboe
- 2P Reserves life 18 years<sup>1</sup>
- Three-year proved plus probable reserves replacement ratio of 354%



• 40 MtCO2 increase in 2C contingent storage resource in the Cooper Basin

- 1. 2P reserves life as at 31 December 2023 using production of 92 mmboe
- 2. 2P Reserves of 1,661 mmboe and 2C reserves 3,325 mmboe as at 31 December 2023