

# Innovate. Sustain. Grow.

**Annual  
Report 2024**



## Financial calendar

### 2024

Record date for final dividend	13 June 2024
Final dividend paid	2 July 2024
AGM (hybrid meeting)	31 July 2024

### 2024-2025

Half year end	30 Sept 2024
Half year results announced	19 Nov 2024
Full year end	31 Mar 2025
Full year results announced	27 May 2025

## Annual General Meeting

The 73rd Annual General Meeting of ALS Limited will be held as a hybrid meeting commencing at 10:00am on 31 July 2024.

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# Who we are

## A global leader in testing

ALS provides comprehensive testing solutions to clients in a wide range of industries around the world. Using state-of-the-art technologies and innovative methodologies, our dedicated international teams deliver the highest-quality testing services and personalised solutions supported by local expertise. We help our clients leverage the power of data-driven insights for a safer and healthier world.

Our actions and interactions are guided by our six core values:



we are  
**SAFE**



we are  
**RESILIENT**



we are  
**CURIOUS**



we are  
**COMMITTED**



we are  
**CARING**



we are  
**HONEST**





**right solutions.  
right partner.**

### **Our vision**

To be the global leader in the discipline of scientific analysis in pursuit of a better world for all.

### **Our mission**

To help our clients leverage the power of testing and data-driven insights for a safer and healthier world.

### **Our purpose**

To help make the world a better place through science, assurance, and sustainability.

# Our business model

## Our operations

ALS is one of the world's largest providers of analytical and testing services. We serve multiple industries globally, with a workforce of more than 20,000 people operating from more than 420 sites in 70+ countries across Africa, Asia, Australia and New Zealand, Europe, the Middle East and the Americas. For more than 45 years, we have provided testing and technical solutions to clients in a wide range of industries around the world, building our global reputation by embracing

cutting-edge technologies and methodologies to deliver innovative, high-quality testing services to our clients.

With global operations headquartered in Houston, Texas, and corporate headquarters in Brisbane, Australia, we are listed on the Australian Securities Exchange (ASX Code: ALO) and are an ASX100 company with a multibillion-dollar market capitalisation.

Our mission is to use the power of testing to solve complex challenges, and with our passion for science, to serve clients with data-driven insights for a safer and healthier world. Innovation, sustainability and growth with purpose are in the DNA of our company. Our culture of integrity and reliability drives our delivery of consistently highest-quality work and customer service.

**70+**

COUNTRIES

**430+**

LOCATIONS

**45+**

YEARS

**20k+**

STAFF  
WORLDWIDE

**AUD  
2.58b+**

REVENUE



## Our services

Our operations are organised into four business streams (Food & Pharmaceutical, Minerals, Environmental, Industrial Materials) based on our general executive management structure reporting to the managing director and chief executive officer.

Through our business streams, our operations deliver analytical and testing and inspection services spanning oil and lubricants, environmental and occupational hygiene, food and beverage, mining and commodities, beauty and personal care, and pharmaceutical and healthcare.

Visit our website, [alsglobal.com](https://alsglobal.com), for more information about our range of services and the industries we serve.

### Environmental



### Oil and lubricants



### Food and beverage



### Mining and commodities



### Beauty and personal care



### Pharmaceutical and healthcare



# Financial highlights

## From operations

### Underlying sales revenue<sup>2</sup>

\$M



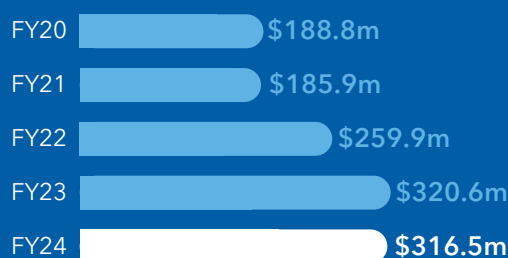
FY2024

**\$2,586.0m**

↑  
6.8%

### Underlying net profit<sup>1</sup>

\$M after tax



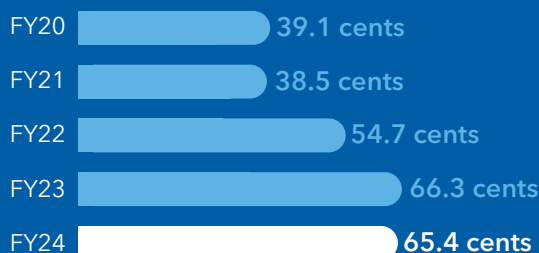
FY2024

**\$316.5m**

↓  
1.3%

### Underlying earnings<sup>1</sup>

cents per share



FY2024

**65.4 cents**

↓  
1.4%

### Dividend paid<sup>1</sup>

cents per share



FY2024

**39.2 cents**

↓  
1.3%

1. Continuing operations.

2. "Underlying revenue" refers to ALS statutory revenue proforma adjusted to proportionally consolidate the 49% share of Nuvisan revenues otherwise equity accounted.

^ NPAT = Net profit after tax. Underlying net profit is a non-IFRS disclosure and has been presented to assist in the assessment of the relevant performance of the Group from year to year.

\* EBITDA = EBIT plus depreciation and amortisation. EBIT = Earnings before interest and tax. The terms EBITDA and EBIT are non-IFRS disclosures. These have been presented to provide a measure of the Group's performance before the impact of depreciation and amortisation (i.e., non-cash items) as well as that of interest and tax expenses. The calculations thereof are based on non-IFRS information and are unaudited.



## Dividends

The Company paid a final, partly-franked (20 per cent) dividend for 2024 of 19.6 cents per share (2023: 19.4 cents) at the 30 per cent tax rate.

The total dividend for the year was 39.2 cents (2023: 39.7 cents).

## Underlying revenue

Underlying revenue from operations for the consolidated Group was \$2,586.0 million for 2024, a 6.8 per cent increase on the \$2,421.2 million recorded in 2023.

The underlying revenue generated by each business segment was as follows:

Life Sciences

**\$1,499.4m**



Commodities

**\$1,086.6m**



## Underlying net profit after tax

Underlying net profit after tax from continuing operations, attributable to equity holders of the Company, was \$316.5 million, a slight decrease of 1.3 per cent on the \$320.6 million underlying net profit achieved in 2023.

**\$316.5m**



## Divisional underlying EBIT contributions

The underlying profit contribution from ordinary activities, before interest, tax and corporate overheads for each business segment was as follows:

Life Sciences

**\$226.2m**



Commodities

**\$318.7m**



**Underlying  
EBITDA\***

**\$665.7m**

↑ from \$648.0m

**Underlying  
EBIT\***

**\$491.8m**

↑ from \$490.7m

**Statutory  
NPAT^**

**\$12.9m**

↓ from \$291.2m

**Gearing ratio**

Net debt/(Net debt  
+ Total equity)

**49.5%**

↑ from 42.6%



A message from our Chairman and CEO

# Bruce Phillips and Malcolm Deane

The 2024 financial year (FY24) was challenging for global economies and multinational businesses like ALS. High inflation, higher interest rates associated with interventions by central banks, interruptions in international trade and capital flows, and significant global geopolitical tensions characterised the business landscape.

## Financial performance and capital management

Pleasingly, ALS has again demonstrated its resilience in challenging conditions. Our unique operating model delivered an underlying Net Profit After Tax (NPAT) of \$316.5 million, down only 1.3 per cent from last year's record profit.

The underlying performance was supported by the continued strength of our largest business streams, Minerals and Environmental, which now represent 67 per cent of the Company's total revenue, supported by above-market growth rate in Industrial Materials and strong growth in the Food division.

The FY24 performance represented a significant step towards achieving the objectives of the Company's FY27 strategic plan.

Statutory NPAT was \$12.9 million, a decrease of \$278.3 million over the previous corresponding period (pcp). The decrease is primarily due to a non-cash impairment charge of \$248.8 million in relation to the initial 49 per cent investment in Nuvisan made in 2021 to expand the Pharmaceutical business.

On an underlying NPAT basis, which more accurately reflects the Group's financial performance, the Company delivered solid revenue growth and industry-leading margins. Underlying continuing revenue increased by 6.8 per cent to \$2,586 million, and operating margins were at the margin floor target of 19 per cent.

The Company continued delivering strong underlying ROCE of 20.6 per cent, and solid cash conversion (of 93 per cent) above the 90 per cent target set for the FY27 strategic plan.

Our disciplined and proactive approach to capital allocation continued in line with an updated value-creation framework. Total operational capital expenditure increased to \$152 million in FY24. The majority of growth capital was strategically allocated to the Environmental and Minerals businesses. Additionally, capital supported initiatives aimed at improving core operations and aligning businesses with the 'ALS operating way'. Investment in acquisitions were predominately focused on Life Sciences, particularly supporting the expansion of our Environmental business. At year end, the Company's balance sheet remained resilient with a leverage ratio of 2.0x, and over \$530 million of available liquidity, including \$346 million of undrawn bank facilities.

Based on the FY24 performance, the Company's solid financial position, and outlook, the Directors declared a final dividend for the year of 19.6 cents per share, partially franked to 20 per cent, bringing the annual total dividend to 39.2 cents per share. This is in line with the top end of the Company's dividend policy of paying out 50-60 per cent of underlying NPAT to shareholders. The Board has determined to re-activate the dividend reinvestment plan (DRP) at zero discount, providing maximum future capital flexibility for the business.

Through this capital framework, the Group has successfully deployed growth capital - both organic and through value-added acquisitions - and returned capital to shareholders with dividends at the top of the payout range - and maintained a strong balance sheet with leverage at the mid-point of our target range.

A more comprehensive review of the Group's financial performance is set out in the Director's Report.

## FY27 vision

Following successful execution to date of the existing FY27 strategic plan, the Company has refreshed its strategic framework, incorporating new strategic elements. The framework is supported by a refreshed and highly skilled executive team, a unique and diversified asset portfolio, and the identification of process-improvement opportunities. Underpinning the framework is an updated approach to capital allocation that provides a risk-weighted approach to growth capital allocation that will protect, extend or expand the portfolio.

The strategy will help ensure ALS remains well positioned to capitalise on industry megatrends linked to increasing regulation, with a focus on life sciences and sustainability, and the demand for energy transition and electrification.





The existing financial targets set for FY27 remain unchanged, and consist of growing revenue to \$3.3 billion, growing underlying EBIT to \$0.6 billion, and maintaining a Group margin floor of 19 per cent. In addition, the Group aims to keep cash conversion above 90 per cent and continue to improve the return on capital employed to above 20 per cent.

## Unwavering focus on safety

The health and safety of our team members, their families and our local communities remains our highest priority. In FY24 we achieved a record low Total Recordable Injury Frequency rate of 0.95, and an industry-leading Lost Time Injury Frequency Rate of 0.48, per million hours worked. A safety-first culture is embedded into the leadership and operations of ALS, with a commitment to safety that drives our critical risk management programs, emphasising the prevention of serious incidents by ensuring effective procedures are in place.

We remain focused on continuous improvement in our performance in the year ahead.

## Sustainability

As a global leader in testing, ALS is committed to creating positive social and environmental value for communities, while delivering operational and economic value for our shareholders, clients and other stakeholders. Our purpose is to help make the world a better place through science, assurance and sustainability – a deliberate strategic choice to integrate sustainability into our fundamentals, targets, development and decision-making.

In FY24, we maintained carbon neutrality (for Scope 1 and 2 emissions), reduced plastic waste and expanded our use of solar energy. ALS now sources 95 per cent of its electricity requirements from renewable sources. We extended our partnerships with communities, charitable partners, diversity organisations and local suppliers, and reaffirmed our commitment to a diverse, inclusive and safe work environment through dedicated programs and increased collaboration opportunities. We also rate in the top quartile of ASX listed companies for paying small business invoices in a timely manner.

The services we offer our clients and the actions we take every day are guided by our goal of helping create a safer and healthier world. ALS is uniquely positioned to become a trusted partner of choice for advancing sustainable testing practices. We remain committed to the continued integration of sustainability into all aspects of the business and delivering increasing value for our clients across all industries around the world.

## Board succession

There have been important changes to your board of directors over the year, in line with the board's focus on governance of its increasingly complex global operations and strategic international expansion plans.

During FY24 we welcomed Ms. Erica Mann as an independent non-executive director. Erica brings extensive international experience in the pharmaceutical and food sectors that will provide greater insights to support key components of the ALS strategy in those markets.

As indicated at the 2023 Annual General Meeting (AGM), our Chairman, Mr Bruce Phillips will retire from the board at the close of the 2024 AGM in July after nine years' service to the Company. He will be succeeded by the current Deputy Chairman, Mr. Nigel Garrard.

Mr. Garrard has shared: **"I will be honoured to chair this great company that plays a critical role in society and is renowned for client service, innovation, and technical excellence. I look forward to continuing to work with my fellow directors and the company's talented executive team."**

Shareholders will be provided the opportunity to hear from our new director and the incoming Chairman at the upcoming AGM.

## Outlook

In the short term, it is anticipated that the overall global economy will experience economic headwinds, headlined by persistent inflation, increasing geopolitical tensions, and overall economic uncertainty. However, ALS is positioned to meet these challenges and will continue to manage them proactively to deliver the best outcome for our shareholders.

The Company is confident in its ability to achieve near-term growth ambitions and operational enhancements, and remains well positioned to leverage positive long-term industry megatrends.

In the short term, with its robust portfolio, the Group aims for mid-single digit organic revenue growth. We anticipate modest improvements in operating margins for the Life Sciences division, excluding the initial margin impacts from the York and Wessling acquisitions. Margin resilience is expected to continue in the Minerals and Environmental divisions.

Also, in the short term, one of our key focus areas is on the integration of recent acquisitions and the Nuvisan transformation program.

In the medium to long term, ALS will continue its ambition of delivering top-quartile shareholder returns. Through a combination of returns on organic growth and continuous improvement of the existing asset base and improving returns from integrations from any M&A activity, we are expecting ROCE in the high teens or above to continue in the medium term. Finally, ALS is targeting that the refreshed strategy will deliver mid- to high-single-digit organic revenue growth, steady improvement in terms of margin and strong ongoing cash generation.

## Thanks

We acknowledge and thank you, our shareholders, for your unwavering support during a challenging year.

As the outgoing Chair of the board, I'd also like to personally thank my fellow directors, the management team, and broader ALS' employees whose dedication, excellence and commitment have contributed to the ongoing success of this remarkable business.

We look forward to engaging with all our stakeholders at the 2024 AGM.

### Bruce Phillips

Chairman

### Malcolm Deane

CEO and Managing Director





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# Our directors

For the year ended 31 March 2024



The Directors present their report together with the financial report of the Group, comprising ALS Limited ("the Company") and its subsidiaries, for the year ended 31 March 2024 and the auditor's report thereon.

The Directors of the Company at any time during or since the end of the financial year are:

## Bruce Phillips

B Sc (Hons) (Geology)  
Chairman and Independent Non-Executive Director  
Age 69

Bruce Phillips was appointed a Non-Executive Director of the Company on 1 August 2015 and became Chairman on 26 July 2016 following the 2016 Annual General Meeting. Bruce is a qualified geophysicist with more than 40 years of technical, financial and managerial experience in the energy sector.

He founded Australian Worldwide Exploration Limited (now Mitsui) in 1997 and was its Managing Director until his retirement in 2007. He re-joined as a Non-Executive Director in 2009 and held the position of Chairman until his retirement from the Board in November 2017. He was previously Chairman of Platinum Capital Limited (October 2009 - June 2015) and a Non-Executive Director of AGL Energy Limited (August 2007 - September 2016) and Sunshine Gas Limited. Bruce was appointed as a Non-Executive Director and Chairman of Karoon Energy Limited in January 2019 until his retirement in November 2023.

He is Chair of the Nomination Committee.

## Malcolm Deane

Bachelor of Laws (Masters) Juris Doctor  
Managing Director and Chief Executive Officer  
Age 40

Malcolm Deane was appointed as Interim CEO and Managing Director for ALS Limited on 7 March 2023. He was then appointed as the CEO and Managing Director with effect from 8 May 2023. Malcolm has served the company in various executive positions for the past 10 years in such roles as General Manager for Life Sciences Latin America, Food & Pharma Americas, and most recently as the Chief Strategy Officer, leading corporate strategy, business development and acquisitions.

Malcolm has a Master of Laws from the University of Virginia School of Law and Juris Doctor from Universidad Austral - Buenos Aires, Argentina.



## John Mulcahy

PhD, B E (Civil Eng) (Hons), FIE Aust  
Independent Non-Executive Director  
Age 74

John Mulcahy was appointed a Non-Executive Director of the Company on 1 February 2012. He is Chairman of Orix Australia Corporation Limited, an unlisted public company (appointed March 2016), and Deputy Chairman of GWA Group Limited (appointed November 2010).

He is also a current Non-Executive Director of various Zurich Australia Insurance subsidiaries. John was previously a director and Chairman of both Mirvac Group Limited (November 2009 - December 2022) and Coffey International Limited (September 2009 - January 2016). He is a former Guardian of the Future Fund of Australia and former Managing Director and Chief Executive Officer of Suncorp-Metway Limited. Prior to Suncorp, John held several senior executive roles at the Commonwealth Bank and Lend Lease Corporation.

He is a member of the Sustainability and Innovation Committee and the Nomination Committee.

## Tonia Dwyer

B Juris (Hons), LLB (Hons), GAICD  
Independent Non-Executive Director  
Age 61

Tonia Dwyer was appointed a Non-Executive Director of the Company on 1 July 2016. She has significant experience as a company director and executive working in finance, corporate strategy and mergers and acquisitions across a variety of sectors and international markets.

She is an internationally experienced independent company director, having had a 25-year executive career in investment banking during which she held roles with Hambros Bank Limited and Société General in the UK and Europe.

Tonia currently holds a non-executive directorship role with Incitec Pivot Limited (appointed May 2022). She is Deputy Chancellor of the Senate of the University of Queensland and is on the Board of the Sir John Monash Foundation and a member of the Queensland Council of the AICD.

Her previous roles included non-executive director positions with OZ Minerals Limited, DEXUS Property Group and DEXUS Wholesale Property Fund.

She is a member of the People Committee and a member of the Audit and Risk Committee and the Nomination Committee.



## Siddhartha Kadia

Ph.D. Biomedical Engineering, B.E.,  
Electronics and Telecommunication  
Independent Non-Executive Director  
Age 54

Siddhartha Kadia was appointed a Non-Executive Director of the Company on 15 January 2019. Siddhartha was formerly President and CEO of EAG Laboratories, a global scientific testing company headquartered in San Diego, California. He has also been a Director of USA-listed companies Newport Corporation (NSDQ: NEWP), Volcano Corporation (NSDQ: VOLC), Nuvasive, Inc (appointed February 2022) and was CEO and a Director of PhenomeX (NSDQ: CELL). He is currently a Non- Executive Director of ATS (Applied Technical Services). Prior to EAG, Siddhartha served as President of the Life Sciences Division at Life Technologies Corporation (NSDQ: LIFE), a publicly traded life sciences tools company. Siddhartha was also a management consultant at McKinsey & Company where his work focused on various life sciences and healthcare related engagements. Siddhartha has a PhD in Biomedical Engineering from Johns Hopkins School of Medicine. Siddhartha has lived and worked in the US, Japan, China, and India and has more than 20 years of international experience as a company director, executive and technical leader in the Life Sciences and TIC (testing, inspection and certification) sectors.

He is a Chair of the Sustainability and Innovation Committee, a member of the People Committee and the Nomination Committee.

## Leslie Desjardins

B. Industrial Admin, Finance (Kettering), MS. Business (MIT)  
Independent Non-Executive Director  
Age 64

Leslie Desjardins was appointed a Non-Executive Director of the Company on 21 November 2019. She has a background as a CFO and senior financial and governance professional in a range of large multinational and global businesses.

She has extensive commercial and financial governance expertise with large multinational public companies in North America, Canada and Australia, each with extensive global operations. Her areas of expertise include CFO level executive and financial strategic leadership, M&A, corporate finance and treasury, governance, financial and tax compliance, and enterprise risk management.

Leslie is currently a Director, Audit Committee Chair, Human Resource Committee member with Ansell Limited. Previously, she served as a Board Director and Audit Committee member with AptarGroup.

During her executive career, Leslie served as Executive VP and CFO at Amcor Limited, a global leader in packaging of food, beverage, pharmaceutical and tobacco products. Prior to Amcor Ltd, Leslie served in financial and corporate strategic positions with General Motors Corporation, including Chief Financial Officer GM Holden Australia, Controller GM North America, Executive Director Manufacturing Finance and Director GM North America Strategy and Planning.

Leslie holds a Master of Science, Business with Massachusetts Institute of Technology, Sloan and a Bachelor of Industrial Administration, Finance with Kettering University.

She is the Chair of the Audit and Risk Committee, a member of the Sustainability and Innovation Committee and a member of the Nomination Committee.





## Peter Possemiers

Bachelor of Applied Science in Chemistry and Microbiology – University of South Australia  
Independent Non-Executive Director  
Age 62

Peter Possemiers was appointed a Non-Executive Director of the Company on 1 November 2022. He has a background as a TIC sector expert with almost 40 years' experience working as a senior executive in leadership roles globally for SGS. He has lead teams both regionally and globally most notably SGS's global Environment Health and Safety business, a CHF 550 million business with a global headcount which exceeded 6,000. As Executive Vice President, he was a member of the SGS Operations Council with responsibility for the strategic growth and profitability of the business, leading 15 strategic acquisitions.

Peter's career with SGS began following his completion of a degree in microbiology and chemistry at the University of South Australia. He quickly moved into management roles in Singapore, Philippines, China and Korea, where he established and developed new markets including food, pharma, and mobile technology.

In 2007, he was promoted to a role in Europe to manage the downstream OG&C business becoming the global market leader in this sector for SGS.

In 2013, Peter was promoted to Executive Vice President, Global Environment, Health & Safety, a position based in Switzerland which he held for 8 years before moving into his most recent role as Vice President, Strategic Integration in 2021 following the acquisition of the Synlab A&S business, which covered the environmental, food, pharma and oil condition monitoring testing sector across Europe.

He is a member of the Sustainability and Innovation Committee, and the Audit and Risk Committee and the Nomination Committee.

## Nigel Garrard

Bachelor of Economics (Adelaide), CA (Chartered Accountant)  
Deputy Chairman and Independent Non-Executive Director  
Age 63

Nigel Garrard was appointed as a Non-Executive Director of the company on 7 June 2023 and was appointed Deputy Chair effective 8 February 2024.

He is an experienced executive with a successful track record across the fast-moving consumer goods and industrial/manufacturing sectors. He has over 20 years' experience as an ASX-listed CEO across three companies. In 2019, he retired as Managing Director and CEO of Orora Limited.

He led the demerger of Orora Limited from Amcor, and the subsequent listing of Orora Limited on ASX in 2013. He was President of the Amcor Australasia and Packaging Distribution business group, Managing Director of Coca-Cola Amatil's Food and Services Division, and Managing Director of SPC Ardmona. Nigel brings broad international experience across listed, not-for-profit, government and private entities. He is currently the Chairman of Ansell Limited, a non-executive director of CSR Ltd, Chairman of Flinders Port Holdings Pty Ltd, and Chairman of the McMahon Services advisory board.

He is the Chair of the People Committee and a member of the Nomination Committee.



## Erica Mann

Diploma in Analytical Chemistry (Tswane University, Pretoria), Marketing Management (IMM, Johannesburg), Small Business Development (SBDC - Johannesburg), GAICD  
Independent Non-Executive Director  
Age 65

Erica was appointed as a Non-Executive Director of the company on 1 March 2024. Erica is an experienced C-suite executive with a 30-year career across complex, highly regulated, multi-channel and multi-product environment in top DAX, NYSE, NSDAQ pharmaceutical, OTC and FMCG multinationals. Before retiring as an executive, Erica led Bayer's Consumer Health Division, one of the world's largest OTC companies with €6 billion in turnover. Prior to joining Bayer, she was President and General Manager of Pfizer Nutrition following its acquisition of Wyeth Inc, where she served as Senior Vice President of Global Nutrition. This followed other senior executive roles of other Fortune 500 companies including Eli-Lily and Johnson & Johnson. She has held leadership positions in South Africa, Australia, New Zealand, Germany, Switzerland and the US.

In addition to her executive experience in the nutrition and health industry, Erica has deep experience with global and emerging markets across Africa, China, Russia, and Brazil. Erica currently serves as an independent director of Perrigo, DSM-Firmenich and Kellogg (recently reincorporated as Kellanova) where she is a member of the Talent, Audit, and Social Responsibility & Public Policy Committees.

Erica previously chaired the Board of the World Self-Medication Industry Association and served as an independent director with Blackmores Ltd and Solo-Flordis International. Erica was educated in South Africa and obtained diplomas in analytical chemistry (Tswane University, Pretoria), marketing management (IMM, Johannesburg), and small business development (SBDC -Johannesburg).

Erica has completed an executive development program at Harvard, Boston and obtained an ESG Certificate from Berkely Law School.

She is a member of the Nominations Committee.



## Charlie Sartain

B Eng (Hons) (Mining), FAusIMM, FTSE  
Independent Non-Executive Director  
Age 63

Charlie Sartain was appointed a Non-Executive Director of the Company on 1 February 2015. He spent more than 30 years with MIM Holdings and then Xstrata plc after it acquired MIM. He led Xstrata's global copper business as Chief Executive of Xstrata Copper for nine years from 2004 and prior to that held senior executive positions with the company in Latin America and Australia.

He was Chair of the Sustainability and Innovation Committee, and member of the Audit and Risk Committee and Nomination Committee.

Charlie retired on 7 June 2023.



## Company Secretary

### Michael Pearson

LLB, B A, GAICD, GCIS, Dip Inv Rel (AIRA)

Michael Pearson is a member of the Governance Institute, Australian Institute of Company Directors and Queensland Law Society. Mr Pearson is an experienced lawyer and corporate governance professional with almost 20 years of experience as a Company Secretary and General Counsel with other ASX listed companies such as Cardno Limited and the Aveo Group.

## Principal activities

The principal activities of the Group during the financial year were the provision of professional technical services, primarily in the areas of testing, measurement and inspection, supporting:

- environmental monitoring
- food and pharmaceutical quality assurance
- mining and mineral exploration
- commodity certification
- equipment maintenance
- pre-clinical and clinical development services; and
- drug discovery services.

During the year, the Group expanded and diversified its technical service capabilities through various acquisitions as well as the buyout of the remaining 51% shares in Nuvisan. Refer notes 2i and 5 of the Financial Statements.

Otherwise, there were no other significant changes in the nature of the activities of the Group during the year.



## REVIEW OF RESULTS AND OPERATIONS

### Group business summary

The Group aims to be a leading provider of services to clients across the broad range of industry sectors covered within the Principal Activities in the previous section and is committed to maintaining the strong and sustainable growth strategies which have made it a successful, global company. The Group seeks to build strong partnerships with clients by delivering cost-effective solutions backed by the best quality, service, and technical capability.

### FY27 vision

#### Updated strategic plan

Over the last two years, the Group has continued to make significant strides in delivering the FY27 vision. Through this journey, ALS' innovative and data driven approach has provided meaningful growth opportunities such as industry-leading testing capabilities, advancement of global Laboratory Information Management Systems, and development of AI and machine learning capabilities. The Group has also reshaped the portfolio and deployed significant capital towards delivering both organic and inorganic growth.

The existing FY27 strategic plan has served the Group well, with all financial metrics on track. Following a period of reflection and refinement, the Group has refreshed its strategic plan to refine some elements of the strategy going forward. The new strategy is supported by:

- The refreshed executive team that brings together both long-term and new leaders,
- Scaling global businesses within both Minerals and Environmental, and regionally strong businesses within Life Sciences, to deliver solid organic growth,
- Ongoing focus to improve integration of acquisitions,
- Enhancements to our operating model that will drive margin improvement on some underperforming businesses, and some margin uplift on already industry-leading margins,
- A consistent approach to marketing to clients, which includes dynamic pricing, and
- An updated approach to capital allocation, referred to as 'the value creation framework'.

#### Value creation framework

The value creation framework provides the fundamental basis on which the ambition of top quartile shareholder returns will be achieved in the medium term.

The framework combines a risk-weighted approach to growth capital allocation that will protect, extend and expand the portfolio. Overall, the Group aims to deliver mid to high single digit organic revenue growth achieve a steady improvement in operating margins, and strong ongoing cash generation. Allocation of growth capital will be deployed seeking a minimum return on capital employed of 15%, ensuring maximum growth and returns for shareholders over the medium term.

The existing financial targets set for FY27 remain unchanged. These included: growing revenue to \$3.3 billion and growing underlying EBIT<sup>1</sup> to \$0.6 billion, with a group margin floor of 19%. In addition, the Group will aim to keep cash conversion above 90% and strive to deliver future returns on capital above 20%.

### Operational results

The Group has made solid progress in FY24 towards achieving its FY27 objectives. The Group achieved revenue from continuing operations of \$2,586.0 million, up 6.8% compared to \$2,421.2 million recorded in the pcp. Organic and scope revenue growth each respectively contributed 2.2% to the uplift, supported by positive FX tailwinds of 2.4% due to depreciation of the Australian dollar against main currencies during FY24.

The revenue growth was primarily driven by:

- Continued global demand for environmental services,
- Increased uptake of value-added services by Mineral's clients,
- Steady recovery within the food sector,
- Improved commodity trading and marketing conditions, and
- Acquisitions which have expanded the Group's geographical footprint, service offerings and scale.

<sup>1</sup> EBIT = Earnings before interest and tax.  
The terms 'underlying' and 'EBIT' are non-IFRS and unaudited.

The Group's global market leading businesses, Minerals and Environmental, continue to demonstrate their strength and resilience. Both businesses have maintained growth rates ahead of market, supplemented through acquisitions. Both businesses continue to generate market leading operating margins despite challenging economic conditions, particularly whilst exploration funding remains subdued. This reflects the quality of the hub-and-spoke model pioneered by ALS, client service offering, and investments made into growth, innovation and technology. Collectively, these businesses represent 67% of FY24 Group revenue and remain well positioned to capture strategic industry megatrends.

Within the Industrial Materials, Food and Pharmaceutical businesses these operations have continued to focus on growth opportunities within their respective regional markets. This part of the portfolio has benefitted from regional leadership positions, where significant growth opportunities exist to expand expertise and reach.

Despite the challenging environment in FY24, the Group delivered an underlying EBIT<sup>2</sup> margin of 19.0%, a decline of 125 basis points (bps) compared to the pcp. The margin decline reflects both operational inefficiencies and subdued funding conditions for new drug development in the Pharmaceutical business, the margin dilution from some recent acquisitions, minor impacts from lower volumes in Minerals, and unfavourable currency impacts in the high margin Commodity locations in emerging markets. Margin contraction was partially offset by strong performances within the Environmental and Food businesses, and a continued resilient performance from the Minerals business. The FY24 Group margin remained marginally above the FY27 target floor of 19%.

The Group delivered a full-year statutory NPAT of \$12.9 million, compared to the \$291.2 million recorded in the pcp. The decrease of \$278.3 million in NPAT reported in FY24 is primarily due to the impairment of the minority 49% investment in Nuvisan, together with recognising restructuring costs aligned to the transformation plan announced with the acquisition of the remaining 51% Nuvisan stake (\$248.8 million). The Group incurred other categories of one-off items including SaaS development, acquisition, and restructuring costs totalling \$42.0 million (refer page 27 for further details).

On an underlying<sup>2</sup> basis, the Group recorded NPAT of \$316.5 million, down 1.3% compared to \$320.6 million reported in the pcp. This is a solid financial performance in mixed market conditions.

The Group delivered solid net free cash flows (before capex spend) of \$532.4 million, a decrease of \$18.1 million compared to the pcp. 91% of underlying EBITDA<sup>2</sup> was converted to cash within the period, remaining above the annual target of 90%.

The Group's total capital expenditure (CapEx) increased by 3.8% in FY24 to \$151.7 million compared to pcp. The majority of the CapEx was allocated to the Environmental and Mineral's businesses, in-line with the updated value creation framework. The Group completed 8 acquisitions, expecting to contribute an additional \$152.0 million of revenue on a full year basis at a total cost of approximately \$76.0<sup>3</sup> million. The acquisitions predominately focused on geographic expansion and new service offerings within the Environmental business.

On 25 March 2024 the Group announced that it has agreed with the majority shareholder, Nuvisan Pharma Holdings (GmbH), to acquire the remaining 51% interest in Nuvisan for nominal consideration. Taking full control and ownership of Nuvisan provided the best opportunity to deliver earnings growth and maximise shareholder value optionality. With full ownership of Nuvisan, the Group has commenced implementation of a transformation program to increase revenue from targeted investment in business development and improve profitability across the business. The program is expected to deliver annual cost savings of ~€25 million with a total restructuring cost of ~€20 million over a two-year period. The program is expected to conclude in 2026.

<sup>2</sup> The terms 'underlying', 'EBITDA' and 'EBIT' are non-IFRS and unaudited.

<sup>3</sup> Consideration may not equate to cash flow due to earn-out or hold-back mechanisms.



The Group leverage ratio was 2.0 times as at 31 March 2024 (31 March 2023: 1.8 times) with over \$530 million of available liquidity, including \$346 million of undrawn bank facilities. Post year end, the Group has entered into new additional bilateral revolving bank facilities totalling USD300 million (\$460.9million) which have been finalised in April 2024 (refer to note 7e). These new facilities will be used to refinance current bank debt maturing in May 2024, and also fund the acquisitions of both York and Wessling announced post year-end (refer to note 7e). This refinancing completed in April 2024 will increase overall liquidity and remove any near-term refinance risk. The Group is committed to reducing leverage to mid-point of target gearing range (1.7 to 2.3x) over the medium term.

Based on the operating performance, solid financial position, and outlook, the Directors have declared a partly franked final dividend for the year of 19.6 cents per share, 20% partially franked (2023 final dividend: 19.4 cents per share, 10% franked). Together with the interim dividend of 19.6 cents per share (20% franked), the partly franked dividend for the year will be 39.2 cents per share, down 1.3% on the pcp (2023: 39.7 cents), representing a combined dividend payout ratio of 60% of underlying NPAT, at the top end of the reference range (50 - 60% of underlying NPAT). The dividends will be paid on 2 July 2024 on all shares registered in the Company's register at the close of business on 13 June 2024.

The Board has re-activated the dividend reinvestment plan (DRP), providing maximum future capital flexibility for the business. Eligible shareholders will be able to elect to receive the final FY24 dividend under the DRP at a nil discount to the 5-business day VWAP, calculated post the DRP election date of 14 June 2024 (i.e. 17 - 21 June 2024 inclusive).

## Financial performance

The Group's financial performance for the year to 31 March 2024 is summarised as follows:

2024 (\$m)	Underlying results (incl luvisan proportionately consolidated @ 49%) <sup>4</sup>	Nuvisan Equity Share of Profit			Restructuring and other items <sup>4</sup>	Amortisation of intangibles <sup>4</sup>	Statutory result
		49% of Nuvisan's Underlying results	incl in Statutory results (note 2i)				
Revenue	2,586.0	(124.4)	-	-	-	<b>2,461.6</b>	
EBITDA <sup>5</sup>	665.7	(14.6)	(8.1)	(290.7)	-	<b>352.3</b>	
Depreciation & amortisation	(173.9)	14.5	-	-	(14.5)	<b>(173.9)</b>	
EBIT <sup>5</sup>	491.8	(0.1)	(8.1)	(290.7)	(14.5)	<b>178.4</b>	
Net Interest expense	(53.7)	-	-	(3.4)	-	<b>(57.1)</b>	
Tax expense	(119.5)	0.1	-	10.5	2.5	<b>(106.3)</b>	
	318.6	-	(8.1)	(283.6)	(12.0)	<b>15.0</b>	
Non-controlling interests	(2.1)	-	-	-	-	<b>(2.1)</b>	
Net profit/(loss) after tax (NPAT)	316.5	-	(8.1)	(283.6)	(12.0)	<b>12.9</b>	
Basic EPS (cents)	65.37					<b>2.66</b>	
Diluted EPS (cents)	65.01					<b>2.65</b>	

<sup>4</sup> The terms 'Underlying results', 'Restructuring & other Items', and 'Amortisation of intangibles' are non-IFRS disclosures. These terms have been presented to assist in the assessment of the relative performance of the Group from period to period. The calculations thereof are based on non-IFRS information and are unaudited. Refer to table on next page for details of restructuring & other items.

<sup>5</sup> EBITDA = EBIT plus depreciation and amortisation. EBIT = Earnings before interest and tax. The terms EBITDA and EBIT are non-IFRS disclosures. These have been presented to provide a measure of the Group's performance before the impact of depreciation and amortisation (i.e., non-cash items) as well as that of interest and tax expenses. The calculations thereof are based on non-IFRS information and are unaudited.

## Financial performance

The Group's financial performance for the year to 31 March 2023 is summarised as follows:

2023 (\$m)	Underlying results (incl Nuvisan proportionately consolidated @ 49%) <sup>6</sup>		49% of Nuvisan's Underlying results	Nuvisan Equity Share of Profit incl in Statutory results (note 2i)	Restructuring & other items <sup>6</sup>	Amortisation of intangibles <sup>6</sup>	Statutory result
	Continuing operations	Discontinued operations <sup>7</sup>					
Revenue	2,421.2	121.7	(142.0)	-	-	-	<b>2,400.9</b>
EBITDA <sup>8</sup>	648.0	11.8	(22.9)	(2.9)	(21.4)	-	<b>612.6</b>
Depreciation & amortisation	(157.3)	(6.1)	14.8	-	-	(9.9)	<b>(158.5)</b>
EBIT <sup>8</sup>	490.7	5.7	(8.1)	(2.9)	(21.4)	(9.9)	<b>454.1</b>
Net Interest expense	(43.8)	(0.3)	0.6	-	(2.1)	-	<b>(45.6)</b>
Tax expense	(125.0)	(1.6)	2.2	-	6.8	1.6	<b>(116.0)</b>
	321.9	3.8	(5.3)	(2.9)	(16.7)	(8.3)	<b>292.5</b>
Non-controlling interests	(1.3)	-	-	-	-	-	<b>(1.3)</b>
Net profit/(loss) after tax (NPAT)	320.6	3.8	(5.3)	(2.9)	(16.7)	(8.3)	<b>291.2</b>
Basic EPS (cents)	66.31						<b>60.23</b>
Diluted EPS (cents)	66.01						<b>59.96</b>

<sup>6</sup> The terms 'Underlying results', 'Restructuring & other Items', and 'Amortisation of intangibles' are non-IFRS disclosures. These terms have been presented to assist in the assessment of the relative performance of the Group from period to period. The calculations thereof are based on non-IFRS information and are unaudited. Refer to table on next page for details of restructuring & other items.

<sup>7</sup> In February 2023 the Group sold its Australian Asset Care business.

<sup>8</sup> EBITDA = EBIT plus depreciation and amortisation. EBIT = Earnings before interest and tax. The terms EBITDA and EBIT are non-IFRS disclosures. These have been presented to provide a measure of the Group's performance before the impact of depreciation and amortisation (i.e., non-cash items) as well as that of interest and tax expenses. The calculations thereof are based on non-IFRS information and are unaudited.

## Financial performance (continued)

Restructuring & Other items	2024 (\$m)	2023 (\$m)
Greenfield start-up cost	4.3	3.9
Acquisition costs	2.8	7.3
Impairment of right-of-use asset and other site closures	5.1	3.7
SaaS system development	18.8	12.5
Profit on sale of Asset Care	-	(12.3)
Nuvisan fair value and acquisition adjustments	220.7	-
Nuvisan restructuring provision	28.1	-
Other, including employee redundancy costs	10.9	6.3
	290.7	21.4

## Divisional reviews

The Group has two reportable operating segments as of 31 March 2024: Life Sciences and Commodities.

### Life Sciences

#### Value proposition

The Life Sciences division provides analytical testing and sampling services and remote monitoring for the Environmental, Food, Pharmaceutical, and Consumer Product markets. It is a leader in global comprehensive analytical testing, demonstrating expertise in microbiological, physical, and chemical testing services. The division also provides pre-clinical, clinical and drug discovery services through Nuvisan, which was fully acquired in March 2024.

Within Life Sciences, the Environmental business is focused on maintaining its global leadership position supported by its hub-and-spoke model. The Pharmaceutical and Food business seek to establish regional leadership positions in particular verticals or geographies.

9 Life Sciences underlying results plus 49% of Nuvisan's revenue and expenses (non IFRS).

10 EBIT = Earnings before interest and tax. EBITDA = EBIT plus depreciation and amortisation. The terms EBIT, EBITDA, Restructuring and other items, and Underlying segment EBIT/EBITDA are non-IFRS disclosures. These terms have been

## 2024 performance

Life Sciences Non-Statutory - Financial performance (incl Nuvisan) <sup>9</sup>	2024 (\$m)	2023 (\$m)	Variance
Revenue	1,499.4	1,334.1	<b>12.4%</b>
Segment EBIT <sup>10</sup>	(40.8)	196.5	
Restructuring and other items <sup>10</sup>	267.0	10.4	
Underlying segment EBIT <sup>10</sup>	226.2	206.9	<b>9.3%</b>
Margin (underlying segment EBIT to revenue)	15.1%	15.5%	
Underlying segment EBITDA <sup>10</sup>	330.7	302.9	<b>9.2%</b>
Margin (underlying segment EBITDA to revenue)	22.1%	22.7%	

The Life Sciences division continued its growth momentum, delivering modest organic revenue growth of 3.6%, complemented by scope growth of 3.7% with acquisitions predominately in the Environmental businesses. Growth was driven by strong performance from both the Environmental and Food businesses, but partially offset by the continued slowdown in new product development revenues in the Pharmaceutical business.

The division delivered an underlying EBIT margin of 15.1% in FY24, which was a contraction of 42 bps compared to the pcp. This result reflects the challenging market conditions in the Pharmaceutical business, including Nuvisan, with improvements achieved in both Food and Environmental.

**The Environmental business** delivered strong organic revenue growth of 8.6%, with growth achieved across all regions. Growth outpaced the overall market, and was supplemented with acquisitions in key growth geographies. The business was able to further expand margins through leveraging its global scale and from further improvement of process standardisation.

presented to provide a measure of the Group's performance before the impact of depreciation and amortisation (i.e., non-cash items) as well as that of interest and tax expenses. The calculations thereof are based on non-IFRS information and are unaudited.

**The Food business** delivered strong organic revenue growth of 6.5%, with the volume and price growth recovery accelerating in European markets.

**The Pharmaceutical business** delivered organic revenue decline of 11.5%, largely a result of challenging market conditions within the sector.

### Medium to Long Term Outlook

The Life Sciences portfolio remains well supported by sustainable global market segments, underpinned by industry megatrends such as increased regulation, focus on health, nutrition & sustainability, and further outsourcing trends.

The Environmental business is well positioned as a global leader to capitalise on emerging contaminants, such as PFAS, following increased regulatory legislation and enforcement across the globe.

The Food and Pharmaceutical businesses maintain regional leadership positions across key verticals and geographies, with the size and scale of the global food and pharmaceutical markets presenting significant growth opportunities. Capital will be prioritised to develop leadership strongholds in high-growth markets.

## Commodities

### Value proposition

The Commodities division is a leading full-service provider of testing services for the global mining industry across many key business streams - Geochemistry, Metallurgy, Consulting, Mine-site Production, Inspection, Oil & Lubricants, and Coal Quality. These businesses provide a broad coverage to an extensive client base of explorers, miners, and traders.

The Commodities focused businesses provide testing and consulting services over the entire resource lifecycle from exploration, feasibility, optimisation, production, design, development through to trade and rehabilitation. The division's strategy is to ensure all its business streams are equipped with the technical expertise and operational capacity required to provide its clients with a suite of integrated services throughout market cycles.

<sup>11</sup> EBIT = Earnings before interest and tax. EBITDA = EBIT plus depreciation and amortisation. The terms EBIT, EBITDA, Restructuring and other items, and Underlying segment EBIT/EBITDA are non-IFRS disclosures. These terms have been presented to provide a measure of the Group's performance before the impact of depreciation and amortisation (i.e., non-

### 2024 performance

Commodities - Financial performance	2024 (\$m)	2023 (\$m)	Variance
Revenue	1,086.6	1,087.1	- %
Segment EBIT	314.6	329.6	
Restructuring and other items <sup>11</sup>	4.1	0.4	
Underlying segment EBIT <sup>11</sup>	318.7	330.0	<b>(3.4%)</b>
Margin (underlying segment EBIT to revenue)	29.3%	30.4%	
Underlying segment EBITDA <sup>11</sup>	383.9	390.3	<b>(1.6%)</b>
Margin (underlying segment EBITDA to revenue)	35.3%	35.9%	

The Commodities division finished the year with modest organic revenue growth of 0.3%. This was a result of an extended slowdown in mining exploration activities due to soft capital markets. The expected sample volume decline was largely offset by increased market-share, dynamic price management and further uptake of complementary value-added services by clients.

The division delivered an underlying EBIT margin of 29.3%, a decrease of 103 bps vs pcp, with FX headwinds representing 57 bps. Minerals' margins remained above 32% for the period, which reflects the reduced cyclical to exploration activities through downstream growth, flexibility of the cost base and increased uptake of new service offerings, e.g. high-performance method testing.

**The Minerals business** delivered an organic revenue decline of 2.4%, impacted by the continued slowdown of exploration activities, with sample volumes declining by 8.4%. The business minimised the expected slowdown in the period through increasing market-share, pricing discipline, cost management, effective capacity planning and downstream activity growth. Margins benefitted through price/client mix following increased uptake of premium value-added services and additional mine-site production expansion. The Metallurgy business performed well, growing both revenues and EBIT, noting a slowdown in 2H24.

cash items) as well as that of interest and tax expenses. The calculations thereof are based on non-IFRS information and are unaudited.



**The Industrial Materials business** delivered organic revenue growth of 13.2%, with growth and margin improvement achieved across most businesses. Inspections benefited from strong global commodity trading activities, Oil & Lubricants performed well and achieved market share growth (in APAC, North America and Latin America), and Coal was supported by buoyant prices and volume recovery.

### Medium to Long Term Outlook

The Minerals business is the largest provider of analytical services to the global mining industry and has demonstrated its ability to grow both market share and capacity over the years. The business has maintained the largest market share in the industry due to its superior execution, testing capabilities, geographical footprint and available capacity.

The future profitability of this business is expected to be supported by 1) a continued level of base metal demand required for clean energy transition, 2) increased level of demand for premium analytical services, 3) an agile cost base and capacity planning tools, and 4) its strategic shift into more downstream activities including new innovation & data analytics.

## DIVIDENDS

Dividends paid or declared by the Company since the end of the previous financial year are:

	Cents per share	Franked amount (cents)	Total \$m
<i>Ordinary dividends declared and paid during the year:</i>			
Final 2023, paid 6 Jul 2023	19.4	1.9	93.9
Interim 2024, paid 14 Dec 2023	19.6	3.9	94.9
Total amount			188.8
<i>Ordinary dividend declared after the end of the financial year:</i>			
Final 2024, to be paid 2 Jul 2024	19.6	3.9	94.9

The financial effect of the Final 2024 dividend does not impact the financial statements for the year ended 31 March 2024 and will be recognised in subsequent financial reports. The franked components of all dividends paid or declared since the end of the previous financial year were franked based on a tax rate of 30.0%.

The Board has determined to re-activate the Company's previously suspended dividend re-investment plan (DRP), providing maximum future capital flexibility for the business. Eligible shareholders will be able to elect to receive the final FY24 dividend under the DRP at a nil discount to the 5-business day VWAP calculated with reference to the period post the DRP election date of 14 June (i.e. 17 - 21 June inclusive). The Dividend Record Date for the FY24 Final dividend is 13 June.

## DEBT PROFILE

The Group's policy of ensuring a diversity of funding sources and maturities is a key element of its management of refinancing and liquidity risks and is reflected in the following table:

In millions of AUD			
Source	Maturity	Drawn	Facility Limit
Bank facilities USD	May 2024	188.3	307.2
Bank facilities EUR	Sep 2024	51.3	51.3
Bank facilities USD	May 2025	50.0	153.6
Bank facilities USD	May 2026	107.2	230.4
Local facilities	Various	7.4	7.4
US Private Placement Market	Nov 2028	223.4	223.4
US Private Placement Market	Nov 2030	289.5	289.5
US Private Placement Market	Jul 2032	299.1	299.1
US Private Placement Market	Jul 2034	259.0	259.0
		<b>1,475.2</b>	<b>1,821.0</b>

The Group is party to revolving multi-currency debt facility agreements with six banks totalling USD\$450 million, and separate bullet maturity EUR31 million bank facilities.

The Group has also successfully issued long-term US Private Placement (USPP) senior notes with long-dated maturities in each of November 2028, November 2030, July 2032, and July 2034 respectively. These long-term notes are fixed rate and issued in a mix of AUD, USD, EUR, CAD, and GBP currencies to permit the Group's global cash flows and operating assets mix to be appropriately balanced by funding in similarly denominated debt.

The weighted average interest rate attaching to all group borrowings as at 31 March 2024 is 4.3%.

The Group maintains over \$530 million available liquidity, 13.0x interest coverage and weighted average debt maturity of 4.8 years as at 31 March 2024.

Since 31 March 2024, the Group has entered into new additional bilateral revolving bank facilities totalling USD300 million (AUD460.9million) which have been finalised in April 2024 (refer to note 7e). These new facilities will be used to refinance current bank debt maturing in May 2024, and also fund the acquisitions of both York and Wessling announced post year-end (refer to note 7e).

## FINANCIAL POSITION

The major changes in the Group's financial position during the year (refer to summarised balance sheet below) were the result of:

- an increase in external loans and borrowings totalling \$272.2 million, to fund investments in new business acquisitions and CAPEX, to generate strong levels of organic growth;
- Nuvisan fair value and acquisition adjustment plus restructuring provision, together totalling \$248.8 million; and
- total dividend payments to shareholders and minority interests of \$189.6 million.

The summary effect during the reporting period was:

- an increase in net debt (excluding lease liabilities) of \$152.4 million; and
- total equity decreased by a net \$181.5 million.

The Group remains committed to its strategy of maintaining a strong balance sheet throughout economic cycles as evidenced by book gearing of 49.5% (2023: 42.6%) and leverage of 2.0 times (2023: 1.8 times) as noted in the following table:

In millions of AUD	Note*	Consolidated	
		2024	2023
Trade and other receivables	2a	542.9	416.6
Inventories	2c	108.5	101.3
Other current assets	2h	76.7	55.8
Trade and other payables	2d	(455.0)	(346.3)
Total working capital		273.0	227.4
Cash and cash equivalents	3a	299.9	179.6
Loans and borrowings (excluding leases)	3d	(1,474.8)	(1,202.6)
Fair value derivative		(0.4)	-
Net debt		(1,175.3)	(1,023.0)
Property, plant and equipment	2e	657.4	580.8
Right-of-use assets		367.8	231.7
Intangible assets	2g	1,510.0	1,413.9
Net deferred tax assets	6b	18.4	1.8
Investments		27.2	283.7
Other assets		51.2	42.4
Employee benefits		(86.6)	(66.3)
Other liabilities		(49.3)	(68.6)
Lease liabilities		(396.9)	(245.6)
		2,099.2	2,173.8
Net assets		1,196.9	1,378.2
Total equity		1,196.9	1,378.2
Gearing: net debt to net debt + equity		49.5%	42.6%

\* References are to notes to the financial statements

## CASH FLOW

Cash conversion measured as cash generated from operations (before interest and taxes paid) vs Underlying EBITDA<sup>12</sup> was 91%. Underlying EBITDA<sup>12</sup> times interest cover was 13.0 times (2023: 16.4 times).

Capital expenditure of \$151.7 million, acquisitions expenditures totalling \$91.2 million, and dividends paid to shareholders and minority interests of \$189.6 million drove investing and financing outflows during FY24.

<sup>12</sup> Underlying EBIT = Earnings before interest and tax. Underlying EBITDA = Underlying earnings before interest, tax, depreciation and amortisation. The calculation of underlying EBIT and EBITDA is non-IFRS and unaudited.

In millions of AUD

	Consolidated	
	2024	2023
Underlying operating EBIT <sup>13</sup>	491.8	496.4
Depreciation & amortisation	173.9	163.4
Amortisation on ROU	(73.7)	(68.3)
Interest on ROU	(9.3)	(8.0)
Underlying EBITDA <sup>13</sup> (pre-IFRS16 basis)	582.7	583.5
Nuvisan underlying EBITDA <sup>13</sup> adjusted for ROU lease assets and net of dividends received	(11.6)	(14.3)
	571.1	569.2
Working capital	(57.8)	(31.2)
Other	19.1	12.5
Cash flow before CAPEX	532.4	550.5
Cash conversion	91%	97%
Cash flow before CAPEX	532.4	550.5
One-offs (cash basis)	(45.1)	(18.0)
ROU payments	70.0	60.4
Treasury shares	(6.4)	(7.2)
Other	(19.1)	(12.5)
Cash generated from operations	531.7	573.2
Net interest & taxes paid	(181.6)	(133.3)
Net cash from operating activities	350.1	439.9
Net cash from investing activities	(226.8)	(267.0)
Net cash from financing activities	(3.1)	(121.2)
Net movement in cash and cash equivalents	120.2	51.7
Cash and cash equivalents at 1 April	179.6	122.8
Effect of exchange rate fluctuations on cash held	0.1	5.1
Cash and cash equivalents at 31 March	299.9	179.6
<b>Leverage:</b> Net debt to underlying EBITDA <sup>13</sup>	2.0 times	1.8 times
<b>Interest cover:</b> Underlying EBITDA <sup>12</sup> to net finance expense (loans & borrowings)	13.0	16.4

<sup>13</sup> Underlying EBIT = Earnings before interest and tax. Underlying EBITDA = Underlying earnings before interest, tax, depreciation and amortisation. The calculation of underlying EBIT and EBITDA is non-IFRS and unaudited.

## MATERIAL BUSINESS RISKS

### Material business risk statement

ALS recognises that the effective management of risks is a fundamental component of good corporate governance and is vital for the Company's continued growth and success. ALS is committed to enterprise-wide risk management to ensure its corporate governance responsibilities are met and its strategic goals are realised.

Our Board Audit and Risk Committee assists the Board in discharging its responsibilities to exercise due care, diligence and skill in relation to risk management and internal control systems. Our risk function is responsible for the design of our risk management framework and for supporting the implementation of the framework across the organisation.

Our risk management approach is aligned with ISO 31000:2018 Risk Management - Guidelines and facilitates a consistent and comprehensive approach to our identification, assessment, response, and communication of risks. Our risk management policy allocates responsibilities and accountabilities across all levels of the Group to maintain a culture of empowered and risk-aware decision-making in line with our risk appetite.

### Material business risks (MBRs)

Our MBRs are enterprise-wide risks that could materially impact our ability to achieve our Group strategic objectives, performance targets, and/or financial results, or damage our brand and reputation.

During the year, our annual materiality assessment validated existing MBRs and identified emerging enterprise-wide risks. Our controls assurance matrix was reviewed to ensure it captured the processes utilised to measure and monitor each risk. All MBRs were reported to the Audit and Risk Committee and the Board, with deep dives undertaken on selected MBRs.

Twenty-eight MBRs were recorded in our Group Risk Register and evaluated in the context of the likelihood of occurrence and the potential threat and opportunity they pose. These MBRs are categorised under either climate and environment, corporate affairs and social performance, financial management, growth and transformation, legal and compliance, operations, people, or innovation and technology.

## Climate and environment

The MBR on climate change and ESG disclosures received significant attention during the year. The widespread economic and social consequences of climate change present both risks and opportunities affecting our business and the communities in which we operate through cost impacts and operational efficiency disruptions. We continued to monitor the evolving sustainability reporting landscape and impending changes in international jurisdictions. Further information regarding our efforts is outlined within our Annual Sustainability Report (the FY2024 Sustainability Report will be available on the company website at [alsglobal.com](http://alsglobal.com) from June 2024). Possible impacts noted from a failure to appropriately manage this MBR included infrastructure damage; damage to brand and reputation; and increased energy costs. Our main mitigation measures included energy and waste savings initiatives; management of (and reduction in) GHG emissions; obtaining limited assurance of our Sustainability Report; and updating our Climate Change Strategic Plan.

Our climate and environment MBRs also focused on natural disasters, including physical risk impacts and environmental management, including natural resources efficiency and biodiversity.

## Corporate affairs and social performance

Safeguarding our brand and reputation remained a core focus. As a market leader in testing and inspection services, maintaining an exceptional reputation is central to our continued growth and meeting stakeholder expectations. Possible impacts noted from a failure to safeguard our brand and reputation included loss of clients and market share; share price deterioration; challenges in raising equity; and increased employee turnover. To protect and enhance our brand and reputation, we continued to promote our Code of Conduct, which sets out the principles and expected standards of behaviour; client, community and employee engagement initiatives and feedback; monitored interactions on our social media platforms; actively participated with global ESG ratings agencies to benchmark our approach; and conducted robust quality control measures, including third-party accreditation where available. External partner risk, including the failure to uphold human rights, was also captured as an MBR.

## Financial management

Political unrest remained a focus during the year given the impacts flowing from evolving economic and geopolitical headwinds threatening the industries and environments in which we operate. Common threats associated with political unrest include trade wars, sanctions and embargoes and other similar impacts and restrictions which reinforce the need to maintain corporate resilience amidst the volatile global trade landscape. Possible impacts noted as arising from a failure to manage political unrest include disruption in the provision of services; loss of assets; and closure of sites. Main mitigation measures in place included business continuity plans; local employment; regular liaison with community members and businesses; external security monitoring service advice on country political risk; regular audits of asset values in high-risk locations and minimisation of assets in at-risk locations; and periodic cash repatriation.

Treasury management aimed at addressing our exposure to liquidity risk, interest rate risk, foreign exchange risk, and credit risk (counterparty exposure), also remained a focus during the year. Possible impacts noted as arising from a failure to manage this MBR included an inability to pay debts; funding being unavailable for investments or acquisitions; and financial loss. Main mitigation measures captured included compliance with established financial risk and cash management policies; monitoring of debt levels and cash flow; holding of liquidity reserves and agreed minimum financial ratios; monitoring of interest expenses; use of hedging and leverage strategies; and monitoring of counterparty exposure.

Management of debtors and taxation management also continued to be a focus of our financial management MBRs.

## Growth and transformation

Our commodities business operates in a cyclical resources sector, reinforcing the effect that changes in commodity prices can have on our business. We continued to recognise the importance of balancing the potential threats and opportunities presented by commodity market cycles, and we championed an adaptive business model that allows for scalability of services, a disciplined focus on operational costs, and close monitoring of economic trends to assist in managing this MBR. A possible impact noted as arising from a failure to appropriately manage changes in commodity prices included financial losses from a decline in sample flows. Our main mitigation measures captured included a diverse testing and inspection service offering across a range of industry sectors and geographies; continual monitoring of global commodity prices and economic trends; open and transparent client communications, including those in response to significant price fluctuations; and scaling of operations to meet demand and turnaround time.

New business development also remained a focus area enabling us to adapt and thrive within a constantly evolving competitive landscape. Possible impacts noted from failing to respond to new business development included loss of market share to competitors; decreasing productivity and efficiency; reduced margins and profits; and the inability to compete and continue to operate. Main mitigation measures noted included collaborative cross-business and functional teams to identify enhancements to existing service offerings and contemporary or novel opportunities (including potential acquisitions), and a renewed focus on strategic partnerships.

Our growth and transformation MBRs also included a focus on the management of mergers and acquisitions and the implementation of our new enterprise resource planning software system.

## Legal and compliance

Given the numerous legal and regulatory frameworks we are subject to as a consequence of our geographical spread, regulatory compliance (including that relating to bribery and corruption, trade and economic sanctions, and privacy and data protection) continued to be a focus in reviewing our MBRs. Specific programs aimed at raising awareness of our legal and regulatory compliance obligations (including that relating to privacy and data protection) and the controls to which we must adhere, continued to be documented in enterprise-wide policies that are periodically reviewed and updated as required. Ongoing supplementary online and in-person training and annual compliance sign-offs from relevant managers across the Group regarding adherence with our obligations remained in place.

Possible impacts noted from a failure to manage our legal and regulatory compliance obligations include notification to, and investigation and prosecution by, regulators; loss of clients; financial penalties; loss of confidential information; loss and misuse of personal information; loss of accreditation; adverse media coverage; damage to brand and reputation; continuing disclosure of prosecutions or penalties in future tender responses; and the inability to retain employees and attract new talent. Our main mitigation measures included established reporting processes; annual compliance sign-offs by relevant managers; notification processes for updates on emerging legal and regulatory compliance obligations; internal audit activities; and training courses, including targeted education and awareness sessions.

Our legal and compliance MBRs also included a focus on mitigating fraud and compliance with ASX listing and operating rules.

## Operations

As a global leader in scientific analysis and testing, we place quality management and data integrity at the core of the services we provide. Our Code of Conduct demonstrates our commitment to ethical conduct, which includes impartiality regarding quality and data integrity. Possible impacts noted from a failure to appropriately manage this MBR include potential legal proceedings for incorrect testing or the provision of incorrect results; damage to brand and reputation; adverse media coverage; regulatory inquiry and investigation; a loss of accreditation; increased insurance premiums; erosion of share price; and a decline in ESG ratings. Our main mitigation measures included documented policies and procedures covering quality management controls; laboratory quality accreditations; laboratory information management systems; and quality control team collaboration.

Health and safety management remained a focus area given the safety risks inherent in our Group operations. We championed a culture of a shared commitment to, and accountability for, the safety and well-being of our employees, contractors, and the communities in which we operate. Possible impacts noted from a failure to appropriately manage this MBR included harm caused to employees; increased regulatory investigation and prosecution; financial penalties; loss of ISO certification; and damage to brand and reputation. Our main mitigation measures captured included documented policies and standards covering health and safety risks; the appointment of specialised HSE personnel; international travel risk security advisory service; site safety risk assessments; compliance sign-offs; audit activities; mandatory HSE training.

Our continued focus on procurement and supply chain was driven by the need for agile responses to fluctuating macroeconomic factors, including complex logistics restrictions, labour and materials shortages, and the inflation and deflation cycles disrupting industries and sectors in which we operate. Possible impacts noted from a failure to appropriately manage this MBR included disruptions to the provision of services leading to a loss of clients and future work. Our main mitigation measures captured included business continuity plans, including supplier integrity reviews and redundancy planning for critical business supplies; and the provision of alternative utilities or equipment where required.

Our Operations MBRs also included a focus on the management of client and third-party contracts and fire prevention.

## People

Our people capabilities and retention of talent remained a strong focus area as we continued our efforts to deepen our talent pool by attracting and retaining people in key roles who possess skills and experience that enabled us to leverage growth opportunities. We noted possible impacts from a failure to manage this MBR included insufficient expertise to deliver our strategic plan; sub-standard quality in service delivery; a lack of a diverse workforce; diminished sense of employee well-being; loss of corporate knowledge; and a decline in ESG ratings. Our main mitigation measures included benchmarked remuneration strategies; talent assessments and employee development plans; succession planning; leadership training and coaching; and employee engagement and benefit strategies.

Our People MBRs also included a focus on continuing to foster a safe and inclusive workplace culture and environment, providing an enriched setting to cultivate innovation and new ideas. Possible impacts noted from a failure to manage this MBR included the emergence of non-inclusive subcultures; disengaged employees; increased turnover; erosion of brand and reputation; and a decline in ESG ratings. Our main mitigation measures captured included continued promotion of the principles and expected standards of behaviour set out in our Code of Conduct; new Diversity, Equity and Inclusion initiatives, ERGs and programs; inclusive leadership training; employee engagement surveys; pre-employment screening; and a confidential and anonymous whistleblowing helpline.

## Innovation and technology

Innovation remained a critical strategic focus area as we sought progressive and dynamic value-add solutions for the business challenges faced by the Group and our stakeholders. Possible impacts noted from a failure to appropriately manage this MBR included a loss of market share; decreased efficiency and productivity; reduced margins and profits; the inability to compete and continue strategic competitive partnerships. Our mitigation measures include standardised idea generation software and process workflows; and execution of our Digital Application Roadmap.



Our innovation and technology MBRs included a focus on our information and operational technology digital assets, including enhancing the integrity and functionality of these assets, strengthening business continuity, and incident response controls. Our Cybersecurity MBR focused on acknowledging the Group's reliance on information technology and operational technology, and our heightened risk exposure within the constantly evolving cybersecurity threat landscape. Possible impacts noted from a failure to appropriately manage these MBRs included disrupted service delivery; reduced workforce productivity; loss of clients; loss and misuse of confidential information; data breach notification and regulatory investigation and enforcement action; adverse media coverage; erosion of brand and reputation and share price; and a decline in ESG ratings. Our mitigation measures included mandatory cybersecurity awareness training; and documented information technology policies covering security measures, incident response and business continuity.

## TASK FORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES (TCFD)

ALS is committed to mitigating our impact on climate change by reducing our absolute carbon emissions through programs of work completed under the remit of our Net Zero plan released FY2023. We support the voluntary disclosure recommendations established by the TCFD and consider these disclosures to be an important hallmark of overall environmental, social and governance transparency. Having regard to developments across the international regulatory and sustainability reporting landscape, we are committed to continuously improving the context and calibre of our climate related strategy, targets and performance disclosures.

### Governance

#### The Board's role

Governance of climate change is the responsibility of the Board, which oversees the response to climate change risks and opportunities through the Board sub-committees including the Sustainability and Innovation Committee, the Audit and Risk Committee, and People Committee.

#### Sustainability and Innovation Committee

The purpose of the Sustainability and Innovation Committee is to provide oversight, on behalf of the Board, of the strategies, standards, processes and practices intended to effectively manage environmental, societal and governance performance risks. Specifically, the Committee is to:

- Consider the social, environmental and ethical impact of the Group's activities.
- Assess and recommend to the Board, the approval of the annual Sustainability Report.
- Review and recommend to the Board, the approval of the Group Climate Change Strategic Plan (Net Zero roadmap).
- Monitor the progress of business stream specific plans against the Group Climate Change Strategic Plan.
- Review and recommend to the Board for approval, the Group's short, medium and long-term emissions targets and goals.
- Review the company's performance against its sustainability scorecard including specific carbon intensity targets.

#### Audit and Risk Committee

The Audit and Risk Committee provides oversight of the Group's risk profile, policies and management, including the key strategic and financial risks identified during the annual material business risk review process. Climate change is treated as a material business risk and its related risks and opportunities are incorporated into ALS' broader corporate strategy, planning and risk management.

The Committee is responsible for:

- Reviewing estimates and judgements needed to apply to key accounting standards including valuations, impairments and depreciation rates for assets that may be impacted by climate change.
- Monitoring external audit activities (for both financial and sustainability assurance).
- Reviewing the business strategy and the impact on the financial planning process by using climate-related scenario analysis. Key impacts to consider include operating costs and revenues, capital expenditures and capital allocation, acquisitions or divestments, and access to capital.
- Reviewing the Company's disclosure requirements specific to the impact of climate change on the Company's financial statements, including oversight of TCFD reporting.

### People Committee

The People Committee supports the Board in relation to the determination of remuneration policy, the adoption of incentive plans, and various governance responsibilities related to remuneration of its senior executives. The Committee will review performance metrics to ensure these reward executives fairly and responsibly including for the effective management of environmental, social and governance(ESG) risks such as climate change.

For further information on the Board and its sub-committees, please refer to the Company’s Corporate Governance Statement which can be found on the Group’s website at alsglobal.com.

### Management’s role

ALS CEO and Executive Leadership Team are accountable for our Company’s actions and commitment to embed climate change into risk management and business strategy. New and emerging risks, including those relating to climate change, are monitored periodically by an Executive Sustainability and Safety Committee, with changes to the material business risk register reported to the Board as required. executive general managers of each business stream are responsible for identifying, managing and reporting on climate risks within their business area, and implementing appropriate risk treatments where risks exceed a defined risk appetite. Our operations management team is responsible for energy efficiency and greenhouse gas emissions at each of our site locations, targeting innovation opportunities to reduce our carbon emissions.

The corporate sustainability team oversees the collection and consolidation of data and information from across the Group for the purpose of internal and external reporting. The Executive Vice President, Sustainability and Safety monitors sustainability related actions conducted in each business stream and meets regularly with a global network of HSE lead managers to help ensure effective communication and collaboration on best-practice initiatives across the Group.

### Strategy and scenario planning

ALS’ climate change strategy is focussed on managing climate-related risks, identifying opportunities and reducing emissions. We take a proactive approach to managing climate-related risks and opportunities throughout the Group and prioritise those projects that achieve real emissions reduction and generate long-term financial and carbon-reduction benefits to the Company.

### Time horizons

We have defined the following time horizons during our analysis:

Timeframe	Period	Rationale
Short term	Now through to FY2030	Aligns with our 5-year Company and Sustainability Strategic Plans.
Medium term	2030 to 2040	Reflects changes from the transition and is a mid-way point of our Net Zero plan.
Long term	2040 to 2050 and beyond	The period after 2050 will reflect changes in chronic climate events. We are also committed to implementing our Net Zero plan by 2050.

### Reviewing our climate-related risks and opportunities

The following climate-related assessments have been completed to examine the impact on business, strategy, and financial planning:

#### Risk management workshop

The Climate Service, a division of S&P Global, was engaged to facilitate workshops with finance and sustainability teams to identify risks and opportunities relating to climate change.

A climate change risk register was developed to include both physical and transition risks, and opportunities that climate transition will present.

#### Risk quantification

Scenario modelling was completed based on IPCC pathways and representative concentration pathways (RCP’s). In FY2022, The Climate Service conducted scenario analysis to help us to better understand the physical and transition risks and opportunities that the Group may face. The three RCPs selected for modelling purposes were:

RCP 2.6 Very Low Emissions - This scenario assumes that emissions peak early and then fall due to the active removal of greenhouse gases from the atmosphere (sequestration, carbon capture and storage, etc). It is estimated that end-of-century increases in global mean surface temperature will be in the range of 0.9 to 2.3°C.

RCP 4.5 Tipping Point - This scenario employs coordinated global action to limit warming and hypothesizes that concerted effort to reduce emissions will result in stabilisation of global atmospheric energy balance by 2100 and limit warming to between 1.7 to 3.2°C. This increase in average global temperature represents a tipping point whereby perturbation of the atmospheric carbon cycle becomes self-reinforcing and disturbance to ecological and natural processes continues to escalate.

RCP 8.5 Business As Usual - This scenario models increasing greenhouse gas emissions over time with no concerted mitigation efforts. Atmospheric concentration of greenhouse gases become self-reinforcing leading to widespread ecosystem disturbance and collapse. End-of-century increases in the global mean surface temperature are estimated to be in the range of 3.2 to 5.4° C.

Other data inputs included asset values from ALS' top 150 site locations (making up 93% of total asset values including building values, plant and equipment, and gross profit), latitude and longitude, and Scope 1 and 2 emission data for each location.

Results were reported as modelled average annual loss (MAAL) and modelled average annual gain (MAAG) over decadal periods from 2020 to 2090.

### Natural catastrophe modelling

ALS completed natural catastrophe modelling across all site locations. The assessment identified 12 high-risk locations.

All high-risk locations have detailed emergency response and disaster recovery plans in place (which are reviewed annually).

All ALS assets are fully insured under a global property insurance program.

### Decarbonisation strategy to 2050

A roadmap to Net Zero was developed confirming ALS's decarbonisation strategy by 2050.

A quantitative analysis of the Net Zero roadmap was completed using the Financial Impacts of Climate Form Tool which estimates the impact of implementing the Net Zero roadmap on ALS' revenues, expenses and asset values, and the resulting impact on income statement, cashflows and balance sheet.

Scope 1 and 2 emissions were measured and reported against a 2020 baseline. Scope 3 emissions were estimated using Quantis and UK DEFRA emission factors. This assisted with quantifying the potential financial impacts and costs of our decarbonisation strategy.

Implemented carbon reduction strategies such as purchase of renewable electricity, adoption of building energy efficiency programs, installation of solar PV systems, electrification of gas ovens, and adoption of EV and hybrid motor vehicles.

### Executive management review

The EVP Sustainability & Safety and Group FP&A Manager conducted interviews with each executive general manager to confirm risks and quantify opportunities associated with climate change out to 2050.

Workshops were held with Finance and Sustainability teams to confirm body of work completed to date, and review of available data including key assumptions and outcomes.

### Main risks and opportunities

We recognise that unmitigated climate change represents a material risk to our business and that concerted global action is required to minimize its impact. As a material business risk, management and oversight of climate risk treatments and controls is facilitated within our enterprise risk management framework which is aligned with ISO 31000.

The Group ensures the adequacy of climate-related risk controls through ongoing consultation and collaboration with internal stakeholders from across our business, including Group sustainability and risk, Group finance, and the executive leadership team. The material risks identified from the Group's initial scenario analysis have been summarised within the scope of physical risks and transition risks.

### Physical risks

The most significant physical risk from climate change to our businesses in both the short and long-term is increasing volatility in temperature extremes (coldwaves, heatwaves) and the impact this has on our employees and our facilities. Other physical risks include coastal flooding from sea level rise and increasing frequency and intensity of extreme weather events and natural disasters. In response, the Group has updated its loss controls and HSE Foundation Standard to require facilities with an increased exposure to natural perils (modelled under our scenario analysis) to update their emergency response protocols and implement facility resilience and preparation procedures.

## Transition risks

Volatility in markets and changing client preferences is the most significant risk for the Group within the transition risk category. We have also identified that carbon policy and pricing, reputational and technology risks and litigation will increase. Each of these transition risks requires robust controls that ensure our strategic decisions are informed by timely and credible market and business intelligence.

The Group must meet the challenge of these risks by maintaining its commitment to decarbonisation and ensuring that its strategy embeds appropriate treatments and controls to bolster its market presence now and into the future. The five TIC industry megatrend themes targeted under the Group's 5-Year Strategic Plan will secure the future of our business by maturing our resilience to sustainability related disruptors, consolidating our global presence within core market segments and diversifying our market share across emerging sustainability-related service lines.

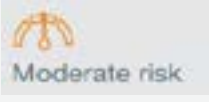

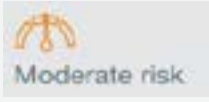

Under ALS' current 5-year strategic plan, we will strengthen our position as a global leader in the discipline of scientific analysis by focussing on:

- Advancing life sciences: Continue our focus on organic and inorganic growth through service diversification and geographic expansion of capabilities within life sciences disciplines.
- Advancing commodities: Continue our focus on optimising analytical testing methods and solutions for renewable energy metals.
- Technology development: Foster organisational curiosity, collaboration and a culture of innovation through investment in next-generation technology that enhances resilience to industry disruptors.
- Sustainability services demand: Optimize existing portfolio of services and strategically target growth of sustainability-related services to meet changing client demands.
- Digital transformation: Implement digital best practices including the harmonization of existing digital assets through global standards and governance mechanisms, enabling operational excellence, integration and the ability to support business demand at scale.
- Energy transition and climate resilience: Commit to decarbonisation as a steward of the environment with strategic emphasis on energy transition to renewables, achieving carbon neutral operations and embedding climate resilience within our business model, operations and facilities.

## Risk mitigation and resilience controls

Our risk management workshops confirmed several risk mitigation measures and resilience controls that have been implemented to address the main physical and transition risks. These are outlined below:

**PHYSICAL RISKS**

Temperature extremes		Rating (2030)	Rating (2050)
Heatwaves and coldwaves are expected to increase in frequency and intensity under climate change modelling.		 Moderate risk	 High risk
Description of financial impacts		Mitigation and resilience controls	
<p>Increasing operational and capital expenses to meet the costs of facility resilience upgrades, relocations, asset replacements or impairments and increasing insurance premiums.</p> <p>Business interruptions within operations or across value chain and impacts to health and safety of employees leading to reduced productivity and output.</p>		<p>Manage acute and chronic weather impacts in contractual negotiations.</p> <p>Conduct natural catastrophe modelling across ALS facilities with cost-benefit analysis of facility resilience enhancement versus relocation.</p> <p>Ensure business continuity plans incorporate mitigation control for short-to longer-term weather events.</p>	
Natural disasters and extreme weather events		Rating (2030)	Rating (2050)
Increasing frequency of extreme weather events (drought, wildfire, tropical cyclone, water stress, fluvial flooding and coastal flooding) and other natural disasters.		 Moderate risk	 Moderate risk
Description of financial impacts		Mitigation and resilience controls	
<p>Reduced revenue associated with operational disruptions.</p> <p>Physical damage or destruction of ALS facilities and increasing operational and capital expenses to meet the costs of facility resilience upgrades, relocations, asset replacements or impairments and increasing insurance premiums.</p> <p>Business interruptions within operations or across value chain and impacts to health and safety of employees leading to reduced productivity and output.</p>		<p>Conduct natural catastrophe modelling across ALS facilities cost-benefit analysis of facility resilience enhancement versus relocation.</p> <p>Ensure business continuity plans incorporate mitigation control for short-to longer-term weather events.</p>	

**TRANSITION RISKS**

Market risk	Rating (2030)	Rating (2050)
<p>Market shifts and sustainability-related disruptors erode market share and ability to compete.</p>		
<p><b>Description of Financial Impacts</b></p> <p>Evolving regulatory burden for climate risk creates volatility across core market segments as client preferences and service requirements change. Ineffective strategic-threat monitoring of cross-industry competitors, industry disruptors and new market entrants exposes ALS to loss of market share.</p> <p>Core business assumptions inhibit innovation and capability to expand into new and emerging markets or to diversify key portfolios and client segments.</p>	<p><b>Mitigation &amp; Resilience Controls</b></p> <p>Leverage market intelligence and analytics tools to proactively monitor changes across industry, identify emerging disruptors and inform strategic planning to bolster resilience of business to volatility.</p> <p>Embed climate risk and sustainability-related scenario planning within client segment strategies and business plans.</p> <p>Diversify exposure across markets through strategic expansion of existing testing services and tap into emerging and adjacent sustainability markets.</p>	
Carbon pricing and policy	Rating (2030)	Rating (2050)
<p>Increasing carbon pricing and/or onerous policy and regulation instruments.</p>		
<p><b>Description of financial impacts</b></p> <p>Changes in the global regulatory landscape and impact on carbon pricing will increase financial and non-financial costs of doing business, including carbon taxes and increased price for carbon offsets. Failure to consider the financial and non-financial costs will impact individual business decisions if there is not a clear decarbonisation strategy.</p>	<p><b>Mitigation and resilience controls</b></p> <p>Establish carbon management policy to provide core guidance on how carbon trading is to be conducted within business.</p> <p>Implement carbon management plan and establish pipeline of decarbonisation projects.</p> <p>Encourage operational efficiency and promote the required employee behaviours.</p> <p>Create internal carbon price to promote transparency and accountability for impact of business decisions. Link GHG performance to incentive plans.</p>	



Table 1 (a) and (b) on the following pages summarise the estimated financial impact of our main risks and opportunities for the organisation. Based on our climate change assessments and modelling completed to date, and subsequent analysis conducted by the finance and sustainability teams, we anticipate that by 2050, there will be more upside than negative consequences associated with the impacts of climate change.

Table 1(a): Projected financial impact for key risks identified through scenario analysis.

		RCP 2.6 (0.9- 2.3°C)	RCP 8.5 (3.2- 5.4°C)	RCP 2.6 (0.9- 2.3°C)	RCP 8.5 (3.2- 8.4°C)
		2030	2030	2050	2050
Risk					
Physical risks	Temperature extreme	●	●	●	●
	Coastal flooding	●	●	●	●
	Drought	●	●	●	●
	Wildfire	●	●	●	●
	Tropical cyclone	●	●	●	●
	Waterstress	●	●	●	●
	Fluvial flooding	●	●	●	●
Transition risks	Market	●	●	●	●
	Carbon pricing	●	●	●	●
	Litigation	●	●	●	●
	Technology	●	●	●	●
	Reputation	●	●	●	●

● Low  
(<A\$150 million)

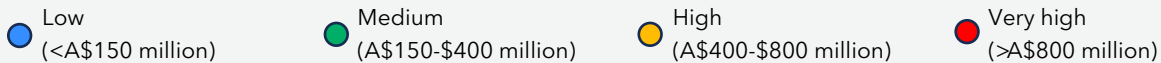
● Medium  
(A\$150-\$400 million)

● High  
(A\$400-\$800 million)

● Very high  
(>A\$800 million)

Table 1(b): Projected financial impact for key opportunities identified through risk workshops.

Opportunities		2050	
Minerals	Geochemistry	<ul style="list-style-type: none"> <li>Increased demand for critical minerals.</li> <li>New opportunities aimed at reducing greenhouse gas emissions and improving clean energy technologies.</li> </ul>	●
	Metallurgy	<ul style="list-style-type: none"> <li>Increased demand for critical minerals.</li> <li>Increase services that assist refineries in developing new low-carbon metal production processes.</li> </ul>	●
Industrial Materials	Inspection	<ul style="list-style-type: none"> <li>Environmental, social and governance (ESG) audits.</li> <li>Testing low-carbon footprint materials.</li> <li>Inspection services for black mass waste (Li-ion batteries).</li> </ul>	●
	Coal	<ul style="list-style-type: none"> <li>Increased services in clean-coal technologies.</li> </ul>	●
	Oil and Lubricants	<ul style="list-style-type: none"> <li>Testing of new sustainable lubricants and coatings.</li> <li>Services to improve efficiency of machines and equipment.</li> </ul>	●
Environmental	Environmental	<ul style="list-style-type: none"> <li>Development of new environmental standards/regulations.</li> <li>Assessment of environmental impact of new projects.</li> <li>Increased testing services linked to extreme weather events.</li> </ul>	●
Food and Pharmaceutical	Food	<ul style="list-style-type: none"> <li>Testing for food safety (allergens, emerging contaminants, etc)</li> <li>Supply chain resilience/consulting services.</li> <li>Services related to traceability of nature-based claims (e.g. farm to fork).</li> </ul>	●
	Pharmaceutical	<ul style="list-style-type: none"> <li>Stability testing (under changing climate conditions).</li> <li>Supply chain resilience services.</li> <li>Pharmaceutical research into climate-related health issues.</li> </ul>	●



## Risk management

Risks attributed to climate change are managed through our group-wide risk management framework. The ALS Group Risk Management Program consists of the ALS Risk Appetite and Tolerance Policy and the ALS Risk Management Policy, together with a suite of enterprise risk management documents:

<b>Group Risk Register</b>	Summarises each enterprise-wide material business risk.  Each register entry outlines the: <ul style="list-style-type: none"> <li>• threats and opportunities of the risk</li> <li>• inherent, residual and target risk ratings</li> <li>• causes and consequences associated with the risk</li> <li>• existing risk treatments and proposed future treatments, where applicable</li> <li>• risk indicators and metrics used to monitor the risk</li> </ul>
<b>Risk Matrix</b>	Categorises each MBR and indicates if the inherent risk of each MBR for the past period presents as an increasing threat, decreasing threat, increasing opportunity, or if there has been no material change in the inherent risk.
<b>Risk Array Chart</b>	Plots the inherent (worst case), target risk (best case), and residual risk (current position) for each MBR.
<b>Risk Velocity Chart</b>	Plots the speed of onset of each MBR against the speed or ability to respond to the risk the MBR presents.
<b>Risk Report Card</b>	HYE and FYE summary report as to each MBR, risk indicators, and whether targets used to monitor the risk have been met.  Captures inherent risk rating, residual risk rating, and target risk rating for each risk.
<b>Internal Controls Assurance Matrix</b>	Assurance mapping of each MBR against Group internal control policy, programs and processes.  Mapping of controls follows the three lines of defence model.
<b>Risk Treatment Action Plans</b>	Risk treatment action plans are developed and documented in the Group Risk Register for each material business risk where the residual risk rating does not currently meet the target risk rating.  Details additional actions required to control or mitigate the risk to target rating, identifies those responsible, and timeline for implementation.

The Audit and Risk Board Committee reviews the full risk register at least annually, which includes a climate and environment category. Material business risks under this category include:

- Natural disasters (including physical risk and impacts from climate change)
- Climate change and ESG disclosures (including market risk and reputational risk)
- Environmental management (including natural resources efficiency and biodiversity).

The Sustainability and Innovation Board Committee review all material business risks relating to sustainability. The Committee monitors and reviews risk treatment action plans (RTAP) for those sustainability-related risks that do not meet the desired target risk rating. RTAP indicate the planned actions to control or mitigate the risk and identifies persons responsible for the actions within defined time frames. For FY2024, this included climate change and ESG disclosures, with the following activities being completed:

- Further TCFD climate change analysis in accordance with TCFD and ASRS standards.
- An RFP process to purchase new software to track and report on ESG disclosures.
- A review of Sustainability team and obtained approval to appoint new resources in FY2025 to improve knowledge and bandwidth.
- Collated and reported Scope 1 and 2 emissions.
- Reviewed Scope 3 emission categories outlined in the GHG Protocol and estimated Scope 3 emissions using the UK DEFRA emission factors.
- Implemented energy and waste saving initiatives as per Sustainability Strategic Plan.

## Metrics and targets

As reporting frameworks and standards evolve, ALS continues to improve its climate-related metrics and targets. Our primary goal is to establish metrics and targets that are relevant and reliable, and that will drive performance and transparency against our climate-related goals.

## Greenhouse gases

The Group emits greenhouse gases both directly and indirectly. It gathers a range of Scope 1 and 2 carbon emission data from all its businesses and has commenced work to measure and validate its estimated Scope 3 data. The Group continues to improve its data collection and governance processes.

The Group's main sources of Scope 1 (direct) emissions include emissions from the use of natural gas for heating buildings, transport fuel, and LPG for operating its sample ovens and furnaces, while Scope 2 (indirect) emissions are those associated with electricity use. Scope 3 emissions are indirect emissions (not included in Scope 2) that occur in ALS' value chain such as purchased goods and services, capital goods, upstream transport, employee commute, waste generated in operations, and business travel.

The Group provides comprehensive data around its ESG governance, frameworks, programs, and targets within its annual sustainability report including detailed data for the Group's greenhouse gas emissions. The FY2024 Sustainability Report will be available on the company website at [alsglobal.com](https://alsglobal.com) from June 2024.

Our decarbonisation strategy outlines the focus areas that enable us to meet our goals. Across ALS we seek to:

- Reduce demand on resources
- Improve our operational efficiency
- Invest in renewable energy
- Embed sustainable procurement frameworks
- Enhance the efficiency of our assets
- Where mitigation measures are not available or practical, offset residual carbon.

## Targets

In FY2023 we set ambitious carbon emission reduction goals for FY2024 which included:

- Rollout of our Net Zero roadmap.
- At least 95% of all electricity consumed by ALS site locations to be sourced from renewable energy.
- Maintain carbon neutrality for the ALS Group for its Scope 1 and 2 emissions.

We are pleased to confirm that all these targets have been met. ALS is committed to the following targets for carbon emissions reduction in accordance with our Net Zero roadmap:

Greenhouse gas	2030	2050
Scope 1	78%	95%
Scope 2		95%
Scope 3		90%

We are committed to achieving Net Zero carbon emissions by 2050 across Scope 1, Scope 2 and Scope 3 and are committed to reducing our Scope 1 and 2 emissions by 78% by 2030.

### Scope 1

Our Scope 1 emissions are mainly from our vehicle fleet, facility heating and from ovens and furnaces. We are committed to reducing the combustion of fossil fuels in each of these categories through efficiency improvements and electrification of these activities.

We estimate most of the reduction in emissions from building heating will occur in the 2030-2045 period. This timeframe is in line with The International Energy Agency Net Zero by 2050 Roadmap, as the Global Energy Sector estimates that 50% of building heating demand will be met by heat pumps by 2045.

We have considered country-level commitments to banning fossil fuel powered cars and light commercial vehicles, the availability of suitable vehicles and charging infrastructure and vehicle-use patterns in our plan to electrify our fleet with a target of 30% electric, hybrid, or low emission vehicles by 2030. We are forecasting that most of our near-term Scope 1 reductions will be achieved by reducing the consumption of gas in ovens and furnaces by increasing efficiencies and also by transitioning from gas to electricity.

### Scope 2

We are committed to increasing our purchase of renewable electricity. In FY2024, we surpassed our target of purchasing >95% renewable electricity and are pleased to report our operations in over 30 countries posted EAC purchases equivalent to 100% of their annual electricity consumption. ALS will maintain the FY2025 Group target for renewable electricity at 95% or greater. Our Green Building Program will also contribute to our ongoing efforts to increase energy efficiency and reduce Scope 2 emissions.

### Scope 3

Our current estimate of Scope 3 emissions is calculated using a spend based methodology and UK DEFRA emission factors. This estimation is a preliminary step in our efforts to develop a full understanding of our value chain emissions and informs us that Scope 3 are a significant component of our total GHG emissions. We are committed to improving the accuracy our Scope 3 measurements in FY2025.

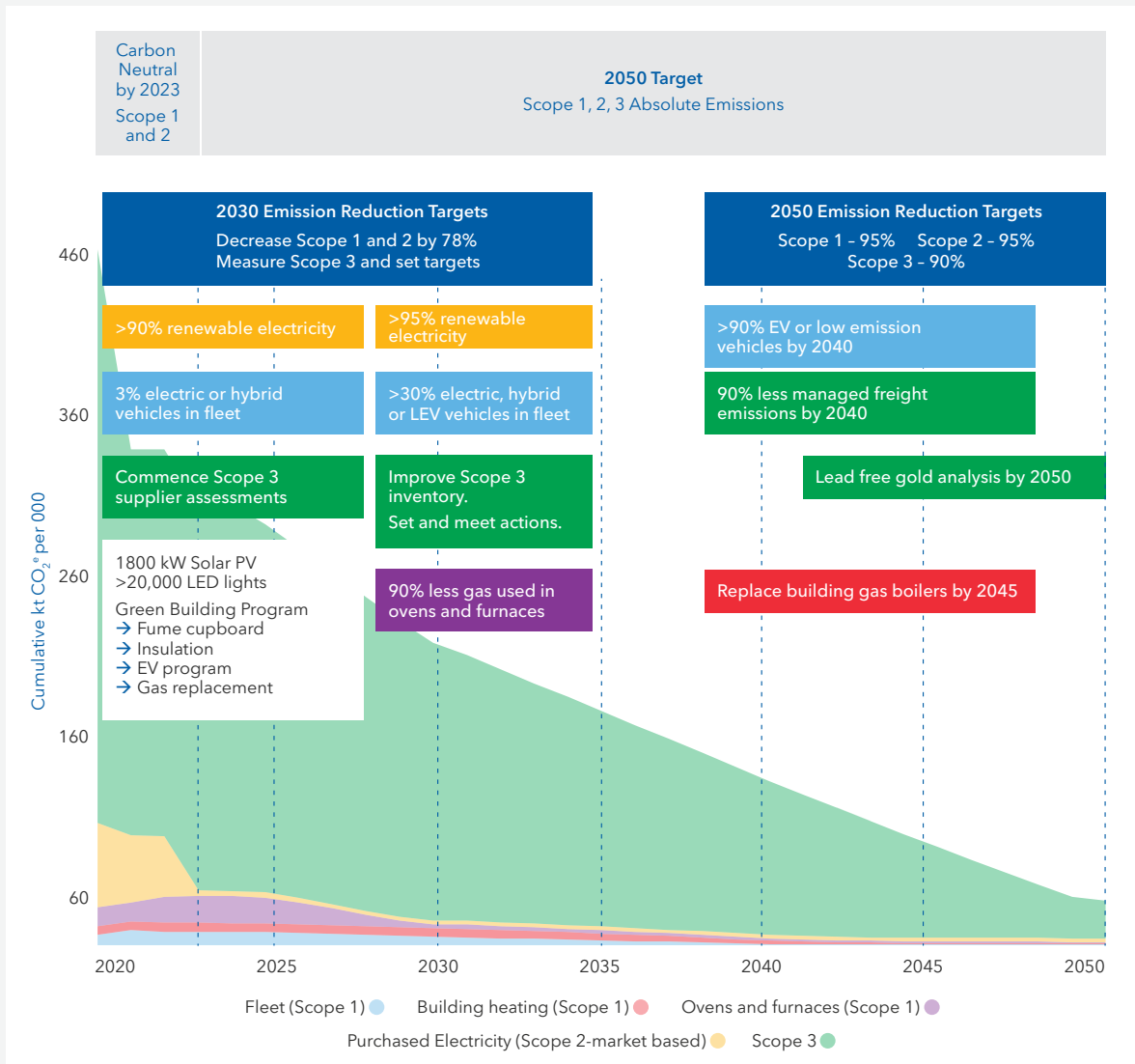
In FY2025, we will closely analyse Scope 3 categories to identify the subcategories that emit the most GHGs and work with our suppliers, employees and industry to improve the accuracy of our calculations, and further develop targeted strategies to address these emissions.

Outlined below is a diagrammatic representation of our Net Zero roadmap for our Scope 1,2, and 3 emissions.

### Performance Incentive Plan

ESG metrics are included in the short-term incentive scheme for the CEO and all executive managers. ESG metrics are selected by the Board of Directors in line with the company's sustainability strategic plan and include Code of Conduct compliance, health and safety scorecards, and carbon management programs.

The Group's strategic and pragmatic approach to managing climate-related risks and opportunities will ensure we continue our path towards decarbonisation and meet the expectations of clients and stakeholders to preserve our market position as a preferred leader and sustainability partner in the TIC industry.



## ENVIRONMENTAL REGULATION

The Group is committed to complying with environmental legislation, standards and codes of practice relevant to the particular business in the areas in which it operates. Several hub laboratories are regulated under state and local government legislation, predominately for their hazardous waste generation and disposal. Each hub laboratory holds a current licence and or consent from the relevant environment protection authority or local council where required.

### Environmental management

As part of the Group's compliance program, environmental matters are reported on monthly by all divisional managers. In addition, internal sign-offs are completed by all managers on a yearly basis, reporting on performance against relevant environmental legislation and key environmental risks in their area of operations. Aside from complying with local legal requirements, each site location across the world operates under the corporate health safety and environment foundation standard which sets out 17 key standards including identification and management of key environmental risks, emergency planning, reporting environmental incidents and completion of regular audits.

### Initiatives

There were many environmental initiatives implemented during the year across the Group. These are explained in detail in our Sustainability Report for FY2024, a copy of which can be found on our website.

### Performance against environmental compliance requirements

There were no material breaches of environmental statutory requirements during the reporting period. Internal and external audits and internal reporting and monitoring have indicated a high level of compliance with site licence conditions, relevant legislation and corporate minimum standards.

## INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

### Indemnification

Under its Constitution, and by resolution of the Board, the Company has agreed to indemnify to the extent permitted by law and the Corporations Act 2001:

- every person and employee who is or has been an officer of the Company or of a Group entity where requested to do so, including a director or secretary, against any liability (other than for legal costs) incurred by that person or employee as an officer of the Company or of a Group entity (including liabilities incurred by that person or employee as an officer of the Company or of a Group entity where the Company requested that person or employee to accept that appointment).
- every person and employee who is or has been an officer of the Company or of a Group entity where requested to do so, including a director or secretary, against reasonable legal costs incurred in defending an action for a liability incurred by that person or employee as an officer of the Company or of a Group entity (including such legal costs incurred by that person or employee as an officer of the Company or of a Group entity where the Company requested that person or employee to accept that appointment).

### Insurance premiums

During the financial year, the Company paid insurance premiums in respect of Directors' and officers' liability and personal accident insurance contracts, for current and former Directors and senior executives, including senior executives of its controlled entities. The current Directors are listed elsewhere in this report. The insurance relates to:

- costs and expenses incurred by the relevant officers in defending proceedings, whether civil or criminal and whatever their outcome; and
- other liabilities that may arise from their position, except conduct involving a wilful breach of duty or improper use of information or position to gain a personal advantage.

It is a condition of the policies that premiums paid, and terms and conditions of the policies are not to be disclosed.

## STATE OF AFFAIRS

Changes in the state of affairs of the Group during the financial year resulted from its continued strategy of business expansion and diversification.

In the opinion of the Directors there were no other significant changes in the state of affairs of the Group that occurred during the financial year under review not otherwise disclosed in this report or the consolidated financial statements.



# A letter from the chairman - unaudited

## Dear Shareholders

On behalf of the ALS Limited Board (the 'Board'), I am pleased to present our Remuneration Report outlining the remuneration of the Group's Key Management Personnel ('KMP').

While an Australian listed company, ALS operates globally, with most of our workforce, clients and operations located outside of Australia, including most of our Senior Executive Team and 37% of our Board members. As we compete globally for talent and market share, the Board reviews our remuneration framework to ensure an appropriate balance which allows us to effectively compete to attract, motivate and retain key global talent.

ALS delivered a solid financial performance in FY24. Revenue from continuing operations increased 6.8%, however underlying net profit after tax decreased 1.3% reflecting challenging market conditions across the business. These results were driven by strong overall performance, particularly within the Minerals segment and the Environmental business, while also pursuing a growth agenda and maintaining a focus on our people, safety, and sustainability. It was disappointing to require an impairment of our investment in Nuvisan. However, we believe achieving full ownership will enable us to restructure the business and create longer term value for shareholders, while also providing a platform for growth in the pharmaceutical sector.

Strong cash conversion and an overall improvement in working capital maintained our strong balance sheet and despite the challenging market conditions, dividends paid to shareholders decreased only marginally by 1.3% over the previous year. Our liquidity remains solid, and our leverage ratio is within the range stated in our strategic plan, supporting the company's growth.

During FY24, we maintained carbon neutrality<sup>14</sup> and the Board approved the roadmap to achieve Net Zero<sup>15</sup> by 2050, reflecting our strong commitment to the continued investment in a comprehensive ESG (environment, social and governance) program.

The company welcomed new leaders in key roles during the year, including Mr. Stuart Hutton, Chief Financial Officer, as a KMP. Mr. Hutton joins the Company as a proven ASX CFO with over 20 years' experience in finance leadership and strategy delivery in global organisations headquartered in Australia.

Under the leadership of new CEO Malcolm Deane, the executive team presented a refreshed FY29 strategic roadmap, which sharpens our focus and extends our rigour around the strategic choices that will best position ALS to succeed. As recently announced, this FY29 refreshed strategy includes an updated approach to the value creation framework and shows that the company is targeting from FY25 onwards, mid to high single digit organic revenue growth, steady improvement in terms of margin and strong ongoing cash generation. When combined with a sensible targeted gearing range of between 1.7 to 2.3 times, ALS will have the balance sheet power to deliver on its growth ambitions and returns to shareholders.

We remain positive about the future of ALS and continue to make progress towards the strategic plan objectives. Overall, our portfolio is well balanced and is expected to continue to benefit from secular growth trends, in particular decarbonisation, outsourcing, and increased regulation and enforcement, with a clear focus on delivering sustainable growth and aligning the portfolio to robust growth in our end markets.

<sup>14</sup> For Scope 1 and 2 emissions against the FY2020 baseline.

<sup>15</sup> Net Zero target is to reduce absolute Scope 1 and 2 emissions by 95% and Scope 3 emissions by 90% by 2050 against a baseline of FY2020.

## FY23 Remuneration Report

The Board acknowledges the message conveyed by a portion of our shareholders voting at the 2023 AGM that resulted in a 'strike' against our FY23 Remuneration Report. We also acknowledge the concern some shareholders expressed regarding the level of LTI payments to the former CEO, and the use of discretion in relation to STI and retention awards to secure the continued service of two key executives, who were part of our succession planning, to ensure management stability during the CEO transition period.

Since the strike, the Board reached an agreement with the former CEO whereby he forfeited his outstanding rights under the Company's LTI schemes. In return, he was awarded a reduced non-compete period that has not adversely affected the Company. With respect to the two KMP who were granted retention awards, the former CFO, Mr. Luis Damasceno left the Company on 19 January 2024 to pursue other opportunities, without receiving any retention payment. In consideration of Mr. Damasceno's contribution during his tenure with ALS, the Board approved the vesting of service rights held by way of deferred STI from FY22 and FY23 and the vesting of the performance rights outstanding under the FY21 LTI scheme which will vest in July 2024. No other benefits have been granted in favour of Mr. Damasceno. The retention award granted to Mr. Andreas Jonsson remains in place but will roll-off in the next 12 months. Due to the performance of Nuvisan during FY24, and in light of the impairment of our investment, Mr. Jonsson will not receive an STI payment in relation to FY24.

## FY24 Remuneration Outcomes

### *Fixed remuneration and framework changes*

In FY24, KMP (other than the CEO) received fixed remuneration increases of between 4-5% as outlined in our FY23 Remuneration Report. In addition, following benchmarking of the role of EGM Environmental during the year, the Board determined to increase the fixed remuneration of Mr. Kilmister to AU\$683,949 to reflect the global scope of the role. The STI opportunity increased in FY24 for most KMP from 60% to 70% at target. The incentive opportunities available to KMP in relation to performance in FY24 are detailed in Table 4. The FY24 remuneration arrangements of the CEO were announced to the ASX in May 2023 and detailed in our FY23 Remuneration Report.

### *Short Term Incentives (STI) - outcomes*

Our performance against the Financial, Strategy and ESG KPIs, resulted in commensurate STI outcomes for the KMP for FY24 ranging between 0% and 74% of maximum opportunity, demonstrating alignment between performance and reward. A good financial performance in the face of geopolitical unrest and inflationary forces, strong safety and sustainability outcomes, and very good progress against key strategic objectives, drove the higher STI outcomes. The Board exercised its discretion in relation to the STI award to Mr. Jonsson by reducing his award to nil to reflect the poor performance and impairment of Nuvisan. The STI award of new CEO, Mr Deane was also adjusted downwards, albeit noting that he was not CEO at the time of the acquisition and has taken decisive action in relation to Nuvisan since taking the CEO role.

### *Long Term Incentives (LTI) - outcomes*

As a result of sustained performance against each of the four performance hurdles over the three-year performance period, the 2021 LTI Awards will vest at 97%. Achievement at this level of target performance reflects a balanced and consistently robust performance against EPS, relative EBITDA (versus peers), relative TSR (versus ASX100) and ROCE performance measures.

### *Non-Executive Directors*

Non-executive Director (NED) base retainer fees increased by 4.5% in FY24, reflecting CPI increases to remuneration across the group.

## Changes for FY25

Following comprehensive external and internal benchmarking, the Board has approved remuneration adjustments in FY25 for the KMP. These adjustments range from a 0-4% increase to fixed remuneration for all KMP other than the CEO, and an increase in STI target from 60% to 70% of fixed remuneration for the EGM Minerals. Recognising his strong performance in his first year as CEO, the Board determined to increase the fixed remuneration of the CEO, Mr. Deane from US\$910,600 to US\$1,000,000, his allowances remain at US\$140,000. There will be no change to his STI or LTI opportunity which will remain at 70% and 150% of fixed remuneration respectively. The Board continues to review both STI and LTI targets to ensure that they remain challenging and are aligned to the strategic objectives of ALS.

Finally, shareholder approval will be sought at the 2024 AGM to increase the Non-executive Director (NED) fee pool to AU\$2.5M to enable an additional director and accommodate future fee increases. External benchmarking confirms that this cap is at the median of market comparables, and any future fee increases for NEDs shall be determined in a similar fashion. Current market benchmarking indicates the FY25 total NED fees should lie in the range of AU\$2.0-2.2M

Thank you for your ongoing support of ALS and supporting our remuneration practices as our unique business continues its growth and evolution. We look forward to engaging with you at our 2024 Annual General Meeting.

**Yours faithfully,**



**Bruce Phillips**  
Chairman

# Remuneration Report - audited

## OUR GLOBAL BUSINESS AND KEY MANAGEMENT PERSONNEL

Although listed on the ASX and headquartered in Brisbane, Australia, we now operate in more than 70 countries with a total of over 19,000 staff worldwide.

The graphic below shows our locations and an approximate breakdown of the Groups revenue by region and the location of our staff and executive KMP.



Table 1 below sets out the details of each KMP in: FY24

Name	Position	Term as KMP in 2023-24	Location
<b>Non-Executive Directors</b>			
Bruce Phillips	Chairman of the Board / Chair of Nominations Committee	Full Year	Australia
John Mulcahy	Member of Sustainability and Innovation Committee / Member of Nominations Committee	Full Year	Australia
Charlie Sartain	Former Chair of Sustainability and Innovation Committee / Member of Audit and Risk Committee / Member of Nominations Committee	Ceased 7 June 2023	Australia
Tonianne Dwyer	Member of People Committee / Member of Audit and Risk Committee / Member of Nominations Committee	Full Year	Australia
Siddhartha Kadia	Chair of Sustainability and Innovation Committee / Member of People Committee / Member of Nominations Committee	Full Year	USA
Leslie Desjardins	Chair of the Audit and Risk Committee / Member of Sustainability and Innovation Committee / Member of Nominations Committee	Full Year	USA
Peter Possemiers	Member of Audit and Risk Committee / Member of Sustainability and Innovation Committee / Member of Nominations Committee	Full Year	Switzerland
Nigel Garrard	Deputy Chairman / Chair of People Committee / Member of Nominations Committee	Commenced 7 June 2023	Australia
Erica Mann	Member of Nominations Committee	Commenced 1 March 2024	Australia
<b>Executives</b>			
Malcolm Deane	Chief Executive Officer and Managing Director	Full Year	USA
Andreas Jonsson	Executive General Manager, Food & Pharmaceutical	Full Year	Sweden
Bruce McDonald	Executive General Manager, Minerals	Full Year	Canada
Tim Kilmister	Executive General Manager, Environmental	Full Year	Australia
Luis Damasceno	Former Chief Financial Officer	Ceased 19 January 2024	USA
Stuart Hutton	Chief Financial Officer	Commenced 1 February 2024	Australia

**TABLE 1**



## SNAPSHOT OF FY24

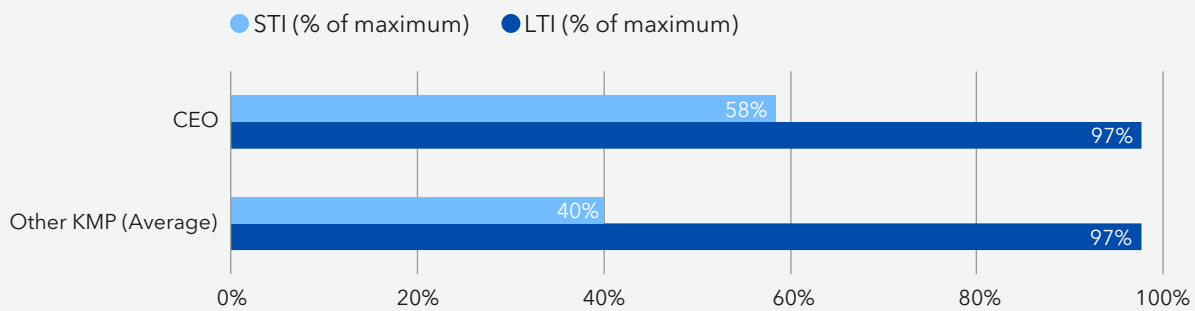
### Organisational performance

<b>Revenue</b>	<b>\$2,586.0m</b>	<b>↑ 6.8%</b>	<b>Underlying* EPS</b>	<b>65.4c</b>	<b>↓ 1.4%</b>
<b>Underlying EBIT*</b>	<b>\$491.8m</b>	<b>↑ 0.2%</b>	<b>Underlying EBIT* margin</b>	<b>19.0%</b>	<b>↓125bps</b>
<b>Underlying* NPAT</b>	<b>\$316.5m</b>	<b>↓ 1.3%</b>	<b>Dividends per share</b>	<b>39.2c</b>	<b>↓1.3%</b>

\* EBIT = Earnings before interest and tax. The terms Underlying and EBIT are non-IFRS disclosures. These have been presented to assist in the assessment of the relative performance of the Group from period to period. The calculations thereof are based on non-IFRS information and are unaudited.

### Executive variable remuneration outcomes

The below chart summarises the variable remuneration outcomes for the CEO and all Executives (on average) during FY24.



## Actual pay of Executives in FY24

Table 2 below lists Total Fixed Remuneration (TFR), and other remuneration received by all Executives in relation to the financial year ending March 2024.

This information differs from that provided in the statutory remuneration Table 21 disclosed later in this report, which shows the accounting expense of remuneration in respect of each year, determined in accordance with accounting standards rather than the value of remuneration (including LTI grants that vested) received during the year.

### FY24 Remuneration received and due (non-IFRS & non-audited):

In AUD						
Directors:	TFR and allowances	STI <sup>(a)</sup>	Total cash payments received	Equity vested during year <sup>(b)</sup>	Total remuneration received	
<b>Executive Director</b>						
Malcolm Deane <sup>(c)</sup>	1,578,547	596,351	2,174,898	172,094	2,346,993	
<b>Continuing Executives</b>						
Bruce McDonald <sup>(c)</sup>	571,286	159,990	731,275	515,895	1,247,170	
Andreas Jonsson <sup>(c)(e)</sup> <sup>(f)</sup>	753,808	-	753,808	389,886	1,143,694	
Tim Kilmister	617,392	325,009	942,401	282,119	1,224,520	
Stuart Hutton <sup>(f)</sup>	125,000	-	125,000	-	125,000	
<b>Sub-total:</b>	<b>3,646,033</b>	<b>1,081,350</b>	<b>4,727,383</b>	<b>1,359,994</b>	<b>6,087,377</b>	
<b>Former Executive Director</b>						
Raj Naran <sup>(d)</sup>	-	-	-	-	-	
<b>Former Executive</b>						
Luis Damasceno <sup>(c)(f)</sup>	783,107	-	783,107	527,286	1,310,394	
<b>Total All Executives</b>	<b>4,429,140</b>	<b>1,081,350</b>	<b>5,510,491</b>	<b>1,887,280</b>	<b>7,397,771</b>	

**TABLE 2**

(a) Accrued STI cash component for FY23 paid in FY24.

(b) Performance Rights are granted annually under the LTI Plan to Executives. The amounts above represent the value of Performance Rights granted. Performance Rights are granted annually under the LTI Plan to Executives. The amounts above represent the value of Performance Rights granted in 2020 which vested on 1 July 2023 during the year. It is calculated as the number of shares allocated to Executives multiplied by the \$11.16 5-day VWAP of ALS Limited shares on the vesting date. Deferred service rights are granted annually under the STI Plan to Executives. The amounts above represent the value of Service Rights granted in 2021 which vested on 1 July 2023 during the year. It is calculated as the number of shares allocated to Executives multiplied by the \$11.16 5-day VWAP of ALS Limited shares on the vesting date..

(c) Mr. Damasceno, Mr. McDonald, Mr. Deane, and Mr. Jonsson were employed outside Australia. Relevant portions of their salaries, STI and pension benefits have been converted into Australian dollars above using applicable average FX rates.

(d) The remuneration information disclosed for Mr. Naran does not include any benefits associated with his termination. As part of the separation agreement between Mr. Naran and the Group, Mr. Naran received:

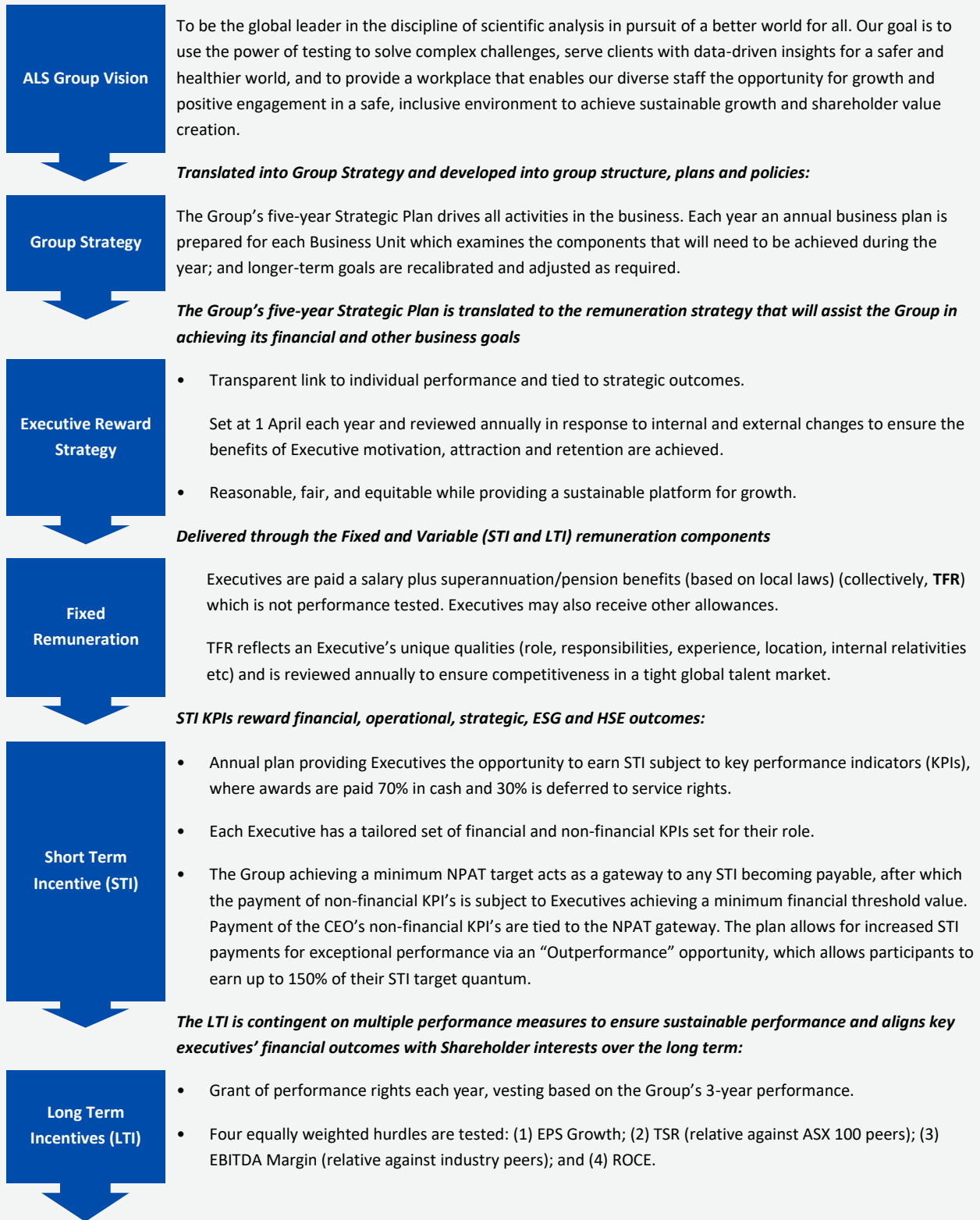
- i) Cash payment of US\$1.06 million being 12 months Total Fixed Remuneration paid over 12 months.
- ii) Continuation of certain health and other benefits for 12 months to the value of US\$138,161.79. Cash payment of US\$391,256 being outstanding Service Rights under STI deferral schemes from prior years.

(e) Mr. Jonsson's TFR includes his statutory pension of \$79,000. Which has been reduced from previous years, due to changes in Swedish pension law.

(f) Mr. Hutton, Mr. Jonsson and Mr. Damasceno did not receive STI benefits in relation to FY24.

## EXECUTIVE REMUNERATION FRAMEWORK

### Our remuneration strategy



**Remuneration is designed to align executive reward to growth in shareholder value:**

**Alignment with Shareholders**

STI Financial KPIs incentivise financial growth against last year's performance to pay out 100% at target, while non-financial KPIs are aligned with operational and/or strategic objectives aimed at creating long-term shareholder value.

Use of four equally weighted LTI hurdles (two relative and two absolute) with performance assessed over a 3-year performance period promotes sustainable performance, with global and local peer performance comparisons for balanced assessment.

Remuneration partly received in equity with 2- and 3-year vesting windows combined with mandatory shareholding requirement for retention and to align Executives with shareholder experience.

**Strengthened through robust governance and operational risk management:**

**Governance & Risk Management**

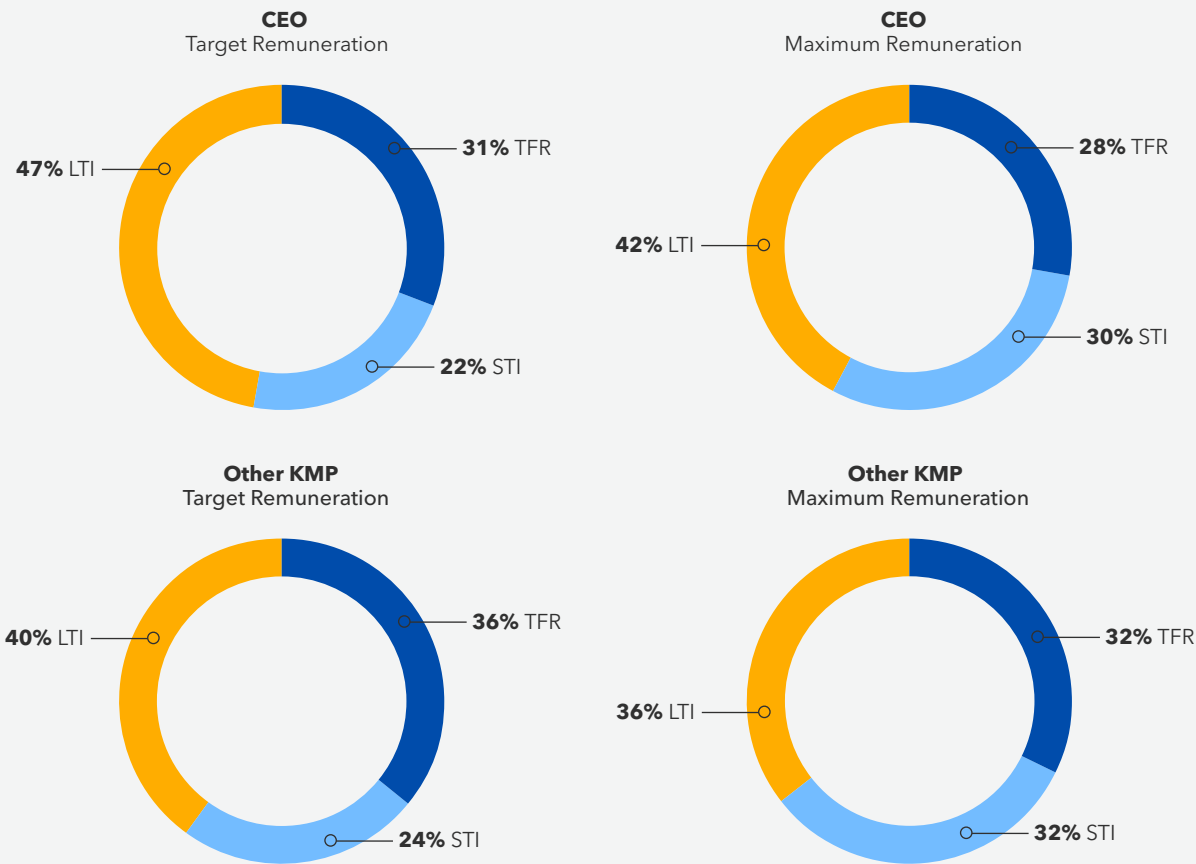
- A Board of Independent Directors (advised by Board Committees and specialist advisors) has full discretion over all reward components and final remuneration outcomes.
- Specific risk-focused elements play crucial roles in Executive remuneration, including (1) STI deferral and variable remuneration clawback provisions for Malus and Code of Conduct circumstances; (2) specific Code of Conduct KPIs in the STI; and (3) financial gateway ensuring affordability of the STI.

For an illustration of ALS' remuneration, see the "Governance Structure" section.

**TABLE 3**

## Remuneration mix

The following graphs show the target and maximum remuneration mix of the CEO and Other Executives (on average) in FY24 :



The following table shows the incentive opportunities available to KMP in relation to performance in FY24

## At Risk Remuneration

Name	Short - Term Incentive Opportunity			Long - Term Incentive Opportunity
	% of Fixed Remuneration			
	Threshold	Target	Outperformance	
Andreas Jonsson	32%	70%	105%	110%
Tim Kilmister	32%	70%	105%	110%
Bruce McDonald	27%	60%	90%	110%
Malcolm Deane	32%	70%	105%	150%

**Awarded in cash with 30% of total payment awarded in Service Rights**      **3-year vest**

Table 4

# THE LINK BETWEEN PERFORMANCE AND REWARD

## Organisational performance

The financial data in respect of the current and previous four financial years, and its relationship to Executive pay, is set out below:

Measure of financial performance	Fluctuation in financial performance is reflected in Executives' pay via:	millions of AUD				
		2024	2023	2022	2021	2020
Underlying profit* attributable to equity holders of the Company	STI gateway, STI KPIs and LTI financial hurdles	316.5	324.2	264.2	185.9	188.8
Profit / (loss) attributable to equity holders of the Company	STI gateway, STI KPIs and LTI financial hurdles	12.9	291.2	190.5	149.0	127.8
Dividends paid or payable	LTI TSR hurdle	189.8	192.2	158.4	111.4	84.9
Share price at balance date	LTI TSR hurdle	\$13.13	\$12.36	\$13.40	\$9.68	\$5.56

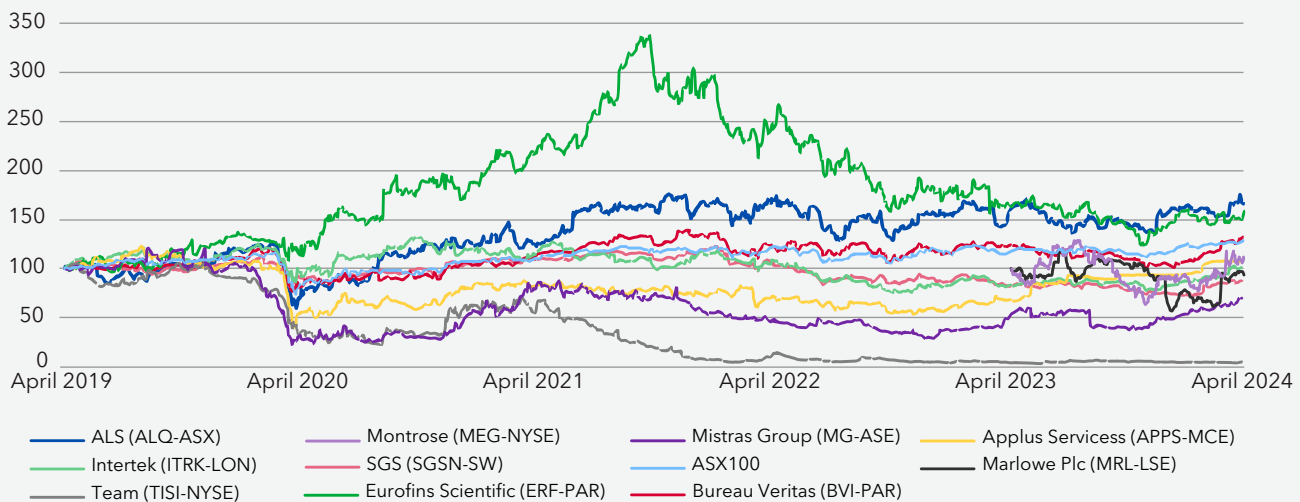
\* Underlying profit (from both continuing and discontinued operations) is a non-IFRS disclosure and is unaudited.

Table 5

To assist with understanding how our shareholders' continued investment in ALS has performed relative to other options open to them, the chart below shows ALS' share price performance versus:

1. Global listed competitors of ALS in the testing, inspection, and certification industry; and
2. The ASX 100 - being the comparator group for the purposes of testing the LTI's rTSR hurdle.

### ALQ share price vs peers (rebased to 100, commencing 1 April 2019)



### ALQ share price vs ASX100 (rebased to 100, commencing 1 April 2019)





## FY24 STI outcomes

The STI outcomes reflect ALS' performance for the year as set out above and in the Chairman's letter. KPIs were designed to align the organisation around the key drivers of future success for the Group as well as building organisational capability and driving our sustainability strategy.

The CEO's STI outcome for FY24 was 58% of maximum opportunity and the average outcome across the other Executives was 40%. Executives' KPI (Key Performance Indicators) achievements are broken down in more detail in Table 6 below. See Table 7 for the STI outcomes in overall monetary and percentage terms.

Before confirming STI outcomes, the Board confirmed that both the Group's minimum Underlying NPAT gateway (\$288.1 million) and individual Threshold Financial KPIs had been achieved for KMP.

Component	Details of the measures used in each component	Weighting (% of STI opportunity)	Applicable to:	Achievements			Outcome for Shareholder	Vesting Outcome
				Threshold	Target	Outperformance		
				-10%		+10%		
Financial Group / Business Unit performance	<p>For Executive KMP, the financial hurdles are set within the Executive's sphere of control. The performance KPIs for FY24 were:</p> <ul style="list-style-type: none"> <li>For the CEO and CFO - overall Group Underlying NPAT results.</li> <li>For other Executive KMP - to ensure a group impact as well as focus on the areas within the Executive's sphere of control, performance measures were split between Group Underlying NPAT and Underlying EBIT of their respective business unit.</li> </ul>	55%	Group				UNPAT of \$316.5million fell short of UNPAT target of \$320.1 million.	Average: 32%/55%
			Minerals				Minerals business performed strongly, primarily driven by margin resilience based on market share growth and price leadership.	
			Environmental				Environmental business achieved outperformance, due to strong market share gain in key geographies and pricing discipline.	
			Food & Pharmaceutical				Food & Pharmaceutical did not meet threshold performance due to challenging economic conditions in Europe and slowdown in funding conditions in the pharma market.	

Component	Details of the measures used in each component	Weighting (% of STI opportunity)	Applicable to:	Achievements		Outcome for Shareholder	Vesting Outcome
				Threshold	Target		
Non-Financial Strategy	<p>Executive KMP were also assessed against their contribution to and performance against ALS's strategic goals. This included:</p> <ul style="list-style-type: none"> <li>• Strategy implementation</li> <li>• Total Margin Improvement</li> <li>• Market Share Growth</li> <li>• Integration of new acquisitions</li> </ul>	20%	Group	-10%	+10%	<p>Expansion of Environmental and Minerals (core businesses), through a combination of new service offerings, price discipline and outstanding client service. ALS being one of the global leaders in both businesses. As per the acquisition strategy, executed 8 acquisitions with additional revenue of \$165 million for the next 12 months.</p> <p>Minerals' margin resilience driven by expansion in downstream and price leadership.</p> <p>Margin expansion in the Environmental, Industrial Materials and Food businesses.</p> <p>Expanded geographic reach and service offering through strategic bolt on acquisitions.</p> <p>Completed acquisition of 51% of Nuvisan at zero cost for the organisation.</p>	Average: 12%/20%
				<b>Achieved</b>			

Component	Details of the measures used in each component	Weighting (% of STI opportunity)	Applicable to:	Achievements		Outcome for Shareholder	Vesting Outcome
				Threshold	Target		
Non-Financial ESG	<p>This component focuses Executive KMP on objectives in connection with the Group's sustainability goals. This included:</p> <ul style="list-style-type: none"> <li>• Commitment to ALS climate strategy.</li> <li>• Maintain carbon neutrality for Scope 1 and 2 emissions.</li> <li>• Assess Scope 3 emissions and confirm baseline for ALS Group.</li> <li>• Promotion of community engagement initiatives.</li> <li>• Refreshed DE&amp;I Framework.</li> <li>• OHS positive.</li> </ul>	10%	Group	-10%	+10%	<p>Focus on ESG measures continues to underpin our culture and the long-term sustainability of our business.</p> <p>By implementing refreshed DE&amp;I policies and programs, management ensures that the company is able to attract and retain top talent.</p> <p>Likewise, companies with strong DE&amp;I frameworks increase the financial return in comparison with the industry medians.</p>	Average: 7% / 10%
				<b>Achieved</b>			
				<p>Commitment to ALS climate strategy on track with Net Zero Climate Change Strategy. Achieved 59% reduction in Scope 1 and 2 emissions against 2020 baseline.</p> <p>Carbon neutrality maintained for Scope 1 and 2 emissions for FY24.</p> <p>Scope 3 emissions calculated using UK DEFRA emission factors. Confirmed Scope 3 emissions equate to 280,000 Tonne of CO2 equivalents.</p> <p>Community engagement completed within each Business Stream and Region under the ALS Science Education Program and ALS Workplace Giving Program, as featured in the FY24 Annual Sustainability Report.</p> <p>New DE&amp;I Framework released as outlined in FY24 Annual Sustainability Report.</p> <p>Achieved a score of 124.3 points against the target of 90 points for ALS Group PPI scorecard.</p> <p>Delivered a record low TRIFR of 0.95, which is Industry leading safety performance (better than all our major peers).</p>			

Component	Details of the measures used in each component	Weighting (% of STI opportunity)	Applicable to:	Achievements		Outcome for Shareholder	Vesting Outcome
				Threshold	Target		
Non-Financial	Organisational Capability	15%	Group	Achieved		Under the new organisational structure announced during FY23, the company is now able to focus on leveraging global opportunities connected to the extended footprint, by optimising the operational models and enhancing the added value proposition to our clients. This will allow the company to achieve its strategic plan objectives for FY27.	Average: 8% / 15%
				<ul style="list-style-type: none"> <li>Actively promote entrepreneurship alongside operational excellence as an organisational culture. Demonstrate actions to foster the strengthening of an innovation incubation methodology, increasing opportunity for automation technologies and the enhancement of ALS data analytics capabilities.</li> <li>Succession planning.</li> <li>Improve employee engagement.</li> <li>Gender representation initiatives.</li> <li>Implement Leader development programs.</li> </ul>	<ul style="list-style-type: none"> <li>Expansion of succession pipeline of the organization, identifying critical roles and talents globally.</li> <li>Develop individual development plans for key talent and career plans.</li> <li>Promote female diversity across the organization, achieving 45% female representation in management and leadership positions.</li> <li>Promote diversity and inclusion, including launching new global ERG groups.</li> <li>Improve overall employee engagement by 2.8% with a record high participation of employees in the global survey.</li> </ul>		

TABLE 6

Table 7 below illustrates the STI outcomes above for each Executive in overall monetary and percentage terms.

	<b>Total cash STI included in remuneration</b>	<b>Total deferred equity STI awarded</b>	<b>Total STI awarded</b>	<b>Total STI awarded vs TFR and allowances received</b>	<b>Total STI awarded vs max STI opportunity</b>	<b>Total STI forfeited vs max STI opportunity</b>
<b>Executive</b>	<b>\$<sup>(a)</sup></b>	<b>\$<sup>(b)</sup></b>	<b>\$</b>	<b>%<sup>(c)</sup></b>	<b>%</b>	<b>%<sup>(d)</sup></b>
Malcolm Deane	596,351	255,579	851,930	54%	58%	42%
Bruce McDonald	159,990	68,567	228,557	40%	47%	53%
Andreas Jonsson <sup>(e)</sup>	-	-	-	-	-	-
Tim Kilmister	325,009	139,290	464,299	75%	74%	26%
Stuart Hutton <sup>(e)</sup>	-	-	-	-	-	-
<b>Former Executive</b>						
Luis Damasceno <sup>(e)</sup>	-	-	-	-	-	100%

**TABLE 7**

- (a) Amounts included in remuneration for the financial year represent the STI cash components which vested in the financial year based on the achievement of personal goals and satisfaction of specified performance criteria.
- (b) STI announced to be paid in Service Rights to be granted in FY24. These values are included in the values of share-based awards in Table 21 and the remuneration mixes detailed previously and Financial Statements note 8a for details.
- (c) TFR includes pension fund contributions and travel allowances.
- (d) The amounts forfeited are due to the performance or service criteria not being met in relation to the financial year.
- (e) Mr. Hutton, Mr. Jonsson and Mr. Damasceno did not receive STI benefits in relation to FY24.

## 2020 LTI Award vesting outcomes

Achievements against each of the hurdles for the 2021 LTI award assessed over the 2021-2024 performance period is set out in more detail below.

Hurdle and weighting	Achievement Details	Vesting %																																																															
<b>EPS Growth</b>  <b>25%</b>	<p>Vesting under this hurdle required a minimum threshold of a 6% p.a. increase for 12.5% of Performance Rights to vest, with maximum vesting of 25% achieved for a 10% p.a. or higher increase (straight line vesting in between).</p> <p>The compound annual growth rate in the Group's diluted underlying EPS over the three-year period to March 2024 was 19.3% p.a. (from 67.1 cents to 65.4 cents). This outcome is above the maximum target threshold of a 10% per annum increase resulting in maximum vesting.</p>	25%																																																															
<b>EBITDA Margin</b>  <b>25%</b>	<p>Vesting under this hurdle required a minimum threshold of 50<sup>th</sup> percentile performance against the TIC industry peer comparator group for 12.5% of Performance Rights to vest, with maximum vesting of 25% achieved for 75<sup>th</sup> percentile or higher performance (straight line vesting in between).</p> <p>The underlying EBITDA margin achieved by the Group over the three-year period to March 2024 was 25.88%. As shown below, this placed the Group at the 100<sup>th</sup> percentile and ranked first within the comparator group which is above the maximum target threshold of the 75<sup>th</sup> percentile resulting in maximum vesting.</p> <table border="1"> <thead> <tr> <th>Company</th> <th>Currency</th> <th>Cumulative underlying EBITDA (m)</th> <th>Cumulative Revenue (m)</th> <th>EBITDA Margin %</th> <th>Rank</th> <th>Percentile</th> </tr> </thead> <tbody> <tr> <td>ALS</td> <td>AUD</td> <td>1,861</td> <td>7,189</td> <td>25.88%</td> <td>1</td> <td>100%</td> </tr> <tr> <td>Eurofins</td> <td>EUR</td> <td>4,778</td> <td>19,945</td> <td>23.96%</td> <td>2</td> <td>85.71%</td> </tr> <tr> <td>SGS</td> <td>CHF</td> <td>4,428</td> <td>19,669</td> <td>22.51%</td> <td>3</td> <td>71.43%</td> </tr> <tr> <td>Intertek</td> <td>GBP</td> <td>2,005</td> <td>9,308</td> <td>21.54%</td> <td>4</td> <td>57.14%</td> </tr> <tr> <td>Bureau Veritas</td> <td>EUR</td> <td>3,274</td> <td>16,500</td> <td>19.84%</td> <td>5</td> <td>42.86%</td> </tr> <tr> <td>Applus</td> <td>EUR</td> <td>930</td> <td>5,725</td> <td>16.24%</td> <td>6</td> <td>28.57%</td> </tr> <tr> <td>Mistras</td> <td>USD</td> <td>187</td> <td>2,070</td> <td>9.03%</td> <td>7</td> <td>14.29%</td> </tr> <tr> <td>Team Inc</td> <td>USD</td> <td>66</td> <td>2,577</td> <td>2.54%</td> <td>8</td> <td>0.00%</td> </tr> </tbody> </table>	Company	Currency	Cumulative underlying EBITDA (m)	Cumulative Revenue (m)	EBITDA Margin %	Rank	Percentile	ALS	AUD	1,861	7,189	25.88%	1	100%	Eurofins	EUR	4,778	19,945	23.96%	2	85.71%	SGS	CHF	4,428	19,669	22.51%	3	71.43%	Intertek	GBP	2,005	9,308	21.54%	4	57.14%	Bureau Veritas	EUR	3,274	16,500	19.84%	5	42.86%	Applus	EUR	930	5,725	16.24%	6	28.57%	Mistras	USD	187	2,070	9.03%	7	14.29%	Team Inc	USD	66	2,577	2.54%	8	0.00%	25%
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<b>rTSR</b>  <b>25%</b>	<p>Vesting under this hurdle required a minimum threshold of 50<sup>th</sup> percentile performance against the ASX 100 comparator group for 12.5% of Performance Rights to vest, with maximum vesting of 25% achieved for 75<sup>th</sup> percentile or higher performance (straight line vesting in between).</p> <p>In the period 1 April 2021 to 31 March 2024, ALS achieved a TSR of 44.64% and ranked at the 70<sup>th</sup> percentile for the ASX 100 comparator group.</p>	22.3%																																																															
<b>ROCE</b>  <b>25%</b>	<p>Vesting under this hurdle required a minimum threshold of an 11.9% ROCE during the performance period for any Performance Rights to vest, with maximum vesting of 25% achieved for a 16.9% or higher ROCE (straight line vesting in between).</p> <p>The Group's ROCE over the three-year period to March 2023 was calculated as 21.6% which is above the maximum target threshold of 16% resulting in maximum vesting.</p>	25%																																																															
<b>Total:</b>		<b>97.3%</b>																																																															

**TABLE 8**



## Historical vesting outcomes for incentives

Table 9 below lists the historical vesting outcomes of incentives at ALS in recent financial years (each ending 31 March):

	2024	2023	2022	2021	2020
STI <sup>(b)</sup>	45%	65%	97%	69%	48%
LTI <sup>(a)(b)</sup>	97%	100%	100%	97%	75%

TABLE 9

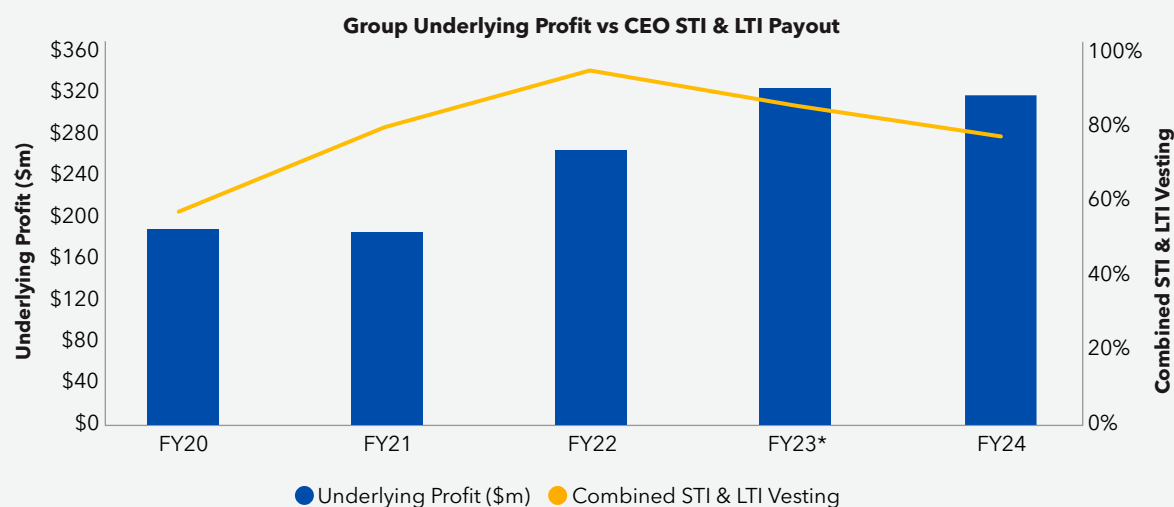
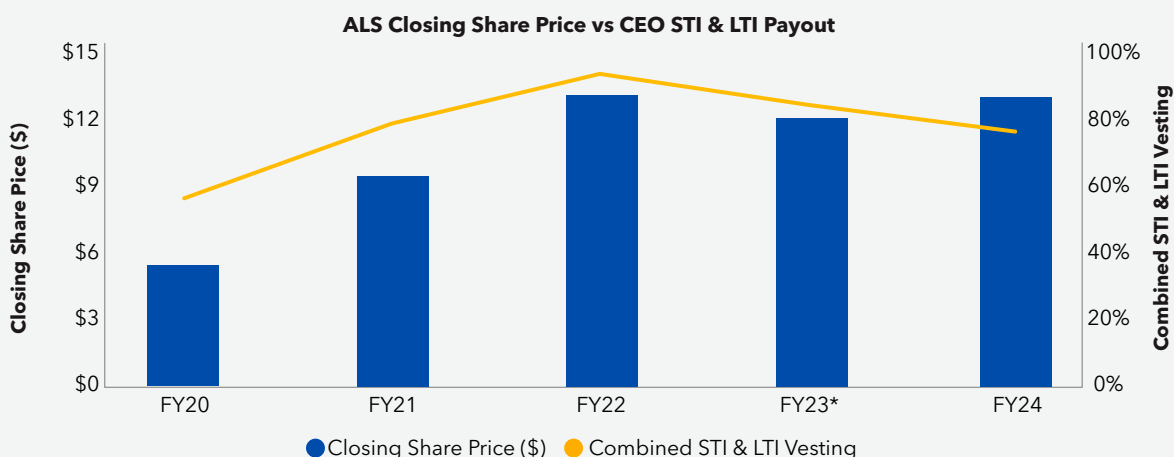
(a) This is the outcome of the grant that vested in the particular year.

(b) Outcomes expressed as a percentage of maximum opportunity at the time of grant.

## LINK BETWEEN PERFORMANCE, REMUNERATION OUTCOMES AND SHAREHOLDER WEALTH

It is appropriate for remuneration outcomes to reflect the underlying shareholder wealth generated and ALS' business performance.

In considering whether the Executive Remuneration Framework remains aligned with the shareholder experience, the Board considers various key drivers of organisational performance and shareholder wealth. ALS' share price and dividend performance and level of STI and LTI vesting versus ALS's Underlying NPAT (which underpins STI outcomes) show a strong correlation with organisational performance translating to increased shareholder wealth. The charts below reflect the remuneration of the CEO<sup>16</sup>



<sup>16</sup> The charts above reflect the remuneration of the previous CEO Mr. Naran to FY22, and Mr. Deane from FY23 onwards. \*FY23 relates to the STI & LTI payouts to Mr. Deane in his capacity as Acting CEO, acknowledging the CEO transition occurring in FY23

## SHORT TERM INCENTIVE PLAN

As part of their variable remuneration, Executives are invited to participate in an annual Short Term Incentive Plan (STI), which is contingent on the achievement of specified key performance indicators (KPI) as well as the 'Gateway' and clawback conditions set by the Board for the financial year.

### Summary of terms

#### What is the purpose of the STI?

The STI is intended to incentivise and potentially reward Executives for their individual performance in driving key organisational strategies each year. The Board considers the STI to be both:

- A driver of shareholder wealth by incentivising Executives to focus on the day-to-day practices and behaviours that translate to longer term organisational growth and sustainability.
- A key component of a competitive remuneration package for ALS' Executives.

#### What is the opportunity and how are STI outcomes measured?

KPIs are generally set based on the following opportunity levels (with linear outcomes for performance between levels). Certain Non-Financial/Strategic KPIs are assessed on less formulaic targets but with the same principles as to performance levels applied.

Level	Details	Opportunity
<b>Threshold</b>	The minimum performance to be achieved for any STI payment to be earned, provided the gateway is achieved. Achievement at Threshold results in payment of Individual KPIs only.	Average 30% of TFR
<b>Target</b>	The budgeted performance which is intended to be challenging and require achievement in excess of performance from the prior year. Achievement at Target results in 100% of STI quantum at Target.	Average 68% of TFR
<b>Outperformance</b>	Significant achievement beyond target performance, for which maximum STI payments may be earned. Achievement at outperformance results in 150% of STI quantum at Target.	Average 101% of TFR (i.e., 150% of Target)

#### How are STI payments delivered?

70% of any STI payment earned by an Executive is delivered to them in cash at a date determined by the Board after the end of the financial year.

30% of any STI payment earned is delivered in Service Rights - being rights to Shares vesting following a two-year deferral period. The Executive must be still employed on 1 July two years hence for Service Rights to vest (2026 in the case of the FY24 STI) to receive the Shares (see note 8a of the Financial statements for further details).

The number of Service Rights granted to an Executive is determined by dividing their deferred STI payment by the volume weighted average price of Shares as determined appropriate by the Board at that time.

#### What about for overseas Executives?

Where an individual Executive's country of assignment has legislation that would prevent allocation of Shares, their deferred STI payment would instead be held by ALS as cash deferred for the same two-year period.

**What were the gateway condition(s)?**

The Group overall must have met or exceeded an Underlying NPAT threshold before the STI is paid. The threshold is set by the Board each year based on their evaluation of circumstances and conditions impacting the Company’s performance, with the intention of ensuring a threshold that is fair and representative of shareholder and company expectations for sustainable growth and pay for performance. Exceptions may be made by the Board where an individual Executive has achieved an outstanding financial result but the Group’s gateway has not been achieved.

For FY24, the Board set the Underlying NPAT gateway as \$288.1 million, being 90% of the FY23 Underlying NPAT target of \$320.1 million.

Regardless, no STI payments are paid for Non-Financial/Strategic KPIs unless at least Threshold performance is achieved against an Executive’s Financial KPI.

**What KPIs were used to assess performance?**

Scorecards in FY24 comprised a mix of Financial and Non-Financial/Strategic KPIs as set out in Table 6, with an emphasis on financial and strategic targets. As in previous years the STI is heavily weighted to financial performance, along with a continued focus on KPIs related to environment, social, people & organisational capability, governance and culture.

**TABLE 10**

## LONG TERM INCENTIVE PLAN

As part of their variable remuneration, Executives are invited each year to participate in a Long-Term Incentive Plan (LTI). The following table sets out the terms of the LTI plan issued during FY24 for the performance period 1 April 2023 to 31 March 2026 (the 2023 LTI Plan).

### Summary of terms of the 2023 LTI Plan

<b>What is the purpose of the LTI?</b>	<p>The LTI is intended to reward Executives for collectively driving superior organisational performance that is expected to translate to long term and sustained growth in shareholder wealth.</p> <p>It is an important component of remuneration at ALS as its quantum and longer performance period serves to attract, motivate and retain high-performing and often internationally based Executive talent (where market practice is for large long-term grants of equity) while aligning their interests with shareholders through equity-based reward.</p>
<b>What is the performance period?</b>	Three years, commencing 1 April of the first year and ending 31 March of the third anniversary from grant.
<b>What is the opportunity?</b>	Executives may earn an LTI up to a maximum value of 110% of TFR. The CEO may earn an LTI up to a maximum value of 150% of TFR.
<b>How are LTI payments delivered?</b>	<p>Executives are granted Performance Rights at the commencement, which either vest and exercise into Shares or lapse depending on performance against the hurdles.</p> <p>Where the Board determines Performance Rights will vest, they vest and are exercised on 1 July following the end of the Performance Period.</p>
<b>What is the exercise price?</b>	Executives do not pay any price on grant, vesting or exercise of their Performance Rights.
<b>How are Performance Rights allocated?</b>	The number of Performance Rights granted to an Executive is calculated by dividing the amount of their LTI maximum opportunity by the volume weighted average price (VWAP) of Shares over the 10 trading days following the date of announcement of full year results for the financial year immediately preceding the LTI award.
<b>What about for overseas Executives?</b>	Where an individual Executive's country of assignment has legislation that would prevent allocation of Shares, their Performance Rights are cash-settled on vesting, calculated per the VWAP of Shares over the 10 trading days following the date of announcement of full year results of the performance period's last financial year.

TABLE 11

## LTI hurdles for the 2023 LTI Plan

LTI outcomes are determined based on the Group's performance against each hurdle, with results for each hurdle based on the targets determined by the Board for each LTI award. Performance is assessed following the end of the performance period.

Since the 2017 LTI award the LTI has been contingent on four equally weighted (25% each) hurdles, the targets of which are reviewed annually and adjusted before granting of each award as the Board considers appropriate.

The Board believes the combination of two relative and two absolute hurdles provides an appropriate combination of measures of those matters within management's ability to influence and those that are influenced by external factors. Having four measures ensures that outcomes are not distorted by factors impacting any one hurdle.

The Tables below detail each of these hurdles:

### HURDLE 1: UNDERLYING EPS GROWTH

<b>Description</b>	The Group's compound annual underlying earnings per share ( <b>EPS</b> ) growth on a fully diluted basis over the performance period.	
<b>Purpose</b>	Chosen because it provides a good indicator of the shareholder value derived from earnings growth and can be directly influenced by management.	
<b>How is it measured?</b>	Underlying EPS growth is calculated by comparing the diluted underlying EPS from continuing operations achieved by the Group in the base year (e.g. year to March 2023) with that achieved in the final year of the performance period (e.g. year to March 2026).  Diluted underlying EPS is calculated by dividing the underlying net profit after tax attributable to shareholders of ALS Limited by the weighted average number of ordinary shares on issue for the year being measured (diluted for outstanding equity-settled Performance Rights).	
<b>Vesting Schedule</b>	<b>Outcome</b>	<b>Vesting %</b>
	<8% p.a.	0%
	8% - 12% p.a.	12.5% - 25% p.a. (straight line vesting)
	12% p.a. or higher	25%

TABLE 12

### HURDLE 2: UNDERLYING Relative EBITDA MARGIN

<b>Description</b>	The Group's underlying earnings before interest, tax, depreciation, and amortisation ( <b>EBITDA</b> ) margin over the performance period relative to the EBITDA margins of a comparator group of ALS's key global TIC (Testing, Inspection, and Certification) industry competitors.	
<b>Purpose</b>	Chosen because it is focused on driving cash earnings and productivity, over which management has direct influence and provides for a fair assessment of performance against our global TIC industry competitors.	
<b>How is it measured?</b>	Underlying EBITDA margin is calculated by dividing the cumulative underlying EBITDA by the cumulative Revenue over the three-year performance period. This is compared with the cumulative EBITDA margins reported by each of the peer companies for the three financial years ending on or before 31 March of the year of vesting.	
<b>Who is in the TIC comparator group?</b>	Bureau Veritas (France), Eurofins (France & Germany), Intertek (UK), SGS (Switzerland), Marlowe Plc., Applus (Spain), Montrose Environmental Group Inc.	
<b>Vesting Schedule</b>	<b>Outcome</b>	<b>Vesting %</b>
	<50 <sup>th</sup> percentile	0%
	50 <sup>th</sup> - 75 <sup>th</sup> percentile	12.5% - 25% p.a. (straight line vesting)
	75 <sup>th</sup> percentile or higher	25%

TABLE 13

### HURDLE 3: RELATIVE TOTAL SHAREHOLDER RETURN

<b>Description</b>	The total return delivered to ALS shareholders during the performance period relative to total returns delivered to shareholders by the companies comprising the ASX 100 ( <b>rTSR</b> ).	
<b>Purpose</b>	Chosen because it provides a good indicator of the value derived from capital growth and distributions to shareholders, with the companies in the comparator group representing the alternative investment choices for many of our investors.	
<b>How is it measured?</b>	rTSR is calculated by measuring the growth of ALS's Share price over the performance period plus the value of dividends notionally reinvested in Shares. This return value is then compared to the return value achieved across the ASX 100 comparator group during the same period.	
<b>Vesting Schedule</b>	<b>Outcome</b>	<b>Vesting %</b>
	<50 <sup>th</sup> percentile	0%
	50 <sup>th</sup> - 75 <sup>th</sup> percentile	12.5% - 25% p.a. (straight line vesting)
	75 <sup>th</sup> percentile or higher	25%

TABLE 14

### HURDLE 4: ROCE

<b>Description</b>	The Group's return on capital employed ( <b>ROCE</b> ) generated over the performance period.	
<b>Purpose</b>	Chosen because it assesses the Group's success or otherwise in increasing its net worth - i.e., it needs to generate returns in excess of its cost of capital in order to add to its value.	
<b>How is it measured?</b>	<p>ROCE is calculated as underlying earnings before interest and tax over the three-year performance period divided by Capital Employed expressed as a percentage. 'Capital Employed' is defined as 'Total Shareholders' Equity' plus 'Net Debt' and is calculated as the sum of the simple averages of the balances at the beginning and end of each year during the performance period. If material funding transactions (for example, significant additional borrowings, equity issuances or asset impairments) occur such that the simple average for any year during the performance period is not representative of capital actually employed, the average capital employed for the year may be adjusted for the effect of these transactions.</p> <p>In order to provide an incentive for sustained and efficient return on the company's capital deployment, for 2023 to 2026 the respective ROCE hurdles will be set at 2% and 7% above the March 2023 Weighted Average Cost of Capital (<b>WACC</b>) * with straight line vesting in between the lower and upper hurdles.</p>	
<b>Vesting Schedule</b>	<b>Outcome*</b>	<b>Vesting %</b>
	<15.5%	0%
	15.5% - 20.5%	0% - 25% (straight line vesting)
	20.5% or higher	25%

\* Based on ALS's pre-tax Nominal WACC as of March 2023.

TABLE 15



## Evolution of LTI hurdle targets

The following table shows the key determinants of the hurdles for current 'in flight' LTI schemes.

Offer Year	LTI Scheme			
	2021	2022	2023	2024
Vest Year	2024	2025	2026	2027
<b>Earnings per Share growth</b>	6-10%	8-12%	8-12%	6-12%
<b>Relative EBITDA Margin Comparator group</b>	Bureau Veritas (France)	Bureau Veritas (France)	Bureau Veritas (France)	Bureau Veritas (France)
	Eurofins (France & Germany)	Eurofins (France & Germany)	Eurofins (France & Germany)	Eurofins (France & Germany)
	Intertek (UK)	Intertek (UK)	Intertek (UK)	Intertek (UK)
	SGS (Switzerland)	SGS (Switzerland)	SGS (Switzerland)	SGS (Switzerland)
	Mistras (USA)	Mistras (USA)	Marlowe Plc.	Marlowe Plc.
	Applus (Spain)	Applus (Spain)	Applus (Spain)	Applus (Spain)
	Team Inc. (USA)	Team Inc. (USA)	Montrose Environmental Group Inc.	Montrose Environmental Group Inc.
<b>Relative TSR</b>	ASX100	ASX100	ASX100	ASX100
<b>ROCE</b>	11.9-16.9%	14.2-19.2%	15.5-20.5%	15.5-20.5%

TABLE 16

## INCENTIVE PLAN GOVERNANCE

### Common terms

To ensure the integrity of ALS's variable remuneration structures and that outcomes reached are appropriate and justified, the plan rules applicable to both the STI and LTI contain the following provisions.

Provision	Description
<b>Board discretion</b>	At all times, the Board retains a broad discretion to adjust an Executive's variable remuneration outcomes as it sees fit, where it considers doing so to be the appropriate action in the relevant circumstances.
<b>Malus &amp; Clawback</b>	Where an Executive has found to have engaged in serious misconduct (e.g., fraud, dishonesty, misstatement) the Board may exercise broad powers in relation to the Executive's variable remuneration, including to lapse/forfeit on-foot grants and to clawback outcomes already paid/vested with the Executive. This includes circumstances where an Executive is found to have misrepresented the financial and non-financial KPI results under the STI or manipulated the outcomes of any LTI hurdles.
<b>Cessation of employment</b>	Unvested variable remuneration grants may either lapse, remain on foot, or vest on termination, depending on the circumstances, at the Board's discretion and in accordance with section 200B and section 200E of the Corporations Act. Termination of 'good leavers' generally allows for proportionate vesting of an Executive's variable remuneration grants. Grants do not vest and immediately lapse/are forfeited for 'bad leavers' (e.g., those who resign or are terminated for cause).
<b>Change of Control</b>	The Board retains the discretion to determine the treatment of on-foot variable remuneration grants where a change of control event (e.g., a Takeover Bid) arises. Generally, it is anticipated that the performance period will be brought forward in these circumstances.
<b>Anti-hedging</b>	Consistent with ALS' Securities Trading Policy, participants are prohibited from entering into any arrangement aimed at hedging the economic benefit of their participation in the STI or LTI.
<b>Other</b>	Under the STI plan, in the event of either (1) a workplace related fatality or (2) a material breach of the Code of Conduct which is determined (following an investigation by either (a) an external Regulatory Authority or (b) an internal representative working under the Authority of the Board) to have occurred in circumstances where there were organisational deficiencies in place which contributed to the incident, then the CEO and other STI participants in the Group within which the fatality or breach occurred will forfeit their STI.

TABLE 17

### Executive minimum shareholding requirement

ALS has a Minimum Shareholding Requirement (MSR) for all Executives (including the CEO). The purpose of the MSR is to tie a significant portion of Executives' wealth to the long-term performance of the Company so that their long-term interests and experience is aligned with that of shareholders.

Each Executive is expected to build a meaningful shareholding within five years from 1 April 2021 (or the date they commenced as an Executive if later) and maintained through the duration of their employment as an Executive.

This MSR is monitored annually, with the status of compliance as of 31 March 2024 set out in Table 18 below. It is anticipated that all Executives will meet their MSR by their deadline date based on targeted STI and LTI outcomes.

Executives	Current MSR (% of TFR)	MSR Deadline Date	MSR Status <sup>(a)</sup>
Malcolm Deane	100	8 May 2028	In Progress
Bruce McDonald	50	1 April 2026	Fulfilled
Andreas Jonsson	50	1 April 2026	Fulfilled
Tim Kilmister	50	1 April 2026	In Progress
Stuart Hutton	50	1 February 2029	In Progress

TABLE 18

(a) The quantum of the shareholding is measured based on a combination of the Shares, Service Rights and any vested (but not yet exercised) Performance Rights held directly or indirectly by the Executive. Any Performance Rights granted but not yet vested do not count towards the Executive's MSR.

A MSR equivalent to one year's net fees (after tax) is applicable for Non-Executive Directors and must be met within 3 years of starting as a NED. All Non-Executive Directors have fulfilled or are on track to meet this requirement.

## NON-EXECUTIVE DIRECTOR REMUNERATION

### Remuneration policy

No element of Non-Executive Director remuneration is 'at risk'. Non-Executive Directors are instead paid fees that are fixed and not based on the performance of the Company or equity based, with the maximum total amount payable ('pool') capped at the limit approved at general meetings of the Company's shareholders.

Fees are set following annual reviews of publicly available information about fees paid to Non-Executive Directors in comparable sized, global companies including international competitors. The NED remuneration framework is reviewed regularly, and fees are adjusted by the Board, where considered appropriate.

Non-Executive Directors are also entitled to be reimbursed for all travel and related expenses properly incurred in connection with the business of the Company.

### Fee structure

Non-Executive Directors are paid base fees and if applicable, a fee for membership of a committee. The Chairman does not receive committee fees. All fees are fixed inclusive of mandatory superannuation contributions. The fees that applied in FY24 are set out in the table below.

<b>Non-Executive Director – Fee Structure</b>		<i>* Fixed Pool: \$1,897,500 per annum</i>
<b>Base Director Fees</b>		
<b>Chairman</b>	<i>Annual fee compensates for all Board &amp; Committee activities</i>	\$387,439
<b>Non-Executive directors</b>	<i>Annual fee</i>	\$190,099
<b>Committee Fees</b>		
Chair of Audit & Risk Committee		\$25,000
Chairs of People Committee and Sustainability and Innovation Committee		\$20,000
Committee membership Fees	<i>Flat fee for each Committee membership**</i>	\$10,000

*\* Pool and fees include superannuation benefits.*

*\*\* No fees for Nominations Committee membership.*

**TABLE 19**

### Changes for FY25

As the company builds its global operations the Board has determined that it should increase the number of overseas meetings per annum (from one at present to three) and continue to seek to attract directors with global experience to your Board. Accordingly, the Board has undertaken external benchmarking of NED fees with particular focus on companies which operate globally in our markets. This analysis, which was performed by PayIQ, has demonstrated that our current fee cap and NED fees are below median for a company of our scale and geographic scope of operations.

Accordingly, shareholder approval will be sought at the 2024 AGM to increase the Non-executive Director (NED) fee pool to AU\$2.5M to enable the appointment of an additional director, accommodate overlaps of director tenure and a rebasing of fees.

Should shareholders approve the increase in the cap, the Board will, later in the year, review changes to the fee arrangements with a view to bringing the fees up to median. This is likely to include an increase to the Chair Fee and NED Base Fees, standardisation of Committee Chair and member fees to reflect parity across committees and the introduction of a capped travel allowance to recognise the extra time commitment required to attend additional international board meetings. Based on current Board and committee memberships and assuming fees are increased to median, we estimate the total NED fees on an annualised basis would be in the range of AU\$2.0-2.2M

## Governance structure

Below is an illustration of the structure for how Executive and NED remuneration matters are governed at ALS:



## OTHER STATUTORY DISCLOSURES

### Service contracts

Each KMP has entered into new service agreements with the Group, the key terms of which are as follows.

Executive	Currency of TFR specified in contract	Term of agreement	Termination Notice period <sup>(a)</sup>	Restraint Period <sup>(b)</sup>
Malcolm Deane	USD	Ongoing – continues until either notice is given or termination	12 months	12 months
Bruce McDonald	CAD	Ongoing – continues until either notice is given or termination	12 months	12 months
Andreas Jonsson	SEK	Ongoing – continues until either notice is given or termination	12 months	12 months
Tim Kilmister	AUD	Ongoing – continues until either notice is given or termination	12 months	12 months
Stuart Hutton	AUD	Ongoing – continues until either notice is given or termination	6 months	12 months

(a) The period required for termination by notice by either party under an Executive's service agreement.

(b) The maximum period that the Group may elect to pay fixed remuneration to an Executive.

TABLE 20

Executive service agreements also contain clauses spelling out non-competition, intellectual property, and confidentiality restrictions.

The Group also has formal service agreements with its Non-Executive Directors. Non-Executive Directors are not entitled to any retirement or termination benefits.

### Statutory remuneration of KMP

Table 21 on the following page shows the accounting expense of remuneration paid or payable to each Executive and Non-Executive Director in relation to the financial years ending March 2023 and March 2024, determined in accordance with accounting standards.

For information on the remuneration received (non-IFRS and non-audited) by Executives during FY24 refer to Table 2.

#### Notes to Table 22 (following)

- (a) Accrued STI cash component which is paid following the end of the financial year to which it relates.
- (b) Non-monetary benefits include the provision of healthcare, motor vehicles and other benefits.
- (c) Performance Rights are granted annually under the LTI Plan to Executives – refer to financial statements note 8a for details. The fair value of Performance Rights granted is calculated using Binomial Tree (EPS, EBITDA, and ROCE hurdles) and Monte-Carlo Simulation (TSR hurdle) valuation methodologies and allocated to each financial year evenly over the period from grant date to vesting date. Note that the valuation is not reflective of actual remuneration received by the Executive. For FY24 the value of share-based awards also includes an accrual to March 2024 of the estimated value of any Service Rights earned as deferred compensation under the STI – refer to Financial Statements note 8a for details.
- (d) Mr. Naran, Mr. Damasceno, Mr. McDonald, Mr. Jonsson and Mr. Deane were employed outside Australia during FY23. Mr. Damasceno, Mr. McDonald, Mr. Jonsson and Mr. Deane were employed outside Australia during FY24. Relevant portions of their salaries, STIs and pension benefits have been converted into Australian dollars using applicable average FX rates.
- (e) Mr. Kilmister received an increase to his annual salary (effective 1 January 2024) as a result of a market competitive pay review.
- (f) Mr. Damasceno ceased employment with the Group on 19 January 2024, with the amounts set out in Table 21 representing the accounting value of remuneration paid to him for the period between 1 April 2023 to his cessation date. Mr. Sartain ceased as a Non-Executive Director effective 7 June 2023.
- (g) Mr. Possemiers was appointed to the Board as a Non-Executive Director effective 1 November 2022. Mr. Hutton commenced as the Chief Financial Officer effective 1 February 2024. Mr. Garrard was appointed to the Board as a Non-Executive Director effective 7 June 2023. Ms. Mann was appointed to the Board as a Non-Executive Director effective 1 March 2024.
- (h) Mr. Deane was appointed as the Acting Managing Director and CEO effective 7 March 2023 and is considered KMP from this date. The amounts disclosed in the table below reflect the income earned whilst considered KMP.
- (i) Mr. Naran resigned as Managing Director and CEO effective 7 March 2023. Amounts shown in 2023 are up to this date. The remuneration information disclosed for Mr. Naran does not include any benefits associated with Mr. Naran's termination. As footnoted at table 2, As part of the separation agreement between Mr. Naran and the Group, Mr. Naran received:
- Cash payment of US\$1.06 million being 12 months Total Fixed Remuneration paid over 12 months.
  - Continuation of certain health and other benefits for 12 months to the value of US\$138,161. Cash payment of US\$391,256 being outstanding Service Rights under STI deferral schemes from prior years.

Remuneration as determined in accordance with accounting standards:

KMP (In AUD)		Short-term		Long-term		Post-employment Superannuation & pension benefits	Total remuneration received	
		Salary/ fees	STI <sup>(a)</sup>	Non- monetary benefits <sup>(b)</sup>	Value of share-based awards <sup>(c)</sup>			D&O insurance premiums
<b>Executive Director</b>								
Malcolm Deane <sup>(d) (h)</sup>	2024	1,546,435	596,351	27,106	701,423	3,922	5,007	<b>2,880,243</b>
	2023	73,298	198,548	1,986	42,705	274	1,376	<b>318,186</b>
<b>Continuing Executives</b>								
Bruce McDonald <sup>(d)</sup>	2024	564,558	159,990	6,728	665,266	2,613	–	<b>1,399,154</b>
	2023	734,547	443,476	6,321	524,623	3,283	–	<b>1,712,249</b>
Andreas Jonsson <sup>(d)</sup>	2024	670,942	–	–	622,976	2,613	82,866	<b>1,379,397</b>
	2023	642,903	154,914	–	412,221	3,283	273,795	<b>1,487,116</b>
Tim Kilmister <sup>(e)</sup>	2024	589,892	325,009	–	527,027	2,613	27,500	<b>1,472,041</b>
	2023	543,900	185,973	–	351,556	3,283	27,500	<b>1,112,212</b>
Stuart Hutton <sup>(g)</sup>	2024	120,434	–	–	–	436	4,566	<b>125,436</b>
	2023	–	–	–	–	–	–	<b>–</b>
<b>Sub-total: Continuing Executives</b>	2024	3,492,260	1,081,350	33,834	2,516,692	12,196	119,939	<b>7,256,271</b>
	2023	1,994,647	982,911	8,307	1,331,105	10,122	302,671	<b>4,629,762</b>
<b>Former Executive Director</b>								
Raj Naran <sup>(d) (i)</sup>	2024	–	–	–	–	–	–	<b>–</b>
	2023	<b>1,812,671</b>	<b>554,317</b>	<b>42,521</b>	<b>1,411,293</b>	<b>3,743</b>	<b>17,885</b>	<b>3,842,430</b>
<b>Former Executives</b>								
Luis Damasceno <sup>(d) (f)</sup>	2024	745,607	–	21,765	133,689	2,178	15,736	<b>918,974</b>
	2023	802,295	346,226	25,535	521,614	3,283	18,572	<b>1,717,525</b>
<b>Total: All Executives</b>	<b>2024</b>	<b>4,237,866</b>	<b>1,081,350</b>	<b>55,599</b>	<b>2,650,381</b>	<b>14,374</b>	<b>135,676</b>	<b>,8,175,245</b>
	<b>2023</b>	<b>4,609,613</b>	<b>1,883,454</b>	<b>76,363</b>	<b>3,264,012</b>	<b>17,147</b>	<b>339,128</b>	<b>10,189,717</b>



KMP (In AUD)		Short-term			Long-term		Post-employment Superannuation & pension benefits	Total remun- eration received
		Salary/ fees	STI <sup>(a)</sup>	Non- monetary benefits <sup>(b)</sup>	Value of share-based awards <sup>(c)</sup>	D&O insurance premiums		
<b>Non-Executive Directors</b>								
Bruce Phillips	2024	360,567	–	–	–	3,922	26,872	<b>391,361</b>
	2023	345,894	–	–	–	3,743	24,861	<b>374,498</b>
John Mulcahy	2024	183,486	–	–	–	3,922	19,946	<b>207,354</b>
	2023	182,934	–	–	–	3,743	18,979	<b>205,655</b>
Tonianne Dwyer	2024	202,916	–	–	–	3,922	10,516	<b>217,354</b>
	2023	191,994	–	–	–	3,743	19,919	<b>215,656</b>
Siddhartha Kadia	2024	218,439	–	–	–	3,922	–	<b>222,360</b>
	2023	206,480	–	–	–	3,743	–	<b>210,222</b>
Leslie Desjardins	2024	221,896	–	–	–	3,922	–	<b>225,818</b>
	2023	211,599	–	–	–	3,743	–	<b>215,342</b>
Peter Possemiers <sup>(e)</sup>	2024	205,823	–	–	–	3,922	942	<b>210,687</b>
	2023	79,405	–	–	–	1,248	559	<b>81,211</b>
Nigel Garrard <sup>(e)</sup>	2024	162,597	–	–	–	3,268	6,265	<b>172,130</b>
	2023	–	–	–	–	–	–	–
Erica Mann <sup>(e)</sup>	2024	14,272	–	–	–	327	1,570	<b>16,168</b>
	2023	–	–	–	–	–	–	–
<b>Sub-total: Continuing Non-Executive Directors</b>	2024	<b>1,569,995</b>	–	–	–	<b>27,125</b>	<b>66,112</b>	<b>1,663,232</b>
	2023	<b>1,218,304</b>	–	–	–	<b>19,963</b>	<b>64,317</b>	<b>1,302,584</b>
<b>Former Non-Executive Directors</b>								
Charlie Sartain <sup>(f)</sup>	2024	40,852	–	–	–	980	0	<b>41,832</b>
	2023	206,879	–	–	–	3,743	5,034	<b>215,656</b>
<b>Total: All Non- Executive Directors</b>	<b>2024</b>	<b>1,610,846</b>	–	–	–	<b>28,105</b>	<b>66,112</b>	<b>1,705,064</b>
	<b>2023</b>	<b>1,425,183</b>	–	–	–	<b>23,706</b>	<b>69,352</b>	<b>1,518,240</b>

**TABLE 21**

## KMP equity instruments and transactions

### Ordinary shares

The movement during the year in the number of ordinary shares in ALS Limited held directly, indirectly, or beneficially by each member of the KMP, including their related parties, is as follows:

	Opening Balance	Purchases	Acquired due to vesting of performance/ service rights	Sales	Other	Closing Balance
<b>Directors</b>						
Bruce Phillips	60,160	50,000	-	-	-	110,160
John Mulcahy	79,027	-	-	-	-	79,027
Tonianne Dwyer	27,148	-	-	-	-	27,148
Siddhartha Kadia	9,380	-	-	-	-	9,380
Leslie Desjardins	14,100	-	-	-	-	14,100
Peter Possemiers	11,470	1,740	-	-	-	13,210
Nigel Garrard <sup>(a)</sup>	-	12,900	-	-	-	12,900
Erica Mann <sup>(a)</sup>	-	-	-	-	-	-
<b>Executives</b>						
Malcolm Deane	-	-	15,546	-	-	15,546
Bruce McDonald	33,550	-	46,603	(40,000)	-	40,153
Andreas Jonsson	98,850	-	35,220	-	-	134,070
Tim Kilmister	58,312	-	25,485	-	-	83,797
Stuart Hutton <sup>(a)</sup>	-	-	-	-	-	-
<b>Former Executives</b>						
Luis Damasceno <sup>(b)</sup>	34,600	-	47,632	-	(82,232)	-
<b>Former Directors</b>						
Charlie Sartain <sup>(b)</sup>	90,000	-	-	-	(90,000)	-

**TABLE 22**

(a) Mr. Hutton commenced 1 February 2024. Mr. Garrard commenced 7 June 2023. Ms. Mann commenced 1 March 2024.

(b) Mr. Damasceno ceased 19 January 2024. Mr. Sartain ceased as a Non-Executive Director effective 7 June 2023.

## Performance Rights and Service Rights over ordinary shares granted as remuneration

The movement during the year in the number of Performance Rights and Service Rights over ordinary shares in the Company held directly, indirectly, or beneficially by each member of the KMP, including their related parties:

	Type of right	Opening Balance	Granted as compensation <sup>(a)</sup>	Vested and exercised	Lapsed <sup>(b)</sup>	Closing Balance	Total Rights held at close
<b>Executive Director</b>							
Malcolm Deane	Performance	65,345	176,270	(15,546)	-	226,039	<b>239,633</b>
	Service	6,208	7,356	-	-	13,564	
<b>Executives</b>							
Bruce McDonald	Performance	131,759	73,033	(38,600)	-	166,192	<b>196,979</b>
	Service	22,360	16,430	(8,003)	-	30,787	
Andreas Jonsson	Performance	112,821	64,017	(28,722)	-	148,116	<b>188,246</b>
	Service	40,889	5,739	(6,498)	-	40,130	
Tim Kilmister	Performance	100,087	56,893	(25,485)	-	131,495	<b>149,233</b>
	Service	10,848	6,890	-	-	17,738	
Stuart Hutton	Performance	-	-	-	-	-	<b>-</b>
	Service	-	-	-	-	-	
<b>Former Executives</b>							
Luis Damasceno <sup>(c)</sup>	Performance	136,501	80,442	(40,925)	(142,652)	33,366	<b>61,036</b>
	Service	50,006	12,827	(6,707)	(28,456)	27,670	
Raj Naran <sup>(c)</sup>	Performance	424,255	-	-	(424,255)	-	<b>-</b>
	Service	47,202	-	-	(47,202)	-	

TABLE 23

(a) Relates to grants of deferred equity under FY23 STI plan (issued on 14 June 2023 at \$11.56 per share),

(b) The number of Rights lapsed represents those Rights which either lapsed due to performance hurdles not being met and/or upon cessation of employment.

(c) Mr. Naran forfeited his performance rights under prior LTI schemes. Mr. Naran received a cash payment of US\$391,256 being outstanding Service Rights under FY23 and FY24 STI deferral schemes. Mr. Damasceno's service rights held by way of deferred STI from FY22 and FY23 and performance rights under the FY21 LTI scheme will vest in accordance with the vesting schedule. Mr. Damasceno forfeited service rights under prior retention schemes and performance rights under FY22 and FY23 LTI schemes.

## Vested and outstanding Performance Rights and Service Rights

Details of vested and outstanding Right over shares granted as remuneration to each KMP as either (a) Performance Rights under the LTI Plan or (b) Service Rights under the STI Plan (either in FY22 pursuant to mandatory 30% STI deferral or deferral for previous years' STI outperformance) are presented in the table below:

Directors / Executives	Type of Right (a)	Grant date	Number of Rights granted (b)	Fair Value per Right at grant date(c)	Issue price used to determine no. of Rights granted (c)	Vesting date	Number of Rights vested & exercised	Number of Rights lapsed	% of Rights lapsed
<b>Malcolm Deane (Director)</b>	Performance	26-Jul-23	176,270	\$9.05	\$11.57	1-Jul-26	-	-	-
	Performance	23-Aug-22	34,097	\$10.12	\$12.73	1-Jul-25	-	-	-
	Performance	28-Jul-21	15,702	\$11.20	\$12.40	1-Jul-24	-	-	-
	Performance	29-Jul-20	15,546	\$7.38	\$7.22	1-Jul-23	(15,546)	-	0.0%
	Service	26-Jul-23	7,356	\$11.57	\$11.57	1-Jul-25	-	-	-
	Service	15-Jun-22	6,208	\$12.73	\$12.73	1-Jul-24	-	-	-
<b>Bruce McDonald</b>	Performance	26-Jul-23	73,033	\$9.05	\$11.57	1-Jul-26	-	-	-
	Performance	23-Aug-22	61,206	\$10.12	\$12.73	1-Jul-25	-	-	-
	Performance	28-Jul-21	31,953	\$11.20	\$12.40	1-Jul-24	-	-	-
	Performance	29-Jul-20	38,600	\$7.38	\$7.22	1-Jul-23	(38,600)	-	0.0%
	Service	26-Jul-23	16,430	\$11.57	\$11.57	1-Jul-25	-	-	-
	Service	15-Jun-22	14,357	\$12.73	\$12.73	1-Jul-24	-	-	-
	Service	28-Jul-21	8,003	\$12.40	\$12.40	1-Jul-23	(8,003)	-	0.0%
<b>Andreas Jonsson</b>	Performance	26-Jul-23	64,017	\$9.05	\$11.57	1-Jul-26	-	-	-
	Performance	23-Aug-22	55,631	\$10.12	\$12.73	1-Jul-25	-	-	-
	Performance	28-Jul-21	28,468	\$11.20	\$12.40	1-Jul-24	-	-	-
	Performance	29-Jul-20	28,722	\$7.38	\$7.22	1-Jul-23	(28,722)	-	0.0%
	Service	26-Jul-23	5,739	\$11.57	\$11.57	1-Jul-25	-	-	-
	Service	28-Mar-23	22,714	\$11.27	\$11.27	30-May-25	-	-	-
	Service	15-Jun-22	11,677	\$12.73	\$12.73	1-Jul-24	-	-	-
	Service	28-Jul-21	6,498	\$12.40	\$12.40	1-Jul-23	(6,498)	-	0.0%

Directors / Executives	Type of Right (a)	Grant date	Number of Rights granted (b)	Fair Value per Right at grant date(c)	Issue price used to determine no. of Rights granted (c)	Vesting date	Number of Rights vested & exercised	Number of Rights lapsed	% of Rights lapsed
<b>Tim Kilmister</b>	Performance	26-Jul-23	56,893	\$9.05	\$11.57	1-Jul-26	-	-	-
	Performance	23-Aug-22	49,441	\$10.12	\$12.73	1-Jul-25	-	-	-
	Performance	28-Jul-21	25,161	\$11.20	\$12.40	1-Jul-24	-	-	-
	Performance	29-Jul-20	25,485	\$7.38	\$7.22	1-Jul-23	(25,485)	-	0.0%
	Service	26-Jul-23	6,890	\$11.57	\$11.57	1-Jul-25	-	-	-
	Service	15-Jun-22	10,848	\$12.73	\$12.73	1-Jul-24	-	-	-
<b>Former Executives</b>									
<b>Luis Damasceno<sup>(d)</sup></b>	Performance	26-Jul-23	80,442	\$9.05	\$11.57	1-Jul-26	-	(80,442)	100.0%
	Performance	23-Aug-22	62,210	\$10.12	\$12.73	1-Jul-25	-	(62,210)	100.0%
	Performance	28-Jul-21	33,366	\$11.20	\$12.40	1-Jul-24	-	-	-
	Performance	29-Jul-20	40,925	\$7.38	\$7.22	1-Jul-23	(40,925)	-	0.0%
	Service	26-Jul-23	12,827	\$11.57	\$11.57	1-Jul-25	-	-	-
	Service	28-Mar-23	28,456	\$11.27	\$11.27	30-May-25	-	(28,456)	100.0%
	Service	15-Jun-22	14,843	\$12.73	\$12.73	1-Jul-24	-	-	-
	Service	28-Jul-21	6,707	\$12.40	\$12.40	1-Jul-23	(6,707)	-	0.0%
<b>Raj Naran<sup>(d)</sup></b>	Performance	23-Aug-22	166,938	\$10.12	\$12.73	1-Jul-25	-	(166,938)	100.0%
	Performance	28-Jul-21	112,574	\$11.20	\$12.40	1-Jul-24	-	(112,574)	100.0%
	Performance	29-Jul-20	144,743	\$7.38	\$7.22	1-Jul-23	-	(144,743)	100.0%
	Service	15-Jun-22	27,043	\$12.73	\$12.73	1-Jul-24	-	(27,043)	100.0%
	Service	28-Jul-21	20,159	\$12.40	\$12.40	1-Jul-23	-	(20,159)	100.0%

TABLE 24

- (a) *All Performance Rights and Service Rights granted to the Executives named above are equity-settled rights.*
- (b) *The number of Performance Rights issued to participants in July 2023 was determined using the volume weighted average price of the Company's shares during the ten trading days following the announcement of the Group's annual financial results.*
- (c) *The grant dates and corresponding fair values per Performance Right and Service Rights in the above table have been determined in accordance with Australian Accounting Standards and are dependent on the dates on which individual Executives are deemed to have received their offers to participate in the Plan. Fair values of Performance Rights have been calculated using Binomial Tree (EPS, EBITDA, and ROCE hurdles) and Monte-Carlo Simulation (TSR hurdle) valuation methodologies. Fair value of Service Rights has been calculated using the volume weighted average price of the Company's shares during the ten trading days following the announcement of the Group's annual financial results.*
- (d) *Mr. Naran forfeited his performance rights under prior LTI schemes. Mr. Naran received a cash payment of US\$391,256 being outstanding Service Rights under FY23 and FY24 STI deferral schemes. Mr. Damasceno's service rights held by way of deferred STI from FY22 and FY23 and performance rights under the FY21 LTI scheme will vest in accordance with the vesting schedule. Mr. Damasceno forfeited service rights under prior retention schemes and performance rights under FY22 and FY23 LTI schemes.*

**End of remuneration report**

## EVENTS SUBSEQUENT TO REPORTING DATE

### Increase of loan facility

In April 2024 the Group has entered into new additional three-year bilateral revolving multi-currency senior bank facilities totalling USD300 million (\$460.9 million) with six of its existing bank lenders. These new facilities will be used to refinance current bank debt maturing in May 2024, and increase liquidity to also fund the acquisitions of both York and Wessling, announced as of 31 March.

### Acquisitions post balance date

Subsequent to 31 March 2024, the Group announced execution of the following sale purchase agreements:

Business Acquired	Status	ALS Segment	Equity Consideration \$m
York Analytical Laboratories	Completed	Life Sciences	65.0 <sup>17</sup>
Wessling Holding GmbH & Co. KG	Pending	Life Sciences	130.8

## LIKELY DEVELOPMENTS

The Group's objective during the next financial year will be to maximise earnings and investment returns across all the business units in its diversified portfolio. For comments on divisional outlooks refer to the review of results and operations in this report.

## DIRECTORS' INTERESTS

The relevant interest of each Director in the share capital of the Company as notified by the Directors to the Australian Securities Exchange in accordance with section 205G (1) of the Corporations Act 2001 as at the date of this report is:

	No. of Ordinary shares
Bruce Phillips	110,160
John Mulcahy	79,027
Charlie Sartain*	90,000
Tonianne Dwyer	27,148
Siddhartha Kadia	9,380
Leslie Desjardins	14,100
Peter Possemiers	13,210
Nigel Garrard	12,900
Malcolm Deane	15,546
Erica Mann	-

\*Retired 7 June 2023

<sup>17</sup> York equity consideration of \$65.0 million excludes external net debt repaid at the closing time to give total enterprise value of \$89.2 million.

## DIRECTORS' MEETINGS

The number of Directors' meetings (including meetings of committees of Directors) and number of meetings attended by each of the Directors of the Company during the financial year are:

	Board meetings		Audit and Risk Committee meetings <sup>(1)</sup>		People Committee meetings <sup>(1)</sup>		Sustainability and Innovation Committee meetings <sup>(1)</sup>		Nomination Committee meetings <sup>(1)</sup>	
	A	B	A	B	A	B	A	B	A	B
Bruce Phillips	17	17	-	-	1	1	-	-	2	2
Nigel Garrard	10	10	-	-	2	2	-	-	1	1
John Mulcahy	17	17	1	1	1	1	2	2	2	2
Charlie Sartain	7	7	1	1	-	-	-	-	1	1
Tonianne Dwyer	17	17	3	3	3	3	-	-	2	2
Siddhartha Kadia	17	17	-	-	3	3	2	2	2	2
Leslie Desjardins	17	17	4	4	-	-	2	2	2	2
Peter Possemiers	17	16	3	3	-	-	2	2	2	2
Malcolm Deane	16	16	-	-	-	-	-	-	-	-
Erica Mann	1	1	-	-	-	-	-	-	-	-

A - Number of meetings held during the time the director held office during the year.

B - Number of meetings attended.

(1) - All non-member Directors generally attend Committee meetings on a standing invitation basis.



## NON-AUDIT SERVICES

During the year EY, the Company's auditor, has performed services in addition to statutory duties.

The Board has considered the non-audit services provided during the year by the auditor and in accordance with written advice provided by resolution of the Audit and Risk Committee, is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Company and have been reviewed by the Audit and Risk Committee to ensure they do not impact the integrity and objectivity of the auditor; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

Signed in accordance with a resolution of the Directors:



**Bruce Phillips**  
Chairman  
Brisbane  
21 May 2024



**Malcolm Deane**  
CEO & Managing Director  
Brisbane  
21 May 2024

Details of the amounts paid to EY, and its related practices for audit and non-audit services provided during the year, are set out in note 7d.

In millions of AUD	2024	2023
<b>Services other than audit and review of financial statements:</b>		
Other non-assurance services	0.1	0.1
	<u>0.1</u>	<u>0.1</u>

It is the Group's policy not to use its external auditor for non-audit services. In very limited circumstances where EY is engaged, pre-approval is sought for the non-audit services being rendered.

### Lead auditor's independence declaration

The lead auditor's independence declaration is set out on page 140 and forms part of the Directors' report for the financial year ended 31 March 2024.

### Rounding off

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and in accordance with that instrument, amounts in the financial report and Directors' report have been rounded off to the nearest A\$100,000, unless otherwise stated.



# Financial statements 2024

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## CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 March 2024

In millions of AUD

	Note	2024	2023
<b>Continuing operations</b>			
Revenue	1c	2,461.6	2,279.2
Expenses	1d	(2,110.9)	(1,693.3)
Share of profit of equity-accounted investees, net of tax		1.6	2.5
<b>Profit before financing costs, depreciation, and amortisation (EBITDA)</b>		352.3	588.4
Amortisation on right-of-use assets		(63.0)	(54.3)
Amortisation and depreciation		(110.9)	(98.1)
<b>Profit before net financing costs (EBIT)</b>		178.4	436.0
Finance income		10.5	5.4
Finance cost on loans and borrowings		(55.2)	(40.9)
Finance cost on deferred consideration		(3.4)	(2.1)
Finance cost on lease liabilities		(9.0)	(7.7)
<b>Net financing costs</b>		(57.1)	(45.3)
<b>Profit before tax</b>		121.3	390.7
Income tax expense	6a	(106.3)	(114.4)
<b>Profit from continuing operations</b>		15.0	276.3
<b>Discontinued operations</b>			
Profit of discontinued operations, net of tax	1e	-	16.2
<b>Profit for the year</b>		15.0	292.5
<b>Profit attributable to:</b>			
Equity holders of the company		12.9	291.2
Non-controlling interest		2.1	1.3
<b>Profit for the year</b>	3b	15.0	292.5
<b>Other comprehensive income</b>			
Other comprehensive items that may be reclassified to profit and loss in subsequent periods:			
Foreign exchange translation		1.0	142.0
Income on hedge of net investments in foreign subsidiaries, net of tax		(8.6)	(26.5)
(Loss) on cash flow hedges, net of tax		-	(3.4)
<b>Other comprehensive income/(loss) that may be reclassified to profit and loss in subsequent periods, net of income tax</b>		(7.6)	112.1
Other comprehensive items that will not be reclassified to profit and loss in subsequent periods:			
Share of other comprehensive profit/(loss) of an associate		(1.1)	18.2
Net (loss) on equity instruments designated at fair value through OCI		-	(0.2)
<b>Other comprehensive (loss) that will not be reclassified to profit and loss in subsequent periods, net of income tax</b>		(1.1)	18.0
<b>Other comprehensive income/(loss) for the year, net of tax</b>		(8.7)	130.1
<b>Total comprehensive income for the year</b>		6.3	422.6
<b>Total comprehensive income attributable to:</b>			
Equity holders of the company		4.2	421.3
Non-controlling interest		2.1	1.3
<b>Total comprehensive income for the year</b>		6.3	422.6
<b>Earnings per share</b>			
Basic earnings per share attributable to equity holders	1b	2.66	60.23
Diluted earnings per share attributable to equity holders	1b	2.65	59.96
Basic earnings per share attributable to equity holders from continuing operations	1b	2.66	56.88
Diluted earnings per share attributable to equity holders from continuing operations	1b	2.65	56.62

The notes on pages 90 to 131 are an integral part of these consolidated financial statements.

## CONSOLIDATED BALANCE SHEET

As at 31 March 2024

In millions of AUD

	Note	2024	2023
<b>Current assets</b>			
Cash and cash equivalents	3a	299.9	179.6
Trade and other receivables	2a	542.9	416.6
Inventories	2c	108.5	101.3
Other assets	2h	76.7	55.8
<b>Total current assets</b>		<b>1,028.0</b>	<b>753.3</b>
<b>Non-current assets</b>			
Investment property	2f	13.4	9.8
Investments accounted for using the equity method		27.2	283.7
Deferred tax assets	6b	55.1	24.3
Property, plant and equipment	2e	657.4	580.8
Right-of-use assets	4f	367.8	231.7
Intangible assets	2g	1,510.0	1,413.9
Other assets	2h	37.3	32.7
<b>Total non-current assets</b>		<b>2,668.2</b>	<b>2,576.8</b>
<b>Total assets</b>		<b>3,696.2</b>	<b>3,330.1</b>
<b>Current liabilities</b>			
Trade and other payables	2d	455.0	346.3
Loans and borrowings	3d	317.8	179.5
Employee benefits		64.5	58.4
Other liabilities	2h	14.2	28.6
<b>Total current liabilities</b>		<b>851.5</b>	<b>612.8</b>
<b>Non-current liabilities</b>			
Loans and borrowings	3d	1,554.0	1,268.7
Deferred tax liabilities	6b	36.7	22.5
Employee benefits		22.1	7.9
Other liabilities	2h	35.0	40.0
<b>Total non-current liabilities</b>		<b>1,647.8</b>	<b>1,339.1</b>
<b>Total liabilities</b>		<b>2,499.2</b>	<b>1,951.9</b>
<b>Net assets</b>		<b>1,196.9</b>	<b>1,378.2</b>
<b>Equity</b>			
Share capital	4b	1,325.9	1,326.1
Reserves		(13.2)	(8.7)
Retained earnings		(129.4)	49.5
<b>Total equity attributable to equity holders of the company</b>		<b>1,183.3</b>	<b>1,366.9</b>
Non-controlling interest		13.6	11.3
<b>Total equity</b>		<b>1,196.9</b>	<b>1,378.2</b>

The notes on pages 90 to 131 are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 March 2024

In millions of AUD	Note	Share capital	Foreign currency translation	Other reserves	Employee share-based awards	Retained earnings	Total	Non-controlling Interest	Total equity
<b>Balance 31 March 2022</b>		<b>1,321.0</b>	<b>(137.2)</b>	<b>3.3</b>	<b>9.2</b>	<b>(76.2)</b>	<b>1,120.1</b>	<b>10.6</b>	<b>1,130.7</b>
Profit for the year		-	-	-	-	291.2	291.2	1.3	292.5
Other comprehensive income		-	115.4	(3.4)	-	18.2	130.3	-	130.3
<b>Total comprehensive income for the period</b>		-	115.4	(3.4)	-	309.4	421.5	1.3	422.8
<b>Transactions with owners in their capacity as owners:</b>									
Dividends to equity holders	4b	-	-	-	-	(180.5)	(180.5)	(1.3)	(181.9)
Shares issues under dividend reinvestment plan (456,340 shares @ \$11.59 per share)	4b	5.3	-	-	-	-	5.3	-	5.3
Equity-settled performance rights awarded and vested	4b	(0.3)	-	(0.1)	4.1	(3.1)	0.5	-	0.5
<b>Total contributions and distributions to owners</b>		5.0	-	(0.1)	4.1	(183.7)	(174.7)	(1.3)	(176.0)
<b>Changes in ownership interests</b>									
Capital raising by subsidiary		-	-	-	-	-	-	0.7	0.7
<b>Total changes in ownership interest</b>		-	-	-	-	-	-	0.7	0.7
<b>Total transactions with owners</b>		5.0	-	(0.1)	4.1	(183.7)	(174.7)	(0.6)	(175.4)
<b>Balance 31 March 2023</b>		<b>1,326.1</b>	<b>(21.8)</b>	<b>(0.1)</b>	<b>13.3</b>	<b>49.5</b>	<b>1,366.9</b>	<b>11.3</b>	<b>1,378.2</b>
Profit for the year		-	-	-	-	12.9	12.9	2.1	15.0
Other comprehensive income		-	(7.6)	-	-	(1.1)	(8.7)	-	(8.7)
<b>Total comprehensive income for the period</b>		-	(7.6)	-	-	11.8	4.2	2.1	6.3
<b>Transactions with owners in their capacity as owners:</b>									
Dividends to equity holders	4b	-	-	-	-	(188.8)	(188.8)	(0.8)	(189.6)
Equity-settled performance rights awarded and vested		(0.2)	-	-	3.1	(1.8)	1.1	-	1.1
<b>Total contributions and distributions to owners</b>		(0.2)	-	-	3.1	(190.6)	(187.7)	(0.8)	(188.5)
<b>Changes in ownership interests</b>									
Capital raising by subsidiary		-	-	-	-	-	-	0.4	0.4
Non-controlling interest ownership of subsidiary acquired		-	-	-	-	-	-	0.5	0.5
<b>Total changes in ownership interest</b>		-	-	-	-	-	-	0.9	0.9
<b>Total transactions with owners</b>		(0.2)	-	-	3.1	(190.6)	(187.7)	0.1	(187.6)
<b>Balance 31 March 2024</b>		<b>1,325.9</b>	<b>(29.4)</b>	<b>(0.1)</b>	<b>16.4</b>	<b>(129.4)</b>	<b>1,183.3</b>	<b>13.6</b>	<b>1,196.9</b>

The notes on pages 90 to 131 are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 March 2024

In millions of AUD	Note	2024	2023
<b>Cash flows from operating activities</b>			
Cash receipts from customers		2,757.6	2,697.9
Cash paid to suppliers and employees		(2,225.9)	(2,124.7)
Cash generated from operations		531.7	573.2
Interest paid		(64.2)	(48.8)
Interest received		10.5	5.4
Income taxes paid		(127.9)	(89.9)
<b>Net cash from operating activities</b>	3b	350.1	439.9
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(151.7)	(146.1)
Loans (to)/from associate entities		(2.6)	6.0
Payments for net assets on acquisition of businesses and subsidiaries (net of cash acquired)	5a	(60.8)	(181.7)
Deferred and contingent consideration payments for acquisitions of controlled entities		(30.4)	(50.5)
Proceeds from business divestments		(0.4)	98.9
Dividend from associates		9.1	3.6
Proceeds from sale of other non-current assets		10.0	2.8
<b>Net cash (used in) investing activities</b>		(226.8)	(267.0)
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		656.1	640.7
Repayment of borrowings		(408.6)	(532.4)
Principal portion of lease payments		(61.0)	(52.9)
Dividends paid		(189.6)	(176.6)
<b>Net cash (used in) financing activities</b>		(3.1)	(121.2)
Net movement in cash and cash equivalents		120.2	51.7
Cash and cash equivalents 1 April		179.6	122.8
Effect of exchange rate fluctuations on cash held		0.1	5.1
<b>Cash and cash equivalents 31 March</b>	3a	299.9	179.6

The notes on pages 90 to 131 are an integral part of these consolidated financial statements.



## NOTES TO THE FINANCIAL STATEMENTS

### About this report

ALS Limited (the "Company") is a for-profit company domiciled in Australia. The consolidated financial report of the Company for the year ended 31 March 2024 comprises the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and jointly controlled entities.

Throughout this document, non-international financial reporting standards (non-IFRS) (unaudited) financial indicators are included to assist with understanding the Group's performance. The primary non-IFRS information is underlying earnings before income tax, depreciation, and amortisation (EBITDA), underlying earnings before interest and tax (EBIT) and underlying net profit after tax (NPAT).

The Board believes underlying EBITDA, underlying EBIT and underlying NPAT are appropriate indicators of the ongoing operational earnings of the business and its segments because these measures do not include significant one-off items (both positive and negative) that relate to disposed or discontinued operations, pre-acquisition legal costs, FX losses on corporate loan restructuring, SAAS development costs, amortisation and impairment of intangibles, greenfield start-up costs, and costs incurred to restructure the business in the current period. Underlying results also include 49% of Nuvisan's revenue and expenses rather than the Group's share of Nuvisan's statutory profits.

### 1. FINANCIAL OVERVIEW

**This section provides information that is most relevant to explaining the Group's performance during the year, and where relevant includes the accounting policies that have been applied and significant estimates and judgements made.**

- 1a. Operating segments
- 1b. Earnings per share
- 1c. Revenue
- 1d. Expenses (continuing operations)
- 1e. Discontinued operations

#### 1a. Operating segments

The Group has two reportable segments, as described below, representing two distinct strategic business units each of which is managed separately and offers different products and services. For each of the strategic business units, the CEO reviews internal management reports on at least a monthly basis. The following summary describes the operations in each of the Group's reportable segments:

- **Commodities** – provides assaying and analytical testing services and metallurgical services for mining and mineral exploration companies and provides specialist services to the coal industry such as coal sampling, analysis and certification, formation evaluation services, tribology testing services and related analytical testing.
- **Life Sciences** – provides analytical testing data to assist consulting and engineering firms, industry, and governments around the world in making informed decisions about environmental, food and pharmaceutical, electronics, consumer products, and animal health.

## 1a. Operating segments (continued)

2024								
In millions of AUD	Commodities statutory	Life Sciences non-statutory <sup>18</sup>	Life Sciences 49% Nuvisan <sup>19</sup>	Life Sciences statutory excluding Nuvisan <sup>20</sup>	Other statutory <sup>21</sup>	Continuing consolidated non-statutory <sup>22</sup>	Elimination Nuvisan <sup>23</sup>	Consolidated statutory
<b>Revenue</b>	1,086.6	1,499.4	124.4	1,375.0	-	2,586.0	(124.4)	2,461.6
Africa	57.6	-	-	-	-	57.6	-	57.6
Asia/Pacific	451.5	358.6	-	358.6	-	810.1	-	810.1
Europe/Middle East	120.1	598.4	124.4	474.0	-	718.5	(124.4)	594.1
Americas	457.4	542.4	-	542.4	-	999.8	-	999.8
Underlying EBITDA <sup>24</sup>	383.9	330.7	14.6	316.1	(48.9)	665.7	(22.7)	643.0
Amortisation on right-of-use assets	(30.5)	(41.4)	(10.7)	(30.7)	(1.7)	(73.7)	10.7	(63.0)
Depreciation and amortisation	(34.8)	(63.1)	(3.8)	(59.3)	(2.4)	(100.2)	3.8	(96.4)
Underlying EBIT <sup>26</sup>	318.7	226.2	0.1	226.1	(53.0)	491.8	(8.1)	483.7
Restructuring, fair value adjustment and other items <sup>24</sup>	(4.1)	(267.0)	(249.6)	(17.3)	(20.5)	(291.6)	0.8	(290.7)
Amortisation of intangibles	-	-	-	-	(14.5)	(14.5)	-	(14.5)
Segment EBIT <sup>26</sup>	314.6	(40.8)	(249.5)	208.8	(88.0)	185.7	(7.3)	178.4
Net interest	(3.8)	(4.5)		(4.5)	(48.8)	(57.1)	-	(57.1)
<b>Segment profit/(loss) before income tax</b>	310.7	(45.3)	(249.5)	204.2	(136.8)	128.6	(7.3)	121.3
Underlying EBITmargin <sup>24</sup>	29.3%	15.1%	0.1%	16.4%		19.0%		19.6%
Underlying EBITDA margin <sup>24</sup>	35.3%	22.1%	11.7%	23.0%		25.7%		26.1%
Segment assets	1,189.7	-	-	2,124.3	27.1	3,341.2	-	3,341.2
Cash and cash equivalents						299.9		299.9
Tax assets						55.1		55.1
<b>Total assets per the balance sheet</b>						3,696.2		3,696.2
Segment liabilities	(245.9)	-	-	(706.0)	(22.0)	(973.9)	-	(973.9)
Loans and borrowings						(1,474.8)		(1,474.8)
Tax liabilities						(50.5)		(50.5)
<b>Total liabilities per the balance sheet</b>						(2,499.2)		(2,499.2)

<sup>18</sup> Includes Life Sciences statutory results plus 49% of Nuvisan's revenue and expenses, non-IFRS.

<sup>19</sup> 49% of Nuvisan's revenue and expenses.

<sup>20</sup> EBIT and EBITDA excludes the Group's share of loss in Nuvisan of \$8.1 million.

<sup>21</sup> Represents unallocated corporate costs. Net expenses of \$53.0 million in 2024 comprise net foreign exchange gains of \$1.1 million and other corporate costs of \$54.1 million.

<sup>22</sup> Consolidated statutory results plus 49% of Nuvisan's revenue and expenses, excluding the Group's share of loss in Nuvisan of \$8.1 million, non-IFRS

<sup>23</sup> 49% of Nuvisan revenue and expenses plus the Group's share of loss in Nuvisan of \$8.1 million.

<sup>24</sup> Underlying EBITDA = Underlying EBIT plus depreciation and amortisation. Underlying EBIT = Underlying Earnings before interest and tax. The terms EBITDA and EBIT are non-IFRS disclosure and are unaudited. The terms 'underlying' and 'restructuring and other items' are defined in the Directors' report which includes fair value adjustments.

**1a. Operating segments (continued)**

2023										
In millions of AUD	Commodities statutory	Life Sciences non-statutory <sup>25</sup>	Life Sciences 49% Nuvisan <sup>26</sup>	Life Sciences statutory excl Nuvisan <sup>27</sup>	Other statutory <sup>28</sup>	Continuing consolidated non-statutory <sup>29</sup>	Elimination Nuvisan <sup>30</sup>	Continuing consolidated statutory	Discontinued	Consolidated statutory
<b>Revenue</b>	1,087.1	1,334.1	142.0	1,192.1	-	2,421.2	(142.0)	2,279.2	121.7	2,400.9
Africa	54.5	-	-	-	-	54.5	-	54.5	-	54.5
Asia/Pacific	428.4	336.2	-	336.2	-	764.6	-	764.6	118.9	883.5
Europe/Middle East	125.3	531.1	142.0	389.1	-	656.4	(142.0)	514.5	-	514.5
Americas	478.9	466.8	-	466.8	-	945.7	-	945.7	2.8	948.4
Underlying EBITDA <sup>31</sup>	390.3	302.9	22.9	280.0	(45.2)	648.0	(25.7)	622.3	11.8	634.1
Amortisation on right-of-use assets	(26.7)	(38.4)	(11.0)	(27.4)	(0.2)	(65.3)	11.0	(54.3)	(2.9)	(57.2)
Depreciation and amortisation	(33.6)	(57.6)	(3.8)	(53.8)	(0.8)	(92.0)	3.8	(88.2)	(3.2)	(91.4)
Underlying EBIT <sup>33</sup>	330.3	206.9	8.1	198.8	(46.2)	490.7	(10.9)	479.7	5.6	485.5
Restructuring and other items, including net COVID-19 subsidies <sup>31</sup>	(0.4)	(10.4)	(1.6)	(8.8)	(12.2)	(23.0)	1.6	(21.4)	-	(21.4)
Amortisation of intangibles	-	-	-	-	(9.9)	(9.9)	-	(9.9)	-	(9.9)
Segment EBIT <sup>33</sup>	329.6	196.5	6.5	190.0	(68.3)	457.8	(9.3)	448.5	5.6	454.1
Net interest	(3.3)	(4.7)	(0.6)	(4.1)	(37.9)	(45.9)	0.6	(45.3)	(0.3)	(45.6)
<b>Segment profit/(loss) before income tax</b>	326.3	191.8	5.9	185.9	(106.2)	411.9	(8.7)	403.2	5.3	408.5
Underlying EBITmargin <sup>31</sup>	30.4%	15.5%	5.7%	16.7%		20.3%		21.0%	4.6%	20.2%
Underlying EBITDA margin <sup>31</sup>	35.9%	22.7%	16.1%	23.5%		26.8%		27.3%	9.7%	26.4%
Segment assets	1,167.7	-	-	1,928.0	30.5	3,126.2	-	3,126.2	-	3,126.2
Cash and cash equivalents										179.6
Tax assets										24.3
<b>Total assets per the balance sheet</b>										3,330.1
Segment liabilities	(264.3)	-	-	(404.5)	(29.4)	(698.2)	-	(698.2)	-	(698.2)
Loans and borrowings										(1,202.6)
Tax liabilities										(51.1)
<b>Total liabilities per the balance sheet</b>										(1,951.9)

<sup>25</sup> Includes Life Sciences statutory results plus 49% of Nuvisan's revenue and expenses, non-IFRS.

<sup>26</sup> 49% of Nuvisan's revenue and expenses.

<sup>27</sup> EBIT and EBITDA excludes the Group's share of loss in Nuvisan of \$2.9 million.

<sup>28</sup> Represents unallocated corporate costs. Net expenses of \$46.2 million in 2023 comprise net foreign exchange gains of \$2.4 million and other corporate costs of \$48.6 million.

<sup>29</sup> Consolidated statutory results plus 49% of Nuvisan's revenue and expenses, excluding the Group's share of loss in Nuvisan of \$2.9 million, non-IFRS

<sup>30</sup> 49% of Nuvisan revenue and expenses plus the Group's share of loss in Nuvisan of \$2.9 million.

<sup>31</sup> Underlying EBITDA = Underlying EBIT plus depreciation and amortisation. Underlying EBIT = Underlying Earnings before interest and tax. The terms EBITDA and EBIT are non-IFRS disclosure and are unaudited. The terms 'underlying' and 'restructuring and other items' are defined in the Directors' report.

## Geographical segments

In presenting information on a geographical basis segment revenue from external customers is by geographical location of customers. Segment assets are attributed based on geographic location of the business unit. Geographical locations are aligned to those reported internally to the Chief Executive Officer (CEO), who is the Group's chief operating decision maker.

	Consolidated			
	2024		2023	
In millions of AUD	Revenues	Non-current assets	Revenues	Non-current assets
Africa	57.6	31.2	54.5	28.7
Asia/Pacific	810.1	821.1	883.5	812.7
EMENA	594.1	806.5	514.5	766.0
Americas	999.8	1,009.4	948.4	969.4
Total	2,461.6	2,668.2	2,400.9	2,576.8

## Accounting policy - operating segments

The Group determines and presents operating segments based on information that is reported internally to the Chief Executive Officer (CEO), who is the Group's chief operating decision maker.

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, and for which discrete financial information is available. An operating segment's operating results are reviewed regularly by the CEO to make decisions about resources to be allocated to the segment and to assess its performance.

Segment results that are reported to the CEO include items directly attributed to the segment as well as those that can be allocated on a reasonable basis. Underlying EBIT is calculated as earnings before interest, foreign currency gains and losses, and income tax, is non-IFRS and unaudited.

Items not allocated to segments comprise corporate costs, foreign currency gains or losses, amortisation of intangibles and net financing costs before income tax. Inter-segment pricing is determined on an arm's length basis.

## 1b. Earnings per share

Cents per share	Consolidated	
	2024	2023
Basic earnings per share	2.66	60.23c
Diluted earnings per share	2.65	59.96c
Basic earnings per share from continuing operations	2.66	56.88c
Diluted earnings per share from continuing operations	2.65	56.62c
Basic earnings per share from discontinued operations	-	3.35c
Diluted earnings per share from discontinued operations	-	3.34c

### BASIC AND DILUTED EARNINGS PER SHARE

The calculations of both basic and diluted earnings per share were based on the profit attributable to equity holders of the Company of \$12.9 million profit (2023: \$291.2 million).

### BASIC AND DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS

The calculations of both basic and diluted earnings per share from continuing operations were based on the profit attributable to equity holders of the Company of \$12.9 million profit (2023: \$275.0 million).

### BASIC AND DILUTED EARNINGS PER SHARE FROM DISCONTINUED OPERATIONS

In 2023 the calculations of both basic and diluted earnings per share from discontinued operations were based on the gain of discontinued operations of \$16.2 million.

### WEIGHTED AVERAGE NUMBER OF ORDINARY SHARES (BASIC AND DILUTED)

In millions of shares	Note	Consolidated	
		2024	2023
Issued ordinary shares 1 April	4b	484.2	483.7
Weighted average number of ordinary shares 31 March (Basic)		483.5	483.7
Effect of shares issued Dec 2023 (DRP)		-	(0.2)
		483.5	483.5
Effect of potential shares relating to performance rights granted to employees as compensation, but not yet vested		2.7	2.2
Weighted average number of ordinary shares 31 March (Diluted)		486.8	485.7

## ACCOUNTING POLICY – EARNINGS PER SHARE

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise performance and service rights granted to employees.

### 1c. Revenue

Under AASB 15 revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring services to a customer.

## DISAGGREGATION OF REVENUE

Revenue is disaggregated by geographical locations of external customers.

### Disaggregation of revenue from continuing operations

In millions of AUD	Consolidated	
	2024	2023
Africa	57.6	54.5
Asia/Pacific	810.1	764.6
EMENA	594.1	514.5
Americas	999.8	945.7
Total revenue	2,461.6	2,279.2

## ACCOUNTING POLICY – REVENUE

### Services rendered

The Group recognises revenue when the amount of revenue can be readily measured, and it is probable that future economic benefits will flow to the Group. AASB 15 establishes a five-step model to account for revenue arising from contracts with customers and requires judgement, taking into consideration all relevant facts and circumstances when applying each step of the model to contract with customers.

The Group recognises revenue based on two models: services transferred at a point in time and services transferred over time. Most of the Group's customer contracts give rise to short-term projects where revenue is recognised at a point in time. Revenue from these projects is recognised in the profit and loss statement upon completion of the performance obligations, usually when the report of findings or test/inspection certificate is issued. Revenue from these projects is measured according to the transaction price agreed in the contract.

Once services are rendered, the customer is invoiced, and payment is due as per the terms of the agreement, typically between 30-90 days.

For long-term projects, the Group recognises revenue in the profit and loss statement over time. Revenue from these projects is recognised based on the measure of progress. When the Group has a right to consideration from a customer at the amount corresponding directly to the customer's value of the performance completed to date, revenue is recognised in the amount to which the Group has a right to invoice.

Long-term contract invoices are issued per contractually agreed instalments and prices, with payment due typically between 30-90 days from invoicing.

### Dividend Income

Dividend income is recognised in profit and loss on the date that the Group's right to receive payment is established.

### 1d. Expenses (continuing operations)

Profit before income tax includes the following specific expenses:

In millions of AUD	Note	Consolidated	
		2024	2023
Employee expenses		1,107.5	983.9
Raw materials and consumables		266.7	252.2
Nuvisan fair value and acquisitions adjustment	2i, 3b	220.7	-
Nuvisan restructuring provision	3b	28.1	-
Occupancy costs		137.2	133.2
External service costs		75.4	62.1
Equity-settled share-based payment transactions	8a	7.0	7.9
Contributions to defined contribution post-employment plans - included in employee expenses above		56.8	50.6
Loss on sale of property plant and equipment		5.4	0.8
Net (gain)/loss on foreign exchange		(1.1)	(2.4)

## ACCOUNTING POLICY - EXPENSES

### Finance income and finance expense

Finance income comprises interest income on funds invested and is recognised in the profit and loss statement as it accrues, using the effective interest method.

Finance expense comprises interest expense on borrowings calculated using the effective interest method and gains and losses on hedging instruments that are recognised in the profit and loss statement (see note 4a). The interest expense component of lease payments is recognised in the profit and loss statement using the effective interest method.

### Foreign currency gains and losses

Foreign currency gains and losses are reported on a net basis.

### Defined contribution superannuation funds

Obligations for contributions to defined contribution superannuation funds are recognised as an expense in the profit and loss statement as incurred.

### Short-term service benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount for past service provided by the employee and the obligation can be estimated reliably.

### Long-term service benefits

The Group's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. Remeasurements are recognised in the profit or loss in the period in which they arise.

### Share-based payment transactions

The grant-date fair value of equity-settled share-based payment arrangements granted to employees is recognised as an expense, with a corresponding increase in equity, over the vesting period of the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and non-market performance conditions are expected to be met, such that the amount ultimately recognised is based on the number of awards that meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant-date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

The fair value of the amount payable to employees in respect of cash-settled share-based awards is

recognised as an expense, with a corresponding increase in liabilities, over the period in which the employees become unconditionally entitled to payment. The liability is re-measured to fair value at each reporting date and at settlement date. Any changes in the fair value of the liability are recognised as employee expenses in profit or loss.

## 1e. Discontinued operations

In millions of AUD	Consolidated	
	2024	2023
Revenue	-	121.7
Amortisation and depreciation	-	(6.1)
Other expenses	-	(109.8)
Results from operations	-	5.8
Gain on disposal	-	12.3
Interest	-	(0.3)
Profit of discontinued operations	-	17.8
Income tax	-	(1.6)
Profit of discontinued operations, net of tax	-	16.2
Basic earnings per share from discontinued operations	-	3.35
Diluted earnings per share from discontinued operations	-	3.34

## Cash flows from discontinued operations

In millions of AUD	Consolidated	
	2024	2023
Net cash from operating activities	-	5.2
Net cash from investing activities	-	(1.3)
Net cash from financing activities	-	(4.4)
Net cash from discontinued operations	-	(0.5)

## 2. CAPITAL EMPLOYED: WORKING CAPITAL AND OTHER INSTRUMENTS

This section provides information about the working capital of the Group and key balance sheet items. Where relevant the accounting policies that have been applied and significant estimates and judgements made is included with each note.

- 2a. Trade and other receivables
- 2b. Related party transactions
- 2c. Inventories
- 2d. Trade and other payables
- 2e. Property, plant and equipment
- 2f. Investment property
- 2g. Intangible assets
- 2h. Other assets and liabilities
- 2i. Investments accounted for using the equity method

### 2a. Trade and other receivables

In millions of AUD	Consolidated	
	2024	2023
<b>Current</b>		
Trade receivables	420.1	341.9
Other receivables	122.8	74.7
	542.9	416.6
<b>Aging of trade receivables</b>		
Current	253.5	206.8
30 days	104.2	91.3
60 days	31.7	22.6
90 days and over	37.6	29.9
Total	427.0	350.6
<b>Allowance for expected credit loss</b>		
Opening balance	8.7	6.3
Write off	(2.4)	(2.3)
Movement in provision	0.6	4.7
Closing balance	6.9	8.7

Trade receivables are shown net of allowance for expected credit losses of \$6.9 million (2023: \$8.7 million) and are all expected to be recovered within 12 months. Expected credit loss allowances on trade receivables charged as part of operating costs was a credit of \$0.8 million (2023: \$3.8 million debit).

There is no concentration of credit risk with respect to trade receivables. There is no single customer making up a material percentage of the Group's revenue (refer to note 4a).

Other receivables of \$122.8 million (2023: \$74.7 million) largely comprise amounts related to VAT receivable and services completed not contractually invoiced, all within payment terms.

Exposures to currency risks related to trade and other receivables are disclosed in note 4c.

### ACCOUNTING POLICY - TRADE AND OTHER RECEIVABLES

Trade receivables are recognised at the value of the original invoice amount to customers less allowance for any non-collectible amounts (amortised cost). Estimates are used in determining the level of receivable that will not be collected. An expected credit loss allowance is made for trade receivable balances in compliance with the simplified approach permitted by AASB 9, by using a provision matrix. The matrix was developed to reflect historic default rates, by region, with higher default rates applied to older balances. The approach is followed for all receivables unless there are specific circumstances, such as significant financial difficulties of the customer or bankruptcy of a customer, which would render the receivable irrecoverable and therefore require a specific provision. A provision is made against trade receivables until such time as the Group believes the amount to be irrecoverable, after which the trade receivable balance is written off. Unbilled revenues are recognised for services completed but not yet invoiced and are valued at net selling price.

### 2b. Related party transactions

The related party transactions disclosed are transactions with related parties at the time they were considered related parties of the Group. The ultimate parent of the Group is ALS Limited.



All receivables and payables to and from related parties are made on terms equivalent to those that prevail in arm's length transactions. There have been no guarantees provided to any related party. For the period ended 31 March 2024, the Group has not recorded any impairment of receivables relating to amounts owed by related parties (2023: nil).

In thousands of AUD			Consolidated	
	% Holding	Sales to related parties*	2024	2023
Australian Laboratory Services Arabia Co. Ltd.	42%	9,312.0	2,243.1	1,192.4
ALS Technichem (M) Sdn Bhd	40%	788.2	577.7	290.0
PT. ALS Indonesia	20%	56.8	58.8	96.3
		10,157.0	2,879.6	1,578.7

\* Period ended 31 March 2024

## 2c. Inventories

In millions of AUD	Consolidated	
	2024	2023
Raw materials and consumables	100.9	95.2
Work in progress	5.7	4.9
Finished goods	1.9	1.2
	108.5	101.3

Work in progress recognised by the Group relates to contractual arrangements (refer to note 1c).

### ACCOUNTING POLICY

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of inventories is based on the weighted average method and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition.

In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

Cost for incomplete field services works is recognised as work in progress and measured at the lower of cost to date and net realisable value.

## 2d. Trade and other payables

In millions of AUD	Consolidated	
	2024	2023
Trade payables	122.1	100.7
Contract liabilities	46.0	38.6
Contingent consideration and deferred payments relating to acquisitions	45.8	37.9
Other payables and accrued expenses	241.1	169.1
	455.0	346.3

### ACCOUNTING POLICY

#### Trade and other payables

Trade and other payables are stated at their amortised cost, except for contingent consideration which is stated at fair value. Trade payables are non-interest bearing and are normally settled on 60-day terms.

#### Provisions

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation due to a past event, and it is probable that an outflow of economic benefits that can be estimated reliably will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. The unwinding of the discount is recognised as a finance cost.

#### Contract Liabilities

Contract liabilities arise upon advance payments from clients and issuance of upfront invoices.

## 2e. Property, plant and equipment

In millions of AUD	Freehold land and buildings	Plant and equipment	Leasehold improvements	Capital works in progress	Total
At cost	240.5	878.0	176.8	33.8	1,329.1
Accumulated depreciation	(73.1)	(641.6)	(119.7)	-	(834.5)
<b>Net book amount 1 April 2022</b>	167.4	236.4	57.1	33.8	494.6
Additions	3.9	97.4	10.4	26.8	138.5
Additions through business combinations	5.5	18.1	0.5	0.3	24.4
Disposals	(1.1)	(9.7)	(0.3)	(1.2)	(12.3)
Transfers	(3.7)	2.6	1.4	(4.3)	(4.0)
Depreciation expense	(6.6)	(70.1)	(10.4)	-	(87.1)
Exchange differences	8.5	12.3	4.5	1.5	26.8
<b>Net book amount 31 March 2023</b>	173.7	287.0	63.2	56.9	580.8
At cost	260.2	911.0	180.8	56.9	1,409.0
Accumulated depreciation	(86.4)	(624.0)	(117.6)	-	828.2
<b>Net book amount 1 April 2023</b>	173.7	287.0	63.2	56.9	580.8
Additions	27.0	103.4	15.1	(2.5)	143.0
Additions through business combinations	12.8	29.8	0.8	0.1	43.5
Disposals	(7.5)	(3.9)	(8.2)	-	(19.6)
Transfers	1.1	(3.8)	-	3.4	0.7
Depreciation expense	(10.8)	(75.0)	(9.1)	-	(94.9)
Exchange differences	(0.4)	3.4	1.5	(0.6)	3.9
<b>Net book amount 31 March 2024</b>	195.9	340.9	63.3	57.2	657.4
At cost	289.4	1,067.1	190.3	57.2	1,604.1
Accumulated depreciation	(93.5)	(726.2)	(127.0)	-	(946.7)
<b>Net book amount 31 March 2024</b>	195.9	340.9	63.3	57.2	657.4

### ACCOUNTING POLICY - PROPERTY, PLANT AND EQUIPMENT

#### Owned assets

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Cost also may include transfers from equity of any gain or loss on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within "Other expenses" in the profit and loss statement. When revalued assets are sold, the amounts included in the revaluation reserve are transferred to retained earnings.

#### Borrowing costs

The Group capitalises borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. All other borrowing costs are recognised in the profit and loss using the effective interest method.

### Reclassification to investment property

When the use of a property changes from owner-occupied to investment property, the property is held at cost and reclassified as investment property.

### Subsequent costs

The Group recognises in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied within the item will flow to the Group and the cost of the item can be measured reliably. All other costs are recognised in the profit and loss statement as an expense as incurred.

### Depreciation

Depreciation is calculated on the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value. Depreciation is charged to the profit and loss statement on a straight-line or diminishing value basis over the estimated useful lives of each part of an item of property, plant and equipment. Land is not depreciated. The estimated useful lives in the current and comparative periods are as follows:

- Buildings 20–40 Years
- Plant and equipment 3–10 Years
- Leasehold improvements 3–20 Years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually and adjusted if appropriate.

## 2f. Investment property

In millions of AUD	Consolidated	
	2024	2023
Carrying amount at the beginning of the year	9.8	9.9
Additions	4.0	-
Depreciation	(0.3)	(0.1)
Carrying amount at end of year	13.4	9.8

Investment property comprises a commercial property leased to a third party. The current lease expired in September 2022 and is rolling monthly while the extension is under negotiation. See note 4f (Leases) for further information.

Fair value of the property is estimated to be \$26.0 million (2023: \$26.0 million) based on a capitalisation rate of 6.1% (2023: 6.1%).

### ACCOUNTING POLICY - INVESTMENT PROPERTY

Investment property is property held either to earn rental income or for capital appreciation or for both. Investment property is measured at cost and is depreciated on a straight-line basis over the estimated useful life.

## 2g. Intangible assets

In millions of AUD	Consolidated					
	Goodwill	Purchased trademarks & brand names	Customer relationships	Technology & non-compete agreements	Software	Total
<b>Balance 1 April 2022</b>	<b>1,118.6</b>	<b>0.4</b>	<b>61.2</b>	<b>0.7</b>	<b>13.9</b>	<b>1,194.8</b>
Additions through business combinations	153.3	0.3	39.6	0.1	0.9	194.2
Additions	-	-	-	-	7.6	7.6
Transfer	-	-	-	-	(0.9)	(0.9)
Disposal	(39.8)	-	-	-	(1.9)	(41.7)
Amortisation	-	-	(10.2)	(0.2)	(4.2)	(14.6)
Effect of movements in foreign exchange	68.6	-	5.4	0.1	0.4	74.5
<b>Balance 31 March 2023</b>	<b>1,300.7</b>	<b>0.7</b>	<b>96.0</b>	<b>0.7</b>	<b>15.8</b>	<b>1,413.9</b>
Additions through business combinations	45.4	6.4	17.4	0.6	5.1	74.9
Additions	-	-	-	-	8.8	8.8
Transfer	-	-	-	-	-	-
Disposal	-	-	-	-	(0.8)	(0.8)
Amortisation	-	(0.5)	(14.1)	(0.3)	(5.1)	(20.0)
Effect of movements in foreign exchange	30.5	-	2.5	-	0.2	33.2
<b>Balance 31 March 2024</b>	<b>1,376.6</b>	<b>6.6</b>	<b>101.8</b>	<b>1.0</b>	<b>24.0</b>	<b>1,510.0</b>

IMPAIRMENT TESTS FOR CASH GENERATING  
UNITS CONTAINING GOODWILL

## Calculation of recoverable amounts

The recoverable amount of assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. The goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to cash-generating units that are expected to benefit from the synergies of the combination.

The following cash generating units have significant carrying amounts of goodwill:

Carrying value	Consolidated	
	2024	2023
In millions of AUD		
ALS Commodities	532.5	529.2
ALS Life Sciences	844.1	771.5
	1,376.6	1,300.7

The value in use calculations performed for all cash generating units use cash flow projections based on actual operating results, the Board approved budget for

FY25, and forecasts drawn from FY26 to FY29 which are based on management's estimates of underlying economic conditions, past financial results, and other factors anticipated to impact the cash-generating units' (CGUs) performance. The terminal value of all CGUs has been forecasted using a nominal growth rate of 2.75%.

Terminal growth rate is consistent with the prior year. Directors believe the terminal growth rate is an appropriate estimate of the long-term average growth rates achievable in the industries and geographies in which the Group participates.

Should the short-term projections used, or the re-establishment of historical operating metric not eventuate in future periods, impairment may result.

The following nominal pre-tax discount rates have been used in discounting the projected cash flows.

	2024	2023
ALS Commodities	13.6%	13.6%
ALS Life Sciences	11.3%	11.2%

The discount rates used have been supported by independent analysis commissioned by the Group.

The determination of the recoverable amounts of the Group's CGUs involves significant estimates and judgements and the results are subject to the risk of adverse and sustained changes in the key markets and/or geographies in which the Group operates.

Sensitivity analyses performed indicate a reasonably

possible change in any of the key assumptions for the Group's remaining CGUs would not result in impairment. The potential impacts of climate change have been considered in the Group's impairment testing through downside scenario analysis and key assumption sensitivity assessment. No material financial risks on the carrying value were identified.

## ACCOUNTING POLICY - INTANGIBLE ASSETS

### Goodwill

Goodwill arising on the acquisition of a subsidiary or business is included in intangible assets.

### Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment.

### Other intangible assets

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and impairment losses.

Expenditure on internally generated goodwill and brands is recognised in the profit and loss statement as an expense as incurred.

### Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

### Amortisation

Amortisation is calculated on the cost of an asset less its residual value. Amortisation is charged to the profit and loss statement on a straight-line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Goodwill and intangible assets with an indefinite useful life are systematically tested for impairment at each balance sheet date. Other intangible assets are amortised from the date they are available for use.

The estimated useful lives in the current and comparative periods are as follows:

- Capitalised computer software 3-10 Years
- Trademarks and brand names 2-5 Years
- Customer relationships and contracts 1-15 Years
- Technology and non-compete agreements 4 Years

The residual value, the useful life and the amortisation method applied to an asset are reassessed at least annually and adjusted if appropriate.

## 2h. Other assets and liabilities

In millions of AUD	Consolidated	
	2024	2023
<b>Other assets and liabilities</b>		
<b>Current assets</b>		
Prepayments	57.4	47.4
Other	19.3	8.4
	<u>76.7</u>	<u>55.8</u>
<b>Non-current assets</b>		
Related party loans	2.9	1.6
Investments in other corporations	5.5	8.3
Other	28.9	22.8
	<u>37.3</u>	<u>32.7</u>
<b>Current liabilities</b>		
Income tax	13.8	28.6
Fair value derivative	0.4	-
	<u>14.2</u>	<u>28.6</u>
<b>Non-current liabilities</b>		
Related party loans	-	6.2
Contingent consideration and deferred payments relating to acquisitions	8.6	30.1
Other	26.4	3.7
	<u>35.0</u>	<u>40.0</u>

## 2i. Investments accounted for using the equity method

The Group had a 49% shareholding in both Nuvisan GmbH and Nuvisan ICB GmbH (collectively Nuvisan), both pharmaceutical testing companies with operations in Germany and France. Both entities were private entities not listed on any public exchange. The Group's interest in Nuvisan was accounted for using the equity method in the consolidated financial statements.

On 25 March 2024 the Group announced that it had agreed with the majority shareholder, Nuvisan Pharma Holdings (GmbH), to acquire the remaining 51% interest in Nuvisan with EUR1 consideration transferred and took control from this date.

The previously reported investment accounted for using the equity method was discontinued on 25 March 2024 and reported as an investment in controlled entities from 25 March 2024.

On the date ALS took control of Nuvisan, the fair value of the initial 49% interest was S24.4 million and a fair value adjustment of \$224.5 million has been recognised in the Group's consolidated statement of comprehensive income for the year ended 31 March 2024.

The following table illustrates the summarised financial information of the Group's investment in Nuvisan.

In millions of AUD	2024	2023
Current assets	-	138.2
Non-current assets	-	234.4
Current liabilities	-	(146.0)
Non-current liabilities	-	(161.9)
Equity	-	64.7
Group's share in equity 49%	-	31.7
Goodwill	-	169.0
Other intangibles	-	94.4
Amortisation of intangibles	-	(16.2)
Deferred tax liability	-	(23.5)
Foreign currency translation reserve	-	2.5
Group's carrying amount of investment	-	257.9
Movement in carrying amount of investment		
Opening balance	257.9	222.2
Group share of net losses for year	(8.1)	(2.9)
Dividends received	(4.8)	-
Amounts recognised directly in OCI	(1.1)	18.2
Foreign exchange movements	5.0	20.4
Fair value adjustment	(224.5)	-
Transfer to investment in controlled entity	(24.4)	-
Group's carrying amount of investment	-	257.9

The Group financial statements included the following results of the associate up to 24 March 2024:

Revenue	253.9	289.7
Expenses	(281.7)	(291.1)
Other income	26.2	14.1
Financing costs	(0.1)	(1.2)
(Loss)/Profit before tax	(1.6)	11.5
Income tax recovery/(expense)	0.8	(1.9)
(Loss)/Profit for the year	(0.8)	9.6
Other comprehensive (loss)/income that will not be reclassified to profit or loss in subsequent periods, net of tax	(2.0)	37.2
Total comprehensive (loss)/income for year	(2.8)	46.8
Group's share of net (loss)/profit for year at 49%	(0.4)	4.7
Amortisation of intangibles	(7.7)	(7.6)
Group's share of net losses for year	(8.1)	(2.9)

### 3. NET DEBT

**This section provides information about the overall debt of the company. Where relevant the accounting policies that have been applied and significant estimates and judgements made is included with each note.**

3a. Cash and cash equivalents

3b. Reconciliation of operating profit to net cash

3c. Reconciliation of liabilities arising from financing activities

3d. Loans and borrowings

#### 3a. Cash and cash equivalents

In millions of AUD	Consolidated	
	2024	2023
Cash and cash equivalents in the statement of cash flows	299.9	179.6

The Group's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in note 4.

#### ACCOUNTING POLICY - CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash balances and deposits at call. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

#### 3b. Reconciliation of operating profit to net cash

In millions of AUD	Consolidated	
	2024	2023
Profit for the period	15.0	292.5
Adjustments for:		
Amortisation and depreciation	173.9	158.6
Loss on sale of property plant and equipment	5.4	2.3
Accrued interest on deferred consideration	3.4	2.2
Gain on sale of Asset Care	-	(12.3)
Nuvisan fair value and acquisition adjustments	220.7	-
Nuvisan restructuring provision	28.1	-

<b>Total Nuvisan items<sup>32</sup></b>	<b>248.8</b>	<b>-</b>
Share-settled performance rights amounts recognised during the year	(6.4)	(7.2)
Share of associates and joint venture net profit	(1.6)	(2.5)
Net non-cash expenses	1.4	15.6
<b>Operating cashflow before changes in working capital and provisions</b>	<b>439.9</b>	<b>449.2</b>
(Increase) in trade and other receivables	(42.9)	(40.9)
(Increase)/decrease in inventories	(1.8)	(17.9)
Increase/(Decrease) in trade and other payables	(23.5)	23.3
(Decrease)/increase in taxation provisions	(21.6)	26.2
<b>Net cash from operating activities</b>	<b>350.1</b>	<b>439.9</b>

### 3c. Reconciliation of liabilities arising from financing activities

In millions of AUD	Long-term notes	Bank loans	Lease liabilities	Total
1-Apr-23	831.9	370.7	245.6	<b>1,448.2</b>
Net cash flows	224.2	23.3	(61.0)	<b>186.5</b>
<b>Non-cash changes</b>				
Acquisition	-	5.8	208.0	<b>213.8</b>
Foreign exchange movements	14.5	4.4	4.3	<b>23.2</b>
31-Mar-24	1,070.6	404.2	396.9	<b>1,871.7</b>

In millions of AUD	Long-term notes	Bank loans	Lease liabilities	Total
1-Apr-22	775.5	248.9	213.2	<b>1,237.6</b>
Net cash flows	12.6	95.7	(52.9)	<b>55.4</b>
<b>Non-cash changes</b>				
Acquisition	-	8.5	72.3	<b>80.8</b>
Foreign exchange movements	43.8	17.6	13.0	<b>74.4</b>
31-Mar-23	831.9	370.7	245.6	<b>1,448.2</b>

### 3d. Loans and borrowings

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings. For more information about the Group's exposure to interest rate and foreign currency risk, see note 4a.

<sup>32</sup> Refer note 5a.

In millions of AUD	Consolidated	
Current liabilities	2024	2023
Bank loans	239.6	128.3
Lease liabilities	78.1	51.2
	<b>317.7</b>	<b>179.5</b>
Non-current liabilities		
Bank loans	164.6	242.4
Long term notes	1,070.6	831.9
Lease liabilities	318.8	194.4
	<b>1,554.0</b>	<b>1,268.7</b>

#### BANK LOANS

The Group maintains revolving bank facilities with a group of six banks totalling USD\$450.0 million. These bank facilities will mature in May 2024 (USD\$200 million), May 2025 (USD\$100 million) and May 2026 (USD\$150 million). Funding available to the Group from these committed undrawn facilities at 31 March 2024 amounted to \$345.8 million (2023: \$336.0 million).

The Group maintains a separate bullet maturity fixed rate EUR31.0m bank facility. The EUR funds drawn under this facility will mature in September 2024.

The Company and seven of its subsidiaries, namely Australian Laboratory Services Pty Ltd, ALS Group Finance Pty Ltd, ALS Canada Limited, ALS Group General Partnership, ALS Group USA Corp, ALS Inspection UK Ltd, and Stewart Holdings Management Ltd are parties to multi-currency term loan facility agreements as borrowers with several banks.

The weighted average interest rate (incorporating the effect of interest rate contracts) for all bank loans at balance date is 5.8% (2023: 3.4%).

Under the terms of the agreements, the Company and a number of its wholly owned subsidiaries jointly and severally guarantee and indemnify the banks in relation to each borrower's obligations.

#### LONG-TERM NOTES

The Company's controlled entities Australian Laboratory Services Pty Ltd, ALS Group Finance Pty Ltd, ALS Testing Services Group Inc. and ALS Canada Ltd have issued long-term, fixed rate notes to investors in the US Private Placement market.

The long-term note issuances occurred in each of July 2019, November 2020, July 2022 and again in November 2023.



The notes are issued in tranches and denominated in Australian dollars, US dollars, Euros, Pound Sterling and Canadian dollars. The notes mature as follows - due November 2028: \$223.4 million, November 2030: \$289.5 million, due July 2032: \$299.1 million and due July 2034: \$259.0 million.

Interest is payable semi-annually to noteholders. The weighted average interest rate (incorporating the effect of interest rate contracts) for all long-term notes at balance date is 3.7% (2023: 3.2%).

Under the terms of the note agreements, the Company and a number of its wholly owned subsidiaries jointly and severally guarantee and indemnify the noteholders in relation to the issuer's obligations.

#### ACCOUNTING POLICY - LOANS AND BORROWINGS

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the profit and loss statement over the period of the borrowings on an effective interest basis.

## 4. RISK AND CAPITAL MANAGEMENT

**This section provides information about the Group's risk and capital management. Where relevant the accounting policies that have been applied and significant estimates and judgements made is included with each note.**

- 4a. Financial and capital risk management
- 4b. Capital and reserves
- 4c. Financial instruments
- 4d. Contingencies
- 4e. Capital commitments
- 4f. Leases

### 4a. Financial and capital risk management

#### RISK MANAGEMENT FRAMEWORK

Identification, measurement and management of risk is a strategic priority for the Group. The provision of goods and services carries diverse risks that may have a material impact on the Group's financial position and performance. Consequently, the Board has established a comprehensive framework covering accountability, oversight, measurement and reporting to maintain high standards of risk management throughout the Group.

The Group allocates specific roles in the management of risk to executives and senior managers and to the Board. This is undertaken within an overall framework and strategy established by the Board.

The Audit and Risk Committee obtains assurance about the internal control and risk management environment through regular reports from the Risk and Compliance team.

The Group has exposure to the following risks from their use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

#### CREDIT RISK

The Group has an established credit policy, and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group does not require collateral in respect of financial assets. There is no single customer making up a material percentage of the Group's revenue.

#### Geographic concentrations of trade receivables are:

	2024	2023
Australia	20.7%	23.1%
Canada	9.3%	10.7%
USA	10.8%	13.0%
UK	9.6%	10.5%
Other countries	49.5%	42.8%

The maximum exposure to credit risk is represented by the carrying amount of each financial asset, including derivative financial instruments, in the balance sheet.

Counterparties to transactions involving derivative financial instruments are large Australian and international banks with whom the Group has a signed netting agreement. Management does not expect any counterparty to fail to meet its obligations.

The Group's policy is to provide financial guarantees only to wholly owned subsidiaries. Details of the Deed of Cross Guarantee are provided in note 5c.

#### LIQUIDITY RISK

The liquidity position of the Group is continuously managed using cash flow forecasts to ensure sufficient liquid funds are available to meet its financial commitments in a timely and cost-effective manner. The Group maintains over \$530 million available liquidity, 13.0x interest coverage (2023: 16.4x), and weighted average debt maturity of 4.8 years as at 31 March 2024 (2023: 5.8years).

The Group is party to bilateral debt facility and long-term note agreements, which provide funding for acquisitions and working capital (refer to note 3c), and, since year-end, has entered into new additional three-year bilateral revolving bank facilities totalling US\$300 million (\$460.9 million), which have been finalised in April 2024 (refer to note 7e).

Note 4c details the repayment obligations with respect to the amount of the facilities and derivatives used.

## MARKET RISK

### Interest rate risk

Interest rate risk is the risk that the Group's financial position and performance will be adversely affected by movements in interest rates. Interest rate risk on cash and short-term deposits is not considered to be a material risk due to the short-term nature of these financial instruments.

The Group's interest rate risk arises from long-term debt. Floating rate debt exposes the Group to cash flow interest rate risk and fixed-rate debt exposes the Group to fair value interest rate risk. Interest rate risk is managed by maintaining an appropriate mix of fixed and floating rate debt. The Group enters into interest rate swaps to manage the ratio of fixed-rate debt to floating-rate debt. Hedging is undertaken against specific rate exposures only, as disclosed in note 4c.

### Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures.

Foreign exchange risk arises from future purchase and sales commitments and assets and liabilities that are denominated in a currency that is not the functional currency of the respective Group's entities. Measuring the exposure to foreign exchange risk is achieved by regularly monitoring and performing sensitivity analysis on the Group's financial position.

The Group may enter into forward foreign exchange contracts (FECs) to hedge certain forecast purchase commitments denominated in foreign currencies (principally US dollars). The terms of these commitments are generally less than three months. The amount of forecast purchases is estimated based on current conditions in foreign markets, customer orders, commitments to suppliers and experience.

The Group has borrowed funds in foreign currencies to hedge its net investments in foreign operations. The Group has United States dollar, Canadian dollar, Euro, and Great British Pound Sterling denominated borrowings designated as hedges of the Group's net investments in subsidiaries with the same functional currencies.

### Capital management

Capital comprises equity attributable to equity holders, loans and borrowings and cash and cash equivalents.

Capital management involves the use of corporate forecasting models, which facilitates analysis of the Group's financial position, including cash flow forecasts to determine future capital management requirements. Capital management is undertaken to ensure a secure, cost-effective and flexible supply of funds is available to meet the Group's operating and capital expenditure requirements, including returns to shareholders. The Group monitors gearing and treasury policy breaches and exceptions. The gearing ratio (net debt to net debt plus equity) as at balance date is 49.5% (2023: 42.6%).

The Group maintains a stable capital base from which it can pursue its growth aspirations, while maintaining a flexible capital structure that allows access to a range of debt and equity markets to both draw on and use to repay capital.

## 4b. Capital and reserves

### RECONCILIATION OF MOVEMENT IN CAPITAL

In millions of AUD	<b>Consolidated</b>	
	<b>2024</b>	<b>2023</b>
<b>Issued and paid-up share capital</b>		
484,167,684 ordinary shares fully paid (2023: 484,167,684)	1,325.9	1,326.1
Movements in ordinary share capital		
Balance at beginning of year	1,326.1	1,321.0
Shares issued under dividend reinvestment plan (456,340 @ \$11.59 per share)	-	5.3
8,966 Net Treasury shares (purchased), vested and issued to employees (2023: - 10,418)	(0.2)	(0.2)
Balance at end of year	1,325.9	1,326.1

As at the end of year, the total number of treasury shares held by the ALS Limited LTI Plan Trust was 72,454 (2023: 63,488). These treasury shares are held by the Trust to meet the Company's future anticipated equity-settled performance rights obligations in respect of the LTI Plan.

## TERMS AND CONDITIONS

Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings.

In the event of winding up of the Company, ordinary shareholders rank after creditors and are entitled to the net proceeds of liquidation.

## RESERVES

The foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations where their functional currency is different to the presentation currency of the reporting entity, as well as from the translation of liabilities or changes in fair value of derivatives that hedge the Company's net investment in a foreign subsidiary. The employee share-based awards reserve comprises the cumulative amount, recognised as an employee expense to date, of the fair value at grant date of share-based, share-settled awards granted to employees. Refer to notes 1d and 8a.

Other reserves comprise the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

## DIVIDENDS

Dividends recognised in the current year by the Company are:

In millions of AUD	Cents per share	Franked amount (cents)	Total amount	Date of payment
<b>2024</b>				
Interim 2024 ordinary	19.6	3.9	94.9	14 Dec 23
Final 2023 ordinary	19.4	1.9	93.9	6 Jul 23
			<u>188.8</u>	
<b>2023</b>				
Interim 2023 ordinary	20.3	-	98.3	16 Dec 22
Final 2022 ordinary	17.0	5.1	82.2	4 Jul 22
			<u>180.5</u>	
Dividend declared after the end of the financial year:				
Final 2024 ordinary	19.6	3.9	94.9	2 Jul 24

The franked components of all dividends paid or declared since the end of the previous financial year were franked based on a tax rate of 30.0%.

In millions of AUD	Consolidated	
Dividend franking account	2024	2023
30% franking credits available to shareholders of ALS Limited for subsequent financial years	2.7	(7.8)

The above available amounts are based on the balance of the dividend franking account at year-end adjusted for:

- franking credits/debits that will arise from the payment/receipt of current tax liabilities/assets
- franking debits that will arise from the payment of dividends recognised as a liability at the year-end
- franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year-end; and
- franking credits that the entity may be prevented from distributing in subsequent years.

## ACCOUNTING POLICY

### Transaction costs

Transaction costs of an equity transaction are accounted for as a deduction from equity, net of any related income tax benefit.

### Dividends

Dividends are recognised as a liability in the period in which they are declared.

## 4c. Financial instruments

### LIQUIDITY RISK

Contractual maturities for financial liabilities on a gross cash flow basis are analysed below:

#### CONSOLIDATED

As at 31 March 2024

In millions of AUD	6 months or less	6 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	Total
Trade and other payables	461.6	-	-	-	-	461.6
Lease liabilities	45.7	42.1	75.2	167.7	108.6	439.3
Long term notes	20.1	20.0	40.0	338.7	942.2	1,361.0
Bank loans	249.4	6.6	60.6	111.4	-	428.0
Contingent consideration and deferred payments relating to acquisitions	19.8	26.0	7.7	0.9	-	54.4
<b>Total</b>	<b>796.6</b>	<b>94.7</b>	<b>183.5</b>	<b>618.7</b>	<b>1,050.8</b>	<b>2,744.3</b>

#### CONSOLIDATED

As at 31 March 2023

In millions of AUD	6 months or less	6 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	Total
Trade and other payables	346.3	-	-	-	-	346.3
Lease liabilities	31.0	27.3	46.4	93.6	80.8	279.1
Long term notes	13.5	13.5	27.0	80.9	952.0	1,086.9
Bank loans	6.8	130.6	138.9	108.6	-	385.0
Contingent consideration and deferred payments relating to acquisitions	10.5	27.4	29.0	1.0	-	67.9
<b>Total</b>	<b>408.2</b>	<b>198.8</b>	<b>241.3</b>	<b>284.1</b>	<b>1,032.8</b>	<b>2,165.2</b>

### CURRENCY RISK

The Group's exposure to foreign currency risk at balance date was as follows, based on notional amounts:

#### CONSOLIDATED

In millions of AUD	2024			
	USD	CAD	EUR	GBP
Trade and other receivables	15.9	-	10.9	0.7
Cash at bank	36.6	0.2	8.2	0.7
Long term notes	(30.7)	(119.0)	(215.2)	(67.8)
Bank loan	-	-	(51.3)	-
Trade and other payables	(2.6)	(0.0)	(1.0)	(0.1)
Net balance sheet exposure	19.1	(118.8)	(248.3)	(66.5)

The following exchange rates against the Australian dollar applied at 31 March:

#### CONSOLIDATED

In millions of AUD	USD	CAD	EUR	GBP	31 March spot rate	
					2024	2023
Trade and other receivables	17.8	-	6.0	1.2		
Cash at bank	40.2	2.3	6.5	(2.3)	USD	0.65094 0.66986
Long term notes	(29.9)	(27.6)	(129.9)	(64.6)	CAD	0.88260 0.90636
Bank loan	-	-	(178.6)	-	EUR	0.60412 0.61579
Trade and other payables	(2.9)	(0.1)	(0.6)	0.1	GBP	0.51626 0.54160
Net balance sheet exposure	25.2	(25.4)	(296.6)	(65.7)		

## SENSITIVITY ANALYSIS

A 10% strengthening of the Australian dollar against the above currencies at 31 March would have increased (decreased) profit before income tax and equity by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2023. The sensitivity of equity is calculated by considering the effect of any associated cash flow hedges and hedges of a net investment in foreign operation at 31 March for the effects of the assumed changes of the underlying risk.

In millions of AUD	Consolidated		In millions of AUD	Consolidated	
As at 31 March 2024	Profit	Equity	As at 31 March 2023	Profit	Equity
USD	(4.5)	2.8	USD	(5.0)	2.7
CAD	(0.0)	10.8	CAD	(0.2)	2.5
EUR	(1.7)	24.2	EUR	(1.1)	28.0
GBP	(0.1)	6.2	GBP	0.1	5.9
	(6.3)	44.0		(6.2)	39.1

A 10% weakening of the Australian dollar against the above currencies at 31 March would have increased (decreased) profit before income tax and equity by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2023.

In millions of AUD	Consolidated		In millions of AUD	Consolidated	
As at 31 March 2024	Profit	Equity	As at 31 March 2023	Profit	Equity
USD	5.5	(3.4)	USD	6.1	(3.3)
CAD	0.0	(13.2)	CAD	0.2	(3.1)
EUR	2.0	(29.6)	EUR	1.3	(34.3)
GBP	0.1	(7.5)	GBP	(0.1)	(7.2)
	7.7	(53.8)		7.5	(47.9)

## INTEREST RATE RISK

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

Consolidated	2024	2023	2024	2023
In millions of AUD	Fixed-rate instruments		Variable-rate instruments	
Financial assets	-	-	299.9	179.6
Financial liabilities	(1,467.8)	(1,205.8)	(404.2)	(242.3)
	(1,467.8)	(1,205.8)	(104.3)	(62.7)

## SENSITIVITY ANALYSIS

### Fair value sensitivity analysis for fixed-rate instruments

The Group has designated interest rate contracts as hedging instruments under a fair-value hedge accounting model in relation to its fixed-rate long-term notes. The interest rate contracts swap the fixed interest payable on a portion of the loan notes to variable interest rates for the term of the debt. In accordance with the Group's accounting policy (refer to note 3d) changes in fair value of the interest rate contracts together with the change in fair value of the debt arising from changes in interest rates are recognised in the profit and loss (to the extent the fair value hedge is effective). In 2024, the change in fair value of interest rate contracts was \$nil million (2023: Nil) and was offset in the Group's profit and loss statement by an equal amount relating to the change in fair value of the hedged risk. A change of 50 basis points in interest rates at the reporting date would not materially impact the Group's profit and loss before income tax or equity (2023: Nil).

#### Cash flow sensitivity analysis for variable rate instruments

A change of 50 basis points in interest rates at the reporting date would have increased (decreased) profit before income tax and equity by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2023.

Consolidated In millions of AUD	As at 31 March 2024				As at 31 March 2023			
	Profit		Equity		Profit		Equity	
	50 bp increase	50 bp decrease	50 bp increase	50 bp decrease	50 bp increase	50 bp decrease	50 bp increase	50 bp decrease
Variable-rate instruments	(0.5)	0.5	-	-	(0.3)	0.3	-	-
Cash flow sensitivity (net)	(0.5)	0.5	-	-	(0.3)	0.3	-	-

#### Fair values of financial instruments

The Group's financial assets and liabilities are included in the balance sheet at amounts that approximate fair values except fixed-rate debt which has a fair value of \$945.3 million (2023: \$929.8 million). The basis for determining fair values is disclosed in note 7c. The fair value at 31 March 2024 of derivative liability which are the Group's only financial instruments carried at fair value, was a net loss of \$0.4 million (2023: \$4.8 million loss) measured using Level 2 valuation techniques as defined in the fair value hierarchy shown in note 7c. The Group does not have any financial instruments that are categorised as Level 1 in the fair value hierarchy.

#### 4d. Contingencies

##### ALS Coal Australian Superintending and Certification Unit

In February 2020 and April 2020, the Group reported to shareholders that certificates of analysis issued by the Group's Coal Superintending and Certification Unit were amended without proper justification.

In late 2023, the Group received notification of a Federal Court preliminary discovery application in New South Wales commenced on behalf of prospective applicants. The applicants are seeking procedural orders for discovery of various documents pertaining to coal shipments involving various Korean power entities to assist them to determine whether they may have the right to obtain relief against the Group and other prospective respondents.

The Group is responding appropriately to the preliminary proceeding application.

Should any matters be brought in future periods seeking to obtain relief against the Group, these will be thoroughly assessed by the Group and vigorously defended. No provision has been made in the financial statements with respect to this matter.

Other than the above matter, the Directors are of the opinion that there are no material contingent liabilities at 31 March 2024.

#### 4e. Capital commitments

In millions of AUD	Consolidated	
	2024	2023
<b>Capital expenditure commitments</b>		
Plant and equipment contracted but not provided for and payable within one year	51.7	26.1

#### 4f. Leases

##### LEASES AS LESSEE

The Group leases many assets including property, vehicles, laboratory and office equipment.

Carrying amounts of the Group's right-of-use assets and lease liabilities and the movement during the period:

In millions of AUD	Right-of-use assets				Lease liabilities
	Property	Vehicles	Equipment	Total	
As at 1 April 2023	170.4	10.1	51.2	231.7	245.6
Additions	49.2	8.7	16.6	74.5	73.9
Additions through acquisitions	117.0	0.5	2.3	119.7	133.1
Amortisation	(47.5)	(6.3)	(9.2)	(63.0)	-
Interest					9.0
Payments					(70.0)
FX	4.7	-	0.1	4.8	5.3
<b>As at 31 March 2024</b>	<b>293.8</b>	<b>13.0</b>	<b>61.0</b>	<b>367.8</b>	<b>396.9</b>
As at 1 April 2022	159.2	13.3	26.3	198.8	213.2
Additions	41.0	4.5	31.2	76.7	68.1
Additions through acquisitions	1.5	0.1	0.3	1.9	4.2
Amortisation	(42.5)	(8.2)	(6.6)	(57.3)	-
Interest					8.0
Payments					(60.4)
FX	11.2	0.4	0.0	11.6	12.5
<b>As at 31 March 2023</b>	<b>170.4</b>	<b>10.1</b>	<b>51.2</b>	<b>231.7</b>	<b>245.6</b>

The Group recognised rent expense from short-term leases of \$5.9 million (2023: \$4.3 million) and leases of low-value assets of \$1.3 million (2023: \$1.8 million) for the year ended 31 March 2024.

**Maturity analysis - contractual undiscounted cash flows:**

In millions of AUD	Consolidated	
	2024	2023
Due up to one year	87.8	58.3
Due between one and five years	242.9	140.0
Due after five years	108.6	80.8
Total undiscounted lease liabilities at period end	439.3	279.1
Lease liabilities included in the balance sheet at period end		
Current	78.1	51.2
Non-current	318.8	194.4
	396.9	245.6

ACCOUNTING POLICY

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group assesses whether:

- the contract involves the right to use of an identified asset - this may be specified explicitly and should be physically distinct or represent substantially all the capacity of a physically distinct asset (if the supplier has a substantive substitution right, then the asset is not identified).
- the Group has the right to obtain substantially all the economic benefits from the use of the asset throughout the period of use; and
- the Group has the right to direct the use of the asset.

The Group has the right to control an asset when it has the decision-making rights that are most relevant to changing how and for what purpose the asset is used. In rare cases where the decision about how and for what purpose the asset is used is predetermined, the Group has the right to direct the use of the asset if either:

- the Group has the right to operate the asset; or
- the Group designed the asset in a way that predetermines how and for what purpose it will be used.

At inception or reassessment of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component based on their relative stand-alone prices.

However, for leases of land and buildings in which it is a lessee, the Group does not separate non-lease components and account for these lease and non-lease components as a single lease component.

### Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease, i.e. the date the underlying asset is available for use. Right-of-use assets are measured at cost, less any accumulated amortisation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of the right-of-use asset comprises the initial lease liability amount, initial direct costs incurred when entering in the lease less lease incentives received and an estimate of the costs to be incurred in dismantling and removing the underlying asset and restoring the site on which it is located, to the condition required by the terms and conditions of the lease.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are amortised on a straight-line basis over the shorter of its estimated useful life and the lease term.

An impairment review is undertaken for any right-of-use assets that show indicators of impairment, and an impairment loss is recognised against any right-of-use lease asset that is impaired.

### Lease liabilities

The lease liability is measured at the present value of the fixed and variable lease payments made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group. Lease payments are apportioned between the finance charged and reduction of the lease liability using the incremental borrowing rate at lease commencement date.

### Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. It also applies the lease of low-value assets recognition exemption to leases that are considered of low value (less than A\$7,000). Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

### Leases as lessor

The Group leases out its investment property held under operating lease (see note 2f). During the year ended 31 March 2024, A\$2.2 million was recognised as rental income in the profit and loss statement (2023: A\$2.2 million).

## 5. GROUP STRUCTURE

**This section provides information about the Group's structure. Where relevant the accounting policies that have been applied and significant estimates and judgements made is included with each note.**

- 5a. Acquisition of subsidiaries
- 5b. Global operating entities and ultimate parent
- 5c. Deed of cross guarantee
- 5d. Parent entity disclosures

### 5a. Acquisition of subsidiaries

#### BUSINESS COMBINATIONS

In millions of  
AUD

2024	Interest acquired	Date acquired	Consideration paid
Indtech Instruments Private Limited	92%	Sep 23	18.8
Algoritmos y Mediciones Ambientales SpA	100%	Dec 23	29.3
Nuvisan	Remaining 51%	Mar 24	-
Other			28.3
			<hr/> 76.3

Included in trade and other payables and other non-current liabilities is contingent consideration of A\$15.5 million relating to above acquisitions as at 31 March 2024.



If the acquisitions had occurred on 1 April 2023, management estimates that the Group's revenue from continuing operations would have been \$2,738.4 million and net profit after tax from continuing operations would have increased by \$3.2 million to \$18.2 million.

In millions of  
AUD

2023	Interest acquired	Date acquired	Consid- eration paid
HRL Group	100%	Jul 2022	79.7
Servicios de Ingenieria y Ambiente S.A.S.	100%	Nov 2022	18.4
Reliance Clinical Testing Services, Inc.	100%	Nov 2022	20.3
ALS GoldSpot Discoveries Ltd.	100%	Dec 2022	28.7
Other			51.4
			<u>198.5</u>

Included in trade and other payables and other non-current liabilities is deferred and contingent liabilities of \$20.5 million as at 31 March 2023.

The purchase price allocation was finalised in FY24, which resulted in retrospective reduction in goodwill of \$6.5 million, and increases in deferred tax liabilities of \$2.4 million, customer relationships of \$6.2 million and brand names of \$2.7 million.

#### Indtech Instruments Private Limited

In millions of AUD

Fair value\*  
2024

Property, plant and equipment	4.1
Trade and other receivables	2.6
Cash and cash equivalents	0.7
Inventories	0.2
Trade and other payables	(1.1)
Net identifiable assets and liabilities	6.5
Intangibles on acquisition	12.3
Paid in cash	18.8
Cash (acquired)	(0.7)
Net cash outflow	18.1

\* This acquisition has been recognised on a provisional basis.

In September 2023, the Group acquired 92% of the issued capital of Indtech Instruments Private Limited. The cash purchase consideration was \$18.8 million. The acquired net tangible assets were \$6.5 million. In addition to the acquired net tangible assets, goodwill (non-deductible for tax) of \$12.3 million was recognised.

The acquisition has been accounted for using the acquisition method. The consolidated financial statements include the results of Indtech Instruments Private Limited for the seven-month period from the acquisition date. All acquired amounts were recorded on a provisional basis at 31 March 2024.

Directly attributable transaction costs of \$0.4 million relating to this acquisition were included in administration and other expenses in the profit and loss statement. In the period to 31 March 2024, Indtech Instruments Private Limited contributed revenue of \$3.4 million and a net profit after tax of \$2.4 million to the consolidated net profit after tax for the year.

Indtech Instruments Private Limited was acquired for the purpose of broadening the pharma reach of the Group's existing Asian Life Sciences division. The goodwill recognised on acquisition is attributable mainly to skills and technical talent of the acquired business' workforce and the synergies expected to be achieved from integrating the company into the Group's existing business. The goodwill is not expected to be deductible for income tax purposes.

#### Algoritmos y Mediciones Ambientales SpA

In millions of AUD

Fair value\*  
2024

Property, plant and equipment	5.3
ROU assets	1.7
Trade and other receivables	5.7
Inventories	0.4
Identifiable intangible assets	0.9
Cash and cash equivalents	0.1
Trade and other payables	(2.7)
Interest bearing loans	(2.4)
Deferred tax liability	(0.1)
Lease liabilities	(1.9)
Employee benefits	(0.5)
Net identifiable assets and liabilities	6.5
Intangibles on acquisition	22.8
Total consideration	29.3
Deferred consideration	(11.2)
Paid in cash	18.1
Cash (acquired)	(0.1)
Net cash outflow	18.0

\*This acquisition has been recognised on a provisional basis.

In December 2023, the Group acquired 100% of the issued capital of Algoritmos y Mediciones Ambientales SpA. The cash purchase consideration was \$18.1 million. The acquired net tangible assets were \$6.5 million. In addition to the acquired net tangible assets, intangibles (non-deductible for tax) of \$22.8 million was recognised.

The acquisition has been accounted for using the acquisition method. The consolidated financial statements include the results of Algoritmos y Mediciones Ambientales SpA for the four-month period from the acquisition date.

Directly attributable transaction costs of \$0.3 million relating to this acquisition were included in administration and other expenses in the profit and loss statement. In the period to 31 March 2024 Algoritmos y Mediciones Ambientales SpA contributed revenue of \$7.1 million and a net profit after tax of \$0.6 million to the consolidated net profit after tax for the year.

Algoritmos y Mediciones Ambientales SpA was acquired for the purpose of broadening the environmental service reach of the Group's existing South American Life Sciences division. The goodwill recognised on acquisition is attributable mainly to skills and technical talent of the acquired business' workforce and the synergies expected to be achieved from integrating the company into the Group's existing business. The goodwill is not expected to be deductible for income tax purposes.

## Nuvisan

In millions of AUD

Fair value\*

2024

Property, plant and equipment	31.3
Trade and other receivables	91.0
ROU assets	118.1
Cash and cash equivalents	10.7
Software	5.2
Identifiable intangible assets	7.5
Inventories	4.1
Deferred tax assets/(liabilities)	3.3
Interest bearing liabilities	(1.7)
Lease liabilities	(131.2)
Income tax liabilities	(0.1)
Trade and other payables	(98.3)
Employee benefits	(11.7)
Net identifiable assets and liabilities	28.2
Acquisition date fair value of initial 49% interest	(24.4)
Consideration for 51%	-
Gain on bargain purchase	3.8

\*This acquisition has been recognised on a provisional basis.

On 25 March 2024 the Group announced that it has agreed with the majority shareholder, Nuvisan Pharma Holdings (GmbH), to acquire the remaining 51% interest in Nuvisan with EUR1 consideration transferred and took control from this date.

The acquired net tangible assets were \$20.7 million. In addition to the acquired net tangible assets, brand names and customer relationships of \$7.5 million were recognised.

A provisional bargain purchase gain of \$3.8 million has been recognised in the Group's consolidated statement of comprehensive income for the year ended 31 March 2024 as the provisional fair value of the net assets of the acquired business is greater than the consideration.

At 31 March 2024 Nuvisan operated defined benefit pension liability funds. A provisional assessment by an independent actuary of these funds indicated that the position of the funds was as follows at 31 March 2024:

In millions of AUD

	Nuvisan GmbH	Nuvisan ICB
# of separate plans active in legal entity	6	18
Sum of defined benefit obligation	(15.2)	(109.6)
Sum of fund assets to meet obligation	4.9	115.2
Net (deficiency/surplus)	(10.3)	5.6

The acquisition of Nuvisan has been achieved in stages which required a remeasurement of the previously held interests in the acquiree when applying the acquisition method. The consolidated financial statements include the balance sheet of Nuvisan as at 31 March 2024.

Directly attributable transaction costs of \$0.6 million relating to this acquisition were included in administration and other expenses in the profit and loss statement. Before obtaining control, Nuvisan losses were accounted for using the equity method. Refer note 2i.

Nuvisan was acquired for the purpose of broadening the pharma reach of the Group's European division.

### Other acquirees' net assets at acquisition dates

In millions of AUD	Fair value* 2024	Fair value 2023
Property, plant and equipment	3.4	22.5
ROU assets	-	1.9
Trade and other receivables	4.1	15.3
Inventories	0.1	2.8
Cash and cash equivalents	1.3	7.0
Identifiable intangible assets	0.2	12.2
Investment in equity accounted entity	-	3.3
Income Tax assets/(liabilities)	0.3	(0.3)
Deferred tax assets/(liabilities)	-	(3.1)
Employee benefits	(0.2)	(1.9)
Interest bearing liabilities	(1.6)	(8.5)
Trade and other payables	(3.2)	(9.6)
Lease liabilities	(0.1)	(4.2)
Net identifiable assets and liabilities	4.3	37.4
Intangibles on acquisition	23.9	164.8
Total consideration	28.3	202.2
Contingent consideration	(4.4)	(20.5)
Paid in cash	23.9	181.7
Cash (acquired)	(1.3)	(7.0)
Net cash outflow	22.6	174.7

\*These acquisitions have been recognised on a provisional basis.

Directly attributable transaction costs of \$1.4 million (2023: \$3.1 million) relating to these acquisitions were included in administration and other expenses in the profit and loss statement. In the period to 31 March 2024 the other acquirees contributed revenue of \$10.7 million (2023: \$18.1 million) and a net profit after tax of \$2.0 million (2023: \$1.0 million) to the consolidated net profit after tax for the year.

The goodwill recognised on acquisition is attributable mainly to skills and technical talent of the acquired business' workforce and the synergies expected to be achieved from integrating the company into the Group's existing business.

### ACCOUNTING POLICY - BUSINESS COMBINATIONS

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit and loss. The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Transaction costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured, and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit and loss. When share-based payment awards (replacement awards) are required to be exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination.

This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

In determining the fair value of identifiable net assets acquired, the Group considers the existence of identifiable intangible assets such as brand names, trademarks, customer contracts and relationships, and in-process research and development intangible assets. Where material, these items are recognised separately from goodwill.

### 5b. Global operating entities and ultimate parent

The controlled entities disclosed are limited to those entities with a contribution to Group consolidated revenue of at least 1.0%, but also includes the main operating legal entity in every country where the Group has permanent operations, even where such legal entity represents less than 1.0% of the Group consolidated revenues. The list also includes major borrowers but excludes dormant and pure sub-holding entities.

Country of incorporation	Parent entity
Australia	ALS Limited

Country of Incorporation	Controlled entities
Argentina	ALS Argentina S.A.
Australia	ACIRL Proprietary Ltd
Australia	ACIRL Quality Testing Services Pty Ltd
Australia	ALS Metallurgy Pty Ltd ATF Amtec Unit Trust
Australia	Australian Laboratory Services Pty Ltd
Australia	ALS Water and Hydrographics Pty Ltd
Australia	MinAnalytical Laboratory Services Australia Pty Ltd
Bolivia	ALS Bolivia Ltda
Botswana	ALS Laboratory Botswana (Pty) Ltd
Brazil	ALS AMBIENTAL Ltda
Burkina Faso	ALS Burkina SARL
Cambodia	Australian Laboratory Services (ALS) (Cambodia) Co., Ltd.
Canada	ALS Canada Ltd.
Chile	ALS Patagonia S.A.
China	ALS Chemex (Guangzhou) Ltd
Colombia	ALS Life Sciences Colombia S.A.S.
Czech Republic	ALS Czech Republic s.r.o.
Denmark	ALS Denmark AS

Country of Incorporation	Controlled entities
Dominican Republic	ALS Dominican Republic SAS
Ecuador	ALS ECUADOR ALSECU S.A.
Egypt	Australian Laboratory Services Company
England	ALS Inspection UK Limited
England	ALS Laboratories (UK) Ltd
Ethiopia	ALS Services PLC
Finland	ALS Finland OY
France	Nuvisan France S.a.r.l.
Germany	Invitek Molecular GmbH
Germany	Nuvisan GmbH
Germany	Nuvisan ICB GmbH
Ghana	ALS Ghana Limited
Greenland	ALS Greenland ApS
Hong Kong	ALS Technichem (HK) Pty Ltd
India	ALS Testing Services India Private Limited
Ireland	OMAC Laboratories Limited
Italy	ALS Italia S.r.l.
Ivory Coast	ALS Ivory Coast SARL
Kazakhstan	ALS KazLab LLP
Laos	Australian Laboratory Services (Lao) Ltd
Mali	Group de Laboratoire ALS MALI SARL
Mexico	ALS Chemex de Mexico S.A. de C.V.
Mexico	Laboratorio de Control ARJ, S. A. de C. V.
Mongolia	ALS Group LLC
Mozambique	ALS Inspection Mozambique Service, LDA
Myanmar	ALS Testing Services Company Limited
Namibia	ALS Laboratory Namibia (Proprietary) Ltd
Netherlands	ALS Inspection Netherlands BV
New Zealand	Analytica Laboratories Limited
Norway	ALS Laboratory Group Norway AS
Panama	ALS Panama S.A.
Peru	ALS LS PERU S.A.C.
Peru	ALS Peru S.A.
Poland	ALS Food & Pharmaceutical Polska Sp. z.o.o.
Portugal	ALS Life Sciences Portugal, SA
Romania	ALS Romania S.R.L
Russia	ALS Chita Laboratory LLC
Scotland	ALS Petrophysics Limited
Senegal	ALS Senegal SUARL
Serbia	ALS Laboratory Services DOO BOR

Country of Incorporation	Controlled entities
Singapore	ALS Technichem (S) Pte Ltd
Slovakia	ALS SK, s.r.o.
South Africa	ALS Chemex South Africa (Proprietary) Ltd
South Korea	ALS Inspection South Korea Limited
Spain	Aquimisa S.L.
Sudan	Australian Laboratory Services Co. Ltd.
Suriname	Australian Laboratory Services Suriname N.V.
Sweden	ALS Scandinavia AB
Thailand	ALS Laboratory Group (Thailand) Co Ltd
Turkey	ALS Laboratory Services Limited Sirketi
USA	ALS Group USA, Corp
USA	ALS Services USA, Corp
USA	ALS Testing Services Group USA
USA	ALS USA Inc
Uzbekistan	ALS Testing Toshkent LLC
Zambia	Australian Laboratory Group (Zambia) Limited

## ACCOUNTING POLICY - CONSOLIDATED ENTITIES

### Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to or has rights to variable returns from its involvement with the entity and can affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

### Associates and joint ventures

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Joint ventures are those entities over whose activities the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in associates and joint ventures are accounted for using the equity method. They are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and Other Comprehensive Income of equity accounted investees, until the date on which significant influence or joint control ceases.

### Non-controlling interests

Acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognised as stemming from such transactions. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners. Adjustments to non-controlling interest are based on a proportionate amount of the net assets of the subsidiary. No adjustments are made to goodwill and no gain or loss is recognised in profit or loss.

### Transactions eliminated on consolidation

Intra-group balances and any unrealised gains and losses or income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

Unrealised gains arising from transactions with associates and joint ventures are eliminated to the extent of the Group's interest in the entity with adjustments made to the "Investments accounted for using the equity method" and "Share of net profit of associates and joint ventures accounted for using the equity method" accounts.

### 5c. Deed of cross guarantee

Pursuant to ASIC Corporations (Wholly owned Companies) Instrument 2016/785 dated 28 September 2016, the wholly owned subsidiaries listed below are relieved from the Corporations Act 2001 requirements for preparation, audit and lodgement of financial reports, and Directors' reports.

The subsidiaries subject to the Deed are:

- ACIRL Proprietary Limited
- ACIRL Quality Testing Services Pty Ltd
- ALS Group Finance Pty Ltd
- ALS Industrial Australia Pty Ltd
- ALS Industrial Holdings Pty Ltd
- ALS Industrial Power Services Pty Ltd
- ALS Metallurgy Holdings Pty Ltd
- ALS Metallurgy Pty Ltd
- ALS Metallurgy Pty Ltd atf Ammtec Unit Trust
- ALS Russian Holdings Pty Ltd
- ALS South American Holdings Pty Ltd
- ALS Water and Hydrographics Pty Ltd
- Australian Laboratory Services Pty Ltd
- HRL Holdings Ltd
- Marc Technologies Pty Ltd

- Marc Technologies Pty Ltd atf Marc Unit Trust
- MinAnalytical Laboratory Services Australia Pty Ltd
- OCTFOLIO Pty Ltd
- OCTIEF Pty Ltd

It is a condition of the Class Order that the Company and each of the subsidiaries enter into a Deed of Cross Guarantee. The effect of the Deed is that the Company guarantees to each creditor payment in full of any debt in the event of winding up of any of the subsidiaries under certain provisions of the Corporations Act 2001.

If a winding up occurs under other provisions of the Act, the Company will only be liable if after six months any creditor has not been paid in full. The subsidiaries have also given similar guarantees if the Company is wound up.

A consolidated profit and loss statement, consolidated statement of comprehensive income and consolidated balance sheet, comprising the Company and subsidiaries which are a party to the Deed, after eliminating all transactions between parties to the deed of cross guarantee, at 31 March 2024 is set out below.

#### Summary profit and loss statement and retained profits

In millions of AUD	Consolidated	
	2024	2023
Profit before tax	202.4	143.8
Income tax expense	(22.2)	(17.8)
Profit after tax	180.1	126.0
Retained profits at beginning of year	(78.5)	(3.9)
Retained earnings adjustment <sup>33</sup>	(2.4)	(16.9)
Dividends recognised during the year	(190.6)	(183.7)
Retained profits at end of year	(91.4)	(78.5)

#### Statement of comprehensive income

In millions of AUD	Consolidated	
	2024	2023
Profit for the period	180.1	126.0
Total comprehensive income for the period	180.1	126.0

#### BALANCE SHEET

In millions of AUD	Consolidated	
	2024	2023
<b>Assets</b>		
Cash and cash equivalents	31.9	37.0
Trade and other receivables	130.5	115.1
Inventories	10.4	9.4
Other	9.8	11.3
<b>Total current assets</b>	<b>182.6</b>	<b>172.8</b>
Receivables	239.1	202.2
Investments accounted for using the equity method	23.7	22.0
Investment property	13.4	9.8
Deferred tax assets	38.6	35.8
Property, plant and equipment	184.2	164.5
Right-of-use assets	71.9	57.7
Intangible assets	362.1	362.4
Other investments	1,630.0	1,603.8
<b>Total non-current assets</b>	<b>2,563.2</b>	<b>2,477.0</b>
<b>Total assets</b>	<b>2,745.8</b>	<b>2,649.9</b>
<b>Liabilities</b>		
Trade and other payables	67.0	69.1
Loans and borrowings	17.4	16.8
Income tax payable	5.0	10.7
Employee benefits	32.6	31.0
<b>Total current liabilities</b>	<b>121.9</b>	<b>127.6</b>
Loans and borrowings	1,193.2	1,250.5
Employee benefits	5.3	4.1
Other	181.5	13.8
<b>Total non-current liabilities</b>	<b>1,380.0</b>	<b>1,268.4</b>
<b>Total liabilities</b>	<b>1,501.9</b>	<b>1,396.0</b>
<b>Net assets</b>	<b>1,243.9</b>	<b>1,253.9</b>
<b>Equity</b>		
Share capital	1,325.9	1,326.1
Reserves	9.3	6.3
Retained earnings	(91.4)	(78.5)
<b>Total equity</b>	<b>1,243.9</b>	<b>1,253.9</b>

<sup>33</sup> Represents amounts taken directly to retained earnings.

## 5d. Parent entity disclosures

### Result of parent entity

In millions of AUD	2024	2023
Profit for the period	330.4	162.1
Total comprehensive income for the period	330.4	162.1

### Financial position of parent entity at year end

In millions of AUD	2024	2023
Current assets	21.0	20.8
Total assets	2,016.0	1,988.6
Current liabilities	14.0	20.3
Total liabilities	593.3	708.6
Net assets	1,422.7	1,280.0
Share capital	1,325.9	1,326.1
Reserves	9.3	6.2
Retained earnings	87.5	(52.3)
Total equity	1,422.7	1,280.0

### Parent entity capital commitments

In millions of AUD	2024	2023
Plant and equipment contracted but not provided for and payable within one year	0.3	-
	0.3	-

Parent entity guarantees in respect of the debts of its subsidiaries. The Company is party to financing facilities and a deed of cross guarantee under which it guarantees the debts of a number of its subsidiaries. Refer to notes 3d and 5c for details.

## 6. TAXATION

This section provides information about the Group's income tax expense (including a reconciliation of income tax expense to accounting profit), deferred tax balances and income tax recognised directly in equity. Where relevant the accounting policies that have been applied and significant estimates and judgements made is included with each note.

6a. Income taxes

6b. Deferred tax assets and liabilities

### 6a. Income taxes

In millions of AUD	Consolidated	
Recognised in the profit and loss statement	2024	2023
<b>Current tax expense</b>		
Current year	92.0	101.8
Adjustments for prior years	(0.2)	2.9
	91.8	104.7
<b>Deferred tax expense</b>		
Origination and reversal of temporary differences	14.5	9.7
Total income tax expense in profit and loss statement	106.3	114.4
<b>Reconciliation between tax expense and pre-tax net profit/(loss)</b>		
Profit/(loss) before tax	121.3	390.7
Income tax using the domestic corporation tax rate of 30% (2023: 30%)	36.4	117.2
Difference resulting from different tax rates in overseas countries	(13.2)	(14.3)
	23.2	102.9
<b>Increase in income tax expense due to:</b>		
Non-deductible expenses	2.5	3.4
Non-deductible new market expansion and acquisition related costs	0.9	1.2
Tax losses of subsidiaries not recognised	0.4	0.5
Non-resident withholding tax paid upon receipt of distributions from foreign related parties	4.7	4.7
Non-deductible Nuvisan fair value adjustment	74.5	-
Non-deductible amortisation of intangibles	1.8	1.4
Under/(over) provided in prior years	(0.2)	2.9
	84.6	14.1
<b>Decrease in income tax expense due to:</b>		
Previously unrecognised tax losses used during the year	-	(0.2)
Share of associate entities net profit	(0.5)	(0.8)
Tax exempt revenues	(1.0)	(1.6)
	(1.5)	(2.6)
Income tax expense on pre-tax net profit/(loss)	106.3	114.4
<b>Deferred tax recognised directly in equity</b>		
Relating to hedging reserve	-	1.4
	-	1.4



## 6b. Deferred tax assets and liabilities

### RECOGNISED DEFERRED TAX ASSETS AND LIABILITIES

Deferred tax assets and liabilities are attributable to the following:

<b>Consolidated</b>	<b>Assets</b>		<b>Liabilities</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
In millions of AUD				
Property, plant and equipment	10.0	9.3	19.7	25.7
Unrealised FX losses/(gains)	17.4	12.9	2.8	2.4
Provisions and other payables	44.4	28.6	0.8	0.5
Intangible assets	-	-	26.5	26.9
Unearned revenue	8.4	3.1	-	-
Fair value derivatives	-	-	-	-
Inventories	-	-	3.0	2.7
Other items	15.2	15.9	28.4	12.2
Tax value of loss carry-forwards recognised	4.2	2.4	-	-
Gross deferred tax assets/liabilities	99.6	72.2	81.2	70.4
Set off of tax	(44.5)	(47.9)	(44.5)	(47.9)
Net deferred tax assets/liabilities	55.1	24.3	36.7	22.5

### Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

In millions of AUD	<b>Consolidated</b>	
	<b>2024</b>	<b>2023</b>
Tax losses	40.1	40.7

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits.

## ACCOUNTING POLICY

### Income taxes

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the profit and loss statement except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised in equity or other comprehensive income, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: initial recognition of goodwill, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (except for transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences such as recognition of an ROU asset and a lease liability), and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend.

### Tax consolidation

The Company and its wholly owned Australian resident entities have formed a tax-consolidated group with effect from 1 April 2003 and are therefore taxed as a single entity from that date. The head entity within the tax-consolidated group is ALS Limited.

### Nature of tax funding arrangements

The head entity, in conjunction with other members of the tax-consolidated group, has entered into a tax funding arrangement which sets out the funding obligations of members of the tax-consolidated group in respect of tax amounts. The tax funding arrangements require payments to/from the head entity equal to the current tax liability (asset) assumed by the head entity and any tax-loss deferred tax asset assumed by the head entity, resulting in the head entity recognising an inter-entity payable (receivable) equal in amount to the tax liability (asset) assumed. The inter-entity payables (receivables) are at call.

Contributions to fund the current tax liabilities are payable as per the tax funding arrangement and reflect the timing of the head entity's obligation to make payments for tax liabilities to the relevant tax authorities.

### Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as a current asset or liability in the balance sheet.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority, are classified as operating cash flows.

## 7. OTHER INFORMATION

**This section provides information on items that are not considered to be significant in understanding the financial performance and position of the Group but must be disclosed to comply with the Accounting Standards, the Corporation Act 2001 or the Corporations Regulations.**

- 7a. Basis of preparation
- 7b. Significant accounting policies
- 7c. Determination of fair value
- 7d. Auditor's remuneration
- 7e. Events subsequent to balance date

### 7a. Basis of preparation

#### STATEMENT OF COMPLIANCE

The financial report is a general-purpose financial report which has been prepared in accordance with Australian Accounting Standards ("AASBs") adopted by the Australian Accounting Standards Board ("AASB") and the Corporations Act 2001. The consolidated financial report of the Group also complies with the International Financial Reporting Standards (IFRSs) adopted by the International Accounting Standards Board.

The financial report was authorised for issue by the Directors on 21 May 2024.

#### GOING CONCERN

The financial statements have been approved by the Directors on a going concern basis.

#### BASIS OF MEASUREMENT

The financial report is prepared on the historical cost basis except that derivative financial instruments and liabilities for cash-settled share-based payments are measured at fair value.

#### FUNCTIONAL AND PRESENTATION CURRENCY

The financial report is presented in Australian dollars which is the Company's functional currency. The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' reports) Instrument 2016/191 dated 24 March 2016 and in accordance with that Instrument, amounts in the financial report have been rounded off to the nearest hundred thousand dollars, unless otherwise stated.

#### USE OF ESTIMATES AND JUDGEMENTS

The preparation of a financial report requires judgements, estimates and assumptions to be made, affecting the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, the most significant uses of estimates and judgements are described in notes 2a Trade and other receivables, 2g Intangible assets, 4f Lease, 5a Acquisition of subsidiaries, 6a Income taxes and 6b Deferred tax assets and liabilities.

#### COMPARATIVES

Certain comparative balances have been represented due to discontinued operations.

### 7b. Significant accounting policies

The accounting policies applied by the Group in this Financial report are the same as those applied by the Group in its consolidated financial report as at and for the year ended 31 March 2023.

Accounting policies that apply to specific content in the financial statements have been included within the relevant notes.

Accounting policies that apply across a number of contents in the financial statements are listed below.

## INTERNATIONAL TAX REFORM—PILLAR TWO MODEL RULES – AMENDMENTS TO IAS 12

The amendments to IAS 12 have been introduced in response to the OECD's BEPS Pillar Two rules and include:

- A mandatory temporary exception to the recognition and disclosure of deferred taxes arising from the jurisdictional implementation of the Pillar Two model rules; and
- Disclosure requirements for affected entities to help users of the financial statements better understand an entity's exposure to Pillar Two income taxes arising from that legislation, particularly before its effective date.

The mandatory temporary exception – the use of which is required to be disclosed – applies immediately. The remaining disclosure requirements apply for annual reporting periods beginning on or after 1 January 2023. The impact of the amendments on the Group's consolidated financial statements for the year ended 31 March 2024 are currently being assessed by the Group.

Several other amendments apply for the first time in FY24, but do not have an impact on the consolidated financial statements of the Group.

## IMPAIRMENT

### Financial assets

The Group's primary type of financial assets subject to AASB 9's expected credit loss model is trade receivables. The Group has applied the simplified approach permitted in AASB 9, which requires the use of the lifetime expected loss provision for all receivables, whereas AASB 139 operated under an incurred loss model and would only recognise impairments when there was objective evidence.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in the profit and loss statement.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost, the reversal is recognised in the profit and loss statement.

### Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventories (see note 2c) and deferred tax assets (see note 6b), are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. For goodwill, assets that have an indefinite useful life and intangible assets that are not yet available for use, the recoverable amount is estimated at each balance sheet date.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the profit and loss statement, unless an asset has previously been revalued, in which case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through the profit and loss statement.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to cash-generating units (group of units) and then, to reduce the carrying amount of the other assets in the unit (group of units) on a pro-rata basis.

Goodwill that forms part of the carrying amount of an investment in equity accounted investees is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment is tested for impairment as a single asset when there is objective evidence that the investment may be impaired.

## HEDGING

### Cash flow hedges

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability, or a highly probable forecast transaction, the effective portion of any gain or loss on the derivative financial instrument is recognised in other comprehensive income and presented in the hedging reserve in equity. When the forecast transaction subsequently results in the recognition of a non-financial asset or non-financial liability, or the forecast transaction for a non-financial asset or non-financial liability, the associated cumulative gain or loss is transferred from other comprehensive income and included in the initial cost or other carrying amount of the non-financial asset or liability. In other cases, the amount recognised in other comprehensive income is transferred to the profit and loss statement in the same period that the hedged item affects profit or loss.

The ineffective portion of any change in fair value is recognised immediately in the profit and loss statement.

When a hedging instrument expires or is sold, terminated or exercised, or the entity revokes designation of the hedge relationship, but the hedged forecast transaction is still expected to occur, the cumulative gain or loss at that point remains in equity and is recognised in accordance with the above policy when the transaction occurs. If the hedged transaction is no longer expected to take place, the cumulative unrealised gain or loss recognised in other comprehensive income is recognised immediately in the profit and loss statement.

### Fair value hedges

Changes in the fair value of a derivative hedging instrument designated as a fair value hedge are recognised in the profit or loss. The hedged item also is stated at fair value in respect of the risk being hedged; the gain or loss attributable to the hedged risk is recognised in profit or loss with an adjustment to the carrying amount of the hedged item.

### Economic hedges

Where a derivative financial instrument is not designated in a qualifying hedge relationship, all changes in fair value are recognised in the profit and loss statement.

## FOREIGN CURRENCY

### Foreign currency transactions

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to Australian dollars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the profit and loss statement, except for differences arising on the translation of a financial liability designated as a hedge of the net investment in a foreign operation or qualifying cash flow hedges, which are recognised in other comprehensive income. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to Australian dollars at foreign exchange rates ruling at the dates the fair value was determined.

### Financial statements of foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to Australian dollars at foreign exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated to Australian dollars at rates approximating the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on retranslation are recognised in other comprehensive income and presented in the foreign currency translation reserve (FCTR). When a foreign operation is disposed of, in part or in full, the relevant amount in the FCTR is transferred to profit or loss as part of the profit or loss on disposal. When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognised in other comprehensive income and are presented within equity in the FCTR.

### Hedge of net investment in foreign operations

The Group applies hedge accounting to foreign currency differences arising between the functional currency of the foreign operation and the parent entity's functional currency regardless of whether the net investments are held directly or through an intermediate parent. Foreign currency differences arising on the retranslation of a financial liability designated as a hedge of a net investment in a foreign operation are recognised in other comprehensive income, in the foreign currency translation reserve, to the extent that the hedge is effective. To the extent that the hedge is ineffective, such differences are recognised in the profit and loss statement. When the hedged part of a net investment is disposed of, the associated cumulative amount in equity is transferred to the profit and loss statement as an adjustment to the gain or loss on disposal.

### Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational, financing and investment activities. In accordance with its treasury policy, the Group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

On initial designation of the hedge, the Group formally documents the relationship between the hedging instrument(s) and hedged item(s), including the risk management objectives and strategy in undertaking the hedge transaction, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, whether the hedging instruments are expected to be "highly effective" in offsetting the changes in the fair value or cash flows of the respective hedged items during the period for which the hedge is designated. For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported net income.

Derivative financial instruments are recognised initially at fair value. Subsequent to initial recognition, derivative financial instruments are stated at fair value and changes therein are recognised immediately in the profit and loss statement. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged.

### 7c. Determination of fair value

The following summarises the major methods and assumptions used in estimating the fair values for measurement and disclosure purposes:

#### FAIR VALUE HIERARCHY

In determining fair value measurement for disclosure purposes, the Group uses the following fair value measurement hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation.

#### DERIVATIVES

Forward exchange contracts are marked to market using publicly available forward rates. Interest rate contracts are marked to market using discounted estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate for a similar instrument at the balance sheet date. Where other pricing models are used, inputs are based on market-related data at the balance sheet date.

The put and call option is measured at fair value using market multiples in the Testing, Inspection and Certification (TIC) sector for like businesses at the measurement date.

#### LOANS AND BORROWINGS

Fair value is calculated based on discounted expected future principal and interest cash flows, discounted at the market rate of interest at the measurement date.

### TRADE AND OTHER RECEIVABLES/PAYABLES

For receivables/payables with a remaining life of less than one year, the notional amount is deemed to reflect the fair value. All other receivables/payables are discounted to determine the fair value.

### LEASE LIABILITIES

The fair value is estimated as the present value of future cash flows, discounted at market interest rates for homogenous lease agreements. The estimated fair value reflects changes in interest rates.

### SHARE-BASED PAYMENT TRANSACTIONS

The fair value of share-based awards to employees is measured using binomial tree (earnings per share and EBITDA hurdles and service condition) and MonteCarlo simulation (total shareholder return hurdle) valuation methodologies. Measurement inputs include the Company's share price on measurement date, expected volatility thereof, expected life of the awards, the Company's expected dividend yield and the risk-free interest rate. Service and non-market performance conditions attached to the transactions are not taken into account in determining fair value. Refer to note 8a for details.

### CONTINGENT CONSIDERATION

The fair value of contingent consideration is calculated using the income approach based on the expected payment amounts and their associated probabilities. When appropriate, it is discounted to present value.

The significant unobservable inputs are the assumed earnings of the acquirees, the discount rate and the minimum and maximum EBITDA target.

The Group assumed that the acquiree would achieve their earnings target.

### 7d. Auditor's remuneration

In thousands of AUD	Consolidated	
	2024	2023
<b>Audit services</b>		
Auditors of the Company		
<b>EY Australia:</b>		
Audit and review of consolidated and company financial reports	1,149.0	896.0
<b>Other EY member firms:</b>		
Audit and review of consolidated and company financial reports	1,903.0	1,920.0
	<u>3,052.0</u>	<u>2,816.0</u>
<b>Other services</b>		
Auditors of the Company		
<b>EY Australia:</b>		
Other assurance and sustainability services	81.0	68.0
	<u>81.0</u>	<u>68.0</u>

It is the Group's policy not to use its external auditor for non-audit services. In very limited circumstances where EY is engaged, pre-approval is sought for the non-audit services being rendered.

## 7e. Events subsequent to balance date

### Increase of loan facility

In April 2024 the Group has entered into new additional three-year bilateral revolving multi-currency senior bank facilities totalling USD300 million (\$460.9 million) with six of its existing bank lenders. These new facilities will be used to refinance current bank debt maturing in May 2024, and increase liquidity to also fund the acquisitions of both York and Wessling, announced as of 31 March.

### Acquisitions post balance date

Subsequent to 31 March 2024, the Group announced execution of the following sale purchase agreements:

Business Acquired	Status	ALS Segment	Equity Consideration \$m
York Analytical Laboratories	Completed	Life Sciences	65.0 <sup>34</sup>
Wessling Holding GmbH & Co. KG	Pending	Life Sciences	130.8

#### York Analytical Laboratories

In millions of AUD

Fair value\*

2024

Property, plant and equipment	9.2
ROU assets	4.0
Trade and other receivables	7.7
Cash and cash equivalents	0.7
Inventories	0.3
Deferred tax assets	1.0
Loans and borrowings	(24.9)
Lease liabilities	(3.5)
Trade and other payables	(9.5)
Net identifiable assets and liabilities	(14.9)
Intangibles on acquisition	79.9
Paid in cash	65.0
Cash (acquired)	(0.7)
Net cash outflow	64.3

\*Provisional values

<sup>34</sup> York equity consideration of \$65.0 million excludes external net debt repaid at the closing time to give total enterprise value of \$89.2 million.



## EMPLOYMENT MATTERS

This section provides information on items relating to share-based payments and key management personnel.

8a. Share-based payments

8b. Key management personnel disclosures

### 8a. Share-based payments

The Group operates a long-term incentive plan (LTIP) designed as a retention and reward tool for high-performing personnel. Under the plan, key employees may be granted conditional rights to receive ordinary shares in the Company at no cost to the employees (or in limited cases to receive cash-settled awards). These conditional rights have performance hurdles which are assessed at the end of the performance period.

Service based rights were also issued during FY24 to some key management personnel (KMP) under the Short-Term Incentive Plan in respect of deferred compensation earned for STI during FY23. A further tranche of new service-based rights in respect of deferred compensation earned for STI during FY24 will be granted to certain KMP during FY25. An estimated accrual for the fair value of services received in return for these new deferred STI service rights (yet to be granted) has been made at 31 March 2024 and included in the value of share-based awards for KMP shown in Table 21 of the Remuneration Report.

All the rights carry an exercise price of nil. The terms and conditions of rights in existence during the year are set out below together with details of rights vested, lapsed and forfeited.

#### EQUITY-SETTLED PERFORMANCE AND SERVICE RIGHTS

All equity-settled rights refer to rights over ordinary shares in the Company and entitle an executive to ordinary shares on the vesting date subject to the achievement of performance hurdles and or a service condition. The rights expire on termination of an executive's employment prior to the vesting date and or upon the failure of achievement of performance hurdles.

<b>Performance-hurdle rights granted year ended 31 March:</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>
<b>Scheme performance period</b>	<b>2023-26</b>	<b>2022-25</b>	<b>2021-24</b>	<b>2020-23</b>
Date of grant	26-Jul-23	23-Aug-22	28-Jul-21	29-Jul-20
Testing date for performance hurdles	31-Mar-26	31-Mar-25	31-Mar-24	31-Mar-23
Vesting date and testing date for service condition	1-Jul-26	1-Jul-25	1-Jul-24	1-Jul-23
<b>Number of rights:</b>				
Opening balance 1 April	-	951,787	567,657	642,466
Granted	1,267,619	-	-	-
Vested and exercised	-	-	-	(490,944)
Lapsed (a)	(93,248)	(229,218)	(123,586)	(151,522)
Closing balance 31 March	1,174,371	722,569	444,071	-

<b>Service-based rights granted year ended 31 March:</b>	<b>2024</b>	<b>2023</b>	<b>2023</b>	<b>2023</b>	<b>2022</b>
<b>Scheme performance period</b>	<b>2024-26</b>	<b>2023-25</b>	<b>2022-24</b>	<b>2022-24</b>	<b>2021-23</b>
Date of grant	26-Jul-23	28-Mar-23	23-Aug-22	1-Jul-22	28-Jul-21
Vesting date and testing date for service condition	1-Jul-25	30-May-25	1-Jul-24	1-Jul-24	1-Jul-23
<b>Number of rights:</b>					
Opening balance 1 April	-	89,191	192,246	124,919	95,634
Granted	155,546	-	-	-	-
Vested and exercised	-	-	-	-	(75,475)
Lapsed (a)	-	(28,456)	(27,043)	-	(20,159)
Closing balance 31 March	155,546	60,735	165,203	124,919	-

## CASH-SETTLED PERFORMANCE RIGHTS

All cash-settled performance rights expire on termination of an executive's employment prior to the vesting date and or upon the failure of achievement of performance hurdles. The amount of cash payment is determined based on the volume weighted average price of the Company's shares over the 20 trading days following the release of the Group's full year results for the final year of each performance period.

<b>Performance-hurdle rights granted year ended 31 March:</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>
<b>Scheme performance period</b>	<b>2023-26</b>	<b>2022-25</b>	<b>2021-24</b>	<b>2020-23</b>
Date of grant	26-Jul-23	23-Aug-22	28-Jul-21	29-Jul-20
Testing date for performance hurdles	31-Mar-26	31-Mar-25	31-Mar-24	31-Mar-23
Vesting date and testing date for service condition	1-Jul-26	1-Jul-25	1-Jul-24	1-Jul-23
<b>Number of rights:</b>				
Opening balance 1 April	-	27,773	41,138	34,011
Granted	33,637	-	-	-
Vested and exercised	-	-	-	(34,011)
Lapsed (a)	-	(3,819)	(5,643)	-
Closing balance 31 March	33,637	23,954	35,495	-

(a) Performance-hurdle rights lapsed due to hurdles not being met or on cessation of employment.

## CASH-SETTLED SERVICE-BASED RIGHTS

<b>Service-based rights granted year ended 31 March:</b>	<b>2024</b>	<b>2023</b>	<b>2023</b>	<b>2022</b>
<b>Scheme performance period</b>	<b>2023-25</b>	<b>2022-24</b>	<b>2022-24</b>	<b>2021-23</b>
Date of grant	26-Jul-23	23-Aug-22	1-Jul-22	28-Jul-21
Vesting date and testing date for service condition	1-Jul-25	1-Jul-24	1-Jul-24	1-Jul-23
<b>Number of rights:</b>				
Opening balance 1 April	-	5,855	15,519	6,212
Granted	1,409	-	-	-
Vested and exercised	-	-	-	(6,212)
Lapsed	-	(1,663)	(4,675)	-
Closing balance 31 March	1,409	4,192	10,844	-

## VESTING CONDITIONS - PERFORMANCE HURDLE RIGHTS

Vesting conditions in relation to the performance-hurdle rights granted in July 2023 are set out below.

Employees must be employed by the Group on the vesting date (1 July 2026). The rights vest only if Earnings Per Share ("EPS"), relative Earnings before Interest, Tax, Depreciation and Amortisation ("EBITDA"), relative Total Shareholder Return ("TSR") or Return on Capital Employed ("ROCE") hurdles are achieved by the Company over the specified performance period. 25% of employees' rights are subject to each of these hurdles. The performance hurdles and vesting proportions for each measure are as follows:

<b>Compound annual diluted underlying EPS growth (April 2023 to March 2026)</b>	<b>Proportion of performance rights that may be exercised if underlying EPS growth hurdle is met</b>
Less than 8% per annum	0%
Between 8% and 12% per annum	Straight line vesting between 12.5% and 25% of total grant
12% or higher per annum	25% of total grant

**Underlying EBITDA margin of ALS relative to underlying EBITDA margin of comparator peer companies (April 2023 to March 2026)**

**Proportion of performance rights that may be exercised if underlying EBITDA hurdle is met**

Less than the 50 <sup>th</sup> percentile	0%
Between the 50 <sup>th</sup> and 75 <sup>th</sup> percentile	Straight line vesting between 12.5% and 25% of total grant
75 <sup>th</sup> percentile or higher	25% of total grant

Comparator peer companies: Bureau Veritas (France), Eurofins (France & Germany), Intertek (UK), SGS (Switzerland), Marlowe Plc, Applus (Spain), and Montrose Environmental Group Inc.

The underlying EBITDA margin measurement is contingent upon performance of the Company against a group of comparator peer companies, which include:

Bureau Veritas (France), Eurofins (France & Germany), Intertek (UK), SGS (Switzerland), Marlowe Plc, Applus (Spain), and Montrose Environmental Group Inc.

**TSR of ALS relative to TSR of companies in ASX 100 Index over the period April 2023 to March 2026**

**Proportion of performance rights that may be exercised if TSR hurdle is met**

Less than the 50 <sup>th</sup> percentile	0%
Between 50 <sup>th</sup> percentile and 75 <sup>th</sup> percentile	Straight line vesting between 12.5% and 25% of total grant
75 <sup>th</sup> percentile or higher	25% of total grant

The TSR measurement is contingent upon performance of the Company against companies comprising the ASX 100 Index at the start of the performance period.

**ROCE performance (3-year average over the period April 2023 to March 2026)**

**Proportion of performance rights that may be exercised if ROCE hurdle is met**

Below 15.5%	0%
Between 15.5% and 20.5%	Straight line vesting between 0% and 25% of total grant
At or above 20.5%	25% of total grant

ROCE is calculated as underlying earnings before interest and tax (EBIT) over the three (3) year performance period divided by capital employed expressed as a percentage.

Capital employed = total shareholders' equity + net debt (the sum of the simple averages of the balances at the beginning and end of each year during the performance period).

The cumulative performance hurdles are assessed at the testing date and the "at risk" LTI component becomes exercisable or is forfeited by the executive at this time. New offers of participation are ratified by the Board after recommendation by the People Committee.

**EXPENSES RECOGNISED AS EMPLOYEE COSTS IN RELATION TO SHARE-BASED PAYMENTS**

The fair value of services received in return for LTIP rights granted during the year ended 31 March 2024 is based on the fair value of the rights granted measured using Binomial Tree (EPS, EBITDA and ROCE hurdles and service condition) and Monte-Carlo Simulation (TSR hurdle) valuation methodologies with the following inputs:

Equity-settled rights	Granted 2024	Granted 2023	Granted 2022
Date of grant	26 July 2023	23 August 2022	28 July 2021
Weighted average fair value at date of grant of performance-hurdle rights	\$9.05	\$10.12	\$11.20
Share price at date of grant	\$11.30	\$12.00	\$12.62
Expected volatility	28%	35%	35%
Expected life	2.9 years	2.9 years	2.9 years
Risk-free interest rate	3.90%	3.30%	0.13%
Dividend yield	3.54%	3.42%	2.54%
Cash-settled rights	Granted 2024	Granted 2023	Granted 2022
Date of grant	26 July 2023	23 August 2022	28 July 2021
Weighted average fair value at date of grant of performance-hurdle rights	\$9.05	\$10.12	\$11.20
Share price at date of grant	\$11.30	\$12.00	\$12.62
Expected volatility	28%	35%	35%
Expected life	2.9 years	2.9 years	2.9 years
Risk-free interest rate	3.90%	3.30%	0.13%
Dividend yield	3.54%	3.42%	2.54%

The fair value of the liability for cash-settled rights, for which performance hurdle testing dates remain in the future, is remeasured at each reporting date.

Service-based rights have been issued during FY24 to some key management personnel (KMP) under the Short-Term Incentive Plan in respect of deferred compensation earned for STI outperformance during FY23. These Service Rights have had their value estimated using the volume weighted average price (VWAP) of ALS Limited shares over the five trading days which followed 31 March 2024 (\$11.57).

Retention incentives in the form of service-based rights were also issued during FY23 to nominated key executives. These service-based rights will vest in May 2025.

As at 31 March 2024 there were 506,403 equity settled services rights on issue.

Service-based rights will be issued during FY25 to some key management personnel (KMP) under the Short-Term Incentive Plan in respect of deferred compensation earned for STI outperformance during FY24. An estimated accrual for the fair value of services received in return for these deferred STI service rights has been made at 31 March 2024 and included in the value of share-based awards for KMP shown in Table 21 of the Remuneration Report. As these service rights are yet to be issued, their value has been estimated using the volume weighted average price (VWAP) of ALS Limited shares over the five trading days which followed 31 March 2024.

Expenses recognised in relation to share-based payments during the year were:

In thousands of AUD	Note	Consolidated	
		2024	2023
Equity-settled rights	1d	6,994	7,925
Cash-settled rights		280	226
Total expenses recognised as employee costs		7,274	8,151
Carrying amount of liabilities for cash-settled rights		770	872

## 8b. Key management personnel disclosures

The following were key management personnel of the Group at any time during the reporting period and unless otherwise indicated were key management personnel for the entire period:

### CURRENT NON-EXECUTIVE DIRECTORS

Bruce Phillips (Chairman)

John Mulcahy

Tonianne Dwyer

Siddhartha Kadia

Leslie Desjardins

Peter Possemiers

Nigel Garrard (from 7 June 2023)

Erica Mann (from 1 March 2024)

### EXECUTIVE DIRECTORS

Malcolm Deane (CEO and Managing Director)

### EXECUTIVES

Bruce McDonald (GM Geochemistry)

Andreas Jonsson (GM Food & Pharma)

Tim Kilmister (GM Environmental)

Stuart Hutton (Chief Financial Officer) from 1 February 2024

Luis Damasceno (Chief Financial Officer) resigned effective 19 January 2024

The key management personnel compensation included in employee expenses are as follows:

In AUD	Consolidated	
	2024	2023
Short-term employee benefits	6,985,661	7,994,613
Post-employment benefits	201,877	408,480
Value of share-based awards	2,650,381	3,264,013
Other long-term benefits	42,479	40,853
	9,880,309	11,707,958

### RELATED PARTY TRANSACTION

There are no other related party transactions with key management personnel during the period.

## Directors' declaration

In the opinion of the Directors of ALS Limited ("the Company"):

1. The consolidated financial statements and notes numbered 1a to 8b, and the remuneration report contained in the Directors' report, are in accordance with the Corporations Act 2001 including:
  - a) giving a true and fair view of the Group's financial position as at 31 March 2024 and of its performance for the year ended on that date: and
  - b) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
2. the financial report also complies with the International Financial Reporting Standards as disclosed in note 7a.
3. there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

There are reasonable grounds to believe that the Company and the subsidiaries identified in note 5c will be able to meet any obligations or liabilities to which they are or may become subject, by virtue of the Deed of Cross Guarantee between the Company and those entities, pursuant to ASIC Corporations (Wholly owned Companies) Instrument 2016/785 dated 28 September 2016 (replacing ASIC Class Order 98/1418 dated 13 August 1998).

The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer for the financial year ended 31 March 2024.

Signed in accordance with a resolution of the Directors:



**Bruce Phillips**  
**Chairman**  
**Brisbane**  
**21 May 2024**



**Malcolm Deane**  
**CEO & Managing Director**  
**Brisbane**  
**21 May 2024**



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## Independent auditor's report to the members of ALS Limited

### Report on the audit of the financial report

#### Opinion

We have audited the financial report of ALS Limited (the Company) and its subsidiaries (collectively the Group), which comprises the consolidated statement of financial position as 31 March 2024, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, notes to the financial statements, including material accounting policy information, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- a. Giving a true and fair view of the consolidated financial position of the Group as at 31 March 2024 and of its consolidated financial performance for the year ended on that date; and
- b. Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial report of the current year. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial report* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial report. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial report.



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## 1. Nuvisan investment

Why significant	How our audit addressed the key audit matter
<p>As detailed in Note 2i and Note 5a, in prior periods the Group had a 49% shareholding in both Nuvisan GmbH and Nuvisan ICB GmbH (collectively Nuvisan), both pharmaceutical testing companies, with operations in Germany and France. The Group's 49% interest in Nuvisan was accounted for using the equity method in the consolidated financial statements.</p> <p>The Group was also a party to a call option arrangement (the Option) over the remaining 51% equity in Nuvisan. The Option was exercisable from 1 January 2024, subject to certain conditions precedent.</p> <p>On 25 March 2024, the conditions precedent were satisfied, and the Group exercised its option over the remaining 51% interest in Nuvisan for \$nil consideration. Coincident with the acquisition of the remaining 51% of Nuvisan the Group gained control of the entity.</p> <p>The Group assessed the transaction as a business combination achieved in stages. Consistent with the requirements of Australian Accounting Standards, the Group:</p> <ul style="list-style-type: none"> <li>▶ Remeasured its previously held equity interest in Nuvisan at its acquisition date fair value of \$24.4 million resulting loss of \$224.5 million in the Consolidated Statement of Profit and Loss and Other Comprehensive Income</li> <li>▶ Performed provisional business combination accounting for Nuvisan, including measuring the provisional fair values of assets, and liabilities acquired and measuring the consideration paid, being the sum of the \$nil consideration paid for the acquired 51% interest and the fair value of the retained 49% interest; and</li> <li>▶ Consolidated the financial information of Nuvisan from the point it assessed it obtained control.</li> </ul> <p>This is a key audit matter due to the judgement involved in assessing:</p> <ul style="list-style-type: none"> <li>▶ The fair value of the Group's initial 49% interest in Nuvisan and the amount of the resulting loss.</li> </ul>	<p>Our audit considered the requirements of AASB 128 <i>Investments in Associates and Joint Ventures</i>, AASB 10 <i>Consolidated Financial Statements</i> and AASB 3 <i>Business Combinations</i>. Our audit procedures included the following:</p> <ul style="list-style-type: none"> <li>▶ Obtained the Group's assessment of control over Nuvisan including the Group's exposure, or rights, to variable returns from its involvement with Nuvisan. This included reading the Share Purchase Agreements, inspection of evidence supporting the satisfaction of conditions precedent and discussions with Group management.</li> <li>▶ Evaluated the Group's measurement of the acquisition date fair value of its initial 49% interest in Nuvisan.</li> <li>▶ Recalculated the fair value loss on re-measurement, as the difference between the equity accounted carrying amount of the Nuvisan investment (immediately prior to the transaction) and the fair value of the Group's initial 49% interest in Nuvisan at the acquisition date.</li> <li>▶ Assessed the reasonableness of the provisional fair values of assets, liabilities and contingent liabilities acquired as part of the Nuvisan business combination, as determined by the Group and its external valuer.</li> <li>▶ Assessed the adequacy of the disclosures in the financial statements.</li> </ul>



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## 2. Decentralised accounting functions and group consolidation

Why significant	How our audit addressed the key audit matter
<p>As detailed in Note 1a to the financial report certain segments of the Group are outside of Australia. Note 5b discloses the Group's significant controlled entities.</p> <p>The Group has operations in over 70 countries in diverse operating segments. The subsidiaries and associates ("components") in the Group use a wide range of accounting systems to capture financial information and report to the Group.</p> <p>The majority of the Group's results are generated in a currency other than the Group's presentation currency.</p> <p>Consolidation of the Group's results at year end involves significant oversight by the Group to monitor components' financial reporting.</p> <p>In our role as group auditor, we are required to obtain sufficient appropriate audit evidence regarding the financial information of the components within the Group to express an opinion on the consolidated financial report. We are responsible for the direction and supervision of the component audit teams.</p> <p>This is a key audit matter due to the significant number of components in the Group, the extent of foreign currency translation involved, and the diverse accounting systems used by the Group requiring significant audit effort by us.</p>	<p>Our audit considered the requirements of the Australian Accounting Standard AASB 10 <i>Consolidated Financial Statements</i> and AASB 8 <i>Operating Segments</i>.</p> <p>To gather evidence on significant balances that consolidate to form the Group's financial reporting, we performed the following:</p> <ul style="list-style-type: none"> <li>▶ Obtained an understanding of the components in the Group and considered the risks of material misstatement associated with them.</li> <li>▶ Performed component audit scoping based on size and level of risk to the Group. Our selection also included components that did not meet the above criteria to introduce an element of unpredictability in our selection of components.</li> <li>▶ Instructed the selected component audit teams to perform procedures on the financial information prepared for consolidation purposes, including setting component materiality levels. Our audit procedures included the review of component's compliance with the Group's accounting policies.</li> <li>▶ Evaluated the sufficiency and appropriateness of work performed by the component audit teams and assessed the impact of accounting and auditing matters reported by the component audit teams. Our procedures included:               <ul style="list-style-type: none"> <li>▶ Reading the reporting deliverables of component audit teams;</li> <li>▶ Discussing with component audit teams the findings of their procedures; and</li> <li>▶ Assessing underlying working papers for areas of audit focus.</li> </ul> </li> <li>▶ We also participated in close out meetings with component audit teams and local management and attended sites in the UK, Canada and the USA to meet with component teams and local management.</li> <li>▶ Checked the financial data used in the consolidation process was consistent with the financial data audited by the component audit teams. We also tested the exchange rates and method used to translate and consolidate the results of foreign components.</li> <li>▶ Assessed the adequacy of disclosure in the financial statements.</li> </ul>





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Why significant	How our audit addressed the key audit matter
	For components not within the above scope we performed analytical procedures on the financial information, compared the actual financial performance to prior year results and made inquiries of the Group and component management, to address residual risk of material misstatements and corroborate our scoping decisions.

### 3. Revenue recognition

Why significant	How our audit addressed the key audit matter
<p>The Group's revenue recognition policies are described in Note 1c. The Group derives revenue from testing and inspection services provided to customers. Revenue is recognised when a finding or inspection report or test certificate is issued.</p> <p>Revenue recognition is a key audit matter due to the diversified and decentralised nature of the Group's operations and the ability for overstatement of revenue due to manual posting of journal entries on consolidation.</p>	<p>Our audit considered the requirements of AASB 15 <i>Revenue from Contracts with Customers</i>. Our audit procedures included the following:</p> <ul style="list-style-type: none"> <li>▶ Obtained an understanding of the services rendered by the business segments of the Group and the related revenue recognition policy for the services rendered by the Group.</li> <li>▶ Assessed the revenue recognition processes and practices including the evaluation of key internal controls over revenue recognition.</li> <li>▶ Due to the diversified and decentralised nature of the group, worked with component audit teams to agree the scope of procedures to be performed in their respective locations.</li> <li>▶ Tested on a sample basis, the timeliness of revenue recognition by comparing individual sales transactions to customer contract and evidence of service being rendered and approved.</li> <li>▶ Tested the existence of accounts receivable by agreeing a sample of invoices outstanding at year end to proof of service delivery prior to year end and cash receipts after year end.</li> <li>▶ Tested manual revenue journals posted on consolidation to supporting documentation to assess the validity of the entry.</li> </ul> <p>Assessed the adequacy of disclosure in the financial statements.</p>



### **Information other than the financial report and auditor's report thereon**

The directors are responsible for the other information. The other information comprises the information included in the Company's 2024 annual report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon, with the exception of the Remuneration Report and our related assurance opinion.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of the directors for the financial report**

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the financial report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.



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- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- ▶ Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- ▶ Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated to the directors, we determine those matters that were of most significance in the audit of the financial report of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on the audit of the Remuneration Report

### Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 50 to 81 of the directors' report for the year ended 31 March 2024.

In our opinion, the Remuneration Report of ALS Limited for the year ended 31 March 2024, complies with section 300A of the *Corporations Act 2001*.



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### **Responsibilities**

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

A handwritten signature in black ink that reads 'Ernst &amp; Young'.

Ernst & Young

A handwritten signature in black ink that reads 'Brad Tozer'.

Brad Tozer  
Partner  
Brisbane  
21 May 2024



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## Auditor's independence declaration to the directors of ALS Limited

As lead auditor for the audit of the financial report of ALS Limited for the financial year ended 31 March 2024, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit;
- b. No contraventions of any applicable code of professional conduct in relation to the audit; and
- c. No non-audit services provided that contravene any applicable code of professional conduct in relation to the audit.

This declaration is in respect of ALS Limited and the entities it controlled during the financial year.

A handwritten signature in black ink that reads 'Ernst &amp; Young'.

Ernst & Young

A handwritten signature in black ink that reads 'Brad Tozer'.

Brad Tozer  
Partner  
21 May 2024

# Shareholder information

## 10 year summary

In millions of AUD	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Sales revenue	1,503.4	1,492.7	1,364.9	1,365.6	1,495.1	1,672.5	1,858.1	1,761.4	2,108.5	2,400.9	2,461.6
<b>Funds employed</b>											
Share capital	1,061.0	1,134.1	1,452.7	1,453.4	1,348.1	1,325.9	1,303.9	1,304.6	1,321.0	1,326.1	1,325.9
Reserves	(54.9)	(23.1)	(51.4)	(77.6)	(8.9)	(32.7)	1.1	(131.1)	(124.7)	(8.7)	(13.2)
Retained earnings	401.6	104.5	(224.3)	(200.2)	(229.1)	(219.8)	(204.9)	(114.8)	(76.2)	49.5	(129.4)
Non-controlling interest	11.7	12.9	8.6	9.6	11.9	9.8	10.5	10.8	10.6	11.3	13.6
Non-current liabilities	784.2	976.8	767.6	727.8	720.1	534.1	1,233.1	1,032.6	974.9	1,339.1	1,647.8
Current liabilities	333.7	201.7	191.7	236.6	216.2	541.4	587.1	379.5	738.6	612.8	851.5
<b>Total funds employed</b>	<b>2,537.3</b>	<b>2,406.9</b>	<b>2,144.9</b>	<b>2,149.6</b>	<b>2,058.3</b>	<b>2,158.7</b>	<b>2,930.8</b>	<b>2,481.6</b>	<b>2,844.2</b>	<b>3,330.1</b>	<b>3,696.2</b>
<b>Represented by</b>											
Property, plant and equipment	481.6	491.9	457.3	395.5	400.0	438.4	507.3	454.2	494.6	580.8	657.4
Right-of-use assets	-	-	-	-	-	-	219.9	177.1	198.8	231.7	367.8
Current assets	585.4	598.7	691.5	710.0	602.2	611.9	936.7	611.1	641.9	753.3	1,028.0
Other non-current assets	57.6	65.9	72.4	62.3	75.5	62.4	106.3	88.2	314.1	350.4	133.0
Intangibles	1,412.7	1,250.4	923.7	981.8	980.6	1,046.0	1,160.6	1,151.0	1,194.8	1,413.9	1,510.0
<b>Total assets</b>	<b>2,537.3</b>	<b>2,406.9</b>	<b>2,144.9</b>	<b>2,149.6</b>	<b>2,058.3</b>	<b>2,158.7</b>	<b>2,930.8</b>	<b>2,481.6</b>	<b>2,844.2</b>	<b>3,330.1</b>	<b>3,696.2</b>
<b>Trading results (j)</b>											
Financing costs on loans and borrowings (net)	26.8	33.1	34.5	27.3	25.8	32.0	34.4	32.8	31.9	35.5	44.7
Financing costs on lease liabilities	-	-	-	-	-	-	8.0	7.2	7.1	8.0	9.0
Amortisation and depreciation	83.2	95.8	101.6	80.3	75.5	76.3	88.8	88.0	91.7	101.3	110.9
Amortisation on right-of-use assets	-	-	-	-	-	-	45.6	44.6	47.2	57.2	63.0
Underlying profit before tax	236.0	190.2	143.4	144.3	190.9	243.5	262.0	261.4	371.5	452.3	438.1
Underlying profit before tax, continued operations	236.0	188.9	154.4	158.8	195.5	249.1	264.5	261.4	371.5	446.9	438.1
Income tax expense (statutory)	59.1	51.9	36.1	40.9	46.6	58.2	73.1	73.2	90.2	116.0	106.3
Underlying profit after tax	165.3	130.0	99.5	98.4	138.8	176.6	186.3	185.9	264.2	324.4	316.5
Underlying profit after tax, continued operations	171.9	134.1	108.4	112.7	142.2	181.0	188.8	185.9	264.2	320.6	316.5
Statutory profit/(loss) after tax	154.4	(174.5)	(240.7)	81.6	51.8	153.8	127.8	169.6	190.5	291.2	12.9
Dividend	152.0	84.5	60.8	68.0	80.8	97.5	111.0	70.4	146.6	180.5	188.8
<b>Other statistics</b>	<b>(a)</b>	<b>(b)</b>	<b>(c)</b>	<b>(d)</b>	<b>(e)</b>	<b>(f)</b>	<b>(g)</b>	<b>(h)</b>	<b>(i)</b>	<b>(i)</b>	
Net tangible asset backing per share (cents)	1.70	(5.40)	51.94	40.34	28.93	11.78	(55.95)	(54.00)	(54.35)	(55.23)	(141.00)
Underlying earnings per share (cents)	43.61	32.31	21.71	19.52	27.70	36.25	38.58	38.53	54.70	67.10	65.37
Underlying earnings per share continued operations (cents)	45.34	33.33	23.65	22.35	28.38	37.15	39.09	38.53	54.70	66.31	65.37
Statutory earnings per share (cents)	40.74	(43.37)	(52.51)	16.18	10.34	31.32	26.46	35.20	39.50	60.23	2.66
Dividends per share (cents)	39.00	21.00	13.50	13.50	17.00	22.50	17.60	23.10	32.80	39.70	39.20
Underlying return on average equity (%)	14.20	10.20	8.20	8.30	12.00	15.91	16.98	17.05	24.02	25.86	24.58
Statutory return on average equity (%)	12.80	(13.20)	(20.00)	6.90	4.50	13.84	11.65	15.56	17.32	23.21	1.00
Net debt (debt - cash) (\$m)	729.00	762.20	437.60	484.50	507.30	629.60	800.10	613.60	901.60	1,023.01	1,174.90
Gearing ratio (net debt/(net debt + total equity)) (%)	33.90	38.30	27.00	29.00	31.10	36.74	41.87	36.46	44.36	42.60	49.54
Number of employees	12,206	11,722	11,568	13,485	14,098	15,511	15,638	15,912	18,148	19,085	19,565

(a) Following the issue of 6,039,894 shares

(b) Following the issue of 51,283,145 shares (incl 1:11 rights issue in July 2013)

(c) Following the issue of 12,994,033 shares

(d) Following the issue of 96,968,595 shares (incl 5:21 rights issue in Dec 2015)

(e) Following the issue of 6,242 shares

(f) Following the buyback of 15,456,767 shares

(g) Following the buyback of 3,250,000 shares

(h) Following the buyback of 3,088,607 shares

(i) Following the issue of 456,340 shares

(j) Refer page 7 of the Annual Report for a reconciliation of underlying profit to statutory profit

All shares have been restated on a post 5 for 1 share split basis during FY13.

# Top 20 holdings

As at 10 June 2024

Holder name	Number held	% of issued capital
1 HSBC Custody Nominees (Australia) Limited	136,403,040	28.177%
2 Citicorp Nominees Pty Limited	70,921,055	14.650%
3 J P Morgan Nominees Australia Pty Limited	70,607,766	14.586%
4 BNP Paribas Noms Pty Ltd.	24,099,533	4.978%
5 Citicorp Nominees Pty Limited <Colonial First State Inv A/C>	12,963,781	2.678%
6 BNP Paribas Nominees Pty Ltd. <Agency Lending A/C>	10,906,425	2.253%
7 National Nominees Limited	9,081,446	1.876%
8 Faircase Pty Ltd.	8,049,878	1.663%
9 Australian Foundation Investment Company Limited	7,012,164	1.449%
10 Washington H Soul Pattinson and Company Limited	6,737,845	1.392%
11 Argo Investments Limited	5,104,023	1.054%
12 HSBC Custody Nominees (Australia) Limited <Nt-Comnwlth Super Corp A/C>	3,235,312	0.668%
13 Merrill Lynch (Australia) Nominees Pty Limited	2,428,867	0.502%
14 BNP Paribas Nominees Pty Ltd <Hub24 Custodial Serv Ltd.>	2,336,802	0.483%
15 Netwealth Investments Limited <Wrap Services A/C>	2,226,863	0.460%
16 HSBC Custody Nominees (Australia) Limited-Gsi Eda	1,928,658	0.398%
17 Ubs Nominees Pty Ltd.	1,583,443	0.327%
18 Ms Maryon Catherine Campbell <The Checkmate A/C>	1,309,122	0.270%
19 Mirrabooka Investments Limited	1,209,500	0.250%
20 HSBC Custody Nominees (Australia) Limited	1,019,373	0.211%
<b>TOTAL</b>	<b>379,164,896</b>	<b>78.325%</b>

# Other ASX requirements

## Substantial shareholders

There is one substantial shareholder in the Company as at 10 June 2024, namely State Street Corporation and its subsidiaries which held 5.1 per cent or 24,679,808 fully paid ordinary shares.

## Statement of quoted securities

The Company's total number of shares on issue was 484,167,684 as at 10 June 2024. The total number of shareholders owning these shares was 9,717 on the register of members maintained by Boardroom Pty Limited.

78.32 per cent of total issued capital is held by or on behalf of the 20 largest shareholders.

## Voting rights

Under the Company's constitution, every member entitled to vote who is present at a general meeting of the Company in person or by proxy or by attorney or in the case of a corporation, by representative, shall, upon a show of hands, have one vote only.

## Proxies

Where a member appoints two proxies, neither proxy is entitled to a vote on a show of hands.

## Poll

On a poll, every member entitled to vote shall, whether present in person or by proxy or attorney or, in the case of a corporation, by representative, have one vote for every share held by the member.

## Distribution schedule of shareholders

Holdings ranges	Holders
1-1,000	3,489
1,001-5,000	3,144
5,001-10,000	1,215
10,001-100,000	1,726
100,001-9,999,999,999	172
<b>TOTAL</b>	<b>484,167,684</b>

The number of shareholders each holding less than a marketable parcel of the Company's ordinary shares (\$500 in value) at 10 June 2024 was 2,388.

## Uncertificated share register

The Company's share register is totally uncertificated. Two forms of uncertificated holdings are available to shareholders:

- Issuer sponsored holdings (starts with an 'I'): sponsored by the Company. Has the advantage of being uncertificated without the need to be sponsored by a stockbroker.
- Broker sponsored holdings (starts with an 'X'): sponsored by a stockbroker. This type is attractive to regular stockmarket traders or those shareholders who have their share portfolio managed by a stockbroker.
- Holding statements are usually issued to shareholders within 5 business days after the end of any month in which transactions occur that alter the balance of your shareholding.

## Securities Exchange listing

The shares of ALS Limited are listed on the Australian Securities Exchange (ASX) under the trade symbol ALQ, with Sydney being the home exchange. Details of trading activity are published in most daily newspapers, generally under the abbreviation of ALS.

Note: The Company changed its name to ALS Limited from Campbell Brothers Limited on 1 August 2012 following shareholder approval at the 2012 AGM. The Company's previous ASX code was CPB.





## Other shareholder information

Visit the Company's website at [alsglobal.com](https://alsglobal.com) for the latest information on the Company's activities.

### Share registry

To update and manage your shareholding easily and quickly, go to [boardroomlimited.com.au](https://boardroomlimited.com.au) and login to InvestorServe to make changes to your holding details, or view balances. Any questions concerning your shareholding, share transfers or dividends, please contact our share registry, Boardroom Pty Limited. The share registry can be contacted by phone on 1300 737 760 (within Australia), +61 2 9290 9600, by fax on +61 2 9279 0664 or online at the above web address.

### Annual reports

The 2024 Annual Report can be accessed from the Company's website at [alsglobal.com](https://alsglobal.com). If you are a shareholder and wish to receive a hard copy of the annual report, please contact our share registry, Boardroom Pty Limited, to request that the annual report be sent to you in the future.

### Changing your address?

If you change your address, please promptly notify our share registrar in writing.

For issuer sponsored holders you should quote your SRN (Shareholder Reference Number) and also quote your prior address as an added security check.

For CHESs-sponsored holders, you need to advise your sponsoring participant (usually your broker) of your change of address.

### Direct deposit into bank accounts

All dividends are paid directly into a bank, building society or credit union in your nominated currency on the dividend payment date. Details will be confirmed by an advice mailed or emailed to you on that date. Application forms are available from the share registrar.

### Dividend Reinvestment Plan (DRP)

The Company has a DRP which is currently operational.

Please contact our share registry, Boardroom Pty Limited to request an application form and a copy of the DRP terms and conditions. Alternatively, go to the Investor Relations section of the Company's website at [alsglobal.com](https://alsglobal.com).



# Principal group offices

## ALS Limited Registered Head Office

Level 9B, 25 King Street  
Bowen Hills, Brisbane, Queensland 4006 Australia  
T: +61 7 3367 7900

For all locations visit [alsglobal.com/en/ALS-locations](https://alsglobal.com/en/ALS-locations)

## Europe

### Commodity Trade & Inspection

Caddick Road, Knowsley Business Park,  
Prescot, L34 9HP, United Kingdom  
T: +44 151 548 7777 | F: +44 151 548 0714

### Food Quality & Safety

Medcalfe Way, Bridge Street Chatteris,  
Cambridgeshire PE16 6QZ, United Kingdom  
T: +44 1354 695 858 | F: +44 1354 692 215

### Environmental | Food Quality & Safety

Na Harfe 9/336 190 00 Prague 9, Czech Republic  
T: +420 226 226 998

### Environmental | Food Quality & Safety

Rinkebyvagen 19C 182 36 Danderyd Stockholm, Sweden  
T: +46 8 5277 5200 | F: +46 8 768 3423

## Africa

### Geochemistry

53 Angus Crescent, Long Meadow Business Park  
East Entrance, Edenvale 1610 Johannesburg, South Africa  
T: +27 11 608 0555 | F: +27 11 608 3163

## Asia

### Environmental | Food Quality & Safety | Pharmaceutical

121 Genting Lane, #04-01 Singapore 349572  
T: +65 6589 0118 | F: +65 6283 9689

### Commodity Trade & Inspection

Room 108, Building No.1, Randong Business Centre No.150,  
Lane. 2161, Wanyuan Road Tianjin Shanghai 201206  
T: +86 21 5413 0160 | F: +86 21 5413 0170

### Environmental | Food Quality & Safety | Pharmaceutical

7th Street, Al-Ammamrah Area  
Dammam 31423 Saudi Arabia  
T: +966 13 834 5959 | F: +966 13 834 7676

## Australia

### Geochemistry

32 Shand Street Stafford, Queensland 4053  
T: +61 7 3243 7222 | F: +61 7 3243 7218

### Environmental

2 Byth Street Stafford, Queensland 4053  
T: +61 7 3243 7222

### Coal Quality

478 Freeman Road Richlands, Queensland 4077  
T: +61 7 3713 8400

### Oil, Fuel & Coolant Analysis

26 Shand Street Stafford, Queensland 4053  
T: +61 7 3326 6300

### Metallurgy

6 MacAdam Place Balcatta, Western Australia 6021  
T: +61 8 9344 2416 | F: +61 8 9345 4688

## North America

### Geochemistry

2103 Dollarton Highway North Vancouver,  
British Columbia V7H 0A7, Canada  
T: +1 604 984 0221 | F: +1 604 984 0218

### Environmental

10450 Stancliff Road Suite 210,  
Houston, Texas 77099, United States  
T: +1 281 530 5656 | F: +1 281 530 5887

## South America

### Environmental

Av. Argentina Nro 1859 Cercado, Urb. Conde, Lima, Peru  
T: + 51 1 488 9500

### Geochemistry

Calle 1 Lt-1A Mz D, Esq. Con Calle A,  
Urb. Industrial Bocanegra, Callao 1, Lima, Peru  
T: +51 1 574 5700

### Geochemistry | Commodity Trade & Inspection

Hermanos Carrera Pinto N° 159,  
Parque Industrial Los Libertadores,  
Colina, Santiago, Chile, 9362117  
T: +52 2 2654 6100







## General information

### Registered office

ALS Limited  
ABN 92 009 657 489  
Level 9B, 25 King Street,  
Bowen Hills Qld 4006  
T: +61 7 3367 7900  
[alsglobal.com](http://alsglobal.com)

### Directors

Bruce Phillips (Chairman)  
Malcolm Deane (Managing Director)  
John Mulcahy  
Tonianne Dwyer  
Siddhartha Kadia  
Leslie Desjardins  
Peter Possemiers  
Nigel Garrard (Deputy Chair)  
Erica Mann

### Company Secretary

Michael Pearson

### Auditors

Ernst & Young

### Solicitors

Minter Ellison Lawyers  
Baker McKenzie

### Bankers

Westpac Banking Corporation  
Hongkong and Shanghai Banking Corporation Limited  
Mizuho Bank Ltd  
J P Morgan Chase Bank N.A.  
Bank of America N.A.  
Australia & New Zealand Banking Group Limited  
Commonwealth Bank of Australia

### Share registry

Boardroom Pty Limited  
Level 8, 210 George Street  
Sydney NSW 2000

Enquiries: 1300 737 760  
(within Australia)  
T: +61 2 9290 9600  
F: +61 2 9279 0664  
[boardroomlimited.com.au](http://boardroomlimited.com.au)

