



PRESENTED BY
Anthony Wamsteker CEO
David Coulter CFO

Quarterly Update - 30 June 2024

**At Praemium we acknowledge the Traditional Custodians of Country.
We pay our respect to their Elders past, present, and emerging for they hold
the memories, traditions, and culture of First Nations' People.**



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Presenters



Anthony Wamsteker
CEO



David Coulter
CFO

- » Strategy Progress Update
- » FUA and Flows
 - » Total incl OneVue
 - » Platforms
 - » Non-custodial
- » Detailed Tables
- » Questions

Strategy progress update

01. Next-generation Powerwrap & Non-custodial

Next-gen IDPS product launch in final stages.

VMAAS portfolio and FUA growth outstripping market

02. Operational transformation

#1 platform for Security, Data and Integration and Decision Tools.

SMA and SuperSMA pricing changes in place from 1 April.

03. Group-wide service enhancements

All service teams brought together under Customer Experience for enhanced processes and client support.

Dispute resolution team bolstered.

04. Superannuation advances

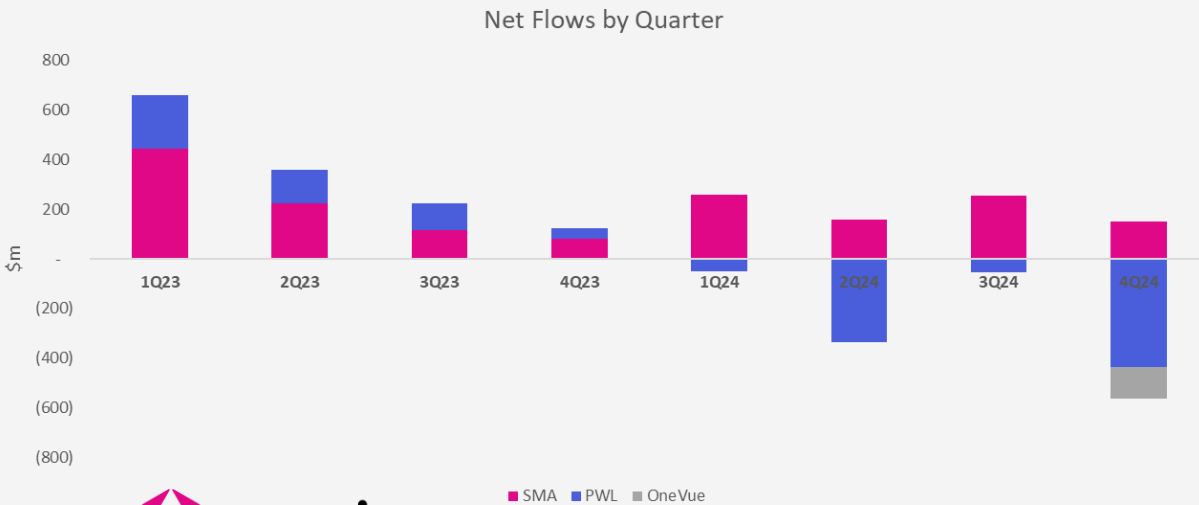
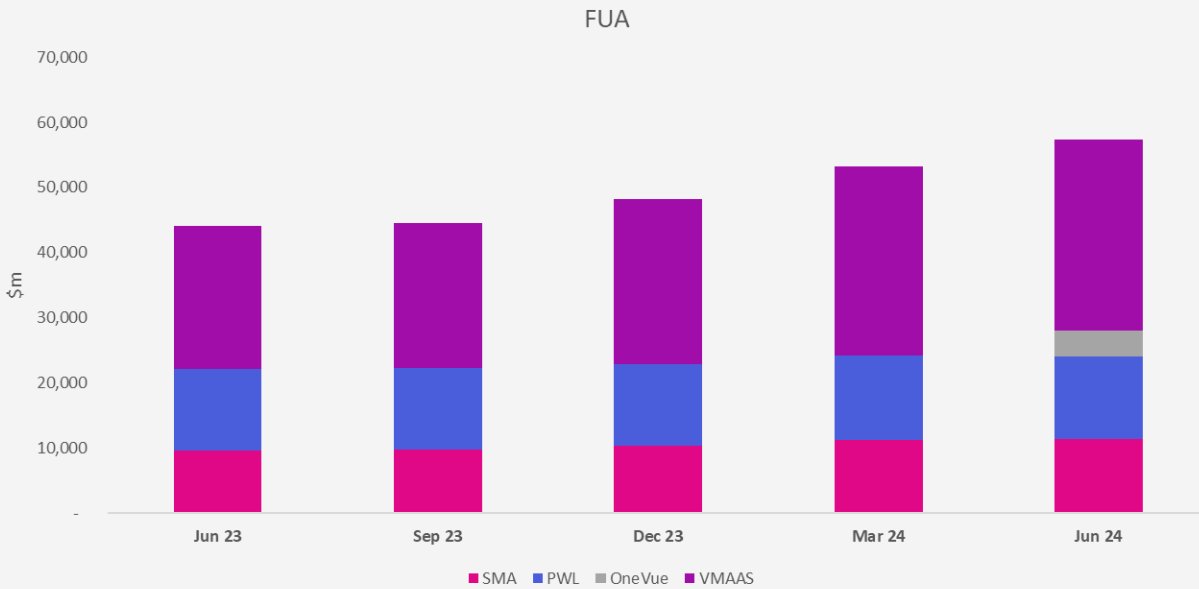
Enhanced service with upskilling and improved reporting and analytics on service provider.

New functionality for money in and money out phases.

05. Acquisition opportunities

OneVue Platform purchase completed 15 April.

Net flows and FUA



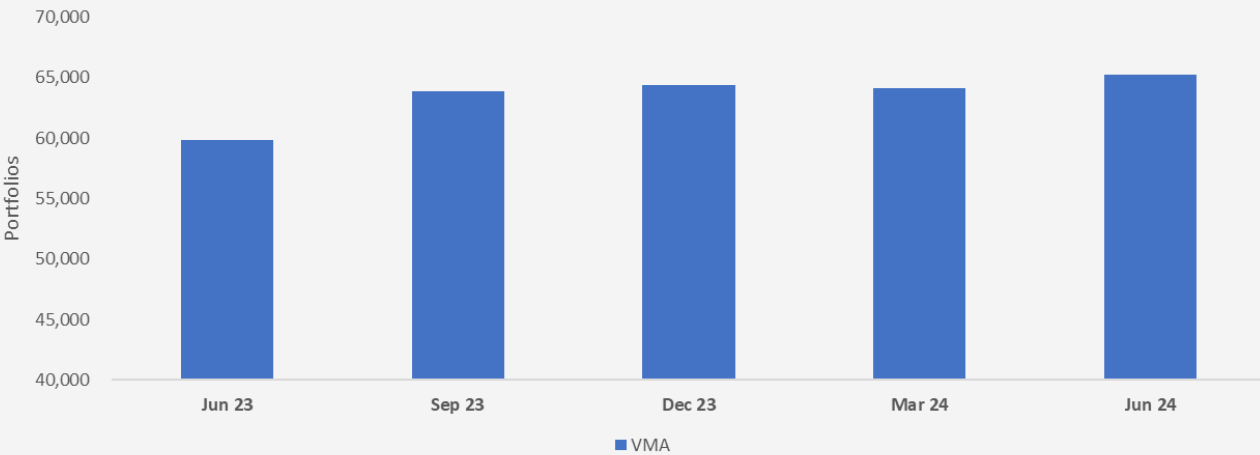
■ SMA ■ PWL ■ OneVue

Comparisons to March 2024

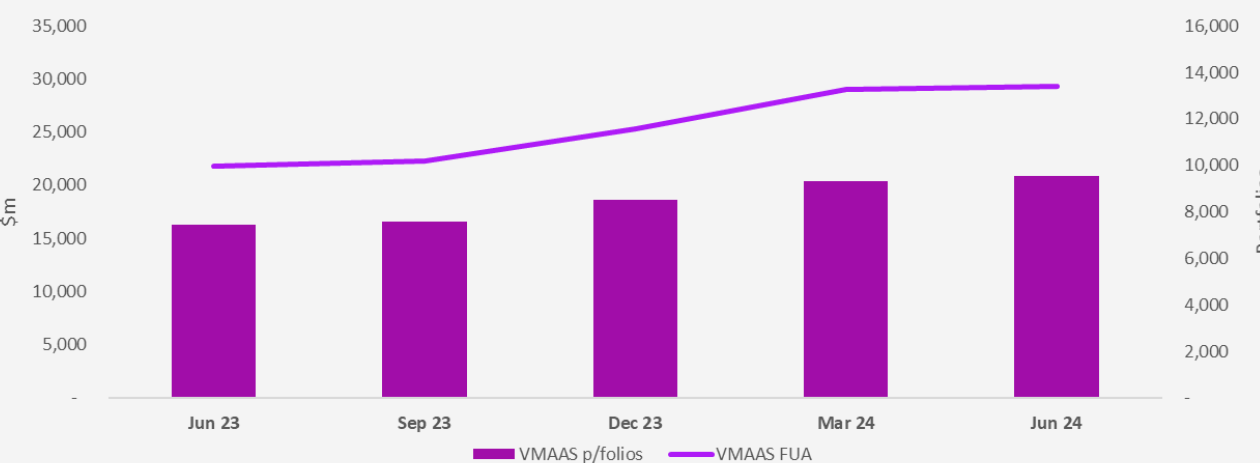
- » FUA \$57.4b - up 8%, stable ex OneVue
- » Platform FUA \$28.1b – up 16%, down 1% ex OneVue
 - » Total SMA \$11.3b - up 1%
 - » Powerwrap \$12.7b – down 3%
 - » OneVue \$4.0b – down 1%
- » VMAAS \$29.3bn – up 8%
- » Net Flows Q4 FY24
 - » Platform \$(414m) outflow
 - » SMA \$149m inflow
 - » Powerwrap \$(437m) outflow
 - » OneVue \$(126m) outflow
 - » Market movement \$142 m increase

Accounts and FUA – non-custody

VMA Services



VMAAS



- » Reinvigorated growth in non-custodial services with 41 new client firms ytd
 - » VMA 65,228, up from 64,149
 - » VMAAS 9,559, up from 9,297
 - » VMAAS FUA \$29.3b - up 1% in the quarter

All comparisons v March 24

- » Clear market leader
- » Platform cross-selling opportunities being realised



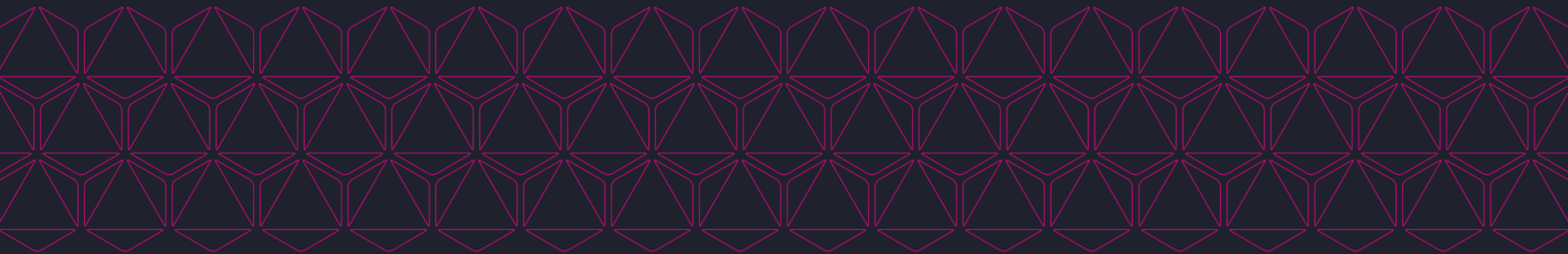
Detailed tables

Quarterly Platform flows (\$m)	Jun 23	Sep 23	Dec 23	Mar 24	Jun 24
Praemium SMA	547	640	593	638	718
Powerwrap	783	641	520	543	547
OneVue					131
Gross inflows	1,330	1,241	1,113	1,181	1,396
Praemium SMA	(467)	(383)	(434)	(384)	(569)
Powerwrap	(741)	(692)	(854)	(596)	(984)
OneVue					(257)
Gross outflows	(1,208)	(1,075)	(1,289)	(980)	(1,810)
Praemium SMA	80	257	159	254	149
Powerwrap	42	(51)	(334)	(53)	(437)
OneVue					(126)
Net inflows	122	206	(175)	201	(414)

FUA (\$m)	Jun 23	Sep 23	Dec 23	Mar 24	Jun 24
Praemium SMA	9,621	9,807	10,403	11,218	11,328
<i>Net Flow % of opening FUA</i>	<i>0.9%</i>	<i>2.7%</i>	<i>1.6%</i>	<i>2.4%</i>	<i>1.3%</i>
Powerwrap	12,580	12,476	12,524	13,034	12,685
<i>Net Flow % of opening FUA</i>	<i>0.3%</i>	<i>-0.4%</i>	<i>-2.7%</i>	<i>-0.4%</i>	<i>-3.4%</i>
OneVue					4,046
<i>Net Flow % of opening FUA</i>					<i>-0.4%</i>
Australia Platform FUA	22,201	22,284	22,928	24,253	28,059
VMAAS	21,823	22,305	25,340	29,016	29,307
TOTAL FUA	44,024	44,589	48,268	53,269	57,366

Platform FUA Movement (\$m)	Jun 23	Sep 23	Dec 23	Mar 24	Jun 24
Opening Platform FUA	21,722	22,201	22,284	22,928	24,253
Praemium SMA	80	257	159	254	149
Powerwrap	42	(51)	(334)	(53)	(437)
OneVue					(126)
Net inflows	122	206	(175)	201	(414)
OneVue acquisition					4,078
Market revaluation / other	357	(123)	819	1,124	142
Closing Platform FUA	22,201	22,284	22,928	24,253	28,059

Questions





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