



**Beam Communications Holdings Limited**

ABN 39 010 568 804

5/8 Anzed Court, Mulgrave,  
Victoria, Australia 3170

T +61 3 8561 4200

F +61 3 9560 9055

investor@beamcommunications.com

www.beamcommunications.com

29 August 2024

The Manager  
Market Announcements Platform  
Australian Securities Exchange

**Annual Report for Year Ending 30 June 2024**

The Company has great pleasure in releasing its Annual Report for the Year Ending 30 June 2024 including the Chairman's Report, the Directors' Report and the audited FY2024 Financial Statements and Notes to the Accounts.

Yours faithfully

A handwritten signature in black ink, appearing to read "Dennis Payne". The signature is fluid and cursive, with a prominent initial 'D' and 'P'.

Dennis Payne  
Company Secretary

# 2024 ANNUAL REPORT



WORLD CLASS SATELLITE SOLUTIONS

As a market leader,  
Beam excels to meet  
the emerging needs  
of our customers  
in mobile satellite  
technology, tracking,  
monitoring and  
communication for  
over two decades.



## Directors

Mr Simon Lister Wallace  
Mr Michael Ian Capocchi  
Mr Mark Allan Chartres  
Mr Peter Kopanidis

## Company Secretary

Mr Dennis Frank Payne

## Registered office & Principal place of business

Unit 5/8 Anzed Court  
Mulgrave, VIC, 3170  
Ph: (03) 8561 4200

## Share Register

Link Market Services Ltd  
Locked Bag A14  
Sydney South, NSW, 1235x  
Ph: 1300 554 474

## Auditor

RSM Australia Partners  
Level 27, 120 Collins Street  
Melbourne, VIC 3000  
Ph: (03) 9286 8000

## Solicitors

Thomson Geer  
Level 23, Rialto South Tower, 525 Collins Street  
Melbourne, VIC, 3000  
Ph: (03) 8080 3500

## Stock Exchange Listing

Beam Communications Holdings Limited shares  
are listed on the Australian Securities Exchange  
(ASX code: BCC)

## Corporate Governance Statement

The Corporate Governance statement can be  
found on the investors page at  
[https://www.beamcommunications.com/  
investors/corporate-governance](https://www.beamcommunications.com/investors/corporate-governance)

## Email

investor@beamcommunications.com

## ASX Office

Based in Melbourne

## ASX Code

BCC

# CONTENTS

Company Directory	2
Letter from the Chairman	3
Directors' Report	7
Auditor's independence Declaration	25
Consolidated Financial Statements	
Statement of Profit or Loss and Other Comprehensive Income	26
Statement of Financial Position	27
Statement of Changes in Equity	28
Statement of Cash Flows	29
Notes to the Financial Statements	30
Consolidated Entity Disclosure Statement	56
Directors' Declaration	57
Auditor's Report	58
Security Holder Information	61

# Letter from the Chairman

Dear Shareholders,

On behalf of the Board, I am pleased to present the following Chairman's Report for the financial year ending 30 June 2024. This report provides an overview of the Group's performance, strategic achievements, in what has been a challenging year, and future outlook.

FY24 brought considerable external pressures on consumer spending, in our sector and beyond, domestically and globally, which directly impacted our financial results. Despite these headwinds, and these are reasons, not excuses, I am proud to say that your Company has shown remarkable resilience, remaining focused on delivering our commitments and pursuing growth opportunities.

The Group's trusted products consistently deliver outstanding outcomes for our customers. The case studies highlighted in the FY24 results announcement showcase diverse and highly valued user experiences, demonstrating how reliable is our technology. From enhancing travel experiences to ensuring dependable performance in extreme conditions, or boosting communication and connectivity in remote areas, our products have proven their value for recreational, safety and emergency response scenarios. They can literally be life-saving.

The full Directors' Report contains more extensive information on the Group's performance in the financial year, but I would like to present the following highlights.

## Financial Performance

The Group's FY24 financial performance reflected the tough market conditions we faced throughout the year. Group revenue declined 17% over the previous financial year to \$32.8 million. This decline reflects a softer overall performance, exacerbated by the timing of hardware sales, with FY23 reflecting the benefit of the initial shipment for Iridium GO exec® in late 2022. Consequently, earnings before interest, tax, depreciation and amortisation (EBITDA) excluding one-off ZOLEO arbitration costs, dropped by 27% to \$3.1 million (FY23: \$4.3 million) and our Net loss after tax was \$1.8 million.

Despite the weaker FY24 results I am proud to highlight the Group's impressive multi-year growth trajectory. Over the past three years, we have achieved a Revenue Compound Annual Growth Rate (CAGR) of 21%, and our EBITDA CAGR, excluding one-off arbitration expenses, was at 18%.

Beam maintained a stable Gross Margin of 30.4% in FY24 (FY23: 30.8%), showcasing resilience amid cost pressures and the margin benefit of a higher quality revenue mix.

Total recurring revenues show robust growth, up 67% in FY24, driven by a 45% increase in ZOLEO royalty revenue to \$1 million and an 85% surge in other recurring revenue. Beam's annualised subscription revenue grew 44% to an annual level now exceeding \$3.2 million.



## Cash and Funding

The Group's cash holdings at 30 June 2024, were \$3.1 million. While this represents a decrease from \$5 million at 30 June 2023, occasioned in particular by arbitration costs, the Company's financial position remains robust and comfortably positioned to fund the remaining payments envisaged to conclude the ZOLEO arbitration process.

Beam achieved a positive free cash flow of \$0.8 million, after excluding approximately \$2.4 million in one-off ZOLEO arbitration-related payments. A key factor in this achievement was Beam's continued capex spend focus, resulting in four consecutive quarters of lower capital expenditure through improved efficiency and effectiveness.

Notably, our Operating cash flows amounted to \$1.3 million, bolstered by strong cash receipts of \$36.5 million. This performance underscores our strong financial health and our commitment to advancing our strategic objectives while effectively managing our obligations.

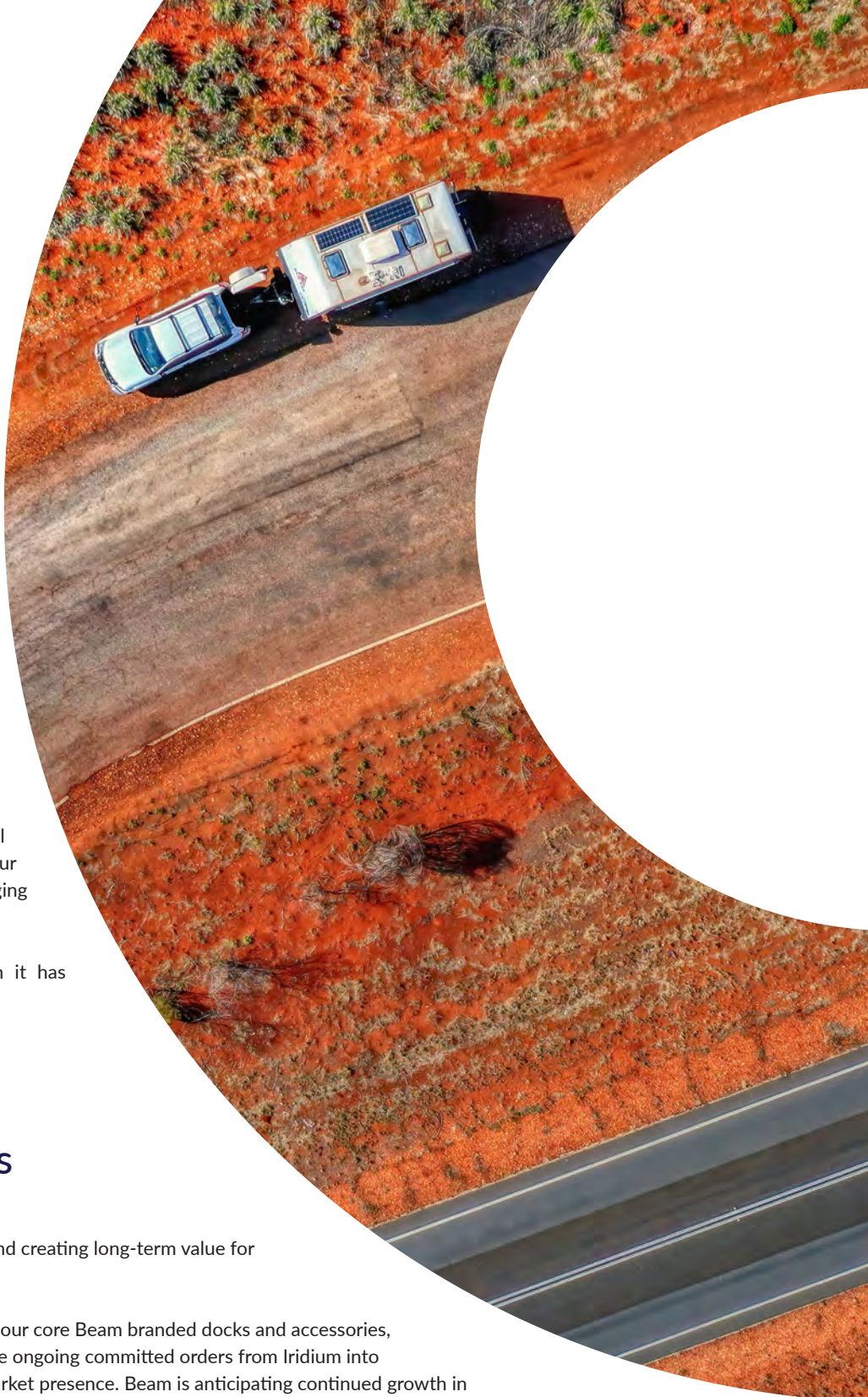
The Company remains debt free, although it has access to facilities in need.

## Outlooks and Projects

We are committed to growing the business and creating long-term value for our shareholders.

The Group expects strong performance from our core Beam branded docks and accessories, positioning us for continued success. We have ongoing committed orders from Iridium into FY25 for Go Exec and Go! to enhance our market presence. Beam is anticipating continued growth in recurring revenues, driven by the increasing contribution from ZOLEO royalty revenue, while a continuing change in revenue mix is also expected in FY25. The outlook underscores our strategic focus on expanding high-margin revenue streams and reinforces long-term growth potential. Growth in recurring revenue will be more than offset by the reduction in lower-margin hardware revenue, leading to an overall decrease in total revenue.

Beam remains focused on driving EBITDA growth through higher-margin recurring revenue and strict cost control, ensuring strong profitability, even despite lower total revenue. The Company is committed to CAPEX efficiency and optimising investments to sustain long-term growth and financial stability. With effective cost management and prudent CAPEX allocation, Beam projects positive Free Cash Flow in FY25, supporting a healthy financial position and offering optionality as to priorities and activity.



# Arbitration

I want to address a significant ongoing matter that has required considerable attention and effort from our leadership team — the ZOLEO arbitration. This process has required and received exceptional dedication from our CEO, CFO, and CTO all while managing the business. As a non-executive director ZOLEO Inc, I say this having had direct visibility on these matters.

The arbitration can potentially deliver a value-accretive decision for Beam, whether Beam emerges as the sole owner of the ZOLEO entity, or divests and crystallises value from its holding, which is presently negligibly reflected on our balance sheet. We are optimistic that the resolution of this matter will not only clarify the future ownership of ZOLEO but also position us favorably for future growth.

A major shift in momentum and focus is expected following the ZOLEO arbitration outcome. I share investors' frustration that this process has been both necessary and prolonged, but am very enthused about the value-enhancing opportunities expected to be available to your company, in the near future.



SOURCE: ZOLEO AMBASSADOR OUTBACK MIKE

## 20+ YEARS of

- Experience
- Expertise
- Excellence



## Enhanced Governance and Guidance

In January 2024, we were pleased to welcome Mr Peter Kopanidis as an Independent Non-Executive Director of Beam. Mr Kopanidis is also a Director at Petra Investor Relations & Debt Advisory, a service provider to ASX-listed companies. He is a highly credentialed and experienced finance executive with a proven track record in Corporate Treasury, Investor Relations and Corporate Finance - including M&A. With more than 30 years of extensive experience, the Board and I are confident that Mr Kopanidis will bring significant value to the Company. Indeed, he already has.

Finally, I want to express my gratitude to everyone who supported the Group throughout this uncertain period. Your feedback and engagement is vital and valued. My thanks and appreciation go out to Beam's Board, Senior Management, and all our dedicated staff who remained focused and productive despite the commercial ambiguity we faced.

I also want to acknowledge our customers and shareholders for their unwavering trust in our products and belief in the future of the Company. Your support motivates us to continue striving and remain dedicated to delivering on our commitments.

# Directors' Report



**Simon Lister Wallace**

*Chairman*

Age: 50

Simon Wallace is a corporate lawyer and based in Melbourne, having previously been an equity partner of the largest law firm in the world. He is now the Founder & Managing Partner of his own boutique legal practice.

With extensive legal and commercial proficiency and particular expertise in the areas of project finance, fundraising and corporate governance, Simon has substantial professional experience in the areas of investment banking, structured and direct equity investments, product formulation and sales.

Simon is admitted to practice as a barrister and solicitor of the Supreme Court of Victoria, the Federal Court of Australia and the High Court of Australia, and he holds degrees from the Australian National University in both Law and Commerce.

Since its inception in August 2018, Simon has been a Director of Zoleo Inc. the joint venture entity of which the Group is a 50% partner with Roadpost Inc of Canada.

Simon Wallace has been a Director of Beam Communications Holdings Limited since 5 February 2015 and was elected Chairman on 22 December 2016.

The Directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'Group') consisting of Beam Communications Holdings Limited (referred to hereafter as the 'Company' or 'Parent Entity') and the entities it controlled at the end of, or during, the year ended 30 June 2024.

## Directors

The following persons were directors of Beam Communications Holdings Limited during the whole of the financial year and up to the date of this report, unless otherwise stated:

Mr Simon Lister Wallace (Non-Executive Chairman)

Mr Michael Ian Capocchi (Managing Director)

Mr Mark Allan Chartres (Non-Executive Director)

Mr Peter Kopanidis (Non-Executive Director, appointed 15 January 2024)

## Company Secretary

Mr Dennis Frank Payne

The qualifications, experience and special responsibilities of each of the directors who held office during the year are:



## Michael Ian Capocchi

*Managing Director*

Age: 53

Michael Capocchi has over 25 years' experience in the ICT industry and has held several senior management positions. Michael is based in Chicago, USA, which places him closer to the important centres for satellite communications in the USA and UK/Europe.

Michael joined Beam Communications Holdings Limited as the General Manager of the subsidiary, Beam Communications Pty Ltd, in 2003 and was appointed as Managing Director of Beam Communications Holdings Limited in March 2008.

Prior to joining the Group, Michael was the Regional Sales Director for Iridium Satellite LLC, directly managing the sales, distribution and channel management strategies for the Asia-Pacific region. Michael has held senior management positions as the Sales and Marketing Director of Pacific Internet responsible for establishing the Australian operations of the company and with Optus Communications.

Since its inception in August 2018, Michael has been a Director of Zoleo Inc. the joint venture entity of which the Group is a 50% partner with Roadpost Inc of Canada.

Michael Capocchi is an integral part of the Group's business, including managing the day-to-day operations of the group which occasions extensive domestic and international travel.



## Mark Allan Chartres

*Non-Executive Director*

Age: 45

Mark Chartres was appointed to the Board of Directors as an Independent Non-Executive Director, commencing on 1 February 2022. Mark has spent nearly two decades professionally engaged in financial markets, including with Macquarie Group and presently Shaw and Partners. Mark's knowledge of our business, financial acumen and investment experience materially augments the Board's skills matrix.



## Peter Kopanidis

*Non-Executive Director*

Age: 57

Peter Kopanidis is a seasoned finance professional with over three decades of experience and has a proven track record in Corporate Treasury, Investor Relations and Corporate Finance – including M&A.

With a diverse industry background encompassing roles with some of Australia's leading brands in Telecommunications, Manufacturing, Healthcare, Insurance, Financial Services, and FMCG, Peter brings a wealth of commercial and financial acumen to Beam. Peter's extensive experience positions him well to contribute strategic guidance, especially around capital allocation and enhancing the overall functionality and output of the Board.

Peter Kopanidis is currently a Director at Petra Investor Relations & Debt Advisory, a service provider to ASX-listed companies. Previously, he served as Senior Executive – Corporate Finance at Medibank, overseeing IR and Treasury & Investments. For Peter's three-year tenure at Telstra, he was Executive Director – Investor Relations and was Treasurer for a twelve-month period. Peter also spent three years at Treasury Wine Estates as Global Director – Corporate Finance and held a four-year position as Group Treasurer at Foster's Group.

Peter Kopanidis is a Chartered Accountant and holds a Bachelor of Business - Accounting. Peter started his career as an Auditor at KPMG.

## Directorships of Other Listed Companies

No Director of Beam Communications Holdings Limited has been a director of a listed company in the three years immediately before the end of the financial year.

## Principal Activities

The activities of the Group and its controlled entities during the year were the development and marketing of a range of communication products and services, mainly satellite based.

## Dividends

There were no dividends paid, recommended or declared during the financial year.

## Review of Operations

The loss for the Group after providing for income tax amounted to \$1,786,000 (30 June 2023: profit of \$2,075,000).

A summary of the result for the year is as follows:

	2024 (\$'000)	2023 (\$'000)
Revenue	32,752	39,552
Other income (excl. interest)	442	529
Deduct:		
Cost of goods sold, research & development, administrative marketing and corporate expenses administrative marketing and corporate expenses	(33,085)	(35,873)
<b>Operating profit before amortisation, depreciation, interest and tax</b>	<b>109</b>	<b>4,208</b>
Deduct:		
Amortisation and impairment	(2,425)	(1,987)
Depreciation	(236)	(200)
Interest	(22)	(96)
<b>Operating profit</b>	<b>(2,574)</b>	<b>1,925</b>
Income Tax Benefit	788	150
<b>Net (loss)/profit for year</b>	<b>(1,786)</b>	<b>2,075</b>
<b>Total comprehensive (loss)/income for year</b>	<b>(1,786)</b>	<b>2,075</b>

# Profit and Performance

The Group's proven products continue to deliver remarkable outcomes for customers.

Group operating revenue decreased 17% in FY24 to \$32.8 million due to overall softer performance, exacerbated by the timing of hardware sales, including for Iridium GO! exec®.

Earnings before interest, tax, depreciation and amortisation (EBITDA) excluding one-off Zoleo arbitration costs also fell by 27% to \$3.1 million (FY23: \$4.3 million). Net loss after tax was \$1.8 million.

The Group has delivered an impressive multi-year growth in performance. The Group's 3-year Revenue CAGR is 21% and the EBITDA CAGR for the same period (excluding one-off arbitration expenses to support the ZOLEO arbitration process) is 18%.

The higher quality revenue mix, influenced by the strategic focus favouring higher margin recurring revenue away from lower margin hardware revenue and disciplined cost control helped to mitigate some of the earnings impacts from the decline in total revenue.

Despite the revenue decline Beam's Gross Margin held steady at 30.4% in FY24 (FY23: 30.8%), demonstrating resilience in the face of cost pressures and the higher quality revenue mix.

Most of Beam's key businesses experienced revenue declines due to softer performance exacerbated by the timing of hardware sales, with FY23 reflecting the benefit of the initial shipment for Iridium GO exec® in late 2022.

The continuing strong growth in recurring revenues is offset by lower hardware sales excluding Zoleo. Total recurring revenue has increased by 67% in FY24. Growth in recurring revenue is driven by the increased contribution from ZOLEO royalty revenue of \$1 million, which was up by 45% and other recurring revenue has increased by 85%.

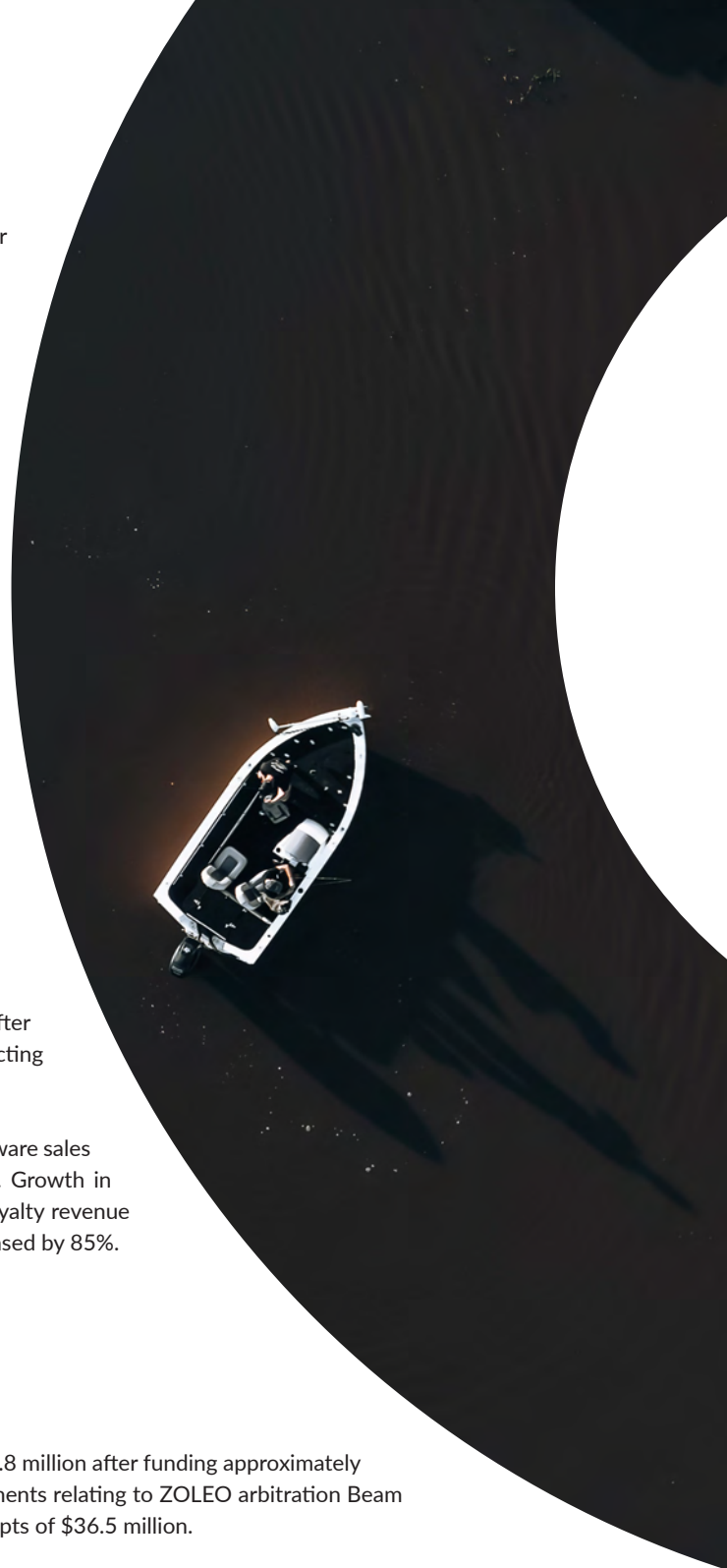
## Cash and Funding

Beam reported positive free cash flow (operating and investing cash) of \$0.8 million after funding approximately \$2.4 million of payments related to ZOLEO arbitration. Including the payments relating to ZOLEO arbitration Beam generated Operating cash flows of \$1.3 million following strong cash receipts of \$36.5 million.

A contributing factor in achieving positive free cash flow in FY24 was the continued reduction in Beam's capex spend. With a heightened focus on the efficiency and effectiveness of the capex program, the Company has delivered 4 consecutive quarters of capex reductions.

The Group's cash holdings at 30 June 2024 were \$3.1 million, reflecting a decrease from \$5 million at 30 June 2023. Despite the change in cash position, the Company is well funded to continue its targeted capital investment and product development program, as well as fund residual payments for the ZOLEO arbitration process.

The Company remains debt free.



## Outlook and Projects

Beam is poised for continued success, with strong performance anticipated in core Beam branded docks and accessories. The Company secured orders from Iridium for Go Exec and Go! products in FY25, further boosting market presence. Additionally, the Company forecasts continued growth in recurring revenues, reinforcing its strategic position and commitment to shareholders.

A significant transformation following the Zoleo arbitration outcome is anticipated, where Beam will either take full control of Zoleo Inc. or crystallise value from its 50% JV ownership.

Beam anticipates a continuing shift in its revenue mix, driven by strategic decisions aimed at enhancing the overall quality of earnings. It is expected to see a growth in high-quality, higher-margin recurring revenue streams, offset by a continued decline in lower-margin hardware revenue. For FY25, Total revenue is expected to decline largely due to the lower hardware sales.

The Company remains committed to driving EBITDA growth through the increased contribution of higher-margin recurring revenue and continued cost control. This disciplined approach ensures that even with a reduction in total revenue, profitability remains robust.

The Company's focus on capital expenditure (CAPEX) efficiency continues to be rigorous. Reflecting an ongoing commitment to optimising capital investments to support long-term growth without compromising financial stability.

Beam expects to see positive Free Cash Flow in FY25, underpinned by the quality of revenue streams, effective cost management, and prudent CAPEX allocation. This strong cash flow performance will enable the Company to maintain a healthy financial position.

## Zoleo Arbitration

During the period Beam announced it was commencing formal proceedings by way of arbitration with its Zoleo Inc. JV Partner, Roadpost Inc. The Canadian arbitration will facilitate the resolution of the parties' matters of dispute and we expect, the ownership of the JV.

The Company regards as objectively compelling its claim that Roadpost has, through its acts, conduct and omissions, details of which would be unwise to reveal in this document, breached various and essential terms of the Joint Venture Agreement between the parties, thereby availing Beam of certain rights and remedies. Beam's obligations to its shareholders demands that these rights be prosecuted against Roadpost and Beam has entered the arbitration process willingly and confidently.

In Canada on 29 April 2024 there was an Arbitration Court hearing lasting 2 weeks between Beam and Roadpost. In early June 2024 written final submissions were provided.

Following a ruling by the Arbitrator, which is expected shortly, the future ownership of ZOLEO is expected to be resolved.

The Arbitration has the potential to provide a value accretive decision for Beam.



SOURCE: CHRIS BURNS

# Material business risks to strategy and financial performance

Beam has identified a number of material risks that may affect the success of the business over the coming periods, including some that are not directly within its control. The Company's risk management approach involves the ongoing assessment, monitoring and reporting of risks that could impede its progress in delivering its strategic priorities. The key risks are outlined below (not ranked in any order), although it is important to note that as Beam's business continues to grow and evolve, these risks and the Company's risk profile may change.

## FOREIGN EXCHANGE RISK

Beam's equipment and services are sold around the world and most of its revenue is derived in US dollars. This exposes the Company to fluctuations in exchange rates, which are driven by market forces outside its control. A change in the exchange rate to the Australian dollar may have a positive or negative effect on the business.

## PARTNERSHIP RISKS

Beam has established partnerships with most of the world's largest satellite operators, particularly Iridium Communications. A breakdown of such partnerships is likely to impede on the Company's ability to offer hardware and services to Beam's clients and such an outcome may have a material and negative impact on its financial performance.

## TECHNOLOGICAL CHANGES AND COMPETITION

The industry that Beam operates in is subject to constant technological change. These changes often bring new opportunities and competitive threats. To ensure the continual growth and profitability of the business, Beam must constantly be vigilant of these changes and invest in improving its existing offering and developing new innovations.

## CHANNEL PARTNER SUPPORT

As Beam's products and services are sold in Australia and globally, it relies on its network of channel partners. Beam's ability to acquire and retain these partners will have a material impact on the continued growth in revenue and profitability of the Company. Beam protects its channel network by ensuring these partners can make a reasonable margin and carefully manages sales of its products and services on third-party online marketplaces.

## ACCESS TO CAPITAL AND DEBT

Beam's ability to fund future growth and profitability may be affected by its ability to access funding from equity investors, credit markets and other financial institutions. This access is dependent on several factors, such as the Company's financial performance, but may also include factors that are outside its control, such as general economic and market conditions. There is a risk that the Company may be unable to access debt or equity funding when required on favourable terms, or at all.

## REGULATORY AND COMPLIANCE RISKS

The telecom and satcom industries are highly regulated in each country. These rules and regulations allowing access to services may change with little warning and can have a positive or negative impact on Beam's financial performance. Further, Beam has to ensure it receives the necessary approvals and meet required industry standards in all countries before it can sell its hardware in those markets.

## CYBER SECURITY RISKS

Beam's IT systems contain sensitive information on its products and technology, along with customer and third-party information. While Beam exercises due care in protecting its data, it is possible that these measures will not be enough to prevent unauthorised access to its systems and technologies. Such a breach may expose the Company to financial loss, reputational damage and legal consequences, including claims for compensation by customers or penalties by telecommunications regulators or other authorities.

## Directors and Investors

There were no changes in the issued capital of the Group during the year.

Mr Simon Wallace, a shareholder in the Group, has been a Director for nine years and is currently the Non-Executive Chairman of the Board. Simon has lengthy and detailed expertise in legal and commercial matters and leads the Board and the Group in fund raising activities, strategic and corporate governance advice.

Mr Michael Capocchi is an Executive Director and holds the positions of Managing Director and Chief Executive Officer for all companies in the Group. His base in the USA enables him to easily visit the Middle East and UK/Europe, where many core clients are based, as well as domestically within the US. Michael travels frequently to Australia and retains direct and daily contact with management. Michael is also a significant shareholder in the Group.

Mr Mark Chartres has been a Director since early 2022 and he has spent nearly two decades professionally engaged in financial markets, including with Macquarie Group and Shaw and Partners (presently). He is very familiar with the Group's operations, aspirations and investment profile, and has in the past assisted in furthering the Group's funding requirements as well as providing counsel on key investor expectations and priorities.

Mr Peter Kopanidis, a shareholder in the Group, joined the Board during the year and has provided valuable financial acumen and investor relations and funding insights to the Board. Additionally, he is very familiar with statutory reporting and governance obligations in the ASX listed environment and accordingly is Chair of the Audit Committee.

The Directors believe the Group is well placed to continue to deliver strong result in FY25 due to the Group's strong balance sheet and many growth options, including the continued success of the existing products, ongoing geographical expansion of ZOLEO, and the strong build in ZOLEO royalty payments.

## Significant changes in the state of affairs

Other than those noted above there were no significant changes in the state of affairs of the Group during the financial year.

## Matters subsequent to the end of the financial year

No matter or circumstance has arisen since 30 June 2024 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

## Likely developments and expected results of operations

The company will continue the development and marketing of a range of communications devices, mainly satellite based.

Further information on likely developments in the operations of the Group and the expected results of operations have not been included in this report because the directors believe it would be likely to result in unreasonable prejudice to the Group.



## Environmental Regulation

The Group is not subject to any significant environmental regulation under Australian Commonwealth or State law.

## Meetings of Directors

The number of meetings of the Group's Board of Directors ('The Board') and of each Board committee held during the year ended 30 June 2024, and the number of meetings attended by each Director were:

	Directors Meetings		Committees	
	Attended	Maximum Attendable	Attended	Maximum Attendable
M Capocchi	15	16	-	-
S Wallace	16	16	2	2
M Chartres	15	16	1	1
P Kopanidis	6	6	1	1

Maximum Attendable: represents the number of meetings held during the time the director held office.



# Remuneration report (audited)

The remuneration report details the key management personnel remuneration arrangements for the Group, in accordance with the requirements of the Corporations Act 2001 and its Regulations.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including all Directors.

The remuneration report is set out under the following main headings:

- Principles used to determine the nature and amount of remuneration
- Details of remuneration
- Share-based compensation

## Principles used to determine the nature and amount of remuneration

This report details the nature and amount of remuneration for each Director and KMP of Beam Communications Holdings Limited.

## Remuneration Policy

The Group is committed to remunerating its Executive Directors and senior executives in a manner that is market-competitive, consistent with best practice and which supports the interests of shareholders. The Group aims to align the interests of Executive Directors and senior executives with those of shareholders by remunerating through performance and long-term incentive plans in addition to fixed remuneration.

The remuneration of Non-executive Directors is determined by the Board having regard to the level of fees paid to non-executive directors by other companies of similar size and stature and in aggregate must not exceed the maximum annual amount approved by the Group's shareholders, currently \$500,000, as determined at the General Meeting held on 3 August 2007.

Senior executives' remuneration consists of the following elements:

- fixed salary;
- short-term incentive bonus where applicable based on performance
- long-term incentive share option scheme; and
- other benefits including superannuation.

## Fixed Salary

The salary of senior executives is determined from a review of the market and reflects core performance requirements and expectations. In addition, the Company considers the following:

- The scope of the individual's role;
- The individual's level of skill and experience;
- Legal and industrial obligations;
- Labour market conditions; and
- The complexity of the Company's business.

The purpose of a performance bonus is to reward an individual's actual achievement of performance objectives and for materially improved Group performance. Consequently, performance-based remuneration is paid where a clear contribution to successful outcomes for the Group is demonstrated and the individual attains and excels against pre-agreed key performance indicators during a performance cycle.

In assessing the relative performance of the senior executives and the Group as a whole measured against the primary objective of enhancing shareholder value over time, the Board has regard to key financial indicators. In accordance with Section 300A of the Corporations Act 2001 the following table summarises the Group's performance over the last 5 years.

	2024	2023	2022	2021	2020
Net profit/(loss) before tax (\$'000)	(2,574)	1,925	121	780	(1,518)
EBITDA (\$'000)	109	4,208	1,409	1,929	3,052
Basic earnings per share (cents)	(2.07)	2.40	(0.22)	0.76	(0.31)
Share price at 30 June (\$)	0.15	0.18	0.20	0.24	0.17
Market Capitalisation at 30 June (\$m)	12.53	15.60	17.28	17.64	8.99
Dividends per share	Nil	Nil	Nil	Nil	Nil

The Board believes the above table goes some way to illustrate the positive direction the Group has taken over the past 5 years and is reflective of much, but not all, of the performance of senior executives during that period. Due to the nature of the Groups business, there are often major influences on a particular financial year's profit result.

Confidence in the strategy and long-term growth agenda was clearly demonstrated in FY24 by the Group's EBITDA excluding one-off arbitration costs and the continuous success of our product penetration into the personal communications device (PCD) market, especially ZOLEO.

## Long-term Incentives

The Group's Share Options Incentive Plan, in which Directors and senior executives may participate, was approved by shareholders on 27 October 2017 and authorises the Directors to issue options in respect of up to 10% of the shares on issue at a given time.

The Group ensures that the payment of equity-based executive remuneration is made in accordance with thresholds set in plans approved by shareholders.

As noted in this report, options were issued to a Director during the 2024 financial year, reflecting sign on obligations.

## Other Benefits

Senior executives are entitled to statutory superannuation and other bonus payments subject to the discretion of the Managing Director and the Board.

# Employment Contracts

KMP	Notice	Termination Payment	Non-Compete	Term
S Wallace	None	None	None post-employment	No fixed term
M Capocchi	9 months (after minimum term of 27 months)	Notice paid in leu	None post-employment	36 months from 1 July 2022
M Chartres	None	None	None post-employment	No fixed term
P Kopanidis	None	None	None post-employment	No fixed term
W Christie	1 month	Notice paid in leu	12 months	No fixed term
D Sleigh	3 months	Notice paid in leu	None post-employment	No fixed term

## Details of Remuneration

Details of the remuneration of key management personnel of the Group are set out in the following tables on the next page.

The key management personnel of the Group consisted of the following Directors of Beam Communications Holdings Limited:

- Mr S Wallace - Non-Executive Chairman
- Mr M Capocchi - Executive Managing Director
- Mr M Chartres - Non-Executive Director
- Mr P Kopanidis - Non-Executive Director

And the following persons:

- Mr W Christie - Chief Technical Officer
- Mr D Sleigh - Chief Financial Officer

The remuneration for each director and each of the other key management personnel of the Group receiving the highest remuneration during the year was as follows:

	Short-term benefits			Post-employment benefits	Long-term benefits	Share-based payments	
	Cash salary and fees	Cash bonus and commission	Employee benefits payable (b)	Superannuation	Employee benefits payable	Options (a)	Total
30 June 2024	\$	\$	\$	\$	\$	\$	\$
Non-Executive Directors:							
Mr S Wallace	70,908	-	-	7,977	-	-	78,885
Mr M Chartres	29,167	-	-	-	-	21,595	50,762
Mr P Kopanidis	22,522	-	-	2,477	-	1,187	26,186
Executive Directors:							
Mr M Capocchi (c,d)	534,109	40,000	(16,926)	64,531	10,023	44,653	676,390
Other Key Management Personnel:							
Mr W Christie	253,112	20,000	13,416	29,930	8,466	-	324,924
Mr D Sleigh	250,000	20,000	11,179	30,299	1,528	30,633	343,639
	1,159,818	80,000	7,669	135,214	20,017	98,068	1,500,786

	Short-term benefits			Post-employment benefits	Long-term benefits	Share-based payments	
	Cash salary and fees	Cash bonus and commission	Employee benefits payable (b)	Superannuation	Employee benefits payable	Options (a)	Total
30 June 2023	\$	\$	\$	\$	\$	\$	\$
Non-Executive Directors:							
Mr S Wallace	70,909	-	-	7,445	-	-	78,354
Mr M Chartres	20,833	-	-	-	-	35,412	56,245
Mr D Stewart	21,666	-	-	-	-	-	21,666
Executive Directors:							
Mr M Capocchi (c)	361,236	266,407	21,635	50,894	13,255	44,531	757,958
Other Key Management Personnel:							
Mr W Christie	243,378	-	(2,214)	25,292	9,498	-	275,954
Mr D Sleigh	209,999	40,000	6,478	22,050	873	30,549	309,949
	928,021	306,407	25,899	105,681	23,626	110,492	1,500,126

(a) Option based compensation relates to the value of options issued to date and brought to account pro-rata to the time period from the date of granting to the date of vesting, except where Accounting Standard AASB 2 required expensing to begin from the commencement of service related to those options, notwithstanding that the issue of those options, in the case of Directors was subject to shareholder approval, and in the case of key management employees, subject to performance review.

(b) Employee benefits payable represents net increase in benefits payable charged to the consolidated statement of profit or loss and other comprehensive income in the current year.

(c) The majority of Mr Capocchi's remuneration is in US dollars. For 2024 his remuneration has been converted into AU dollars monthly and the rate average for the year was 0.6573. (2023: 0.6630)

(d) The board sets the CEO's annual key performance indicators, to be achieved for the CEO to become eligible for any remuneration beyond his base salary. As 2 of those 5 KPIs were achieved in FY24, Mr Capocchi was not entitled to receive a long-term incentive for this financial year and only 40% of the short-term bonus he may otherwise have earned, had all KPIs been met.

The proportion of remuneration linked to performance and the fixed proportion are as follows:

Name:	Fixed remuneration		At risk - STI		At risk - LTI	
	30 June 2024	30 June 2023	30 June 2024	30 June 2023	30 June 2024	30 June 2023
Non-Executive Directors:						
Mr S Wallace	100%	100%	-	-	-	-
Mr M Chartres	57%	37%	-	-	43%	63%
Mr P Kopanidis	95%	-	-	-	5%	-
Executive Directors:						
Mr M Capocchi	87%	59%	6%	35%	7%	6%
Other Key Management Personnel:						
Mr W Christie	94%	100%	6%	-	-	-
Mr D Sleigh	85%	77%	6%	13%	9%	10%

## Share-based Compensation

### Share holdings

The number of shares in the Company held during the financial year by each key management person including their personally related parties are set out below:

2024	Balance 1 July 2023	Received as remuneration	Options exercised	Placement issue	Ceasing to be a KMP	Net change other (a)	Balance 30 June 2024
<b>Directors:</b>							
Mr S Wallace	200,000	-	-	-	-	150,000	350,000
Mr M Capocchi	3,124,320	-	-	-	-	-	3,124,320
Mr M Chartres	-	-	-	-	-	-	-
Mr P Kopanidis (c)	-	-	-	-	-	55,500	55,500
<b>Other:</b>							
Mr W Christie	62,778	-	-	-	-	-	62,778
Mr D Sleigh	18,182	-	-	-	-	-	18,182
	3,405,280	-	-	-	-	205,500	3,610,780
2023	Balance 1 July 2022	Received as remuneration	Options exercised	Placement issue	Ceasing to be a KMP	Net change other (a)	Balance 30 June 2022
<b>Directors:</b>							
Mr S Wallace	200,000	-	-	-	-	-	200,000
Mr M Capocchi	2,832,099	-	-	-	-	292,221	3,124,320
Mr D Stewart (b)	10,905,000	-	-	-	(10,905,000)	-	-
Mr M Chartres	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
<b>Other:</b>							
Mr W Christie	62,778	-	-	-	-	-	62,778
Mr D Sleigh	18,182	-	-	-	-	-	18,182
	14,018,059	-	-	-	(10,905,000)	292,221	3,405,280

(a) Net change other refers to shares purchased or sold on-market or off-market at current market prices during the financial year.

(b) David Stewart resigned as a director on 30 September 2022.

(c) Peter Kopanidis was appointed as a Director on 15 January 2024. Upon appointment Mr Kopanidis held no shares in the Group.

## Options

The number of options over ordinary shares in the Company held during the financial year by each key management person including their personally related parties is set out below:

2024	Balance 1 July 2023	Granted as remuneration	Issued as equity investment	Options exercised	Options lapsed	Balance 30 June 2024
<b>Directors:</b>						
Mr S Wallace	-	-	-	-	-	-
Mr M Capocchi	530,798	-	-	-	-	530,798
Mr M Chartres	1,300,000	-	-	-	-	1,300,000
Mr P Kopanidis	-	178,000	-	-	-	178,000
<b>Other:</b>						
Mr W Christie	-	-	-	-	-	-
Mr D Sleigh	404,546	-	-	-	(4,546)	400,000
	2,235,344	178,000	-	-	(4,546)	2,408,798

2023	Balance 1 July 2022	Granted as remuneration	Issued as equity investment	Options exercised	Options lapsed	Balance 30 June 2023
<b>Directors:</b>						
Mr S Wallace	-	-	-	-	-	-
Mr M Capocchi	530,798	-	-	-	-	530,798
Mr D Stewart	-	-	-	-	-	-
Mr M Chartres	200,000	1,100,000	-	-	-	1,300,000
<b>Other:</b>						
Mr W Christie	-	-	-	-	-	-
Mr D Sleigh	404,546	-	-	-	-	404,546
	1,135,344	1,100,000	-	-	-	2,235,344

All options held by Directors and key management personnel at 30 June 2024 were currently un-exercisable as at balance date, aside from the following:

Holder	Grant date	Vesting date	Expiry date	Number	Exercise Price
Mr M Chartres	1 February 2022	1 February 2023	1 February 2025	200,000	0.53
Mr M Chartres	2 December 2022	2 December 2023	2 December 2024	1,100,000	0.30

## Shares issued on exercise of remuneration options

No shares were issued on exercise of remuneration options during the current period.

# Voting and comments made at the Company's 2023 Annual General Meeting (AGM)

At the Company's most recent AGM, held on 30 November 2023, a resolution to adopt the prior year (2023) remuneration report was put to the vote and at least 75% of the 'yes' votes were cast for the adoption of that report. No comments were made on the remuneration report at the AGM.

## Options Issued

Details of options over ordinary shares granted, vested and lapsed for directors and other key management personnel as part of compensation during the years ended 30 June 2024 and 30 June 2023 are set out below:

2024							
Name	Grant date	Vesting date	Number of options granted	Value of options granted \$	Value of options vested \$	Value of options exercised \$	Value of options lapsed \$
<b>Directors:</b>							
Mr S Wallace	-	-	-	-	-	-	-
Mr M Capocchi	-	-	-	-	-	-	-
Mr M Chartres	-	-	-	-	-	-	-
Mr P Kopanidis	09/02/2024	09/02/2025	178,000	6,113	-	-	-
<b>Other:</b>							
Mr W Christie	-	-	-	-	-	-	-
Mr D Sleigh	-	-	-	-	-	-	-

2023							
Name	Grant date	Vesting date	Number of options granted	Value of options granted \$	Value of options vested \$	Value of options exercised \$	Value of options lapsed \$
<b>Directors:</b>							
Mr S Wallace	-	-	-	-	-	-	-
Mr M Capocchi	-	-	-	-	-	-	-
Mr D Stewart	-	-	-	-	-	-	-
Mr M Chartres	02/12/2022	02/12/2023	1,100,000	50,853	-	-	-
<b>Other:</b>							
Mr W Christie	-	-	-	-	-	-	-
Mr D Sleigh	-	-	-	-	-	-	-

Details of options granted to and/or vested to key management personnel during the 2024 financial year are outlined below:

2024							
Name	Vested No.	Granted No.	Grant date	Value of options granted date	Exercise price	First exercise date	Expiry date
Directors:							
Mr S Wallace	-	-	-	-	-	-	-
Mr M Capocchi	-	-	-	-	-	-	-
Mr M Chartres	-	-	-	-	-	-	-
Mr P Kopanidis	-	178,000	09/02/2024	0.034	0.30	09/02/2025	09/02/2026
		178,000					
Others:							
Mr W Christie	-	-	-	-	-	-	-
Mr D Sleigh	-	-	-	-	-	-	-
	-	-					
	-	178,000					

*This concludes the remuneration report, which has been audited.*

## Shares under option

Unissued ordinary shares of Beam Communications Holdings Limited under option at the date of this report are as follows:

Grant date	Expiry date	Exercise price	Number under option
30 November 2021	31 August 2026	\$0.35	530,798
23 December 2021	23 December 2026	\$0.35	400,000
1 February 2022	1 February 2025	\$0.53	200,000
2 December 2022	2 December 2024	\$0.30	1,100,000
9 February 2024	9 February 2026	\$0.30	178,000
			<hr/> 2,408,798 <hr/>

## Shares issued on the exercise of options

No ordinary shares were issued during the year ended 30 June 2024 and up to the date of this report on the exercise of options granted.

## Indemnity and insurance of directors and officers

During the year, the Group has paid premiums in respect of an insurance contract to indemnify its Directors and officers against liabilities that may arise from their positions. Directors and officers indemnified include the Company Secretary, all directors and all executive officers participating in the management of the Group.

Further disclosure required under section 300(9) of the Corporations Act is prohibited under the terms of the insurance contract.

## Indemnity and insurance of auditor

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

## Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

## Non-audit services

There were no non-audit services provided during the financial year by the auditor.

## Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

# Auditor

RSM Australia Partners continues in office in accordance with section 327 of the Corporations Act 2001.

## Rounding of amounts

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors



Mr Simon Wallace  
Chairman

29 August 2024



**RSM Australia Partners**

Level 27, 120 Collins Street Melbourne VIC 3000  
PO Box 248 Collins Street West VIC 8007

T +61(0) 3 9286 8000  
F +61(0) 3 9286 8199  
[www.rsm.com.au](http://www.rsm.com.au)

## AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the audit of the financial report of Beam Communications Holdings Limited for the year ended 30 June 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

A handwritten signature in blue ink, appearing to read "RSM", is positioned above the printed name.

**RSM AUSTRALIA PARTNERS**

A handwritten signature in blue ink, appearing to read "M Parameswaran", is positioned above the printed name.

**M PARAMESWARAN**  
Partner

Dated: 29 August 2024  
Melbourne, Victoria

## THE POWER OF BEING UNDERSTOOD AUDIT | TAX | CONSULTING

RSM Australia Partners is a member of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a separate legal entity in any jurisdiction.

RSM Australia Partners ABN 36 965 185 036

Liability limited by a scheme approved under Professional Standards Legislation



**Beam Communications Holdings Limited**  
**Statement of profit or loss and other comprehensive income**  
**For the year ended 30 June 2024**

		<b>Consolidated</b>	
	<b>Note</b>	<b>30 June 2024</b>	<b>30 June 2023</b>
		<b>\$'000</b>	<b>\$'000</b>
<b>Revenue</b>	4	32,752	39,552
Other income	5	444	541
<b>Expenses</b>	6		
Cost of sales		(22,232)	(28,472)
Employment expense		(4,953)	(4,661)
Depreciation and amortisation expense		(2,661)	(2,187)
Finance costs		(24)	(107)
Administrative expense		(495)	(494)
Arbitration cost		(2,990)	-
Legal, insurance and patent		(200)	(487)
Marketing and ICT		(925)	(822)
Other		(1,290)	(938)
<b>(Loss)/profit before income tax benefit</b>		(2,574)	1,925
Income tax benefit	7	788	150
<b>(Loss)/profit after income tax benefit for the year attributable to the owners of Beam Communications Holdings Limited</b>		(1,786)	2,075
Other comprehensive income for the year, net of tax		-	-
<b>Total comprehensive (loss)/income for the year attributable to the owners of Beam Communications Holdings Limited</b>		<u>(1,786)</u>	<u>2,075</u>
		<b>Cents</b>	<b>Cents</b>
Basic earnings per share	28	(2.07)	2.40
Diluted earnings per share	28	(2.07)	2.40

*The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes*

**Beam Communications Holdings Limited**  
**Statement of financial position**  
**As at 30 June 2024**

		<b>Consolidated</b>	
	<b>Note</b>	<b>30 June 2024</b>	<b>30 June 2023</b>
		<b>\$'000</b>	<b>\$'000</b>
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	8	3,107	4,951
Trade and other receivables	9	4,953	5,321
Inventories	10	5,684	7,462
Total current assets		<u>13,744</u>	<u>17,734</u>
<b>Non-current assets</b>			
Other receivables	9	113	-
Plant and equipment	13	92	100
Right-of-use assets	11	497	96
Development costs	14	9,397	8,915
Deferred tax	15	1,250	457
Total non-current assets		<u>11,349</u>	<u>9,568</u>
<b>Total assets</b>		<u>25,093</u>	<u>27,302</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	16	6,333	7,274
Lease liabilities	18	194	103
Provisions	19	1,480	1,425
Total current liabilities		<u>8,007</u>	<u>8,802</u>
<b>Non-current liabilities</b>			
Lease liabilities	18	302	27
Provisions	19	52	53
Total non-current liabilities		<u>354</u>	<u>80</u>
<b>Total liabilities</b>		<u>8,361</u>	<u>8,882</u>
<b>Net assets</b>		<u>16,732</u>	<u>18,420</u>
<b>Equity</b>			
Issued capital	20	17,375	17,375
Reserves		254	188
(Accumulated losses)/retained profits		<u>(897)</u>	<u>857</u>
<b>Total equity</b>		<u>16,732</u>	<u>18,420</u>

*The above statement of financial position should be read in conjunction with the accompanying notes*

**Beam Communications Holdings Limited**  
**Statement of changes in equity**  
**For the year ended 30 June 2024**

	Issued capital \$'000	Reserves \$'000	Accumulated losses / retained earnings \$'000	Total equity \$'000
<b>Consolidated</b>				
Balance at 1 July 2022	17,375	163	(1,303)	16,235
Profit after income tax benefit for the year	-	-	2,075	2,075
Other comprehensive income for the year, net of tax	-	-	-	-
Total comprehensive income for the year	-	-	2,075	2,075
<i>Transactions with owners in their capacity as owners:</i>				
Share-based payments (note 25)	-	110	-	110
Adjustment for broker options expired	-	(85)	85	-
Balance at 30 June 2023	17,375	188	857	18,420
	Issued capital \$'000	Reserves \$'000	Retained earnings / accumulated losses \$'000	Total equity \$'000
<b>Consolidated</b>				
Balance at 1 July 2023	17,375	188	857	18,420
Loss after income tax benefit for the year	-	-	(1,786)	(1,786)
Other comprehensive income for the year, net of tax	-	-	-	-
Total comprehensive loss for the year	-	-	(1,786)	(1,786)
<i>Transactions with owners in their capacity as owners:</i>				
Share-based payments (note 25)	-	98	-	98
Adjustment for broker options expired	-	(32)	32	-
Balance at 30 June 2024	17,375	254	(897)	16,732

*The above statement of changes in equity should be read in conjunction with the accompanying notes*

**Beam Communications Holdings Limited**  
**Statement of cash flows**  
**For the year ended 30 June 2024**

		<b>Consolidated</b>	
	<b>Note</b>	<b>30 June 2024</b>	<b>30 June 2023</b>
		<b>\$'000</b>	<b>\$'000</b>
<b>Cash flows from operating activities</b>			
Receipts from customers (inclusive of GST)		36,536	39,608
Payments to suppliers and employees (inclusive of GST)		(35,218)	(37,198)
Interest received		3	12
Insurance proceeds received		12	-
Interest and finance charges paid		(24)	(107)
Income tax (expense) / benefit		(5)	10
Payroll tax refund		-	90
Net cash from operating activities	23	1,304	2,415
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment	13	(37)	(52)
Payments for capitalised development costs		(2,890)	(3,333)
Proceeds from research and development grant		-	884
Net cash used in investing activities		(2,927)	(2,501)
<b>Cash flows from financing activities</b>			
Net loan payments		-	(513)
Lease liability repayments		(221)	(225)
Net cash used in financing activities		(221)	(738)
Net decrease in cash and cash equivalents		(1,844)	(824)
Cash and cash equivalents at the beginning of the financial year		4,951	5,775
Cash and cash equivalents at the end of the financial year	8	3,107	4,951

*The above statement of cash flows should be read in conjunction with the accompanying notes*

**Note 1. Material accounting policy information**

The accounting policies that are material to the Group are set out below. The accounting policies adopted are consistent with those of the previous financial year, unless otherwise stated.

**New or amended Accounting Standards and Interpretations adopted**

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. The impact of these standards did not have a material impact on the Group.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

**Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ("AASB") and the Corporations Act 2001 and comply with International Financial Reporting Standards as issued by the International Accounting Standards Board. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

*Historical cost convention*

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income.

*Critical accounting estimates*

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 2.

**Accounting policies**

The following is a summary of the material accounting policies adopted by the Group in the preparation of the financial report. The accounting policies have been consistently applied to all years presented, unless otherwise stated. When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

**(a) Principles of consolidation**

The consolidated financial statements incorporate all of the assets, liabilities and results of the parent (Beam Communications Holdings Limited) and all of the subsidiaries which are entities the parent controls. A list of the subsidiaries is provided in note 30.

**Note 1. Material accounting policy information (continued)**

**(b) Income tax**

Income tax expense (benefit) for the year comprises current income tax expense (credit) and deferred income tax expense (benefit).

A net deferred tax asset has been recognised in the current year reflecting the movements in deferred tax assets and liabilities for the period.

In relation to non-cash refundable R&D tax incentives that can be used to offset income tax payable, these are recognised as deferred tax assets where the carry forward criteria is satisfied. In such cases they will be a reduction in tax expense otherwise charged to the profit and loss.

Deferred tax is accounted for using the liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the statement of profit or loss and other comprehensive income except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised. At each reporting date, the Group re-assesses unrecognised deferred tax assets as to the extent that it has become probable that future tax profit will enable recognition.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; and (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

Beam Communications Holdings Limited and its wholly owned Australian subsidiaries have formed a tax consolidated group under the tax consolidation regime. The current tax liability of each group entity and deferred tax assets arising from tax losses are immediately assumed by the parent entity.

**(c) Trade and other receivables**

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

**(d) Plant and equipment**

Plant and equipment is carried at cost less any accumulated depreciation and impairment losses, where applicable.

The carrying amount of plant and equipment is reviewed at each reporting date by directors to ensure it is not in excess of the recoverable amount from these assets.

Repairs and maintenance to plant and equipment is charged to the statement of profit or loss and other comprehensive income during the financial period in which it is incurred.

The depreciable amount of plant and equipment is depreciated on a straight line basis over their useful lives to the Group commencing from the time the asset is held ready for use.

The straight line depreciation rates for plant and equipment were:

Office furniture and equipment	10 years
Computer and test equipment	3 years
Rental equipment	3 years

**Note 1. Material accounting policy information (continued)**

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of profit or loss and other comprehensive income.

**(e) Inventories**

Inventories are measured at the lower of cost and net realisable value. The cost of manufactured products includes direct materials and direct labour.

**(f) Development costs**

Development costs are capitalised only when it is probable that the expected future economic benefits would flow to the company and can be measured reliably. Development costs have a finite life and are amortised on a systematic basis matched to future production. Expenditure not related to the creation of a new product is recognised as an expense when incurred.

The amortisation rate for capitalised development costs is dependent on an assessment of the minimum useful life of each project. Recent projects/products have been assessed at 4 years or 5 years giving a 25% or a 20% amortisation rate during 2024.

**(g) Employee benefits**

*Short-term employee benefits*

Provision is made for the Group's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the undiscounted amounts expected to be paid when the obligation is settled.

The Group's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as a part of current trade and other payables in the statement of financial position. The Group's obligations for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

*Other long-term employee benefits*

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any re-measurements for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

Option based compensation relates to the value of options issued to date and brought to account pro-rata to the time period from the date of issue to the date of vesting, except in the case of Director's where Accounting Standard AASB 2 requires expensing to begin from the commencement of service related to those options, notwithstanding that the issue of those options is subject to shareholder approval.

The Group's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the Group does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

**Note 1. Material accounting policy information (continued)**

**(h) Financial instruments**

Financial instruments in the form of trade receivables, trade payables and other financial assets and liabilities are initially measured at fair value adjusted by transactions costs on trade date when the related contractual rights or obligations arise. Realised and unrealised gains or losses arising from changes in the fair value of these assets or liabilities are included in the statement of profit or loss and other comprehensive income in the period in which they arise. At each reporting date, the group assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of profit or loss and other comprehensive income. Refer note 21 for a detailed review of the group's financial instruments.

The Group does not designate any interests in subsidiaries as being subject to the requirements of Financial Instruments accounting standards.

**(i) Impairment of assets**

At each reporting date, the group reviews the carrying values of its assets to determine whether there is an indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the assets carrying value over its recoverable amount is expensed to the statement of profit or loss and other comprehensive income. Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The group uses an Expected Credit Loss model in assessing impairment of trade and other receivables or loans and other instruments that fall within the scope AASB 9 impairment requirements. The model includes a simplified approach in accounting for trade and other receivables as well as contract assets, and records the loss allowance at the amount equal to the expected lifetime credit losses. Under this simplified approach, the Group uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses.

**(j) Cash and cash equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Where applicable, bank overdrafts are disclosed within other financial liabilities in current liabilities on the statement of financial position.

**(k) Leases**

The Group assesses whether a contract is or contains a lease, at inception of the contract. The entity recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

When measuring lease liabilities for lease that had been classified as operating leases, the Group discounted lease payments using its incremental borrowing rate at 1 July 2019. The weighted average rate applied was 7.3% to 8%.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the entity uses its incremental borrowing rate. The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received, any initial direct costs and an estimate of any costs to dismantle and remove the asset at the end of the lease. They are subsequently measured at cost less accumulated depreciation and impairment losses. Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. They are subject to impairment or adjusted for remeasurement.

**Note 1. Material accounting policy information (continued)**

**(l) Revenue recognition**

Revenue from the sale of goods or services is brought to account upon fulfilment of the relevant performance obligations of the contract with the customer. Performance obligations are fulfilled upon delivery of the goods or services to the customer at which point the transaction price is brought to account as revenue. The transaction price is the amount of consideration to which the group expects to be entitled in exchange for transferring promised goods or services to a customer.

Interest revenue and rental income are recognised when they become receivable. Other revenue is recognised when the right to receive the revenue has been established.

**(m) Government grants**

Government grants in the form of refundable Research and Development Tax Offsets received in respect of capitalised Development Costs are initially recognised as deferred income upon receipt, and brought to account as income on a systematic basis over the useful life of the related Development Cost assets.

There are no unfulfilled conditions or other contingencies attaching to government grants recognised in the financial statements.

**(n) Interest in joint venture**

A joint venture represents the contractual sharing of control between parties in a business venture where unanimous decisions about relevant activities are required.

Where the Group is a party to a joint venture, the Group recognises its interests in the joint venture using the equity method whereby the investment in the joint venture is carried in the statement of financial position at cost plus post acquisition changes in the Group's share of net assets of the joint venture.

The statement of profit or loss and other comprehensive income reflects the Group's share of the results of operations of the joint venture. Unrealised gains and losses resulting from transactions between the Group and the joint venture are eliminated to the extent of the interest in the joint venture.

**(o) Foreign currency transactions and balances**

*Functional and presentation currency*

The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency. The functional currency of each of the group's entities is measured using the currency of the primary economic environment in which that entity operates.

*Transactions and balances*

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in the statement of profit or loss and other comprehensive income.

**(p) Goods and Services Tax (GST)**

Revenue, expenses and assets are recognised net of the amount of GST, except where the amount of GST is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the asset or expense cost. Receivables and Payables are shown in the statement of financial position as inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities which are disclosed as operating cash flows.

**(q) Trade and other payables**

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

**Note 1. Material accounting policy information (continued)**

**(r) Issued capital**

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

**(s) Rounding of amounts**

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

**(t) New Accounting Standards and Interpretations not yet mandatory or early adopted**

The below are Accounting Standards and Interpretations issued by the AASB that are not yet mandatorily applicable to the Group, with an assessment of the potential impact of such pronouncements on the Group when adopted in future periods:

Accounting Standards and Interpretations	Applicable to annual reporting periods beginning on or after
AASB 2020-1 Amendments to Australian Accounting Standards – Classification of Liabilities as Current or Non-current	1 Jan 2024
AASB 2014-10 Sale or contribution of Assets between an Investor and its Associate or Joint Venture	1 Jan 2025

**Note 2. Critical accounting judgements, estimates and assumptions**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

*Share-based payment transactions*

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined by using either the Binomial or Black-Scholes model taking into account the terms and conditions upon which the instruments were granted. The accounting estimates and assumptions relating to equity-settled share-based payments would have no impact on the carrying amounts of assets and liabilities within the next annual reporting period but may impact profit or loss and equity.

*Allowance for expected credit losses*

The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience and historical collection rates.

*Provision for impairment of inventories*

The provision for impairment of inventories assessment requires a degree of estimation and judgement. The level of the provision is assessed by taking into account the recent sales experience, the ageing of inventories and other factors that affect inventory obsolescence.

*Estimation of useful lives of assets*

The Group determines the estimated useful lives and related amortisation charges for its finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

**Note 2. Critical accounting judgements, estimates and assumptions (continued)**

*Lease liabilities*

The incremental borrowing rate applied to various lease liabilities recognised under AASB 16 ranges between 6.34% - 8%.

*Income tax*

The Group is subject to income taxes in the jurisdictions in which it operates. Significant judgement is required in determining the provision for income tax. There are many transactions and calculations undertaken during the ordinary course of business for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on the Group's current understanding of the tax law. Where the final tax outcome of these matters is different from the carrying amounts, such differences will impact the current and deferred tax provisions in the period in which such determination is made.

*Deferred tax assets*

Deferred tax assets are recognised for deductible temporary differences only if the Group considers it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The deferred tax expense reflects the movements in the deferred assets and liabilities. The directors have recognised 100% (2023: 100%) of the deferred tax assets and liabilities relating to carried forward tax losses. The directors have recognised 100% (2023: 100%) of non-refundable R&D tax credits.

The Directors expect sufficient future profitability and taxable income to enable the full value of all deferred tax assets to be realised.

The amount of unused net deferred tax assets which have not been brought to account in relation to capital tax losses is \$2,018,275 (2023: \$1,681,896). The amount of non-refundable R&D tax credits brought to account is \$837,592 (2023: 704,970).

The amount of net deferred tax assets which may be realised in the future is dependent on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the Group will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

*Employee benefits provision*

As discussed in Note 1, the liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.

*Warranty provision*

In determining the level of provision required for warranties the Group has made judgements in respect of the expected performance of the products, the number of customers who will actually claim under the warranty and how often, and the costs of fulfilling the conditions of the warranty. The provision is based on estimates made from historical warranty data associated with similar products and services.

**Note 3. Operating segments**

*Identification of reportable operating segments*

The Group has identified operating segments based upon internal reports that are reviewed and used by the Directors in assessing performance and determining the allocation of resources in respect of its satellite communications products services and online sales. As the online sales segment operated by SatPhone Shop Pty Ltd, a wholly owned subsidiary company, does not meet the quantitative threshold for separate disclosure, the company considers its aggregate segment as its sole segment. Accordingly, revenue and results are fully disclosed in the consolidated statement of profit or loss and other comprehensive income for this aggregated sole operating segment.

The consolidated statement of financial position discloses the sole operating segment assets and liabilities which are held within Australia.

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 3. Operating segments (continued)**

*Major customers*

The Group has a number of customers to whom it provides products and services. The Group supplied a single customer in the U.S. accounting for 27% of external revenue (2023: 39%) and the second largest customer, located in Canada, accounted for 26% of external revenue (2023: 21%). The next most significant customer accounts for 6% of external revenue (2023: 6%).

*Geographical information*

The geographical disaggregation of sales has been presented in note 4.

**Note 4. Revenue**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Equipment sales	30,051	37,888
Airtime	1,599	845
Other	1,102	819
	<hr/>	<hr/>
Revenue	<b>32,752</b>	<b>39,552</b>
	<hr/>	<hr/>

*Disaggregation of revenue*

The disaggregation of revenue from contracts with customers is as follows:

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Geographical regions</i>		
Australia	7,240	6,093
United States of America	9,376	15,774
United Arab Emirates	524	893
United Kingdom	1,207	1,466
China	711	744
Canada	9,212	8,861
Japan	309	268
Other foreign countries	4,173	5,453
	<hr/>	<hr/>
	<b>32,752</b>	<b>39,552</b>
	<hr/>	<hr/>
<i>Timing of revenue recognition</i>		
Goods and services transferred at a point in time	30,122	37,995
Goods and services transferred over time	2,630	1,557
	<hr/>	<hr/>
	<b>32,752</b>	<b>39,552</b>
	<hr/>	<hr/>

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 5. Other income**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Research and development grant	429	466
Interest	3	12
Insurance proceeds	12	-
Foreign exchange	-	63
	<hr/>	<hr/>
Other income	444	541
	<hr/>	<hr/>

**Note 6. Expenses**

(Loss)/profit before income tax includes the following specific expenses:

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Cost of sales</i>		
Opening inventories	7,462	4,335
Add: Purchases and other stock adjustments	20,454	31,599
	<hr/>	<hr/>
	27,916	35,934
	<hr/>	<hr/>
Less: Closing inventories (note 10)	(5,684)	(7,462)
	<hr/>	<hr/>
	22,232	28,472
	<hr/>	<hr/>
<i>Finance costs expense</i>		
Interest expense on lease liabilities	24	17
Other financial costs	-	90
	<hr/>	<hr/>
	24	107
	<hr/>	<hr/>
<i>Other expenses</i>		
Product development costs expensed	681	236
Operating lease payments	19	25
Travel expense	332	333

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 7. Income tax benefit**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Income tax benefit</i>		
US tax expense/(credit)	5	(10)
Current movement of temporary difference in net deferred tax assets	(398)	489
Movement in deferred tax asset associated with carry forward tax losses	(263)	76
R&D tax offset	(132)	(705)
	<u>(788)</u>	<u>(150)</u>
Aggregate income tax benefit		
	<u>(788)</u>	<u>(150)</u>
<i>Numerical reconciliation of income tax benefit and tax at the statutory rate</i>		
(Loss)/profit before income tax benefit	(2,574)	1,925
Tax at the statutory tax rate of 30% (2023: 25%)	(772)	481
Tax reconciling items	772	(481)
US tax expense/(credit)	5	(10)
Deferred tax assets loss	(793)	(140)
	<u>(788)</u>	<u>(150)</u>
Income tax benefit		
	<u>(788)</u>	<u>(150)</u>

Income tax expense includes a tax expense of \$5,417 (2023: \$10,058 tax credit), incurred by the Group's USA subsidiary, which is unable to be combined with Australian tax losses.

There are no franking credits available to equity holders.

**Note 8. Cash and cash equivalents**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Cash at bank and on hand	3,107	4,951
	<u>3,107</u>	<u>4,951</u>

**Note 9. Trade and other receivables**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Trade receivables	3,816	4,342
Less: Allowance for expected credit losses	(3)	-
	<u>3,813</u>	<u>4,342</u>
Prepayments and other receivables	1,139	865
Rental & other security deposits	1	114
	<u>1,140</u>	<u>979</u>

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 9. Trade and other receivables (continued)**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Rental & other security deposits	113	-
	<u>113</u>	<u>-</u>
	<u>5,066</u>	<u>5,321</u>

<b>Ageing reconciliation</b>	<b>Within trade terms</b>	<b>Past due but not impaired (days overdue) 31-60</b>	<b>Past due but not impaired (days overdue) 61-90</b>	<b>Past due but not impaired (days overdue) 90+</b>	<b>Past due &amp; impaired</b>	<b>Gross amount</b>
<b>2024</b>						
Trade receivables	2,826	396	9	582	3	3,816
Other receivables	1,139	-	-	-	-	1,139
Rental & other security deposits	114	-	-	-	-	114
Expected credit loss rate	-	-	-	-	100.00%	0.09%
<b>2023</b>						
Trade receivables	4,111	93	117	21	-	4,342
Other receivables	865	-	-	-	-	865
Rental & other security deposits	114	-	-	-	-	114
Expected credit loss rate	-	-	-	-	-	-

All trade receivables past due terms but not impaired are expected to be received in the normal course of business.

**Note 10. Inventories**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Raw materials – at cost	737	1,326
Finished goods – at cost	5,891	7,639
Less: Provision for impairment	(944)	(1,503)
	<u>5,684</u>	<u>7,462</u>

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 11. Right-of-use assets**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Plant and equipment - right-of-use	634	1,360
Less: Accumulated depreciation	(137)	(1,264)
	<u>497</u>	<u>96</u>

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

<b>Consolidated</b>	<b>Balance</b>
	<b>\$'000</b>
Balance at 1 July 2022	218
Additions	30
Depreciation expense	(152)
Balance at 30 June 2023	96
Additions	586
Depreciation expense	(185)
Balance at 30 June 2024	<u>497</u>

The Group leases building and two forklifts, with respective lease terms of 12, 5, and 3 years. Initially, the building was leased for a 9-year term starting in January 2015. This lease was modified in December 2023 to incorporate an additional three-year period.

None of the lease contracts include terms for variable payments.

	<b>2024</b>	<b>2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Amount recognised in profit or loss</b>		
Depreciation expense on right-of-use assets	185	152
Interest expense on lease liabilities	24	17
Expense relating to short-term leases	19	29

**Note 12. Interest in joint venture**

The Group has a 50% share in a joint venture company, Zoleo Inc , which was incorporated in Canada in August, 2018.

Zoleo Inc had no contingent liabilities or capital commitments as at 30 June 2024.

The Group's accumulated contribution US\$775,000 had been previously recognised as an increase in investment as per the equity accounting method and was written down to nil during the prior financial year as the Group's share of the accumulated losses exceeds the investment total.

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 12. Interest in joint venture (continued)**

Summarised financial information:

	<b>Zoleo Inc 2024 \$'000</b>	<b>Zoleo Inc 2023 \$'000</b>
<b>Summarised statement of financial position:</b>		
Current assets	4,780	5,619
Total assets	<u>4,780</u>	<u>5,619</u>
Current liabilities	(6,134)	(6,783)
Non-current liabilities	(2,340)	(2,338)
Total liabilities	<u>(8,474)</u>	<u>(9,121)</u>
Net asset deficiency	<u>(3,694)</u>	<u>(3,502)</u>
Share capital	-	-
Accumulated losses	<u>(3,694)</u>	<u>(3,502)</u>
Net equity	<u>(3,694)</u>	<u>(3,502)</u>
<b>Summarised statement of profit or loss and other comprehensive income:</b>		
Revenue	46,564	40,566
Cost of goods sold	<u>(40,563)</u>	<u>(36,080)</u>
Gross profit	<u>6,001</u>	<u>4,486</u>
<i>Expenses</i>		
Operating staff costs	(3,590)	(3,691)
Marketing	(574)	(345)
Professional services	(127)	(74)
Billing & support fees	(919)	(408)
Other expenses	(753)	(789)
Total expenses	<u>(5,963)</u>	<u>(5,307)</u>
Non-operating income	<u>19</u>	<u>4</u>
Non-operating expense	<u>(111)</u>	<u>(115)</u>
Tax	<u>(89)</u>	<u>-</u>
Loss for the year	<u>(143)</u>	<u>(932)</u>
Group's share of loss for the year ended	<u>(72)</u>	<u>(466)</u>

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 13. Plant and equipment**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Office furniture and equipment - at cost	508	508
Less: Accumulated depreciation	(490)	(482)
	<u>18</u>	<u>26</u>
Computer and test equipment - at cost	530	499
Less: Accumulated depreciation	(474)	(436)
	<u>56</u>	<u>63</u>
Rental equipment - at cost	43	43
Less: Accumulated depreciation	(25)	(32)
	<u>18</u>	<u>11</u>
Total plant and equipment	<u><u>92</u></u>	<u><u>100</u></u>

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

	<b>Office furniture &amp; equipment \$'000</b>	<b>Computer &amp; test equipment \$'000</b>	<b>Rental equipment \$'000</b>	<b>Total \$'000</b>
<b>Consolidated</b>				
Balance at 1 July 2022	25	54	12	91
Additions	10	42	5	57
Disposals	-	-	(1)	(1)
Depreciation expense	(9)	(33)	(5)	(47)
	<u>26</u>	<u>63</u>	<u>11</u>	<u>100</u>
Balance at 30 June 2023	26	63	11	100
Additions	-	31	18	49
Disposals	-	-	(6)	(6)
Depreciation expense	(8)	(38)	(5)	(51)
	<u>18</u>	<u>56</u>	<u>18</u>	<u>92</u>
Balance at 30 June 2024	<u><u>18</u></u>	<u><u>56</u></u>	<u><u>18</u></u>	<u><u>92</u></u>

**Note 14. Development costs**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Development costs	12,722	13,057
Less: Accumulated amortisation	(3,325)	(4,142)
	<u><u>9,397</u></u>	<u><u>8,915</u></u>

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 14. Development costs (continued)**

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

**Movement in carrying amount of development costs**

<b>Consolidated</b>	<b>\$'000</b>
Balance at 1 July 2022	7,569
Additions	3,333
Amortisation expense	(1,987)
Balance at 30 June 2023	8,915
Additions	2,908
Amortisation expense	(2,426)
Balance at 30 June 2024	9,397

The Group has assessed the minimum useful life of products from recent development projects at 4 or 5 years during 2024.

In line with the accounting policy detailed in Note 1(i), the carrying value of assets is reviewed to determine whether there is an indication that those assets have been impaired. None of the intangible assets was written off during the financial year.

In relation to certain development assets that are yet to be amortised, a value in use methodology was used to ensure the carrying amount of assets exceeds the recoverable amount.

Principally, discounted cash models were used and a range of input sensitivities were modelled and considered. These sensitivities are designed to account for changes in economic assumptions underpinning business cases and projections and have included:

- after-tax discount rates in the range of 11% - 15%, reflecting the post tax weighted average cost of capital,
- assumptions regarding the anticipated units sales, applicable revenue expectations, costs to service the revenue capacity of the asset and the resulting gross margin from the relevant development asset,
- the likely mix of hardware and subscription revenue,
- the cost to complete the development assets not yet finished,
- likely applicable Income tax rates and tax cashflow timings; and
- the period over which the development asset is expected to generate returns being less than 10 years, representing a reasonable estimate of the product lifecycle.

**Note 15. Deferred tax**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Deferred tax asset	1,250	457

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 15. Deferred tax (continued)**

	Balance at 1 July 2023 \$'000	Charged to income	Balance at 30 June 2024 \$'000
<b>Deferred tax assets</b>			
Zoleo Arbitration costs	-	897	897
Accruals	144	71	215
Provisions	765	6	771
Lease liabilities	33	116	149
Tax losses	1,068	263	1,331
R&D tax offsets	705	133	838
Borrowing costs	-	17	17
	<u>2,715</u>	<u>1,503</u>	<u>4,218</u>
<b>Deferred tax liabilities</b>			
Product development costs	(2,229)	(590)	(2,819)
Right-of-use assets	(24)	(125)	(149)
Other financial liabilities	(5)	5	-
	<u>(2,258)</u>	<u>(710)</u>	<u>(2,968)</u>
	<u>457</u>	<u>793</u>	<u>1,250</u>

**Note 16. Trade and other payables**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Trade payables and accruals	5,268	5,725
Deferred R&D income	815	1,245
Other deferred income	250	304
	<u>6,333</u>	<u>7,274</u>

The Group initially recognises refundable R&D investment grants deferred income upon receipt and brings to account the income over the same period as the amortisation of the related completed project cost. \$429,000 (2023: \$466,000) of R&D grant income was recognised in the statement of profit & loss for the year as shown in note 5.

Refer to note 21 for further information on financial instruments.

**Note 17. Borrowings**

**Banking facilities**

All bank facilities are secured by first ranking Registered Mortgage Debenture over the Group's assets including uncalled capital and called but unpaid capital. At 30 June 2024, the Company had the following unused bank facilities:

- An Australian dollar overdraft with a limit of \$300,000 (2023: \$300,000). The overdraft was not utilised at 30 June 2024 or 30 June 2023.
- A US dollar overdraft with a limit of US\$320,000 (2023: US\$320,000). The US dollar overdraft was not utilised at 30 June 2024 or 30 June 2023.
- The Group had a bank guarantee facility of \$50,000 at 30 June 2024 (2023: \$50,000). It was fully utilised at both 30 June 2024 and 30 June 2023.

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 18. Lease liabilities**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Lease liability	194	103
<i>Non-current liabilities</i>		
Lease liability	302	27
	<u>496</u>	<u>130</u>

The Group does not face a significant liquidity risk with regard to its lease liabilities. Lease liabilities are monitored within the Group's treasury function.

Refer to note 21 for further information on financial instruments.

<b>Carrying amounts and movements</b>	<b>\$'000</b>
Balance at 1 July 2022	326
Additional	29
Decrease in liability	(225)
Balance at 30 June 2023	<u>130</u>
Additional	586
Decrease in liability	(220)
Balance at 30 June 2024	<u>496</u>

**Note 19. Provisions**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Employee benefits	1,216	1,234
Warranty costs	264	191
	<u>1,480</u>	<u>1,425</u>
<i>Non-current liabilities</i>		
Employee benefits	52	53
	<u>1,532</u>	<u>1,478</u>

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 19. Provisions (continued)**

*Movements in provisions*

Movements in each class of provision during the current financial year are set out below:

<b>Consolidated - 30 June 2024</b>	<b>Employee benefits \$'000</b>	<b>Warranty costs \$'000</b>	<b>Other \$'000</b>	<b>Total \$'000</b>
Carrying amount at the start of the year	1,287	191	-	1,478
Additional provisions recognised	757	110	-	867
Amounts used	(776)	(37)	-	(813)
Carrying amount at the end of the year	<u>1,268</u>	<u>264</u>	<u>-</u>	<u>1,532</u>

**Note 20. Issued capital**

	<b>Consolidated</b>			
	<b>30 June 2024 Shares</b>	<b>30 June 2023 Shares</b>	<b>30 June 2024 \$'000</b>	<b>30 June 2023 \$'000</b>
Ordinary shares - fully paid	<u>86,421,921</u>	<u>86,421,921</u>	<u>17,375</u>	<u>17,375</u>

*(a) Ordinary shares*

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

*(b) Share buy-back*

There is no current on-market share buy-back.

*(c) Capital risk management*

When managing capital, management's objective is to ensure the Group continues as a going concern as well as to maintain optimal returns to shareholders and benefits for other stakeholders.

No dividends have been paid or declared in respect of ordinary shares for the 2024 financial year.

The Group effectively manages its capital by assessing the financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders, share issues, or convertible note issues.

The capital risk management policy remains unchanged from the 30 June 2023 Annual Report.

**Note 21. Financial instruments**

***Financial risk management objectives***

The Group undertakes transactions in a range of financial instruments including:

- cash assets;
- receivables;
- payables;
- deposits

**Note 21. Financial instruments (continued)**

Activities undertaken by entities within the Group result in exposure to a number of financial risks, including market risk interest rate risk, foreign currency risk, credit risk and liquidity risk.

Due to the size of operation conducted by the Group, risk management is monitored directly by the Board of Directors of the parent company with the aim of mitigation of the above risks and reduction of the volatility on the financial performance of the Group.

The risks associated with material financial instruments and the Group's policies for minimising these risks are detailed below.

**Market risk management**

**Interest rate risk**

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates.

Interest rate risk for the Group primarily arises from bank funding.

Facilities are provided by the Group's bankers and if, drawn upon, are at variable interest rates based upon Business Overdraft Prime Indicator rates plus a risk margin. The Group diligently manages the facilities and its accompanying rate risk in its daily operations by keeping the net debt portfolio at a minimum level or in an in-funds position.

These risk exposures related to the financial instruments are not considered material and therefore no sensitivity analysis has been provided.

*Financial Instrument Composition and Maturity*

The Group's exposure to interest rate risk, and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

2024	Floating interest \$'000	Fixed interest \$'000	Weighted average interest rate %	Non-interest bearing \$'000	Total \$'000
<i>Financial assets</i>					
Cash assets	3,107	-	0.00%	-	3,107
Receivables	-	-	0.00%	5,066	5,066
	<u>3,107</u>	<u>-</u>		<u>5,066</u>	<u>8,173</u>
<i>Financial liabilities</i>					
Payables (excluding deferred income)	-	-	0.00%	5,268	5,268
Lease liabilities	-	496	6.34%	-	496
	<u>-</u>	<u>496</u>		<u>5,268</u>	<u>5,764</u>

Note 21. Financial instruments (continued)

2023	Floating interest \$'000	Fixed interest \$'000	Weighted average interest rate %	Non-interest bearing \$'000	Total \$'000
<i>Financial assets</i>					
Cash assets	4,951	-	0.00%	-	4,951
Receivables	-	-	0.00%	5,321	5,321
	4,951	-		5,321	10,272
<i>Financial liabilities</i>					
Payables (excluding deferred income)	-	-	0.00%	5,725	5,725
Lease liabilities	-	131	7.36%	-	131
	-	131		5,725	5,856

Foreign currency risk management

Foreign currency risk refers to the risk that the value of a financial commitment, recognised asset or liability will fluctuate due to changes in foreign currency rates. The Group conducts the majority of its receivable and payable transactions in foreign currency, primarily in US Dollars. The Group's foreign currency exchange risk arises from the holding of foreign currency deposits and transactions in normal trading operations resulting in trade receivables and payables being held at balance date.

Foreign currency risk sensitivity:

If foreign exchange rates were to increase/decrease by 10% from rates used to determine values as at reporting date then the impacts on profit and equity due to unrealised foreign currency exchange gains or losses on foreign currency deposits and trade receivables and payables are as follows:

	Foreign currency movement	Year ended 30 June 2024 \$'000	Year ended 30 June 2023 \$'000
Impact on profit after tax	+/- 10%	+/- 254	+/- 300
Impact on equity	+/- 10%	+/- 254	+/- 300

The above sensitivity reflects the net holding of foreign currency financial instruments at balance date. Whilst foreign currency payables and receivables are largely offsetting during the year, the Group monitors and manages the associated currency risks in order to reduce the impact of market risk volatility, therefore no further sensitivity analysis has been provided.

Price risk

Price risk encompasses the potential for adverse effects on an entity's financial performance due to fluctuations in the prices of purchased goods and services, influenced by varying market conditions. To counter the risk, the Group consistently evaluates purchase prices as a routine operation, strategically determining the best timing and quantity for each acquisition.

Credit risk management

Credit risk is the risk that a contracting entity will not complete its obligations under a financial instrument and cause a financial loss to the Group.

The credit risk on financial assets of the Group that have been recognised in the statement of financial position is the carrying amount, net of any provision for doubtful debts. The Group minimises credit risk by performing credit assessments on all new customers, and continuing major customers, and where necessary, obtaining advance payments.

Ongoing credit evaluation is performed on the financial condition of customers and, where appropriate, an allowance for doubtful debts is raised.

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 21. Financial instruments (continued)**

The Group does not have any credit risk arising from money market instruments, foreign currency contracts, cross currency and interest rate swaps.

**Liquidity risk management**

Liquidity risk includes the risk that, as a result of the Group's operational liquidity requirements, the Group:

- will not have sufficient funds to settle a transaction on the due date;
- will be forced to sell financial assets at a value which is less than what they are worth;
- may be unable to settle or recover a financial asset at all.

To help reduce these risks the Group:

- has a liquidity policy which targets a minimum and average level of cash and cash equivalents to be maintained; and
- monitors forecast cash flows and endeavours to ensure that adequate borrowing facilities are maintained and/or maturity dates are managed appropriately.

The Group's exposure to liquidity risk on classes of financial assets and financial liabilities, is as follows:

	1 year \$'000	1 - 5 years \$'000	Total contractual cash flows \$'000
<b>2024</b>			
<i>Asset/Liability class</i>			
Cash and cash equivalents	3,107	-	3,107
Receivables	5,066	-	5,066
Payables and borrowings (excluding deferred income)	(5,268)	-	(5,268)
Lease liabilities	(194)	(302)	(496)
Net maturities	<u>2,711</u>	<u>(302)</u>	<u>2,409</u>
<b>2023</b>			
<i>Asset/Liability class</i>			
Cash and cash equivalents	4,951	-	4,951
Receivables	5,321	-	5,321
Payables and borrowings (excluding deferred income)	(5,725)	-	(5,725)
Lease liabilities	(104)	(27)	(131)
Net maturities	<u>4,443</u>	<u>(27)</u>	<u>4,416</u>

**Note 22. Commitments and contingencies**

	Consolidated	
	30 June 2024 \$'000	30 June 2023 \$'000
<i>Capital expenditure projects</i>		
Within one year	2,072	2,911
One to five years	-	-
More than five years	-	-
	<u>2,072</u>	<u>2,911</u>

Capital commitments relate to product development projects being undertaken by the subsidiary, Beam Communications Pty Ltd.

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 22. Commitments and contingencies (continued)**

**Superannuation commitments**

Beam Communications Holdings Limited makes superannuation contributions to prescribed superannuation funds on behalf of employees and executive directors, as required by the Superannuation Guarantee legislation.

**Arbitration**

During the year ended 30 June 2024, the Group announced it was commencing formal proceedings by way of arbitration with its Zoleo Inc. JV Partner, Roadpost Inc.

In Canada on 29 April 2024 there was an Arbitration Court hearing lasting 2 weeks between the Group and Roadpost Inc. In early June 2024 written final submissions were provided.

Following a ruling by the Arbitrator, the future ownership of ZOLEO Inc is expected to be resolved. If the Group is unsuccessful and found to be in default in the arbitration outcome, it could be required to pay a portion of the legal fees of Roadpost. The general rule in Ontario is the successful party is entitled to be reimbursed for approximately 60% of reasonably incurred fees.

The outcome of the Arbitration proceedings cannot be reliably determined at this time.

**Note 23. Reconciliation of profit/(loss) after income tax to net cash from operating activities**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
(Loss)/profit after income tax benefit for the year	(1,786)	2,075
Adjustments for:		
Depreciation	236	200
Amortisation	2,426	1,987
Net loss on disposal of plant and equipment	-	1
Unrealised foreign currency net losses / (gains)	82	(164)
Share options expensed	98	110
Notional interest expense	-	15
Change in operating assets and liabilities:		
Decrease in trade and other operating assets	255	798
Decrease/(increase) in inventories	2,337	(4,229)
Increase in deferred tax assets	(793)	(140)
(Decrease)/increase in trade and other operating liabilities	(562)	389
(Decrease)/increase in employee benefits	(20)	235
Increase in provision for warranty costs	74	106
Decrease in income in advance	(484)	(71)
(Decrease)/increase in provision for stock obsolescence	(559)	1,103
Net cash from operating activities	<u>1,304</u>	<u>2,415</u>

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 24. Key management personnel disclosures**

*Compensation*

The aggregate compensation made to directors and other members of key management personnel of the Group is set out below:

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Short-term employee benefits	1,207	1,260
Post-employment benefits	135	106
Long-term benefits	20	24
Termination benefits	-	-
Share-based payments	98	110
	<u>1,460</u>	<u>1,500</u>

**Note 25. Share-based payments**

**Share Option Incentive Plan**

Share options under the Share Option Incentive Plan are granted at the discretion of the directors based on terms and conditions set out in the Company's Share Option Incentive Plan. The directors may at any time and from time to time determine eligible persons for the purposes of the option plan and select amongst those eligible persons participants who will be invited to participate in the option plan.

Options issued to directors pursuant to the option plan will be subject to approval of shareholders in general meeting, in compliance with the Listing Rules.

The following table illustrates the number (No.) and weighted average exercise prices (WAEP) and movements in share options issued under the Share Option Incentive Plan during the year for the Company:

	<b>30 June 2024</b>	<b>WAEP</b>	<b>30 June 2023</b>	<b>WAEP</b>
	<b>No.</b>	<b>\$</b>	<b>No.</b>	<b>\$</b>
Outstanding at the beginning of the financial year	2,230,798	-	1,130,798	-
Issued during the financial year	178,000	0.3000	1,100,000	0.3000
Lapsed during the financial year	-	-	-	-
Exercised during the financial year	-	-	-	-
Outstanding at the end of the financial year	<u>2,408,798</u>		<u>2,230,798</u>	
Outstanding at the date of this report	<u>2,408,798</u>		<u>2,230,798</u>	

The fair value of the options granted to Non-executive Director Mr. Peter Kopanidis has been determined using the Black-Scholes option value model as detailed below.

Grant date	9 February 2024
Number of options	178,000
Expiry date	9 February 2026
Share price at valuation date (\$)	0.2000
Exercise price per option (\$)	0.3000
Expected volatility	50%
Dividend yield	0%
Risk free interest rate	4.35%
Fair value per option at grant date (\$)	0.0343

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 25. Share-based payments (continued)**

**Other share based payments**

On 1 December 2023, 500,000 share options granted to Peak Asset Management Pty Ltd on 1 December 2021 expired.

**Note 26. Remuneration of auditors**

During the financial year the following fees were paid or payable for services provided by RSM Australia Partners, the auditor of the company:

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Audit services</i>		
Audit or review of the financial statements	121	110

**Note 27. Related party transactions**

*Parent entity*

Beam Communications Holdings Limited is the parent entity.

*Subsidiaries*

Interests in subsidiaries are set out in note 30.

*Key management personnel*

Disclosures relating to key management personnel are set out in note 24 and the remuneration report included in the directors' report.

*Transactions with related parties*

There were no transactions with related parties during the current and previous financial year.

*Receivable from and payable to related parties*

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

*Loans to/from related parties*

There were no loans to or from related parties at the current and previous reporting date.

**Note 28. Earnings per share**

	<b>Consolidated</b>	
	<b>30 June 2024</b>	<b>30 June 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
(Loss)/profit after income tax attributable to the owners of Beam Communications Holdings Limited	(1,786)	2,075
(Loss)/profit after income tax attributable to the owners of Beam Communications Holdings Limited used in calculating diluted earnings per share	(1,786)	2,075
	<b>Number</b>	<b>Number</b>
Weighted average number of ordinary shares used in calculating basic earnings per share	86,421,921	86,421,921
Weighted average number of ordinary shares used in calculating diluted earnings per share	86,421,921	86,421,921

2,408,798 options (2023: 5,571,703) held at 30 June 2024 have not been considered in the dilutive earnings per share calculation due to the average market price being less than the exercisable price.

**Beam Communications Holdings Limited**  
**Notes to the financial statements**  
**30 June 2024**

**Note 28. Earnings per share (continued)**

	30 June 2024 Cents	30 June 2023 Cents
Basic earnings per share	(2.07)	2.40
Diluted earnings per share	(2.07)	2.40

**Note 29. Parent entity information**

*Statement of profit or loss and other comprehensive income*

	Parent 30 June 2024 \$'000	Parent 30 June 2023 \$'000
Loss from continuing operations	(1,883)	(1,414)
Tax benefit	793	140
<b>Loss for the year attributable to owners of the Company</b>	<b>(1,090)</b>	<b>(1,274)</b>
Other comprehensive income	-	-
<b>Total loss and other comprehensive income for the year attributable to owners of the Company</b>	<b>(1,090)</b>	<b>(1,274)</b>

*Statement of financial position*

	Parent 30 June 2024 \$'000s	Parent 30 June 2023 \$'000s
<b>Assets</b>		
Current assets	5,504	7,332
Non-current assets	1,934	643
<b>Total assets</b>	<b>7,438</b>	<b>7,975</b>
<b>Liabilities</b>		
Current liabilities	(5,075)	(4,894)
Non-current liabilities	(354)	(80)
<b>Total liabilities</b>	<b>(5,429)</b>	<b>(4,974)</b>
<b>Net assets</b>	<b>2,009</b>	<b>3,001</b>
<b>Equity</b>		
Issued capital	17,375	17,375
Reserves	254	188
Accumulated losses	(15,620)	(14,562)
	<b>2,009</b>	<b>3,001</b>

*Guarantees entered into by the parent entity in relation to the debts of its subsidiaries*

The parent entity had no guarantees in relation to the debts of its subsidiaries as at 30 June 2024 and 30 June 2023.

*Contingent liabilities*

The parent entity had no contingent liabilities as at 30 June 2024 and 30 June 2023.

*Capital commitments*

The parent entity had no capital commitments as at 30 June 2024 and 30 June 2023.

**Note 29. Parent entity information (continued)**

*Significant accounting policies*

The accounting policies of the parent entity are consistent with those of the Group, as disclosed in Note 1.

**Note 30. Interests in subsidiaries**

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1:

Name	Principal place of business / Country of incorporation	Ownership interest	
		30 June 2024 %	30 June 2023 %
Beam Communications Pty Ltd	Australia	100.00%	100.00%
SatPhonerental Pty Ltd	Australia	100.00%	100.00%
SatPhone Shop Pty Ltd	Australia	100.00%	100.00%
Beam Communications USA Inc	USA	100.00%	100.00%

**Note 31. Events after the reporting period**

No matter or circumstance has arisen since 30 June 2024 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

**Beam Communications Holdings Limited**  
**Consolidated entity disclosure statement**  
**As at 30 June 2024**

Entity name	Entity type	Place formed / Country of incorporation	Ownership interest	Tax residency
			%	
Beam Communications Pty Ltd	Body Corporate	Australia	100.00%	Australia*
SatPhonerental Pty Ltd	Body Corporate	Australia	100.00%	Australia*
SatPhone Shop Pty Ltd	Body Corporate	Australia	100.00%	Australia*
Beam Communications USA Inc	Body Corporate	United States of America	100.00%	United States of America

\* Beam Communications Holdings Limited (the 'head entity') and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime.

**Basis of preparation**

This consolidated entity disclosure statement (CEDS) has been prepared in accordance with the Corporations Act 2001 and includes information for each entity that was part of the consolidated entity as at the end of the financial year in accordance with AASB 10 Consolidated Financial Statements.

**Determination of tax residency**

Section 295(3A)(vi) of the Corporations Act 2001 defines tax residency as having the meaning in the Income Tax Assessment Act 1997. The determination of tax residency involves judgement as there are different interpretations that could be adopted, and which could give rise to a different conclusion on residency.

In determining tax residency, the consolidated entity has applied the following interpretations:

*Australian tax residency*

The consolidated entity has applied current legislation and judicial precedent, including having regard to the Tax Commissioner's public guidance in Tax Ruling TR 2018/5.

*Foreign tax residency*

Where necessary, the consolidated entity has used independent tax advisers in foreign jurisdictions to assist in its determination of tax residency to ensure applicable foreign tax legislation has been complied with (see section 295(3A)(vi) of the Corporations Act 2001).

**Partnerships and trusts**

Australian tax law generally does not contain corresponding residency tests for partnerships and trusts and these entities are typically taxed on a flow-through basis. Additional disclosures on the tax status of partnerships and trusts have been provided where relevant.

**Beam Communications Holdings Limited**  
**Directors' declaration**  
**30 June 2024**

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in Note 1 to the financial statements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 30 June 2024 and of its performance for the financial year ended on that date;
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- the information disclosed in the attached consolidated entity disclosure statement is true and correct.

The directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors



---

Mr Simon Wallace  
Chairman

29 August 2024

# RSM Australia Partners

Level 27, 120 Collins Street Melbourne VIC 3000  
PO Box 248 Collins Street West VIC 8007

T +61 (0) 3 9286 8000

F +61 (0) 3 9286 8199

[www.rsm.com.au](http://www.rsm.com.au)

## INDEPENDENT AUDITOR'S REPORT

To the Members of Beam Communications Holdings Limited

### Opinion

We have audited the financial report of Beam Communications Holdings Limited ('the Company') and its subsidiaries (together 'the Group'), which comprises the consolidated statement of financial position as at 30 June 2024, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of material accounting policy information, the consolidated entity disclosure statement and the directors' declaration.

In our opinion the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Group's financial position as at 30 June 2024 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## THE POWER OF BEING UNDERSTOOD

AUDIT | TAX | CONSULTING

RSM Australia Partners is a member of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a separate legal entity in any jurisdiction.

RSM Australia Partners ABN 36 965 185 036

Liability limited by a scheme approved under Professional Standards Legislation



## Key Audit Matters (Continued)

Key Audit Matter	How our audit addressed this matter
<b>Impairment of Intangible Assets</b> Refer to Note 14 in the financial statements	
<p>As at 30 June 2024, the Group showed intangible assets of \$9.4m, being capitalised development costs relating to multiple projects.</p> <p>Under AASB 136 Impairment of Assets, the Group has performed impairment assessment for intangible assets have not been amortised based on a value in use calculation, which determined that no impairment had occurred.</p> <p>We identified this area as a Key Audit Matter due to the size of the intangible assets balance, the management judgement required to assess whether any indicators of impairment exist, and management judgement involved in determining the value in use of the relevant assets based on the estimated future cash flows generated.</p>	<p>Our audit procedures, with the assistance of our Corporate Finance team, in relation to intangible assets included:</p> <ul style="list-style-type: none"> <li>Assessing management's review for any indicators of impairment;</li> <li>Assessing management's impairment test by checking the mathematical accuracy of the cash flow model, and reconciling input data to supporting evidence, such as approved budgets and considering the reasonableness of these budgets;</li> <li>Challenging the reasonableness of key assumptions, including the cash flow and revenue projections, exchange rates, discount rates, and any sensitivities used;</li> <li>Confirming our understanding of the nature of the intangible assets, the strategic purpose of the projects and its ability to generate future revenues through reviewing contracts in place and discussions with management; and</li> <li>Reviewing the adequacy of disclosures against the requirements of AASB 136.</li> </ul>

## Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2024, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

The directors of the Company are responsible for the preparation of:

- the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*; and
- the consolidated entity disclosure statement that is true and correct in accordance with the *Corporations Act 2001*, and

**Responsibilities of the Directors for the Financial Report (Continued)**

for such internal control as the directors determine is necessary to enable the preparation of:

- i. the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- ii. the consolidated entity disclosure statement that is true and correct and is free of misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

**Auditor's Responsibilities for the Audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: [www.auasb.gov.au/auditors\\_responsibilities/ar2.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar2.pdf). This description forms part of our auditor's report.

**Report on the Remuneration Report***Opinion on the Remuneration Report*

We have audited the Remuneration Report included in the directors' report for the year ended 30 June 2024.

In our opinion, the Remuneration Report of Beam Communications Holdings Limited., for the year ended 30 June 2024, complies with section 300A of the *Corporations Act 2001*.

*Responsibilities*

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

A handwritten signature in blue ink, appearing to read 'RSM'.

**RSM AUSTRALIA PARTNERS**

A handwritten signature in blue ink, appearing to read 'M Parameswaran'.

**M PARAMESWARAN**

Partner

Dated: 29 August 2024  
Melbourne, Victoria

# Security Holder Information

This section includes information required by ASX Listing Rules, which is not disclosed elsewhere in this Annual Report.

As at 31 July 2024:

## TOP 20 SHAREHOLDERS

	Number	% of Class
David Stewart	10,905,000	12.62%
FF Okram Pty Ltd	8,634,258	9.99%
Patrison (Asia) Ltd	5,409,874	6.26%
Bolivianos Group	5,148,640	5.96%
HSBC Custody Nominees	3,298,532	3.82%
Michael Capocchi	3,124,320	3.62%
Dr Malaka Ameratunga	2,350,000	2.72%
BNP Paribas Nominees	2,191,437	2.54%
Artpreciation Pty Ltd	1,798,632	2.08%
Vincent Galante	1,590,922	1.84%
Catch 88 Pty Ltd	1,531,519	1.77%
Cedric Schaffer	1,443,652	1.67%
Hotton Family	1,344,487	1.56%
Christopher Silvestro	1,300,000	1.50%
G Chan Pension Pty Ltd	1,091,347	1.26%
Tom Bekiaris	911,835	1.06%
Paul Riethmaier	842,591	0.97%
Mark Ganz	750,000	0.87%
Alan Berrick	697,955	0.81%
Brendan Turnbull	650,000	0.75%
<b>Total Top 20</b>	<b>55,015,001</b>	<b>63.66%</b>
<b>Total Issued</b>	<b>86,421,921</b>	<b>100.00%</b>

## SUBSTANTIAL SHAREHOLDERS

	Number held	% of class
David Stewart	10,905,000	12.62%

No options are held by a substantial shareholder to subscribe to ordinary fully paid shares.

## UNMARKETABLE PARCELS

	Shares
Minimum \$500 parcel at \$0.165	3,030
Holders	438
Shares	431,516
% Total Issued	0.5

## DISTRIBUTION OF SHARES

Ranges	Number of holders	% of holders
1-1,000	273	24%
1,001-5000	281	25%
5,001-10,000	140	12%
10,001-100,000	361	31%
100,001 and above	97	8%
<b>Total number of Holders</b>	<b>1,152</b>	<b>100%</b>

## VOTING RIGHTS

There are 86,421,921 ordinary fully paid shares held by 1,152 members and these are the only class of share currently issued. The Company's Constitution provides that every member present in person, by proxy or by corporate representative or by appointed attorney shall on the show of hands have one vote and shall on a poll have one vote for each fully paid share held. The Constitution also authorises the Chairman to adopt any procedure which is in the Chairman's opinion necessary or desirable for the proper and orderly casting or recording of votes at any general meeting of the Company, whether on a show of hands or on a poll.

## HOLDERS OF EACH CLASS OF EQUITY SECURITY

The company has issued:

**A.** 86,421,921 ordinary fully paid shares to 1,152 shareholders; and 2,230,798 unlisted options with varying expiry and prices:

**B.** 1,100,000 unlisted options @\$0.30 each expiring 2 December 2024

**C.** 200,000 unlisted options @\$0.53 each expiring 1 February 2025

**D.** 400,000 unlisted options @\$0.35 each expiring 23 December 2026

**E.** 530,798 unlisted options @\$0.35 each expiring 31 August 2026





**Beam Communications Holdings Limited**  
ABN: 39 010 568 804

5/8 Anzed Court,  
Mulgrave, Victoria  
Australia 3170

**Phone:** +61 3 8561 4200  
**Email:** investor@beamcommunications.com  
**Website:** beamcommunications.com



**Beam Communications Pty Ltd**  
ABN: 97 103 107 919

5/8 Anzed Court,  
Mulgrave, Victoria  
Australia 3170

**Phone:** +61 3 8588 4500  
**Email:** info@beamcommunications.com  
**Website:** beamcommunications.com



**Beam Communications USA Inc.**  
Delaware Corporation No. 5228652

C/- Martensen Wright PC  
One Capitol Mall, Suite 670  
Sacramento, CA 95814 USA

**Phone:** +1 800 250 5819 (USA only)  
**Email:** info@beamcommunications.com  
**Website:** beamcommunications.com



**SatPhone Shop Pty Ltd**  
ABN: 40 099 121 276

5/8 Anzed Court,  
Mulgrave, Victoria  
Australia 3170

**Phone:** 1300 368 611  
**Email:** info@satphoneshop.com  
**Website:** satphoneshop.com



**SatPhonerental Pty Ltd**  
ABN: 18 114 959 992

5/8 Anzed Court,  
Mulgrave, Victoria  
Australia 3170

**Phone:** 1300 368 611  
**Email:** rentals@satphoneshop.com  
**Website:** satphonerentals.com