

ASX Announcement

24 October 2024

Chairman's 2024 Annual General Meeting Address

ASX: MGH ('Maas Group Holdings Limited', 'Maas Group', 'MGH', 'the Company', 'the Group')

It is a privilege to report on another successful year for Maas Group Holdings Limited. It has been an eventful 12 months since our last annual general meeting, with the Company delivering another record result and achieving continued growth. Going forward, we believe Maas Group is in a strong position to capture opportunities presented and create value for shareholders.

In my address today I will briefly reflect on the Company's achievements in the past year, including its strong financial performance, and provide an update on the direction of the Company, including its growth strategy and capital management initiatives. I will then hand over to our Managing Director, Wes Maas, who will address our performance, strategy and outlook in further detail.

Reflecting on the past year

I'm proud to say that the Company again delivered solid results for stakeholders in FY24. The Company achieved another record financial performance, our people and the communities we operate in were supported, and the Company served its customers effectively.

Before reflecting on our financial performance, I would like to address sustainability. Sustainability of our operations is fundamental and our continuing ability to grow in a sustainable way depends on our ability to balance the competing demands of shareholders, employees, customers and the community. The Company remains respectful of its social licence to operate and is focused on continual improvements in safety and maintaining its safety-first culture and commitment to ensuring everyone who works at Maas Group goes home safely. I am also pleased to advise Maas Group continues to make progress in its efforts to minimise its environmental impact and is advanced in its preparations for the upcoming mandatory climate related disclosures reporting.

On financial performance, the Company delivered a record result for FY24, with an underlying EBITDA result of \$207.3m, representing an increase of 27% from FY23 and an increase in statutory net profit after tax of 12% to \$73.0m. All business segments contributed to this pleasing result. The results are a testament to our strategic investments, capital management initiatives, high quality operations and the high performing culture of our team.

We continued our significant growth trajectory, through both organic business growth and strategic acquisitions, particularly in the Construction Materials segment. We strengthened our position in the Greater Melbourne area with the acquisition of Melbourne East Quarries and Economix. These acquisitions will make significant contributions to future earnings and once integrated into the Group, will provide a strong platform for long term growth.

The Company's founder, Wes Maas, remains energised and continues to lead the Group with passion. Wes' vision for Maas Group is inspiring. He is supported by an experienced, values driven management team, who, together with Wes, are committed to maintaining a high-performance culture, and achieving long term success for the Group and its shareholders.

Capital management and strategic progress

The Company's strategy, and its commitment to deliver value creation to shareholders, remains unchanged. In implementing its strategy, the Group demonstrated prudent capital management processes, including delivering on its capital recycling program. This included the sale of its existing self-storage portfolio, and several other commercial properties in New South Wales, with \$71.6m received with proceeds received greater than book value. The Company continues to progress several capital recycling opportunities, in line with the Company's focus on maximising returns on deployed capital.

We have also recently completed an oversubscribed debt syndication process, increasing our Australian debt facilities, expanding our lending groups to six banks and providing enhanced capital flexibility, which will allow us to continue our growth strategy.

We continue to carry out a disciplined review of potential strategic acquisitions, primarily in the Construction Materials segment, where targeted returns on capital can be achieved. Investments will only be progressed that further enhance our position, provide opportunities for synergistic growth, and leverage off the significant investments already made.

We recognise that our people are our greatest assets. We are committed to investing in the training and development of our growing workforce, and embedding our values of teamwork, ownership, candour, leadership, trust and commitment. With now over 2,000 teammates across Australia and Vietnam, our training initiatives assist our team to thrive professionally and personally. We are proud of our culture of commitment and care.

On our directors, we trust shareholders will support the re-election today of Michael Medway. Mick was appointed to the Board in 2020 as part of the IPO of Maas Group, after having been a long-term advisor to the Group, and makes an enormous contribution to the board particularly in his roles as chair of both the Audit and Risk committee and the Health, Safety, Environment and Sustainability committee. While we will continue to monitor our board composition as the Group continues to grow, we are confident we have the right mix of skills, background and experience within the boardroom to deliver on our strategy.

We continue to make good progress in delivering on our long-term strategy. While project delays impacting parts of the business are a near term challenge, the significant investments made on the East Coast of Australia, and the Company's pending strong pipeline of work, has it well placed to again deliver earnings growth for FY25 and into the future. This, along with our capital management initiatives, provides a foundation for long term sustainable success, and the delivery of significant value creation to shareholders.

Closing remarks

In conclusion, I would like to thank my fellow Directors for their support, effort, and commitment this year.

I would also like to congratulate and thank Wes and the executive team for their hard work and dedication which has resulted in a record financial result. Their efforts have allowed us to make significant progress in implementing our strategic priorities.

The Company's successful year would not have been possible without its talented and hardworking workforce. Their efforts are acknowledged and appreciated.

Finally, to you, our shareholders, thank you for your ongoing support and confidence. The business has made enormous progress since our IPO in 2020 and there is significant growth potential still to be realised. The board's outlook remains positive and our future is exciting as we continue to build a great Australian business. We are well positioned to continue to succeed and ultimately deliver significant long-term shareholder returns.

Stephen Bizzell

Chairman- Maas Group Holdings Limited

This release of this announcement was authorised by Candice O'Neill, Company Secretary. For further information, please contact Candice O'Neill, Company Secretary of MGH on (02) 5852 1800 or companysecretary@maasgroup.com.au

About MAAS Group Holdings Limited

MGH is a leading independent Australian construction materials, equipment and service provider with diversified exposures across the civil, infrastructure, mining and real estate markets.