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12 November 2024

#### HGV Investment Portfolio Performance - October 2024

**Hygrovest Limited (ASX: HGV) ("HGV" or the "Company")** is an Australian-listed specialist investment company which concentrates on producing capital growth for shareholders over the medium term from investments in listed and unlisted equities and debt securities.

#### **HGV Investment Portfolio Performance**

HGV is pleased to provide the portfolio performance for October 2024 which includes the disclosure pursuant to Listing Rule 4.12.

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Investor and Media Enquiries Announcement authorised for release to ASX by: Jim Hallam Chief Financial Officer and Company Secretary E: Compsec@hygrovest.com.au

#### About HGV

Hygrovest Limited (ASX:HGV) ("HGV") ABN 91 601 236 417 is an Australian-listed specialist investment company which concentrates on producing capital growth for shareholders over the medium term from investments in listed and unlisted equities and debt securities.

#### Important Notice

This announcement contains reference to certain intentions, expectations, future plans, strategy and prospects of HGV. Those intentions, expectations, future plans, strategy and prospects may or may not be achieved. They are based on certain assumptions, which may not be met or on which views may differ and may be affected by known and unknown risks. The performance and operations of HGV may be influenced by a number of factors, many of which are outside the control of HGV. No representation or warranty, express or implied, is made by HGV, or any of its directors, officers, employees, advisers or agents that any intentions, expectations or plans will be achieved either totally or partially or that any particular rate of return will be achieved. Given the risks and uncertainties that may cause HGV's actual future results, performance or achievements to be materially different from those expected, planned or intended, recipients should not place undue reliance on these intentions, expectations, future plans, strategy and prospects. HGV does not warrant or represent that the actual results, performance or achievements will be as expected, planned or intended. Nothing in this material should be construed as either an offer to sell or a solicitation of an offer to buy or sell securities. It does not include all available information and should not be used in isolation as a basis to invest in HGV. This document does not constitute any part of any offer to sell, or the solicitation of an offer to buy, any securities in the United States or to, or for the account or benefit of any "US person" as defined in Regulation S under the US Securities Act of 1993 ("Securities Act"). HGV's shares have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold in the United States or to any US person without being so registered or pursuant to an exemption from registration including an exemption for qualified institutional buyers.



## Investment Portfolio Report October 2024

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## **About Hygrovest**

Hygrovest Limited ("Hygrovest", "HGV" or the "Company") (ASX: HGV) is an Australian-listed, specialist investment company that has traded on the ASX since 2015.

Hygrovest's investment manager is HD Capital Partners Pty Ltd ("HD"). HD was appointed to that role for a term of five years commencing 1 July 2023.

HD is a value-oriented, fundamental bottom-up stock picker focussing on opportunities in listed small cap equities markets including:

- a) undervalued, well-managed growth companies, often founder-led, that are off the radar of the broader investment community;
- b) undervalued securities where HD seeks to realise value; and
- c) situations that are dependent on a specific corporate action, such as mergers, liquidations, tender offers and divestments.

Hygrovest Investment Performance<sup>1 2</sup>

HGV Historical Performance - period ended					31-Oct-24
	1 month	3 months	Financial year to date	12 months	Since inception
Pre tax return	2%	1%	4%	13%	(14)%

For Hygrovest's latest investor presentations and news, please visit <u>www.hygrovest.com.au</u>

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### **Performance Update**

## Net Tangible Asset Value Per Share Before Tax<sup>3</sup> as at 31 October 2024 **\$0.1075**

Key Metrics as at		31-Oct-24	30-Sep-24
Net Asset Value - pre tax	\$m	22	22
Investee Porfolio (ex cash)	\$m	17	17
Cash and cash equivalents	\$m	6	4
Net Tangible Asset per share - pre-tax (issued pursuant to LR 4.12)	\$	0.1075	0.1055
Net Tangible Asset per share - post tax (issued pursuant to LR 4.12)	\$	0.0960	0.0947
Net Asset Value per share	\$	0.0963	0.0951
HGV share price (ASX)	\$	0.054	0.054
Market capitalisation	\$m	11	11
		Listed Investment	
ASX Investment Type		Company	
Initial Public Offering Date (inception date)		22-Jan-15	
No. of ordinary shares on issue	m	210	

<sup>1</sup> Inception is 30 June 2018 being the date on which Hygrovest commenced accounting for investments as an investment entity.

<sup>2</sup> The quoted returns for 1 and 3 months and financial year to date are absolute, i.e., not annualised. The quoted returns for 12 months and since inception are annualised. <sup>3</sup> Excludes tax on unrealised gains on the investment portfolio and company tax accrued for the current financial year. The financial information within this report is unaudited.

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## **Investment Portfolio Report**

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#### **HYGROVEST NEWS**

#### **HGV Financial Results for October 2024**

During October 2024, HGV's Net Asset Value (before provision for tax) increased by 2% which was primarily due to a 5% increase in the Enterprise Value to Net Revenue Multiple (EV/NRM) used by HGV when valuing its investment in Weed Me Inc ("Weed Me"). This multiple is derived from the end of month market valuations of various listed Canadian companies, each of which HGV considers to be broadly comparable to Weed Me.

Shareholders should always, including but not limited to this month, be mindful that HGV's reported month-end NTA is a point-in-time assessment only and that HGV's NTA is constantly fluid. HGV also applies a 15% discount to the derived valuation multiple applied to its Weed Me holding to account for the fact that Weed Me is unlisted.

#### HGV divests its investment in Delivra Health Brands

On 24 October, HGV announced the sale of its shares (the Shares) in Delivra Health Brands Inc. ("Delivra") for total consideration of approximately CAD1.1m. The sale has completed, and HGV has received the sale consideration.

Like HGV's investment in Emerging Therapeutics Group (which HGV also recently sold), the Shares were acquired by HGV under its previous investment strategy.

#### **Investment Manager Update**

The main development in October was the sale of our shares in listed Canadian business Delivra Health Brands (DHB) for approximately CAD\$1.1m. The sale price reflected a materially higher consideration than the carrying value of the investment at the time HD became manager of HGV.

The sale reflects our ongoing focus on divesting non-core assets in a rational and patient manner, and only when doing so is in the best interests of HGV shareholders. The sale of DHB leaves WeedMe as our last remaining legacy investment of significance.

We intend to provide more detail on the progress made towards our strategic priorities at the upcoming Annual General Meeting.

**HD** Capital Partners



## **Investment Portfolio Report**

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### **Appendix One**

1. The year-to-date performance of Hygrovest is detailed below:

Table One

HGV Historical Performance - financial year to date					
		30-Jun-23	30-Jun-24	30-Sep-24	31-Oct-24
Share price \$	AUD	0.042	0.046	0.054	0.054
Net Asset Value	AUD	0.0922	0.0933	0.0951	0.0963
NTA Post Tax \$	AUD	0.0918	0.0929	0.0947	0.0960
NTA Pre Tax\$	AUD	0.1028	0.1037	0.1055	0.1075

2. Hygrovest's investment portfolio is detailed in Table Two:

#### Table Two

Investment	Cannabis investments 31-Oct-24 AUDm	Non- Cannabis investments 31-Oct-24 AUDm	Total Portfolio Book Value (unaudited) 31-Oct-24 AUDm	Weight	Total Portfolio Book Value (unaudited) 30-Jun-24 AUDm	Weight
Listed investments:						
Delivra Health Brands Inc.	0.0	0.0	0.0	0%	2.1	10%
Portfolio of listed small caps	0.0	5.7	5.7	25%	3.8	17%
Total Listed Investments	0.0	5.7	5.7	25%	5.9	27%
Unlisted investments:						
Weed Me	10.5	0.0	10.5	46%	9.2	42%
Emerging Therapeutics	0.0	0.0	0.0	0%	4.0	18%
Portfolio of unlisted debt securities	0.0	0.3	0.3	1%	0.8	3%
Total Unlisted Investments	10.5	0.3	10.8	47%	13.9	64%
	10.5	6.0	16.5	73%	19.8	91%
Cash	0.0	1.6	1.6	7%	0.3	2%
Receivables from investment divestments	0.5	0.0	0.5	2%	0.8	4%
AAA ETF	0.0	4.1	4.1	18%	0.9	4%
	0.5	5.7	6.2	27%	2.1	9%
Total Portfolio	11.0	11.7	22.7	100%	21.9	100%

Note:

The reference to AAA ETF refers to the investment in higher yielding cash on call deposits via an investment in ASX:AAA.

HGV's investment in Weed Me comprises 4.24m shares representing approximately 13% of Weed Me's issued capital (as at month end, HGV had ascribed to these shares a valuation of CAD2.26 per share).

HGV's investment in Emerging Therapeutics was sold in September 2024

HGV's investment in Delivra was sold in October 2024

#### 3. Valuation of Assets

HGV values its investments by applying the following principles:

- (a) Listed securities the book value is based on the closing share prices for public companies at period end converted into Australian dollars at the relevant prevailing foreign exchange rates at month-end.
- (b) Unlisted equity securities Generally, HGV's preference is to value its unlisted investments by applying an Enterprise Value to Net<sup>4</sup> Revenue Multiple (EV/NRM) provided these valuations are materially consistent with any recent capital raises by the given investee. The Canadian multiple of 2 (prior month of 1.9) is derived from the end of month market valuations of various listed Canadian companies, each of which HGV considers to be broadly comparable to Weed Me. The applied multiple represents the average of these multiples which range between 1.1 and 3.5. HGV also applies a

 $<sup>^{\</sup>rm 4}$  Gross sales less government excise taxes and sales discounts

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liquidity discount of 15% to the EV/NRM valuation, to account for these investments' unlisted status. In the absence of material historical revenue, the book value is generally based on the most recent material funding round share prices for private companies (converted into Australian dollars at the relevant prevailing foreign exchange rates as necessary). In the absence of a recent capital raise or arm's length transaction, or if intervening events or information suggest that applying one of those valuation metrics is inappropriate, management considers all available information, including benchmarking of instruments to market movements indicated by relevant indices. HGV also considers the recommendations of its investment manager.

The Net Asset Value or NAV is calculated after deducting a provision for company tax on any net unrealised gains that may arise on such theoretical disposal. HGV does not hedge the carrying value of existing investments denominated in non-AUD currencies. HGV's financial statements are subject to statutory audit or review by our independent auditor at 31 December and 30 June each year.

#### Note:

- a) All information within this release is unaudited unless stated otherwise.
- b) The book value includes shares, convertible notes, options, loans, warrants and accrued interest.

#### 4. Dividend Policy

On 7 June 2019, HGV announced its intention to distribute 20% of its annual profit after tax, after excluding unrealised gains and losses on investments (Annual Profit). The policy was first applied in respect of the Annual Profit for the year ended 30 June 2020. The dividend would be payable within three months of each half year after the completion of the half year and annual financial statements. It is HGV's intention that any dividend would benefit from any available franking credits held by HGV. Currently, HGV does not have a material franking credit balance.

ABBREVIATION	Definition
AUD	means Australian dollars.
ASX	means ASX Limited (ACN 008 624 691) or the financial market operated by ASX
	Limited, as the context requires.
ASX Listing Rules	means the Listing Rules of ASX.
CAD	means Canadian dollars.
Company or HGV	means Hygrovest Limited (ACN 601 236 417).
EBITDA	means Earnings before Interest, Tax, Depreciation and Amortisation.
IPO	Initial public offering of securities on a recognised securities exchange.
NAV	means net asset value.
Option	means an option to acquire a Share usually at predetermined price.
Share	means a fully paid ordinary share in the capital of a company.
Shareholder	means a registered holder of a Share.
USD	means United States dollars.

#### Glossary