

CLIFFORD CHANCE

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By e-lodgement

29 January 2025

The Manager Market Announcements Office ASX Limited

Dear Sir/Madam

Notice of change in interests of substantial holder

We act for Beam Dental Bidco Pty Limited ("**Beam Bidco**") and its Associates in relation to Beam Bidco's off-market takeover bid for all of the ordinary shares ("**Offer**") in Pacific Smiles Group Limited (ASX:PSQ) ("**Pacific Smiles**").

Attached is a Form 604 (*Notice of change in interests of substantial holder*) in relation to shares in Pacific Smiles which is being lodged on behalf of Beam Bidco ("**Form 604**").

Capitalised terms that are not defined in this letter have the meaning given to them in the Form 604 or, in the case of the section of this letter named "Institutional Acceptance Facility", in Beam Bidco's bidder's statement dated 1 October 2024 (as supplemented or replaced from time to time) ("Bidder's Statement").

Total Voting Power

As at 7.00pm on 28 January 2025, Beam Bidco had voting power in Pacific Smiles of 89.20%, representing 144,169,802 Pacific Smiles Shares.

This voting power is derived from acceptances under the Offer and on-market purchases following the Offer being declared unconditional.

Acceptances under the Offer

As at 7.00pm on 28 January 2025, Beam Bidco has received total acceptances under its Offer for 123,154,782 Pacific Smiles Shares, representing of 76.20% of Pacific Smiles Shares on issue.

)Backhouse

On-market purchases

As at 7.00pm on 28 January 2025, since the Offer was declared unconditional on 11 November 2024, Beam Bidco has purchased on-market a total of 21,015,020 Pacific Smiles Shares, representing 13.00% of Pacific Smiles Shares on issue.

Yours sincerely

David Clee

Partner

Clifford Chance

Nicole Backhouse

Counsel

Clifford Chance

Form 604

Corporations Act 2001 Section 671B

Notice of change of interests of substantial holder

<u>To Company Name/Scheme</u> Pacific Smiles Group Limited (**Pacific Smiles**)

ACN/ARSN ABN 42 103 087 494

1. Details of substantial holder (1)

Name Beam Dental Bidco Pty Ltd (ACN 676 303 254) (Beam Bidco) and each person listed in Annexure A

ACN/ARSN (if applicable) As above

There was a change in the interests of the

substantial holder on 28 January 2025

The previous notice was given to the company on 19 December 2024

The previous notice was dated 19 December 2024

2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

| | Previous notice | | Present notice | |
|--|-----------------|------------------|----------------|------------------|
| Class of securities (4) | Person's votes | Voting power (5) | Person's votes | Voting power (5) |
| Fully paid Ordinary shares (Shares) | 142,550,478 | 88.20% | 144,169,802 | 89.20% |

3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

| cheme, since me so | | ast required to give a substantial hol | uing notice to the company of so | 1 | ı |
|---------------------|--|---|--|--|-------------------------|
| Date of change | Person whose relevant interest changed | Nature of change (6) | Consideration given in relation to change (7) | Class and number of securities affected | Person's votes affected |
| 19 December 2024 | Beam Bidco, | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 2,150 Shares | 2,150 |
| 19 December 2024 | As above | Acquisition of relevant interests as a result of acceptances of off-market takeover offer made by Beam Bidco dated 1 October 2024 which was included in its bidder's statement dated 1 October 2024 (the Offer) | Offer consideration payable per Share under the terms of the Offer | 72,425 Shares | 72,425 |
| 20 December 2024 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 63,688 Shares | 63,688 |
| 20 December 2024 | As above | | Offer consideration payable per Share under the terms of the Offer | 322 Shares | 322 |
| 23 December 2024 | As above | | Offer consideration payable per Share under the terms of the Offer | 840 Shares | 840 |
| 24 December 2024 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 43,991 Shares | 43,991 |
| 27 December 2024 | As above | | Offer consideration payable per Share under the terms of the Offer | 6,632 Shares | 6,632 |
| 30 December 2024 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 1 Share | 1 |
| 31 December 2024 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 51,999 Shares | 51,999 |
| 31 December 2024 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 895 Shares | 895 |
| 3 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 5,457 Shares | 5,457 |

| 6 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 5,750 Shares | 5,750 |
|--------------------|----------|---|--|----------------|---------|
| 8 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 12,750 Shares | 12,750 |
| 9 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 35,005 Shares | 35,005 |
| 10 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 3,740 Shares | 3,740 |
| 10 January 2025 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 10,000 Shares | 10,000 |
| 13 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 47,703 Shares | 47,703 |
| 13 January 2025 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 198,420 Shares | 198,420 |
| 14 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 56,897 Shares | 56,897 |
| 14 January 2025 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 67,592 Shares | 67,592 |
| 15 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 2,215 Shares | 2,215 |
| 15 January 2025 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 13,436 Shares | 13,436 |
| 16 January 2025 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 571,786 Shares | 571,786 |
| 17 January 2025 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 3,472 Shares | 3,472 |
| 20 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 4,356 Shares | 4,356 |
| 22 January 2025 | As above | Acquisition of relevant interests as a result of acceptances of the Offer | Offer consideration payable per Share under the terms of the Offer | 300,019 Shares | 300,019 |
| 28 January 2025 | As above | Acquisition of relevant interests as a result of on-market acquisitions | \$1.95 per Share | 37,360 Shares | 37,360 |
| | | | l | 1 | L |

| 28 January | As above | Acquisition of relevant | Offer consideration | 66 Shares | 66 |
|------------|----------|--------------------------|-------------------------|-----------|----|
| 2025 | | interests as a result of | payable per Share under | | |
| | | acceptances of the Offer | the terms of the Offer | | |
| | | | | | |

4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

| Holder of relevant interest | Registered holder of securities | Person entitled to be registered as holder (8) | Nature of relevant interest (6) | Class and number of securities | Person's votes |
|-----------------------------------|---|--|--|--------------------------------|----------------|
| | | subject to the terms of the Offer | Relevant interest under section 608 (8) of the Corporations Act as a result of acceptances of the Offers. The Shares that are the subject of these acceptances have not yet been transferred into the name of Beam Bidco. | 870,337 Shares | 870,337 |
| | Pacific Smiles shareholder(s) who sold their shares to Beam Bidco on-market on 27 January 2025 (with settlement to occur on a T+2 basis) | | | 37,360 Shares | 37,360 |
| Beam Bidco | Beam Bidco | Beam Bidco | Relevant interest under section 608(1) which arises from it being the registered holder (or being entitled to become the registered holder) of the Shares. | Shares | 143,262,105 |
| Genesis Manager | Beam Bidco / Shareholders of Pacific Smiles who have accepted offers under the Takeover Offer / Pacific Smiles shareholder(s) who sold their shares to Beam Bidco on-market on 27 January (with settlement to occur on a T+2 basis) | | Relevant interest under section 608(1)(b) and 608(1)(c) of the Corporations Act as Genesis Manager in its capacity as Investor Shareholder Representative for Beam Holdco pursuant to the terms of the Shareholders' Ded dated 10 November 2024 between Beam Holdco and the Co-investors (in the form and substance as appended to the Bidder's Statement lodge with ASX on 1 October 2025) has power to exercise control over the Shares. | 143,262,105 Shares | 143,262,105 |
| | | | Relevant interest under section 608(3) of the Corporations Act by reason of having control of Beam Bidco. | 143,262,105 Shares | 143,262,105 |
| nvestor | As above | | Relevant interest under section 608(3) of the Corporations Act by reason of having voting power above 20% in Beam Holdco. | Shares | 143,262,105 |
| Genesis Ultimate | As above | | Relevant interest under section 608(3) of the Corporations Act by reason of having control of Genesis Manager. | 143,262,105 Shares | 143,262,105 |

| Lucolifia Family Trust | As above | | Shares | 143,262,105 |
|-----------------------------|----------|--|--------|-------------|
| Plum Willow Family Trust | As above | | Shares | 143,262,105 |

5. Changes in association

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|-----------------------------------|-----------------------|
| N/A | |
| | |

6. Addresses

The addresses of persons named in this form are as follows:

| Name | Address |
|---------------------------------|--|
| Beam Bidco | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Genesis Manager | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Genesis Capital Fund | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Genesis Capital Fund II | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Beam Co-investor Trust | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Beam Holdco | Level 9, 309 Kent Street, Sydney NSW 2000 |
| GC Ultimate | GC Ultimate Level 9, 309 Kent Street, Sydney NSW 2000 |
| GFT 2 Trust | 3 Lindsay Avenue, Darling Point NSW 2027 |
| Lucolifia Family Trust | 88 Pitt Street, Redfern NSW 2016 |
| Plum Willow Family Trust | 88 Pitt Street, Redfern NSW 2016 |
| Franklin Park | 251 St. Asaphs Road, Three Bala Place, Suite 500 West, Bala Cynwyd, PA 19004 |
| LFPE | 41, Avenue de la Liberté, Luxembourg, L-1931 |
| Asia Opportunities (Singapore) | 18 Robinson Road, #17-02 18 Robinson, Singapore 048547 |
| ADL ANZ Opportunities | 18 Robinson Road, #17-02 18 Robinson, Singapore 048547 |
| A6J | c/o Axiom Asia Private Capital, 168 Robinson Road, Capital Tower, #20-01, Singapore 068912 |
| ACF-2 | c/o Axiom Asia Private Capital, 168 Robinson Road, Capital Tower, #20-01, Singapore 068912 |
| Axiom Asia 6-A | c/o Axiom Asia Private Capital, 168 Robinson Road, Capital Tower, #20-01, Singapore 068912 |
| Genesis Capital Fund II | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Beam Midco | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Beam Subco | Level 9, 309 Kent Street, Sydney NSW 2000 |
| Beam Investments Co Pty Limited | Level 9, 309 Kent Street, Sydney NSW 2000 |

Signature

print name Dr Michael Caristo capacity Director

sign here date 29 January 2025

DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (6) Include details of:

(any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any adocument setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and

(any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to twhich the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (7) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included on any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

Annexure "A" to Form 604

This is Annexure "A" of 1 page referred to in Form 604 signed by me and dated 29 January 2025.

Dr Michael Caristo, Director

Substantial Holders

| Name | ACN | Short name |
|---|-------------|--------------------------------|
| Beam Dental Holdings Ltd | 676 301 456 | Beam Holdco |
| Genesis Capital Ultimate GP Pty Ltd in its personal capacity | 634 339 549 | GC Ultimate |
| Genesis Capital Ultimate GP Pty Ltd as general partner of Genesis | 634 339 549 | Genesis Capital Fund |
| Capital Management Partnership I, LP (ILP 1900016), the general | | |
| partner of Genesis Capital Fund I, LP (ILP 2100002) | | |
| GFT 2 Co Pty Ltd as trustee for GFT 2 Trust | 658 670 627 | GFT 2 Trust |
| Genesis Capital Manager I Pty Ltd | 634 339 576 | Genesis Manager |
| Lucolifia Pty Ltd as trustee for the Lucolifia Family Trust | 159 822 867 | Lucolifia Family Trust |
| Plum Willow Pty Ltd as trustee for The Plum Willow Family Trust | 605 734 316 | Plum Willow Family Trust |
| Genesis Healthcare Holdings Pty Ltd as trustee for Beam Co-investor | 634 487 684 | Beam Co-investor Trust |
| Trust | | |
| Franklin Park Co-Invest GP VI, LLC, as general partner and Franklin | N/A | Franklin Park |
| Park Associates, LLC, as managing member of Franklin Park Co- | | |
| Investment Fund VI, L.P. | | |
| LFPE Co-Invest II SLP; | N/A | LFPE |
| Asia Opportunities (Singapore) Pte. Limited | N/A | Asia Opportunities (Singapore) |
| ADL ANZ Opportunities I Pte. Limited | N/A | ADL ANZ Opportunities |
| A6J Ltd | N/A | A6J |
| ACF-2 Ltd | N/A | ACF-2 |
| Axiom Asia 6-A SCSp, SICAV-RAIF | N/A | Axiom Asia 6-A |
| Genesis Capital Ultimate GP II Pty Ltd as general partner for Genesis | 677 941 847 | Genesis Capital Fund II |
| Capital Management Partnership II, LP, the general partner of Genesis | | |
| Capital Fund II, LP | | |
| Beam Dental Midco Pty Ltd | 676 303 147 | Beam Midco |
| Beam Dental Subco Pty Ltd | 676 303 192 | Beam Subco |

Definitions

In the form 604:

Co-investor means:

- Genesis Capital Fund; (a)
- GFT 2 Trust;
- Beam Co-investor Trust;
- Franklin Park;
- LFPE;
- (b) (c) (d) (e) (f) (g) (h) (i)
- A6J; ACF-2;
- Axiom Asia 6-A; and
- Genesis Capital Fund II.