# M AdAlta

# COMMERCIALISING CELLULAR IMMUNOTHERAPIES "EAST TO WEST"

ADALTA LIMITED (ASX:1AD) | INVESTOR PRESENTATION | FEBRUARY 2025

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### **ADALTA: NEXT GENERATION CELL & PROTEIN THERAPEUTICS**

AdAlta is a clinical stage biotech with its clinical pipeline growth powered by its "East to West" cellular immunotherapy strategy



**In-license next generation clinical stage assets from Asia**, establish Western manufacturing and generate clinical data for on-licensing



**Leverages our unique skills, regional ecosystem and business model** to create a leader in cellular immunotherapy for solid cancer patients



Bridges the gap between Asian innovation and Western biopharma companies (and patients who can benefit from them)



**Creates a series of capital efficient, short investment horizon assets** with frequent clinical milestones



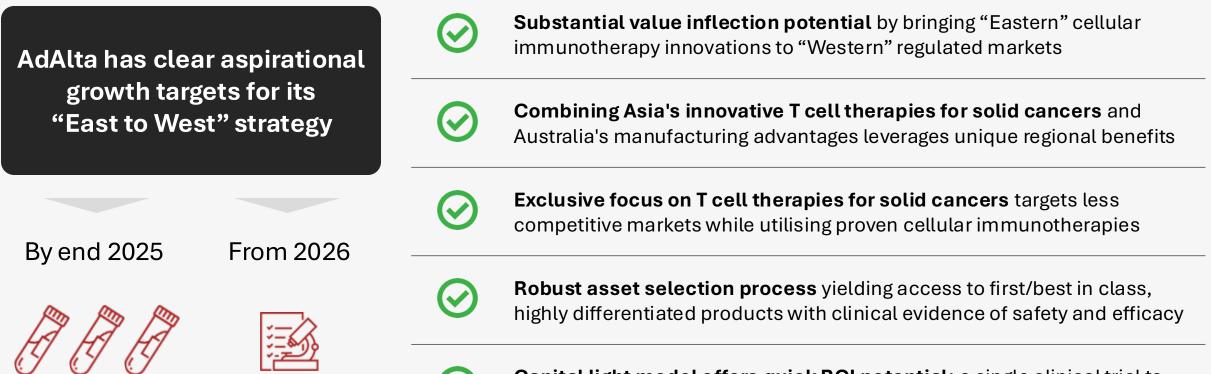
**Builds our pipeline above AD-214**, with strategic partners sought for continued development of AD-214 outside the company



# AdAlta

### **"EAST TO WEST" STRATEGY CENTRAL TO ADALTA'S GROWTH**

### **"EAST TO WEST" STRATEGY OVERVIEW**



Three assets secured



**Capital light model offers quick ROI potential:** a single clinical trial to value inflection using external capital and AdAlta product management

One asset into clinical trials each year

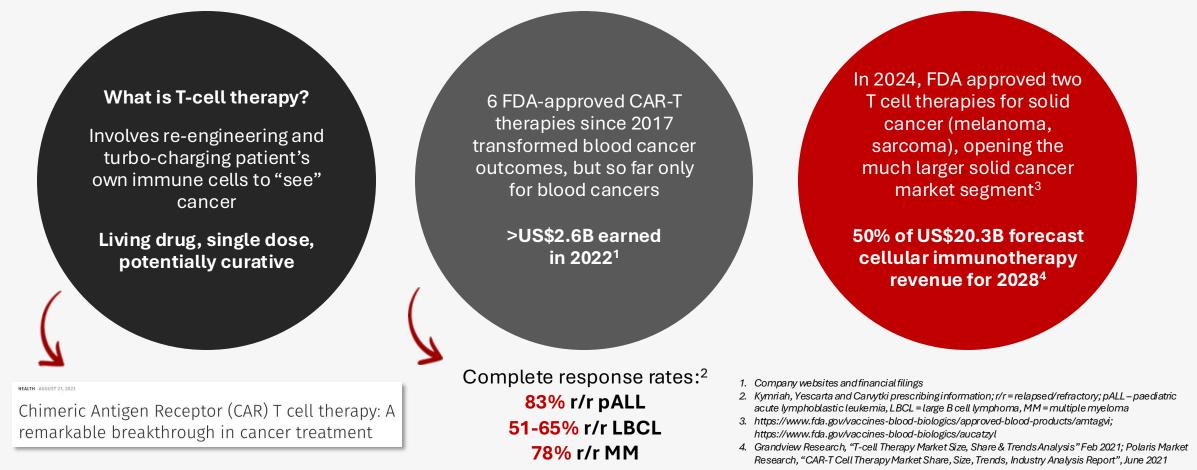


Highly scalable to become industry leader through systematic product licensing and pipeline expansion opportunities



### THE MARKET OPPORTUNITY

#### T cell solid cancer therapy: the next frontier for cellular immunotherapy





### **ACCESSING QUALITY ASSETS FROM ASIA**

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Quality Asia cellular immunotherapy pipeline aiming to reach West

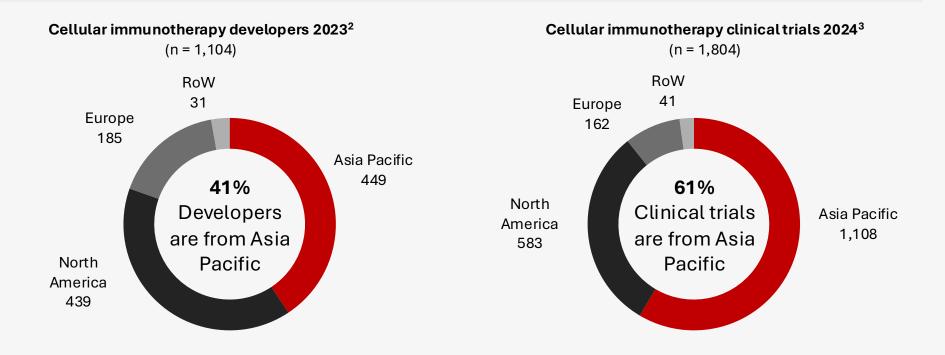
"At JPM Week, biopharma innovation from China and Asia was **the** topic of conversation reshaping the global biopharma landscape"<sup>4</sup>

**US\$500m** Series A investments in 3 China NewCos in first week of 2025

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**30%** of big pharm licensing deals now involve a China biotech<sup>5</sup>

Flow of innovation from Asia to the West is hampered by: lack of capital in Asia, lack of Western experience and networks, opportunity cost for large biopharma to conduct due diligence, difficulty transferring data and know-how, lack of patient diversity in clinical data and geopolitical challenges.<sup>1</sup>

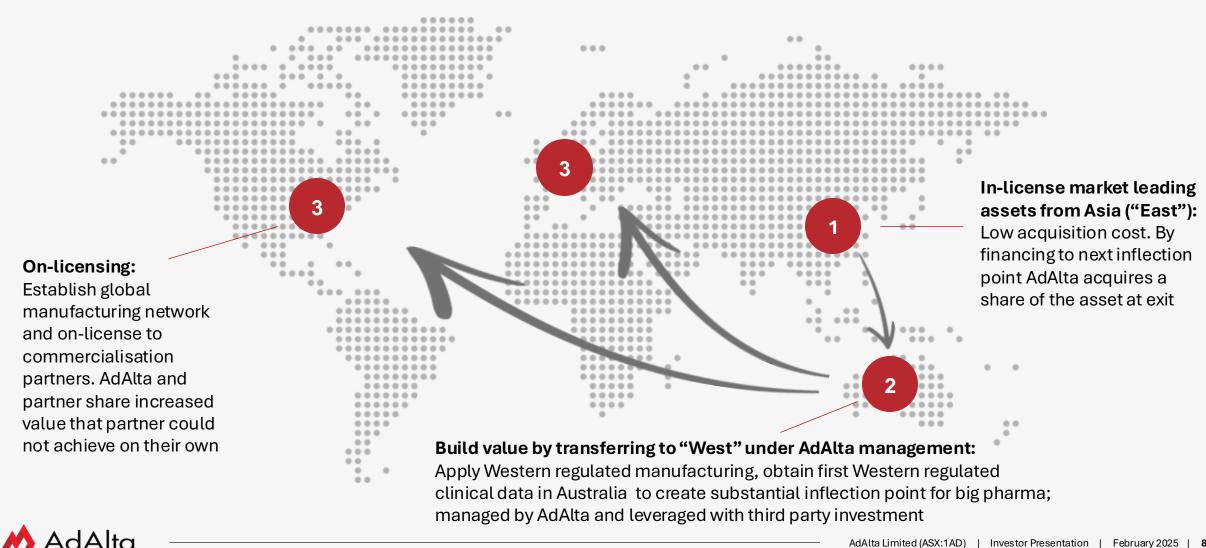


New CAR-T therapies from China doubled every year since 2014

Emerging Licensing Trends: Impact of Game Changing New Co's" panel at 8th BCF Healthcare Conference, San Francisco, 12 Jan uary 2025 2. Alliance for Regenerative Medicine, Developer Data Report Q3 2023
 GlobalData, Pharma Intelligence Centre, Clinical Trials Database (accessed 5 April 2024) 4. BioCentury, 23 January 2025 5. https://www.biopharmadive.com/spons/is-2025-the-chinese-year-of-biopharma/738274/



### **BECOMING A VALUATION MULTIPLIER FOR ASIAN PARTNERS**



### VALUE AT EXIT: PHASE I CAR-T CELL THERAPY TRANSACTIONS

Date	Drug(s)	Licensor	Licensee	De al stage	Lead indications	Total value (US\$m)	Upfront (US\$m)
Nov-23	DLL3 targeting autologous CAR-T cell therapy	ELEGEND BIOTECH	<b>U</b> NOVARTIS	Phase 1 (ongoing; US)	SCLC, LCNEC	1,110	100
Aug-23	In vivo CD19 CAR-T cell therapy	PRECISION BIOSCIENCES		Phase 1b (ongoing; US, AUS)	r/r B-cell ALL, r/r B-cell NHL	227	21
May-23	CD20 and CD19/20- directed autologous CAR-T cell therapy	Cellular Biomedicine Group	Janssen	Phase 1 (completed; China)	B-cell NHL, Follicular lymphoma, mantle cell Lymphoma, DLBCL	n/a	245
Jan-23	CART-ddBCMA	ARCELLX	Kite A GILEAD Company	Phase 2 (ongoing; US)	Multiple myeloma	n/a	325
Dec-20	Mesothelin- targeted autologous and allogeneic CAR-T cell therapy	🔨 Atara Bio®	BAYER E R	Phase 1 (ongoing for autologous therapy; US)	Peritoneal / pleural mesothelioma	670	60
Sep-20	Chlorotoxin CAR T Cell Therapy	🛣 Cityof Hope.	CHIMERIC THERAPEUTICS	Phase 1 (ongoing; US)	Astrocytoma, GBM	81.4	10
					Average	448	80



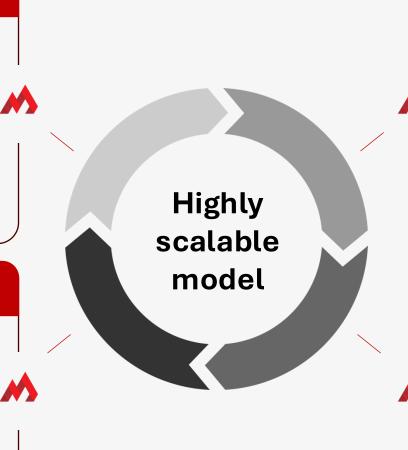
### LEVERAGING ADALTA'S COMPETITIVE ADVANTAGES

#### Strategic asset sourcing discipline

- T cell therapies for solid cancers
- Differentiated, multi-functional product design
- Clinical data in hand (safety, efficacy)
- Manufacturable at scale
- Best/first-in-class potential

#### **Network & ecosystem advantages**

- Tap Asian innovation
- Utilise Australian translational and manufacturing excellence
- Leverage Australian cost advantage over US



#### Capital-light and risk managed

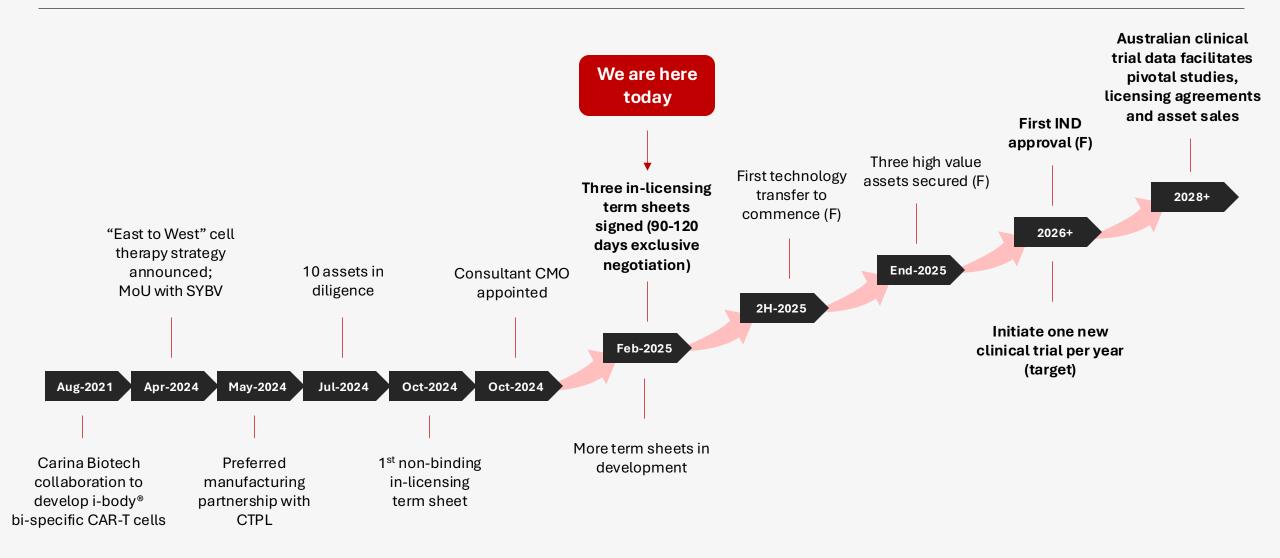
- AdAlta managed; JV/asset financed
- Defined investment in clinically derisked asset
- Short time to value creation:
   ~3-year horizon per asset
- Leverage Australian R&D Tax Incentive

#### Unique partner value proposition

- Asset financing to "Westernise"
- Generate important FDA regulated clinical data, manufacturing site
- Partner maintains control of asset; benefits from value inflection



### **PROGRESS AND POTENTIAL**





### THREE ASSETS UNDER EXCLUSIVE DUE DILIGENCE

	First in-licensing term sheet	Second in-licensing term sheet	Third in-licensing term sheet	
Target cancer markets	Lung, mesothelioma, ovarian, cervical, pancreatic, colorectal	Endothelial solid cancers incl. colorectal, lung and gastric	Gastric, gynaecological and epithelial	
Patients worldwide p.a	>1.5 million	>1.5 million	>1.65 million	
First and best in class	Yes	Yes	Yes	
Key advantage	High potency Rapid manufacturing	Selective activation/safety kill switch Potential for multi-dosing	First to achieve US FDA IND Short manufacturing process	
Competition	No competitive product beyond Phase II trials	Very few competitor products against this target	Patients not expressing other targets in development for these indications	
IP protection US, EU + China		All major markets	Major Western markets	
ApprovalsPhase I IND approval in China Orphan Drug Designation in US for one indication		Extensive and compelling preclinical package in multiple difficult tumour models	Phase I IND approval in China and US	
Investigator Initiated Trials in China 3 (n=31)		2 (n=9, includes 4 with 2+ doses)	1 (n=10)	
Safety	Ifety Demonstrated safety, efficacy substantially superior to current second line standard of care		High disease control rate in advanced gastric cancer, response above third line and comparable to second line therapie	



### **1. ARMOURED CAR-T (FIRST TERM SHEET)**

#### **Target market**

- Multiple solid cancers including lung, mesothelioma, ovarian, cervical, pancreatic, colorectal
- More than 1.5 million relapsed, refractory or metastatic patients requiring second -line treatment (2L) worldwide

#### **Product differentiation**

- Armored CAR-T
- First in class, best in class
- Non-viral vector transduction
- Rapid manufacturing process lower cost and increased capacity
- High potency (low dose required)

#### **Competitive position**

- Popular target which has struggled to advance beyond Phase II
- Armoring provides potential to overcome lack of potency of other CAR-Ts and modalities
- Big pharma focused on bispecifics, antibody drug conjugates (ADCs): all at Phase I
- No directly competitive product >Phase II

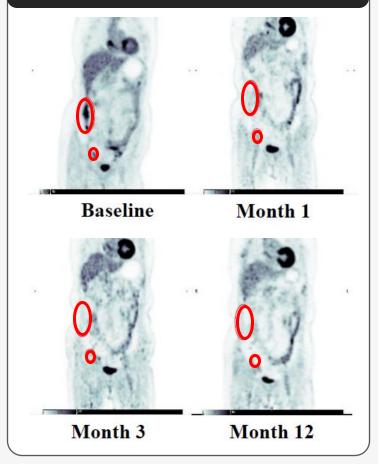
#### **Clinical data**

- Demonstrated safety
- Efficacy substantially superior to second line (2L) standard of care (SoC) on objective response rate (ORR), partial response (PR), complete response (CR) and median overall survival (mOS)

#### **Development status**

- Three Investigator Initiated Trials (IIT) in China (32 advanced cancer patients treated)
- Approved for Phase I trials as investigational new drug (IND) by China NMPA
- Orphan drug designation (ODD) in US for one indication
- IP protected US, EU, and China

### Advanced, solid cancer patient: sustained response to armored-CAR-T





### 2. FIRST IN CLASS CAR-T (SECOND TERM SHEET)

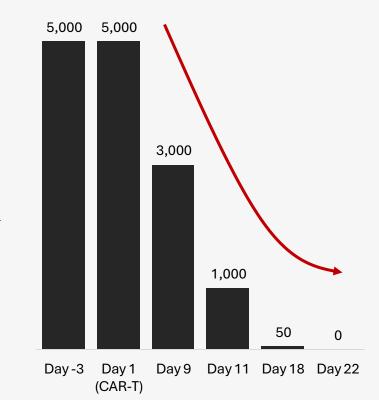
#### **Target market**

- Applicable for a wide range of endothelial solid cancers including colorectal, gastric, and lung
- More than 1.5 million relapsed or refractory patients worldwide each year
- 130,000 3L colorectal cancer patients each year

Selective activation at high antigen density

-low/no lymphodepletion needed

#### Complete resolution of malignant ascites in Stage IV GI cancer patient



#### **Competitive position**

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**Product differentiation** 

• First in class, best in class

Kill switch incorporated

Activity at very low doses

• Limited competitor products against this target family

• Potential for multi-dosing, IP and IV administration

- This target most widely expressed of family in cancer
- Experienced, networked development team
- Western clinical centres already engaged

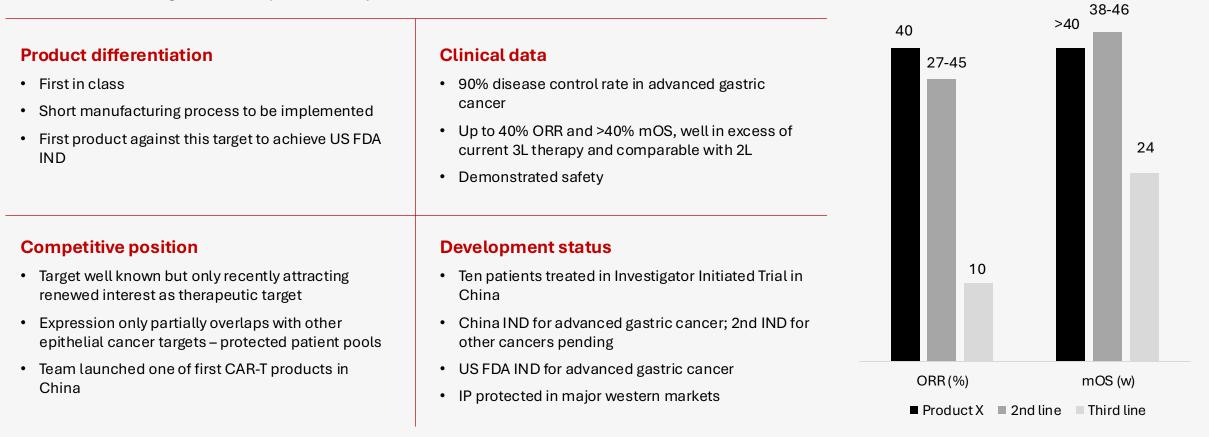
Clinical data
<ul> <li>Activity signals in heavily pre-treated patients</li> </ul>
<ul> <li>4/9 patients received two or more doses</li> </ul>
<ul> <li>Engraftment in 8/9 patients, 5/5 without lymphodepletion</li> </ul>
<ul> <li>Two cases of complete resolution of malignant ascites</li> </ul>
Kill switch works
Protocols to manage Adverse Events established
Development status
Compelling preclinical package in multiple difficult tumor, rechallenge models
<ul> <li>Two Investigator Initiated Trials in China with nine patients treated</li> </ul>
<ul> <li>Two major CAR-T cancer centres interested in trialing</li> </ul>
IP protected in major western markets

### 3. FIRST IN CLASS CAR-T (THIRD TERM SHEET)

#### **Target market**

- · Gastric, gynaecological and other epithelial cancers
- · More than 1.5 million relapsed or refractory patients worldwide each year
- 150,000 advanced gastric cancer patients each year

### Comparative efficacy versus standard of care



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## AD-214: A NEW APPROACH TO FIBROSIS AVAILABLE FOR PARTNERING

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### MONETISING FIBROSIS DISEASE DRUG CANDIDATE AD-214

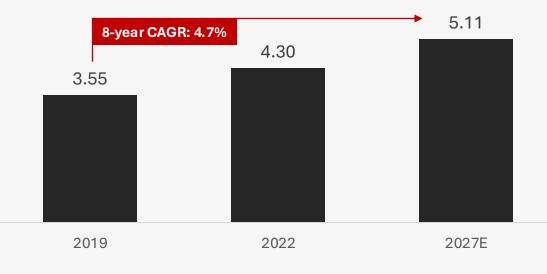
Investment to date has built s	tron	g value proposition	Key Priority: Seek out-licensing or third-party investment t unlock next level of value		
First in class molecule targeting established mode of action in fibrotic disease		Competitively positioned as only antibody-like therapeutic entering late-stage development pipeline	Advisors engaged; pipeline of active discussions		
Pre-clinical efficacy in			Product development priorities		
multiple animal models of fibrotic disease – derisks	✓	Led by Idiopathic Pulmonary Fibrosis (IPF): TAM US\$4.3b	1. Generate clinical proof of concept (efficacy)		
clinical studies in US\$b	$\checkmark$	Multiple US\$b indication potential: kidney, eye, cancer	Demonstrate efficacy signals in patients		
indications			IV or SC administration		
Phase I successfully	$\checkmark$	Well tolerated, evidence of target binding	Substantially increases number of potential licensing partners		
completed (two studies)			Design and execute clinical strategy in IPF patients		
	$\checkmark$	Intravenous (IV) every 2 weeks established			
Clinically viable dosing	$\checkmark$	Subcutaneous (SC) every week feasible	2. Develop market preferred formulation		
regimen	✓	Models linking PK/PD and preclinical efficacy to establish dose	Weekly SC preferred over two weekly IV		
	✓	Patents protecting asset to 2036 and beyond	<ul> <li>Enhanced market share, reduced COGS</li> </ul>		
Strong intellectual property,	$\checkmark$		Achieves commercial ready COGS		
regulatory position	$\checkmark$	10-12 years market exclusivity (US, EU)	Develop formulation, integrate into clinical trials		



### **UNDERSERVED AND LARGE FIBROTIC DISEASE MARKET**

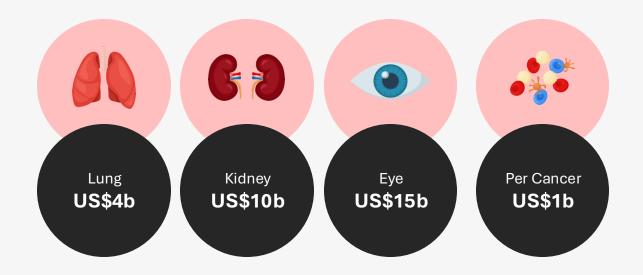
#### **IPF** market is underserved today

- **Poor efficacy:** Existing therapies slow but do not halt progression and do not significantly extend life expectancy
- **Side effects:** Their side effects result in 30-50% of patients discontinuing therapy after one year
- Expensive: US\$136,000 pa cost of treatment in US



Global IPF sales (US\$ billion)<sup>1</sup>

#### Many other fibrosis market opportunities



### New drivers of incidence may include:

- Re-emergence of silicosis
- Long COVID

### PHARMA COMPANIES VALUE IPF/FIBROSIS ASSETS

Date	Licensor/target	Licensee/acquirer	Transaction	Upfront payment to licensor	Contingent milestones	Clinical Phase at transaction	
Aug-22	KINIKSA	Genentech	License	US\$100m	US\$600m	2 complete	
Apr-20		HORIZON	Acquisition	US\$45m	Notdisclosed	2a complete	
Nov-19	Promedior	Roche	Acquisition	US\$390m	US\$1,000m	2 complete	
Jan 23	Ҟ DAEWOONG	创新进中国 CS Pharmaceuticals	China only license	US\$76m	US\$240m	2 underway	
Feb 23	🔀 Redx	Jounce	Acquisition	US\$425m	N/A	2a underway	
Jan 25	Mediar Therapeutics	Lilly	License	US\$99m	US\$687m	2 (Ready)	
Nov-21	THERAPEUTICS	BIOTECH ACQUISITION COMPANY	Acquisition	US\$353m	N/A	2 (Ready)	AD-214 is
Nov-20	OncoArendi Therapeutics	<b>Galápa</b> gos	License	€25m	€295m	2 (Ready)	Phase 2 (ready)
Sep-21	Syndax 🌮	l cyte	License	US\$152m	US\$450m	2 (Ready)	
Feb-21	前 秦德制药		License	Notdisclosed	US\$517.5m	1 underway	
Jul-19	bridgebio	Boehringer Ingelheim	License	€45m	€1,100m	1 underway	
Oct-22		abbvie	Acquisition	US\$255m	Notdisclosed	Pre-clinical (+ platform)	



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## **CORPORATE INFORMATION**

### **CORPORATE SNAPSHOT**

AdAlta Limited					
Code	ASX:1AD				
Market Capitalisation	\$11.0m				
Enterprise Value	\$9.4m				
Cash	\$1.6m				



Specialist in next-generation cell and protein therapeutics for fatal diseases



First three term sheets signed of "East-to-West" cell therapy strategy, with team and network in place

Significant Shareholders					
Sacavic Group	15.8%				
Meurs Group	14.5%				
Platinum International Healthcare Fund	12.7%				
~1,500 other shareholders	57%				



Capital-light, highly scalable model with numerous value inflection points in the rapidly growing cellular immunotherapy market



AD-214, a new approach for fibrotic diseases, now available for partnering (Phase 1 trials complete)



### **EXPERIENCED TEAM WITH GLOBAL REACH**



### TRANSACTION-BASED GROWTH STRATEGY IS BEING DELIVERED

#### "East to West" cellular immunotherapy growth strategy

leveraging regional and business model advantages in high value, high growth sector is now delivering



The first three assets under exclusive due diligence for the "East to West" clinical pipeline to create a leader in cellular immunotherapy for solid cancer patients



**Experienced team and accessible global network** ready to execute a growing pipeline of opportunities



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#### AD-214, available for partnering to

unlock value created, heading to Phase II (US\$4.3b IPF market), substantially de-risked by Phase I study clinical readouts

#### A strong and supportive institutional and large shareholder register, together with flexible financing



Attractive valuation relative to commercial potential of pipeline



# M AdAlta

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