

**IDP EDUCATION LIMITED**  
**ABN 59 117 676 463**

**Interim Financial Report**  
**For the half-year ended 31 December 2024**

**Appendix 4D**  
**IDP EDUCATION LIMITED**  
**ABN 59 117 676 463**  
**Half-year ended 31 December 2024**

**Results for Announcement to the Market**

	<b>31 December 2024</b>	<b>31 December 2023</b>	<b>Movement</b>	<b>Movement</b>
	<b>\$000</b>	<b>\$000</b>	<b>\$000</b>	<b>%</b>
Revenue from ordinary activities	475,350	579,090	(103,740)	(18)
Net profit for the half-year	59,723	97,390	(37,667)	(39)
Net profit for the half-year attributable to the owners of IDP Education Limited	59,535	97,170	(37,635)	(39)

<b>Dividends</b>	<b>Amount per ordinary share cents</b>	<b>Franked amount per ordinary share cents<sup>1</sup></b>
FY24 final dividend	9.00	5.49
FY25 interim dividend (declared after balance date)	9.00	4.50

<sup>1</sup> Franked at the Australian corporate tax rate of 30%

Record date for determining entitlement to the dividends

- FY24 final dividend 12 September 2024
- FY25 interim dividend 6 March 2025

Dividend payment date

- FY24 final dividend 26 September 2024
- FY25 interim dividend 27 March 2025

<b>Net tangible assets per ordinary share</b>	<b>31 December 2024</b>	<b>30 June 2024</b>
	<b>cents</b>	<b>cents</b>
Net tangible assets per share <sup>2</sup>	(9.88)	(18.91)
Net assets per share	208.50	187.75

<sup>2</sup> Net tangible assets represent the consolidated net assets of the Group less intangible assets and capitalised development costs.

A significant proportion of the Group's assets are intangible in nature totalling \$607.8m (30 June 2024: \$575.2m), including software, goodwill, identifiable intangible assets relating to businesses acquired and capitalised development costs. These assets are excluded from the calculation of net tangible assets per share.

**Other information**

This half-year report is given to the ASX under Listing Rule 4.2A.

Other information requiring disclosure to comply with Listing Rule 4.2A is contained in the following pages.

The Condensed Consolidated Financial Statements contained within the Interim Financial Report, upon which this Appendix 4D is based, have been reviewed by Deloitte Touche Tohmatsu.

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## Directors' report

The Directors of IDP Education Limited present the Interim Financial Report of IDP Education Limited (the Company) and its controlled entities (the Group) for the half-year ended 31 December 2024.

In order to comply with the provisions of the *Corporations Act 2001*, the Directors' Report is as follows:

### Directors

The following persons were directors of IDP Education Limited during the half-year and up to the date of this report unless otherwise stated:

Name	Particulars
Peter Polson	Non-Executive Director and Chairman
Tennealle O'Shannessy	Managing Director and Chief Executive Officer
Ariane Barker	Non-Executive Director
Andrew Barkla	Non-Executive Director
Tracey Horton AO	Non-Executive Director
Chris Leptos AO	Non-Executive Director
Professor Colin Stirling	Non-Executive Director
Michelle Tredenick	Non-Executive Director
Greg West	Non-Executive Director

### Review of operations

A summary of IDP Education Limited's consolidated financial results for the half-year ended 31 December 2024 (H1 FY25) is set out below.

The table below presents a summary of the key financial metrics for the period.

Six Months to 31 December	Unit	H1 FY25	H1 FY24	Growth		Constant Currency Growth (%) **
				A\$m	%	
Student Placement	A\$m	244.2	287.5	(43.3)	(15%)	(14%)
Placements	A\$m	210.6	255.6	(45.0)	(18%)	(17%)
- Australia	A\$m	78.3	92.3	(14.0)	(15%)	(15%)
- Other Destinations	A\$m	132.3	163.3	(31.0)	(19%)	(18%)
Other Services	A\$m	33.6	31.9	1.7	5%	5%
English Language Testing	A\$m	209.5	270.3	(60.8)	(22%)	(19%)
English Language Teaching	A\$m	19.9	19.6	0.3	2%	4%
Other	A\$m	1.8	1.7	0.1	4%	12%
<b>Total Revenue</b>	<b>A\$m</b>	<b>475.4</b>	<b>579.1</b>	<b>(103.7)</b>	<b>(18%)</b>	<b>(16%)</b>
Gross Profit	A\$m	291.5	373.9	(82.4)	(22%)	(20%)
EBIT	A\$m	95.0	145.3	(50.3)	(35%)	(32%)
<b>EBIT (Adjusted)</b>	<b>A\$m</b>	<b>92.7</b>	<b>158.8</b>	<b>(66.1)</b>	<b>(42%)</b>	<b>(40%)</b>
NPAT	A\$m	59.7	97.4	(37.7)	(39%)	(36%)
<b>NPAT (Adjusted)</b>	<b>A\$m</b>	<b>58.3</b>	<b>107.0</b>	<b>(48.7)</b>	<b>(46%)</b>	<b>(43%)</b>
Basic EPS	cents	21.4	34.9	(13.5)	(39%)	
EPS (Adjusted)	cents	20.9	38.4	(17.5)	(46%)	
Net Debt *	A\$m	191.0	143.0	48.0	34%	

\* Net debt is calculated as total interest bearing liabilities less cash on hand and short term investments (6-month term deposit).

\*\* Growth based on H1 FY24 translated using the same exchange rates used in the presentation of IDP Education's H1 FY25 results

A reconciliation between reported and adjusted EBIT/NPAT is provided in the table below.

	H1 FY25		H1 FY24	
	EBIT	NPAT	EBIT	NPAT
	\$m	\$m	\$m	\$m
EBIT/NPAT	95.0	59.7	145.3	97.4
Adjusted by the following significant items:				
Credit loss provision for customers in countries subject to foreign exchange control	1.8	1.3	5.9	4.1
Costs associated with corporate restructuring	0.5	0.4	-	-
Unrealised foreign exchange (gain)/losses	(6.7)	(4.7)	4.1	2.9
Merger, acquisition and integration expenses	-	-	1.3	0.9
Intangible asset amortisation generated from business combinations	2.1	1.6	2.2	1.7
<b>EBIT/NPAT (Adjusted)</b>	<b>92.7</b>	<b>58.3</b>	<b>158.8</b>	<b>107.0</b>

The Directors believe these adjustments and other non-IFRS measures included in this report are relevant and useful in measuring the financial performance of the Group. Whilst the significant items above have been added back to present EBIT/NPAT (Adjusted) at a Group level, they have not been adjusted at a segment level, hence they remain included in the segment results discussed below.

The Group's earnings in H1 FY25 reflect the challenging student volume environment in the period, offset in part by the improvement in average prices and a focussed and disciplined approach to costs.

The H1 FY25 net profit after tax declined 39% to \$59.7m compared to the half-year ended 31 December 2023 (H1 FY24) of \$97.4m.

Revenue declined by 18% to \$475.4m driven by market wide declines in student volumes, the impact of which was mitigated to some extent by IDP outperforming the market from a Student Placement volume perspective and improvement in average price.

The decline in Student Placement revenue of 15% to \$244.2m was a result of volume declines in all key destinations offset by 12% increase in average price. Student volumes were lower in Canada (down 43%), Australia (down 25%), UK (down 24%) and USA (down 18%) offset by volume gains in New Zealand (up 57%) and Ireland (up 28%). From a source country perspective, India revenue was 26% lower, however China revenue was 4% higher largely due to increased placements to UK. The rest of Asia (excluding India and China) was 10% lower, and the Rest of the World revenue was 10% lower.

Other Student Placement Services revenue increased 5% to \$33.6m with Digital Marketing increasing 7%. Revenue from The Ambassador Platform (acquired in May 2023) contributed 1% to the increase (versus 22% in H1 FY24).

English Language Testing revenue declined by 22% to \$209.5m with volume declining 24% partially offset by an increase in average price of 2%. A decline in the market size of English Language Testing in India for candidates heading to Canada, driven by a series of regulatory changes (e.g. cap on international student numbers, removal of SDS route into Canada), ongoing visa approval and processing issues, and increased competition led to a decline in revenue in India of 55%. Rest of the World revenue increased by 2%.

English Language Teaching revenue increased 2% to \$19.9m driven by both increase in volume and average price improvement.

Gross profit margin at 61.3% declined from 64.6% in H1 FY24, and Adjusted EBIT declined 42%, reflecting the continued challenging student volume environment in the period and the impact on margins of the operating leverage inherent in the business. The decline in volumes from higher gross margin countries (particularly India) and increased China sub-agent volumes were mitigated by the focussed and disciplined approach taken on costs.

Direct costs declined by 10% by managing underlying product line costs across Student Placement and English Language Testing. Overhead costs declined by 16% to \$167.8m. Overhead costs include corporate expenses, which declined by 23% due to reduced headcount and discretionary spend.

Currency translation movements had a minor net impact on the reported results. In aggregate, currency movements had a \$14m negative impact on revenue with constant currency revenue decline for H1 FY25 at 16% relative to the actual reported decline of 18%. Direct Costs and overhead lines were positively impacted by currency movements with a net decline due to currency movements of \$8m. Constant currency NPAT decline for H1 FY24 was at 36% compared to the actual reported decline of 39%.

## Revenue and EBIT by Geographic Segment (A\$m)

Six Months to 31 December	H1 FY25	H1 FY24	Growth	
			\$m	%
<b>Revenue</b>				
Asia	316.5	422.5	(106.0)	(25%)
Australasia	31.7	25.0	6.7	27%
Rest of World	127.2	131.6	(4.4)	(3%)
<b>Total revenue</b>	<b>475.4</b>	<b>579.1</b>	<b>(103.7)</b>	<b>(18%)</b>
<b>EBIT</b>				
Asia	105.8	175.9	(70.1)	(40%)
Australasia	6.0	2.8	3.2	118%
Rest of World	33.2	31.9	1.3	4%
<b>Total EBIT pre corporate costs</b>	<b>145.0</b>	<b>210.5</b>	<b>(65.5)</b>	<b>(31%)</b>
Corporate costs	50.0	65.3	(15.3)	(23%)
<b>Total EBIT</b>	<b>95.0</b>	<b>145.3</b>	<b>(50.3)</b>	<b>(35%)</b>

From segment perspective, Asia is IDP's largest segment accounting for approximately 67% of Group revenue. Total revenue in the Asia segment declined 25%, driven by lower volumes in India.

EBIT in Asia fell by 40% with a decline in India profitability partially offset by profit increase in other Asian markets.

Australasia recorded a 27% increase in revenue which was driven by onshore English Language Testing, along with Other Student Placement Services revenue arising from Events and Digital Marketing.

Rest of World recorded a 3% decline in revenue driven by lower English Language Testing and Student Placement revenue in Nigeria, Pakistan and UAE, partially offset by an increase in onshore English Language Testing in Canada.

Australasian EBIT increased by 118%, driven by a combination of increase in revenue and cost control.

The increase in Rest of World EBIT primarily reflects foreign exchange related impacts as well as lower marketing, administration and travel costs.

**Financial Position**

	31 Dec 2024 \$m	30 Jun 2024 \$m
Cash and cash equivalents	156.9	107.6
Debtors	137.8	171.5
Contract assets	220.2	149.1
Other current assets	60.7	51.1
Intangible assets	578.8	552.5
Right-of-use assets	107.8	103.3
Other non-current assets	126.3	121.2
<b>Total assets</b>	<b>1,388.5</b>	<b>1,256.3</b>
Non-current borrowings	347.9	277.7
Lease liabilities	122.7	118.0
Other non-current liabilities	65.2	62.4
Current creditors and provisions	205.4	213.0
Other current liabilities	66.4	61.8
Shareholders equity and non-controlling interests	580.9	523.4
<b>Total liabilities and equity</b>	<b>1,388.5</b>	<b>1,256.3</b>

The financial position of the Group remains strong. As at 31 December 2024, the Group had total assets of \$1,338.5m which exceeded total liabilities by \$580.9m.

From a cash perspective the Group had \$156.9m of cash on the balance sheet at 31 December 2024, including \$74.5m held by the Group's foreign subsidiaries. The Group continues to manage the financial position and cash flow to ensure adequate liquidity despite challenges arising from foreign exchange controls which restrict, prohibit or delay the repatriation of cash from some countries.

Debtors included \$15.5m classified as non-current due to collection delays experienced from customers in countries subject to foreign exchange controls. The decline in debtors of \$33.7m relates to the collection of Australian placement revenue.

There was a \$71.1m increase in contract assets mainly due to finalised UK applications yet to be invoiced for the 2024 fall semester.

**Borrowings and net debt**

Net debt at 31 December 2024 was \$191.0m.

Total non-current borrowings increased by \$70.2m since FY24 due to \$70m bank loans drawn down for working capital requirements.

As at 31 December 2024, IDP had unsecured syndicated bank facilities with limits of \$445.2m as follows:

Australian Dollar \$360,000,000	Facility A: Acquisition funding unsecured Cash Advance loan facility for acquisitions and general purposes
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Australian Dollar \$85,200,000	Facility B: Unsecured Cash advance facility to support both general corporate purposes and working capital requirements of the Group
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At 31 December 2024, \$349.2m of the total available facilities were drawn. Transaction costs of \$1.3m are incorporated into the carrying value presented in Note 7.

**Auditor's independence declaration**

The Auditor's independence declaration is set out on page 8.

**Rounding of amounts**

The Interim Financial Report and Directors' Report are presented in Australian dollars and amounts have been rounded to the nearest thousand dollars, unless otherwise stated, in accordance with *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*.

This report is signed in accordance with a resolution of the Directors made pursuant to s.306(3) of the *Corporations Act 2001*.

On behalf of the Directors



Peter Polson  
Chairman



Tennealle O'Shannessy  
Managing Director

Melbourne

26 February 2025



26 February 2025

Board of Directors  
IDP Education Limited  
Level 10, Melbourne Quarter 2  
697 Collins Street  
Docklands VIC 3008

Dear Board Members,

## Auditor's Independence Declaration - IDP Education Limited

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of IDP Education Limited.

As lead audit partner for the review of the half-year financial report of IDP Education Limited for the half-year ended 31 December 2024, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours faithfully,



DELOITTE TOUCHE TOHMATSU



Travis Simkin  
Partner  
Chartered Accountants

**Condensed consolidated statement of profit or loss  
for the half-year ended 31 December 2024**

		<b>31 December 2024</b>	<b>31 December 2023</b>
	<b>Notes</b>	<b>\$'000</b>	<b>\$'000</b>
Revenue	2	475,350	579,090
Expenses	3	(351,657)	(405,883)
Depreciation and amortisation		(29,054)	(28,086)
Finance income		1,627	1,851
Finance costs		(13,993)	(11,330)
Share of profit of associates		316	129
<b>Profit for the half-year before income tax expense</b>		<b>82,589</b>	<b>135,771</b>
Income tax expense	4	(22,866)	(38,381)
<b>Profit for the half-year</b>	<b>2</b>	<b>59,723</b>	<b>97,390</b>
<b>Profit for the half-year attributable to:</b>			
Owners of IDP Education Limited		59,535	97,170
Non-controlling interests		188	220
		<b>59,723</b>	<b>97,390</b>
<b>Earnings per share (EPS)</b>			
<b>Attributable to the owners of IDP Education Limited</b>			
	<b>Notes</b>	<b>31 December 2024</b>	<b>31 December 2023</b>
Basic EPS (cents per share)	5	21.39	34.91
Diluted EPS (cents per share)	5	21.34	34.83

The above statement should be read in conjunction with the accompanying notes.

**Condensed consolidated statement of other comprehensive income  
for the half-year ended 31 December 2024**

	31 December 2024 \$'000	31 December 2023 \$'000
<b>Profit for the half-year</b>	59,723	97,390
<b>Other comprehensive income</b>		
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Exchange differences arising on translation of foreign operations	29,041	(17,455)
Cash flow hedges:		
Fair value gains/(losses) on hedging instruments	(6,010)	2,244
Cumulative gains/(losses) on hedging instruments reclassified to profit or loss	(653)	3,261
Income tax related to gains/(losses)	(419)	148
Other comprehensive income for the half-year, net of income tax	21,959	(11,802)
<b>Total comprehensive income for the half-year</b>	<b>81,682</b>	<b>85,588</b>
<b>Total comprehensive income attributable to:</b>		
Owners of IDP Education Limited	81,460	85,386
Non-controlling interests	222	202
	<b>81,682</b>	<b>85,588</b>

The above statement should be read in conjunction with the accompanying notes.

**Condensed consolidated statement of financial position  
as at 31 December 2024**

	Notes	31 December 2024 \$'000	30 June 2024 \$'000
<b>CURRENT ASSETS</b>			
Cash and cash equivalents		156,913	107,622
Short term investments in term deposits		-	13,482
Trade and other receivables		122,310	171,518
Contract assets		204,816	143,334
Derivative financial instruments		948	1,512
Current tax assets		18,214	2,628
Other current assets		41,520	33,461
<b>Total current assets</b>		<b>544,721</b>	<b>473,557</b>
<b>NON-CURRENT ASSETS</b>			
Trade and other receivables		15,490	-
Contract assets		15,416	5,762
Investment in associates		8,003	7,800
Plant and equipment		29,992	32,687
Rights-of-use assets		107,819	103,339
Intangible assets	6	578,801	552,484
Capitalised development costs		29,043	22,727
Derivative financial instruments		-	336
Deferred tax assets		33,753	29,566
Other non-current assets		25,458	28,068
<b>Total non-current assets</b>		<b>843,775</b>	<b>782,769</b>
<b>TOTAL ASSETS</b>		<b>1,388,496</b>	<b>1,256,326</b>
<b>CURRENT LIABILITIES</b>			
Trade and other payables		176,660	175,768
Lease liabilities		25,290	23,797
Contract liabilities		59,554	60,987
Provisions		22,459	23,214
Current tax liabilities		6,359	10,208
Contingent consideration		-	3,853
Derivative financial instruments		6,846	860
<b>Total current liabilities</b>		<b>297,168</b>	<b>298,687</b>
<b>NON-CURRENT LIABILITIES</b>			
Borrowings	7	347,890	277,652
Lease liabilities		97,395	94,211
Deferred tax liabilities		52,840	50,881
Provisions		12,315	11,522
<b>Total non-current liabilities</b>		<b>510,440</b>	<b>434,266</b>
<b>TOTAL LIABILITIES</b>		<b>807,608</b>	<b>732,953</b>
<b>NET ASSETS</b>		<b>580,888</b>	<b>523,373</b>
<b>EQUITY</b>			
Issued capital	8	281,746	280,666
Reserves		15,813	(6,393)
Retained earnings		282,777	248,292
<b>Equity attributable to owners of IDP Education Limited</b>		<b>580,336</b>	<b>522,565</b>
Non-controlling interests		552	808
<b>TOTAL EQUITY</b>		<b>580,888</b>	<b>523,373</b>

The above statement should be read in conjunction with the accompanying notes.

**Condensed consolidated statement of changes in equity  
for the half-year ended 31 December 2024**

	Issued capital \$'000	Cash flow hedge reserve \$'000	Foreign currency translation reserve \$'000	Share based payments reserve \$'000	Retained earnings \$'000	Equity attributable to owners of IDP Education Limited \$'000	Non- controlling interests \$'000	Total \$'000
<b>As at 30 June 2023</b>	<b>271,467</b>	<b>(2,283)</b>	<b>8,729</b>	<b>(1,539)</b>	<b>240,794</b>	<b>517,168</b>	<b>274</b>	<b>517,442</b>
Change in the fair value of cash flow hedges, net of income tax	-	3,853	-	-	-	3,853	-	<b>3,853</b>
Exchange differences arising on translation of foreign operations	-	-	(15,637)	-	-	(15,637)	(18)	<b>(15,655)</b>
Profit for the half-year	-	-	-	-	97,170	97,170	220	<b>97,390</b>
Total comprehensive income for the half- year	-	3,853	(15,637)	-	97,170	85,386	202	<b>85,588</b>
Dividend paid to owners of IDP Education Limited	-	-	-	-	(55,667)	(55,667)	-	<b>(55,667)</b>
Dividends paid to non-controlling interests	-	-	-	-	-	-	(216)	<b>(216)</b>
Share-based payments, net of income tax	-	-	-	2,715	-	2,715	-	<b>2,715</b>
Issue of treasury shares to employees	10,199	-	-	(10,199)	-	-	-	-
<b>As at 31 December 2023</b>	<b>281,666</b>	<b>1,570</b>	<b>(6,908)</b>	<b>(9,023)</b>	<b>282,297</b>	<b>549,602</b>	<b>260</b>	<b>549,862</b>

The above statement should be read in conjunction with the accompanying notes.

**Condensed consolidated statement of changes in equity  
for the half-year ended 31 December 2024**

	Note	Issued capital \$'000	Cash flow hedge reserve \$'000	Foreign currency translation reserve \$'000	Share based payments reserve \$'000	Retained earnings \$'000	Equity attributable to owners of IDP Education Limited \$'000	Non- controlling interests \$'000	Total \$'000
<b>As at 30 June 2024</b>		<b>280,666</b>	<b>457</b>	<b>1,552</b>	<b>(8,402)</b>	<b>248,292</b>	<b>522,565</b>	<b>808</b>	<b>523,373</b>
Change in the fair value of cash flow hedges, net of income tax		-	(4,664)	-	-	-	(4,664)	-	(4,664)
Exchange differences arising on translation of foreign operations		-	-	26,589	-	-	26,589	34	26,623
Profit for the half-year		-	-	-	-	59,535	59,535	188	59,723
Total comprehensive income for the half-year		-	(4,664)	26,589	-	59,535	81,460	222	81,682
Dividend paid to owners of IDP Education Limited	9	-	-	-	-	(25,050)	(25,050)	-	(25,050)
Dividends paid to non-controlling interests		-	-	-	-	-	-	(478)	(478)
Share-based payments, net of income tax		-	-	-	1,361	-	1,361	-	1,361
Issue of treasury shares to employees	8	1,080	-	-	(1,080)	-	-	-	-
<b>As at 31 December 2024</b>		<b>281,746</b>	<b>(4,207)</b>	<b>28,141</b>	<b>(8,121)</b>	<b>282,777</b>	<b>580,336</b>	<b>552</b>	<b>580,888</b>

The above statement should be read in conjunction with the accompanying notes.

**Condensed consolidated statement of cash flow  
for the half-year ended 31 December 2024**

	Note	31 December 2024 \$'000	31 December 2023 \$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Receipts from customers		435,947	500,459
Payments to suppliers and employees		(356,831)	(420,477)
Interest received		1,627	1,851
Interest paid on borrowings		(5,962)	(7,706)
Interest on lease liabilities		(3,403)	(3,227)
Income tax paid		(43,579)	(52,013)
<b>Net cash inflow from operating activities</b>		<b>27,799</b>	<b>18,887</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payments for intangible assets and capitalised development costs		(21,389)	(19,300)
Payments for plant and equipment		(2,191)	(8,596)
Payments of deferred/contingent consideration for acquisition of subsidiaries		(3,994)	(21,555)
Cash inflow/(outflow) from investment in term deposits		13,479	(13,227)
Dividends received from associates		113	712
<b>Net cash outflow from investing activities</b>		<b>(13,982)</b>	<b>(61,966)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from borrowings		70,000	85,000
Repayment of borrowings		-	(7,500)
Repayment of lease liabilities		(12,977)	(12,618)
Dividends paid to owners of IDP Education Limited	9	(25,050)	(55,667)
Dividends paid to non-controlling interests		(478)	(216)
<b>Net cash inflow from financing activities</b>		<b>31,495</b>	<b>8,999</b>
Net increase/ (decrease) in cash and cash equivalents		45,312	(34,080)
Cash and cash equivalents at the beginning of the half-year		107,622	166,626
Effect of exchange rates on cash holdings in foreign currencies		3,979	(3,861)
<b>Cash and cash equivalents at the end of the half-year</b>		<b>156,913</b>	<b>128,685</b>

The above statement should be read in conjunction with the accompanying notes.

## Notes to the financial statements

### 1. General information

IDP Education Limited is a for-profit company, incorporated and domiciled in Australia, limited by shares publicly traded on the Australian Securities Exchange (ASX).

The Interim Financial Report for the half-year period ended 31 December 2024:

- is for the consolidated entity consisting of IDP Education Limited (the Company) and its controlled entities (the Group);
- has been prepared in accordance with AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*. Compliance with AASB 134 ensures compliance with IFRS Accounting Standard IAS 34 *Interim Financial Reporting*;
- is presented in Australian dollars, with all amounts rounded to the nearest thousand dollars, unless otherwise stated, in accordance with *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*; and
- does not include all the notes of the type normally included in an annual financial report. Accordingly, this Interim Financial Report should be read in conjunction with the Group's most recent Annual Financial Report for the year ended 30 June 2024 and any public announcements made by the Group during the half-year reporting period.

The accounting policies adopted are consistent with those adopted and disclosed in the Company's most recent Annual Financial Report for the year ended 30 June 2024, except for the adoption of new and revised Standards and Interpretations issued by the Australian Accounting Standards Board which became effective from 1 July 2024.

The adoption of these new and revised Standards and Interpretations did not have a material impact on the disclosures or on the amounts reported in the consolidated financial statements.

The Group is not currently in the "scope" of the Pillar Two top up tax being implemented in Australia (as it applies to entities with revenue exceeding €750 million).



## 2. Segment Information

### Basis of segmentation

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Chief Operating Decision Maker in assessing performance and determining the allocation of resources.

The Chief Operating Decision Maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Group's Chief Executive Officer.

The Group's operating segments comprise the geographic regions of:

- Asia
- Australasia
- Rest of World

The principal activities of each segment include the provision of:

- Student Placement services
- English Language Testing
- English Language Teaching (Asia segment only)

### Geographic segment revenue and results

	Segment revenue		Segment EBIT	
	31 December 2024 \$'000	31 December 2023 \$'000	31 December 2024 \$'000	31 December 2023 \$'000
Asia	316,451	422,531	105,821	175,856
Australasia	31,714	24,966	6,012	2,753
Rest of World	127,185	131,593	33,160	31,892
<b>Total</b>	<b>475,350</b>	<b>579,090</b>	<b>144,993</b>	<b>210,501</b>
Corporate costs			(50,038)	(65,251)
<b>Earnings Before Income and Tax (EBIT)</b>			<b>94,955</b>	<b>145,250</b>
Net finance costs			(12,366)	(9,479)
Income tax expense			(22,866)	(38,381)
<b>Profit for the half-year</b>			<b>59,723</b>	<b>97,390</b>

### Product segment

The Group also uses a secondary segment which shows revenue and gross profit by product.

	Revenue		Gross profit	
	31 December 2024 \$'000	31 December 2023 \$'000	31 December 2024 \$'000	31 December 2023 \$'000
Student placement and related services	244,179	287,533	191,245	234,925
English language testing	209,503	270,322	85,758	124,827
English language teaching	19,925	19,556	13,313	12,799
Other	1,743	1,679	1,158	1,307
<b>Total</b>	<b>475,350</b>	<b>579,090</b>	<b>291,474</b>	<b>373,858</b>
Point in time recognition	217,713	264,602		
Over time recognition	257,637	314,488		
<b>Total revenue</b>	<b>475,350</b>	<b>579,090</b>		

### 3. Expenses

	31 December 2024 \$'000	31 December 2023 \$'000
Service providers fees	141,431	159,583
Employee benefits expenses*	134,910	143,163
Marketing expenses	24,915	26,138
IT and communication expenses	19,674	21,472
Administrative expenses*	9,234	16,740
Consultancy and professional expenses	12,720	11,877
Occupancy expenses	7,332	8,080
Travel expenses	3,921	5,773
Foreign exchange (gain)/ loss	(5,944)	7,766
Other expenses	3,464	5,291
	<b>351,657</b>	<b>405,883</b>

\* Employee benefits expenses included \$0.5m of restructure costs (December 2023: Nil). Administrative expenses included \$1.8m of credit loss provision for customers in countries subject to foreign exchange control (December 2023: \$5.9m).

### 4. Income taxes

The income tax expense for the half-year can be reconciled to the accounting profit as follows:

	31 December 2024 \$'000	31 December 2023 \$'000
Profit before tax	82,589	135,771
Income tax expense calculated at 30% (December 2023: 30%)	24,777	40,731
<i>Tax effects of:</i>		
Non-deductible expenses	334	718
Attributed Income from foreign jurisdictions	4,412	706
Unused tax losses, offsets and timing differences not recognised as deferred tax assets	71	306
Withholding taxes	2	49
Non-assessable income	(95)	(145)
Other deductible items	(652)	(991)
Adjustments recognised in relation to current tax of prior years	(425)	178
Adjustments recognised in relation to deferred tax of prior years	(1,213)	(1,348)
Effect on deferred tax balances due to changes in income tax rates	-	(345)
Effect of tax rates in foreign jurisdictions	(4,345)	(1,478)
<b>Income tax expense recognised in profit or loss</b>	<b>22,866</b>	<b>38,381</b>

## 5. Earnings per share

	31 December 2024		31 December 2023	
	Cents		Cents	
	Basic	Diluted	Basic	Diluted
Earnings per share	21.39	21.34	34.91	34.83

	31 December 2024	31 December 2023
	\$000	\$000
<b>Earnings used in calculating earnings per share</b>		
Earnings attributable to the owners of IDP Education Limited	59,535	97,170

	31 December 2024	31 December 2023
<b>Weighted average number of shares used as the denominator</b>		
Weighted average number of shares used as the denominator for basic EPS	278,294,418	278,336,211
Weighted average number of potential dilutive ordinary shares:		
- Performance rights and service rights	648,470	638,662
Weighted average number of shares used as denominator for diluted EPS	278,942,888	278,974,873

## 6. Intangible assets

The carrying value of intangible assets is presented below:

Cost	Software \$'000	Brand and trade names \$'000	Customer relationshi ps \$'000	Website, platform and database \$'000	Goodwill \$'000	Contracts for English language testing \$'000	Total \$'000
Balance at 30 June 2024	106,091	15,969	24,164	16,205	250,671	206,300	619,400
Additions	82	-	-	-	-	-	82
Transfer from capitalised development costs	10,903	-	-	-	-	-	10,903
Disposals	(5,715)	-	-	-	-	-	(5,715)
Effect of foreign currency exchange differences	227	982	1,575	1,067	13,322	8,091	25,264
Balance at 31 December 2024	111,588	16,951	25,739	17,272	263,993	214,391	649,934
<b>Accumulated amortisation</b>							
Balance at 30 June 2024	(46,867)	(644)	(9,890)	(9,515)	-	-	(66,916)
Amortisation for the half-year	(6,355)	-	-	-	-	-	(6,355)
Amortisation of intangible assets generated from business combinations	-	(35)	(1,165)	(874)	-	-	(2,074)
Disposals	5,683	-	-	-	-	-	5,683
Effect of foreign currency exchange differences	(118)	-	(690)	(663)	-	-	(1,471)
Balance at 31 December 2024	(47,657)	(679)	(11,745)	(11,052)	-	-	(71,133)
<b>Net Book Value</b>							
At 30 June 2024	59,224	15,325	14,274	6,690	250,671	206,300	552,484
At 31 December 2024	63,931	16,272	13,994	6,220	263,993	214,391	578,801

### Impairment testing

The Group has performed an assessment of impairment indicators at the end of the reporting period, following on from the annual impairment test that was conducted at 30 June 2024.

While market conditions have impacted the performance of certain businesses and remain uncertain, there were no indicators of impairment identified that required a further impairment test to be conducted at the end of the reporting period.

## 7. Borrowings

	31 December 2024	30 June 2024
Non-current	\$'000	\$'000
Bank loans	347,890	277,652

During the current half-year period, \$70m (net) was drawn down to fund the seasonal working capital requirements and the deferred consideration for the acquisition of The Ambassador Platform Group.

IDP's overall funding structure includes bank loans as follows:

	Currency	31 December 2024	30 June 2024
		\$'000	\$'000
<b>Cash Advance Facility A</b>			
Facility utilised at end of period	AUD	279,157	209,157
Facility not utilised at end of period	AUD	80,844	150,844
Maturity date		31 December 2026 (\$180m) 31 December 2028 (\$180m)	31 December 2026 (\$180m) 31 December 2028 (\$180m)
<b>Cash Advance Facility B</b>			
Facility utilised at end of period	AUD	70,000	70,000
Facility not utilised at end of period	AUD	15,200	15,200
Maturity date		31 December 2026 (\$42.6m) 31 December 2028 (\$42.6m)	31 December 2026 (\$42.6m) 31 December 2028 (\$42.6m)

## 8. Issued capital

### 8.1 Share capital

	Note	31 December 2024	30 June 2024
		\$'000	\$'000
Ordinary shares fully paid		282,369	282,369
Treasury shares	8.2	(623)	(1,703)
		<b>281,746</b>	<b>280,666</b>

Ordinary shares (fully paid)	Number of shares	\$'000
Balance at 30 June 2024	278,336,211	282,369
Balance at 31 December 2024	278,336,211	282,369

### 8.2 Treasury shares

Movement in treasury shares	Number of shares	\$ per share	\$'000
Balance at 30 June 2024	79,232		1,703
Transfer to employees	(55,416)	19.49	(1,080)
Balance at 31 December 2024	23,816		623

During the half-year, 55,416 treasury shares were transferred to employees under the performance rights plans. These shares therefore ceased to be held as treasury shares after these dates.

As at 31 December 2024, there were 23,816 treasury shares held in the Trust. These shares will be transferred to eligible employees under the Performance and Service Rights plans once the vesting conditions are met.

## 9. Dividends

### 9.1 Dividends paid

Fully ordinary shares	31 December 2024		31 December 2023	
	cents per share	Total \$'000	cents per share	Total \$'000
Final dividend paid in respect of prior financial year – 61% franked (2023: 17% franked)	9.00	25,050	20.00	55,667

The final dividend of 9.00 cents per share franked at 61% for the financial year ended 30 June 2024 was declared on 28 August 2024 to shareholders registered on 12 September 2024. The payment was made on 26 September 2024.

### 9.2 Dividends proposed and not recognised at the end of the reporting period

An interim dividend of 9.00 cents per share franked at 50% was declared on 26 February 2025, payable on 27 March 2025 to shareholders registered on 6 March 2025. This dividend has not been included as a liability in the financial statements. The total estimated dividend to be paid is \$25.050m.

## 10. Contingent liabilities

The Group operates in multiple countries with different tax laws and regulations, the most significant of which are Australia and India. The Group regularly undergoes formal and informal reviews by various tax authorities, the outcomes of which are uncertain. As of 31 December 2024, the Group's Consolidated Statement of Financial Position reflects the Group's best estimate of known tax liabilities from completed and ongoing reviews.

As disclosed in the Group's annual report at 30 June 2024, the Group is subject to a number of legal proceedings and reviews by Indian tax authorities in relation to Indian GST.

The Group expects to achieve favourable outcomes in relation to these matters based on advice from external tax advisors and legal counsel in India, guidance issued by the Indian Central Tax Authority and favourable adjudication received in relation to matters the Board considers similar. The GST matters are contingent liabilities with no provision recognised as at 31 December 2024.

In the event that IDP assesses that it is probable that an outflow of resources will be required in relation to these GST matters, a provision would be recognised at the present value of the estimated outflows, with a corresponding impact to the statement of profit or loss in that period. Any future potential obligations arising from these GST matters are expected to be settled by utilising a combination of relevant tax deposits, cash balances and bank facilities.

The Group's best estimate of potential financial exposure, in the event that IDP were to be unsuccessful in relation to the GST matters in all relevant Indian states, including potential interest and penalties, is estimated at \$121.0m (June 2024: \$73.6m).

The increase of \$47.4m since June 2024 is due to (i) the continuation of ordinary business operations (\$15.2m), including an additional 12 months of potential interest and (ii) possible obligations arising from historical tax positions taken by entities prior to acquisition by IDP (\$32.2m). The Group's financial exposure to any potential adverse outcomes relating to matters associated with entities acquired is expected to be significantly mitigated by the contractual protections in the relevant business purchase agreements.

As at 31 December 2024, the Group holds tax deposits of \$21.5m (June 2024: \$20.5m), which are recorded as a non-current asset. The Group expects to receive these amounts as a refund from relevant Indian tax authorities or, in the event IDP is unsuccessful, use these amounts to satisfy any possible future obligation applied by relevant tax authorities.

## 11. Events after the reporting period

There have been no matter or circumstances occurring subsequent to the balance date that has significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.

## Directors' declaration

In the Directors' opinion:

- (a) The attached consolidated financial statements and notes are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*; and
  - (ii) giving a true and fair view of the Group's financial position as at 31 December 2024 and of its performance for the half-year ended on that date.
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The declaration is made in accordance with a resolution of the directors made pursuant to s.303(5) of the *Corporations Act 2001*.

On behalf of the Directors



Peter Polson  
Chairman



Tennealle O'Shannessy  
Managing Director

Melbourne

26 February 2025

## Independent Auditor's Review Report to the members of IDP Education Limited

### *Conclusion*

We have reviewed the half-year financial report of IDP Education Limited (the "Company") and its subsidiaries (the "Group"), which comprises the condensed consolidated statement of financial position as at 31 December 2024, and the condensed consolidated statement of profit or loss, the condensed consolidated statement of other comprehensive income, the condensed consolidated statement of cash flows and the condensed consolidated statement of changes in equity for the half-year ended on that date, notes to the financial statements, including material accounting policy information and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the Group does not comply with the *Corporations Act 2001*, including:

- (a) Giving a true and fair view of the Group's financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
- (b) Complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

### *Basis for Conclusion*

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Half-year Financial Report* section of our report. We are independent of the Group in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's review report.

### *Directors' Responsibilities for the Half-year Financial Report*

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibilities for the Review of the Half-year Financial Report*

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2024 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.



A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

*Deloitte Touche Tohmatsu*

DELOITTE TOUCHE TOHMATSU



Travis Simkin  
Partner  
Chartered Accountants

Melbourne, 26 February 2025

## Corporate Directory

### Directors

Peter Polson  
*Chairman*

Tennealle O'Shannessy  
*Managing Director and Chief Executive Officer*

Ariane Barker

Andrew Barkla

Tracey Horton AO

Chris Leptos AO

Professor Colin Stirling

Michelle Tredenick

Greg West

### Secretary

Ashley Warmbrand

### Principal registered office in Australia

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727 Collins Street  
MELBOURNE VIC 3008  
Australia

### Auditor

Deloitte Touche Tohmatsu  
477 Collins Street  
MELBOURNE VIC 3000  
AUSTRALIA  
Ph: +61 3 9671 7000

### Stock exchange listing

IDP Education Limited shares are listed on the Australian Securities Exchange (Listing code: IEL)

### Website

[www.idp.com](http://www.idp.com)

### ABN

59 117 676 463