



Investor Presentation

March 2025



Who is HT8?

- HT8 (Harrison Technology Group Limited) is a publicly listed company in Australia on the ASX, the country's largest exchange which lists 2,200+ companies.
- HT8's business is eCommerce traditionally on IT/PC products.
- Harris Technology is a well-known IT retail brand dating back 40+ years with stores throughout Australia before transitioning to an online-only business in 2014.
- Harris Technology has its own website www.ht.com.au. It also sell on major platforms such as Amazon, eBay and many more.



HT8 Leadership - Garrison Huang

Garrison Huang was the Co-Founder of Anyware Corporation.
Brands Garrison introduced to Australia:

- TP-LINK
- ATEN
- Thermaltake
- Lianli
- A4Tech
- Sunix
- Rapoo
- and power supply brands such as FSP/Amacrox and Delta

Garrison came to Australia in 1989 as a student from Shanghai and later worked as an engineer at Hewlett Packard Australia before venturing out to IT wholesale and distribution in 1997.



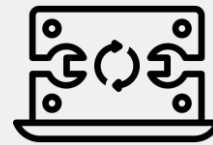
Garrison Huang
CEO & MD
Harris Technology Ltd



Business Structure

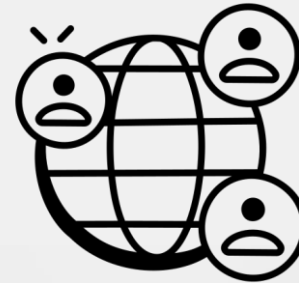
Harris Technology currently operates in the following 3 different business segments:

- PC, tech and other online retailing
- Refurbished IT online retailing
- Importing



The employee structure:

- Directors – 3 (inc. Garrison Huang)
- Employees – 27 in Australia
- Contractors – 15 globally



What happened to HT8?

HT8 was a stock market darling during the COVID period, capitalising on surging demand on IT equipment and online retail in 2020-21.

HT8 shares reached 21.5c during peak online retail periods, from just 1c pre-COVID.

After the pandemic, HT8 suffered due to a drop in demand for IT products and excessive inventory such as graphic cards and gaming monitors which restricted cashflow.

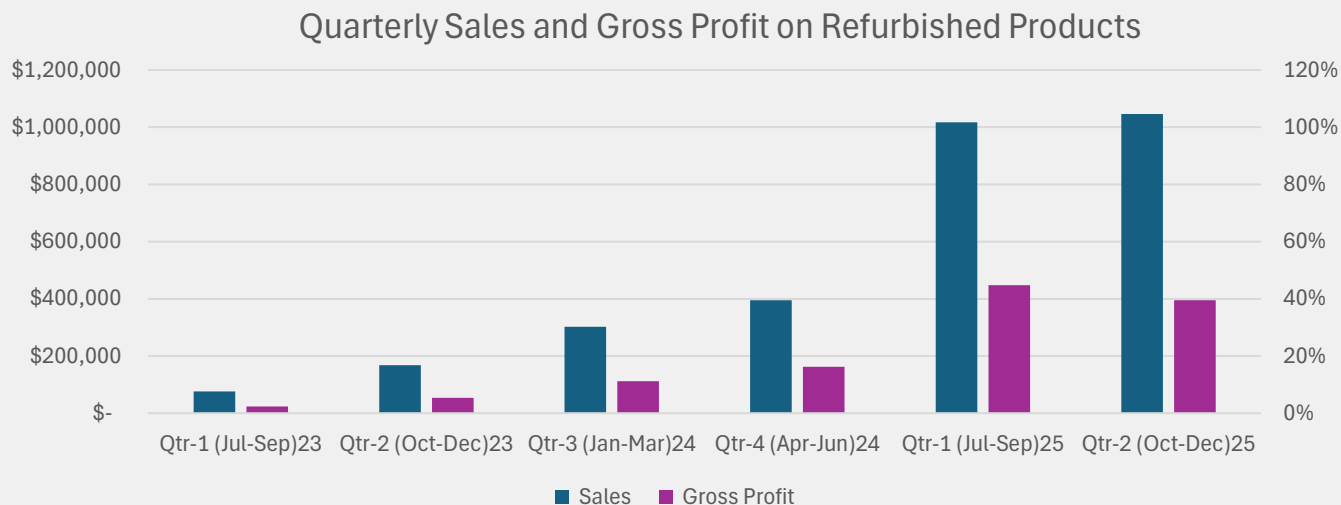
In 2023, HT8 started selling Refurbished IT products while leveraging its strong marketplace presence, profile and established supply chain infrastructure.

After 1 year, the Refurbished business has consistently delivered higher margins than the broader HT8 business with less competition.

HT8 has a refreshed focus and trending towards profitability.



Performance on Refurbished IT business (AU \$)



| Months | Q1 FY24 | Q2 FY24 | Q3 FY24 | Q4 FY24 | Q1 FY25 | Q2 FY25 |
|----------------|----------|-----------|-----------|-----------|-------------|-------------|
| Sales | \$76,525 | \$167,632 | \$301,951 | \$395,523 | \$1,017,374 | \$1,046,022 |
| Cost of Sales | \$45,779 | \$96,850 | \$160,074 | \$194,023 | \$514,692 | \$602,794 |
| Product Profit | \$30,747 | \$70,783 | \$141,877 | \$201,500 | \$502,682 | \$443,228 |
| Selling Fees | \$7,653 | \$16,763 | \$30,195 | \$39,552 | \$55,295 | \$48,755 |
| Gross Profit | \$23,094 | \$54,020 | \$111,682 | \$161,948 | \$447,387 | \$394,473 |
| G.P. Margin | 30% | 32% | 37% | 41% | 44% | 38% |

Quarters based on HT8's financial year commencing on 1 July and ending on 30 June

What refurbished products we sell currently and how we establish the business model

Refurbished Products Sold by HT8

Laptops (Inc. DELL, HP, Lenovo, Acer etc.)

- Mini PCs, All-in-ones and NUCs
- Monitors (DELL, HP, Lenovo and more)
- Networking products
- Refurbished servers
- Growth opportunity in refurbished smartphones and tablets

Sold on the following major platforms

- Ht.com.au
- Amazon.com.au
- eBay.com.au
- Reebelo.com.au
- Catch.com.au
- Kogan.com.au
- Mydeal.com.au



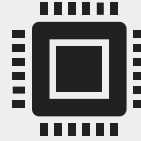
Logistics and Supply Chain Processing



Refurbishment
production line
established



Strong packaging
cartons



Supply sources
secured for RAM,
SSD, Wi-Fi cards
and replacement
power adaptors



Laptop SKINs/Films
sourced

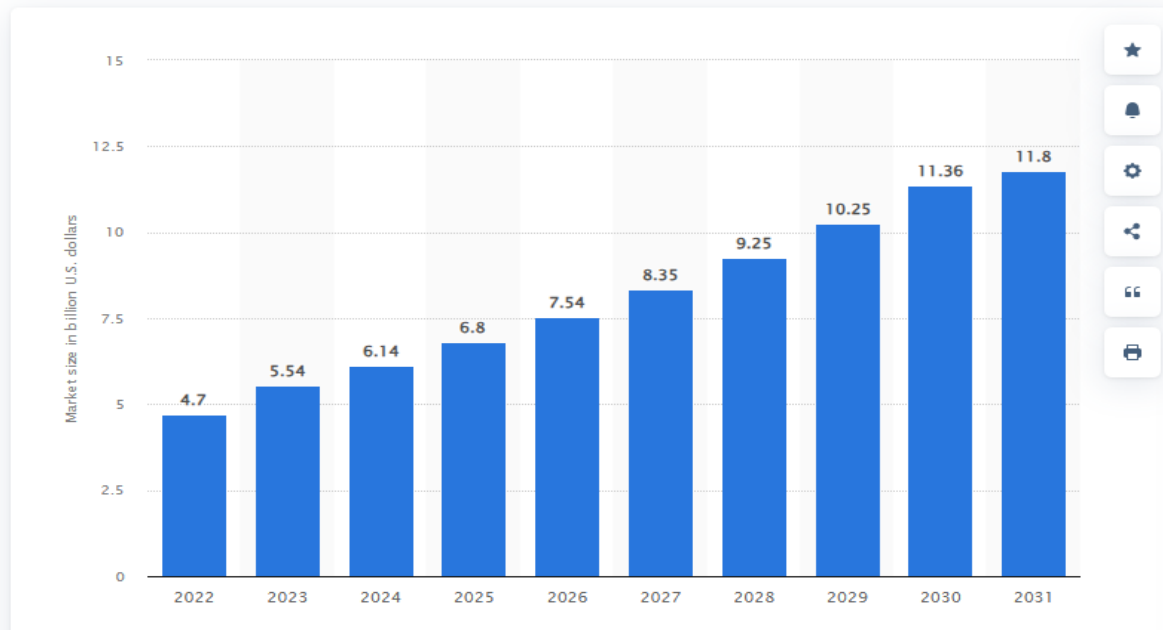


The market of refurbished tech products

Technology & Telecommunications > Hardware

Size of the global refurbished PC market from 2022 to 2031

(in billion U.S. dollars)



Please note the following:

HT8 has not entered refurbished mobile phone business due to resource constraints.

HT8 has not entered trade-in services (buying back old IT equipment or mobile phones)

HT8 has started in refurbished server business, and it is showing strong promise.



Turnaround since launch of Refurbished tech business

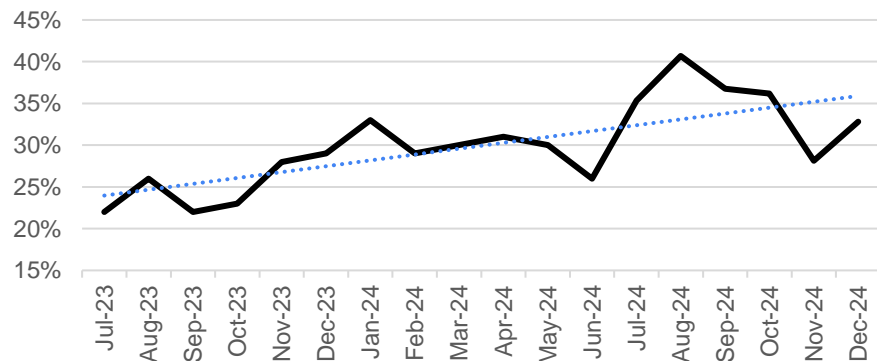
Since 2022, macroeconomic pressures in Australia around inflation, interest rates and cost-of-living pressures have had adverse effects on discretionary spending, including tech retail.

Addressing this, Harris Technology pulled back product lines and diverted resources to best performing products (high margins).

The Refurbished tech segment has played a valuable role in driving product margins, contributing to H1 FY25 results of:

- \$2.6M Gross Profit, up 10.7% YoY
- 34.9% Gross Product Margin, up from 27.1% in H1 FY24

Harris Technology Group Ltd Monthly Gross Product Margin (%)



Why now is a good time to invest in HT8

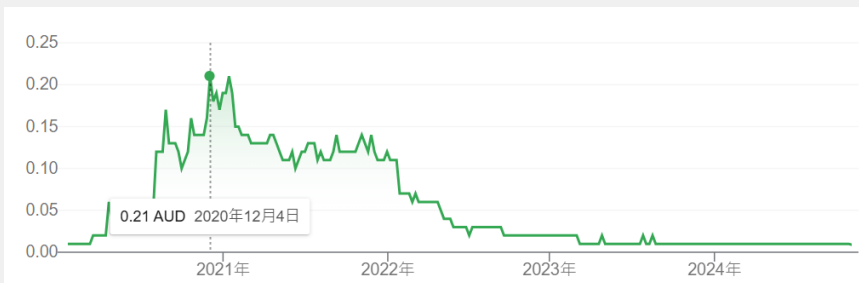
- We can scale up the business, achieve profitability and target M&A.
- We want a partner who understands what we do and can help us in our journey.
- With the Refurbished tech market in Australia heavily fragmented, there is an opportunity for HT8 to establish significant scale through early movement.
- There are usually no credit terms available in the refurb business circle.
- HT8 share price is at a historically low point.
- HT8 can quickly become Number 1 refurbished seller in Australia.



Growth opportunities with new capital

- Opportunity for return on investment at multiples by scaling up operations in the Refurbished tech products sector by leveraging HT8's eCommerce infrastructure.
- Emergence as the market leader of Refurbished tech could create consolidation opportunities within a fragmented market to further drive market leadership.
- Assist investor partner's business development in Australia via more retail products listed through online marketplaces and increased brand awareness.

Illustrated in the HT8 share price chart below, HT8 achieved revenue of AU \$41.8M and net profit of \$1.75M in 2021. This sales performance drove the HT8 share price to a 21c high, while its current price is approx. 1c.



A background image showing two women in a warehouse or storage room. The woman on the left is using a blue handheld device to scan a box. The woman on the right is looking at a smartphone. They are surrounded by cardboard boxes and shelving units filled with more boxes.

Thank You

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