

ASX: CCG

ASX Release 15 April 2025

Q3FY25 Earnings Update and Full Year FY25 Guidance Reaffirmed

Comms Group Limited (ASX:CCG) (“Comms Group” or “the Company”) today provides a further update on recent business trading and earnings for the quarter ended 31 March 2025 and year to date.

Subsequent to the release of the Company’s six month results to 31 December 2024 and Q3 Trading Update released on 10 April 2025, the Company advises of (unaudited) group revenues of \$41.3m and Underlying EBITDA¹ of \$3.8m for the 9 months to 31 March 2025.

Group revenues for the March quarter were \$14.1m with Underlying EBITDA of \$1.41m (unaudited).

In addition to previously announced key deals secured in the first half of FY25, further provisioning and increase in billings from these deals plus other new sales contracts signed in the March 2025 quarter are expected to give rise to a positive June 2025 quarter.

The Company reaffirms its earlier guidance of FY25 revenue target of \$55m to \$57m and FY25 Underlying EBITDA target of \$5m to \$6m.

Authorised for release by the Board of Comms Group Limited.

ENDS

FOR MORE INFORMATION

Peter McGrath
Chief Executive Officer

Matthew Beale
Chief Financial Officer

<https://commsgroup.limited/feedback>

¹ Underlying EBITDA excludes net interest, tax, non-cash share LTIP costs, rent, depreciation, amortisation, business acquisition, integration, restructuring and non-recurring costs.

ABOUT COMMS GROUP

We enhance business agility through innovative cloud-based communications and secure modern workplace solutions.

Comms Group provides a full range of advanced communications, collaboration and IT solutions from the Cloud. We specialise in the delivery of secure modern workplace IT solutions, managed services, cloud hosting, cloud communications, CPaaS and UCaaS, delivering reliable and scalable technology solutions to empower businesses.

Cloud Communications and Collaboration (Next Telecom)

Cloud communications service provider to Australian SME & corporates with award-winning customer service. Key offerings include unified communications solutions, including Microsoft Teams Calling, value-added services, cloud business phone/hosted PBX, inbound/toll-free services, mobile services, and extensive connectivity solutions, including fibre and NBN broadband, SD-WAN and secure firewall services.

Secure Modern Workplace Solutions (onPlatinum)

Award-winning IT & Cloud Services Managed Service Provider supporting corporate customers' ICT needs. We assist mid-market businesses with tailored solutions for enhanced productivity, security, and efficiency. Our proactive IT support and flexible cloud solutions drive your business forward, while multi-layered protections keep your data and systems secure. We work closely with our customers to create a secure, modern workplace where their organisation can thrive.

Global UCaaS and Wholesale (Comms Group Global)

Specialist UCaaS for international business and CPaaS for wholesale customers with global network reach. With our cloud-based network and expertise in Microsoft Teams, Cisco Webex and SIP, we offer fully managed services and STN replacement services in over 65+ countries. We provide global MNCs with seamless international unified communications solutions over a reliable global network, along with the latest product solutions and high levels of technical knowledge and global 24x7 support.
