18 June 2025

Activeport Books New Network-as-a-Service Orders Worth $1.2M In June

Activeport is very excited to have received orders for more than 75 new Network as a Service (NaaS) ports in Sydney and Melbourne worth in excess of $1.2M over 36 months. Activeport launched its Global Edge NaaS platform in collaboration with the Fibreconx network late last year and after extensive engineering and field trials, began marketing the service in May 2025.The market response far exceeded expectations with 75 services committed in the first month, beating our anticipated run-rate immediately after launch.

Highlights:

- **More than 75 new NaaS ports worth $1.2M over 36 months ordered in May.**

- **The Global Edge portal is now live, delivering a self-service edge-to-cloud network in Sydney and Melbourne with Brisbane to come in the second half of the year.**

- **A rapidly growing order book promises to deliver significant net-new revenue to Activeport in FY26.**

- **The innovative Global Edge platform powered by Activeport's network orchestration software offers a first of its kind self-service last-mile fibre network to Australia's major data centres.**

- **Additional products including managed firewalls, cloud on-ramps, cloud routing and virtual edge services will increase revenue and gross margin as they're rolled out in coming months.**

About Global Edge NaaS

Activeport develops a network orchestration software product for telecommunications carriers and data centre operators to automate order, delivery and management data network services via customer self-service portals.

In Australia, Activeport collaborates with Fibreconx to deliver an innovative network as a service using Activeport's software on the Fibreconx Pure Fibre network, offering a self-service network experience that's faster to deploy and easier to operate than the previous generation of legacy telco networks.

Activeport purchases dedicated wholesale fibre circuits from Fibreconx, connects customers to 10Gb ports between their branches and to Australia's major data centres then applies up-stream services starting with internet and expanding to include managed firewalls, cloud on-ramps, cloud routing and virtual edge services.

Customers vary from small business to global enterprise and benefit from faster speeds, lower prices, self-service network management and variable rate circuits.

Activeport Chairman & CEO Peter Christie said, "We use our own software to offer a NaaS platform perfectly suited to the Fibreconx network. The flexibility of the Pure Fibre network that Mark Rafferty and his team have built provides a great opportunity for us to flex the full capability of Activeport's software, revolutionising the way commercial data networks are ordered, delivered and managed in Australia."

About the Orders

Each customer orders one or more network services connecting between offices or to data centres in their local region. Activeport provides a basic 10Gb port then customers can dial-up the data transmission capacity they require. Additional network service overlay products can be purchased and managed online via the Global Edge portal. Customers pay a fee per month that varies based on the chosen bandwidth and overlay products they choose. Contract terms vary by circuit but are typically monthly, 12 months, 36 months, 24 months or 60 months long. Price per circuit can vary from $399 to $4,000 or more depending upon the bandwidth and services a customer chooses on any day. Activeport's anticipated average gross margin for the service approximates 65% as volume accumulates on the platform.

About Activeport

Activeport develops software for telecommunications providers and data centre operators. Activeport's orchestration software cloud-enables traditional network infrastructure to improve the customer experience using self-service portals to automate service provisioning, accelerate 'time to live' for new services and enable flexible pay-per-use consumption. Activeport offers comprehensive orchestration features covering last mile, core network, data centre infrastructure and GPU's for cloud gaming and AI.

About Fibreconx

Fibreconx built a brand new, future-proof, dedicated duct and fibre network that connects all major data centres and provides shortest distance for performance, minimal latency for guaranteed service quality. Fibreconx only offer their products on the wholesale market allowing the ability to scale with fixed pricing, and unlimited capacity for easy productisation by partners such as Activeport.

For more information, please visit www.activeport.com.au

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This announcement has been authorised for release by the Board of Activeport Group Ltd.