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#### **ASX ANNOUNCEMENT**

13 August 2025

## **FY25 Result**

# Increased utilisation and patient attendance continues strong underlying growth

Dentist service organisation Pacific Smiles Group (ASX: PSQ) today released its financial results for the year ended 30 June 2025. The full financial statements have been lodged with the ASX and are available for review.

The Group's continued focus on improving services to practitioners has delivered strong patient fee growth and improved underlying profitability.

#### FY25 Results Summary:

- Patient Fees of \$317.1m, up 8.7% vs pcp
- Underlying<sup>1</sup> EBITDA of \$31.6m, up 12.1% vs pcp
- Net Cash of \$22.1m at end-June 2025, vs Net Cash of \$17.7m in the pcp
- Total Pacific Smiles centres of 126, with the closures of Singleton & Toronto.

The FY 2025 results reflect the Company's strategy of capitalising on the significant investments in prior periods to leverage operational efficiencies and growth in patient appointment and practitioner hours to drive profitability.

Pacific Smiles would like to take this opportunity to thank the dedicated practitioners who choose to run their businesses with us, their patients, and our staff for their continued support and commitment. Your contributions are integral to the ongoing success of this organisation.

#### **ENDS**

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<sup>&</sup>lt;sup>1</sup> Underlying results exclude the impact of the Australian accounting standard (AASB 16) and other one-off related items. A reconciliation of underlying to statutory results is disclosed in Appendix 4E of FY25 Financial Statements.

Complete full year results materials will be released to the ASX and will be available on the Company website via the following link: <a href="http://investors.pacificsmilesgroup.com.au/Investors/">http://investors.pacificsmilesgroup.com.au/Investors/</a>.

Authorised for release by the Board of Directors.

### For further information, please contact:

#### **Investor Relations**

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