





FY25 Results Presentation

14 August 2025

Acknowledgement of Country



HomeCo. Daily Needs REIT acknowledges the Traditional Custodians of Country throughout Australia and celebrates their diverse culture and connections to land, sea and community. We pay our respect to their Elders part and present and extended that respect to all Aboriginal and Torres Strait Islander peoples.

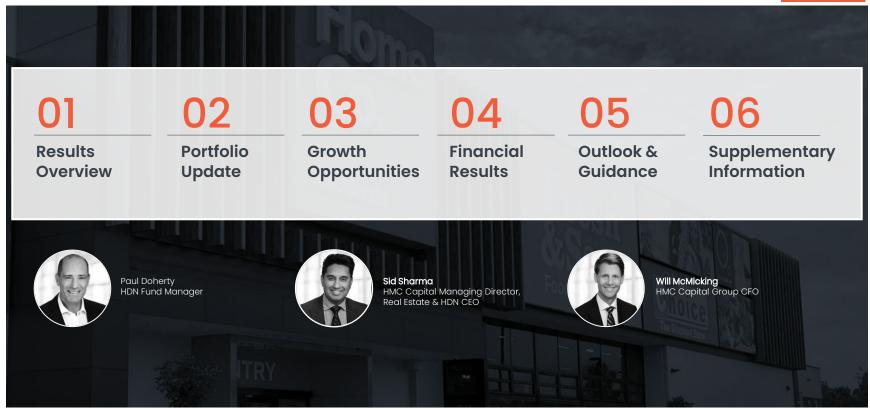


Journey of Creation Billy Reynolds (2024)

© the artist courtesy Billy Reynolds

Agenda







01 Results Overview



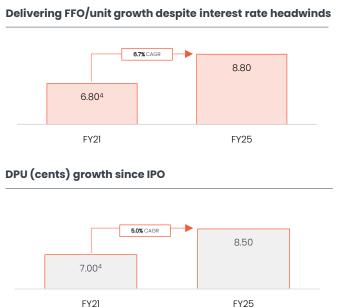
FY25 highlights & outlook





FY25 Performance		
8.8 cents	8.5 cents	
+2.3% vs. FY24	+2.4% vs. FY24	
\$1.47 NTA/Unit ¹ Driven by strong asset revaluations ¹	35.2% Gearing (Jun-25) ² Midpoint of 30-40% target range	





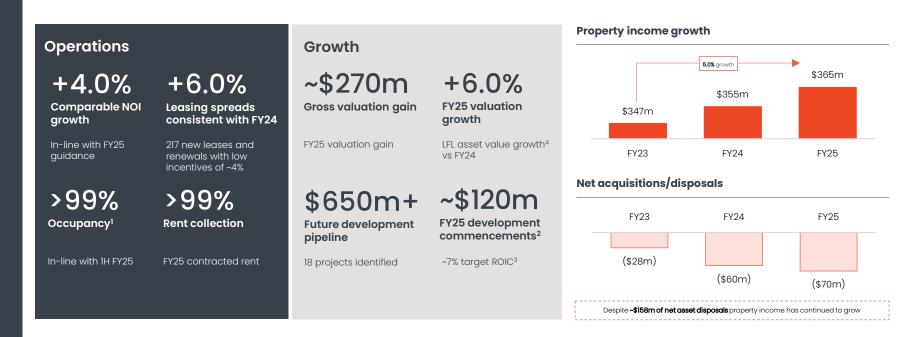
Note

All FY25 metrics (except fair value) as at 30-Jun-25, includes Menai Marketplace on a 100% basis (\$179.0m which is 50.1% owned by HDN) and excludes Bundall. 1. NTA includes the fair value of derivatives. 2. Gearing is defined as Borrowings (excluding unamortised debt establishment costs) less cash divided by Total Assets less Right of use assets and Cash and cash equivalents. 3. Return on invested capital (RGIC) represents cash yield on cost once development is fully stabilised. Estimated ROIC is based on assumptions relating to future income, valuation, capex and calculated an a fully stabilised basis. 4. FFO/unit and DPU (cents) in FY21 have been annualised for comparison purposes.

FY25 operational performance



Operational excellence driving revenue growth, while enhancing portfolio composition and maintaining a strong balance sheet



Notes

All FY25 metrics (except fair value) as at 30-Jun-25, includes Menai Marketplace on a 100% basis (\$179.0m which is 50.1% owned by HDN) and excludes Bundall. 1. By GLA and includes rental guarantees, signed leases and MoUs. 2. Includes HDN's investment in HMC Capital's Unlisted Grocer Fund (HUG). 3. Return on invested capital (ROIC) represents cash yield on cost once development is fully stabilised. Estimated ROIC is based on assumptions relating to future income, valuation, capex and calculated on a fully stabilised basis. 4. Like for like (IFL) asset value growth excludes assets that have been disposed between 30-Jun-25.

5 Year scorecard

Creating long term value in our assets since IPO



Operational Stability

>99%

Cash collections & occupancy since IPO

6.7% FFO/unit CAGR since IPO

5.0%
DPU CAGR since IPO

37.6cpu in distributions paid since IPO1

Accretive Developments

\$327m

Development Capex

Delivering an additional >98,000m GLA, over 25 projects since IPO

>8.5%

Achieved Yield on Cost² for completed projects

\$170m

Value uplift on Development Capex

53% net valuation gain on invested capital

Portfolio Growth

\$4.1bn

Gross asset value uplift

\$0.8bn seed portfolio value vs. \$4.9bn today

49%

Property income CAGR3

10.5%

NTA/unit growth4

Since IPO in Nov 2020

Notes

Investment strategy



Creating daily needs community hubs supporting the growth strategies of Australia's leading retailers



Model portfolio construction





Strong fundamental investments



+6.0% Leasing spreads²

>99%
Rent collection

>83%

National retailers³

4.9 year

Low and sustainable rents at bottom of the landlord cost curve



Accretive development pipeline

\$650m+

Development pipeline

~7%

Target development ROIC⁴

~2.4 million

site area (sqm)

36%

Site coverage

Underutilised landbank with attractive development ROIC



Last mile real estate infrastructure

~12.2m people

within 10km radius⁵

~93m

customer visitation, LFL growth of ~1.1%6

~86%

Metropolitan locations

~90%

Tenants offering Click & Collect⁷

Powerful megatrends driving tenant & customer demand

Notes

All FY25 metrics as at 30-Jun-25, includes Menai Marketplace on a 100% basis and excludes Logan & Bundall. 1. Based on portfolio composition as at Jun-25. 2. For new leases and renewals. 3. By gross income for signed leases and signed MoUs. 4. Return or Invested Capital (ROIC) represents estimated fully stabilised cash yield on cost. 5. Australian Bureau of Statistics. 6. Includes customer visitation at assets held for sale. 7. Weighted by gross income. Excludes fuel and services tenants.



02 Portfolio Update



Property portfolio summary

\$4.9bn portfolio diversified by subsector, tenant and geography

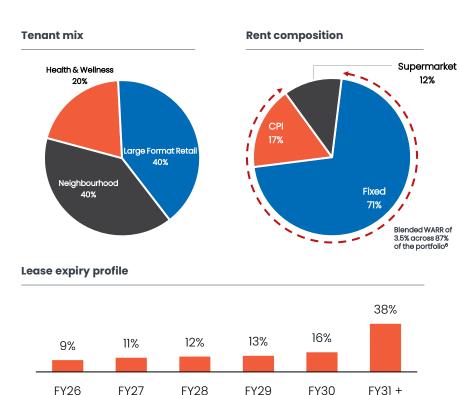


Key portfolio metrics		
Portfolio value	\$4,920m	
Landbank (sqm)	2.4m sqm	
Site coverage	36%	
WACR ¹	5.56%	
WALE ²	4.9 years	
Occupancy ³	>99%	
WARR ⁴	3.5%	
Tenants	~1,350	
Average gross rent ⁵	\$428/sqm	
Outgoings recovery rate	~58%	

HDN's target model portfolio aims to generate consistent and growing property income, with minimal correlation to traditional retail and property sectors

Notes

All FY25 metrics (except fair value) as at 30-Jun-25, includes Menai Marketplace on a 100% basis (\$179.0m which is 50.1% owned by HDN) and excludes Bundall.1. Weighted Average Capitalisation Rate by value. 2. Weighted Average Lease Expir by gross income for signed leases and MoUs. 3. By Gross Lettable Area (GLA) and includes rental guarantees, signed leases and MoUs. Excludes land parcels. 4. Weighted Average Rent Reviews includes fixed reviews and CPI linked escalations set over FY25. 5. Bosed on portfolio composition as at Jun-25. 6. Includes both fixed and CPI escalations. Excludes Supermarket Turnover rent.

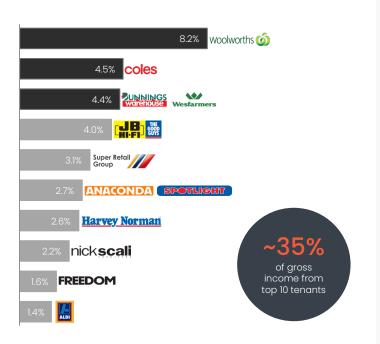


Highly defensive and diversified income streams

Diversified tenant base of Australia's leading retailers



Top 10 tenants - by gross income



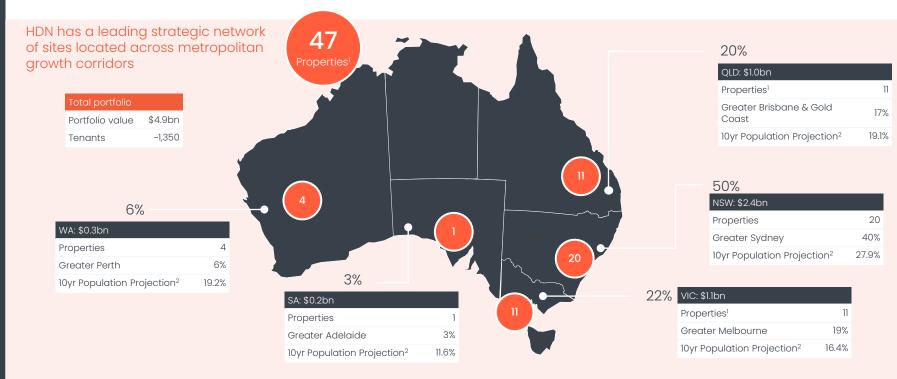
Portfolio subsectors – gross income split and key tenants¹



Property portfolio summary

\$4.9bn metropolitan east coast focused portfolio





Noton

Sustainability achievements



Continuing to drive long term value through the creation of healthy communities

Environment

- For our Real Estate platform, we are on track to achieve ~32% reduction in scope 1 and scope 2 emissions (vs FY22 baseline)¹ achieved through smart Energy Management Systems (EMS) and solar roll out. If we were to recognise the benefits of the solar roll out, treatment of the solar benefit (embedded networks allocation) and recognition of Energy Efficient Certificates the reduction in consumption compared to baseline would be ~50%¹
- ✓ In FY25, achieved ~70% of feasible of sites to have solar installed against a target of 65%²

Social

- Group Reflect Reconciliation Action Plan (RAP) initiatives continue to progress
- DN has targeted our social needs program to support youth under the age of 18, underpinned by the support of National Partnerships with organisations such as Eat Up

Governance

- (A) HDN awarded 2025 ESG Regional Top-Rated company with Morningstar Sustainalytics for third consecutive year³
- → HDN continues to lodge annual Modern Slavery Statement and annual GRESB submission



Growth Opportunities



Creating value from existing footprint



Active P	rojects	FY26 Commencements	Pipeline
\$17(Targeting a		\$80m - \$120m Targeted commencements	\$650m Development pipeline
1 Castle Hill, NSW Estimated capex: ~\$25m Stage one complete 2H FY25 Stage two completion 2H FY26 2 Armstrong Creek, VIC Estimated capex: ~\$52m Target completion 1H FY27 3 Upper Coomera, QLD Estimated capex: ~\$9m	4 Tuggerah, NSW Estimated capex: ~\$44m Target completion 1H FY26 5 Caringbah, NSW Estimated capex: ~\$15m Target completion 2H FY26 7 Lutwyche, QLD Estimated capex: ~\$6m	Leppington, NSW Daily needs centre Williams Landing, VIC Daily needs and leisure & lifestyle expansion	Cranbourne, VIC Leisure & lifestyle and LFR expansion Victoria Point, QLD Daily needs and leisure & lifestyle expansion Vincentia, NSW Daily needs and leisure &
Target completion 1H FY26 Castle Hill (NSW)	8 HUG Fund Investment New metropolitan daily needs centres	Williams Landing (VIC)	Jindalee, QLD Daily needs expansion 13 Key Projects Identified

Notes

All target completion dates are estimates and are subject to delay/disruptions. 1. Return on invested capital (ROIC) represents cash yield on cost once development is fully stabilised. Estimated ROIC is based on assumptions relating to future income, valuation, capex and calculated on a fully stabilised basis.

Active projects: Tuggerah

a 7%

Home

Daily Needs

Development of adjoining vacant land pre-leased to leading retailers, targeting a 7% ROIC¹





Tuggerah, NSW

- Leading LFR precinct on the NSW Central Coast
- ~11,200sqm Leisure and lifestyle development leased to leading ASX listed and national retailers including Officeworks, Anaconda, Nick Scali and Baby Bunting
- 96% leased¹, multiple offers on remaining tenancies under review
- Estimated ROIC² >7%
- Opening estimated for 1H FY26
- 4-star, Green Star building rating targeted
- ~20,000sqm of excess land available post-construction to be developed, with strong interest from retailers

Key asset metrics	
June-24 valuation	\$136m
Estimated CAPEX	\$44m
Target net valuation gain ³	23%

Active projects: Castle Hill

Centre expansion 100% leased to leading retailers delivering a 10% ROIC¹





Castle Hill, NSW

- Premium quality LFR centre serving Sydney's northwest growth area
- Leisure and lifestyle development leased to leading national retailers
- Stage 1 completed, 100% leased² to leading listed retailers, BCF, Petstock and Total Tools, with a 10% ROIC¹ achieved
- Stage 2 underway, 100% leased² to leading national retailers including Bing Lee, Plus Fitness and Beacon Lighting, with an estimated >10% ROIC¹
- Development approval received and estimated completion of stage 2 in 2H FY26



Key asset metrics	
June-24 valuation	\$407m
Stage 1 CAPEX	\$15.5m
June-25 valuation	\$437m
Stage 1 net valuation gain ³	94%

Note

Active projects: Lutwyche

Home Co. Daily Needs REIT

Lutwyche repositioning strategy estimated to deliver a ~20% net valuation gain since acquisition



Lutwyche, QLD

- Triple supermarket anchored daily needs centre, 5km north of the Brisbane CBD generating >\$120m in annual supermarket sales
- A value accretive remix strategy driving NOI growth and remixing to national tenants will see continued value creation
- Proposed to replace the existing underperforming food court and replace this with a 700sqm mini major leased to a national tenant creating ~250sqm of incremental GLA
- Development approval received and 2 tenancies left to lease¹



Key asset metrics	
Acquisition price (Aug-24)	\$119m
Jun-25 valuation	\$134m
Estimated future CAPEX	~\$6m
Target valuation gain ²	21%

Additional active projects under construction

Tenant demand-led development strategies expected to achieve ~7%+ ROIC1





Armstrong Creek Town Centre, VIC

Woolworths supermarket & 2,200sqm online home delivery hub and specialty retail

✓ Construction commenced

~\$52mEstimated
CAPEX

1H FY27 Target completion

~8,500sqm GLA



Upper Coomera, QLD

Childcare

✓ Construction commenced

~\$9m

Estimated CAPEX 1H FY26 Target completion

~2,150qm GLA



Caringbah, NSW

Childcare and urgent care medical centre

✓ Construction Commenced

~\$15m

Estimated CAPEX

2H FY26

Target completion

~2,750sqm GLA

Investments in HMC Capital's unlisted retail funds



Strategic investments in complimentary strategies providing additional development and future acquisition pipeline

\$54m
\$1.2br
~14%
Core Plus to Value Add / Core to Core Plus
LML – Fully Deployed HARP – Established
olace, Brandon Park, Roselands, Carlingford Court, Kellyville ⁴ & Plumpton Marketplace
ROFO⁵
gy

Greenfield Strategy		
Fund	HMC Unlisted Grocery Fund (HUG)	
HDN Investment	\$40m	
Target Fund AUM	\$1.2bn	
Target IRR ³	12%+	
Target Return Profile	Value Add	
Status	Established Q4 FY25 with >\$400m in equity commitments	
Current Assets	Richlands, Diggers Rest & Austral	
HDN Benefit	ROFO ⁵	
Fund St	rategy	
Acquiring and developing land for the purposes of a neighbourhood and daily needs assets.	delivering brand new supermarket anchored	

HDN benefits from a broader network of unlisted retail property funds established by HMC

Notes



04 Financial Results



Earnings summary

FY25 FFO of 8.8 cents per unit





Strong comparable NOI Growth of 4.0% driven by

- positive leasing spreads of 6.0%
- weighted average rent reviews of 3.5%
- active expense management
- development completions

Robust revenue growth partially offset by higher interest expense

Balance sheet



Resilient portfolio provides platform for continued asset recycling and organic growth

\$ million	31 Dec 24	30 Jun 25
Cash and cash equivalents	15.4	18.0
Assets held for sale	115.0	41.5
Investment properties ¹	4,733.6	4,830.2
Investment in associates	50.8	47.2
Derivative financial instruments	15.9	-
Other	23.0	23.8
Total assets	4,953.7	4,960.7
Borrowings	(1,783.4)	(1,754.7)
Lease liability	(4.3)	-
Other	(142.7)	(133.2)
Total liabilities	(1,930.4)	(1,887.9)
Net assets	3,023.3	3,072.8
Gearing ²	36.0%	35.2%
Units on issue (m)	2,082.2	2,086.2
NTA per unit (\$) ³	1.45	1.47

- HDN has a robust balance sheet at Jun-25 with net assets of \$3.1bn
- Jun-25 gearing is 35.2%. This will be impacted post 30-Jun by the disposal of Bundall (\$41.5m) and acquisition of Warilla Grove (\$56.5m)
- Jun-25 NTA is \$1.47 per unit, ahead of Dec-24 due to an increase in portfolio valuation partially offset by a reduction in derivative valuations. Portfolio weighted average cap is 5.6%
- Resilient property portfolio has enabled active asset recycling through the divestment of 5 assets, with Bundall to settle post year-end. These asset disposals were completed broadly in line with book value
- Proceeds from asset disposals were recycled into the development pipeline, acquisition of 3 high quality neighbourhood assets and acquisition of a parcel of land adjoining an existing asset
- HDN will strategically utilise its balance sheet to drive value through asset recycling and organic growth through its development pipeline

Notes

Capital management

Strong liquidity of \$107.9m and 35.2% gearing



\$ million	31 Dec 24	30 Jun 25
Debt summary		
Facility limit (bank debt)	1,850.0	1,850.0
Drawn debt ¹	1,790.1	1,760.1
Weighted avg. tenor (years) ²	2.8	2.3
Liquidity		
Senior facility undrawn ¹	59.9	89.9
Cash at bank	15.4	18.0
Total liquidity	75.3	107.9
Key debt metrics		
Gearing ³	36.0%	35.2%
Interest coverage ratio (covenant: ICR not less than 2.0x)	3.2x	3.1x
% of debt hedged	79.6%	81.0%
Hedged debt tenor (years)	0.9	2.0
Weighted avg. debt cost (% p.a.) ⁴	4.7%	4.8%

- Jun-25 gearing is 35.2%, however, this will be impacted post Jun-25 by the sale of Bundall (\$41.5m) and acquisition of Warilla Grove (\$56.5m). Gearing will remain in the midpoint of the target range of 30-40%
- Hedged debt of 81.0%, reducing to ~50% in Jul-25 with HDN positioned for a lower rate environment
- Following a reduction in BBSW interest rate futures in Apr-25, HDN increased hedging to 50%+ of existing debt out to FY28

Senior debt maturity profile



Notes



05 Outlook & Guidance



FY26 Outlook and guidance

FFO and DPU guidance of 9.0cpu and 8.6cents respectively



9.0 cents

FY26 FFO/unit

8.6 cents

FY26 DPU

+4.0%

Comparable NOI growth

~\$80-\$120m

FY26 development commencements

FY26 Outlook

Robust Rental Growth Outlook

- Strong top-line revenue growth underpinned by high quality and defensive cash flows
- Portfolio continuing to achieve retail sector leading leasing metrics
- Targeting comparable NOI growth of 4.0% in FY261

Strong Balance Sheet

- Will continue to actively recycle capital to fund organic growth and increase exposure to more defensive and higher growth daily needs assets
- Interest rate risk mitigated in FY26 with ~50% of Jun-25 drawn debt hedged, positioning HDN for a lower rate environment

Value Add Development Pipeline

- Underutilised 2.4 million sqm land bank creates opportunity to increase site coverage and unlock additional embedded value
- Developments targeting ~7%+ ROIC²
- Targeting ~\$80-120m of potential FY26 development commencements
- Constrained retail supply pipeline, with a shortfall of ~1 million sqm³ anticipated from 2025 2027⁴

Notes



06
Supplementary
Information



Additional financial information



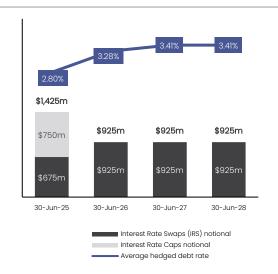
Statutory profit to FFO reconciliation

\$ million	FY24	FY25
Property income	355.4	364.7
Share of (loss)/profit of equity-accounted investees	0.5	(1.0)
Property expenses ¹	(86.9)	(85.4)
Investment management fees ¹	(27.5)	(28.2)
Corporate expenses	(4.0)	(4.2)
Operating EBITDA	237.5	245.9
Fair value movement (net)	(84.4)	85.0
Transaction costs	(0.9)	(0.2)
EBITDA	152.2	330.7
Finance costs (net of interest income)	(70.2)	(80.4)
Statutory Profit	82.0	250.3
Add:		
Straight lining and amortisation	9.4	11.1
Fair value movement (net)	84.4	(85.0)
Transaction costs	0.9	0.2
Rent guarantee income	-	2.0
Share of loss/(profit) of equity accounted investees	(0.5)	1.0
Distributions from equity accounted investees	2.1	3.1
Other items	(0.2)	(0.2)
FFO	178.1	182.5
() ()		
Units on issue (wtd avg) (m)	2,077.6	2,082.8
FFO per unit (cents)	8.6	8.8

Portfolio value to balance sheet reconciliation

\$ million	30 Jun 25
Portfolio valuation	4,830.2
Right of use asset	-
Equity-accounted investments ²	47.2
Balance sheet Investment Property valuation	4,877.4

Interest hedge book



FY25 leasing

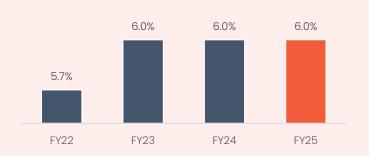


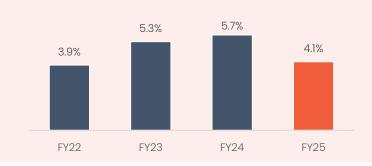
Strong rental reversion & affordable portfolio rents underpin long-term outlook for sustainable and non-cyclical income growth

Releasing spreads Incentives

HDN continues to generate leading releasing spreads underpinned by strategic network of sites located across metropolitan growth corridors

Consistently low incentives driving real rental growth





nick**scali**

ANACONDA

JBHI-FI

SPOTLIGHT

Woolworths 6

coles

CHEMIST

SUNNINGS warehouse Officeworks 4

Continued focus on remixing tenant base to increase exposure to more defensive daily needs focused retailers and maintaining high exposure to national operators

Portfolio summary metrics

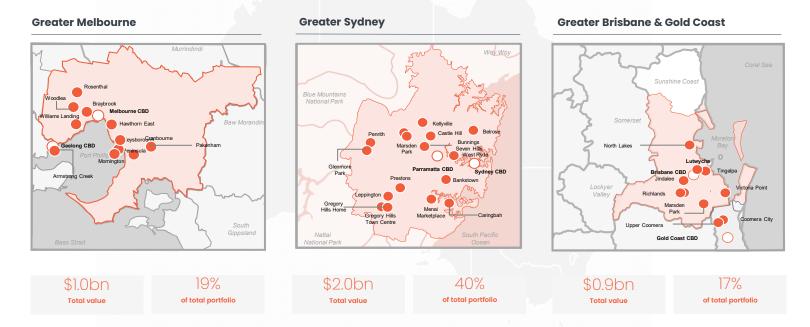


Asset	State	GLA (sqm)	Site area (sgm)	Site Coverage (%)1	Occupancy	WALE	Fair Value (\$m)	Cap rate (%)
				0	(by area) ²	(by income) ³		
Operating Armstrong Creek	VIC	12.537	59,065	21%	99%	5.9	115	5.19%
Bankstown	NSW	17,420	40,240	43%	100%	4.9	96	5.75%
Belrose	NSW	36,816	44,265	83%	100%	2.8	238	5.50%
Braybrook	VIC	15,345	41,412	37%	100%	6.6	88	5.25%
Bunnings Seven Hills	NSW	13,440	22,340	60%	100%	6.0	63	4.75%
Butler	WA	17,420	42,173	41%	100%	6.0	52	6.00%
Caringbah	NSW	20,857	24,308	86%	99%	4.3	178	5.50%
Castle Hill	NSW	52,803	59.920	88%	100%	3.6	437	5.50%
Coomera City Centre	QLD	7,338	29,060	25%	99%	5.2	63	5.50%
Cranbourne	VIC	62,047	194,044	32%	100%	3.9	244	5.50%
Ellenbrook	WA	12,133	30,002	40%	100%	5.6	28	6.00%
Glenmore Park Town Centre	NSW	19,793	45,862	43%	100%	5.5	192	5.25%
Gregory Hills Home Centre	NSW	11,607	26,690	43%	99%	6.5	53	5.50%
Gregory Hills Horne Centre Gregory Hills Town Centre	NSW	11,715	46,280	43% 25%	100%	5.9	101	5.25%
Hawthorn East	VIC	11,492	28,300	41%	100%	4.8	71	5.25%
Jindalee	QLD	26,434	72,030	37%	100%	3.2	212	5.50%
Joondalup	WA	17,275	44,260	39%	100%	6.2	66	6.00%
Kellyville West	NSW	7,843	16,350	48%	99%	7.3	81	5.25%
		11,831		33%	100%	7.3 7.2	47	5.25%
Keysborough	VIC		35,610	55%		3.0	177	5.50%
Kotara South	NSW	29,112	53,390		100%			
Leppington	NSW	7,959	31,360	25%	99%	7.1	76	5.25%
Lutwyche	QLD	22,046	22,310	99%	93%	5.3	134	6.50%
Mackay	QLD	19,797	108,730	18%	100%	7.0	70	6.00%
Marsden Park (South)	NSW	11,499	34,920	33%	100%	6.5	139	5.25%
Marsden Park - (North)	NSW	19,781	39,900	50%	100%	3.6	62	5.25%
Marsden Park QLD	QLD	8,221	58,010	14%	100%	6.9	68	5.75%
Menai Marketplace ⁴	NSW	17,041	52,450	32%	98%	5.2	90	5.50%
Mile End	SA	33,882	71,320	48%	100%	3.8	159	5.75%
Mornington	VIC	11,225	35,030	32%	100%	6.6	61	5.25%
North Lakes	QLD	11,399	39,910	29%	100%	5.8	48	5.75%
Pakenham	VIC	28,951	76,220	38%	100%	5.8	120	5.50%
Peninsula	VIC	33,418	84,670	39%	100%	3.6	159	5.50%
Penrith	NSW	12,491	30,150	41%	100%	5.0	67	5.50%
Prestons	NSW	5,192	15,790	33%	100%	5.4	44	5.25%
Richlands	QLD	12,769	91,840	14%	98%	9.0	66	6.25%
Rosenthal	VIC	4,781	17,733	27%	100%	4.4	34	5.25%
Southlands Boulevarde	WA	22,745	60,899	37%	99%	6.0	133	6.25%
South Nowra	NSW	11,202	28,000	40%	100%	5.8	38	5.75%
Tingalpa	QLD	10,365	27,720	37%	99%	2.6	46	5.50%
Toowoomba South	QLD	12,809	32,248	40%	100%	3.9	47	6.00%
Tuggerah	NSW	38,426	127,410	30%	100%	3.1	164	5.75%
Upper Coomera	QLD	14,083	48,040	29%	100%	3.7	66	5.88%
Victoria Point	QLD	20,888	76,080	27%	98%	6.9	148	5.25%
Vincentia	NSW	9,578	121,600	8%	100%	5.3	80	5.75%
West Ryde	NSW	6,382	8,766	73%	97%	9.5	66	5.25%
Williams Landing	VIC	10,944	41,947	26%	95%	5.9	73	6.25%
Woodlea	VIC	8,540	26,705	32%	100%	7.1	62	5.25%
Total Portfolio		841,674	2,365,359	36%	99%	4.9	4,920	5.56%

HDN owns strategic last mile infrastructure



Strategic footprint spanning 2.4 million sqm in Australia's leading metropolitan markets & growth corridors weighted towards capital cities



Portfolio composition weighted heavily (~86%) towards national metropolitan markets and critical last mile infrastructure real estate

Further Information



Investors and Analysts



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