

DigiCo REIT acknowledges the Traditional Custodians of Country throughout Australia and celebrates their diverse culture and connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait

Islander peoples

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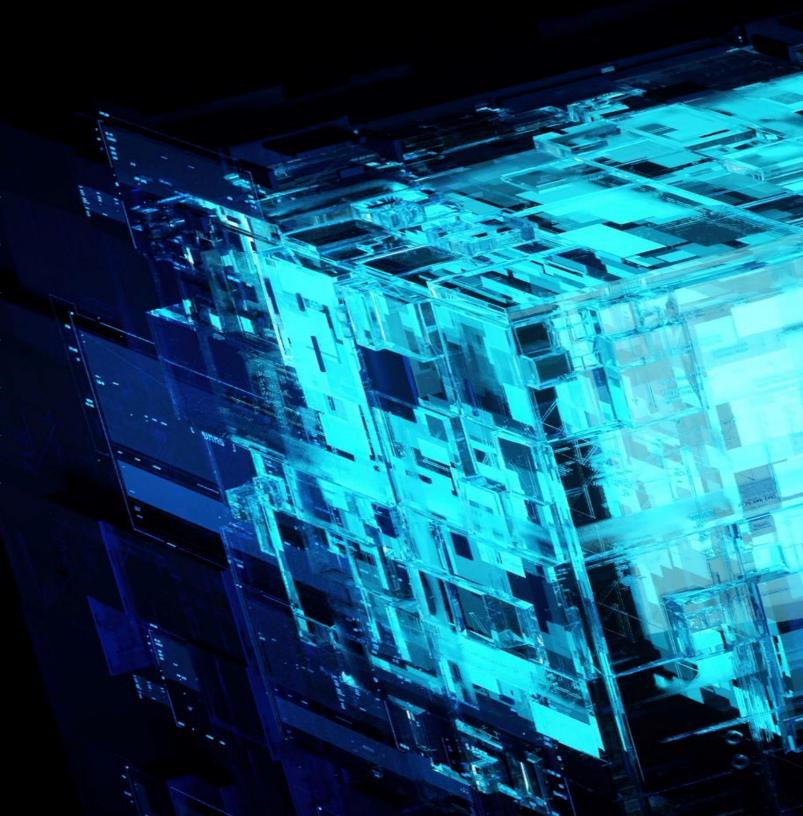
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Chris Maher
Chief Executive Officer



Simon Mitchell
Chief Financial Officer





# **FY25 Highlights**



<b>✓</b>	HCF CERTIFICATION SECURED	<ul> <li>In August 2025, SYD1 was granted 'Certified Strategic' data centre status under the Australian Government Hosting Certification ("HCF") Framework</li> <li>'Certified Strategic' is the highest level of certification under the Australian Government HCF process and reinforces DGT's role as a cornerstone of Australia's critical digital infrastructure</li> <li>DGT now has a national footprint of HCF-certified sites across both NSW and QLD, with ADL1 underway and expected by Q2 FY26</li> </ul>
<b>✓</b>	INVESTMENT IN KEY HIRES	<ul> <li>Senior industry hires across sales, commercial and asset management teams to expand the data centre team, drive commercial execution, enhance customer delivery and position the business for growth</li> <li>DGT has appointed experienced executives, Paul Dearlove (ex-Google and SAP) as Head of Sales and Glen Hastings (ex-Equinix and NEXTDC) as Head of Commercial</li> </ul>
<b>✓</b>	DEVELOPMENT PROGRESS	<ul> <li>SYD1 development underway with 9MW of liquid cooled capacity on track for delivery in early Q4 FY26</li> <li>LAX1 on track for development approval in Q2 FY26</li> <li>CHI1 Phase 1 and 2 contractual rent billing commenced. Phase 3 rent billing to commence in August 2026</li> </ul>
<b>✓</b>	SIGNIFICANT CUSTOMER PIPELINE	<ul> <li>Australian pipeline and demand has exceeded expectations since acquisition, with requirements for contract sizes of 5–10MW+         <ul> <li>Size and scale of individual pipeline opportunities has required modification of SYD1 Densification &amp; Optimisation ("D&amp;O") program to accommodate larger scale deployments and increased liquid cooling capacity</li> </ul> </li> <li>Existing customer base stabilising with 2.6MW of renewals across the Australian portfolio at an 8.2% average premium to passing</li> <li>As part of the SYD1 D&amp;O program, DGT has been working closely with existing customers to consolidate and optimise capacity</li> </ul>
<b>✓</b>	PROSPECTUS & PDS GUIDANCE DELIVERED	<ul> <li>FY25 annualised EBITDA of \$99m, ahead of Prospectus &amp; PDS ("PDS") guidance</li> <li>FY25 DPS of 10.9c per security in line with PDS</li> <li>\$740m of available liquidity comprising existing cash (\$425m) and undrawn capex facilities (\$315m) providing significant capacity for growth</li> </ul>

#### Digi Co Infrastructure REIT

# **SYD1 HCF Update**

The granting of the 'Certified Strategic' status reinforces SYD1 as a critical piece of Australia's digital sovereign infrastructure



#### **OFFICIAL**

Chris Maher Executive Director – Digital Infrastructure HMC Capital Level 7, Gateway, 1 Macquarie Place NSW 20000

Dear Mr Maher.

Thank you for your application for HMC Digital Infrastructure (ABN: 64 682 024 924) to become a HCF Certified-Strategic Data Centre Provider, in accordance with the Australian Government Hosting Certification Framework (HCF).

Your application has been assessed for its eligibility and suitability in accordance with the HCF's Data Centre Service Provider Strategic Control Objectives. Having reviewed this assessment, in my capacity as a Certifying Authority for HCF certifications, I can confirm that your application to the level of Strategic Certification has been granted. Strategic Certification represents the highest level of assurance to Australian Government customers and offers the most secure storage solutions for government held data.

I appreciate HMC Digital Infrastructure's constructive engagement with the Department through this process and acknowledge your commitment to meet the highest standards set through the HCF.

The Department consents to HMC Digital Infrastructure disclosing this information to Australian Government entities that may be considering the procurement of HMC Digital Infrastructure's HCF Certified service offerings or any other interested party.

If you require any further information, please do not hesitate to contact me or my team.

Yours sincerely

Timothy Neal Assistant Secretary Department of Home Affairs

8/8/2025

### **Key Benefits**

### NATIONAL FOOTPRINT & MARKET POSITION

- Builds on existing HCF certification for BNE2 to now create a national footprint of 'Certified Strategic' data centres across QLD and NSW
- ✓ ADL1 HCF certification underway and expected by Q2 FY26

# DATA SECURITY & SOVEREIGNTY

Verification that SYD1 has been independently assessed and approved by the Department of Home Affairs to deliver the highest standards in data centre security and sovereignty

# GOVERNMENT WORKLOADS

- ✓ HCF certification is a mandatory requirement for hosting Australian government workloads
- ✓ DGT can now compete for federal government workloads

# ENTERPRISE & COMMERCIAL DEMAND

- ✓ Strong endorsement for enterprise customers in highly regulated sectors, streamlining due diligence requirements
- ✓ Driver of demand from public sector focused customers now able to host workloads in SYD1
- Existing hyperscaler, network, and IT services customers cite HCF certification as key catalyst required to expand at SYD1

#### Digi Co Infrastructure REIT

# **Investment in Key Hires**

DigiCo has made senior industry hires across sales, commercial and asset management teams to expand the data centre team, drive commercial execution, enhance customer delivery and position the business for growth

# NEW HIRES



Paul Dearlove
Head of Sales

- 15+ years of industry experience
- Previously Country Manager (NZ) for Google Cloud
- Prior experience as Head of Digital Core Cloud (ANZ)
   at SAP



Martin Richards Chief Information Officer

- 25+ years of industry experience
- Previously Head of Technology at BAI Communications
- Prior experience as Head of Infrastructure Delivery and Technology at Westpac



Glen Hastings
Head of
Commercial

- 25+ years of industry experience
- Previously Director Enterprise Acquisition & Carrier
   Sales at Equinix
- Prior experience as General Manager of Sales at NEXTDC



Ralph Goninan Project Director – D&O

- 20+ years of industry experience
- Previously Project Manager at Macquarie Group
- Prior experience as Project and Construction Manager at Laing O'Rourke and Lendlease

Fully integrated capability across sales, operations, developments, acquisitions and management

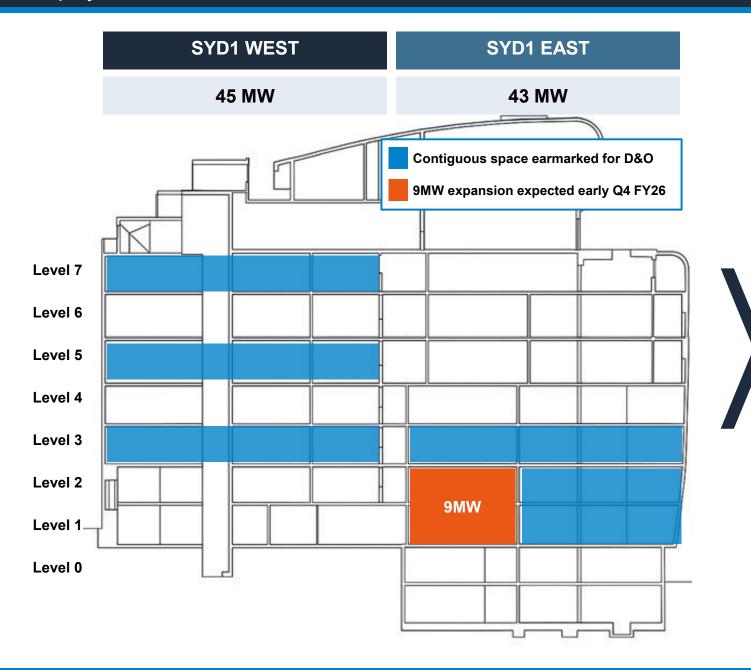
Strong and diversified customer relationships across Hyperscale and Enterprise customers

Extensive experience in operating and delivering large and complex expansion projects



# **SYD1 Development Update**

The D&O project design has been strategically optimised to deliver contiguous, high density space catering to large-scale 5 – 10MW+ deployments



### **DEVELOPMENT OBJECTIVES**

- D&O project to modernise SYD1, with ~75% of the 88MW capacity to be brand new, high-density saleable capacity
- Flexibility to deliver either purpose-built air or liquid cooled capacity depending on customer specifications
- First phase online by early Q4 FY26, delivering 9MW of liquid cooled capacity
- Floor space and power delivery to be maximised to create large contiguous areas designed for AI/HPC cluster workloads
- Modular project design to deliver capacity in separate blocks, allowing for flexibility to evolve with customer and technology innovation

### **Data Centre Demand Drivers**



Multiple high-impact sectors fuelling strong, sustained demand for data centre capacity

**Hyperscale Cloud** 



Characteristics

Purpose-built facilities for scalability,
automation and multi-customer
workloads

Demand Stage Established and growing

Deployment Size 20 – 100 MW+

Illustrative Density 10 – 30 kW / rac

Example Customers<sup>1</sup>



### **DIGICO TARGET SEGMENTS**

Enterprise and Government Digital
Transformation



Hybrid IT – combination of privately managed IT plus cloud-based-services

**Established and growing** 

0.1 - 3 MW

5 - 20kW / rack





**Edge Computing and Carriers** 



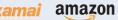
Ultra low latency, decentralised deployments located close to end users for real-time processing

**Exponential** 

0.1 - 5 MW

5 - 100 kW / rack









**Artificial Intelligence** 



Initial scale demand for training, followed by lower-latency demand for inference

**Exponential** 

2.5 - 20+ MW

20 - 150 kW+ / rack







Data and AI compute sovereignty will be essential for the success of these target segments

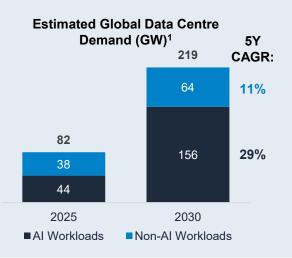


# **Market Scale and Opportunity**

Strong customer demand and proactive capacity management have unlocked new sales opportunities and driven major renewals



✓ Global data centre demand is surging to record levels, fuelled by the rapid adoption of Al and high-performance computing workloads, exponentially accelerating deployment schedules





- ✓ Pipeline of customer demand
   has exceeded acquisition
   forecasts, with upcoming
   opportunities centred on large scale 5 10MW+ deployments in
   the Neocloud and Al/HPC space
- ✓ Key customer constraints have now been removed with HCF certification secured and 9MW of near-term, high-density capacity set for delivery in early Q4 FY26

### **DGT PRIORITIES**

- 1 Stabilise and engage with existing customer base
  - ✓ **Positive spreads** with 2.6MW renewals signed at 8.2% premium
- 2 Engage in strategic conversations to optimise capacity
  - ✓ SYD1 D&O modified to allow for higher-density 5MW+ contiguous deployments
- 3 Focus on Government and Government-adjacent customers
  - ✓ SYD1 HCF certification achieved August 2025
- Increase exposure to AI, HPC and/or Neocloud deployments
  - 9MW sub-project designed to deliver immediate high-density, liquid cooled capacity by early Q4 FY26
- 5 Grow DGT ecosystem by adding new customers
  - √ Key strategic hires made across sales and commercial team
  - ✓ Active sales discussions underway with multiple potential parties

Note: 1. McKinsey quarterly report April, 2025.



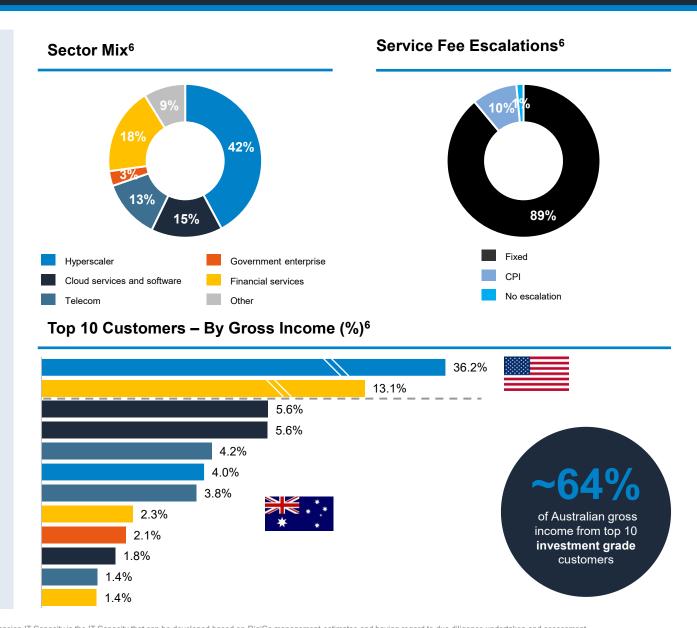


# **Portfolio Update**

DigiCo portfolio comprises of 13 properties with a total current Contracted IT Capacity of 65MW

### **Portfolio Summary Statistics**

Metric	North America	Australia	DigiCo Portfolio
Number of Properties	5	8	13
Independent Valuation¹	\$1.7bn	\$2.4bn	\$4.0bn
Billing IT Capacity <sup>2</sup>	32MW	21MW	53MW
Contracted IT Capacity	44MW	21MW	65MW
Installed IT Capacity	44MW	32MW	76MW
Future Expansion IT Capacity <sup>3</sup>	66MW	90MW	156MW
Planned IT Capacity <sup>4</sup>	110MW	122MW	232MW
Contracted Utilisation <sup>5</sup>	100%	66%	86%
Number of Customers	2	>550	>550

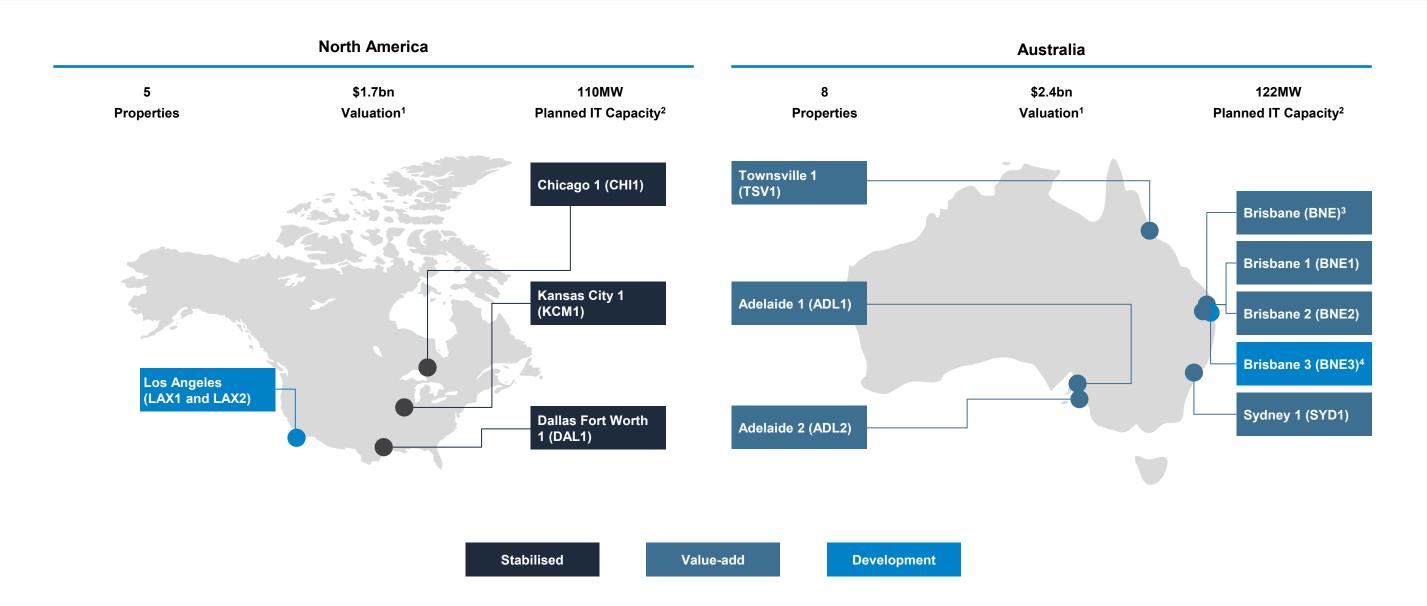


Notes: 1. Independent valuation as at June 2025 (translated at a foreign exchange rate of 0.65 AUD/USD). 2. Billing IT Capacity pro-forma for CHI1 phase 1 and 2 (20MW) 3. Future Expansion IT Capacity that can be developed based on DigiCo management estimates and having regard to due diligence undertaken and assessment of industry factors such as secured power supply, physical area and feasibility studies. 4. Planned IT Capacity is the total of Installed IT Capacity and Future Expansion IT Capacity by Installed IT Capacity by Installed IT Capacity by Installed IT Capacity 6. Calculated using annual recurring revenue for the month of June 2025 and includes US business (pro-forma for CHI1 at 32MW).

#### Digi Co Infrastructure REIT

# Portfolio Update (cont'd)

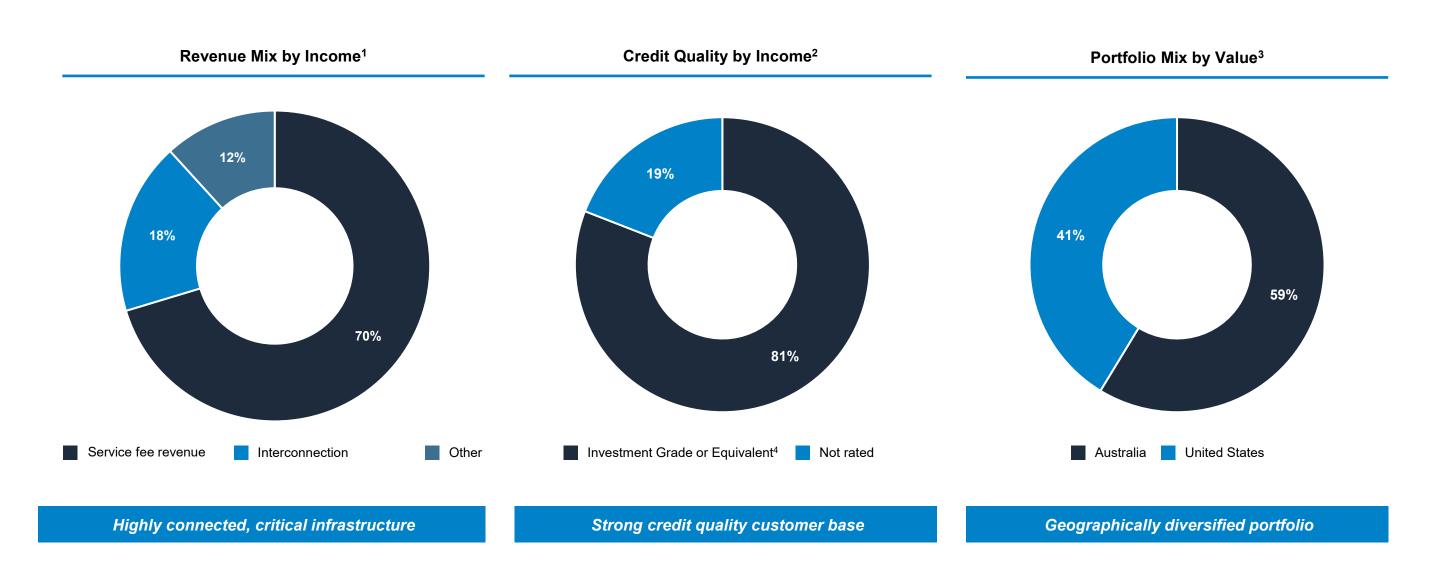
DigiCo has a global portfolio and broad investment mandate across stabilised, value-add and development opportunities





# Portfolio Update (cont'd)

Portfolio is geographically diverse with high-quality tenant counterparties and long-term customer relationships that will support stable and growing cashflows





# **WHS Highlights**

DigiCo prioritises safety across all operations, with ongoing efforts to prevent incidents and injuries

### **WHS Highlights**

- From acquisition date to 30 June 2025, the business reported zero Lost Time Injury
   Frequency Rate (LTIFR) and zero Total Recordable Injury Frequency Rate
   (TRIFR)
- Track record of prioritising safety across all operations, with ongoing efforts to prevent incidents and injuries
- Continuous monitoring and improvement of safety outcomes on major projects, reflecting effective implementation of WHS initiatives
- Regular independent WHS audits and environmental reviews conducted across all operations and major construction activities to ensure compliance and best practice
- Safe, collaborative and inclusive work environment where all employees are encouraged to share incident and near miss learnings among suppliers, customers and partners
- Senior leaders are actively involved in WHS initiatives, fostering strong safety
   leadership through regular engagement and visibility on the ground

### **Site Photos**









# **Earnings Summary**

### Annualised Underlying EBITDA of \$99m is above PDS guidance

\$m, unless otherwise stated	Dec-24 to Jun-25
Colocation revenue	60.0
Interconnection revenue	18.8
Rental revenue	14.1
Power and other revenue	12.3
Total revenue	105.2
Data centre and asset management expenses	(22.9)
Power costs	(11.8)
Management fees	(11.6)
Corporate costs and other	(6.0)
Total operating costs	(52.3)
Underlying EBITDA <sup>1</sup>	52.9
Annualised Underlying EBITDA <sup>2</sup>	omparable to PDS 99.1
	(04.4)
Interest expense	(34.1)
Interest revenue	8.7
Scrip paid management fees	11.6
FFO <sup>3</sup>	39.1

### Commentary

- Financial statements presented for period 18 December 2024 to 30 June 2025
- Separate accounts prepared for Stapled Group and Trust
- Revenue \$105m with colocation accounting for 57%
- Underlying EBITDA \$53m, annualising to \$99m, above PDS target of \$97m
- FFO of \$39m after adjusting for net interest expense of \$25m and scrip settled management fees of \$12m
- CHI1 interest capitalised in line with rental phasing
- No cash tax payable for the near term
- See page 28 for a detailed reconciliation



### **Balance Sheet**

Resilient portfolio valuation provides platform for continued asset recycling and organic growth

\$m, unless otherwise stated	Jun-25
Cash and cash equivalents	425
Trade and other receivables	19
Other current assets	178
Current assets	622
Property, plant & equipment	2,026
Investment properties	1,418
Intangible assets	382
Other non-current assets	117
Non-current assets	3,942
Total assets	4,565
Trade and other payables	89
Other current liabilities	74
Current liabilities	162
Borrowings	1,839
Other non-current liabilities	66
Non-current liabilities	1,904
Total liabilities	2,067
Net assets	2,498
Net debt <sup>1</sup>	1,455
Securities on issue (m)	551.1
NAV per security (\$/s) <sup>2</sup>	4.53

### Commentary

- Cash of \$425m
- Net asset value per security of \$4.53
- Different asset accounting treatments:
- US assets accounted for as investment properties. Future valuation movements (conducted semi-annually) incorporated via balance sheet
- Australian businesses not recorded as investment properties and hence no future valuation movements via balance sheet<sup>3</sup>
- Independent valuation of \$4.0bn<sup>4</sup> of asset portfolio as at Jun-25 broadly in-line with:
- Portfolio acquisition price; and
- Gross assets reported on balance sheet (less financial assets)

#### Digi Cの Infrastructure REIT

# **Capital Position and Funding**

Liquidity of \$740m and 35% gearing as at Jun-25

\$m, unless otherwise stated	Jun-25
Debt Summary	
Facility limit (bank debt)	2,193
Drawn debt <sup>1</sup>	1,878
Weighted average tenor (years) <sup>2</sup>	4.0 years

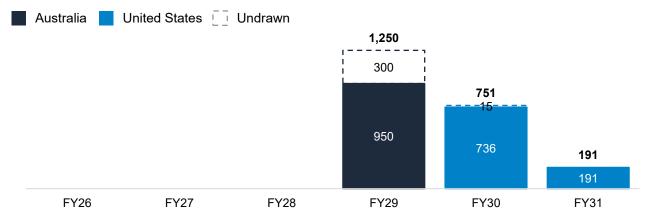
Liquidity	
Cash at bank	425
Senior facility undrawn	315
Cash and undrawn debt	740

Key Debt Metrics	
Gearing <sup>3</sup>	35.1%
Debt hedged	100.0%
Weighted average debt cost (% p.a.) <sup>4</sup>	6.0%

### Commentary

- Total liquidity of \$740m
- Gearing of 35%, at bottom end of 35-45% target range
- Weighted average debt tenor 4.0 years
- Interest rate exposure fully hedged at ~6.0% effective cost
- Capital partnering strategy expected to drive further balance sheet flexibility during FY26
- Opportunity to refinance existing facilities at lower margin post SYD1 HCF and CHI1 stabilisation

### Debt Maturity Profile (\$m)



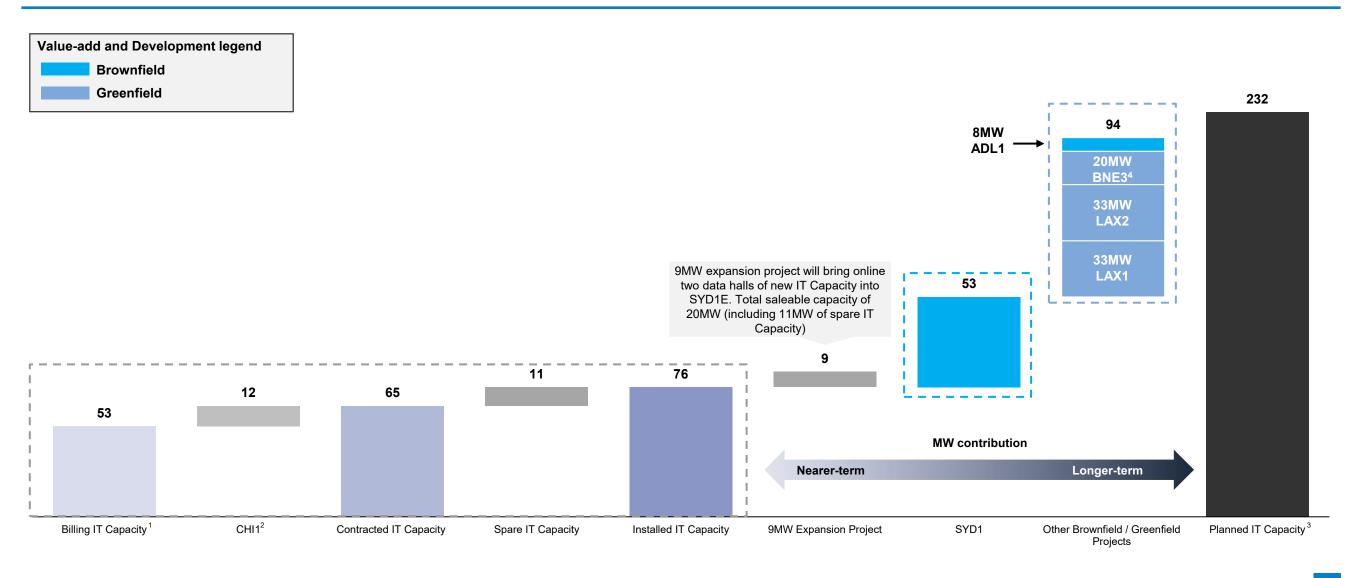




# **Portfolio Growth Pipeline**

Material value embedded, to be realised through lease-up, densification and optimisation initiatives across value-add assets, attractive brownfield and greenfield development opportunities and inorganic growth opportunities

### Portfolio IT Capacity (MW)



# **SYD1 Development Update**



### **SYD1 Current**





### SYD1 Post D&O program





# **Los Angeles Development**

LAX1 is progressing through final approvals, targeting construction start in 2026 and leveraging city-backed district transformation plans to unlock long-term value

### **Status Update**

- ✓ LAX1 and LAX2 remain on track for 66MW¹ of capacity from independent data centres with first construction completion in 2028
- ✓ Follow up submissions for LAX1, including revised renderings, addressing stakeholder feedback expected to be lodged with Monterey Park City by end of August 2025
- City council meeting schedule should allow for council approval in Q2 FY26
- ✓ Timeline expects demolition to commence in Q3 FY26 with core and shell construction commencing in 1H FY27 for a two-year construction timeframe
- ✓ Strong early interest from a range of potential customers in AI, cloud, and enterprise
- Development and capital partnership discussions under way
- ✓ LAX2 planning to be progressed further in 2026
- City council collaboratively engaged in a whole of precinct master planning process that facilitates data centre development

### **LAX1 Renderings**







# **Growth Projects**

### Strategically located assets with strong demand complement the existing DigiCo portfolio



CHI1

- Located in an attractive submarket of Chicago with a diverse customer base and low existing capacity available and subsequent vacancy rates
- 32MW Installed IT Capacity turn-key lease agreement executed with global Hyperscaler
- 15-year term triple-net lease with contracted rent escalations and two 5-year extension options



BNE3<sup>2</sup>

- DigiCo is in discussions with Brisbane Airport Corporation ("BAC), to develop an additional campus site adjacent to existing facility at BNE2
- Current greenfield site is ~10,000sqm that is expected to deliver 20MW of IT Capacity



ADL1

- Expansion project to deliver additional 8MW of IT Capacity within existing data centre site to support both high density Hyperscale and Co-location workloads
- Will use the vacant space to cater to a wider range of densities and security requirements, aiming to maximise density of total power available to the site and the space available

### **Key Metrics**

Strategy	Stabilised
Planned IT Capacity	32MW
Net Stabilised Yield (%) <sup>1</sup>	6.1%

### **Key Metrics**

Strategy	Development
Planned IT Capacity	20MW
Design Tier	Tier IV

### **Key Metrics**

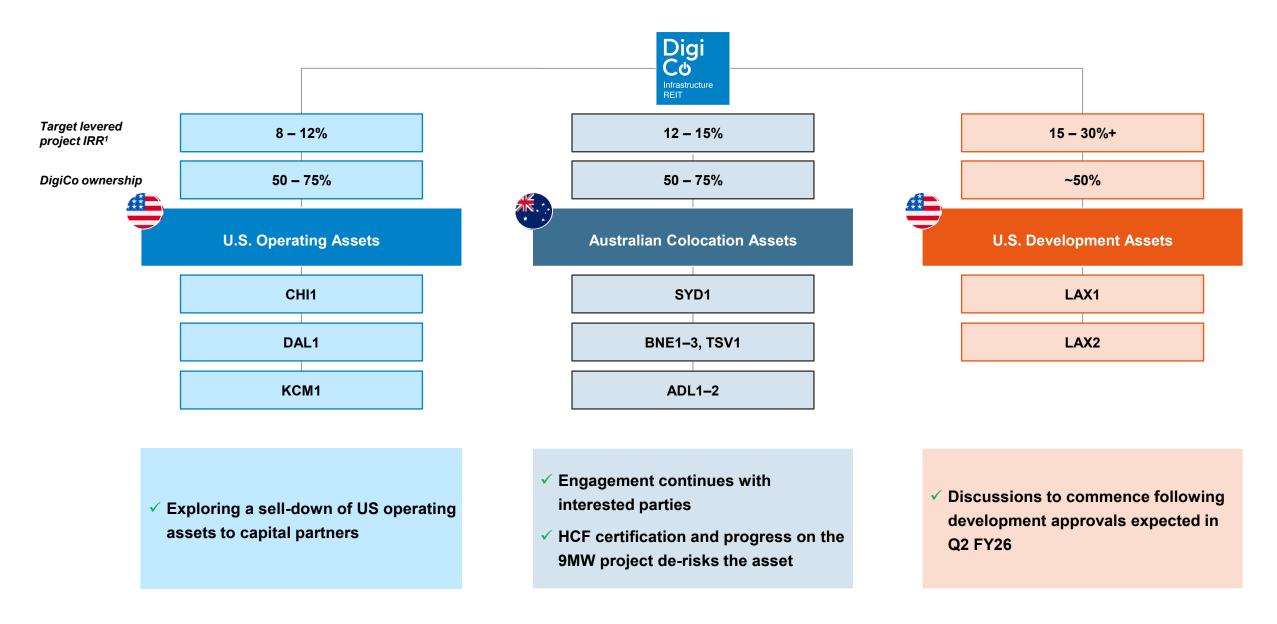
Strategy	Development
Planned IT Capacity	8MW
Design Tier	Tier III (Existing) Tier IV (Expansion)

Diverse collection of Stabilised assets in growing submarkets with attractive and stable income characteristics



# **Capital Partnering Strategy**

DigiCo remains focused on accelerating growth across the platform through the introduction of capital partners



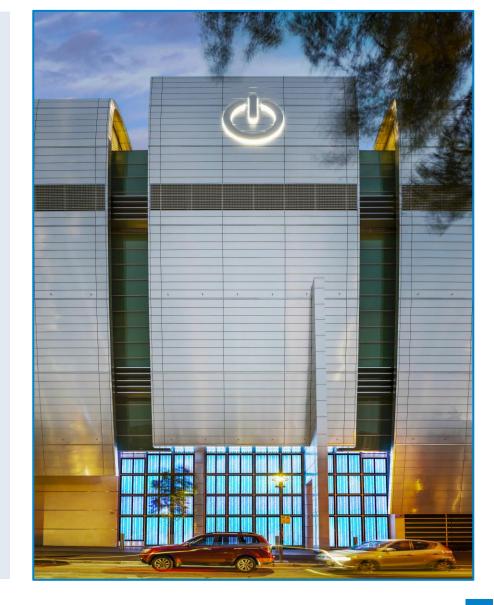
Note: 1. Target IRR refers to levered project IRR (pre-fees).





# **FY26 Outlook**

- The Australian business is now well positioned to secure the significant customer demand in the sector following SYD1 HCF certification and the 9MW expansion works in SYD1 which are underway. DigiCo is targeting to have Contracted IT Capacity of 27MW by June 2026, which would represent 30% growth from June 2025 across the Australian business
- The US business will benefit from the CHI1 contracted rental ramp up, which is expected to deliver incremental ~\$40m of EBITDA in FY26¹. FFO to benefit from increased EBITDA, partly offset by cash interest payments on the CHI1 debt facility
- FY26 EBITDA growth will ultimately be dependent on the timing of new contract commencements, renewals and remixing of existing capacity in the Australian business
- Growth capex in FY26 expected to be in the range of \$100 120m primarily driven by completion of the SYD1 9MW expansion project and continued progression of the 88MW D&O project
- Distributions in FY26 expected to be in line with policy of 90 100% payout of FFO



Note: 1. Based on AUD/USD of 0.65.





# **Underlying EBITDA and FFO Reconciliation**

\$m, unless otherwise stated	Dec-24 to Jun-25
Underlying EBITDA <sup>1</sup>	52.9
Depreciation and amortisation	(59.0)
Net finance costs	(41.0)
Fair value movements	(28.6)
Transaction costs	(9.3)
Interest income	8.7
Tax benefit	5.6
Other	2.8
NPAT	(67.9)
Depreciation and amortisation	59.0
Fair value movements	28.6
Scrip paid management fees	11.6
Transaction costs	9.3
Amortisation of capitalised debt establishment fees	5.5
Lease accounting and other	(1.4)
Tax benefit	(5.6)
FFO <sup>2</sup>	39.1

Notes: 1. Underlying EBITDA represents net profit / (loss) after tax adjusting for the following items, (ii) depreciation and amortisation, (iii) net finance costs, (vii) inclusion of lease cash costs, (vii) the impact of rental straight lining and amortisation of lease incentives, and (viii) tax. 2. FFO represents the Stapled Group's underlying and recurring earnings from its operations and is determined by adjusting the statutory net profit or loss for items which are non-cash, unrealised or capital in nature. The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the consolidated financial statements.





Term	Meaning	Term	Meaning
ADL	Adelaide (used in site names like ADL1, ADL2)	IFRS	International Financial Reporting Standards
Al	Artificial Intelligence	IRR	Internal Rate of Return
AASB	Australian Accounting Standards Board	IT	Information Technology
AUD	Australian Dollar	KCM	Kansas City (used in site name KCM1)
BAC	Brisbane Airport Corporation	LAX	Los Angeles (used in site names LAX1, LAX2)
BNE	Brisbane (used in site names like BNE, BNE1, BNE2, BNE3)	LTIFR	Lost Time Injury Frequency Rate
СНІ	Chicago (used in site name CHI1)	MW	Megawatt
CODM	Chief Operating Decision Maker	NAV	Net Asset Value
СРІ	Consumer Price Index	NPAT	Net Profit After Tax
DAL	Dallas Fort Worth (used in site name DAL1)	NSW	New South Wales
DGT	DigiCo Infrastructure REIT	NZ	New Zealand
D&O	Design and Optimisation (used in SYD1 development context)	PDS	DGT's Replacement Prospectus and Product Disclosure Statement dated 5 December 2024
EBITDA	Earnings Before Interest, Taxes, Depreciation, and Amortisation	QLD	Queensland
FFO	Funds From Operations	REIT	Real Estate Investment Trust
FY	Financial Year	SYD	Sydney (used in site name SYD1)
GW	Gigawatt	Tier III / IV	Data centre design tiers (Uptime Institute standards)
HCF	Hosting Certification Framework	TRIFR	Total Recordable Injury Frequency Rate
HPC	High Performance Computing	TSV	Townsville (used in site name TSV1)
		WHS	Work Health and Safety



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