ADRAD

FY25 RESULTS PRESENTATION

AUGUST 2025

adradholdings.com.au

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Authorised for release by the Board of Adrad Holdings Limited.

Our diversified business

Vision: 1st Choice for Industrial & Engine Cooling Solutions

Two major segments servicing all aspects of the engine cooling market:

HEAT TRANSFER SOLUTIONS (AIR RADIATORS)

A vertically integrated designer and manufacturer of industrial and automotive radiator and cooling solutions.

DISTRIBUTION (ADRAD)

Importer and distributor of radiators and other products for the Australasian automotive and industrial aftermarket.

FY25 Group Financial Highlights

ADRAD Holdings Limited

$153.1m
Sales Revenue
8.9%
from FY24

$17.7m
Pro forma EBITDA[1]
2.8%
from pro forma FY24

$7.2m
Pro forma NPAT
2.9%
from pro forma FY24

$13.9m
Operating Cash flow[2]
cash conversion ratio: 79%;
pro forma FY24: 81%

$4.2m
Capital Investment[3]
FY24: $5.3m

$1.05
Net tangible assets per ordinary share
7.7%
from FY24

6.95cps
Basic EPS
5.5%
From FY24

3.48cps
FY25 related dividends[4] – fully franked
18.4%
From FY24

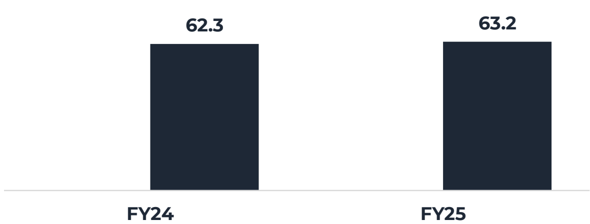
Notes:
1. Pro forma EBITDA post AASB-16 Leases
2. Increased expenditure on inventory to meet data centre and project customer demand. Cash conversion ratio: cash from operations ÷ pro forma EBITDA
3. Lower FY25 capex versus pcp following substantial completion of Thailand office facility and factory re-lay initiated in FY24
4. Equates to 50% of statutory NPAT, fully franked. The final dividend of $2.08cps has a record date of 8 September with a payment date of 29 September.

FY25 Segment Performance

	HTS				Distribution				Corporate				Group Total			
	FY25	FY24	Change		FY25	FY24 Restated	Change		FY25	FY24	Change		FY25	FY24 Restated	Change	
	$ m	$ m	$ m	%	$ m	$ m	$ m	%	$ m	$ m	$ m	%	$ m	$ m	$ m	%
Sales revenue from continuing operations	89.9	78.3	11.6	14.8%	63.2	62.3	0.9	1.5%					153.1	140.6	12.5	8.9%
EBITDA (Statutory) from continuing operations	13.1	12.4	0.7	5.6%	8.4	9.9	(1.5)	(15.2%)	(4.9)	(4.7)	(0.2)	5.2%	16.6	17.6	(1.0)	(5.8%)
EBITDA (Pro forma) from continuing operations	14.2	12.4	1.8	14.5%	8.4	9.9	(1.5)	(15.2%)	(4.9)	(4.1)	(0.8)	20.7%	17.7	18.2	(0.5)	(2.8%)

HTS Revenue
(up 14.8% on pcp)

Distribution Revenue
(up 1.5% on pcp)



- **Increased sales in off-highway units in Asia.**
- **Growing demand for back up generation for data centres.**
- **New powergen projects initiated FY25 for delivery in FY26.**

- **Distribution revenue growth initiatives implemented:**
  - **Pricing strategy refined, branch effectiveness activities and range expansion led to revenue and margin growth in 2H.**

HTS Segment

	What we said we'd do	What we've done
1	**Expand revenue in Asia**	Asia regional sales director hired.
2	**Driving Alu Fin applications**	Delivered prototypes to customer; currently undergoing in-field testing.
3	**Product development**	Developing and testing prototype low-cost units targeting SE Asia market.
4	**Improvement of Thailand facilities**	Thai manufacturing facility layout optimised.
5	**Increased penetration into data centres**	Increased order book and doubled output capacity to meet customer demand at Lara site.

Distribution

	What we said we'd do	What we've done
1	**Growing customer engagement and sales**	Launched delivery (GPS) tracking app and e-catalogue re-vamp initiated 2HFY25.
2	**1st choice for cooling solutions**	Growth in trade customer base up 6.5% in FY25.
3	**Improving data analytics**	Finalised roll out of a new analytics to support price strategy & cost recovery to improve margin.
4	**Grow market share**	Branch expansion phase 1 planned for FY26 and continued product range expansion.

FY25 Financials

Financial results FY25

ADRAD Holdings Limited

	Pro forma				Statutory			
	FY25	FY24 Restated	Change		FY25	FY24 Restated	Change	
	$m	$m	$m	%	$m	$m	$m	%
Sales revenue from continuing operations	153.1	140.6	12.5	8.9%	153.1	140.6	12.5	8.9%
EBITDA [1]	17.7	18.2	(0.5)	(2.8%)	16.6	17.6	(1.0)	(5.8%)
NPAT [2,3,4]	7.2	7.0	0.2	2.9%	5.7	6.0	(0.3)	(5.0%)

- **Sales revenue growth of 8.9%**
- **Pro forma EBITDA down 2.8% from pcp to $17.7m largely driven by increases in:**
  - **Materials and consumable costs driven by deteriorating AUD purchasing power and increased direct input costs.**
  - **Employee cost through wage and superannuation uplift.**
  - **Insurance costs due to broadened and improved cover for Cyber, Professional Indemnity and asset insurance.**
- **Pro forma NPAT up 2.9% versus pcp due to lower effective tax rate.**
- **Final dividend of 2.08 cps. Total FY25 related dividend paid and/or declared of 3.48cps equating to 50% of statutory full year NPAT, fully franked. Up 18% on pcp.**

1. Pro forma adjustments to FY25 results include the add back of the $1.1m R&D asset impairment; comparison is to FY24 pro forma results restated for Discontinued Operations.

2,3,4 Pro forma adjustments include tax effected impact of R&D asset impairment and the net tax effected impact of Discontinued Operations

Balance Sheet

Holdings Limited

	30-Jun-25	30-Jun-24	Change	
	$ m	$ m	$ m	%
Cash	18.2	15.8	2.4	15.0%
Trade and other receivables	22.3	24.5	(2.2)	(9.1%)
Contract assets	5.9	2.8	3.2	114.7%
Inventory	45.7	44.5	1.2	2.6%
PP&E	19.0	17.7	1.4	7.7%
Right-of-use assets	36.3	43.5	(7.1)	(16.4%)
Other assets	41.8	41.8	(0.0)	(0.0%)
Total assets	**189.2**	**190.6**	**(1.3)**	**(0.7%)**
Trade and other payables	12.9	11.9	1.0	8.0%
Provision for income tax	(1.2)	(0.7)	(0.4)	59.3%
Borrowings	0.6	1.4	(0.8)	(59.7%)
Lease liabilities	40.8	47.4	(6.6)	(13.9%)
Other liabilities	9.9	9.8	0.1	0.9%
Total liabilities	**63.0**	**69.8**	**(6.8)**	**(9.8%)**
Net assets	**126.2**	**120.8**	**5.5**	**4.5%**

- **Robust financial position supported by operating cash flows.**
- **Increase in contract assets reflects data centre and project orders pending customer delivery.**
- **Inventory growth to support data centre and project delivery.**
- **Continued capital investment ($4.2m) supporting growth and enhancing productivity.**
- **Right-of-use asset has declined due to management electing not to exercise some lease extensions plus ongoing depreciation, while the lease liability has also reduced as lease payments were made.**
- **Net tangible assets per ordinary share increased 7.7% to 104.6 cps (30 June 2024: 97.1 cps).**

Cash Flow

ADRAD Holdings Limited

	FY25 $ m	FY24 Restated $ m	Change $ m	% %
Operating cash flow	15.7	18.9	(3.2)	(17.1%)
Finance (costs)/income	0.3	0.2	0.1	60.6%
Tax paid	(2.0)	(4.4)	2.4	(54.2%)
Cash flows from operating activities	**13.9**	**14.7**	**(0.8)**	**(5.1%)**
Capital expenditure (net of disposal)	(4.1)	(5.2)	1.1	(21.8%)
Cash flows from investing activities	**(4.1)**	**(5.2)**	**1.1**	**(21.8%)**
Borrowings proceeds/(repayments)	(0.8)	(1.5)	0.6	(43.8%)
Lease payments (principle)	(4.2)	(3.7)	(0.6)	15.1%
Dividends paid	(2.4)	(2.4)	(0.0)	1.9%
Net cash from financing activities	**(7.5)**	**(7.5)**	**0.0**	**(0.7%)**
Net increase/(decrease) in cash and cash equivalents	**2.3**	**1.9**	**0.4**	**23.0%**
Cash and cash equivalents at the beginning of the financial year	15.8	13.9	1.9	13.7%
Cash and cash equivalents at the end of the financial year	**18.2**	**15.8**	**2.3**	**14.8%**

- **Pro forma cash conversion ratio (cash from operations/pro forma EBITDA) 79% (FY24: 81%) as a result of increased inventory to support growing data centre orders.**
- **Final dividend declared of 2.08 cps to be paid in October 2025. Fully franked.**
- **Total dividend declared and/or paid in relation to FY25 equates to 3.48cps, up 18% (FY24: 2.94cps). Equates to 50% of statutory FY25 NPAT.**

Outlook

FY26 outlook

Management remain confident of improved business performance during FY26.

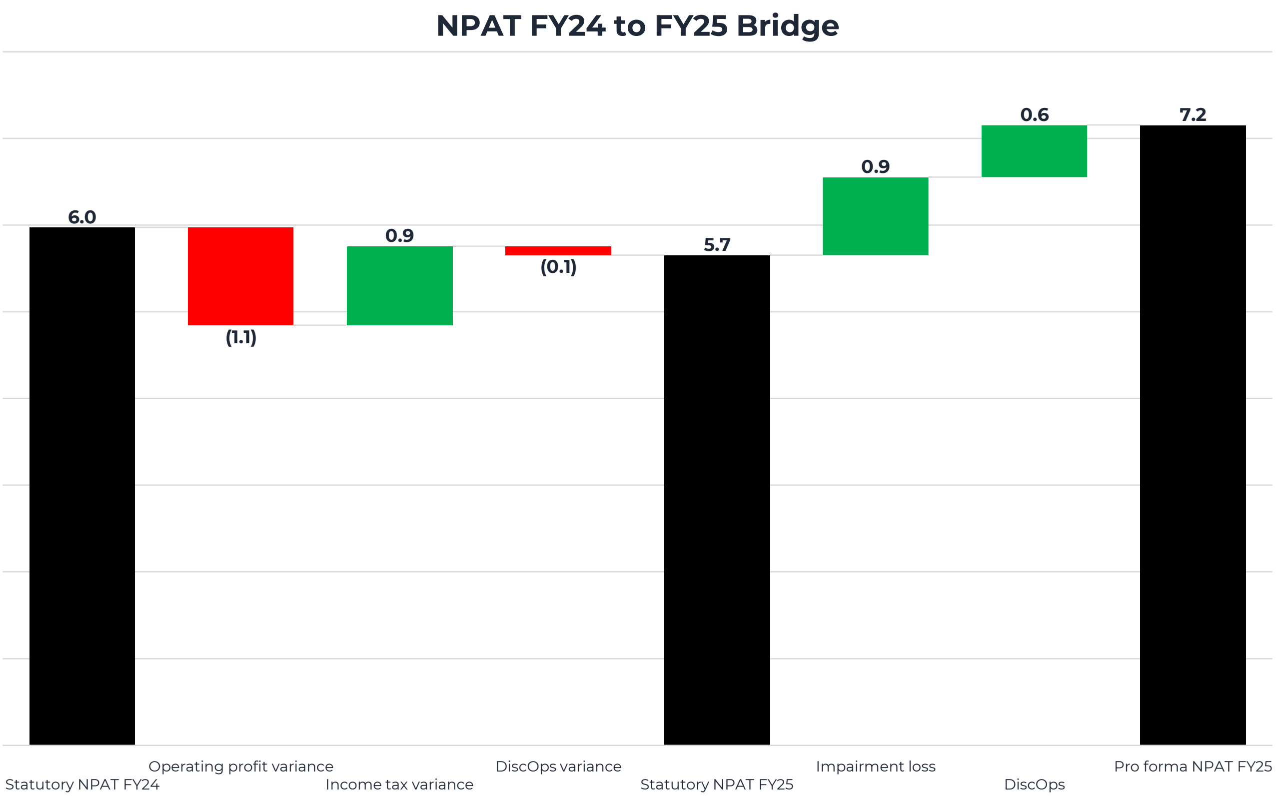
- strong orderbook
- data centre demand growing
- remote Powergen demand expected to increase
- grow order book in SE Asia
- strategic initiatives aimed at cost and efficiency improvements

Thank you


AIR RADIATORS
ATTENTION
NO PARKING IN FRONT OF GATE
ATTENTION
ALL DELIVERIES TO REAR
5
MUST BE WORN

Appendices

Statutory NPAT FY24 to pro forma FY25 bridge

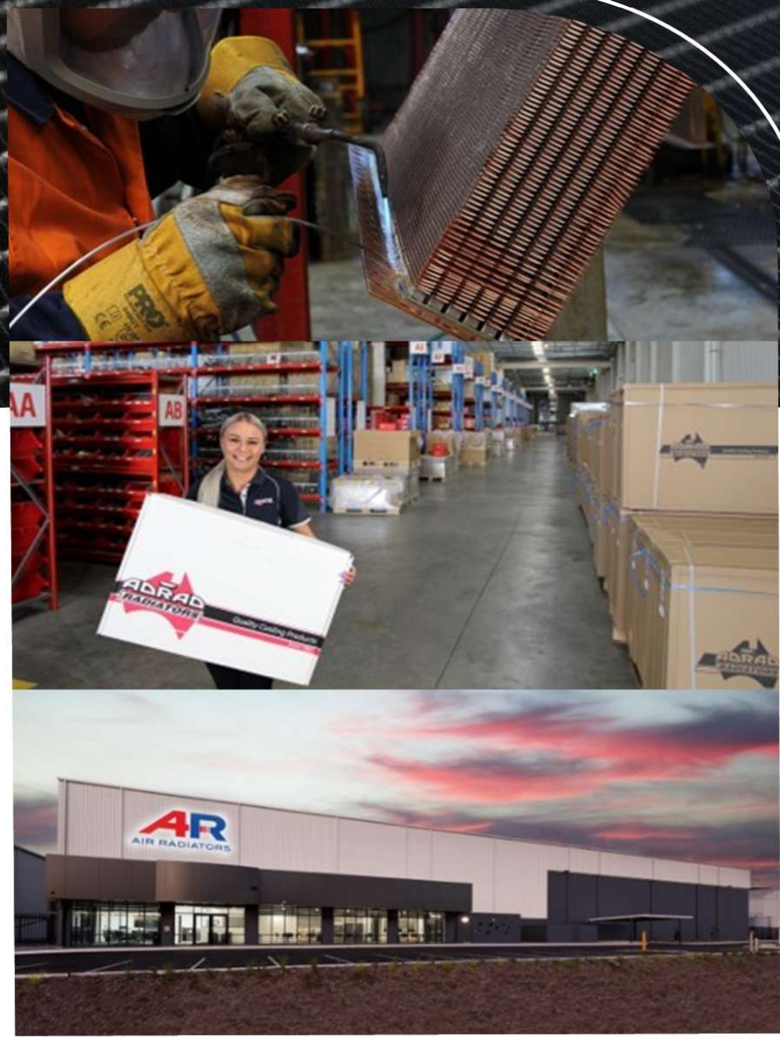


Statutory NPAT FY24 to FY25:

- Lower FY25 operating profit = ~$0.4M lower tax vs pcp.
- Difference in non-deductible / assessable items and foreign tax rates = ~$0.5M lower tax vs pcp.

Statutory NPAT FY25 to proforma FY25 :

- Addback tax effected impairment loss on R&D asset and effect of NZ operations closure (Discontinued Operations).



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