

Investor Presentation FY25



29 August 2025



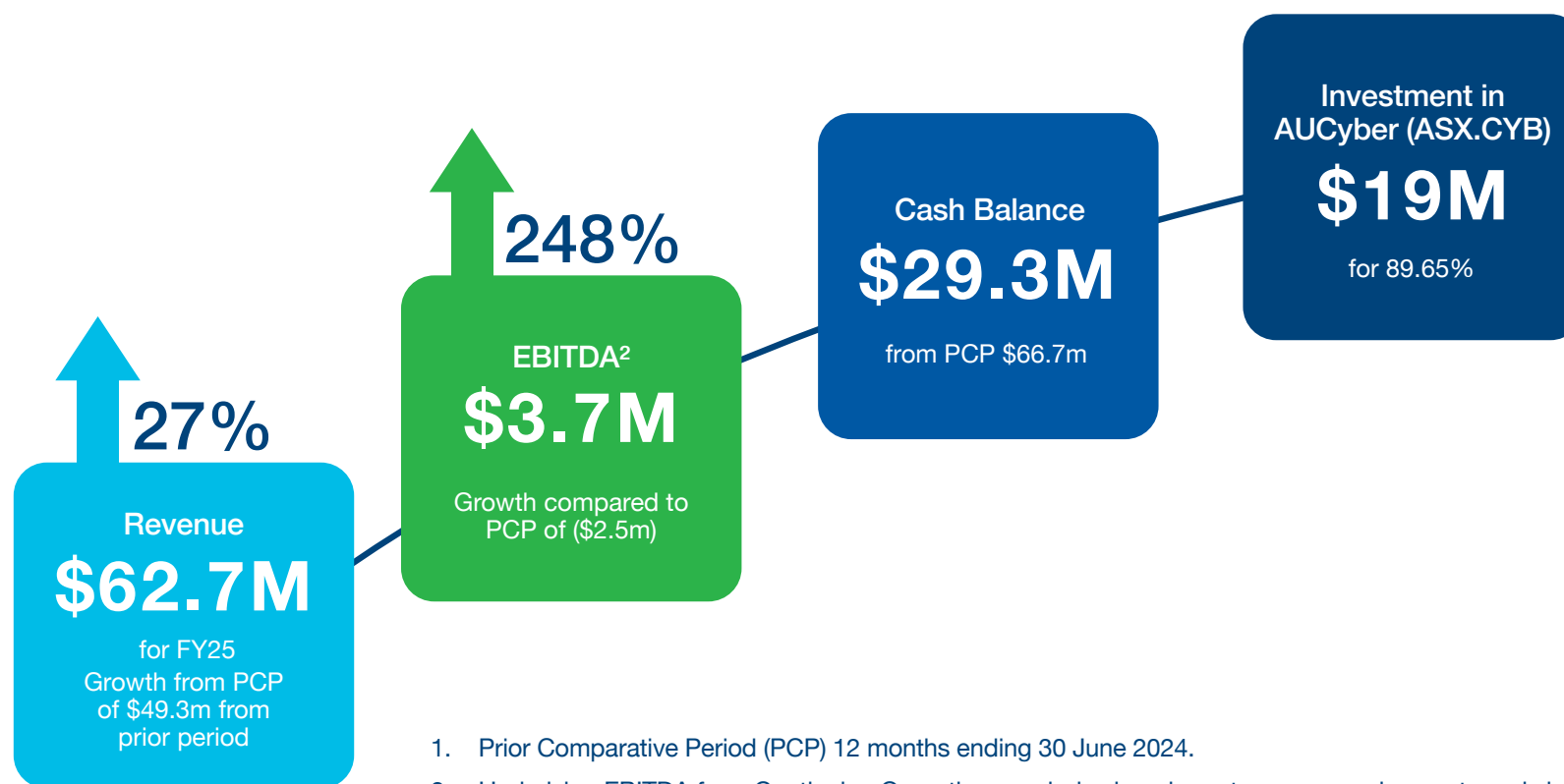
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FY25 Financial Results



1. Prior Comparative Period (PCP) 12 months ending 30 June 2024.
2. Underlying EBITDA from Continuing Operations excludes impairments, non-recurring costs and share based payments and loss/gains on asset revaluation expenses and \$500k Loss from AUCyber.

Key Milestones and Achievements

- **Revenue from continuing operations** grew 8% to **\$53.0 million**
- **Total consolidated revenue** including AUCyber contribution rose 27% to **\$62.6 million**
- **Gross profit** increased 5.2% to **\$30.0 million** (47.8% gross margin)
- **Underlying EBITDA** of **\$3.2 million**, a turnaround of \$5.7 million year-on-year (AUCyber contributed a nett loss of \$500k for the period)
- **Cash position** of **\$29.3 million** as at 30 June 2025, after \$19.1 million acquisition of AUCyber and \$4.6 million share buyback
- **Acquired controlling stake (89.6%) in AUCyber (ASX:CYB)**, expanding into sovereign cloud and cyber security
- **Enterprise revenue** up 7.5% to **\$40.4 million**, supported by \$9.6 million contribution from AUCyber
- **Wholesale revenue** up 12% to **\$8.9 million**, driven by large Asia-Pacific contracts

Cyber Security and Hosting Business Acquisition



- On 19th December 2024, the Company acquired 10.74% shareholding of AUCyber (ASX.CYB) for \$1.94m and announced an on-market takeover off, the price offered was 11 cents per share.
- On the 28th January 2025 5GN increased its offer to 13.5 cents per share. The on-market offer closed on the 18th February at which point 5GN holding had increased to 89.68%.
- The board will continue to consider the option with the intention of completing a compulsory acquisition once it gains over 90% of shares in AUCyber under s661A the Corporations Act 2001 (Cth).
- AUCyber is an Australian-owned and operated provider of secure cloud and cyber security solutions. They specialize in supporting Australian Government, Critical National Industries, and secure enterprise organizations with services like cloud infrastructure, cyber security, and managed IT services. AUCyber is known for its commitment to data sovereignty, ensuring all customer data and operations remain within Australia's jurisdiction.

Enterprise and Wholesale customer segments

| Customer Segments | FY24 | FY25 | Change |
|----------------------|-------------|-------------|------------|
| | \$M | \$M | % |
| Enterprise | 40.4 | 49.9 | 23.5% |
| Wholesale | 8.9 | 12.7 | 42.7% |
| Total Revenue | 49.3 | 62.6 | 27% |

- Enterprise growth includes AUCyber revenue \$9.6m, organic growth for Enterprise during the period was \$4m.
- Growth from Wholesale customer segment due to several large contract wins oversea, supported by industry sales and digital marketing activities.

| Services / Segment | Cloud, Email & Webhosting | Data Centre | Networks & Voice | Managed Services | Hardware & Software | Digital Marketing |
|--------------------|---------------------------|-------------|------------------|------------------|---------------------|-------------------|
| Enterprise | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Wholesale | ✓ | ✓ | ✓ | | ✓ | |

Services provided to each customer segment:

- **Enterprise:** cloud hosting, data centre, networks and voice, IT managed services, hardware and software and digital marketing products and services provided to Enterprise and Government customers
- **Wholesale:** cloud hosting, data centre, network services

Profit & Loss - FY25

| | FY24 | FY25 | Change - PCP | | AUCyber 5 Months |
|---|---------------|---------------|--------------|-----------------|---------------------|
| | \$M | \$M | Change \$M | Change % | \$M |
| Cloud | 7.8 | 10.4 | 2.6 | 33.3% | 2.8 |
| Network & Voice | 7.6 | 7.3 | (0.3) | (3.9%) | |
| Data Centres | 9.2 | 13.0 | 3.8 | 41.3% | |
| Managed Services | 12.8 | 18.8 | 6.0 | 46.9% | 5.3 |
| Digital Marketing | 2.6 | - | (2.6) | - | |
| Cyber | 2.0 | 3.6 | 1.6 | 80.0% | |
| Hardware & Software | 7.2 | 9.5 | 2.3 | 31.9% | 1.5 |
| Total Revenue | 49.2 | 62.6 | 13.4 | 27.0% | 9.6 |
| Other income | 3.5 | 3.7 | 0.2 | 5.7% | 0.3 |
| Total revenue and other income | 52.7 | 66.3 | 13.6 | 25.8% | 10.0 |
| Gross Profit (excl. Other Income) | 21.1 | 30.0 | 8.9 | 42.2% | 7.1 |
| Gross Margin | 40.0% | 45.2% | 5.2% | 13.0% | |
| Employee costs | (21.4) | (24.0) | (2.6) | (12.1%) | (6.0) |
| Other expenses | (5.6) | (6.4) | (0.8) | (14.3%) | (1.9) |
| EBITDA pre non-recurring costs | (2.5) | 3.2 | 5.7 | (228.0%) | (0.5) |
| EBITDA margin | -4.7% | 4.8% | 9.5% | | |
| Non-operating items | (17.3) | (7.7) | 9.3 | 53.8% | (14.0) |
| EBITDA after non-recurring costs | (19.8) | (4.4) | 15.1 | 76.0% | (14.5) |
| Depreciation & amortisation | (7.7) | (7.1) | 0.6 | 7.8% | (2.3) |
| Net interest | (2.6) | (1.2) | 1.4 | 53.8% | (0.1) |
| Profit before tax | (30.1) | (12.7) | 17.1 | 56.6% | (16.9) |

- Cloud Revenue includes 5 months of AUCyber cloud services - \$2.82m

- Data Centre growth driven by wholesale customers expansion in AsiaPac and additional services to existing customers

- Cyber and MIT includes 5 months of AUCyber services - \$5.3m

- Hardware includes 5 months of AUCyber - \$1.5m

- Other income includes the Webcentral MSA revenue of \$700k

- GP increased by 8.5% excluding AUCyber for the period

- Includes 5 months of AUCyber Wages - \$6m

- Non-operating expense also includes loss on sale of investments, impairments and share based payments

Cashflow Result - FY25

| | FY24 | FY25 | Change |
|---|---------------|---------------|--------------|
| | \$M | \$M | % |
| Receipts | 78.6 | 68.8 | (12%) |
| Payments | (80.7) | (82.9) | (3%) |
| Interest received | 1.3 | 5.4 | 315% |
| Interest paid | (2.6) | (0.8) | (69%) |
| Income tax paid | (0.3) | (4.3) | 1333% |
| Payments for Acquisitions and Restructuring Costs | (10.7) | (2.8) | (74%) |
| Nett Cashflows from Operating Activities | (14.4) | (16.6) | (15%) |
| Proceeds from Sale and Purchase of Investments | 124.6 | - | |
| Nett Purchase of AUCyber | - | (15.0) | |
| Purchase of Plan and Equipment | (2.8) | (3.3) | (18%) |
| Proceeds from sale of Plant and Equipment | 0.1 | 1.2 | 1100% |
| Proceeds from Sales of Intangibles | 1.6 | - | |
| Increase in pledged bank deposits | (2.9) | (0.4) | (86%) |
| Return of capital and dividends received from investments | - | - | - |
| Investing cash flows | 120.6 | (17.5) | 115% |
| Proceeds from issuing share options and Borrowings | 0.8 | - | |
| Payment of Security Deposits | (0.8) | | |
| Net borrowings | (29.7) | - | |
| Dividends paid | (6.8) | - | |
| Payments for share buyback | (1.0) | (4.6) | 360% |
| Payment of Lease Liabilities | (4.7) | (2.3) | 51% |
| Financing cash flows | (42.2) | (6.9) | 84% |
| Net cash flows | 64.0 | (41.0) | 164% |

- Trade and Other receivables increased by \$8m
- Interest on surplus cash
- Purchase of 89.65% of AUCyber - \$19.1m
- Share Buy Back \$4.6m completed during the period
- Debt repaid FY24 of \$29.7m








Balance Sheet FY25

| | FY24 | FY25 | Change |
|--------------------------------------|-------------|-------------|---------------|
| | \$M | \$M | \$M |
| Cash and cash equivalents | 67.9 | 29.2 | (38.7) |
| Trade and other receivables | 0.5 | 8.9 | 8.4 |
| Deferred COGS | - | - | - |
| Other current assets | 0.9 | 4.4 | 3.5 |
| Contract assets | - | 1.0 | 1.0 |
| Total Current Assets | 69.3 | 43.5 | (26.8) |
| Intangible assets | - | 16.1 | 16.1 |
| Property, plant and equipment | - | 15.2 | 15.2 |
| ROU assets | 31.3 | 7.6 | (23.7) |
| Investments | 0.7 | 0.7 | - |
| Other non-current assets | 0.5 | 0.2 | (0.3) |
| Total Non-Current Assets | 32.5 | 39.8 | 7.3 |
| Trade and other payables | 5.0 | 7.6 | 2.6 |
| Lease liability | - | 5.3 | 5.3 |
| Employee benefits | - | 2.9 | 2.9 |
| Contract liabilities | - | 0.3 | 0.3 |
| Provision for income tax | 14.4 | 0.3 | (14.1) |
| Other current liabilities | 29.8 | 3.5 | (26.3) |
| Total Current Liabilities | 49.2 | 19.9 | (29.3) |
| Borrowings | - | - | - |
| Lease liability | - | 10.8 | 10.8 |
| Employee benefits | - | 0.3 | 0.3 |
| Deferred tax liabilities | - | 0.5 | 0.5 |
| Total Non-Current Liabilities | - | 11.6 | 11.6 |
| Net Assets | 52.6 | 51.8 | (1.8) |

| | FY24 | FY25 | Change |
|---------------------------|-------------|-------------|--------------|
| | \$M | \$M | \$M |
| Share capital | 198.3 | 195.5 | (2.8) |
| Reserves | (130.1) | (127.4) | 2.7 |
| Accumulated Losses | (15.6) | (18.2) | (2.6) |
| Non-controlling interests | - | 1.8 | 1.8 |
| TOTAL EQUITY | 52.6 | 52.7 | (0.9) |

Product Offering

5GN services more than 1,000 Government, enterprise, wholesale, and small and medium business (SMB) customers across Australia and New Zealand. With 100 employees we seamlessly provide a range of cloud enabling solutions to businesses which consist of the following:

| | | | | | | | | |
|---------------------|---|-----------------------|---------|----------------|---------------------|--------------------------|------------------|--------|
| Cloud |  | Email and 0365 | | Web Hosting | | 5GN Private Cloud | | |
| Data Centre |  | Co-location | | Bare Metal | | 5GN CloudPort | | |
| Data Networks |  | National MPLS network | | National Links | International Links | Dark Fibre | | |
| Managed Services |  | SharePoint | 0365 | Consulting | Design | Network & Infrastructure | End User Support | |
| Digital Marketing |  | SEO | | Social | | PPC | Content | |
| Security |  | Cyber consulting | | SaaS | ISO & ISM Audit | | PCI-DSS | |
| Hardware & Software |  | Cisco | Juniper | Dell | EMC | Microsoft | VMware | Citrix |

5GN is one of the largest Australian owned operator of Fibre Networks, Cloud and Data Centres

5GN Owned and Operated Network Infrastructure



Thank you

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