

# ASX RELEASE

23 October 2025

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## Morgans Conference - Acusensus Presentation

Acusensus Limited (ASX:ACE) (**Acusensus**), a technology company designing and developing artificial intelligence enabled road safety solutions, is pleased to attach a copy of the presentation that will be given by Alexander Jannink, Co-Founder and Managing Director of Acusensus, today at the Morgans Conference in Noosa, Australia.

A copy of the presentation follows this announcement.

**END**

### Enquiries

Anita Chow  
Chief Financial Officer, Acusensus Limited  
+61 408 261 554  
Email: [investor-relations@acusensus.com](mailto:investor-relations@acusensus.com)

Simon Hinsley  
Investor and Media Relations  
+61 401 809 653  
Email: [simon@nwrcommunications.com.au](mailto:simon@nwrcommunications.com.au)

This announcement is authorised by the Managing Director of Acusensus Limited.

### About Acusensus

Acusensus is a technology company that was founded in 2018 with a mission to design and develop artificial intelligence enabled road safety solutions. Collaborating with governments and commercial stakeholders to tackle distracted driving globally is Acusensus' first priority.

Acusensus has pioneered intelligent solutions that provide anywhere, anytime digital evidence that can be used in conjunction with law enforcement to drive behavioural change and improve road safety. Acusensus technology is used to detect and provide prosecutable evidence of distracted driving (mobile phone use), seatbelt compliance, speeding, railway crossing compliance and the monitoring of vehicles of interest.

Acusensus listed on the Australian Securities Exchange in January 2023. Acusensus is headquartered in Melbourne, Australia, with offices also in Sydney, Brisbane, Perth, Auckland, Wellington and Christchurch (New Zealand), London (United Kingdom) and Las Vegas (United States).

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# Morgans Investor Conference

23 October 2025



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## Financial data

All dollar values are in Australian dollars (\$AUD) unless noted otherwise.

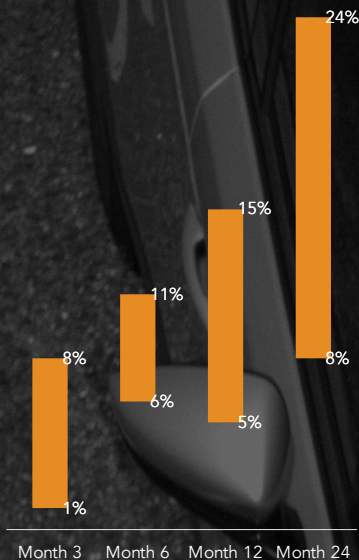
## Non-AASB financial information

Acusensus uses certain measures to manage and report on its business that are not recognised under Australian Accounting Standards or IFRS. These measures are collectively referred to in this document as 'non-IFRS financial measures'. Management uses these non-IFRS financial measures to evaluate the performance and profitability of the overall business. The principal non-IFRS financial measure that is referred to in this document is EBITDA. EBITDA is earnings before interest, tax, depreciation and amortisation. Management uses EBITDA to evaluate the operating performance of the business, the non-cash impact of depreciation and amortisation and interest and tax charges. Although Acusensus believes that these measures provide useful information about the financial performance of Acusensus, they should be considered as supplements to the income statement measures that have been presented in accordance with the Australia Accounting Standards and IFRS and not as a replacement for them. Non-IFRS financial measures have not been subject to audit or review.



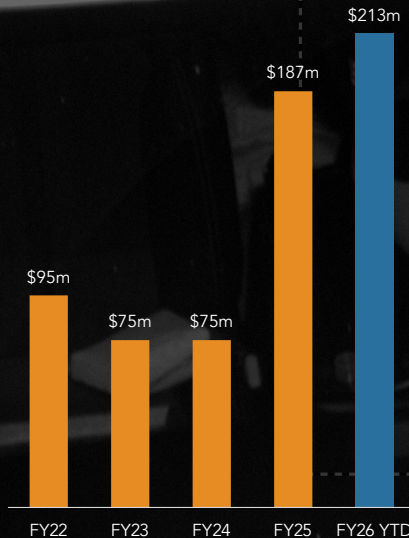
# Key Numbers

*Casualty reductions<sup>1</sup>*



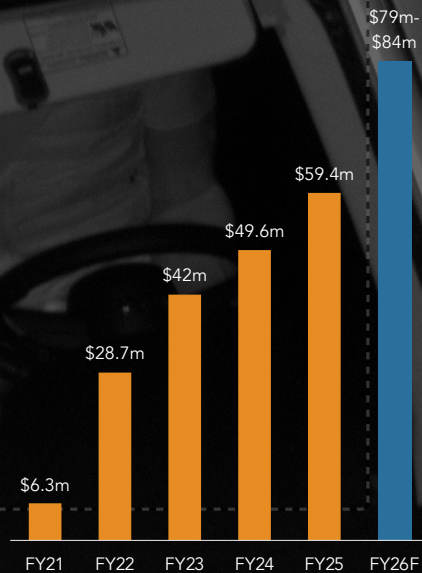
**Acusensus saves lives by providing enforcement solutions for 'fatal five' road user behaviours**

*Forward contract value<sup>2</sup>*



**Increasing customer base, with long term contracts, resulting in record order book of contracted work**

*Group revenue<sup>3</sup>*



**Strong recurring revenue growth driven by new contracts and contract expansions**

# Australasian Market Progression



# US Market Progression



# FY25 Business Unit Financial Performance

	Australia	International	Road Worker Safety	Shared <sup>2</sup>	Group
Revenue	55.0	4.2	0.1		59.4
COS	(29.3)	(3.3)	(0.2)		(32.8)
Gross Profit	25.7	0.9	0.0		26.6
Margin	46.7%	22.1%	-39.6%		44.8%
Opex	(6.2)	(2.2)	(1.1)	(11.6)	(21.1)
Other income	0.0	0.0	0.2	0.0	0.2
Adjusted EBITDA <sup>1</sup>	19.5	(1.3)	(0.9)	(11.6)	5.7
Margin	35.5%	-30.6%	-763.5%		9.6%

Growing Australian business has operations at scale resulting in strong EBITDA margin

Strongly growing international business has contracts in NZ, the USA and the UK

New road worker safety division launching in October 2025

Shared costs include R&D and corporate services (executive, legal, finance, HR)



# Acusensus Key Highlights

Acusensus has stable government clients, strong growth prospects and high profitability in markets with scale



Provider of Essential  
Government Service,  
Acyclical



Reliable  
Government  
Counterparties



Long Term,  
Recurring Revenue  
Contracts



Global by Nature



Strong, Growing  
Position in Australia



Rapidly Growing  
Position in the USA



Consistent Growth,  
100% retention<sup>1</sup>



FY25 \$19.5m p.a.  
Adjusted EBITDA<sup>2</sup>  
from Australia  
Segment



Operating cash flow  
positive (FY25 \$8.3m)

1. 100% retention of long term contracts signed to date
2. Adjusted EBITDA equals EBITDA pre litigation costs and share based payments expense and excludes shared opex costs (research & development and corporate services i.e. executive, legal, finance and HR)



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Anita Chow  
Chief Financial Officer, Acusensus Limited  
+61 408 261 554  
Email: [investor-relations@acusensus.com](mailto:investor-relations@acusensus.com)

Simon Hinsley  
Investor and Media Relations  
+61 401 809 653  
Email: [simon@nwrcommunications.com.au](mailto:simon@nwrcommunications.com.au)

