

ASX Announcement

23 October 2025

Investor presentation

Reliance Worldwide Corporation Limited (ASX: RWC) is conducting an investor presentation from 1.30pm today (Sydney time). A copy of the presentation slides is attached.

For enquiries, please contact:

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This announcement has been authorised for release by the RWC Disclosure Committee.







Important Notice

This presentation contains general information about Reliance Worldwide Corporation Limited's activities at the date of presentation (23 October 2025). It is information given in summary form and does not purport to be complete.

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This presentation contains references to the following non-IFRS measures: EBITDA, Adjusted EBITDA and Adjusted EBIT. These measures are used by RWC to assess operating performance and are defined in the Operating and Financial Review dated 19 August 2025. These measures have not been subject to audit or audit review.

All figures are presented in US Dollars unless indicated otherwise. The sum totals throughout this presentation may not add exactly due to rounding differences.

The information in this presentation remains subject to change without notice. Circumstances may change and the contents of this presentation may become outdated as a result.



Agenda

- 1. Group strategy overview
- 2. Regional spotlight
 - EMEA
 - APAC
 - Americas
- 3. Shareholder Value Creation
- 4. Q&A



Speaker introductions



Heath Sharp CEO



Andrew Johnson CFO



Travis Potts EVP, Strategy and Transformation



Dixon Thuston EVP of & President, EMEA



Nicole Sumich EVP & President, Asia Pacific



Will Kilpatrick EVP & President, Americas

Our Vision | The complete plumbing global leader

Everything for back-of-wall plumbing...

The most extensive portfolio of plumbing products and systems...

aimed at both Residential and Commercial end markets... across new construction, repair and remodel...

...distributed through wholesale, retail and OEM channels.









Strategy Overview

RWC seeks to create value through product leadership

Solutions for the job site



Smart product solutions that improve contractor productivity, enable the DIYer, and make lives easier.

Working in the field to understand job site requirements and challenges

Product engineering that is creating the future of plumbing

Market engagement to stay on top of trends and uncover acquisition opportunities

Value for the distributor



Increasing value for the distributor while providing broadest access to our products for the end-user.

Superior customer service provides the foundation partners can count on

Differentiated brands that matter to the user and put more value on the shelf for the channel

Broad distribution puts products in reach of the end-user when they need them

Industry leading execution



Premium quality products and unrivalled operational efficiency delivering margin growth.

Safety culture to ensure a work environment that protects our people

Lean manufacturing and strategic sourcing to drive quality, margins and resilience

Sustainability focus delivers a more efficient operation while reducing environmental impact



US\$25.3 billion total addressable market

RWC is well positioned for growth through product leadership

Product Application	All figures in US\$B	Rough Water-In Plumbing	Rough Water- Out Plumbing	Adjacencies	Total
	COMMERCIAL NEW AND R&R	7.5	5.7	30+	43+
	RESIDENTIAL NEW	3.3	1.8	9+	14+
	RESIDENTIAL R&R	4.9	2.2	7+	14+
		15.6	9.7	46+	71+

Drivers of long-term growth:

- Large and fragmented landscape
- Ageing homes driving R&R
- Pent-up demand for new homes
- Increasing shortages of skilled labour
- Smart product solutions increasingly important and valuable over time

Estimated Market Size: US\$25.3B1

^{1.} Market size estimated at MSP for all water-in and water-out rough plumbing across R&R, new residential, and commercial markets for the US, Australia and UK/Ireland. All figures in US\$.

RWC's global manufacturing footprint supports sourcing flexibility



Manufacturing footprint: Principles

Increase optionality/flexibility through no regrets, low capital and reversible footprint changes

Efficient and agile operational network:

- Uncertain geopolitical outlook, so prioritise flexibility/agility
- Low capex, reversable, "no regrets" decisions

Insource versus outsource when:

- Cost advantage
- High ROA activities
- Economies of scale across activities or through vertical integration
- High-value IP
- Required to reduce supply-chain risk





Manufacturing Footprint: Location

Optimise manufacturing footprint based on product-specific cost profiles





Product	Materials	Labor	Freight	Tariffs
FluidTech USA		X		X
FluidTech EMEA		X		
Valves USA	X			X
Valves APAC	X			

Manufacturing / Assembly Location:

- Products have different cost drivers
- Optimal manufacturing location based on product cost structure for the end market
- Finished goods assembly close to market to increase flexibility and reduce costs
- Nearshoring projects underway:
 - Poland to support EMEA
 - Mexico to support Americas



EMEA

EMEA Overview



Key Metrics





£58m Adjusted EBITDA¹



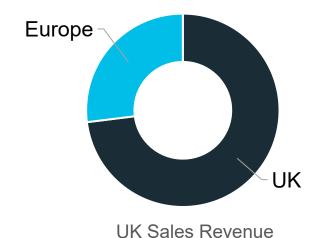
880+ Employees

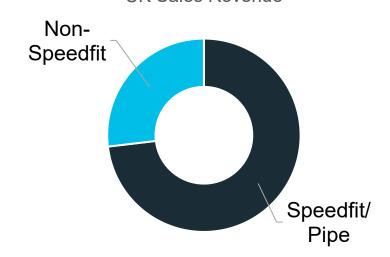


¹ Segment net sales includes £29 million of intercompany sales to other segments; FY25 results

Product/Channel Mix

EMEA Sales Revenue





Key Brands









² FY25 results. Refer to FY25 results announcement for EBITDA adjustments.



EMEA: Solutions for the job site

RWC aims to deliver smart product solutions that improve productivity and make end users lives easier

FY25

Launched 15 projects encompassing 300+ SKUs



JG UFH

Manifolds





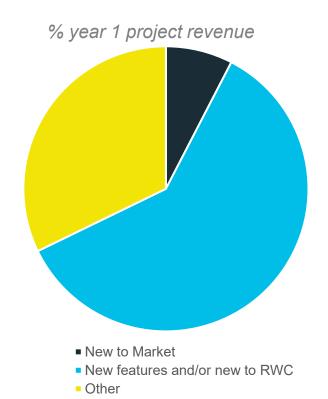






FY26 pipeline

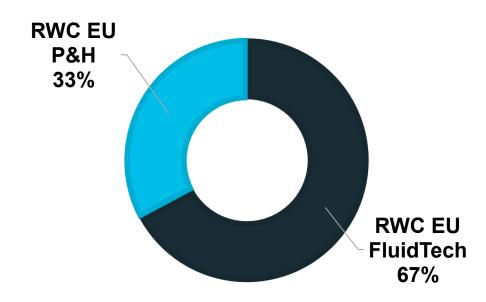
• 50 projects currently being developed





EMEA: Solutions for the job site

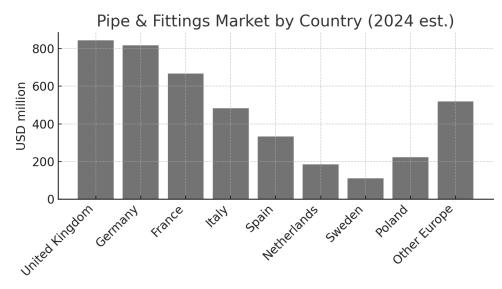
Grow in Plumbing and Heating Europe



RWC Europe

- 6 sales and distribution offices
- 101 people on ground in market
- Integrated in NPD process

EU Pipe and Fittings TAM¹: \$2.3B



Top EU countries by Pipe and Fittings TAM¹:

Germany: US\$816 million (est.)

France: US\$668 million (est.)

Italy: US\$482 million (est.)

Spain: US\$334 million (est.)



EMEA: Solutions for the Job Site

RWC aims to deliver smart product solutions that improve productivity and make end users lives easier

Speedfit Universal One



Situation Strong customer demand for an

all in one fitting to support PEX,

PERT, MLCP, and Copper

Actions Develop

Developed a new Speedfit based fitting utilizing proven technology

Impact Launching into 140 stores in

France

SharkBite Max EU



Retail outlets in Europe were looking for an alternative, innovative push to connect fitting

SharkBite Max Europe was developed on the platform developed for the AUS market

Launching in store in France and Spain



EMEA: Solutions for the job site

Growth in Europe in FY26

France

Speedfit in 150 Mr. Bricolage and Castorama stores



Germany

SharkBite in 140 Hornbach stores



SharkBite MLCP and John Guest in Technomat





EMEA: Value for the distributor

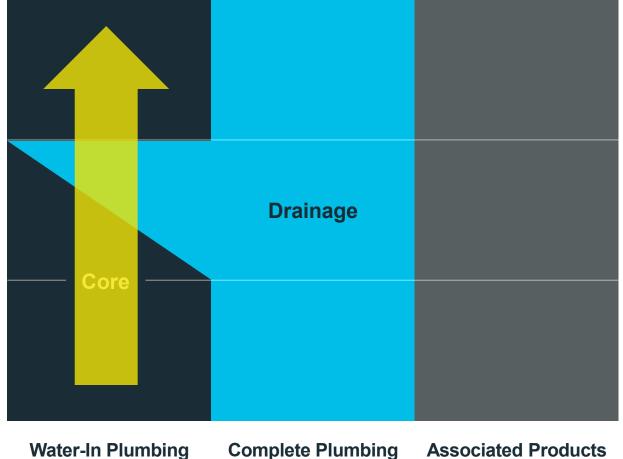
Grow in the UK







(Pipe & Fittings, UFH, Valves)



(Drainage, System Components)

UK RMI

FY25 Key Financials			
£375 _m	20.9 % FY25 Share		

UK Commercial

FY25 Key Financials				
£ 600 _m	1.4 % FY25 Share			

Key projects we're working on at pace to bring to market¹ RWC

Over 50 projects in flight across both FluidTech and Plumbing & Heating.







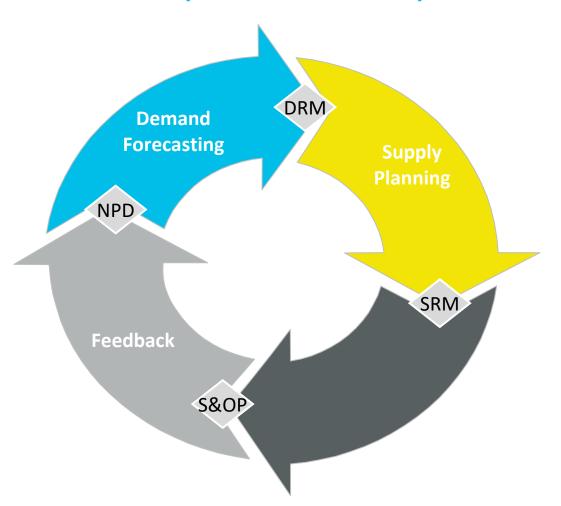
FY26 Q1 FY26 H2 / FY27 H1







Operational improvements implemented



Operational Improvements

- New S&OP process implemented
- Delivery OTIF above 90%
- Supplier OTIF above 90%
- Lead time reduced from 28 to 3 days, pipe, valves, fittings
- Overall Inventory reduced



Manufacturing facility in Poland









Scope

Launch lower labour cost manual assembly facility in Poland focusing on high labour, low volume products

Location: Lodz, Poland



Size of facility

3,300sqm

People

113

Target Timeline

Go Live Production Start: **5th November 2025**



APAC

APAC Overview



Key Metrics



A\$420m Net Sales¹



A\$40m Adjusted EBITDA²

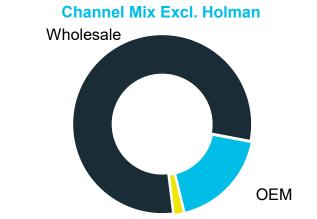


740+ Employees



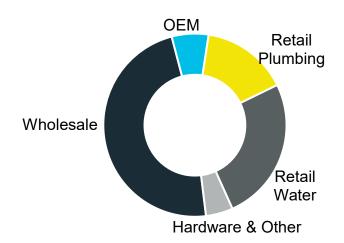
5,000+Shipping locations **1,500**inbound containers

Product/Channel Mix



Channel Mix Incl. Holman

Retail



Key Brands











¹ Segment net sales includes A\$57 million of intercompany sales to other segments; FY25 results

² FY25 results. Refer to FY25 results announcement for EBITDA adjustments



APAC: Solutions for the job site

RWC aims to deliver smart product solutions that improve productivity and make end users lives easier

FY25

- Launched 22 projects encompassing 348+ SKUs
- Transitioned 1,400 products to lead free



Hydroseal facing tool



Pureflow Hose



Floodguard Isolation Valves



Auspex Large bore



Hose clamps

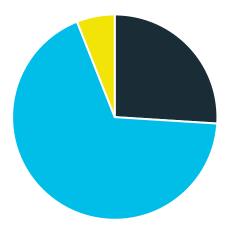


Reece valve kits

FY26 pipeline

30 projects currently being developed

% year 1 project revenue



- % New to Market
- % New Features / New to RWC
- Mother (e.g. Cost Downs)



APAC: Solutions for the job site

RWC aims to deliver smart product solutions that improve productivity and make end users lives easier

Auspex Large Bore



Situation

 Continue to deliver on our commitment to key wholesale partner, Reece, through ongoing innovation and providing increased value

Actions

- Leverage Auspex brand equity by expanding into larger pipe and fittings sizes
- Offering a universal water and gas system, also targeting traditional copper users

Impact

- Reinforces our commitment to Reece
- Positive market response and very early adoption

SMART Solutions



- Limited Innovation within Holman Home prior to the acquisition
- Working with a new partner to deploy advanced technology in connectivity, flow metering and moisture sensing
- Wi-fi controllers, tap timers and sensors
- Reinforces our commitment to Bunnings
- Easier commissioning, water saving, time saving, secure solution for the job site



APAC: Value for the distributor

RWC plays a critical leadership role in all aspects of our industry from innovation and driving greater sales for our customers, through to education of apprentices

Market Stewardship



Situation

 Deliver on our obligations to provide leadership to our market

Actions

- Maintain awareness of RWC brands through all generations of Plumbers
- TAFE visits, training, sponsorship
- Eagle Farm tours

Impact

- Protecting brand awareness
- Support and education of the next generation

Bunnings Field Sales team



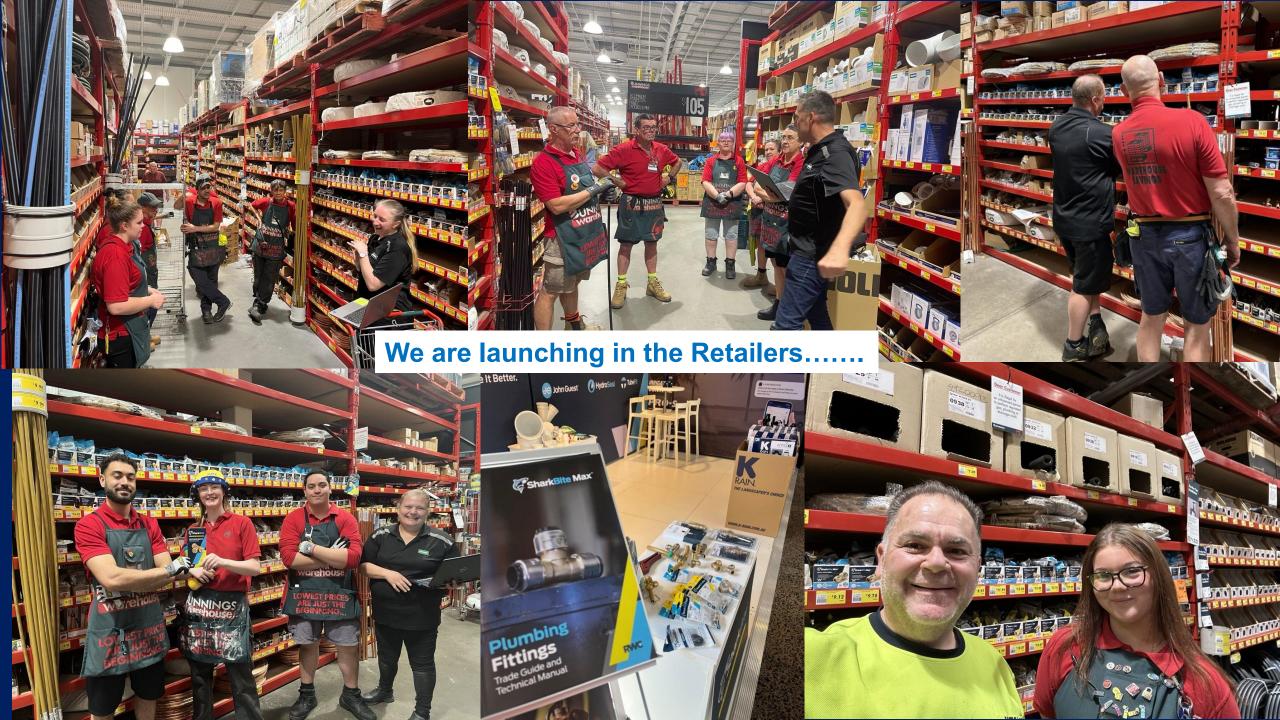
- Ensure all RWC brands are presented and supported to maximise sales
- 55 passionate and committed team members hustle daily for real estate and spend their entire time in store driving growth for all RWC products and building relationships at every level
- Holman privileged to be a "Bunnings Leading Brand" and category growth and category expansion continues

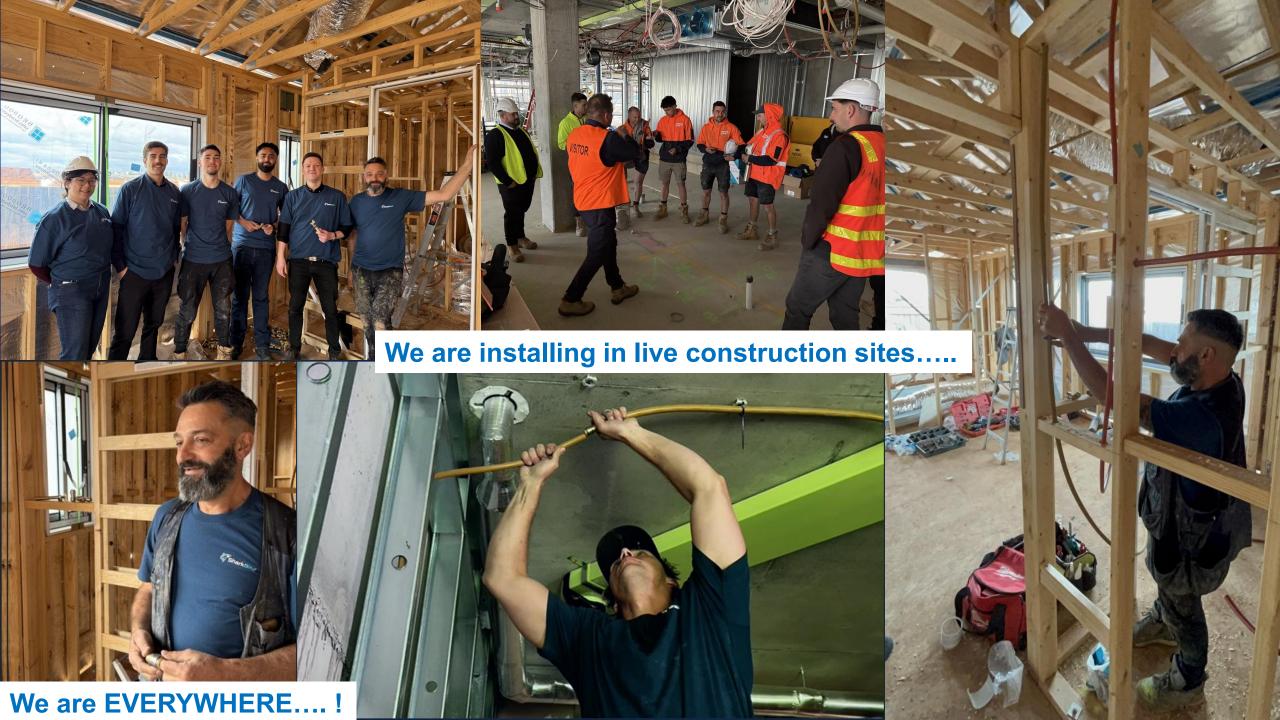
ANZ SharkBite Max Market Launch



- Reinforcing RWC's leadership in plumbing solutions and commitment to innovation
- Leveraged all aspects of Americas successful launch of SBM in 2023
- Launch in all channels Australia Oct 25
- High energy launch, building momentum
- Generating more \$ for the distributor









RWC aims to always safely deliver high quality product, on time and in full to our customers

Supply and Operations Planning (S&OP) Enhancements



Situation

 Genuine commitment to a robust S&OP process is critical to us achieving our goals

Actions

 Globally aligned process supported by worldclass systems incorporating both RWC and Holman for manufactured & purchased products

Impact

- Improved wholesale and retail fill rates and ideal preparation for Holman 2025 season
- Right product, right location, right time
- Up next inventory optimisation

DC and Manufacturing Footprint Optimisation



- Holman acquisition created opportunity to rationalise facilities and consider the optimal balance between manufacturing and sourcing
- 3 DC closures, 2 DC expansions
- 3 manufacturing closures, 1 sale
- Improved efficiency
- Reduced overhead cost
- Improved customer experience

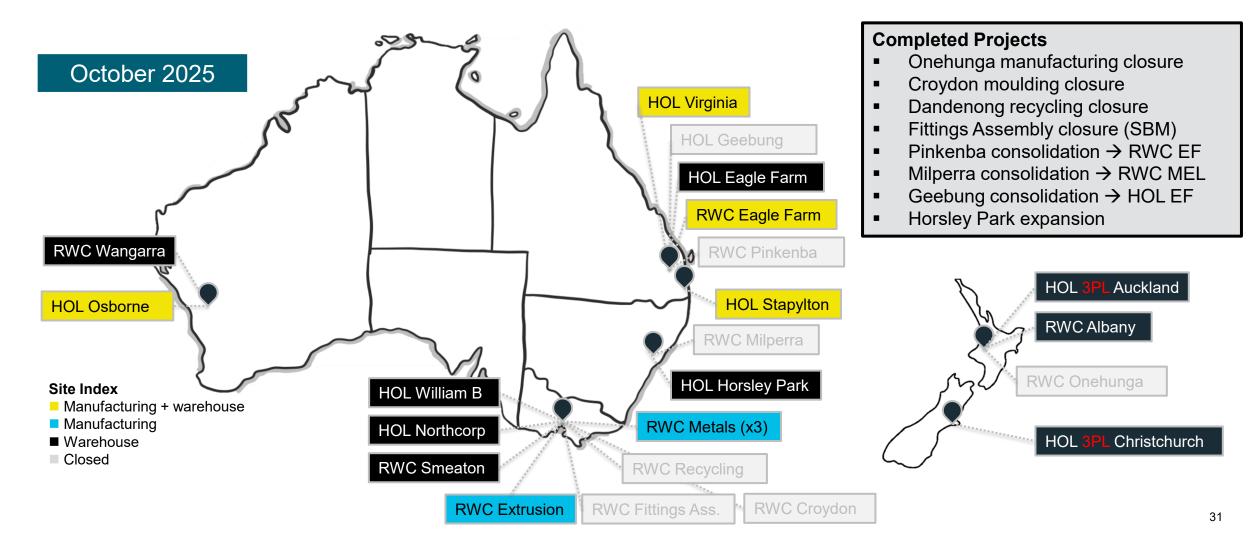


After the Holman acquisition there were 22 active sites across Australia and New Zealand



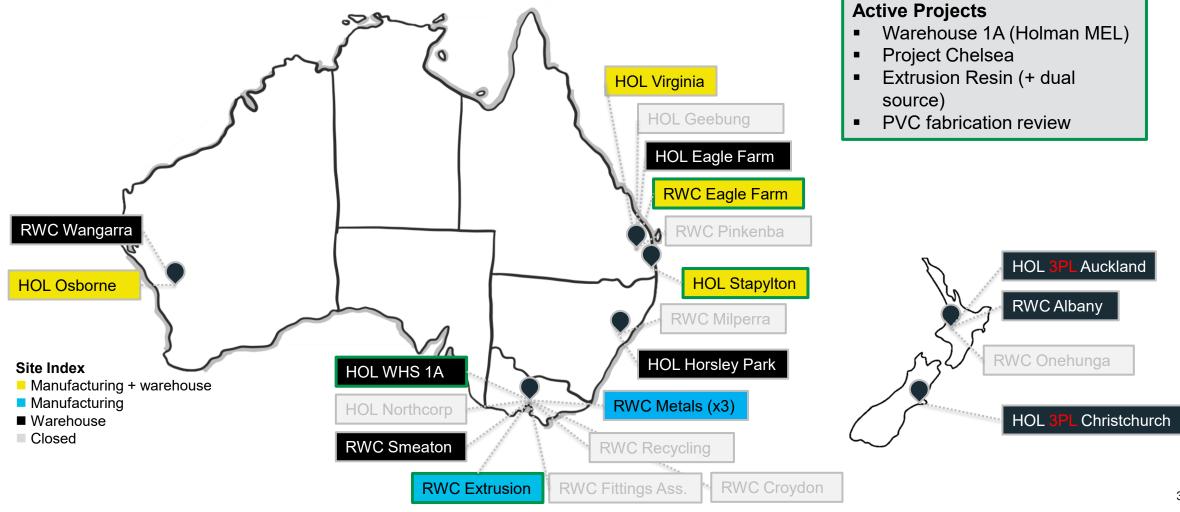


Following the closure of Melbourne recycling and fittings assembly plus the warehouse changes, the current site count is 17





Opportunities for cost reduction through optimisation and outsourcing are actively underway to potentially further reduce site count





AMERICAS

AMERICAS Overview



Key Metrics





US\$182m Adjusted EBITDA¹

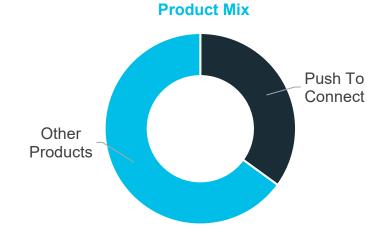


1,190+ Employees

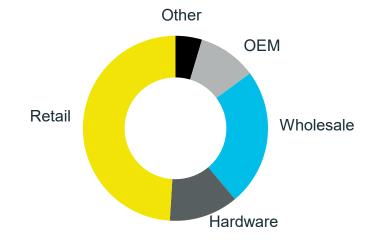


23,000+ Locations

Product/Channel Mix



Channel Mix



Key Brands















Americas: Solutions for the job site

RWC aims to deliver smart product solutions that improve productivity and make end users lives easier

FY25

Launched 13 projects encompassing 200+ SKUs



SharkBite Max 1" Range



SharkBite Large Diameter PEX-a



HoldRite Slider Brackets



SharkBite Reclaimed PEX-a



HoldRite
Ice Maker Outlet Boxes

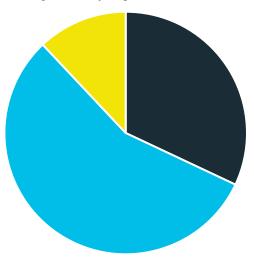


SharkBite Poly PEX-a Insourcing

FY26 pipeline

51 projects currently being developed

% year 1 project revenue



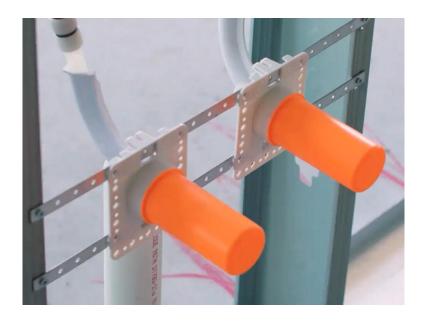
- New to Market
- New features and/or new to RWC
- Other (e.g., cost savings)



Americas: Solutions for the jobsite

RWC aims to deliver smart product solutions that improve productivity and make end users lives easier







Americas: Solutions for the jobsite

RWC aims to deliver smart product solutions that improve productivity and make end users lives easier

Developed a catalog of 30+ "how to" videos targeted at our core customers







How to install a shower head

2M views

Deploy videos on key social media (including YouTube) to highlight how RWC makes end users lives easier



Generated 35m YouTube video views in FY25



Americas: Value for the distributor

RWC aims to always increase the sales generated from all available shelf space

E-commerce infrastructure



Situation

Customers are doubling down on e-commerce and expect best-inclass digital support

Actions

Spent ~18 months implementing customer friendly e-commerce support platforms

Impact

Allows customers to access real-time the best content to support customer conversion

Distributor racking



RWC identifies opportunities to improve in-store merchandising

Test and invest in enhanced racking across distributor locations

More sales generated from the same shelf real estate

Tariff mitigation



Tariff burden accelerated in April for the portion of goods sourced from Asia

Moving product out of China and pass price in smart, market driven approach

Leverage USA production and ensure no disruption to distributor supply



Americas: Industry leading execution

RWC aims to always deliver high-quality product, on-time and in-full to our customers

Distribution center (DC) network optimisation



Situation Create stronger DC network to

increase service rates and simplify our supply chain

Actions Moved from 11 to 4 DCs

including new Dallas DC

Impact Offload shipment volumes from Cullman and equally prioritize

all customer shipments

Supply and operations planning enhancements



Improve supply chain process, tools and resources

Aligned globally and systematically deploying upgraded tools

Improved service rates (right product at right place, at right time)

Manufacturing and assembly opportunities in Mexico



Target lower COGS by leveraging Mexico's proximity to the US

Explore opportunities to expand RWC's NA manufacturing footprint to include Mexico

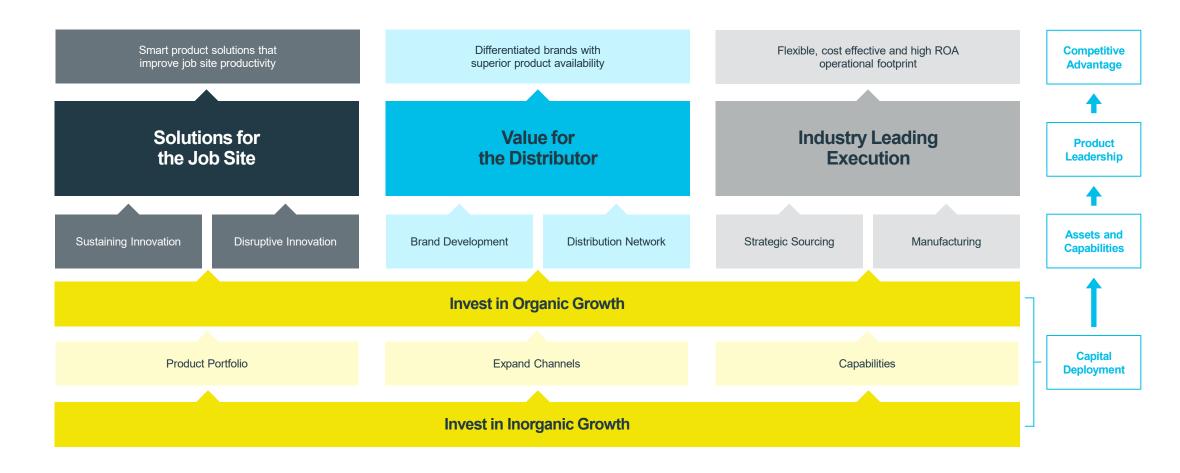
Diversification of manufacturing will allow access to Mexican labour pool; improved competitive positioning in tariff environment



Shareholder Value Creation

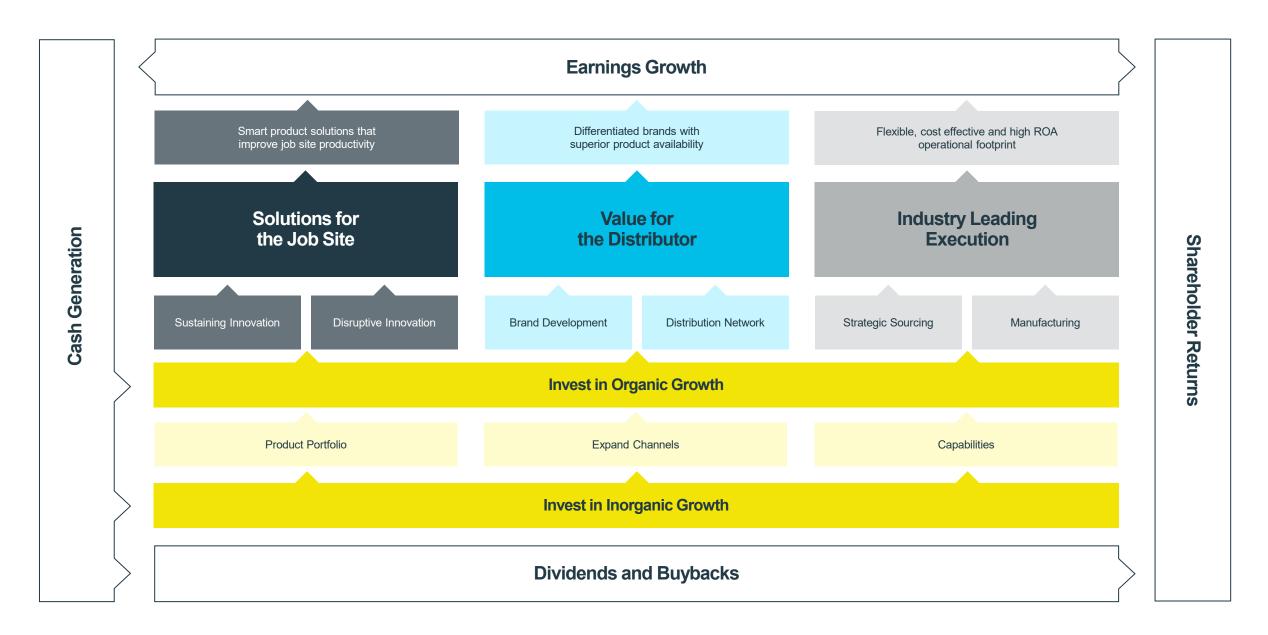
RWC model for generating shareholder returns





RWC model for generating shareholder returns







Plumbing matters. We make it better.

