

ASX Announcement
30 October 2025

Peter Warren Automotive Holdings Limited

2025 AGM – Presentation to Shareholders

Peter Warren Automotive Holdings Limited (ASX: PWR) provides for release to the market, the Presentation to Shareholders, which will be delivered at the 2025 Annual General Meeting to be held at 10.30am AEDT today at the offices of MUFG Pension & Market Services, Sydney.

This announcement was authorised for release by the Board of Peter Warren Automotive Holdings Limited.

-ENDS-

About Peter Warren

Peter Warren is an automotive dealership group with a rich heritage that has been operating in Australia for over 65 years. The company operates 80+ franchise operations and represents more than 30 OEMs across the volume, prestige and luxury segments. Peter Warren operates across the eastern seaboard under various banners including Peter Warren Automotive, Frizelle Sunshine Automotive, Sydney North Shore Automotive, Mercedes-Benz North Shore, Macarthur Automotive, Penfold Motor Group, Bathurst Toyota and Volkswagen and Euro Collision Centre.

Further information can be found on the company's website www.pwah.com.au or by contacting:

Investor and Media Enquiries

Katrina Dang
investors@pwah.com.au
+61 2 9828 8704



Peter Warren Automotive Holdings Ltd
Annual General Meeting
Thursday 30th October 2025

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Chair's Address



John Ingram
Chair



Chief Executive's Address



Andrew Doyle
Chief Executive Officer





FY25 Financial Overview

Decisive management actions drove underlying PBT



Revenue

\$2,483m

FY24: \$2,475m



EBITDA⁽¹⁾

\$110.1m

FY24: \$135.0m



PBT⁽¹⁾ in line
with guidance

\$22.3m

FY24: \$56.8m



Final
Dividend

4.0c

FY25 Interim: 1.6c



Reduced new
car inventory

↓ \$32m

FY25: \$351m (FY24: \$383m)



Lower costs
H2 v. H1 FY25

↓ \$4.9m

Impact of cost reductions



Lower
Net Debt

↓ \$14m

FY25: \$47m (FY24: \$61m)



Owned
Property

\$229m

NTA of \$1.42 per share

(1) EBITDA and PBT are underlying and exclude one-off items.

Outlook for Peter Warren

A clear strategy forward for the future, matched with focused management attention for the now

The Peter Warren Strategy



- Our Vision is clear, with a Strategy surrounding four key pillars working together.
- Full project responsibility and engagement from the management and teams.
- The fields of action identified will further drive the Peter Warren success through FY26 and towards 2030.

Management Focus

-  Customer centric culture
-  Performance culture discipline
-  Appetite for innovation investment
-  Brand portfolio development
-  Utilise low net debt for opportunistic M&A
-  Focus on strategic capital management
-  Ongoing cost and inventory management

Outlook

- New car market to remain highly competitive with new brands competing for share.
- We expect to continue to grow higher margin lines, to significantly grow our earnings in FY26.

Disclaimer

IMPORTANT NOTICE

The material in this presentation has been prepared by Peter Warren Automotive Holdings Limited (ASX: PWR) ABN 57 615 674 185 (“Peter Warren” or the “Company”) and is general background information about Peter Warren’s activities current as at the date of this presentation, 30 October 2025.

The information is given in summary form and does not purport to be complete in every aspect. It should be read in conjunction with the Company’s periodic reporting and other announcements lodged with the Australian Securities Exchange (“ASX”). In particular, you are cautioned not to place undue reliance on any forward-looking statements regarding our belief, intent, or expectations with respect to Peter Warren’s businesses, market conditions, and/or results of operations, as although due care has been used in the preparation of such statements, actual results may vary in a materially positive or negative manner. Information in this presentation or subsequently provided to the recipient of this information, whether orally or in writing, including forecast financial information, should not be considered advice or a recommendation to investors or potential investors in relation to holding, purchasing, or selling securities in the Company. Before acting on any information you should consider the appropriateness of the information having regard to these matters, any relevant offer document and in particular you should seek independent financial advice.

The financial information should be read in conjunction with the basis of preparation set out in note 2 of the Company’s accounts.

Forward-looking statements

This presentation may contain forward-looking statements which are statements that may be identified by words such as “may”, “will”, “would”, “could”, “expects”, “intends”, “anticipates”, and other similar words that involve risks and uncertainties. These statements are based on an assessment of present economic and operating conditions and on a number of best estimate assumptions regarding future events and actions that, at the date of this document, are expected to take place. No person who has made any forward-looking statements in this document has any intention to update or revise forward-looking statements, or to publish prospective financial information in the future, regardless of whether new information, future events, or any other factors affect the information contained in this document, other than to the extent required by law. Such forward-looking statements are not guarantees nor a reliable indication of future performance and involve known and unknown risks, uncertainties, assumptions, and other important factors, many of which are beyond the control of the Company.

This presentation also contains references to certain intentions, expectations, and plans of the Company. These intentions, expectations, and plans may or may not be achieved. They are based on certain assumptions which may not be met or on which views may differ.

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Any additional financial information in this presentation which is not included in the Company’s FY25 Financial Report was not subject to independent audit or review by KPMG.